

Summary of NBFCs, NEs. & Modarabas Sector December 2019



**Securities & Exchange Commission of Pakistan
Specialized Companies Division
Supervision and Enforcement Department**

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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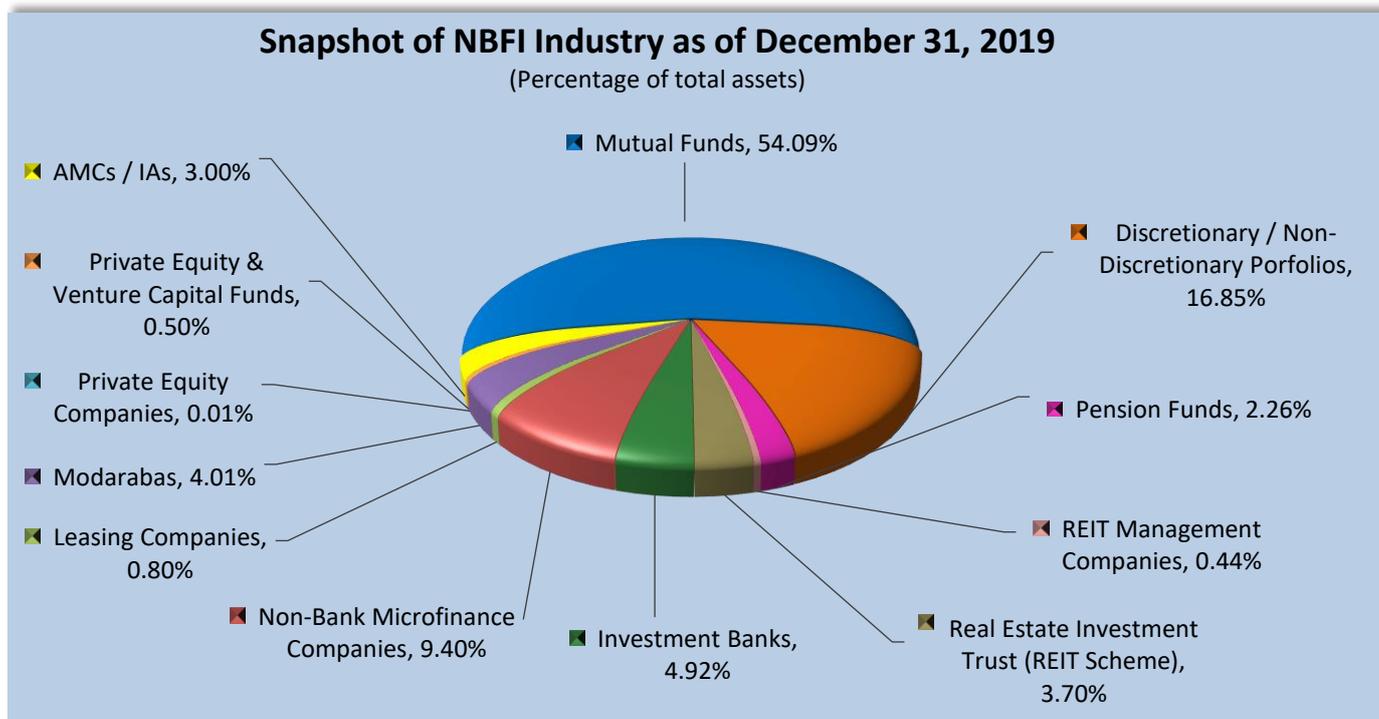
SNAPSHOT OF NBFI INDUSTRY AS OF December 31, 2019

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	40.18	3.00%
Mutual Funds (211) and Plans (93)	211	724.10	54.09%
Discretionary & Non-Discretionary Portfolios	-	225.58	16.85%
Pension Funds	19	30.23	2.26%
REIT Management Companies	6	05.95	0.44%
Real Estate Investment Trust (REIT Scheme)	1	49.53	3.70%
Investment Banks	11	65.92	4.92%
Non-Bank Microfinance Companies	26	125.85	9.40%
Leasing Companies	7	10.69	0.80%
Modarabas	28	53.74	4.01%
Private Equity Companies	4	00.10	0.01%
Private Equity & Venture Capital Funds	5	06.74	0.50%
Total	341	1,338.61	100.00%

Note 1: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs24,868 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs699,228 million as of December 31, 2019.

Note 2: The information pertaining to RMCs is based on their latest available accounts for the period ended on September 30, 2019 in the above table, whereas, one NBFC (which holds license of investment advisor services) has been granted license to undertake REIT Management services in December 2019 and its assets are included in the assets of AMCs/IAs in the above table.

Note 3: Two NBFCs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs in the above table.

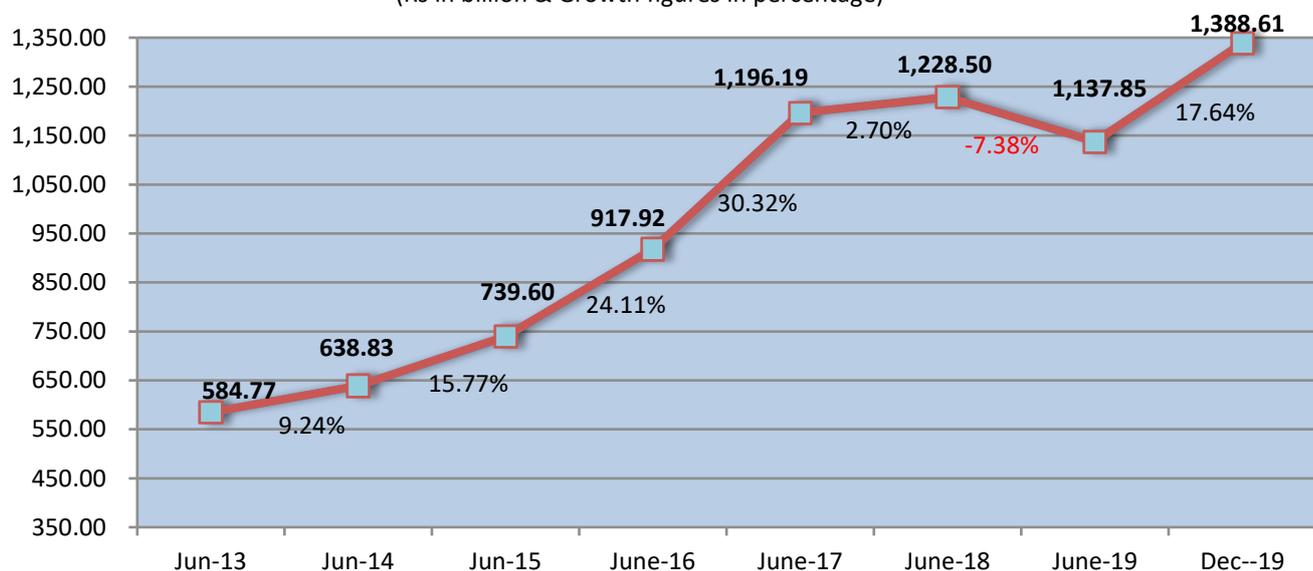


Trend of growth in Total Assets of NBF Industry

Description	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	June-19	Dec-19
Total Assets (Rs. In billion)	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,137.85	1,338.61
Growth Since Last June	1.36%	9.24%	15.77%	24.11%	30.32%	2.70%	-7.38%	17.64%
Growth since June 30, 2013 till Dec 31, 2019	128.91%							
Compound Annual Growth Rate June 30, 2013 to Dec 31, 2019	13.59%							

Trend of growth in Total Assets of NBF Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBF Industry

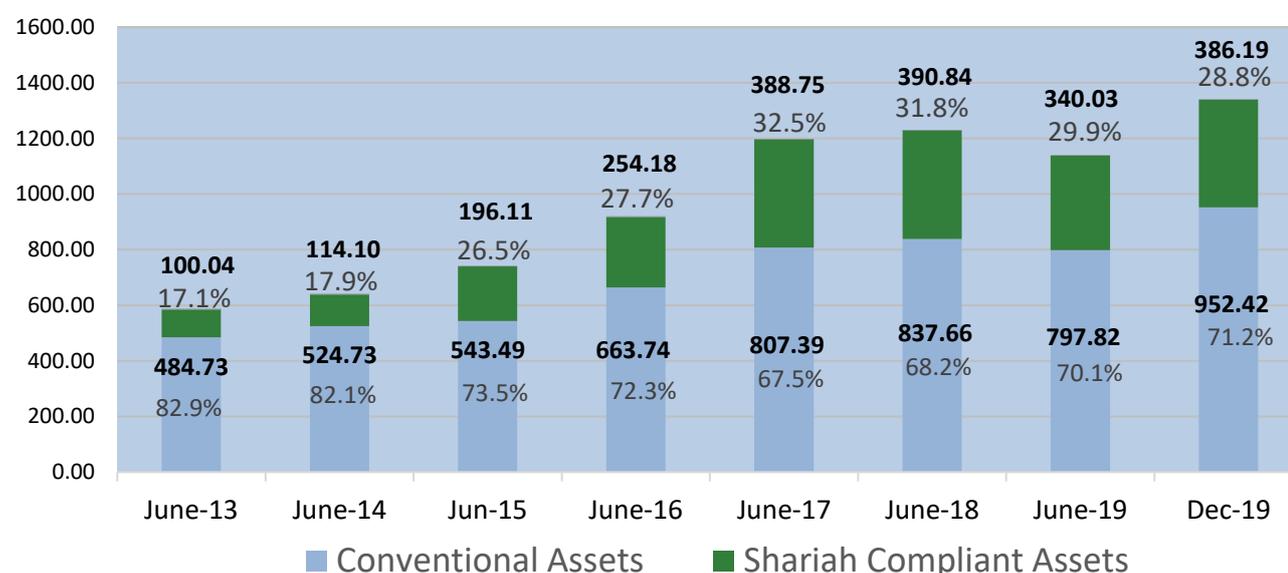
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	Dec-19
Conventional Assets	484.73	524.73	543.49	663.74	807.39	837.66	797.82	952.42
Shariah Compliant Assets	100.04	114.10	196.11	254.18	388.75	390.84	340.03	386.19
Total Assets	584.77	638.83	739.60	917.92	1,196.14	1,228.50	1,137.85	1,338.61
Share of Conventional Assets	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	71.2%
Share of Shariah Compliant Assets	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	28.8%
Conventional Assets - Growth since June 2013 till Dec 2019							96.49%	
Shariah Compliant Assets - Growth since June 2013 till Dec 2019							286.02%	
Compound Annual Growth Rate (June 2013 to Dec 2019)-Conventional Assets							10.95%	
Compound Annual Growth Rate (June 13 to Dec 2019)-Shariah Compliant Assets							23.10%	

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)

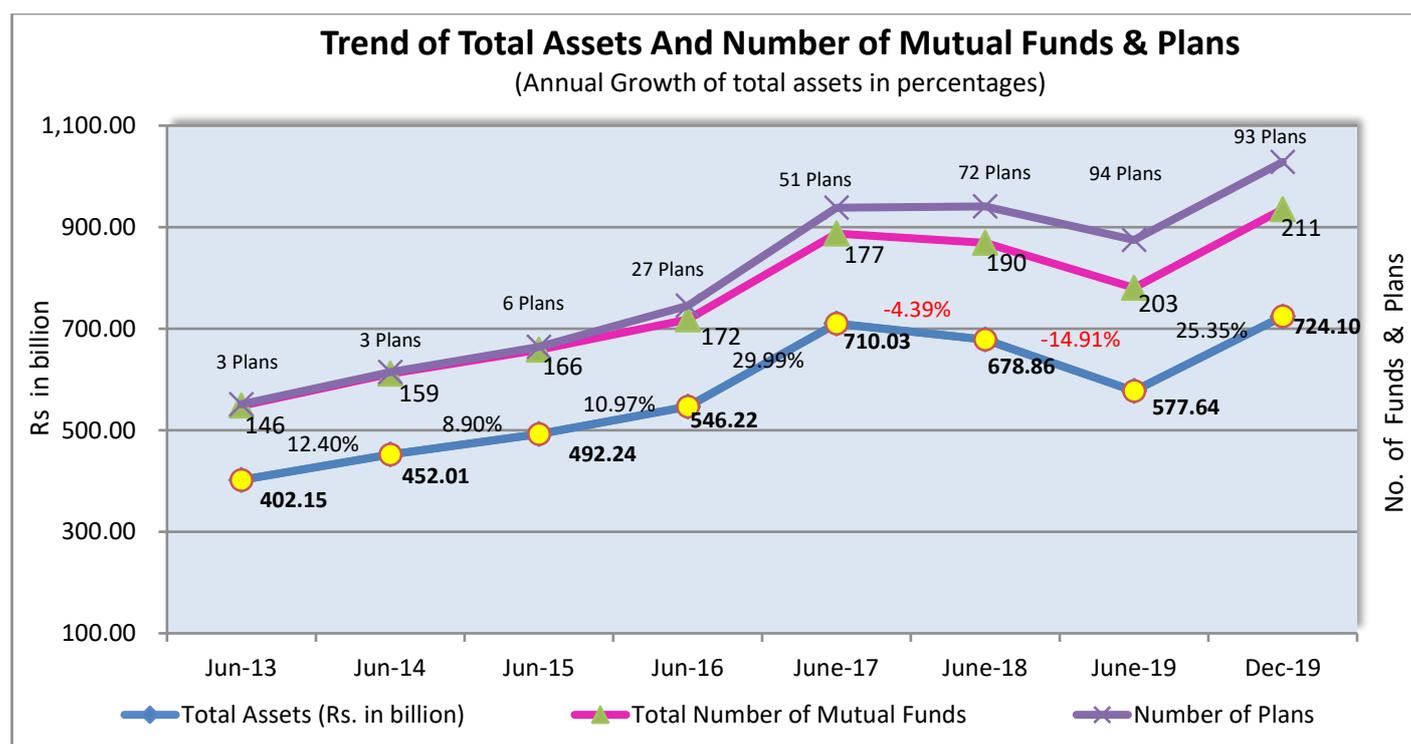


MUTUAL FUNDS & PLANS

Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Dec-19	
Total Assets (Rs. in billion)	402.15	452.01	492.24	546.22	710.03	678.86	577.64	724.10	
Growth since last June	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	25.35%	
Number of Mutual Funds	146	159	166	172	177	190	203	211	
Number of Plans	3	3	6	27	51	72	94	93	
Total Number of Mutual Funds & Plans	149	162	172	199	228	262	297	304	
Growth since June 2013 till Dec 2019								80.06%	
Compound Annual Growth Rate June 2013 to Dec 2019								9.47%	



Trend of Category-Wise Position of Total Assets of Mutual Funds

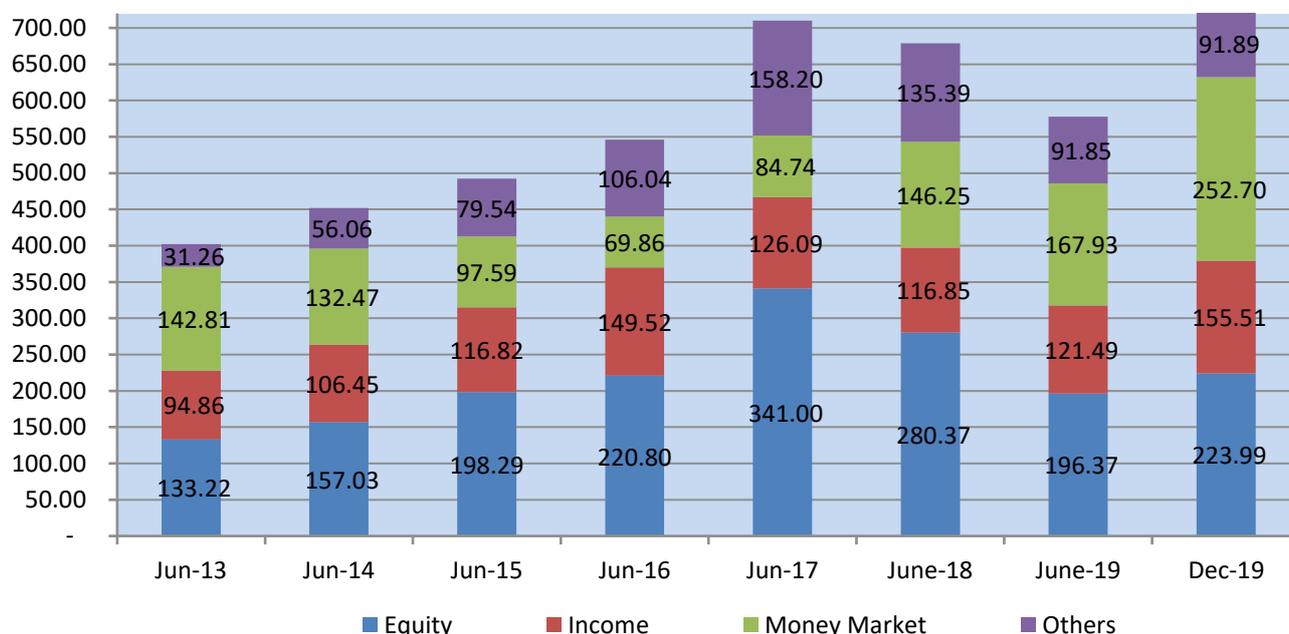
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Dec-19
Equity	133.22	157.03	198.29	220.80	341.00	280.37	196.37	223.99
Income	94.86	106.45	116.82	149.52	126.09	116.85	121.49	155.51
Money Market	142.81	132.47	97.59	69.86	84.74	146.25	167.93	252.70
Others	31.26	56.06	79.54	106.04	158.20	135.39	91.85	91.89
Total	402.15	452.01	492.24	546.22	710.03	678.86	577.64	724.09

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

(Rs in billion)



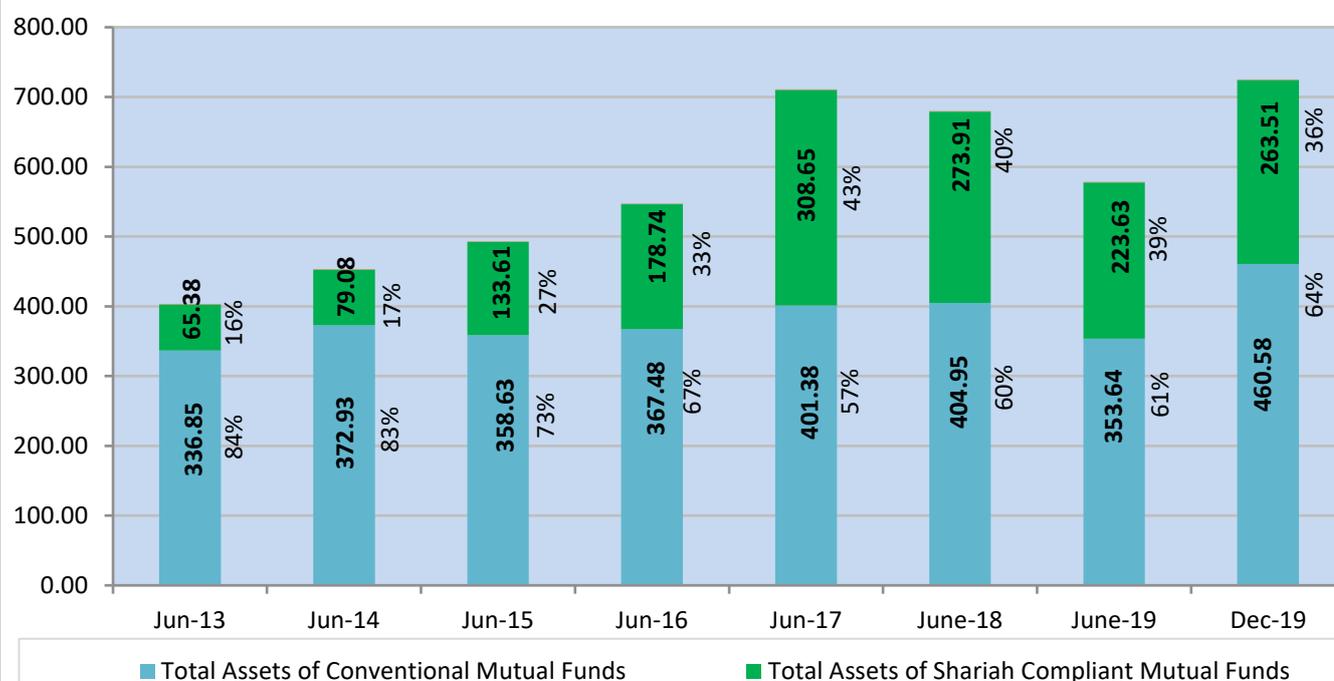
Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Dec -19
Total Assets of Conventional Mutual Funds	336.85	372.93	358.63	367.48	401.38	404.95	354.01	460.58
Total Assets of Shariah Compliant Mutual Funds	65.38	79.08	133.61	178.74	308.65	273.91	223.63	263.51
Total Assets of Mutual Funds	402.23	452.01	492.24	546.22	710.03	678.86	577.64	724.09
Share of Conventional Mutual Funds	84%	83%	73%	67%	57%	60%	61%	64%
Share of Shariah Compliant Mutual Funds	16%	17%	27%	33%	43%	40%	39%	36%
Conventional Mutual Funds - Growth since last June	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	30.24%
Shariah Compliant Mutual Fund - Growth since last June	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	17.83%
Conventional Mutual Funds - Growth since June 2013 till Dec 2019	36.73%							
Shariah Compliant Mutual Fund -Growth since June 2013 till Dec 2019	303.04%							
Compound Annual Growth Rate - June 2013 to Dec 2019-Conventional Mutual Funds	4.93%							
Compound Annual Growth Rate - June 2013 to Dec 2019-Shariah Compliant Mutual Fund	23.92%							

Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

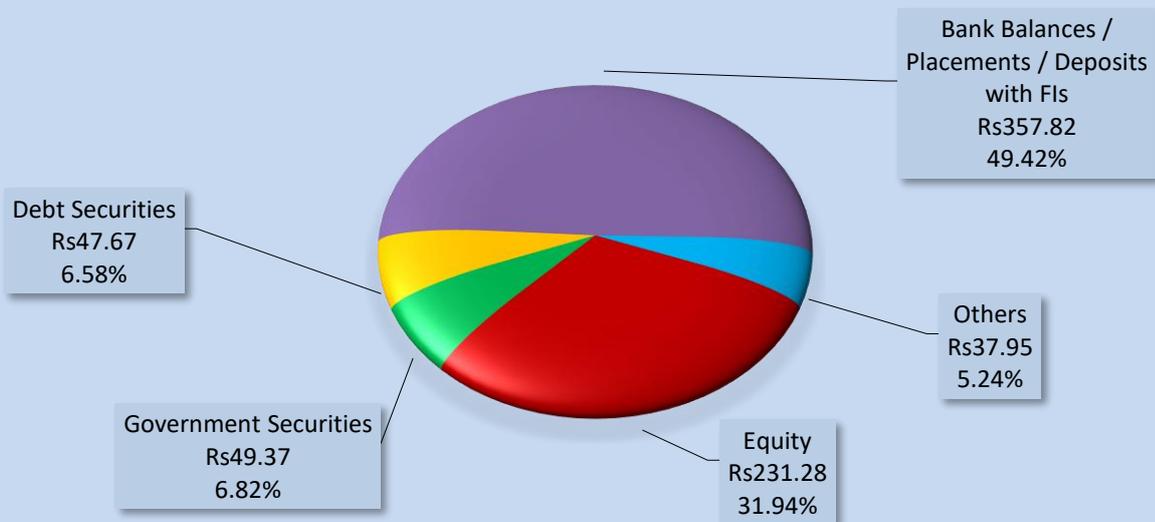
(Rs. in billion & percentage of total assets)



Asset Allocation of Mutual Funds

Asset Allocation of Mutual Funds as of December 31, 2019

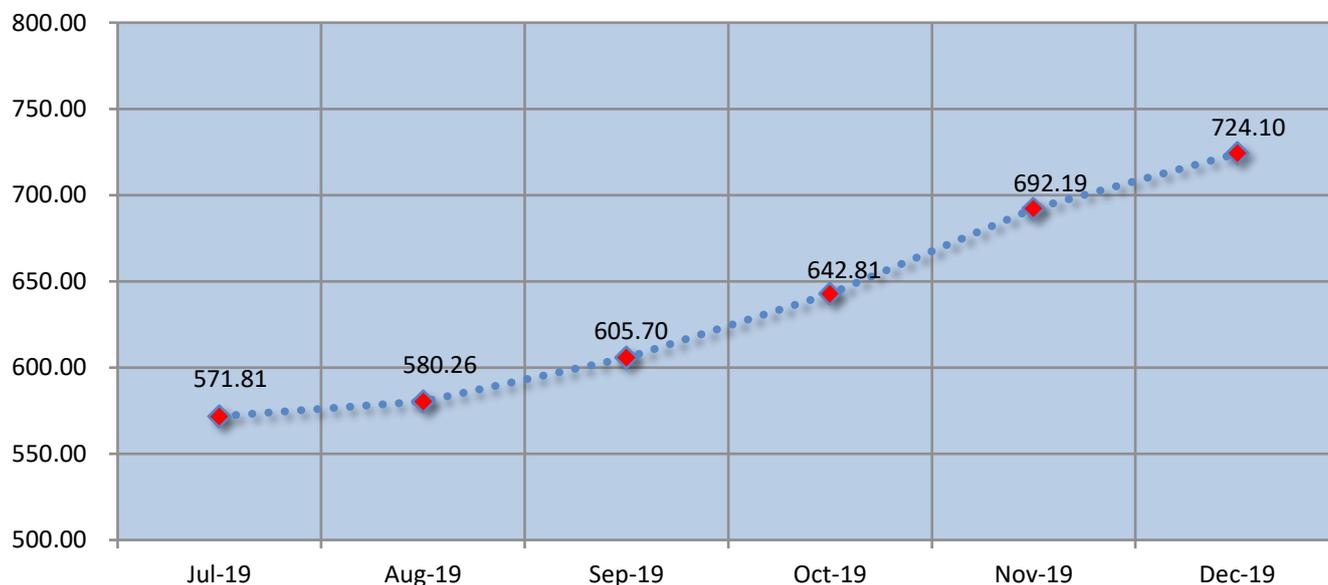
(Rs in billion & percentage of Total Assets)



Trend of Total Assets of Mutual Funds during the last 6 Months

Trend of Total Assets of Mutual Funds during the last 6 Months

(Rs. in billion)



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Detail of Investor Accounts in Open End Mutual Funds

Description	No. of Active Investor Accounts as at Dec 31, 2019	Value of Investment as at Dec 31, 2019 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	315,421	257,495.07	37.99%
Associated Banks/DFIs/AMCs	62	32,568.44	4.81%
Other Banks/DFIs	185	11,491.47	1.70%
Insurance Companies	294	26,347.62	3.89%
Other financial institutions	139	14,585.53	2.15%
Other Corporates	2,507	199,726.68	29.47%
Fund of funds	70	21,515.00	3.17%
Retirement funds	2,595	89,726.11	13.24%
Trusts/NGOs/Societies/Foundations/Charities	1,134	22,128.22	3.26%
Foreign			
Individuals	536	2,053.69	0.30%
Non-Individuals	15	156.23	0.02%
Total	322,958	677,794.04	100.00%

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at December 31, 2019 are 322,958
 Number of investor accounts having zero balance at December 31, 2019 are 279,999
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at December 31, 2019 are 602,957

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

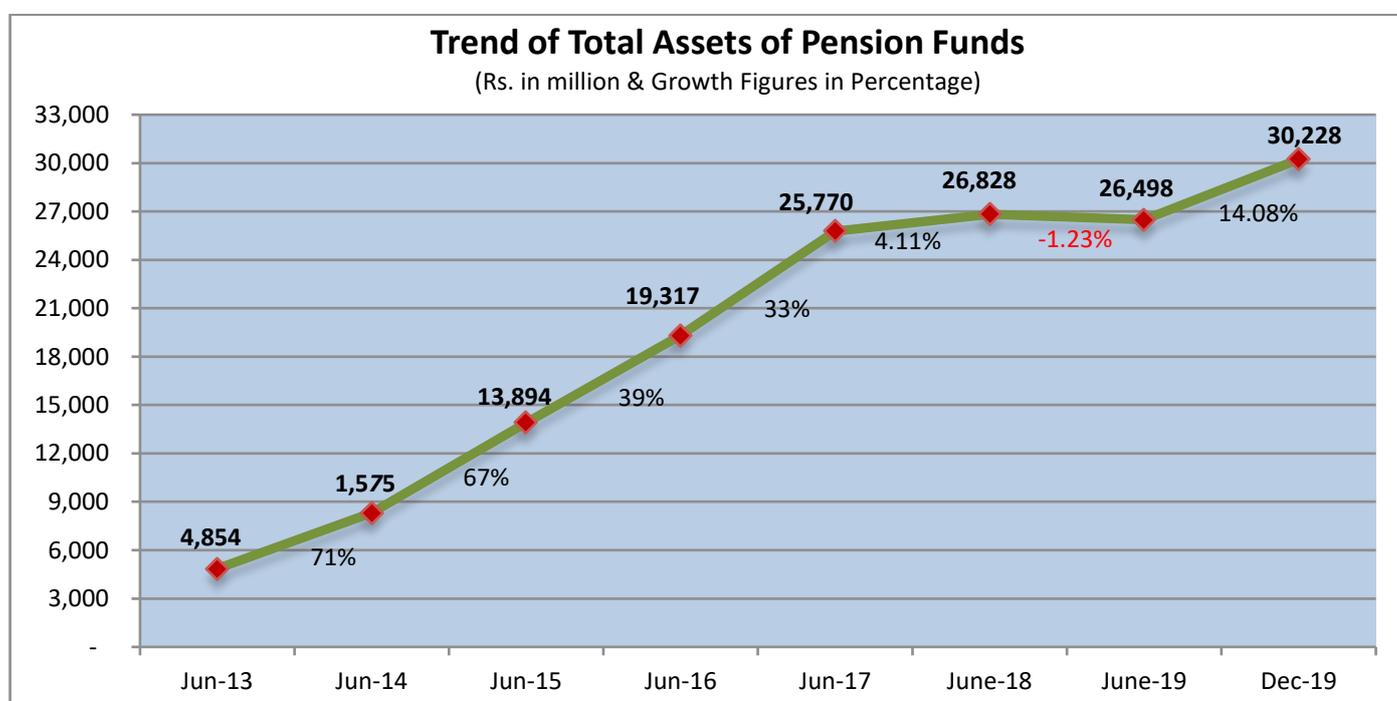
Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

Trend of Total Assets of Pension Funds

(Rs. in million)

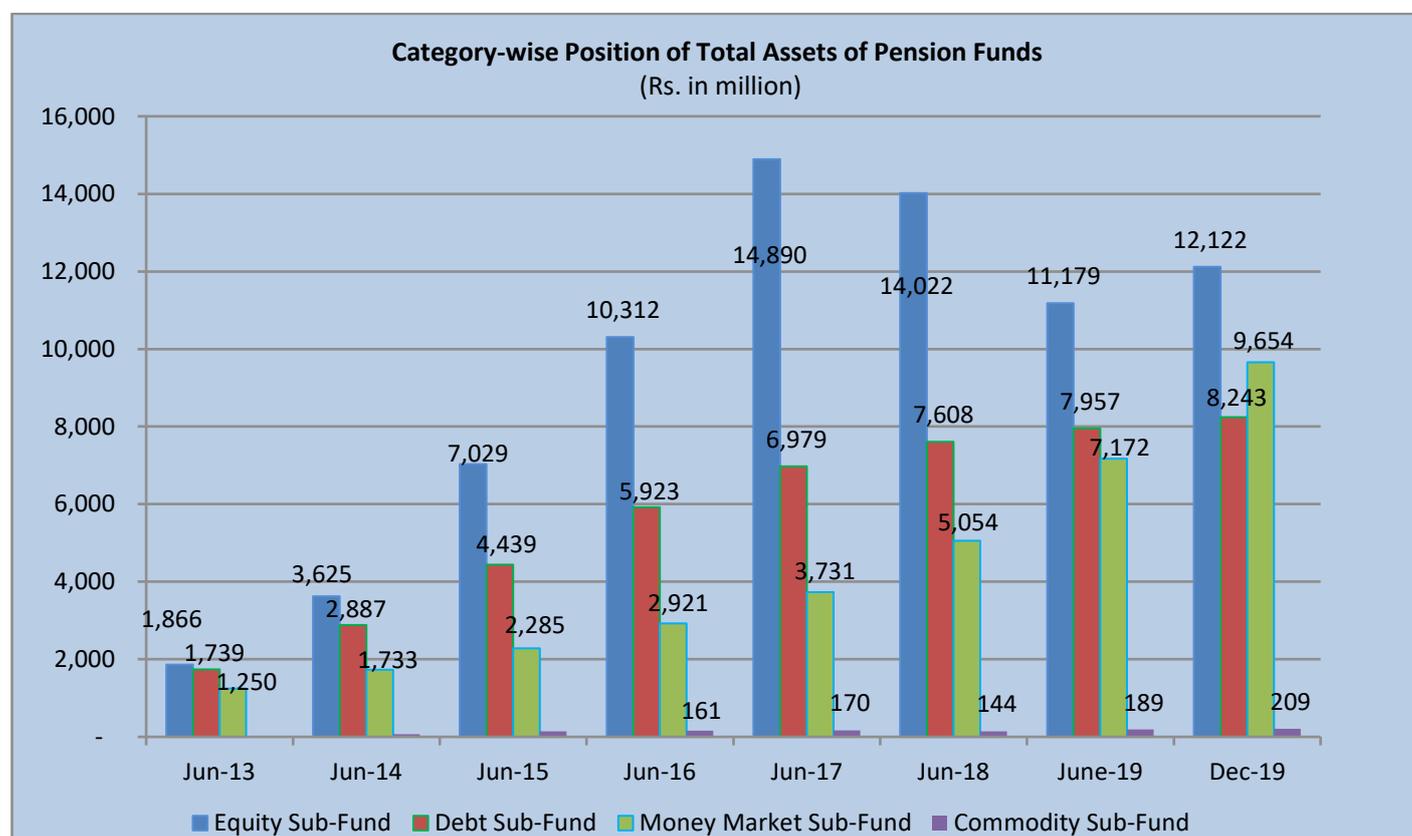
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Dec- 19
Total Assets	4,854	8,310	13,894	19,317	25,770	26,828	26,498	30,228
Growth since last June	75%	71%	67%	39%	33%	4.11%	-1.23%	14.08%



Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

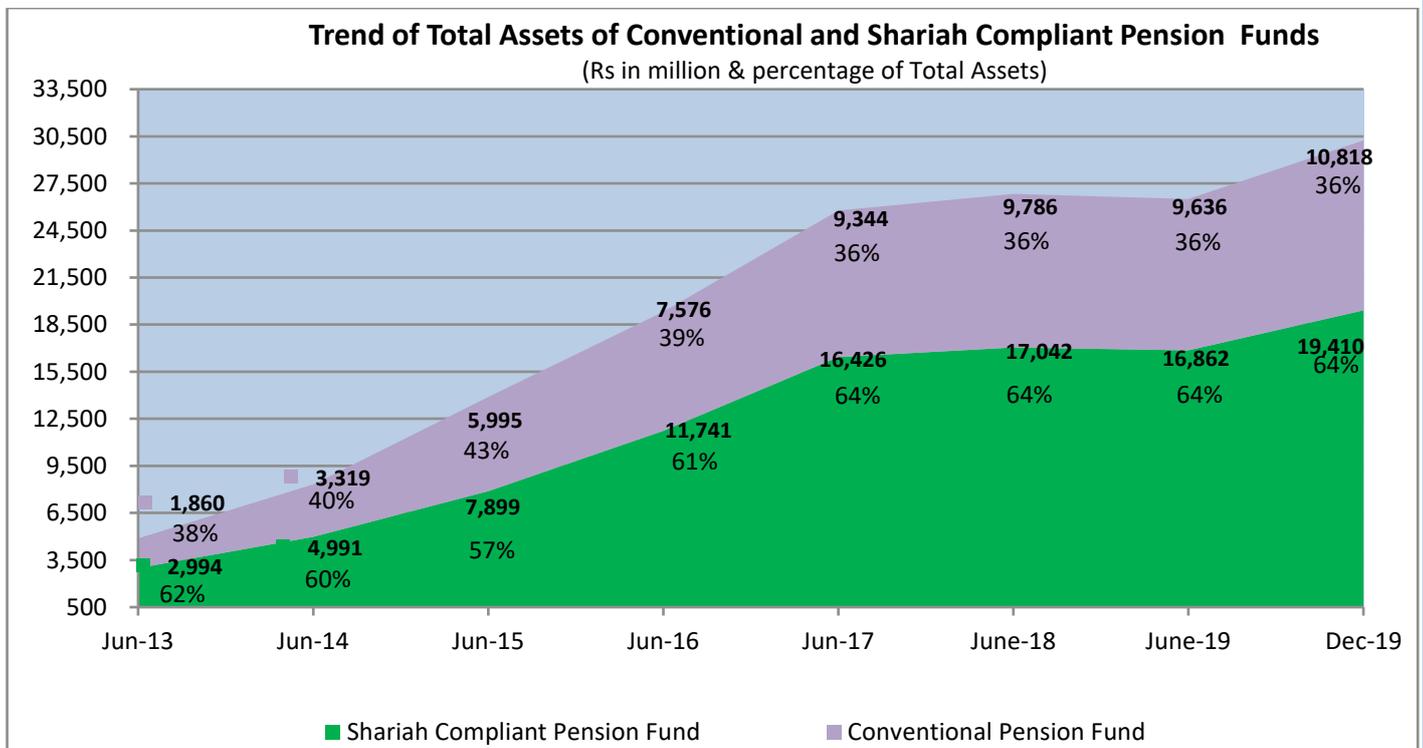
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Dec-19
Equity Sub-Fund	1,866	3,625	7,029	10,312	14,890	14,022	11,179	12,122
Debt Sub-Fund	1,739	2,887	4,439	5,923	6,979	7,608	7,957	8,243
Money Market Sub-Fund	1,250	1,733	2,285	2,921	3,731	5,054	7,172	9,654
Commodity Sub-Fund	-	65	140	161	170	144	189	209
Total	4,855	8,310	13,894	19,317	25,770	26,828	26,498	30,228



Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

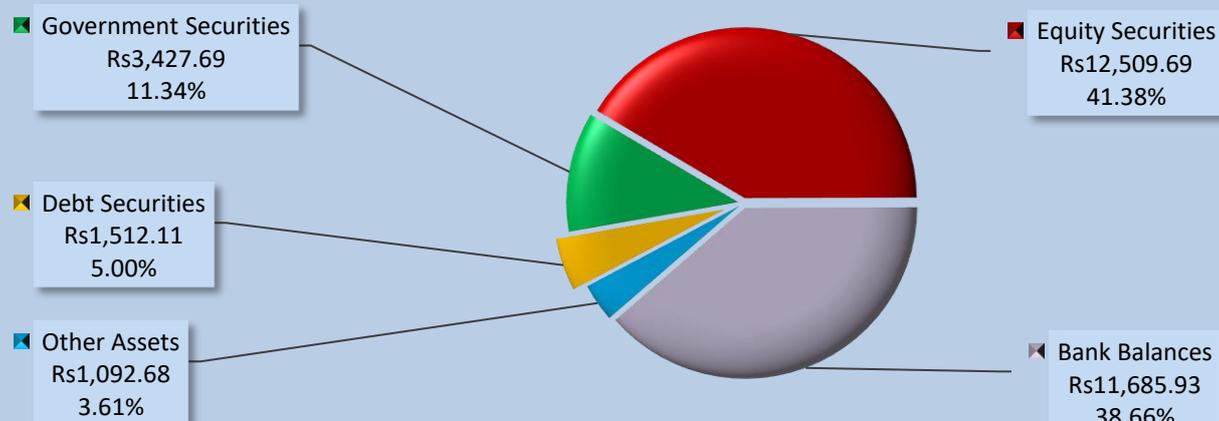
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Dec-19
Shariah Compliant Pension Funds	2,994	4,991	7,899	11,741	16,426	17,042	16,862	19,410
Conventional Pension Funds	1,860	3,319	5,995	7,576	9,344	9,786	9,636	10,818
Total assets of Pension Funds	4,854	8,310	13,894	19,317	25,770	26,828	26,498	30,228
Share of Shariah Compliant Pension Funds	62%	60%	57%	61%	64%	64%	64%	64%
Share of Conventional Pension Funds	38%	40%	43%	39%	36%	36%	36%	36%
Compound Annual Growth Rate (June 13 to Dec 2019) Shariah Compliant Pension Fund						33.32%		
Compound Annual Growth Rate (June 13 to Dec 2019) Conventional Pension Fund						31.11%		



Asset Allocation of Pension Funds

Asset Allocation of Pension Funds as of December 31, 2019

(Rs in million & Percentage of Total Assets)



Detail of Investor Accounts in Pension Funds

Description	No. of Active Investor Accounts as at Dec 31, 2019	Value of Investment as at Dec 31, 2019 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	33,741	26,610.30	89.98%
Associated Banks/DFIs/AMCs	14	2,283.97	7.72%
Other financial institutions	1	355.236	1.20%
Foreign			
Individuals	8	325.30	1.10%
Non-Individuals	-	-	0.00%
Total	33,764	29,574.80	100.00%

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at December 31, 2019 are 33,764
 Number of investor accounts having zero balance as at December 31, 2019 are 13,826
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at December 31, 2019 are 47,590

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

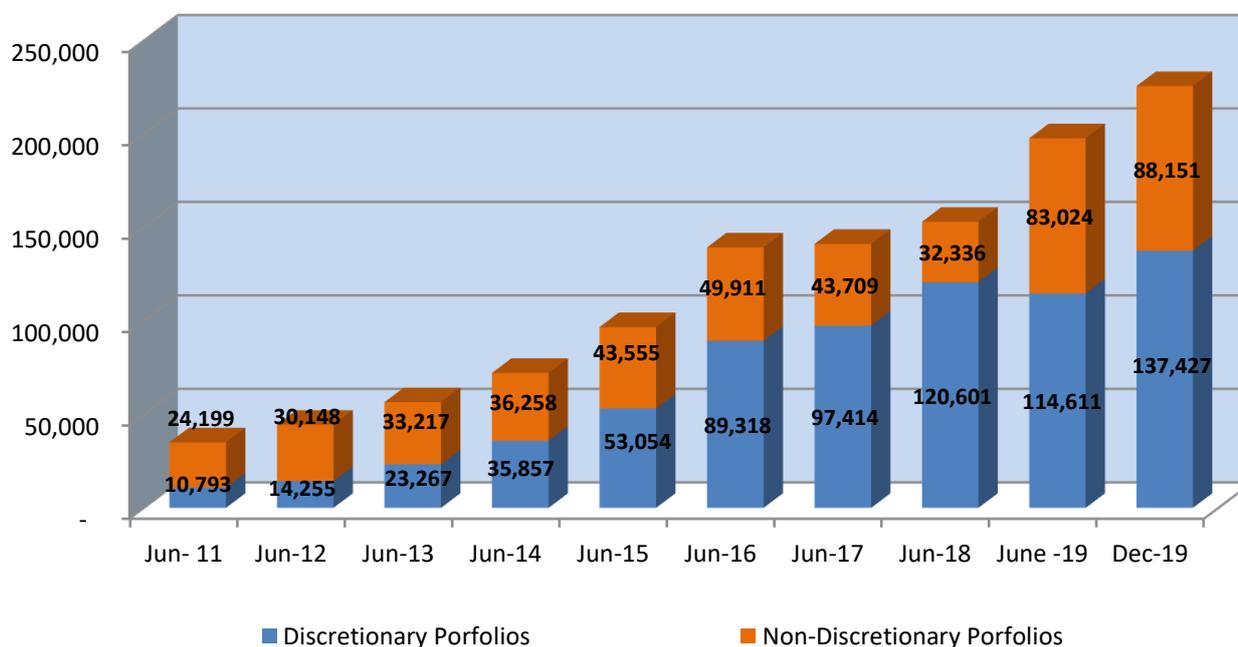
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Dec-19
Discretionary Portfolios	23,267	35,857	53,054	89,318	97,414	20,601	114,611	137,427
Non-Discretionary Portfolios	33,217	36,258	43,555	49,911	43,709	32,336	83,024	88,151
Total Assets of Portfolios	56,484	72,115	96,609	139,229	141,123	152,937	197,635	225,577

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)



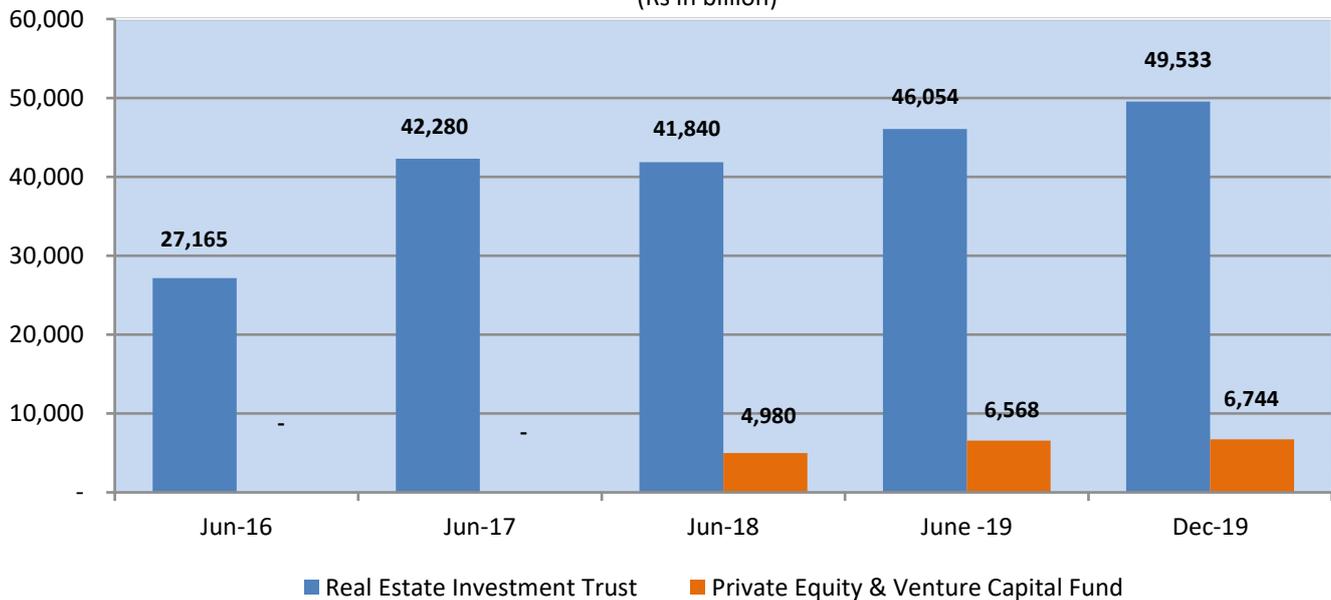
REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL
FUND

Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture
Capital Fund

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	Dec-19
Real Estate Investment Trust	27,165	42,280	41,840	46,054	49,533
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,744
Total Assets	27,165	42,280	46,820	52,622	56,277

Trend of Total Assets of Real Estate Investment Trust & Private Equity & Venture
Capital Fund
(Rs in billion)



LEASING COs, MODARABAS, INVESTMENT BANKS AND NON-BANK

MICROFINANCE COs

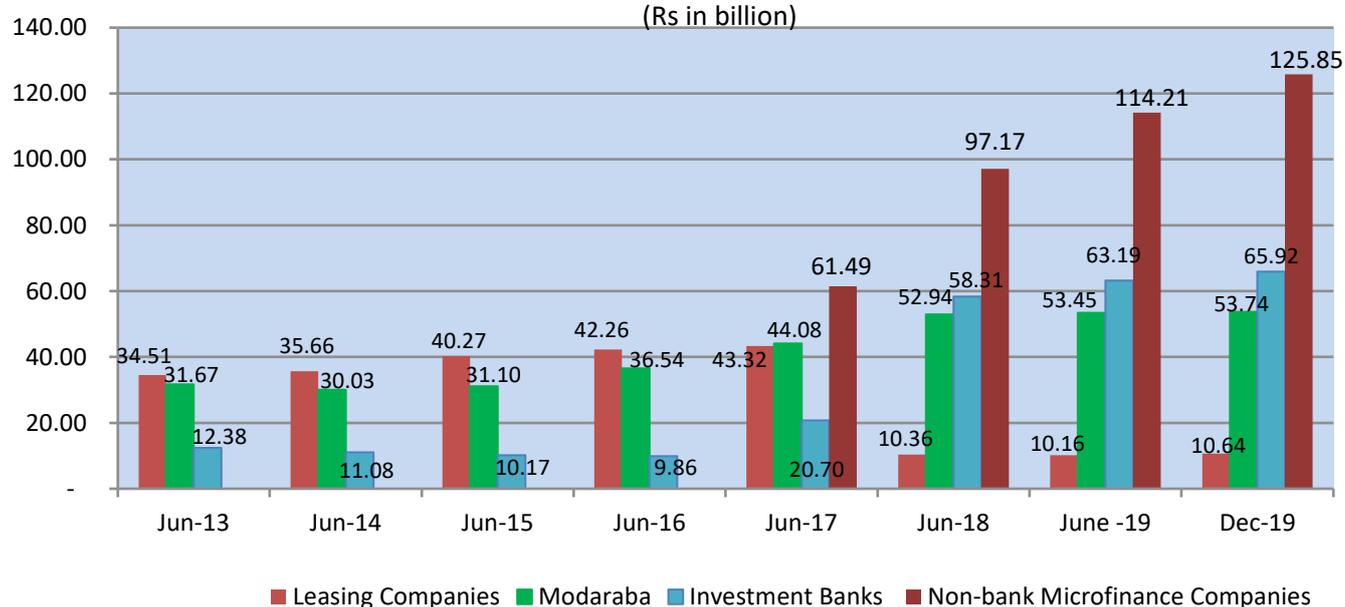
Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank Microfinance Cos.

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Dec -19
Leasing Companies	34.51	35.66	40.27	42.26	43.32	10.36	10.16	10.69
Modaraba	31.67	30.03	31.10	36.54	44.08	52.94	53.45	53.74
Investment Banks	12.38	11.08	10.17	9.86	20.70	58.31	63.19	65.92
Non-bank Microfinance Companies	-	-	-	-	61.49	97.17	114.21	125.85

Trend of Total Assets of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in billion)



Note 1. Information pertaining to two Investment Banks, which are not currently filing online returns, are included in above table.

Note2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

Note 3. Information pertaining to four Modarabas, which did not file online returns, is of previous months in the above table.

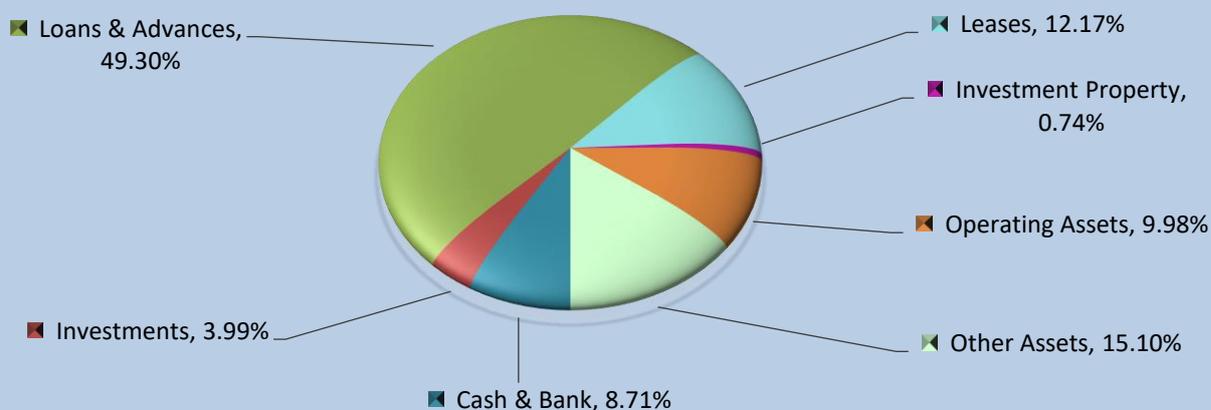
Note 4. Non-bank microfinance companies (NBMCs) obtained license from SECP to undertake microfinance services from 2016 onwards. Information pertaining to three NBMCs, which did not file online returns, is of previous month in the above table.

Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Modarabas	2,331	2,856	12,898	6,543	1,121	16,767	10,146	52,662
Leasing Companies	620	142	581	7,142	154	189	1,866	10,694
Investment Banks	1,123	5,800	29,157	16,404	445	2,864	4,979	60,772
Non-bank Microfinance Companies	17,447	1,065	79,234	-	116	4,852	20,341.73	123,055
Total	21,521	9,863	121,870	30,089	1,836	24,672	37,333	247,183

Asset Allocation of Leasing Companies , Modarabas & Investment Banks as of December 31 2019



Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to four Modarabas, which did not file online returns, is not included in the above table.

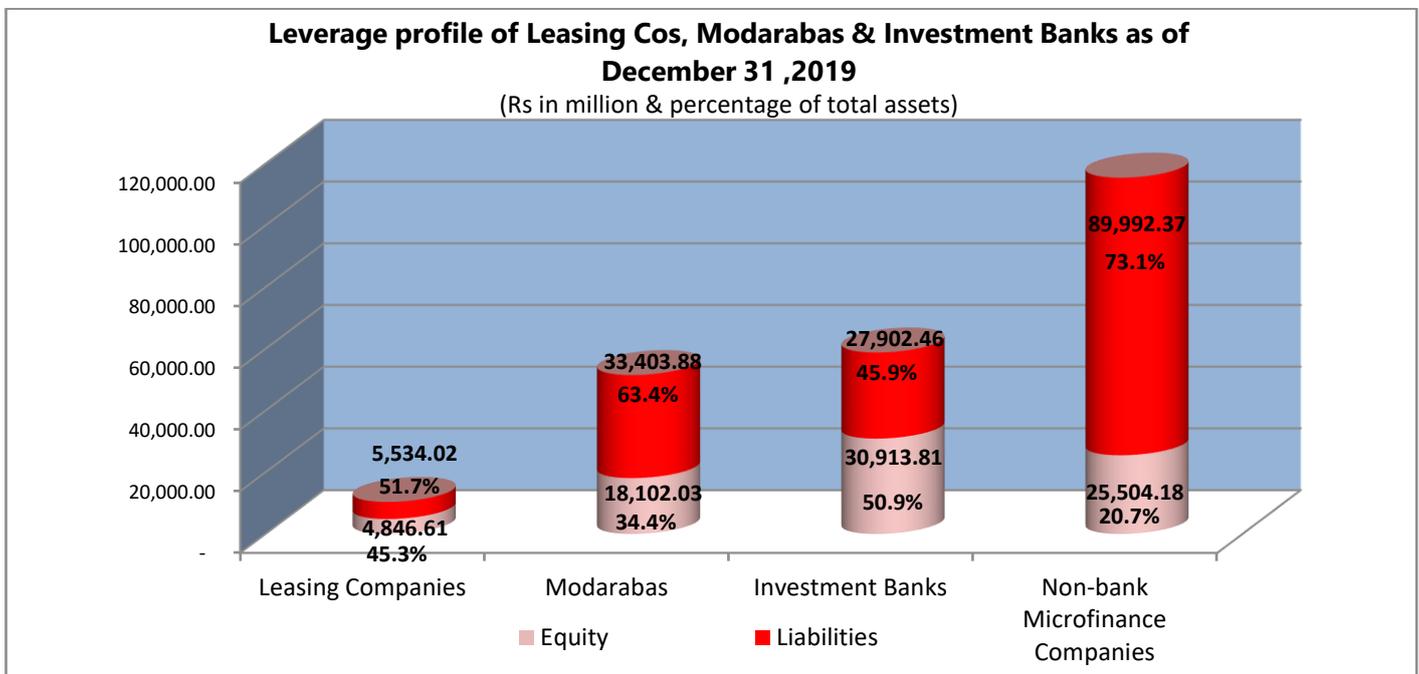
Note 3. Information pertaining to three NBMCs, which did not file online returns, is not included in the above table.

Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,846.61	5,534.02	10,694.00	45.3%	51.7%
Modarabas	18,102.03	33,403.88	52,662.00	34.4%	63.4%
Investment Banks	30,913.81	27,902.46	60,772.00	50.9%	45.9%
Non-bank Microfinance Companies	25,504.18	89,992.37	123,055.26	20.7%	73.1%

* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets



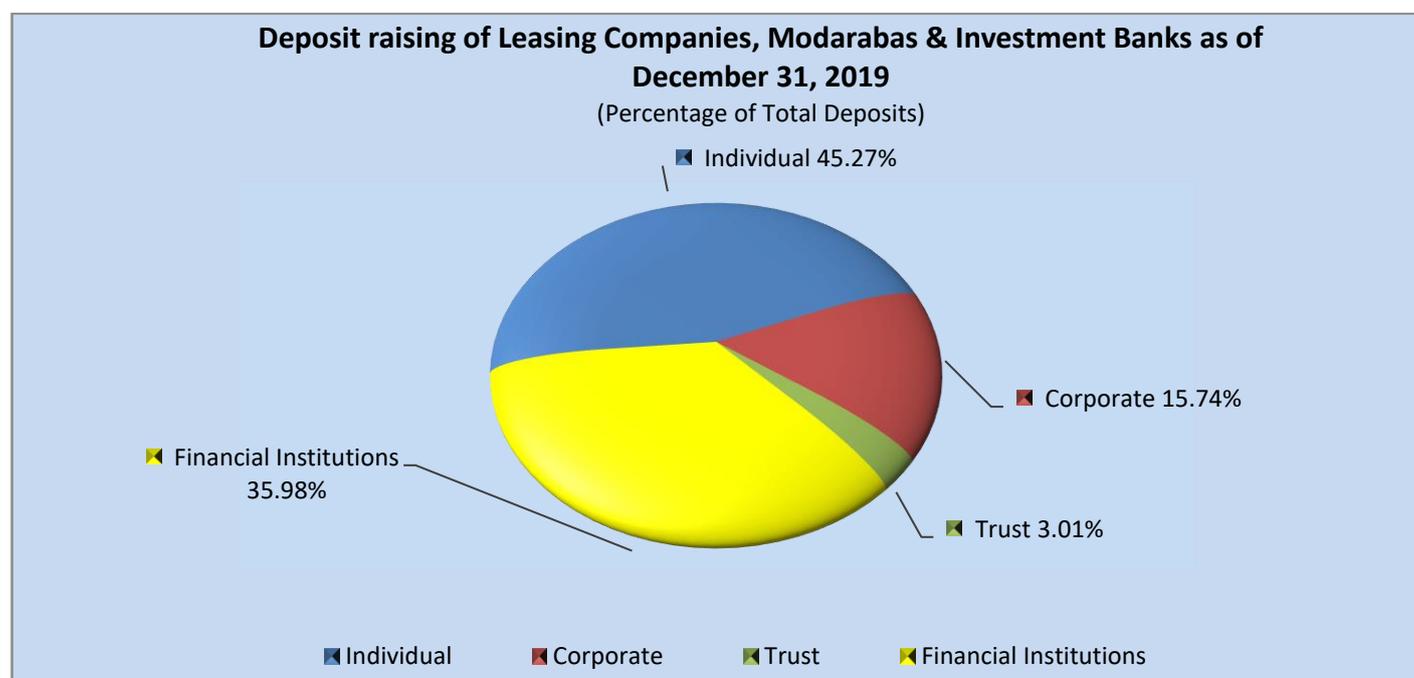
Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to four Modarabas, which did not file online returns, is not included in the above table.

Note 3. Information pertaining to three NBMCs, which did not file online returns, is not included in the above table.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	430.99	2,376.12	3,986.35	6,793.46	45.27%
Corporate	92.41	2,038.35	231.25	2,362.01	15.74%
Trust	-	231.52	219.72	451.24	3.01%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	5,400	-	5,400.00	35.98%
Total	523.40	10,045.99	4,437.32	15,006.71	100.00%



Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to four Modarabas, which did not file online returns, is not included in the above table.

Note 3. Information pertaining to three NBMCs, which did not file online returns, is not included in the above table.

ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	276.62	220.72	55.90	564.04	1,650.08	-1,086.04	0.00	5.00	-5.00	840.66	1,875.80	-1,035.14
Asset Allocation	283.10	204.31	78.78	88.79	547.47	-458.68	0.00	0.00	0.00	371.88	751.78	-379.90
Balanced	12.83	12.60	0.23	2.50	21.15	-18.65	0.00	0.00	0.00	15.33	33.75	-18.42
Capital Protected	365.93	219.82	146.11	55.46	341.40	-285.94	0.00	0.00	0.00	421.39	561.22	-139.83
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	2,727.56	2,511.26	216.30	2,611.34	3,902.82	-1,291.48	155.91	72.17	83.74	5,494.81	6,486.25	-991.44
Fund Of Funds	710.12	47.52	662.60	27.00	0.00	27.00	0.00	0.00	0.00	737.12	47.52	689.60
Income	3,675.36	3,102.03	573.33	4,131.92	3,477.69	654.23	40.00	4.62	35.38	7,847.28	6,584.34	1,262.95
Index Tracker	0.05	3.33	-3.28	0.00	3.04	-3.04	1.90	1.43	0.47	1.95	7.80	-5.85
Money Market	7,952.68	8,394.62	-441.94	37,469.19	38,050.31	-581.12	15.81	132.42	-116.61	45,437.68	46,577.35	-1,139.67
Total	16,004.26	14,716.22	1,288.04	44,950.24	47,993.96	-3,043.73	213.62	215.65	-2.03	61,168.11	62,925.82	-1,757.71

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	15.96	22.83	-6.87	0.00	0.02	-0.02	0.00	0.00	0.00	15.96	22.85	-6.89
Islamic Asset Allocation	615.47	942.91	-327.45	37.06	787.57	-750.50	0.00	0.00	0.00	652.53	1,730.48	-1,077.95
Islamic Balanced	30.00	104.00	-74.00	20.00	438.00	-418.00	0.00	0.00	0.00	50.00	542.00	-492.00
Islamic Capital Protected	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Islamic Commodity	6.00	56.00	-50.00	3.00	38.00	-35.00	0.00	0.00	0.00	9.00	94.00	-85.00
Islamic Equity	5,538.55	4,039.65	1,498.90	2,478.95	2,458.08	20.86	2,656.94	1,256.61	1,400.33	10,674.44	7,754.35	2,920.09
Islamic Fund of Funds	373.67	1,730.05	-1,356.39	432.72	687.72	-255.00	129.00	56.05	72.95	935.39	2,473.83	-1,538.44
Islamic Income	7,488.55	6,315.24	1,173.31	7,460.82	7,274.86	185.96	1,466.49	2,972.34	-1,505.85	16,415.86	16,562.44	-146.58
Islamic Index Tracker	30.00	15.00	15.00	19.00	13.00	6.00	0.00	0.00	0.00	49.00	28.00	21.00
Islamic Money Market	6,560.84	8,589.81	-2,028.97	15,270.64	7,860.37	7,410.27	721.64	957.89	-236.25	22,553.13	17,408.07	5,145.05
Total	20,659.04	21,815.50	-1,156.46	25,722.19	19,557.62	6,164.57	4,974.07	5,242.90	-268.83	51,355.30	46,616.02	4,739.28

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,477.71	269.93	488.08	28.04	1.77	934.76	166.52	1,123.51	499.92	1.26	0.00
Asset Allocation	3,806.96	347.09	107.66	521.81	396.34	879.94	0.00	1,954.19	150.18	6.35	33.36
Balanced	1,120.42	91.14	0.00	580.46	0.19	25.09	0.00	1,361.00	121.74	5.32	0.00
Capital Protected	3,438.04	194.03	0.00	0.00	0.00	14,578.63	0.00	361.85	676.75	14.14	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	41,567.12	2,536.33	6,057.19	14,630.22	6,040.22	7,045.72	904.19	39,020.94	5,570.36	715.60	5.68
Fund Of Funds	975.33	258.93	0.00	0.00	0.91	446.24	715.83	456.69	49.22	6.41	0.00
Income	28,778.14	2,853.18	151.74	1,490.83	3,227.81	15,398.33	692.00	7,885.90	2,322.11	259.41	24.00
Index Tracker	29.97	0.00	0.00	0.00	0.00	12.32	0.00	397.16	0.00	0.00	5.85
Money Market	38,357.11	2,137.14	1,486.34	1,556.14	2,720.66	118,284.67	425.76	9,557.28	2,031.24	131.02	0.00
Total	119,550.82	8,687.77	8,291.01	18,807.51	12,387.90	157,605.71	2,904.30	62,118.51	11,421.52	1,139.50	68.89

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	213.59	0.00	0.00	31.58	0.01	0.32	0.00	51.65	0.09	0.00	0.00
Islamic Asset Allocation	10,238.32	232.46	0.00	140.02	48.37	1,545.47	0.00	2,393.12	282.22	13.44	0.00
Islamic Balanced	2,300.00	304.00	0.00	9.00	4.00	682.00	0.00	1,207.00	91.00	83.00	0.00
Islamic Capital Protected	47.33	0.00	0.00	0.00	0.00	0.88	0.00	70.87	0.00	0.00	0.00
Islamic Commodity	226.00	78.00	0.00	0.00	0.00	51.00	0.00	0.00	3.00	2.00	0.00
Islamic Equity	28,759.15	2,374.28	759.36	5,221.62	652.67	7,322.59	10,997.98	13,535.57	1,255.00	433.84	0.00
Islamic Fund of Funds	16,044.53	112.08	0.00	103.93	3.07	4,108.90	3,470.75	3,655.51	1,519.66	36.48	0.00
Islamic Income	53,475.28	1,068.19	0.04	1,648.32	993.31	7,468.83	4,789.07	5,940.40	3,929.09	182.83	0.00
Islamic Index Tracker	286.00	730.00	0.00	0.00	0.00	747.00	62.00	84.00	0.00	3.00	0.00
Islamic Money Market	23,789.33	1,926.48	1,103.00	434.27	37.05	21,433.44	3,689.69	1,846.01	1,392.03	66.89	0.00
Total	135,379.52	6,825.49	1,862.40	7,588.74	1,738.49	43,360.42	23,009.49	28,784.13	8,472.09	821.48	0.00

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	874.00	37.93	38.73	-0.80	1.00	5.00	0.00	5.00	875.00	42.93	38.73	4.20
Karachi	10,569.00	8,525.57	7,177.58	1,348.00	984.00	16,403.61	15,508.55	895.06	11,553.00	24,929.18	22,686.12	2,243.06
Larkana	136.00	6.30	4.72	1.58	0.00	0.00	0.00	0.00	136.00	6.30	4.72	1.58
Mirpur Khas	16.00	0.81	1.07	-0.27	0.00	0.00	0.00	0.00	16.00	0.81	1.07	-0.27
Nawab Shah	50.00	0.00	0.79	-0.79	1.00	0.44	0.00	0.44	51.00	0.44	0.79	-0.35
Others	550.00	45.36	33.09	12.27	9.00	340.24	97.83	242.41	559.00	385.60	130.92	254.68
Sukkur	164.00	12.78	6.30	6.48	50.00	2,117.82	1,082.78	1,035.04	214.00	2,130.60	1,089.08	1,041.52
Sindh	12,359.00	8,628.74	7,262.28	1,366.47	1,045.00	18,867.11	16,689.15	2,177.95	13,404.00	27,495.85	23,951.43	3,544.42
Bahawalpur	118.00	36.82	47.38	-10.56	2.00	0.01	0.00	0.01	120.00	36.83	47.38	-10.55
Faisalabad	1,111.00	238.57	197.15	41.42	30.00	936.05	959.02	-22.97	1,141.00	1,174.63	1,156.18	18.45
Gujranwala	321.00	143.14	115.72	27.43	10.00	0.25	0.19	0.06	331.00	143.39	115.91	27.49
Lahore	6,407.00	4,136.76	3,646.63	490.14	461.00	3,492.01	3,542.17	-50.16	6,868.00	7,628.78	7,188.80	439.98
Multan	1,615.00	490.97	446.72	44.25	14.00	125.06	52.30	72.76	1,629.00	616.03	499.02	117.01
Others	1,714.00	425.71	436.05	-10.34	9.00	43.13	9.76	33.37	1,723.00	468.85	445.81	23.04
Rahim Yar Khan	98.00	9.86	8.09	1.77	0.00	0.00	0.00	0.00	98.00	9.86	8.09	1.77
Rawalpindi	1,595.00	436.07	373.95	62.12	107.00	13,088.37	8,173.11	4,915.25	1,700.00	13,524.44	8,547.06	4,977.37
Sadiqabad	12.00	0.09	0.22	-0.14	0.00	0.00	0.00	0.00	12.00	0.09	0.22	-0.14
Sargodha	322.00	60.51	57.99	2.52	0.00	0.00	0.00	0.00	322.00	60.51	57.99	2.52
Sialkot	306.00	156.92	111.75	45.17	7.00	0.72	0.69	0.03	313.00	157.64	112.44	45.20
Punjab	13,619.00	6,135.43	5,441.66	693.78	640.00	17,685.60	12,737.25	4,948.35	14,257.00	23,821.04	18,178.90	5,642.14
Islamabad	2,299.00	974.58	867.81	106.76	150.00	8,107.04	18,219.32	-10,112.28	2,449.00	9,081.62	19,087.13	-10,005.51
Capital Territory	2,299.00	974.58	867.81	106.76	150.00	8,107.04	18,219.32	-10,112.28	2,449.00	9,081.62	19,087.13	-10,005.51
Abbottabad	121.00	4.87	13.44	-8.58	8.00	0.01	32.73	-32.72	129.00	4.88	46.17	-41.29
Bannu	14.00	4.83	0.48	4.35	0.00	0.00	0.00	0.00	14.00	4.83	0.48	4.35

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	22.00	0.00	0.15	-0.15	0.00	0.00	0.00	0.00	22.00	0.00	0.15	-0.15
Mansehra	48.00	3.71	3.25	0.46	0.00	0.00	0.00	0.00	48.00	3.71	3.25	0.46
Nowshera	144.00	18.10	11.04	7.06	1.00	0.00	0.00	0.00	145.00	18.10	11.04	7.06
Others	165.00	22.96	8.10	14.85	1.00	0.00	0.00	0.00	166.00	22.96	8.10	14.85
Peshawar	604.00	182.86	191.84	-8.98	12.00	6.96	51.03	-44.07	616.00	189.82	242.87	-53.05
Swat	4.00	0.00	0.01	-0.01	0.00	0.00	0.00	0.00	4.00	0.00	0.01	-0.01
KPK	1,122.00	237.32	228.31	9.01	22.00	6.97	83.76	-76.79	1,144.00	244.29	312.07	-67.78
Gwadar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	1.00	0.03	0.00	0.03	0.00	0.00	0.00	0.00	0.00	0.03	0.00	0.03
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	18.00	0.01	0.02	-0.01	0.00	0.00	0.00	0.00	0.00	0.01	0.02	-0.01
Quetta	90.00	14.65	23.91	-9.26	5.00	0.00	1.76	-1.76	0.00	14.65	25.67	-11.02
Turbat	3.00	0.00	0.06	-0.06	0.00	0.00	0.00	0.00	0.00	0.00	0.06	-0.06
Balochistan	113.00	14.70	23.99	-9.30	5.00	0.00	1.76	-1.76	0.00	14.70	25.75	-11.06
Gilgit	3.00	1.20	0.15	1.06	0.00	0.00	0.00	0.00	3.00	1.20	0.15	1.06
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gilgit Baltistan	3.00	1.20	0.15	1.06	0.00	0.00	0.00	0.00	3.00	1.20	0.15	1.06
Mirpur	128.00	9.50	9.01	0.48	0.00	0.00	0.00	0.00	128.00	9.50	9.01	0.48
Muzaffarabad	16.00	1.10	1.25	-0.15	0.00	0.00	0.00	0.00	16.00	1.10	1.25	-0.15
Others	55.00	4.29	3.19	1.10	1.00	0.00	0.65	-0.65	56.00	4.29	3.84	0.45
AJ&K	199.00	14.88	13.45	1.43	1.00	0.00	0.65	-0.65	200.00	14.88	14.10	0.78
Overseas	58.00	25.34	868.85	-843.51	2.00	2.00	0.00	2.00	60.00	27.34	868.85	-841.51
Total	29,772.00	16,032.19	14,706.50	1,325.69	1,865.00	44,668.72	47,731.89	-3,063.17	31,517.00	60,700.92	62,438.39	-1,737.47

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	1,002.00	71.32	95.06	-23.75	643.00	61.00	60.00	1.00	1,645.00	132.32	155.07	-22.75
Karachi	39,099.00	10,473.18	12,574.13	-2,100.95	19,257.00	15,650.30	14,291.48	1,358.82	58,356.00	26,123.49	26,865.61	-742.12
Larkana	33.00	2.10	1.68	0.42	78.00	1.00	0.00	1.00	111.00	3.10	1.68	1.42
Mirpur Khas	35.00	2.81	2.67	0.15	95.00	0.00	16.00	-16.00	130.00	2.81	18.67	-15.85
Nawab Shah	40.00	10.89	2.91	7.98	80.00	10.00	6.00	4.00	120.00	20.90	8.91	11.98
Others	669.00	102.06	112.95	-10.89	513.00	25.00	32.06	-7.06	1,182.00	127.06	145.01	-17.95
Sukkur	101.00	11.30	18.87	-7.57	39.00	0.00	5.00	-5.00	140.00	11.30	23.87	-12.57
Sindh	40,979.00	10,673.67	12,808.28	-2,134.60	20,705.00	15,747.30	14,410.54	1,336.76	61,684.00	26,420.98	27,218.82	-797.84
Bahawalpur	286.00	39.71	53.25	-13.54	294.00	147.00	144.00	3.00	580.00	186.71	197.25	-10.54
Faisalabad	2,383.00	501.82	458.55	43.27	2,096.00	805.82	461.65	344.16	4,479.00	1,307.64	920.21	387.43
Gujranwala	965.00	414.92	372.44	42.48	1,073.00	51.00	61.00	-10.00	2,038.00	465.92	433.44	32.48
Lahore	13,853.00	3,436.96	2,995.17	441.79	9,307.00	1,782.11	2,125.51	-343.40	23,160.00	5,219.07	5,120.69	98.39
Multan	1,821.00	682.81	619.82	62.98	947.00	422.31	307.00	115.31	2,768.00	1,105.12	926.82	178.29
Others	3,040.00	489.46	558.19	-68.73	2,982.00	293.00	284.00	9.00	6,022.00	782.46	842.19	-59.73
Rahim Yar Khan	135.00	19.27	16.88	2.40	66.00	52.00	52.00	0.00	201.00	71.27	68.88	2.40
Rawalpindi	3,322.00	1,059.10	831.08	228.03	1,376.00	5,593.21	700.62	4,892.59	4,698.00	6,652.31	1,531.70	5,120.61
Sadiqabad	230.00	46.53	45.98	0.55	15.00	8.00	4.00	4.00	245.00	54.53	49.99	4.55
Sargodha	389.00	27.86	36.89	-9.04	380.00	3.00	7.00	-4.00	769.00	30.86	43.89	-13.04
Sialkot	406.00	73.82	81.57	-7.75	612.00	147.00	40.00	107.00	1,018.00	220.82	121.57	99.25
Punjab	26,830.00	6,792.27	6,069.83	722.44	19,148.00	9,304.45	4,186.79	5,117.66	45,978.00	16,096.71	10,256.62	5,840.09
Islamabad	5,606.00	1,980.42	1,781.14	199.27	2,454.00	372.95	632.23	-259.29	8,060.00	2,353.36	2,413.38	-60.01
Capital Territory	5,606.00	1,980.42	1,781.14	199.27	2,454.00	372.95	632.23	-259.29	8,060.00	2,353.36	2,413.38	-60.01
Abbottabad	329.00	33.96	21.36	12.60	326.00	31.00	61.84	-30.84	655.00	64.96	83.19	-18.24

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	38.00	1.72	0.24	1.48	4.00	0.00	3.00	-3.00	42.00	1.72	3.24	-1.52
Dera Ismail Khan	17.00	9.39	9.75	-0.36	4.00	0.00	0.00	0.00	21.00	9.39	9.75	-0.36
Mansehra	91.00	31.07	16.92	14.15	184.00	11.00	1.00	10.00	275.00	42.07	17.92	24.15
Nowshera	84.00	54.33	53.44	0.89	67.00	25.00	30.00	-5.00	151.00	79.33	83.44	-4.11
Others	1,213.00	175.71	117.78	57.92	1,247.00	63.00	75.15	-12.15	2,460.00	238.71	192.93	45.78
Peshawar	1,956.00	689.14	576.73	112.41	768.00	75.62	50.92	24.70	2,724.00	764.76	627.65	137.11
Swat	304.00	36.49	23.96	12.54	472.00	17.00	7.00	10.00	776.00	53.49	30.96	22.54
KPK	4,032.00	1,031.82	820.18	211.64	3,072.00	222.62	228.90	-6.28	7,104.00	1,254.44	1,049.08	205.36
Gwadar	10.00	2.10	12.57	-10.47	0.00	0.00	0.00	0.00	10.00	2.10	12.57	-10.47
Hub	0.00	0.00	0.00	0.00	5.00	0.00	0.00	0.00	5.00	0.00	0.00	0.00
Khuzdar	2.00	0.02	0.12	-0.10	0.00	0.00	0.00	0.00	2.00	0.02	0.12	-0.10
Lasbella	1.00	0.00	2.55	-2.55	0.00	0.00	0.00	0.00	1.00	0.00	2.55	-2.55
Others	40.00	1.53	0.07	1.47	6.00	0.00	0.00	0.00	46.00	1.54	0.07	1.47
Quetta	125.00	10.25	29.14	-18.89	41.00	28.00	27.13	0.87	166.00	38.25	56.27	-18.02
Turbat	1.00	0.20	0.00	0.20	1.00	0.00	0.00	0.00	2.00	0.20	0.00	0.20
Balochistan	179.00	14.11	44.45	-30.34	53.00	28.00	27.13	0.87	232.00	42.11	71.58	-29.47
Gilgit	8.00	9.14	4.15	4.99	10.00	1.00	4.30	-3.30	18.00	10.14	8.45	1.69
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gilgit Baltistan	8.00	9.14	4.15	4.99	10.00	1.00	4.30	-3.30	18.00	10.14	8.45	1.69
Mirpur	79.00	32.09	36.08	-3.99	27.00	24.00	24.00	0.00	106.00	56.09	60.08	-3.99
Muzaffarabad	88.00	2.07	7.60	-5.53	61.00	1.00	4.00	-3.00	149.00	3.07	11.60	-8.53
Others	67.00	12.44	42.85	-30.41	26.00	0.00	0.00	0.00	93.00	12.44	42.85	-30.41
AJ&K	234.00	46.60	86.54	-39.93	114.00	25.00	28.00	-3.00	348.00	71.60	114.54	-42.93
Overseas	337.00	131.48	198.80	-67.33	66.00	19.00	3.00	16.00	403.00	150.48	201.80	-51.33
Total	78,205.00	20,679.49	21,813.37	-1,133.87	45,622.00	25,720.32	19,520.89	6,199.42	123,827.00	46,399.81	41,334.26	5,065.55

Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	34	1	35	89	0	89
Karachi	309	34	343	1,773	27	1,800
Larkana	3	1	4	6	0	6
Mirpur Khas	0	0	0	6	0	6
Nawab Shah	0	0	0	14	0	14
Others	27	0	27	117	0	117
Sukkur	7	0	7	4	0	4
Sindh	380	36	416	2,009	27	2,036
Bahawalpur	17	0	17	16	1	17
Faisalabad	29	1	30	145	2	147
Gujranwala	31	0	31	49	0	49
Lahore	260	23	283	823	16	839
Multan	44	2	46	103	1	104
Others	90	2	92	351	0	351
Rahim Yar Khan	1	0	1	8	0	8
Rawalpindi	83	8	91	274	0	274
Sadiqabad	0	0	0	7	0	7
Sargodha	17	0	17	19	0	19
Sialkot	24	0	24	61	0	61
Punjab	596	36	632	1,856	20	1,876
Islamabad	69	3	72	237	4	241
Capital Territory	69	3	72	237	4	241
Abbottabad	4	1	5	47	0	47
Bannu	2	0	2	3	0	3

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	0	0	0	2	0	2
Mansehra	3	0	3	25	0	25
Nowshera	9	0	9	15	0	15
Others	8	0	8	136	0	136
Peshawar	14	0	14	153	0	153
Swat	0	0	0	34	0	34
KPK	40	1	41	415	0	415
Gwadar	0	0	0	1	0	1
Hub	0	0	0	0	0	0
Khuzdar	0	0	0	0	0	0
Lasbella	0	0	0	0	0	0
Others	0	0	0	3	0	3
Quetta	6	0	6	18	0	18
Turbat	0	0	0	1	0	1
Balochistan	6	0	6	23	0	23
Gilgit	0	0	0	4	0	4
Hunza	0	0	0	0	0	0
Others	0	0	0	3	0	3
Gilgit Baltistan	0	0	0	7	0	7
Mirpur	3	0	3	13	0	13
Muzaffarabad	4	0	4	4	0	4
Others	5	0	5	10	0	10
AJ&K	12	0	12	27	0	27
Overseas	6	0	6	8	0	8
Total	1,109	76	1,185	4,582	51	4,633

Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,763.00	777.42	25.00	165.46	5,788.00	942.89	2,529.00	797.77	2.00	1.89	2,531.00	799.66
Karachi	107,205.00	58,949.79	3,731.00	202,790.91	110,936.00	261,740.70	102,456.00	76,800.34	2,506.00	76,996.03	104,962.00	153,796.37
Larkana	312.00	45.99	1.00	0.00	313.00	45.99	211.00	48.39	1.00	0.00	212.00	48.39
Mirpur Khas	183.00	25.87	0.00	0.00	183.00	25.88	194.00	85.23	2.00	12.51	196.00	97.74
Nawab Shah	164.00	66.18	1.00	50.99	165.00	117.17	117.00	62.38	0.00	0.00	117.00	62.38
Others	1,706.00	888.36	14.00	498.12	1,720.00	1,386.48	2,950.00	1,035.44	10.00	68.56	2,960.00	1,104.01
Sukkur	1,295.00	263.08	6.00	83.95	1,301.00	347.03	370.00	209.41	0.00	0.00	370.00	209.41
Sindh	116,628.00	61,016.69	3,778.00	203,589.43	120,406.00	264,606.13	108,827.00	79,038.97	2,521.00	77,079.00	111,348.00	156,117.97
Bahawalpur	521.00	245.16	11.00	3.76	532.00	248.92	504.00	255.46	2.00	1.99	506.00	257.45
Faisalabad	4,682.00	2,431.71	97.00	6,163.16	4,779.00	8,594.88	6,041.00	2,460.07	113.00	1,838.50	6,154.00	4,298.58
Gujranwala	2,569.00	978.03	21.00	102.34	2,590.00	1,080.37	2,176.00	970.66	23.00	12.65	2,199.00	983.31
Lahore	37,144.00	29,069.36	1,573.00	27,650.02	38,717.00	56,719.38	40,116.00	24,009.00	853.00	8,634.99	40,969.00	32,643.99
Multan	6,304.00	2,188.79	84.00	329.11	6,388.00	2,517.90	4,122.00	2,066.86	23.00	1,221.76	4,145.00	3,288.62
Others	6,677.00	2,971.15	62.00	829.94	6,739.00	3,801.09	9,938.00	4,317.43	19.00	129.44	9,957.00	4,446.87
Rahim Yar Khan	394.00	134.06	0.00	0.00	394.00	134.07	467.00	305.83	1.00	10.71	468.00	316.54
Rawalpindi	10,561.00	4,449.70	242.00	44,757.38	10,803.00	49,207.09	9,664.00	5,894.12	115.00	6,710.85	9,779.00	12,604.97
Sadiqabad	75.00	38.43	0.00	0.00	75.00	38.43	306.00	221.99	0.00	0.00	306.00	221.99
Sargodha	1,789.00	700.81	5.00	10.30	1,794.00	711.12	917.00	334.26	2.00	1.03	919.00	335.29
Sialkot	2,568.00	1,190.87	36.00	338.43	2,604.00	1,529.30	2,007.00	788.82	18.00	178.90	2,025.00	967.72
Punjab	73,284.00	44,398.07	2,131.00	80,184.45	75,415.00	124,582.52	76,258.00	41,624.50	1,169.00	18,740.82	77,427.00	60,365.32
Islamabad	12,283.00	7,568.46	409.00	11,747.03	12,692.00	19,315.49	14,052.00	9,981.57	203.00	2,642.02	14,255.00	12,623.59
Capital Territory	12,283.00	7,568.46	409.00	11,747.03	12,692.00	19,315.49	14,052.00	9,981.57	203.00	2,642.02	14,255.00	12,623.59

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	1,043.00	302.09	10.00	5.66	1,053.00	307.75	1,128.00	401.56	1.00	0.00	1,129.00	401.56
Bannu	38.00	39.13	0.00	0.00	38.00	39.13	106.00	38.80	0.00	0.00	106.00	38.80
Dera Ismail Khan	51.00	34.72	1.00	2.00	52.00	36.72	74.00	34.24	0.00	0.00	74.00	34.24
Mansehra	61.00	11.48	0.00	0.00	61.00	11.48	330.00	97.18	0.00	0.00	330.00	97.18
Nowshera	484.00	133.84	11.00	147.63	495.00	281.47	500.00	201.63	8.00	46.90	508.00	248.53
Others	1,367.00	394.84	20.00	9.75	1,387.00	404.59	2,911.00	1,262.74	11.00	227.47	2,922.00	1,490.21
Peshawar	5,562.00	1,781.41	73.00	714.75	5,635.00	2,496.16	6,288.00	3,145.38	53.00	310.61	6,341.00	3,455.99
Swat	54.00	16.21	2.00	0.04	56.00	16.25	583.00	304.95	0.00	0.00	583.00	304.95
KPK	8,660.00	2,713.71	117.00	879.83	8,777.00	3,593.54	11,920.00	5,486.48	73.00	584.98	11,993.00	6,071.46
Gwadar	6.00	3.23	0.00	0.00	6.00	3.23	17.00	39.20	0.00	0.00	17.00	39.20
Hub	3.00	0.91	0.00	0.00	3.00	0.91	37.00	6.23	0.00	0.00	37.00	6.23
Khuzdar	7.00	1.33	0.00	0.00	7.00	1.33	8.00	2.02	0.00	0.00	8.00	2.02
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	28.00	4.10	0.00	0.00	28.00	4.10
Others	50.00	8.30	4.00	0.00	54.00	8.31	87.00	22.52	4.00	116.75	91.00	139.27
Quetta	1,598.00	449.55	15.00	88.22	1,613.00	537.77	647.00	225.43	5.00	38.28	652.00	263.71
Turbat	7.00	5.65	0.00	0.00	7.00	5.65	4.00	0.55	0.00	0.00	4.00	0.55
Balochistan	1,671.00	468.97	19.00	88.22	1,690.00	557.19	828.00	300.05	9.00	155.03	837.00	455.08
Gilgit	52.00	7.07	0.00	0.00	52.00	7.07	32.00	17.14	2.00	22.21	34.00	39.35
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	20.00	0.27	1.00	0.00	21.00	0.27	31.00	14.86	1.00	5.02	32.00	19.88
Gilgit Baltistan	72.00	7.33	1.00	0.00	73.00	7.33	63.00	32.00	3.00	27.23	66.00	59.23
Mirpur	2,097.00	928.33	4.00	1.48	2,101.00	929.81	775.00	458.59	3.00	22.00	778.00	480.59
Muzaffarabad	89.00	35.08	2.00	0.05	91.00	35.13	307.00	93.14	3.00	25.17	310.00	118.31
Others	310.00	285.87	3.00	45.20	313.00	331.07	435.00	458.70	0.00	0.00	435.00	458.70
AJ&K	2,496.00	1,249.27	9.00	46.73	2,505.00	1,296.01	1,517.00	1,010.43	6.00	47.17	1,523.00	1,057.60
Overseas	873.00	1,489.77	7.00	120.81	880.00	1,610.58	815.00	1,455.37	2.00	0.00	817.00	1,455.37
Total	215,967.00	118,912.28	6,471.00	296,656.51	222,438.00	415,568.80	214,280.00	138,929.37	3,986.00	99,276.25	218,266.00	238,205.62



SECP