

Summary of NBFCs, NEs. & Modarabas Sector February 2020



Securities & Exchange Commission of Pakistan
Specialized Companies Division
Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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SNAPSHOT OF NBFI INDUSTRY AS OF FEBRUARY 29, 2020

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	39.07	2.92%
Mutual Funds (212) and Plans (93)	212	724.39	54.10%
Discretionary & Non-Discretionary Portfolios	-	230.40	17.21%
Pension Funds	19	30.15	2.25%
REIT Management Companies	7	05.95	0.44%
Real Estate Investment Trust (REIT Scheme)	1	49.24	3.68%
Investment Banks	12	65.42	4.89%
Non-Bank Microfinance Companies	25	123.36	9.21%
Leasing Companies	7	10.56	0.79%
Modarabas	28	53.58	4.00%
Private Equity Companies	4	00.11	0.01%
Private Equity & Venture Capital Funds	5	06.78	0.51%
Total	343	1,339.01	100.00%

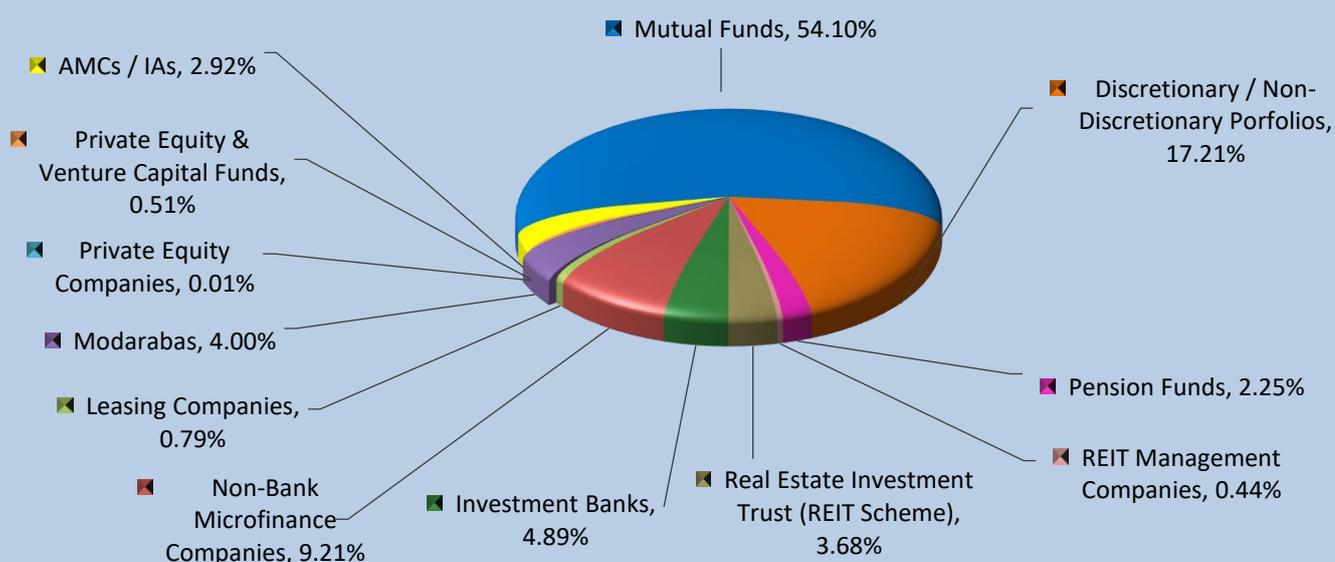
Note 1: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs22,483 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs701,905 million, as of February 29, 2020.

Note 2: The information pertaining to five RMCs, based on their latest available accounts for the period ended on September 30, 2019, is included in the above table, whereas, one NBFC (which holds license of investment advisory services) has been granted license to undertake REIT Management services in December 2019 and its assets are included in the assets of AMCs/IAs in the above table. In addition to this, information of one RMC, which has been granted license in February 2020, has not been included in the above table.

Note 3: Two NBFCs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs in the above table.

Snapshot of NBFI Industry as of February 29, 2020

(Percentage of total assets)

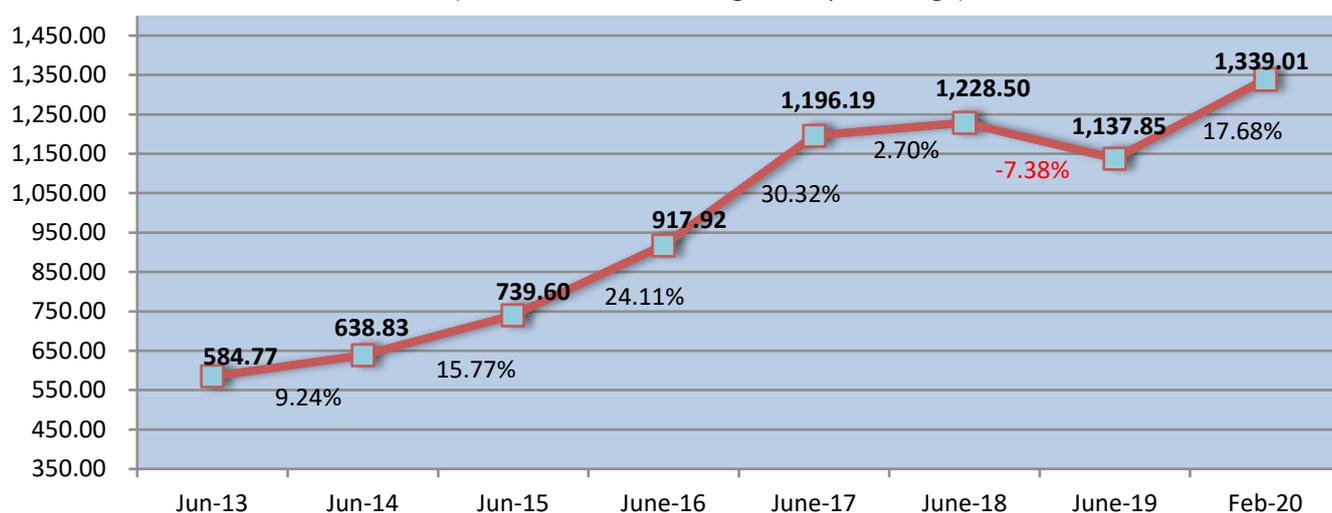


Trend of growth in Total Assets of NBFI Industry

Description	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	June-19	Feb-20
Total Assets (Rs. In billion)	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,140.37	1,339.01
Growth Since Last June	1.36%	9.24%	15.77%	24.11%	30.32%	2.70%	-7.17%	17.68%
Growth since June 30, 2013 till Feb 29, 2020	128.98%							
Compound Annual Growth Rate June 30, 2013 to Feb 29, 2020	13.23%							

Trend of growth in Total Assets of NBFI Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBF Industry

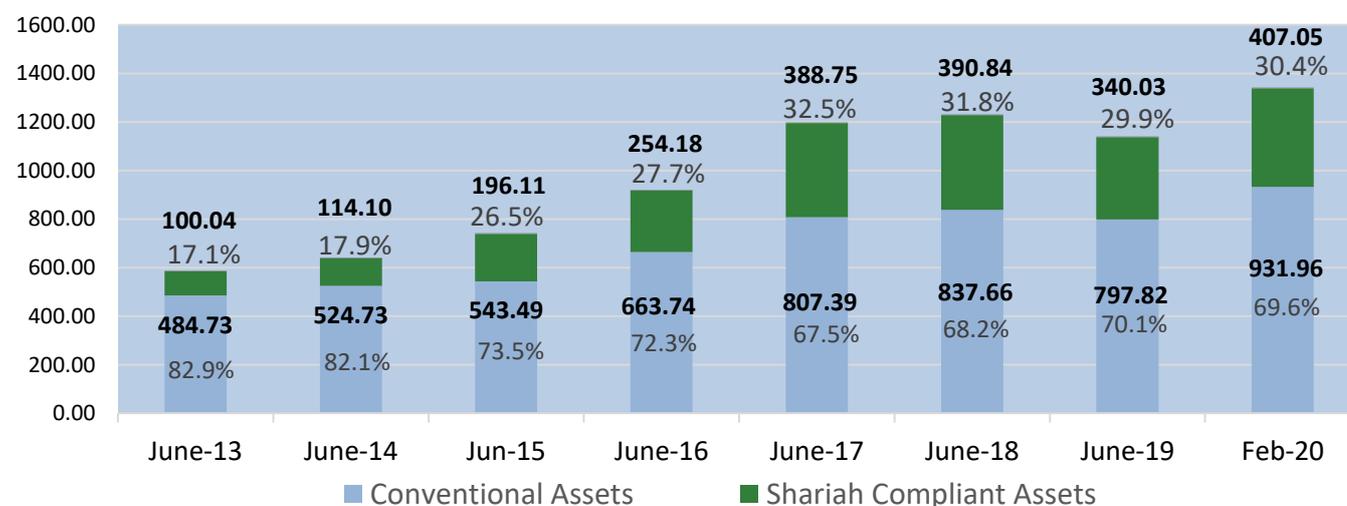
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	Feb-20
Conventional Assets	484.73	524.73	543.49	663.74	807.39	837.66	797.82	931.96
Shariah Compliant Assets	100.04	114.10	196.11	254.18	388.75	390.84	340.03	407.05
Total Assets	584.77	638.83	739.60	917.92	1,196.14	1,228.50	1,137.85	1,339.01
Share of Conventional Assets	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	69.6%
Share of Shariah Compliant Assets	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	30.4%
Conventional Assets - Growth since June 2013 till Feb 2020							92.27%	
Shariah Compliant Assets - Growth since June 2013 till Feb 2020							306.87%	
Compound Annual Growth Rate (June 2013 to Feb 2020)-Conventional Assets							10.30%	
Compound Annual Growth Rate (June 13 to Feb 2020)-Shariah Compliant Assets							23.42%	

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)

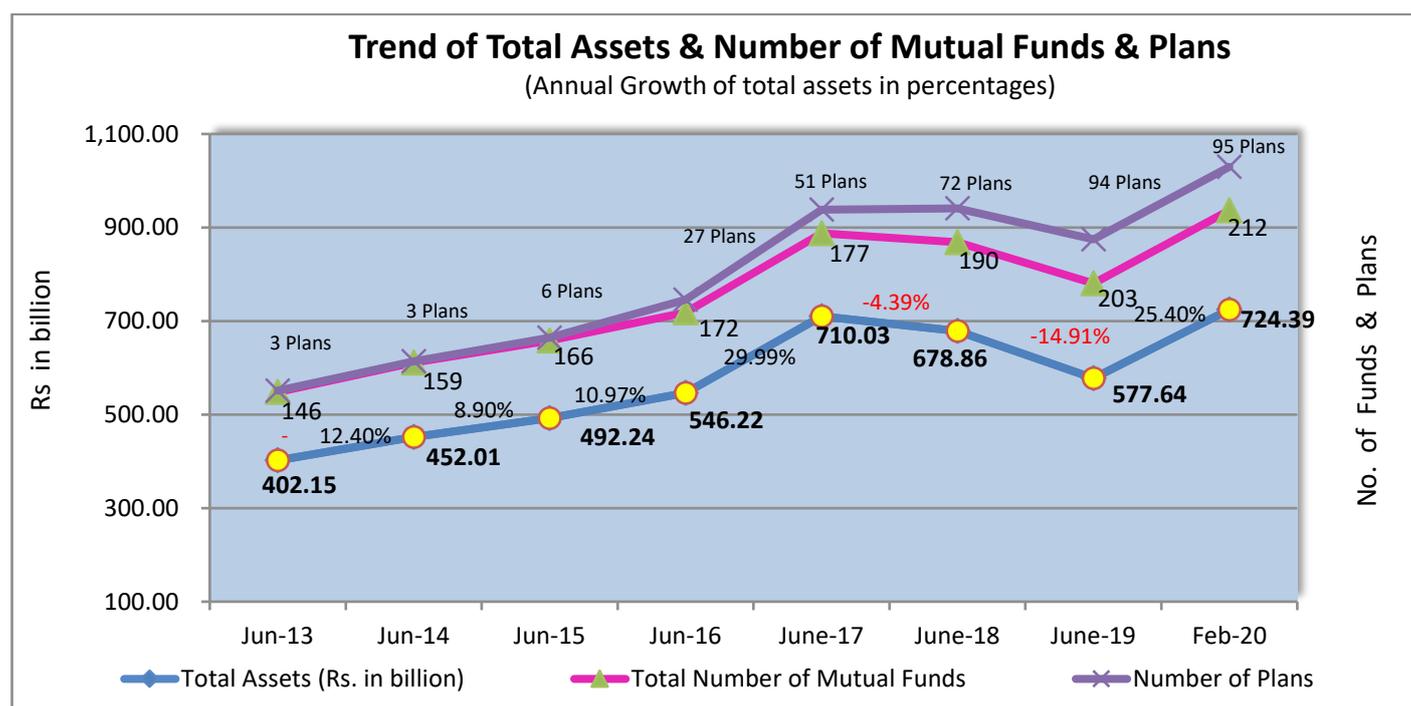


MUTUAL FUNDS & PLANS

Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Feb-20	
Total Assets (Rs. in billion)	402.15	452.01	492.24	546.22	710.03	678.86	577.64	724.39	
Growth since last June	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	25.40%	
Number of Mutual Funds	146	159	166	172	177	190	203	212	
Number of Plans	3	3	6	27	51	72	94	93	
Total Number of Mutual Funds & Plans	149	162	172	199	228	262	297	305	
Growth since June 2013 till Feb 2020								80.13%	
Compound Annual Growth Rate June 2013 to Feb 2020								9.36%	

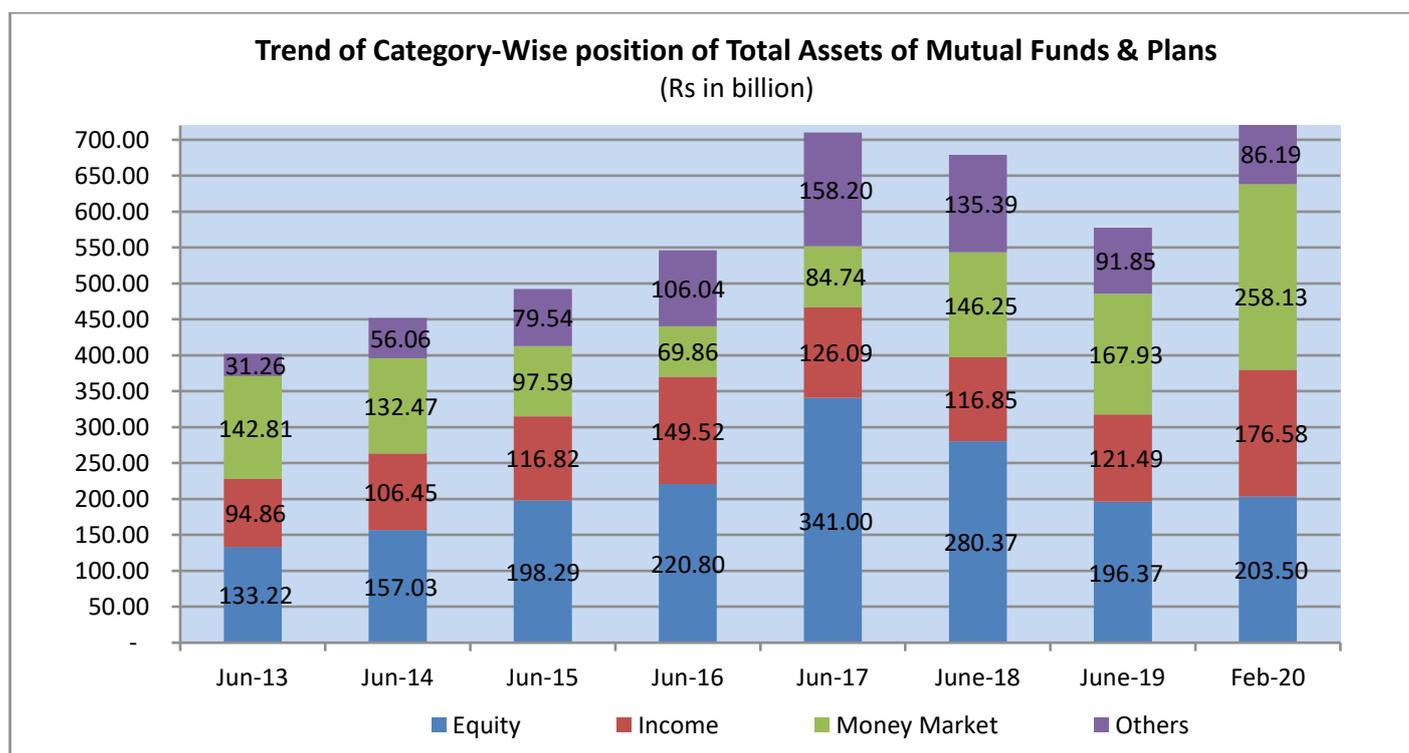


Trend of Category-Wise Position of Total Assets of Mutual Funds

(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Feb-20
Equity	133.22	157.03	198.29	220.80	341.00	280.37	196.37	203.50
Income	94.86	106.45	116.82	149.52	126.09	116.85	121.49	176.58
Money Market	142.81	132.47	97.59	69.86	84.74	146.25	167.93	258.13
Others	31.26	56.06	79.54	106.04	158.20	135.39	91.85	86.19
Total	402.15	452.01	492.24	546.22	710.03	678.86	577.64	724.39

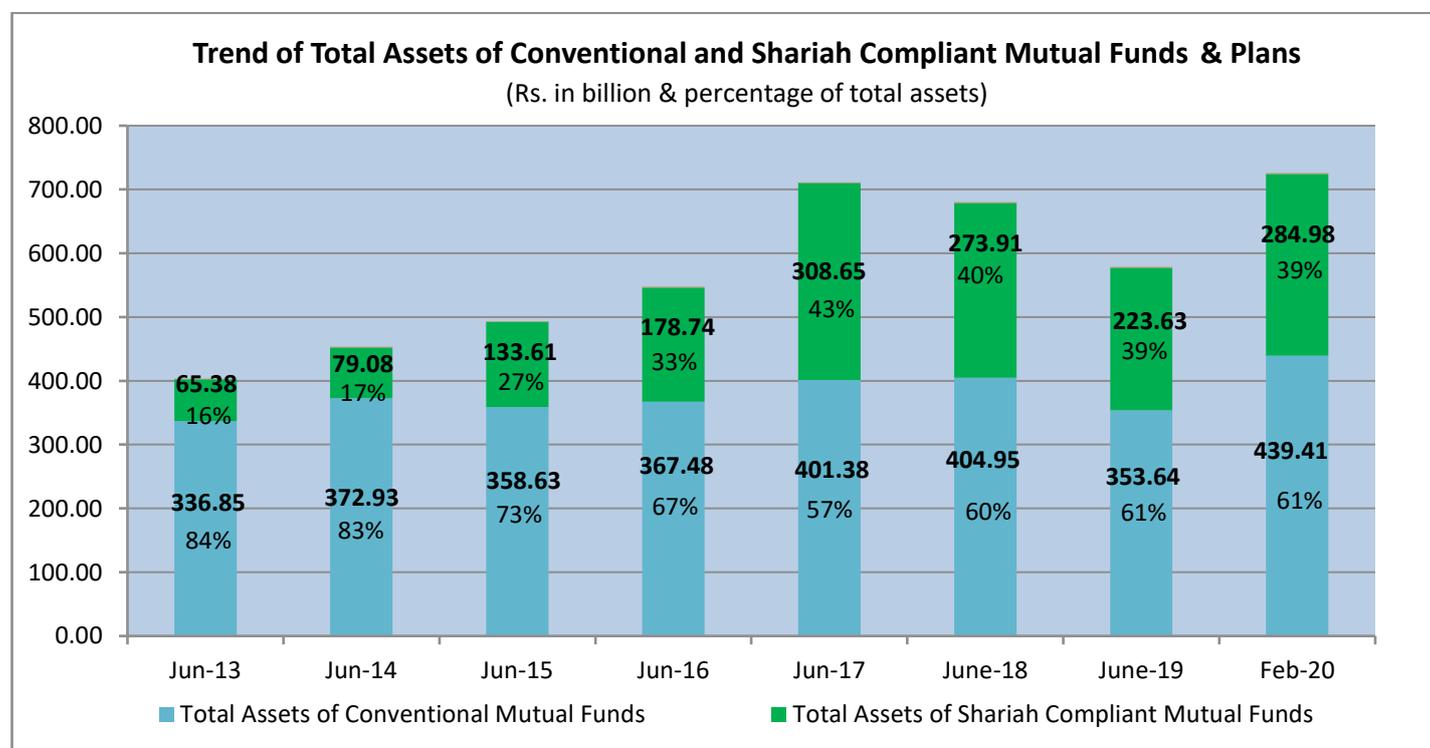
Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.



Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion)

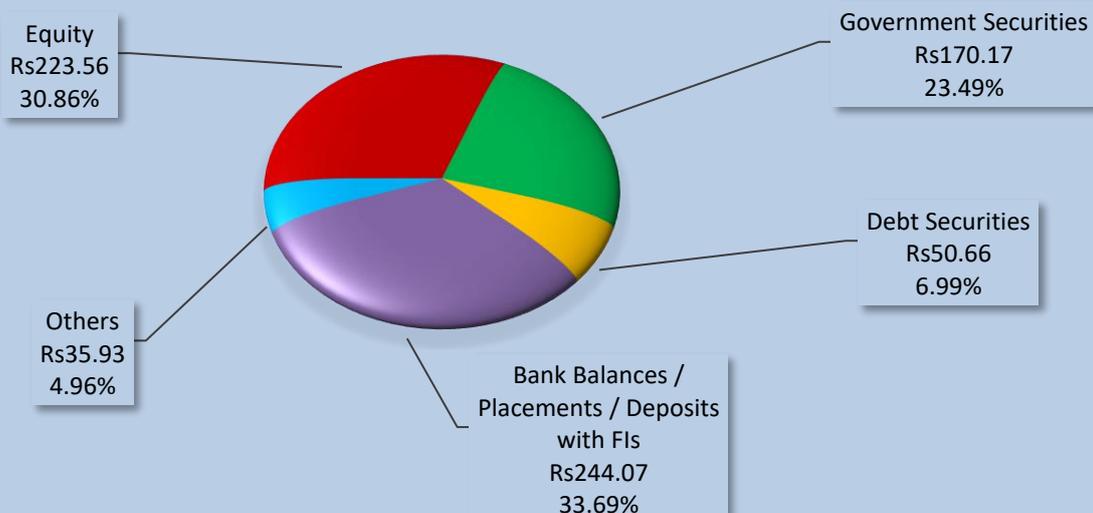
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Feb -20
Total Assets of Conventional Mutual Funds	336.85	372.93	358.63	367.48	401.38	404.95	354.01	439.41
Total Assets of Shariah Compliant Mutual Funds	65.38	79.08	133.61	178.74	308.65	273.91	223.63	284.98
Total Assets of Mutual Funds	402.23	452.01	492.24	546.22	710.03	678.86	577.64	724.39
Share of Conventional Mutual Funds	84%	83%	73%	67%	57%	60%	61%	61%
Share of Shariah Compliant Mutual Funds	16%	17%	27%	33%	43%	40%	39%	39%
Conventional Mutual Funds - Growth since last June	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	24.25%
Shariah Compliant Mutual Fund - Growth since last June	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	27.43%
Conventional Mutual Funds - Growth since June 2013 till Feb 2020	30.45%							
Shariah Compliant Mutual Fund -Growth since June 2013 till Feb 2020	335.88%							
Compound Annual Growth Rate - June 2013 to Feb 2020-Conventional Mutual Funds	4.07%							
Compound Annual Growth Rate - June 2013 to Feb 2020-Shariah Compliant Mutual Fund	24.70%							



Asset Allocation of Mutual Funds

Asset Allocation of Mutual Funds as of February 29, 2020

(Rs in billion & percentage of Total Assets)



Trend of Total Assets of Mutual Funds during the last 6 Months

Trend of Total Assets of Mutual Funds during the last 6 Months

(Rs. in billion)



Detail of Investor Accounts in Open End Mutual Funds

Description	No. of Active Investor Accounts as at Feb 29, 2020	Value of Investment as at Feb 29, 2020 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	314,012	265,619.70	38.23%
Associated Banks/DFIs/AMCs	61	33,219.10	4.78%
Other Banks/DFIs	177	13,235.79	1.90%
Insurance Companies	306	28,381.41	4.08%
Other financial institutions	132	15,626.46	2.25%
Other Corporates	2,547	208,901.73	30.06%
Fund of funds	72	18,730.57	2.70%
Retirement funds	2,536	86,200.27	12.41%
Trusts/NGOs/Societies/Foundations/Charities	1,122	22,487.22	3.24%
Foreign			
Individuals	577	2,318.44	0.33%
Non-Individuals	16	149.83	0.02%
Total	321,558	694,870.53	100.00%

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at February 29, 2020 are 321,558
 Number of investor accounts having zero balance at February 29, 2020 are 297,421
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at February 29, 2020 are 618,979

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Feb- 20
Total Assets	4,854	8,310	13,894	19,317	25,770	26,828	26,498	30,154
Growth since last June	75%	71%	67%	39%	33%	4.11%	-1.23%	13.80%

Trend of Total Assets of Pension Funds

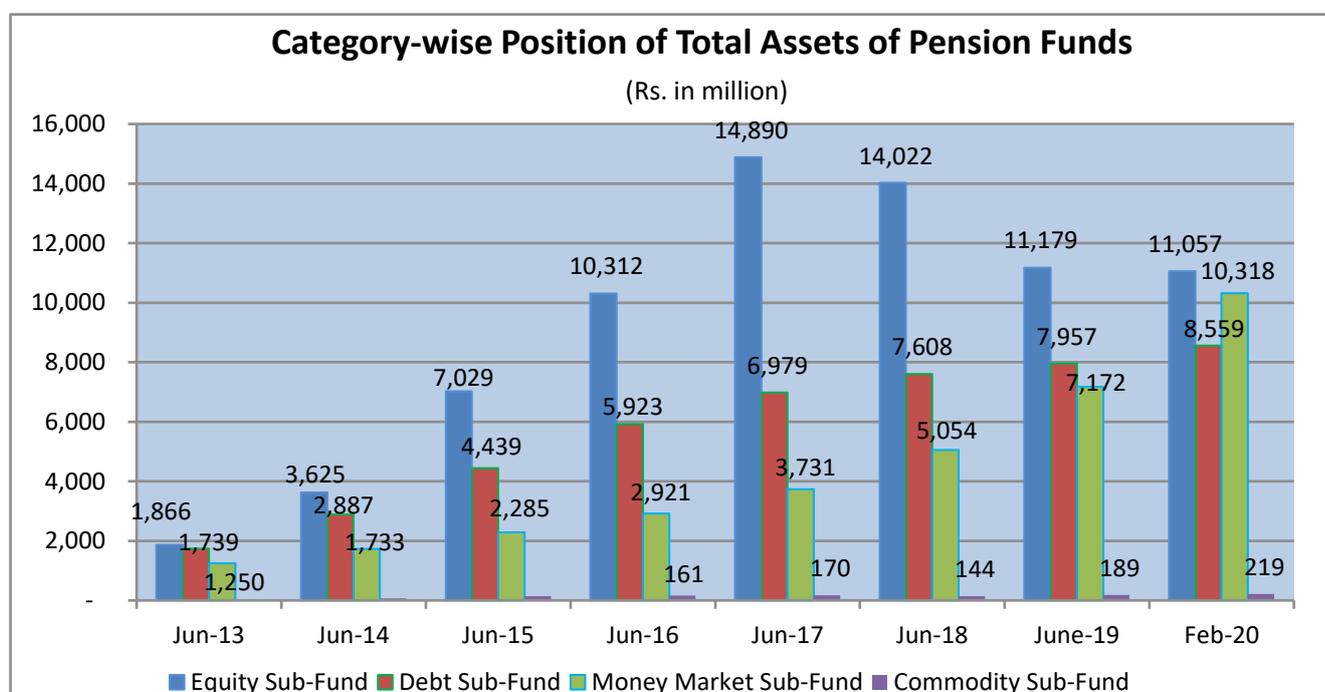
(Rs. in million & Growth Figures in Percentage)



Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

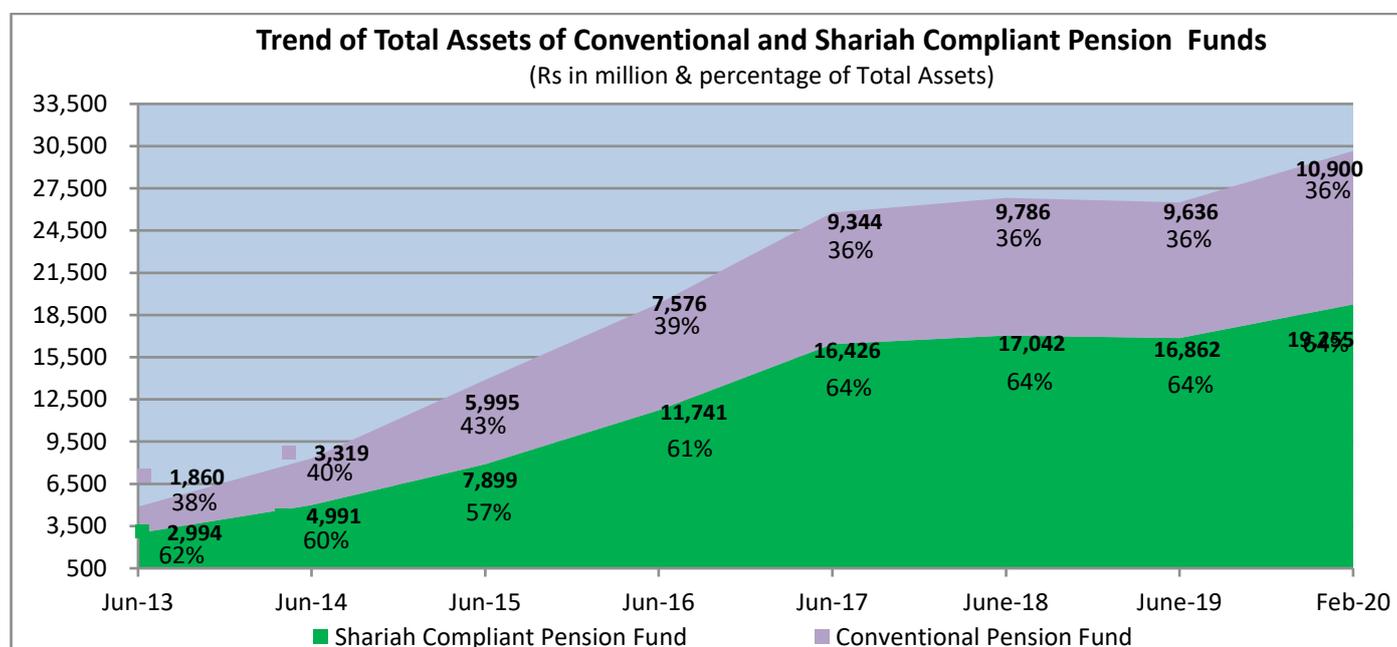
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Feb-20
Equity Sub-Fund	1,866	3,625	7,029	10,312	14,890	14,022	11,179	11,057
Debt Sub-Fund	1,739	2,887	4,439	5,923	6,979	7,608	7,957	8,559
Money Market Sub-Fund	1,250	1,733	2,285	2,921	3,731	5,054	7,172	10,318
Commodity Sub-Fund	-	65	140	161	170	144	189	219
Total	4,855	8,310	13,894	19,317	25,770	26,828	26,498	30,154



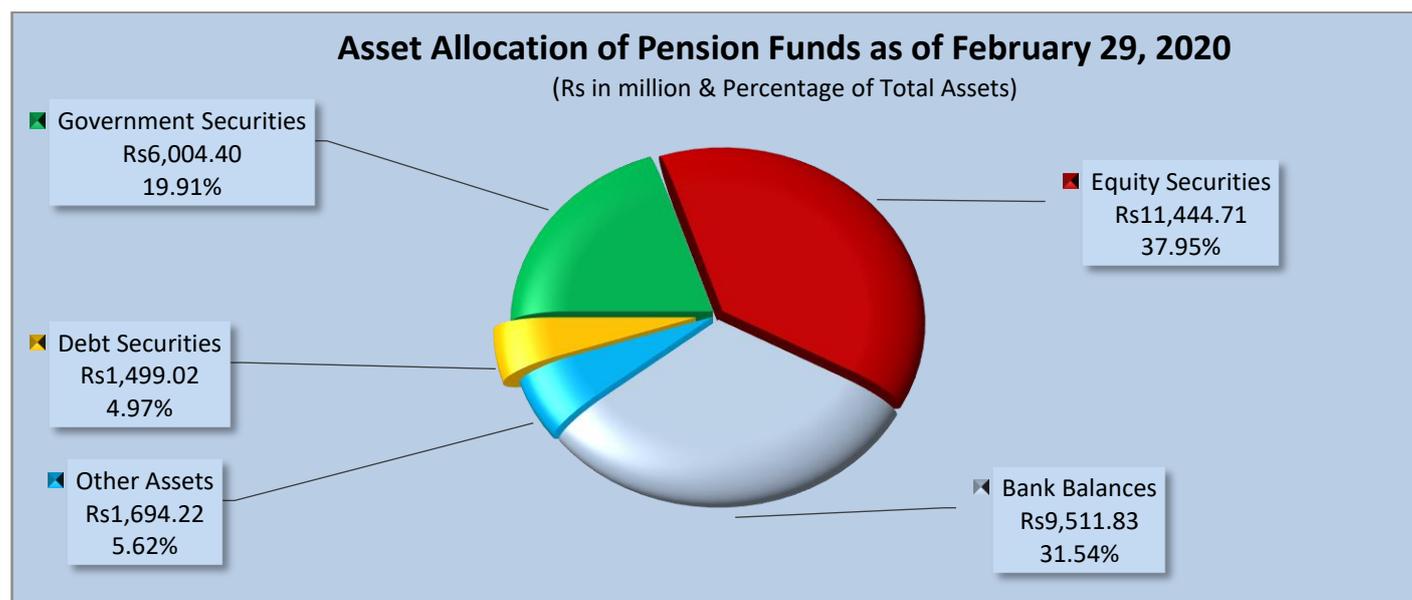
Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Feb-20
Shariah Compliant Pension Funds	2,994	4,991	7,899	11,741	16,426	17,042	16,862	19,255
Conventional Pension Funds	1,860	3,319	5,995	7,576	9,344	9,786	9,636	10,900
Total assets of Pension Funds	4,854	8,310	13,894	19,317	25,770	26,828	26,498	30,154
Share of Shariah Compliant Pension Funds	62%	60%	57%	61%	64%	64%	64%	64%
Share of Conventional Pension Funds	38%	40%	43%	39%	36%	36%	36%	36%
Compound Annual Growth Rate (June 13 to Feb 2020) Shariah Compliant Pension Fund						32.18%		
Compound Annual Growth Rate (June 13 to Feb 2020) Conventional Pension Fund						30.35%		



Asset Allocation of Pension Funds



Detail of Investor Accounts in Pension Funds

Description	No. of Active Investor Accounts as at Feb 29, 2020	Value of Investment as at Feb 29, 2020 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	33,850	26,595	90.17%
Associated Banks/DFIs/AMCs	14	2,246	7.62%
Other financial institutions	1	347	1.18%
Foreign			
Individuals	8	306	1.04%
Non-Individuals	-	-	0.00%
Total	33,873	29,494	100%

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at February 29, 2020 are 33,873
 Number of investor accounts having zero balance as at February 29, 2020 are 14,970
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at February 29, 2020 are 48,843

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

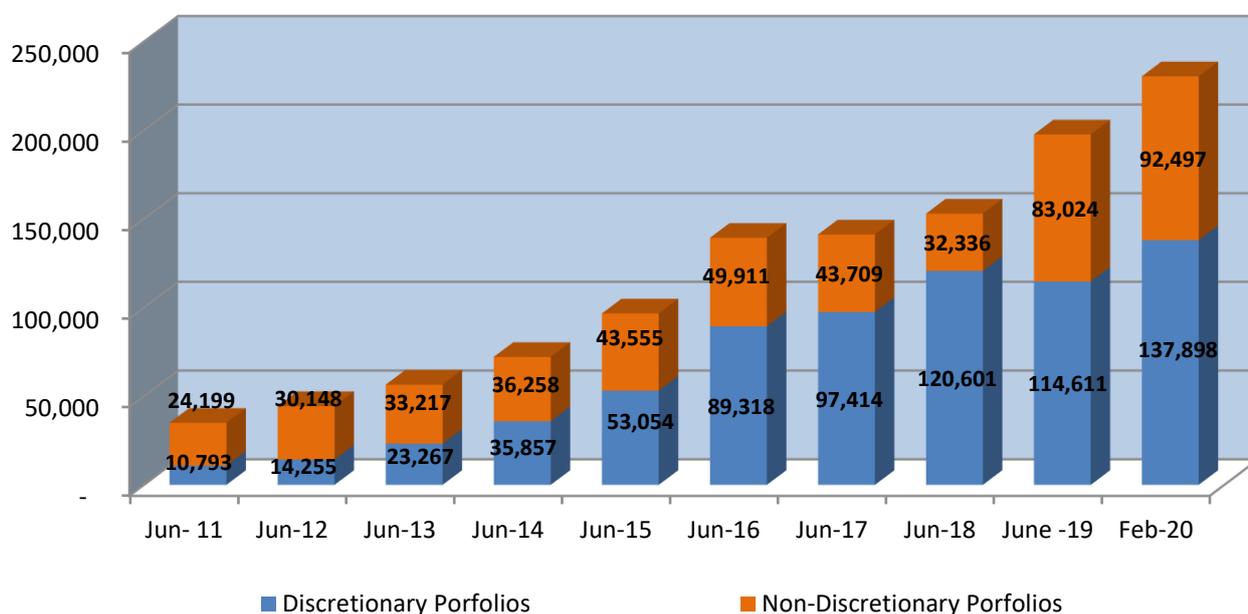
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Feb-20
Discretionary Portfolios	23,267	35,857	53,054	89,318	97,414	20,601	114,611	137,898
Non-Discretionary Portfolios	33,217	36,258	43,555	49,911	43,709	32,336	83,024	92,497
Total Assets of Portfolios	56,484	72,115	96,609	139,229	141,123	152,937	197,635	230,395

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)



REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL
FUND

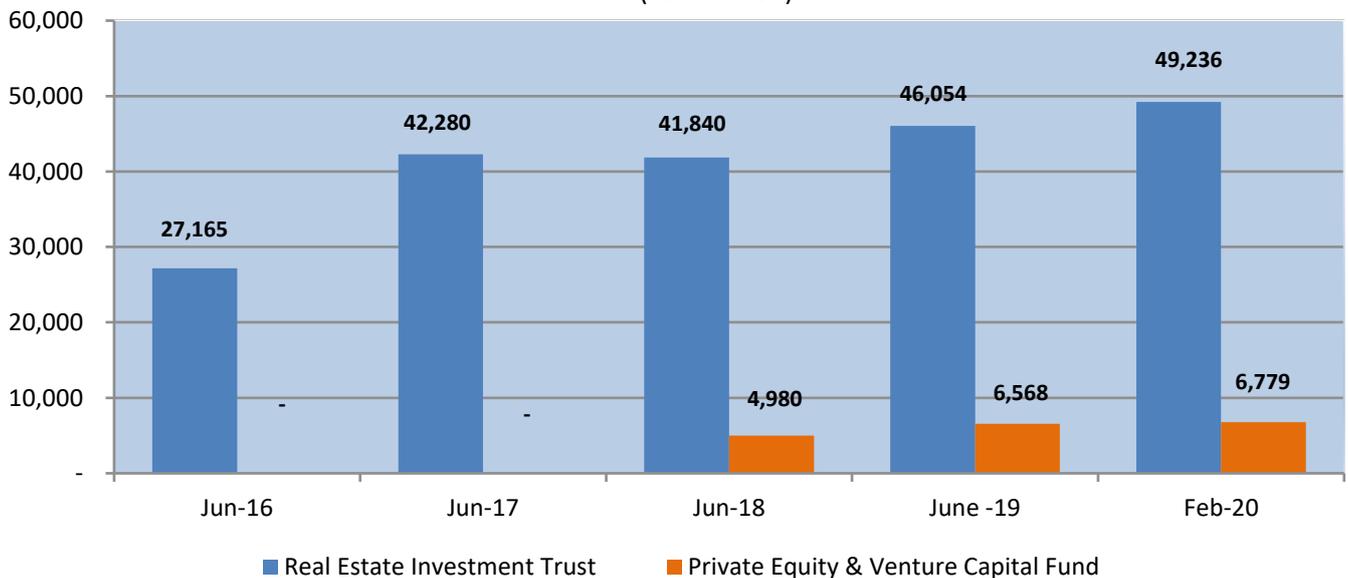
Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	Feb-20
Real Estate Investment Trust	27,165	42,280	41,840	46,054	49,236
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,779
Total Assets	27,165	42,280	46,820	52,622	56,015

Trend of Total Assets of Real Estate Investment Trust & Private Equity & Venture Capital Fund

(Rs in billion)



LEASING COs, MODARABAS, INVESTMENT BANKS AND NON-BANK

MICROFINANCE COs

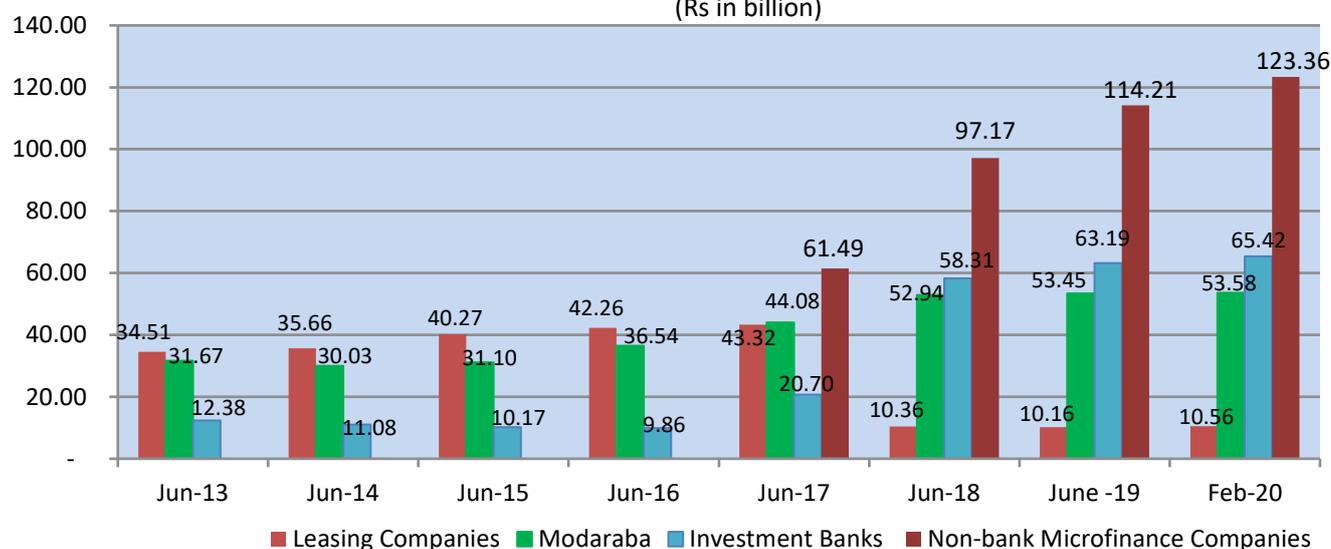
Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank Microfinance Cos.

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Feb -20
Leasing Companies	34.51	35.66	40.27	42.26	43.32	10.36	10.16	10.56
Modaraba	31.67	30.03	31.10	36.54	44.08	52.94	53.45	53.58
Investment Banks	12.38	11.08	10.17	9.86	20.70	58.31	63.19	65.42
Non-bank Microfinance Companies	-	-	-	-	61.49	97.17	114.21	123.36

Trend of Total Assets of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in billion)



Note 1. Information pertaining to three Investment Banks, which are not currently filing online returns, are included in above table.

Note2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

Note 3. Information pertaining to four Modarabas, which did not file online returns, is of previous months in the above table.

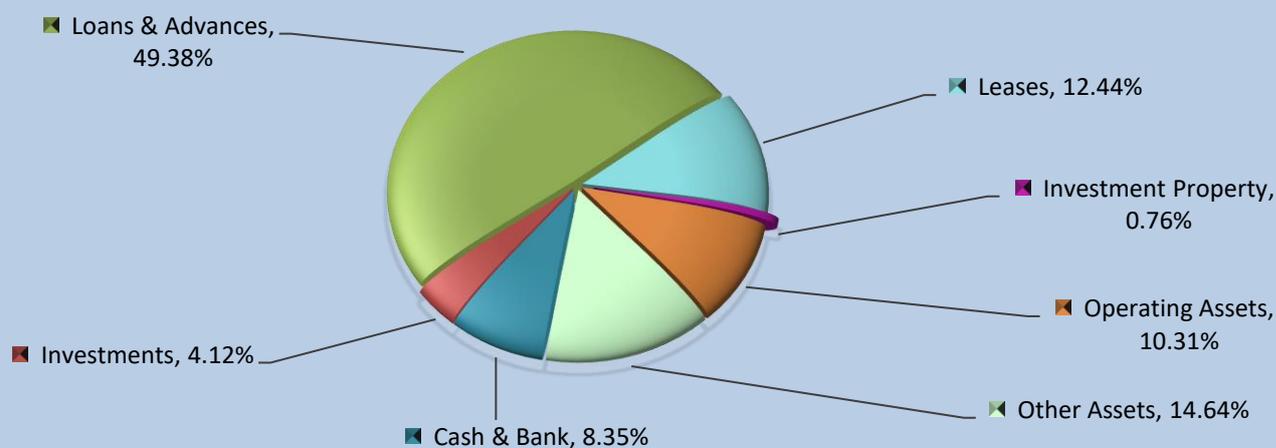
Note 4. Non-bank microfinance companies (NBMCs) obtained license from SECP to undertake microfinance services from 2016 onwards. Information pertaining to three NBMC, which did not file online returns, is of previous month in the above table.

Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Modarabas	2,416	2,759	13,465	6,336	1,115	16,799	9,618	52,508
Leasing Companies	220	142	530	7,030	154	195	2,287	10,558
Investment Banks	645	5,827	29,140	16,477	445	2,994	4,643	60,171
Non-bank Microfinance Companies	16,762	1,164	75,335	-	116	4,748	18,570	116,693
Total	20,043	9,892	118,470	29,843	1,830	24,736	35,118	239,930

Asset Allocation of Leasing Companies, Modarabas & Investment Banks as of February 29, 2020



Note 1. Total assets of three Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to four Modarabas, which did not file online returns, is not included in the above table.

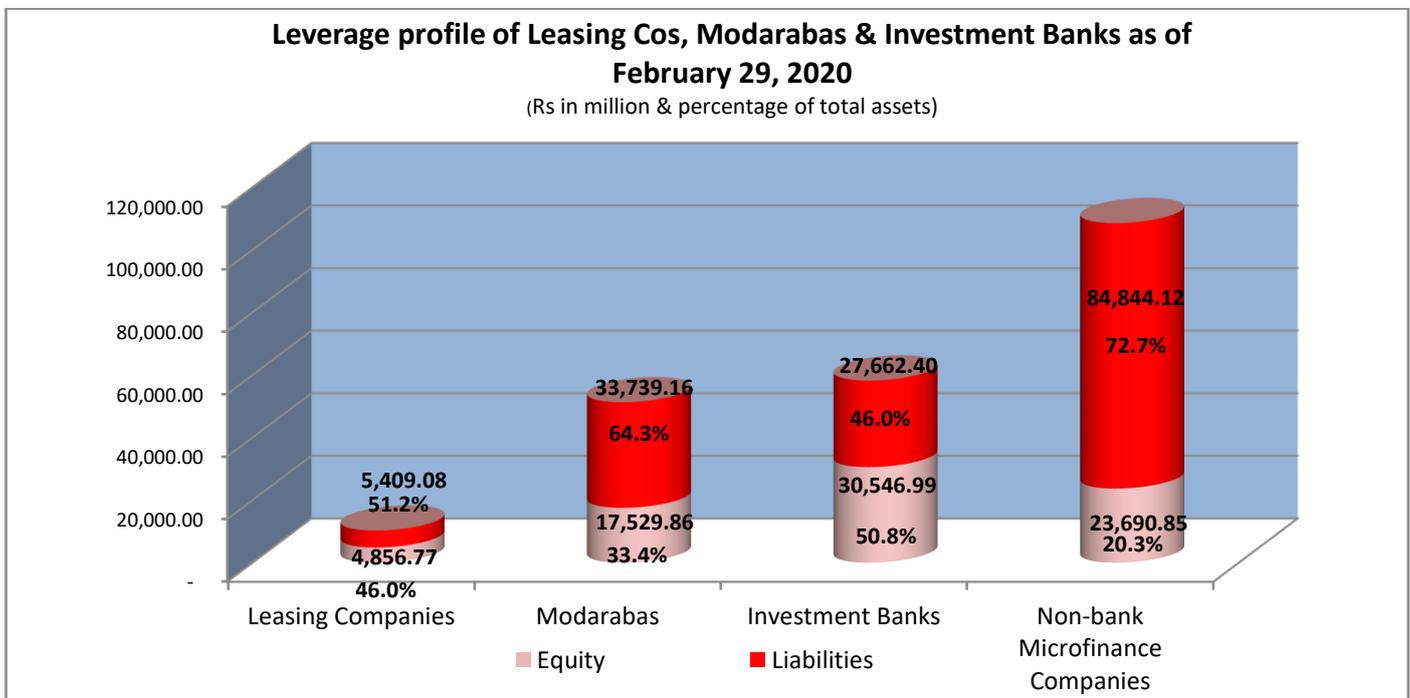
Note 3. Information pertaining to three NBMC, which did not file online returns, is not included in the above table.

Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,856.77	5,409.08	10,558.00	46.0%	51.2%
Modarabas	17,529.86	33,739.16	52,508.00	33.4%	64.3%
Investment Banks	30,546.99	27,662.40	60,171.00	50.8%	46.0%
Non-bank Microfinance Companies	23,690.85	84,844.12	116,693.67	20.3%	72.7%

* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets



Note 1. Total assets of three Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

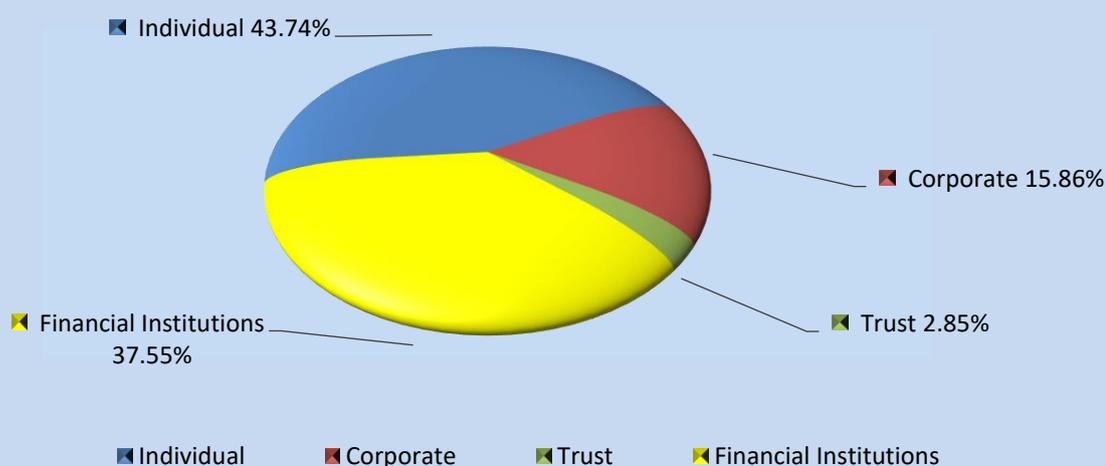
Note 2. Information pertaining to four Modarabas, which did not file online returns, is not included in the above table.

Note 3. Information pertaining to three NBMC, which did not file online returns, is not included in the above table.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	419.29	2,622.71	3,830.12	6,872.12	43.74%
Corporate	92.41	2,190.70	208.84	2,491.95	15.86%
Trust	-	221.91	225.72	447.63	2.85%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	5,900	-	5,900.00	37.55%
Total	511.70	10,935.32	4,264.68	15,711.70	100.00%

Deposit raising of Leasing Companies, Modarabas & Investment Banks as of February 29, 2020
(Percentage of Total Deposits)



Note 1. Total assets of three Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to four Modarabas, which did not file online returns, is not included in the above table.

Note 3. Information pertaining to three NBMC, which did not file online returns, is not included in the above table.

ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	80.14	44.71	35.43	166.37	970.19	-803.83	0.00	0.00	0.00	246.51	1,014.91	-768.40
Asset Allocation	279.62	148.04	131.58	40.72	27.88	12.84	0.00	0.00	0.00	320.34	175.92	144.42
Balanced	3.27	23.60	-20.33	0.00	0.00	0.00	0.00	0.00	0.00	3.27	23.60	-20.33
Capital Protected	5.95	295.12	-289.17	142.16	2,997.07	-2,854.91	0.00	0.00	0.00	148.10	3,292.19	-3,144.08
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	1,075.17	2,298.76	-1,223.58	1,165.49	1,146.77	18.72	221.42	38.87	182.55	2,462.08	3,484.40	-1,022.31
Fund Of Funds	47.49	42.48	5.00	0.00	0.00	0.00	0.00	0.00	0.00	47.49	42.49	5.00
Income	2,406.03	2,577.92	-171.89	3,305.43	570.65	2,734.78	0.00	133.90	-133.90	5,711.46	3,282.48	2,428.98
Index Tracker	0.01	0.39	-0.37	0.00	0.00	0.00	0.00	40.50	-40.50	0.01	40.89	-40.87
Money Market	8,870.30	7,505.25	1,365.04	28,332.94	29,882.01	-1,549.07	56.59	63.68	-7.09	37,259.82	37,450.94	-191.12
Total	12,767.98	12,936.28	-168.30	33,153.11	35,594.58	-2,441.47	278.01	276.95	1.06	46,199.09	48,807.81	-2,608.72

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individual	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	127	7	119	0	0	0	0	0	0	127	7	119
Islamic Asset Allocation	448	1,363	-915	424	33	392	0	0	0	872	1,396	-524
Islamic Balanced	30	113	-83	9	46	-37	0	0	0	39	159	-120
Islamic Capital Protected	-0	0	-0	0	0	0	0	0	0	-0	0	-0
Islamic Commodity	25	29	-4	12	1	11	0	0	0	37	30	7
Islamic Equity	2,902	4,132	-1,230	1,526	2,065	-539	1,082	2,817	-1,735	5,510	9,014	-3,505
Islamic Fund of Funds	33	1,002	-969	1	290	-289	129	104	25	163	1,396	-1,233
Islamic Income	10,858	6,152	4,706	17,116	5,203	11,912	388	1,217	-829	28,362	12,573	15,789
Islamic Index Tracker	80	95	-15	84	8	76	0	0	0	164	103	61
Islamic Money Market	7,732	6,813	919	19,173	12,762	6,412	310	369	-59	27,216	19,943	7,272
Total	22,234	19,706	2,528	38,345	20,408	17,937	1,909	4,506	-2,597	62,489	44,621	17,868

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,384.10	416.59	184.06	0.12	1.09	456.51	152.90	1,113.99	541.80	1.27	0.00
Asset Allocation	4,393.13	516.21	101.71	499.73	376.36	705.19	0.00	1,783.51	138.97	6.12	32.19
Balanced	1,038.93	87.88	0.00	552.11	0.18	23.96	0.00	1,311.96	116.31	5.14	0.00
Capital Protected	3,047.95	268.80	0.00	0.00	0.00	11,648.67	0.00	132.14	662.48	0.00	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	36,797.58	2,787.27	4,181.06	14,975.21	5,481.19	8,611.58	1,550.88	36,057.64	5,118.92	681.01	5.46
Fund Of Funds	945.17	254.93	0.00	0.00	0.00	346.94	730.65	416.77	94.22	6.38	0.00
Income	28,898.39	2,533.57	239.48	1,108.35	2,735.33	17,002.98	500.37	7,904.80	2,466.60	343.27	24.42
Index Tracker	27.56	0.00	0.00	0.00	25.94	2,706.99	0.00	367.11	0.00	0.00	5.45
Money Market	42,070.66	4,919.36	2,149.92	1,366.57	2,004.13	119,606.51	358.79	9,321.36	2,168.50	408.35	0.00
Total	118,603.47	11,784.61	6,856.23	18,502.08	10,624.22	161,109.33	3,293.59	58,409.28	11,307.81	1,451.55	67.52

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	333.86	0.00	0.00	32.16	0.01	0.32	0.00	50.50	0.10	0.00	0.00
Islamic Asset Allocation	8,681.99	229.63	46.93	173.49	45.79	1,573.72	0.00	2,244.75	237.56	12.38	0.00
Islamic Balanced	2,115.00	294.00	0.00	9.00	2.00	658.00	0.00	1,155.00	54.00	62.00	0.00
Islamic Capital Protected	46.07	0.00	0.00	0.00	0.00	0.87	0.00	69.59	0.00	0.00	0.00
Islamic Commodity	275.00	83.00	0.00	0.00	0.00	27.00	0.00	0.00	3.00	2.00	0.00
Islamic Equity	24,589.60	2,245.47	595.91	5,045.02	603.07	7,360.21	8,307.09	12,415.65	1,023.65	427.14	0.00
Islamic Fund of Funds	14,139.20	156.46	0.00	45.08	3.00	3,831.46	3,377.85	3,329.01	1,531.88	30.06	0.00
Islamic Income	63,983.00	758.58	3,251.71	3,048.96	756.65	14,356.14	4,289.90	6,342.54	4,472.96	251.46	0.00
Islamic Index Tracker	281.00	739.00	0.00	0.00	0.00	672.00	56.00	76.00	0.00	2.00	0.00
Islamic Money Market	29,659.04	2,049.19	2,016.79	1,388.46	46.05	23,592.01	3,383.58	2,148.65	2,751.69	99.94	0.00
Total	144,103.76	6,555.34	5,911.34	9,742.17	1,456.57	52,071.73	19,414.42	27,831.68	10,074.84	886.99	0.00

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	860.00	16.64	32.42	-15.79	1.00	2,072.59	1,752.20	320.39	861.00	2,089.23	1,784.62	304.60
Karachi	11,417.00	6,821.80	7,143.86	-322.06	1,033.00	14,386.84	14,345.71	41.13	8,811.00	21,208.64	21,489.58	-280.93
Larkana	122.00	2.37	5.08	-2.71	0.00	0.00	0.00	0.00	122.00	2.37	5.08	-2.71
Mirpur Khas	20.00	0.26	0.38	-0.12	0.00	0.00	0.00	0.00	20.00	0.26	0.38	-0.12
Nawab Shah	51.00	0.00	2.40	-2.40	1.00	0.33	0.00	0.33	52.00	0.33	2.40	-2.07
Others	585.00	51.01	43.49	7.52	15.00	47.57	46.16	1.42	600.00	98.58	89.65	8.94
Sukkur	195.00	2.86	12.97	-10.11	0.00	0.00	0.00	0.00	195.00	2.86	12.97	-10.11
Sindh	13,250.00	6,894.94	7,240.60	-345.66	1,050.00	16,507.33	16,144.07	363.26	10,661.00	23,402.27	23,384.67	17.60
Bahawalpur	132.00	33.39	41.37	-7.98	3.00	0.00	0.41	-0.41	135.00	33.39	41.78	-8.39
Faisalabad	1,221.00	209.47	226.30	-16.84	40.00	2,931.88	3,506.43	-574.55	1,261.00	3,141.34	3,732.73	-591.39
Gujranwala	385.00	99.22	120.72	-21.50	13.00	0.76	1.09	-0.33	398.00	99.98	121.82	-21.84
Lahore	6,826.00	2,989.72	2,702.63	287.09	449.00	2,056.82	1,511.34	545.48	4,838.00	5,046.54	4,213.97	832.57
Multan	1,624.00	450.94	412.59	38.36	20.00	203.22	462.24	-259.03	1,644.00	654.16	874.83	-220.67
Others	2,125.00	211.99	320.71	-108.72	8.00	7.80	7.53	0.27	2,133.00	219.79	328.24	-108.44
Rahim Yar Khan	109.00	6.28	6.08	0.20	0.00	0.00	0.00	0.00	109.00	6.28	6.08	0.20
Rawalpindi	1,553.00	370.51	384.93	-14.43	382.64	10,458.94	11,748.25	-1,289.31	1,935.64	10,829.45	12,133.18	-1,303.74
Sadiqabad	10.00	1.52	0.58	0.95	0.00	0.00	0.00	0.00	10.00	1.52	0.58	0.95
Sargodha	367.00	105.78	110.94	-5.16	0.00	0.00	0.00	0.00	367.00	105.78	110.94	-5.16
Sialkot	328.00	84.70	129.34	-44.64	6.00	2.84	2.87	-0.03	334.00	87.54	132.21	-44.67
Punjab	14,680.00	4,563.51	4,456.18	107.33	921.64	15,662.25	17,240.16	-1,577.91	13,164.64	20,225.76	21,696.34	-1,470.58
Islamabad	2,356.00	876.94	895.91	-18.97	130.00	1,235.70	1,960.32	-724.62	2,486.00	2,112.64	2,856.23	-743.59
Capital Territory	2,356.00	876.94	895.91	-18.97	130.00	1,235.70	1,960.32	-724.62	2,486.00	2,112.64	2,856.23	-743.59
Abbottabad	149.00	16.15	19.13	-2.98	1.00	0.01	0.00	0.01	150.00	16.17	19.13	-2.97
Bannu	23.00	2.41	1.61	0.81	0.00	0.00	0.00	0.00	23.00	2.41	1.61	0.80

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	0.00	0.00	0.00
Mansehra	11.00	1.01	0.40	0.61	0.00	0.00	0.00	0.00	11.00	1.01	0.40	0.61
Nowshera	137.00	10.15	4.72	5.44	0.00	0.00	0.00	0.00	137.00	10.15	4.72	5.44
Others	267.00	9.51	24.15	-14.65	2.00	0.11	0.14	-0.03	269.00	9.62	24.29	-14.68
Peshawar	692.00	276.72	308.87	-32.15	17.00	3.68	2.56	1.12	709.00	280.40	311.43	-31.03
Swat	9.00	0.11	0.10	0.01	2.00	0.00	0.00	0.00	11.00	0.11	0.10	0.01
KPK	1,298.00	316.07	358.98	-42.91	22.00	3.80	2.70	1.10	1,320.00	319.87	361.68	-41.81
Gwadar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	2.00	0.18	0.00	0.18	0.00	0.00	0.00	0.00	0.00	0.18	0.00	0.18
Khuzdar	1.00	0.03	0.00	0.03	1.00	0.02	0.00	0.02	0.00	0.05	0.00	0.05
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	17.00	0.00	0.02	-0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.02	-0.02
Quetta	92.00	18.36	14.11	4.25	11.00	0.10	0.17	-0.07	0.00	18.46	14.28	4.18
Turbat	3.00	0.00	0.05	-0.05	0.00	0.00	0.00	0.00	0.00	0.00	0.05	-0.05
Balochistan	116.00	18.57	14.18	4.40	12.00	0.12	0.17	-0.05	0.00	18.69	14.34	4.35
Gilgit	2.00	0.01	0.15	-0.14	0.00	0.01	0.00	0.01	2.00	0.02	0.15	-0.13
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gilgit Baltistan	2.00	0.01	0.15	-0.14	0.00	0.01	0.00	0.01	2.00	0.02	0.15	-0.13
Mirpur	134.00	11.46	16.35	-4.88	0.00	0.00	0.00	0.00	134.00	11.46	16.35	-4.88
Muzaffarabad	47.00	8.66	43.30	-34.64	0.00	0.00	0.00	0.00	47.00	8.66	43.30	-34.64
Others	560.00	4.01	10.67	-6.66	0.00	0.00	0.06	-0.06	560.00	4.01	10.72	-6.72
AJ&K	741.00	24.13	70.31	-46.18	0.00	0.00	0.06	-0.06	741.00	24.13	70.37	-46.24
Overseas	74.00	275.95	123.83	152.12	0.00	0.00	0.00	0.00	74.00	275.95	123.83	152.12
Total	32,517.00	12,970.12	13,160.13	-190.01	2,135.64	33,409.22	35,347.47	-1,938.26	28,448.64	46,379.33	48,507.61	-2,128.27

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	2,402.00	422.42	261.55	160.87	644.00	1,146.05	362.06	783.99	3,046.00	1,568.47	623.61	944.86
Karachi	17,776.00	13,166.32	11,455.96	1,710.36	679.00	28,457.64	11,390.97	17,066.68	18,454.00	41,623.96	22,846.92	18,777.04
Larkana	42.00	3.27	9.37	-6.10	5.00	0.00	0.00	0.00	47.00	3.27	9.37	-6.10
Mirpur Khas	62.00	2.86	4.02	-1.17	0.00	0.00	0.00	0.00	62.00	2.86	4.02	-1.17
Nawab Shah	74.00	13.09	10.71	2.38	0.00	0.00	0.00	0.00	74.00	13.09	10.71	2.38
Others	837.00	94.93	98.07	-3.13	9.00	11.80	0.07	11.72	846.00	106.73	98.14	8.59
Sukkur	126.00	9.73	5.76	3.97	0.00	0.00	0.00	0.00	126.00	9.73	5.76	3.97
Sindh	21,319.00	13,712.62	11,845.45	1,867.18	1,337.00	29,615.49	11,753.09	17,862.40	22,655.00	43,328.11	23,598.54	19,729.58
Bahawalpur	274.00	85.68	64.09	21.60	0.00	0.00	0.00	0.00	274.00	85.68	64.09	21.60
Faisalabad	1,484.00	533.27	490.70	42.57	33.00	389.41	389.01	0.40	1,517.00	922.68	879.70	42.98
Gujranwala	729.00	470.61	410.26	60.35	2.00	0.00	0.01	-0.01	731.00	470.61	410.27	60.34
Lahore	11,206.00	4,715.43	3,268.65	1,446.78	241.00	1,832.96	1,090.61	742.35	8,385.00	6,548.40	4,359.26	2,189.13
Multan	1,322.00	593.67	509.30	84.36	13.00	58.00	130.32	-72.32	1,335.00	651.67	639.63	12.04
Others	3,358.00	868.42	678.52	189.90	1.00	0.00	0.00	0.00	3,359.00	868.42	678.52	189.90
Rahim Yar Khan	157.00	87.62	72.66	14.96	0.00	0.00	0.00	0.00	157.00	87.62	72.66	14.96
Rawalpindi	3,198.00	1,264.60	1,241.68	22.91	42.00	531.47	6,145.09	-5,613.62	3,240.00	1,796.06	7,386.77	-5,590.71
Sadiqabad	190.00	78.99	65.62	13.37	0.00	0.00	0.00	0.00	190.00	78.99	65.62	13.37
Sargodha	241.00	100.40	100.30	0.10	0.00	0.00	0.00	0.00	241.00	100.40	100.30	0.10
Sialkot	500.00	106.65	96.08	10.57	2.00	5.00	4.00	1.00	502.00	111.65	100.08	11.57
Punjab	22,659.00	8,905.33	6,997.86	1,907.47	334.00	2,816.84	7,759.03	-4,942.20	19,931.00	11,722.17	14,756.90	-3,034.73
Islamabad	4,342.00	2,809.20	2,470.35	338.84	50.00	217.13	73.08	144.06	4,392.00	3,026.33	2,543.43	482.90
Capital Territory	4,342.00	2,809.20	2,470.35	338.84	50.00	217.13	73.08	144.06	4,392.00	3,026.33	2,543.43	482.90
Abbottabad	207.00	51.27	46.87	4.40	0.00	0.00	0.00	0.00	207.00	51.27	46.87	4.40

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	33.00	0.58	1.19	-0.62	0.00	0.00	0.00	0.00	33.00	0.58	1.19	-0.62
Dera Ismail Khan	24.00	7.12	7.27	-0.15	0.00	0.00	0.00	0.00	24.00	7.12	7.27	-0.15
Mansehra	112.00	69.51	57.95	11.56	0.00	0.00	0.00	0.00	112.00	69.51	57.95	11.56
Nowshera	92.00	73.23	58.21	15.01	0.00	0.00	0.00	0.00	92.00	73.23	58.21	15.01
Others	1,055.00	283.66	218.51	65.15	2.00	1.06	1.03	0.03	1,057.00	284.72	219.54	65.18
Peshawar	1,455.00	717.31	715.14	2.17	6.00	8.42	8.91	-0.49	1,461.00	725.73	724.06	1.68
Swat	179.00	81.37	78.67	2.70	0.00	0.00	0.00	0.00	179.00	81.37	78.67	2.70
KPK	3,157.00	1,284.04	1,183.82	100.22	8.00	9.48	9.94	-0.46	3,165.00	1,293.52	1,193.76	99.76
Gwadar	3.00	0.00	0.12	-0.12	0.00	0.00	0.00	0.00	3.00	0.00	0.12	-0.12
Hub	9.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9.00	0.00	0.00	0.00
Khuzdar	2.00	0.00	0.28	-0.28	0.00	0.00	0.00	0.00	2.00	0.00	0.28	-0.28
Lasbella	1.00	1.00	1.00	0.00	0.00	0.00	0.00	0.00	1.00	1.00	1.00	0.00
Others	27.00	3.10	2.32	0.78	0.00	0.00	0.00	0.00	27.00	3.10	2.32	0.78
Quetta	110.14	18.03	29.60	-11.57	1.00	0.00	0.13	-0.13	111.14	18.03	29.73	-11.70
Turbat	1.00	1.00	1.00	0.00	0.00	0.00	0.00	0.00	1.00	1.00	1.00	0.00
Balochistan	153.14	23.13	34.32	-11.19	1.00	0.00	0.13	-0.13	154.14	23.13	34.45	-11.32
Gilgit	3.00	0.00	0.00	0.00	2.00	0.00	0.30	-0.30	5.00	0.00	0.30	-0.30
Hunza	6.00	41.27	15.34	25.93	0.00	0.00	0.00	0.00	6.00	41.27	15.34	25.93
Others	3.00	0.21	0.00	0.21	0.00	0.00	0.00	0.00	3.00	0.21	0.00	0.21
Gilgit Baltistan	12.00	41.48	15.34	26.15	2.00	0.00	0.30	-0.30	14.00	41.48	15.64	25.85
Mirpur	117.00	59.83	44.81	15.02	1.00	0.00	4.00	-4.00	118.00	59.83	48.81	11.02
Muzaffarabad	120.00	29.45	6.96	22.49	0.00	0.00	0.00	0.00	120.00	29.45	6.96	22.49
Others	83.00	10.51	26.01	-15.50	0.00	0.00	0.00	0.00	83.00	10.51	26.01	-15.50
AJ&K	320.00	99.78	77.77	22.01	1.00	0.00	4.00	-4.00	321.00	99.79	81.78	18.01
Overseas	128.00	131.65	83.68	47.97	1.00	0.00	0.00	0.00	129.00	131.65	83.68	47.97
Total	52,090.14	27,007.23	22,708.59	4,298.64	1,734.00	32,658.94	19,599.57	13,059.37	50,761.14	59,666.18	42,308.17	17,358.01

Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	14	0	14	82	0	82
Karachi	286	8	294	1,698	41	1,739
Larkana	1	0	1	3	0	3
Mirpur Khas	0	0	0	5	0	5
Nawab Shah	0	0	0	7	0	7
Others	26	0	26	106	0	106
Sukkur	5	0	5	5	0	5
Sindh	332	8	340	1,906	41	1,947
Bahawalpur	6	0	6	21	0	21
Faisalabad	44	1	45	145	4	149
Gujranwala	14	0	14	63	0	63
Lahore	286	7	293	950	11	961
Multan	38	0	38	104	2	106
Others	102	0	102	422	0	422
Rahim Yar Khan	2	0	2	12	0	12
Rawalpindi	51	2	53	249	1	250
Sadiqabad	0	0	0	6	0	6
Sargodha	16	0	16	30	0	30
Sialkot	14	0	14	66	0	66
Punjab	573	10	583	2,068	18	2,086
Islamabad	71	0	71	321	3	324
Capital Territory	71	0	71	321	3	324
Abbottabad	6	0	6	26	0	26
Bannu	1	0	1	2	0	2

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	1	0	1	4	0	4
Mansehra	0	0	0	23	0	23
Nowshera	4	0	4	10	0	10
Others	5	0	5	89	0	89
Peshawar	22	0	22	121	1	122
Swat	0	0	0	14	0	14
KPK	39	0	39	289	1	290
Gwadar	0	0	0	0	0	0
Hub	0	0	0	3	0	3
Khuzdar	0	0	0	0	0	0
Lasbella	0	0	0	1	0	1
Others	0	0	0	5	0	5
Quetta	6	0	6	25	0	25
Turbat	0	0	0	0	0	0
Balochistan	6	0	6	34	0	34
Gilgit	1	0	1	0	0	0
Hunza	0	0	0	0	0	0
Others	0	0	0	1	0	1
Gilgit Baltistan	1	0	1	1	0	1
Mirpur	4	0	4	10	0	10
Muzaffarabad	3	0	3	8	0	8
Others	0	0	0	6	0	6
AJ&K	7	0	7	24	0	24
Overseas	7	0	7	21	0	21
Total	1,036	18	1,054	4,664	63	4,727

Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,799.00	731.07	25.00	152.37	5,824.00	883.44	2,658.00	836.48	2.00	1.93	2,660.00	838.41
Karachi	107,273.00	60,098.19	3,795.00	199,411.80	111,068.00	259,509.99	106,532.00	81,037.88	2,568.00	93,824.07	109,100.00	174,861.95
Larkana	311.00	32.35	1.00	0.00	312.00	32.35	221.00	58.24	1.00	0.00	222.00	58.24
Mirpur Khas	217.00	15.14	0.00	0.00	217.00	15.14	205.00	106.66	2.00	12.19	207.00	118.86
Nawab Shah	130.00	61.78	1.00	51.64	131.00	113.41	142.00	40.98	0.00	0.00	142.00	40.98
Others	1,754.00	463.04	14.00	554.62	1,768.00	1,017.65	3,133.00	1,089.72	11.00	131.79	3,144.00	1,221.51
Sukkur	1,292.00	246.89	6.00	77.50	1,298.00	324.39	374.00	152.20	0.00	0.00	374.00	152.20
Sindh	116,776.00	61,648.45	3,842.00	200,247.92	120,618.00	261,896.37	113,265.00	83,322.15	2,584.00	93,969.99	115,849.00	177,292.14
Bahawalpur	514.00	231.62	3.00	0.19	517.00	231.81	517.00	298.53	1.00	1.90	518.00	300.44
Faisalabad	4,724.00	2,372.28	99.00	6,559.14	4,823.00	8,931.42	6,376.00	2,551.36	121.00	1,923.72	6,497.00	4,475.08
Gujranwala	2,568.00	906.35	21.00	104.10	2,589.00	1,010.45	2,269.00	871.82	25.00	211.56	2,294.00	1,083.38
Lahore	37,213.00	29,960.72	1,565.00	28,266.13	38,778.00	58,226.86	41,987.00	26,000.33	899.00	10,449.37	42,886.00	36,449.70
Multan	6,303.00	2,160.12	85.00	661.65	6,388.00	2,821.77	4,325.00	2,290.32	25.00	953.28	4,350.00	3,243.60
Others	6,698.00	2,905.66	65.00	797.37	6,763.00	3,703.02	10,761.00	4,799.60	20.00	210.12	10,781.00	5,009.72
Rahim Yar Khan	391.00	132.00	0.00	0.00	391.00	132.00	1,030.00	582.68	7.00	15.60	1,037.00	598.27
Rawalpindi	10,530.00	4,150.92	235.00	42,472.78	10,765.00	46,623.70	10,149.00	6,252.36	111.00	1,865.01	10,260.00	8,117.37
Sadiqabad	69.00	31.81	0.00	0.00	69.00	31.81	365.00	247.34	0.00	0.00	365.00	247.34
Sargodha	1,813.00	686.32	5.00	9.64	1,818.00	695.96	955.00	358.43	1.00	0.99	956.00	359.42
Sialkot	2,594.00	1,436.96	36.00	319.58	2,630.00	1,756.54	1,585.00	722.47	12.00	35.51	1,597.00	757.98
Punjab	73,417.00	44,974.75	2,114.00	79,190.59	75,531.00	124,165.35	80,319.00	44,975.23	1,222.00	15,667.07	81,541.00	60,642.30
Islamabad	12,307.00	7,497.40	389.00	12,576.64	12,696.00	20,074.04	14,675.00	10,662.75	208.00	3,252.76	14,883.00	13,915.51
Capital Territory	12,307.00	7,497.40	389.00	12,576.64	12,696.00	20,074.04	14,675.00	10,662.75	208.00	3,252.76	14,883.00	13,915.51

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	1,023.00	291.03	11.00	25.81	1,034.00	316.84	1,194.00	461.54	0.00	0.00	1,194.00	461.54
Bannu	34.00	38.90	0.00	0.00	34.00	38.90	112.00	38.90	0.00	0.00	112.00	38.90
Dera Ismail Khan	55.00	35.39	1.00	1.72	56.00	37.12	75.00	34.64	0.00	0.00	75.00	34.65
Mansehra	59.00	8.81	0.00	0.00	59.00	8.81	375.00	137.08	0.00	0.00	375.00	137.08
Nowshera	492.00	141.22	11.00	149.53	503.00	290.75	524.00	250.07	8.00	48.08	532.00	298.15
Others	1,291.00	382.48	17.00	9.11	1,308.00	391.58	3,094.00	1,384.78	11.00	213.43	3,105.00	1,598.20
Peshawar	5,561.00	1,730.92	73.00	718.29	5,634.00	2,449.21	6,565.00	3,201.94	53.00	300.92	6,618.00	3,502.86
Swat	56.00	16.13	0.00	0.00	56.00	16.13	633.00	325.56	0.00	0.00	633.00	325.56
KPK	8,571.00	2,644.87	113.00	904.46	8,684.00	3,549.33	12,572.00	5,834.51	72.00	562.43	12,644.00	6,396.94
Gwadar	6.00	2.59	0.00	0.00	6.00	2.59	19.00	38.80	0.00	0.00	19.00	38.80
Hub	5.00	1.17	0.00	0.00	5.00	1.18	41.00	6.26	0.00	0.00	41.00	6.26
Khuzdar	7.00	0.93	0.00	0.00	7.00	0.93	9.00	1.20	0.00	0.00	9.00	1.20
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	28.00	3.26	0.00	0.00	28.00	3.26
Others	69.00	9.50	1.00	0.05	70.00	9.55	89.00	23.74	0.00	0.00	89.00	23.74
Quetta	1,598.00	428.55	15.00	86.14	1,613.00	514.69	683.00	218.88	10.00	152.23	693.00	371.12
Turbat	7.00	5.64	0.00	0.00	7.00	5.65	3.00	1.27	0.00	0.00	3.00	1.27
Balochistan	1,692.00	448.39	16.00	86.19	1,708.00	534.58	872.00	293.40	10.00	152.23	882.00	445.64
Gilgit	51.00	0.83	0.00	0.00	51.00	0.83	51.00	16.99	2.00	20.63	53.00	37.61
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	10.00	0.03	1.00	0.00	11.00	0.03	36.00	14.76	1.00	0.00	37.00	14.76
Gilgit Baltistan	61.00	0.86	1.00	0.00	62.00	0.86	87.00	31.75	3.00	20.63	90.00	52.38
Mirpur	2,118.00	860.69	3.00	1.49	2,121.00	862.18	805.00	531.73	2.00	16.00	807.00	547.73
Muzaffarabad	87.00	33.83	1.00	0.00	88.00	33.83	310.00	94.10	3.00	25.68	313.00	119.78
Others	254.00	206.07	3.00	45.94	257.00	252.02	423.00	357.47	0.00	0.00	423.00	357.47
AJ&K	2,459.00	1,100.60	7.00	47.43	2,466.00	1,148.03	1,538.00	983.30	5.00	41.68	1,543.00	1,024.98
Overseas	875.00	1,741.34	7.00	114.81	882.00	1,856.14	882.00	1,608.28	3.00	0.00	885.00	1,608.28
Total	216,158.00	120,056.66	6,489.00	293,168.03	222,647.00	413,224.70	224,210.00	147,711.37	4,107.00	113,666.78	228,317.00	261,378.17



SECP