

# Summary of NBFCs, NEs. & Modarabas Sector

September 2019



## Securities & Exchange Commission of Pakistan Specialized Companies Division Supervision and Enforcement Department

**DISCLAIMER:**

*The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.*

## Table of Contents

<b>SNAPSHOT OF NBFI INDUSTRY AS OF SEPTEMBER 30, 2019</b> .....	1
Trend of growth in Total Assets of NBFI Industry.....	2
Breakup of Shariah Compliant and Conventional Assets of NBFI Industry .....	3
<b>MUTUAL FUNDS &amp; PLANS</b> .....	4
Trend of Total Assets and Number of Mutual Funds & Plans .....	4
Trend of Category-Wise Position of Total Assets of Mutual Funds.....	5
Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans.....	6
Asset Allocation of Mutual Funds.....	7
Trend of Total Assets of Mutual Funds during the last 6 Months.....	7
Detail of Investor Accounts in Open End Mutual Funds.....	8
<b>VOLUNTARY PENSION SCHEMES / FUNDS</b> .....	9
Trend of Total Assets of Pension Funds.....	9
Category-Wise Position of Total Assets of Pension Funds .....	10
Trend of Total Assets of Conventional and Shariah Compliant Pension Funds.....	11
Asset Allocation of Pension Funds.....	12
Detail of Investor Accounts in Pension Funds .....	12
<b>DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS</b> .....	13
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios .....	13
<b>LEASING COMPANIES, MODARABAS AND INVESTMENT BANKS</b> .....	14
Trend of Total Assets of Leasing Companies, Modarabas and Investment Banks .....	14
Asset Allocation of Leasing Companies, Modarabas & Investment Banks.....	15
Deposit raising of Leasing Companies, Modarabas & Investment Banks .....	16
Leverage profile of Leasing Companies, Modarabas & Investment Banks .....	17
Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month .....	19
Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month ....	20
Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes.....	21
Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes .....	22
Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month .....	23
Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month .....	25
Number of New Accounts Opened in Collective Investment Schemes during the month .....	27
Region-wise Assets Under Management .....	29

## SNAPSHOT OF NBFI INDUSTRY AS OF SEPTEMBER 30, 2019

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	36.92	3.10%
Mutual Funds (209) and Plans (95)	209	605.70	50.93%
Discretionary & Non-Discretionary Portfolios	-	209.66	17.63%
Pension Funds	19	26.54	2.23%
REIT Management Companies	5	05.80	0.49%
Real Estate Investment Trust (REIT Scheme)	1	47.04	3.96%
Investment Banks	11	66.84	5.62%
Non-Bank Microfinance Companies	26	120.71	10.15%
Leasing Companies	7	10.50	0.88%
Modarabas	28	52.92	4.45%
Private Equity Companies	4	00.11	0.01%
Private Equity & Venture Capital Funds	4	06.64	0.56%
<b>Total</b>	<b>337</b>	<b>1,189.37</b>	<b>100.00%</b>

Note 1: Total Number of entities does not include plans (95) as they are not considered Notified Entities or NBFs. These plans are managed under 25 different mutual funds.

Note 2: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs22,795 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs582,901 million, as of September 30, 2019.

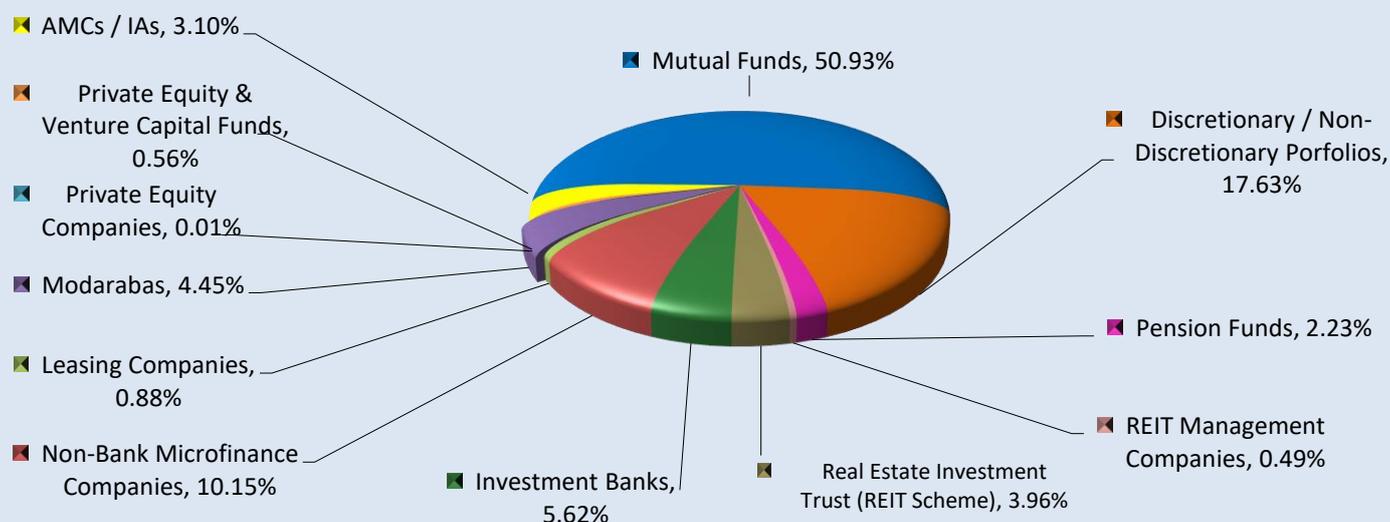
Note 3: As of September 30, 2019, Total numbers of funds are 209 while 95 Plans are being offered under 25 different Fund of funds. The Annexures to the Sector Report reflect the sum of number of plans and funds (excluding the 25 funds with the underlying investment plans), which, as of September 30, 2019 are 279.

Note 4: The information pertaining to RMCs is based on their latest available accounts for the period ended on March 31, 2019. However, information of two REIT Management Companies is as of June 30, 2018 and June 30, 2019 in the above table.

Note 5: Two NBFs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs.

### Snapshot of NBFI Industry as of September 30, 2019

(Percentage of total assets)

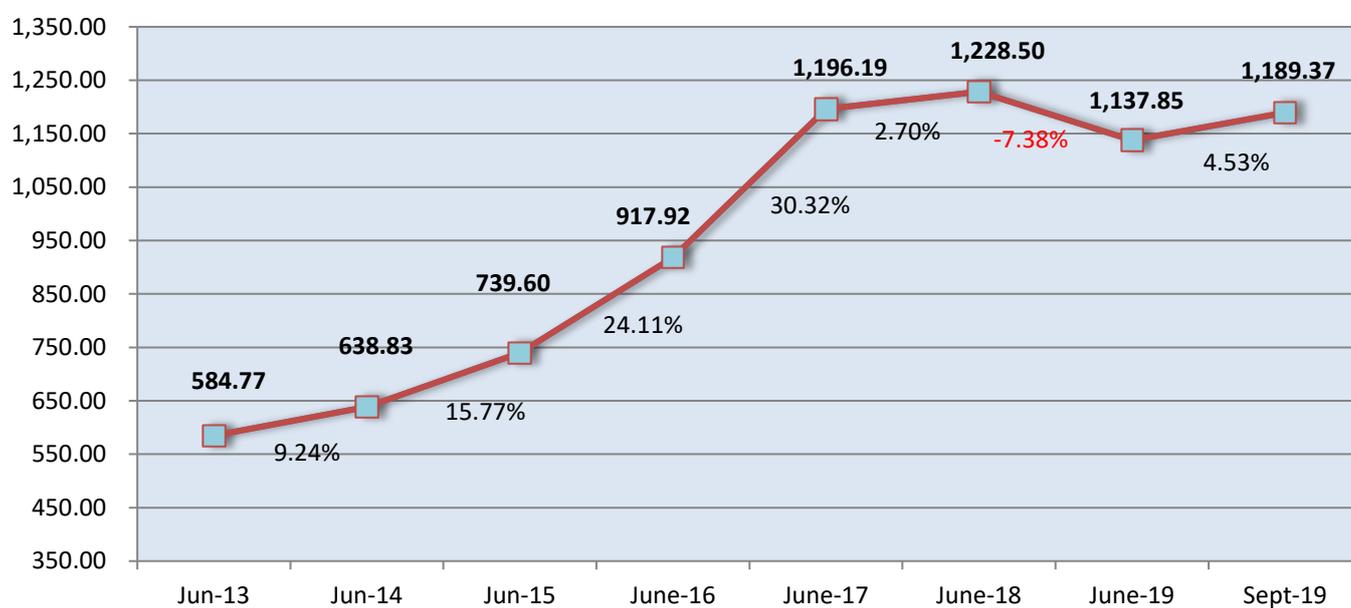


## Trend of growth in Total Assets of NBF Industry

Description	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	June-19	Sept-19
Total Assets (Rs. In billion)	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,137.85	1,189.37
Growth Since Last June	1%	9%	16%	24%	30%	3%	-7.38%	4.53%
Growth since June 2013 till Sept 30, 2019	<b>103%</b>							
Compound Annual Growth Rate June 2013 to Sep 30, 2019	<b>12.03%</b>							

### Trend of growth in Total Assets of NBF Industry

(Rs in billion & Growth figures in percentage)



## Breakup of Shariah Compliant and Conventional Assets of NBFi Industry

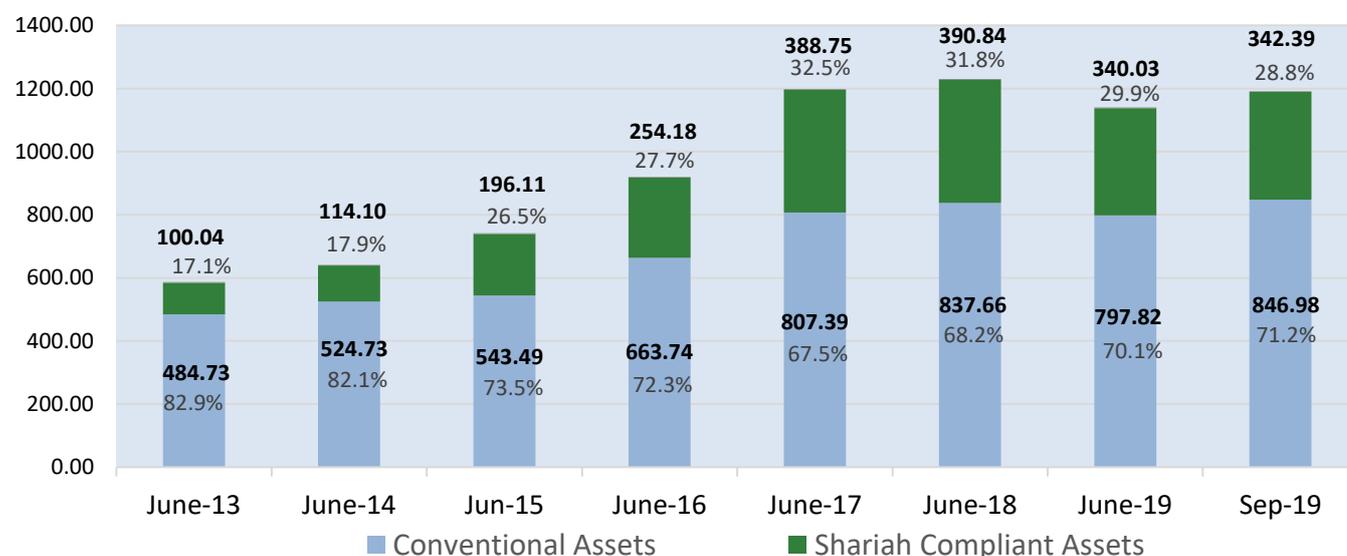
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	Sep-19
Conventional Assets	484.73	524.73	543.49	663.74	807.39	837.66	797.82	846.98
Shariah Compliant Assets	100.04	114.10	196.11	254.18	388.75	390.84	340.03	342.39
<b>Total Assets</b>	<b>584.77</b>	<b>638.83</b>	<b>739.60</b>	<b>917.92</b>	<b>1,196.14</b>	<b>1,228.50</b>	<b>1,137.85</b>	<b>1,189.37</b>
Share of Conventional Assets	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	71.2%
Share of Shariah Compliant Assets	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	28.8%
Conventional Assets - Growth since June 2013 till Sept 2019						<b>74.73%</b>		
Shariah Compliant Assets - Growth since June 2013 till Sept 2019						<b>242.24%</b>		
Compound Annual Growth Rate (June 2013 to Sept 2019)-Conventional Assets						<b>9.34%</b>		
Compound Annual Growth Rate (June 13 to Sept 2019)-Shariah Compliant Assets						<b>21.76%</b>		

*Note . Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBFi industry is conventional assets.*

### Breakup of Shariah compliant and Conventional Assets of NBFi Industry

(Rs in billion & Percentage of Total Assets)

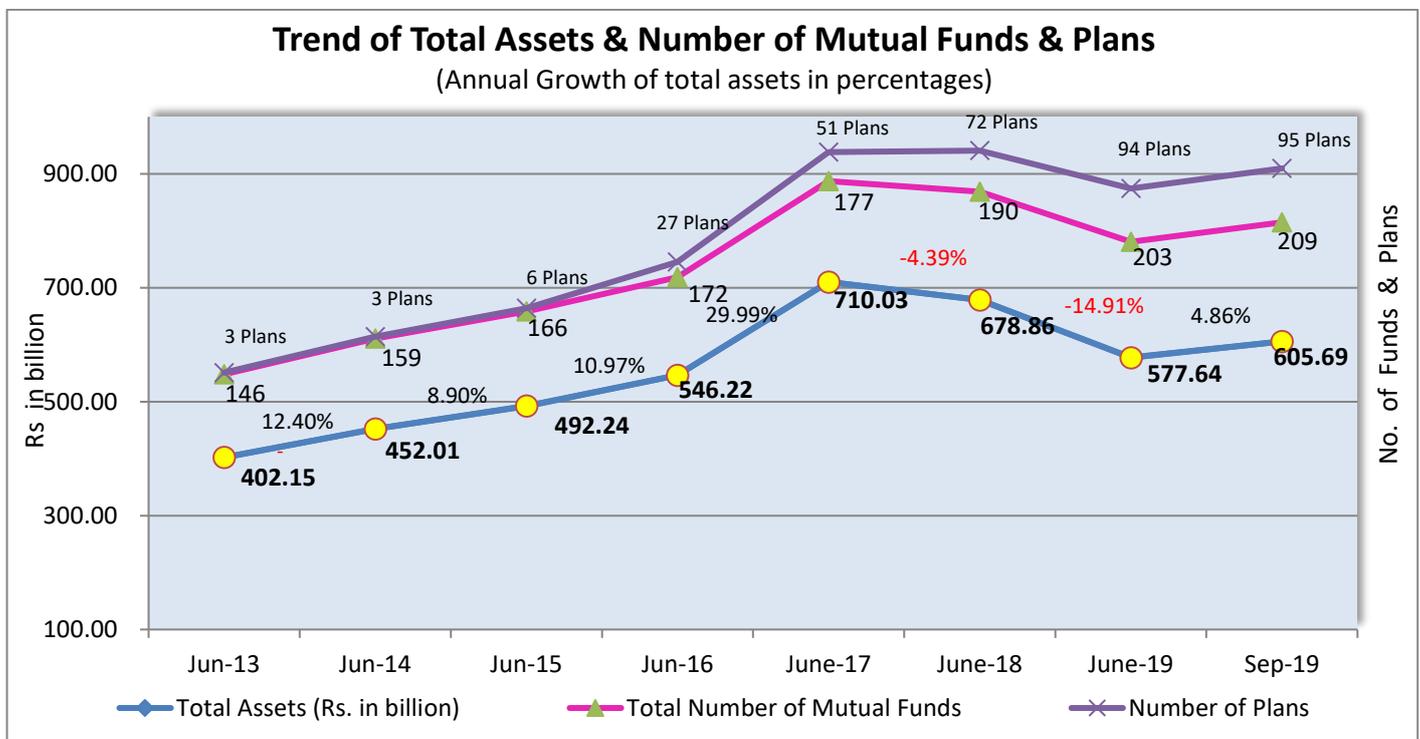


## MUTUAL FUNDS & PLANS

### Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Period	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Sept 19
Total Assets (Rs. in billion)	402.15	452.01	492.24	546.22	710.03	678.86	577.64	605.69
Growth since last June	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	4.86%
Number of Mutual Funds	146	159	166	172	177	190	203	209
Number of Plans	3	3	6	27	51	72	94	95
Total Number of Mutual Funds & Plans	149	162	172	199	228	262	297	304
Growth since June 2013 till Sept 2019					<b>51%</b>			
Compound Annual Growth Rate June 2013 to Sept 2019					<b>6.77%</b>			



## Trend of Category-Wise Position of Total Assets of Mutual Funds

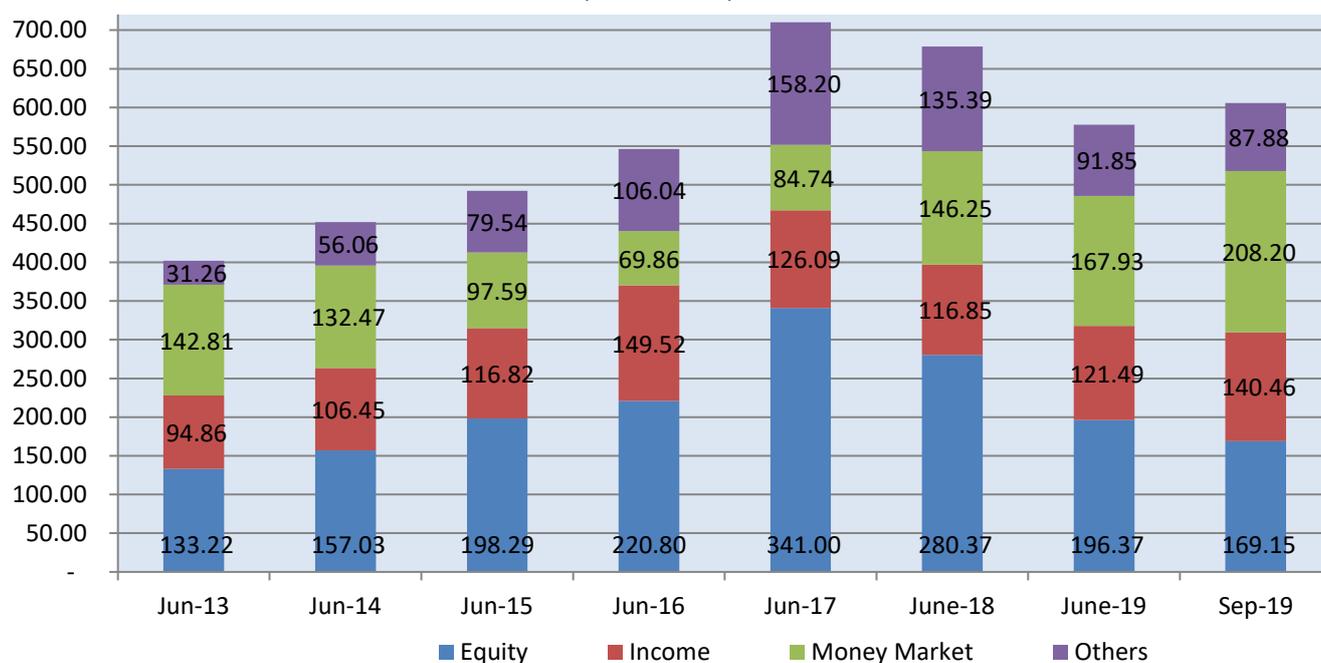
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Sept-19
Equity	133.22	157.03	198.29	220.80	341.00	280.37	196.37	169.15
Income	94.86	106.45	116.82	149.52	126.09	116.85	121.49	140.46
Money Market	142.81	132.47	97.59	69.86	84.74	146.25	167.93	208.20
Others	31.26	56.06	79.54	106.04	158.20	135.39	91.85	87.88
<b>Total</b>	<b>402.15</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>605.69</b>

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

### Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

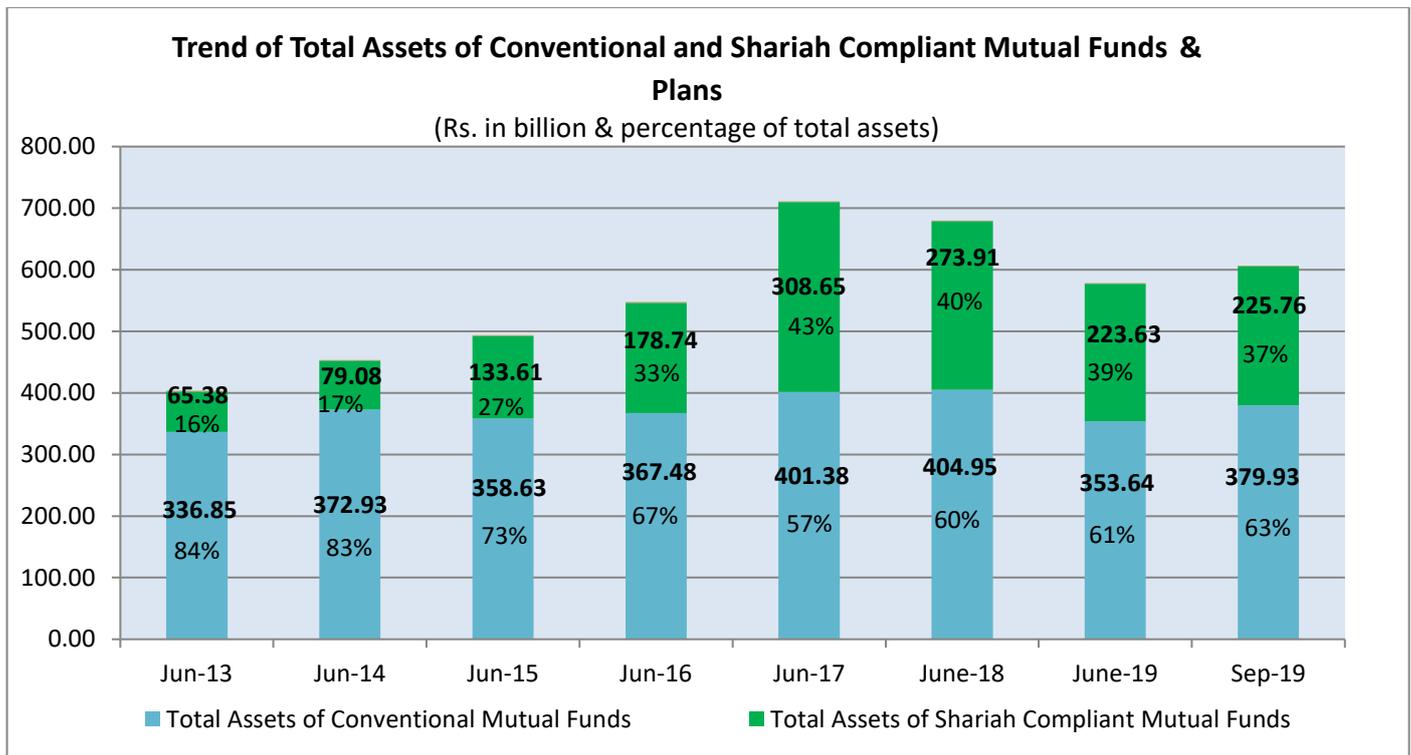
(Rs in billion)



## Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion)

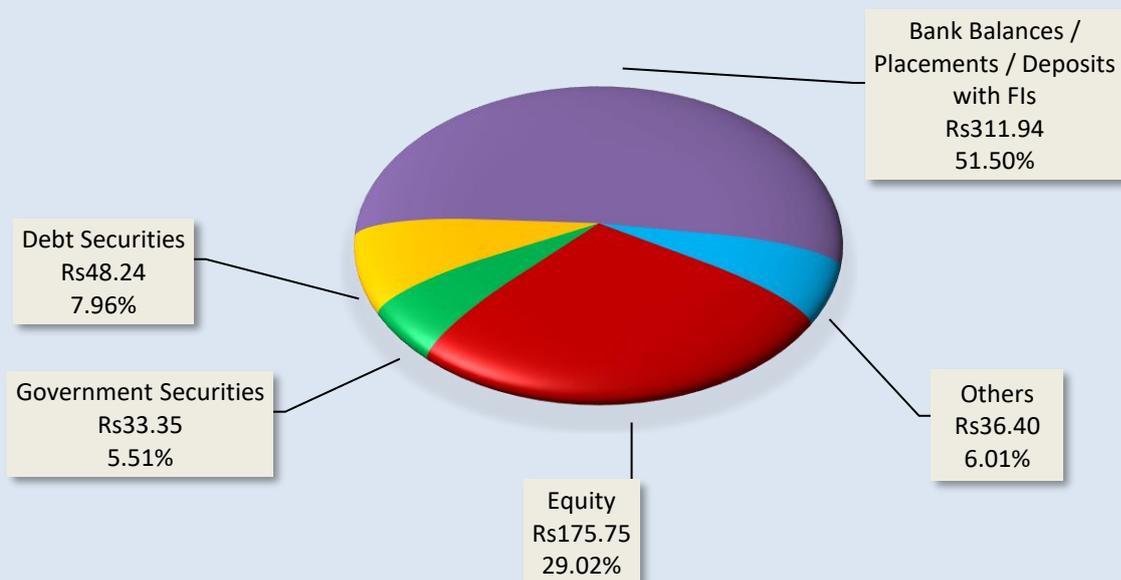
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Sept-19	
Total Assets of Conventional Mutual Funds	336.85	372.93	358.63	367.48	401.38	404.95	354.01	379.93	
Total Assets of Shariah Compliant Mutual Funds	65.38	79.08	133.61	178.74	308.65	273.91	223.63	225.76	
<b>Total Assets of Mutual Funds</b>	<b>402.23</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>605.69</b>	
Share of Conventional Mutual Funds	84%	83%	73%	67%	57%	60%	61%	63%	
Share of Shariah Compliant Mutual Funds	16%	17%	27%	33%	43%	40%	39%	37%	
Conventional Mutual Funds - Growth since last June	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	7.43%	
Shariah Compliant Mutual Fund - Growth since last June	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	0.95%	
Conventional Mutual Funds - Growth since June 2013 till Sept 2019								<b>12.79%</b>	
Shariah Compliant Mutual Fund -Growth since June 2013 till Sept 2019								<b>245.30%</b>	
Compound Annual Growth Rate - June 2013 to Sept 2019-Conventional Mutual Funds								<b>1.93%</b>	
Compound Annual Growth Rate - June 2013 to Sept 2019-Shariah Compliant Mutual Fund								<b>21.93%</b>	



## Asset Allocation of Mutual Funds

### Asset Allocation of Mutual Funds as of September 30, 2019

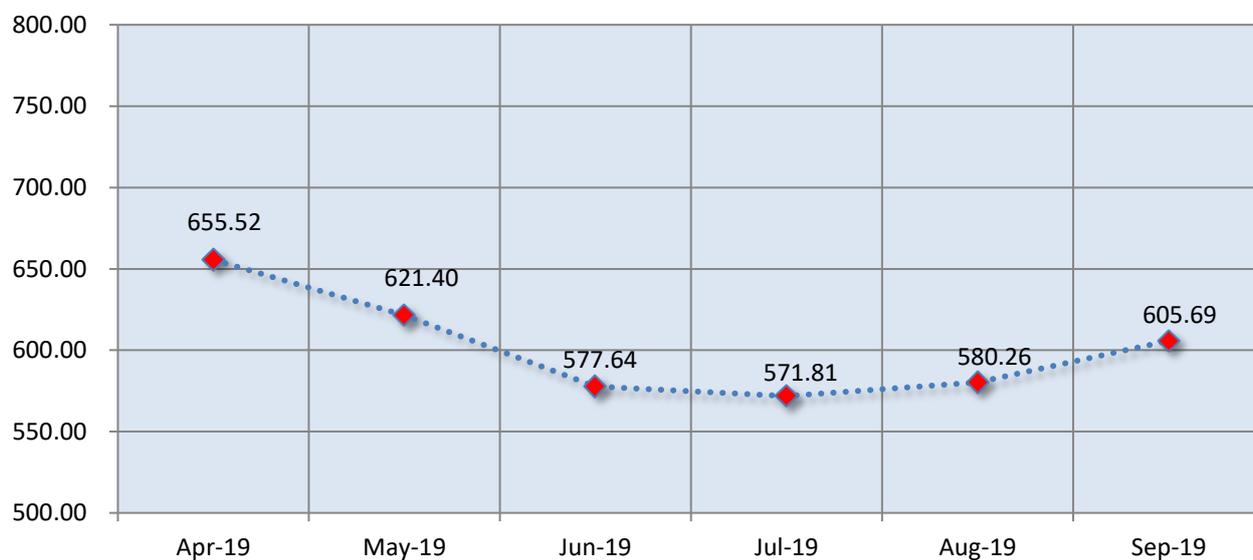
(Rs in billion & percentage of Total Assets)



## Trend of Total Assets of Mutual Funds during the last 6 Months

### Trend of Total Assets of Mutual Funds

(Rs. in billion)



## Detail of Investor Accounts in Open End Mutual Funds

Description	No. of Active Investor Accounts as at September 30, 2019	Value of Investment as at September 30, 2019 (Rs. In Millions)	% of total Investment Value
<b>Resident</b>			
Individuals	301,844	213,989	37.45%
Associated Banks/DFIs/AMCs	56	30,612	5.36%
Other Banks/DFIs	169	6,534	1.14%
Insurance Companies	297	20,322	3.56%
Other financial institutions	138	13,211	2.31%
Other Corporates	2,303	166,017	29.06%
Fund of funds	65	21,482	3.76%
Retirement funds	2,542	75,369	13.19%
Trusts/NGOs/Societies/Foundations/Charities	1,106	20,825	3.64%
<b>Foreign</b>			
Individuals	520	2,790	0.49%
Non-Individuals	17	218	0.04%
<b>TOTAL</b>	<b>309,057</b>	<b>571,369</b>	<b>100%</b>

*Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at September 30, 2019 are 309,057  
Number of investor accounts having zero balance at September 30, 2019 are 270,203  
Total number of investor accounts (Including accounts with zero and more than zero balance) as at September 30, 2019 are 579,260*

*Note 2. The above table shows the number of investor accounts in open end mutual funds only.*

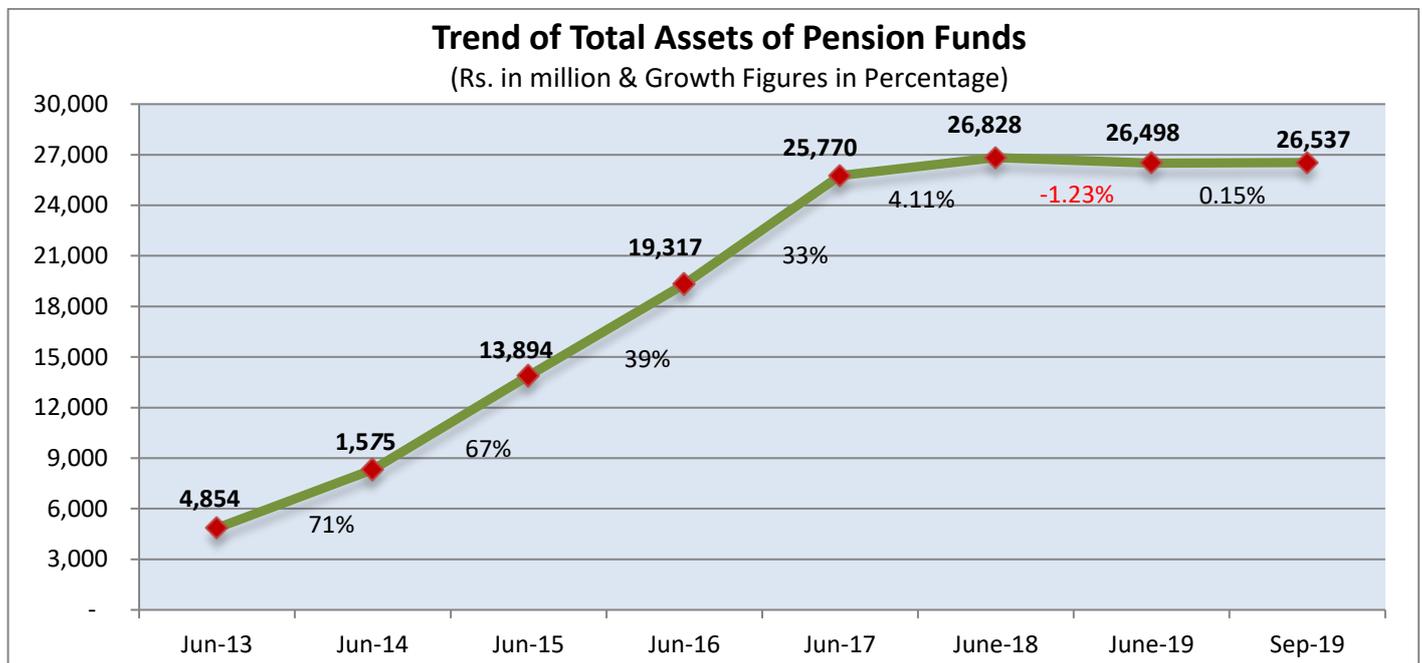
*Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.*

## VOLUNTARY PENSION SCHEMES / FUNDS

### Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Sept-19
Total Assets	4,854	8,310	13,894	19,317	25,770	26,828	26,498	26,537
Growth since last June	75%	71%	67%	39%	33%	4.11%	-1.23%	0.15%



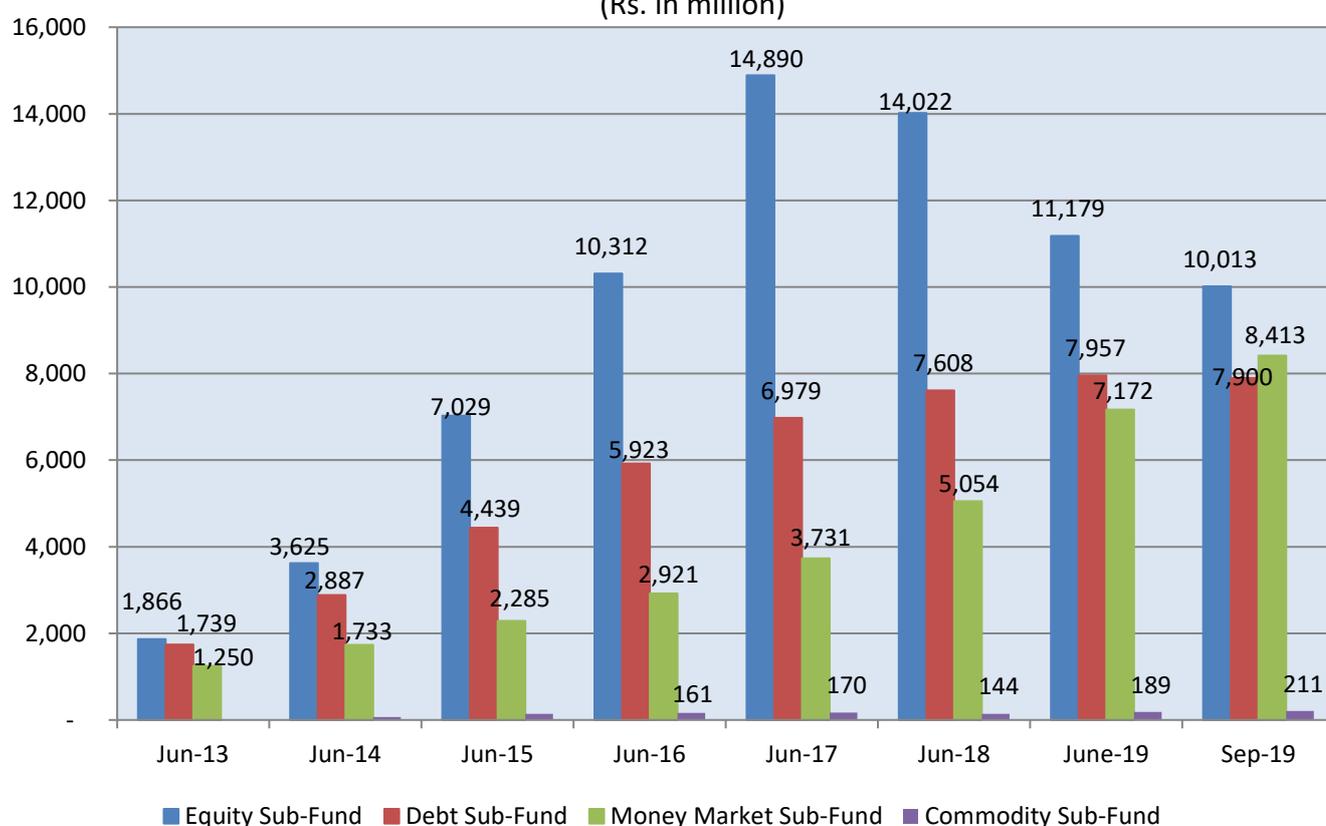
## Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Sept-19
Equity Sub-Fund	1,866	3,625	7,029	10,312	14,890	14,022	11,179	10,013
Debt Sub-Fund	1,739	2,887	4,439	5,923	6,979	7,608	7,957	7,900
Money Market Sub-Fund	1,250	1,733	2,285	2,921	3,731	5,054	7,172	8,413
Commodity Sub-Fund	-	65	140	161	170	144	189	211
<b>Total</b>	<b>4,855</b>	<b>8,310</b>	<b>13,894</b>	<b>19,317</b>	<b>25,770</b>	<b>26,828</b>	<b>26,498</b>	<b>26,537</b>

### Category-wise Position of Total Assets of Pension Funds

(Rs. in million)

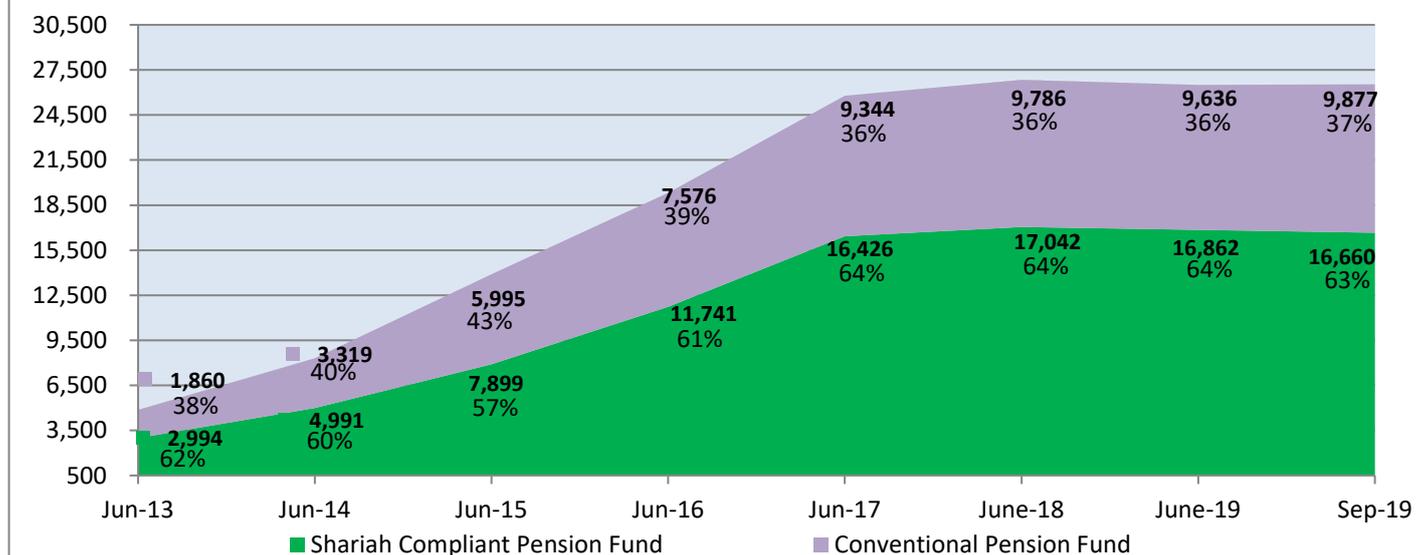


## Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Sept-19
Shariah Compliant Pension Funds	2,994	4,991	7,899	11,741	16,426	17,042	16,862	16,660
Conventional Pension Funds	1,860	3,319	5,995	7,576	9,344	9,786	9,636	9,877
<b>Total assets of Pension Funds</b>	<b>4,854</b>	<b>8,310</b>	<b>13,894</b>	<b>19,317</b>	<b>25,770</b>	<b>26,828</b>	<b>26,498</b>	<b>26,537</b>
Share of Shariah Compliant Pension Funds	62%	60%	57%	61%	64%	64%	64%	63%
Share of Conventional Pension Funds	38%	40%	43%	39%	36%	36%	36%	37%
Compound Annual Growth Rate (June 13 to Sept 2019)- Shariah Compliant Pension Fund					<b>31.60%</b>			
Compound Annual Growth Rate (June 13 to Sept 2019)- Conventional Pension Fund					<b>30.62%</b>			

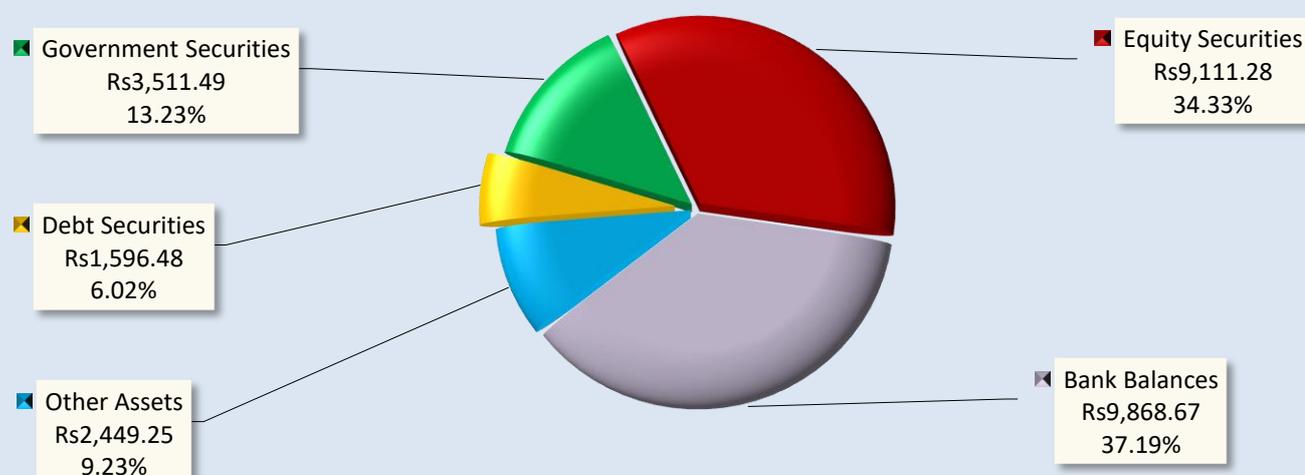
**Trend of Total Assets of Conventional and Shariah Compliant Pension Funds**  
(Rs in million & percentage of Total Assets)



## Asset Allocation of Pension Funds

### Asset Allocation of Pension Funds as of September 30, 2019

(Rs in million & Percentage of Total Assets)



## Detail of Investor Accounts in Pension Funds

Description	No. of Active Investor Accounts as at September 30, 2019	Value of Investment as at September 30, 2019 (Rs. In Millions)	% of total Investment Value
<b>Resident</b>			
Individuals	32,878	23,179	<b>89.86%</b>
Associated Banks/DFIs/AMCs	14	2,042	<b>7.92%</b>
Other financial institutions	1	306	<b>1.19%</b>
<b>Foreign</b>			
Individuals	6	266	<b>1.03%</b>
Non-Individuals	-	-	<b>0.00%</b>
<b>Total</b>	<b>32,899</b>	<b>25,793</b>	<b>100%</b>

*Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at September 30, 2019 are 32,899  
Number of investor accounts having zero balance as at September 30, 2019 are 12,969  
Total number of investor accounts (Including accounts with zero and more than zero balance) as at September 30, 2019 are 45,868*

*Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.*

## DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

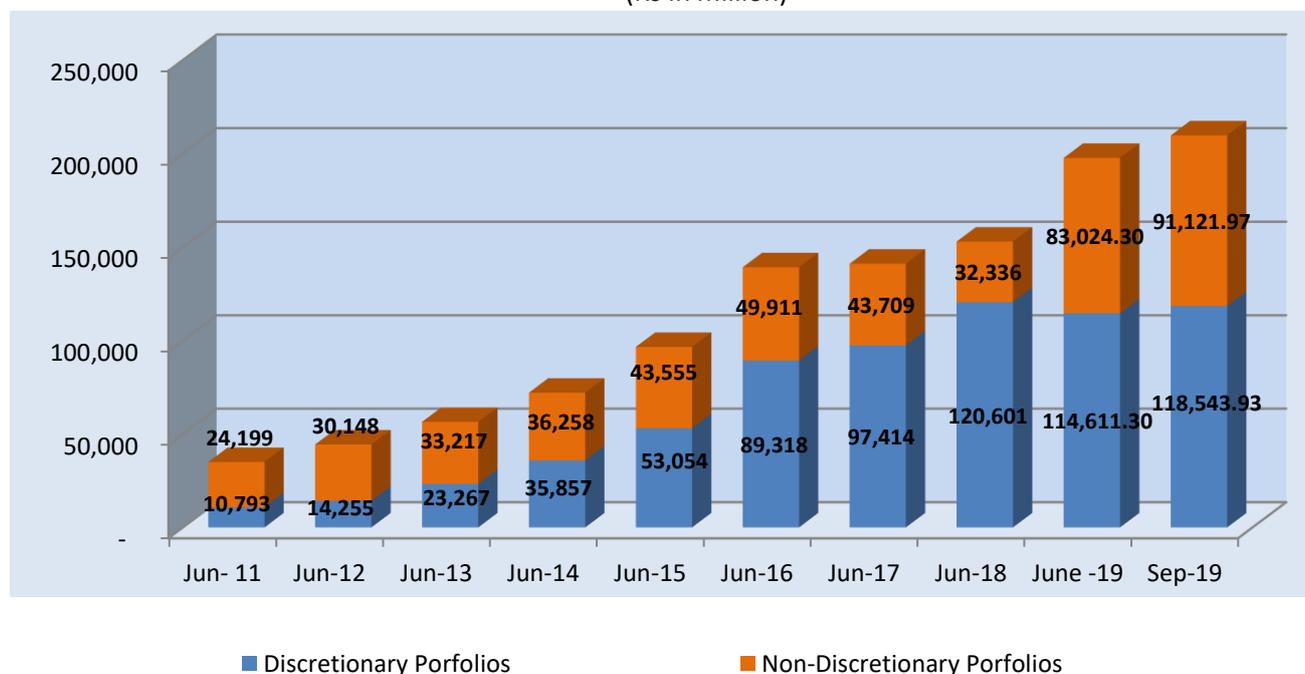
### Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Sept-19
Discretionary Portfolios	23,267	35,857	53,054	89,318	97,414	20,601	114,611	118,544
Non-Discretionary Portfolios	33,217	36,258	43,555	49,911	43,709	32,336	83,024	91,122
<b>Total Assets of Portfolios</b>	<b>56,484</b>	<b>72,115</b>	<b>96,609</b>	<b>139,229</b>	<b>141,123</b>	<b>152,937</b>	<b>197,635</b>	<b>209,666</b>

### Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)

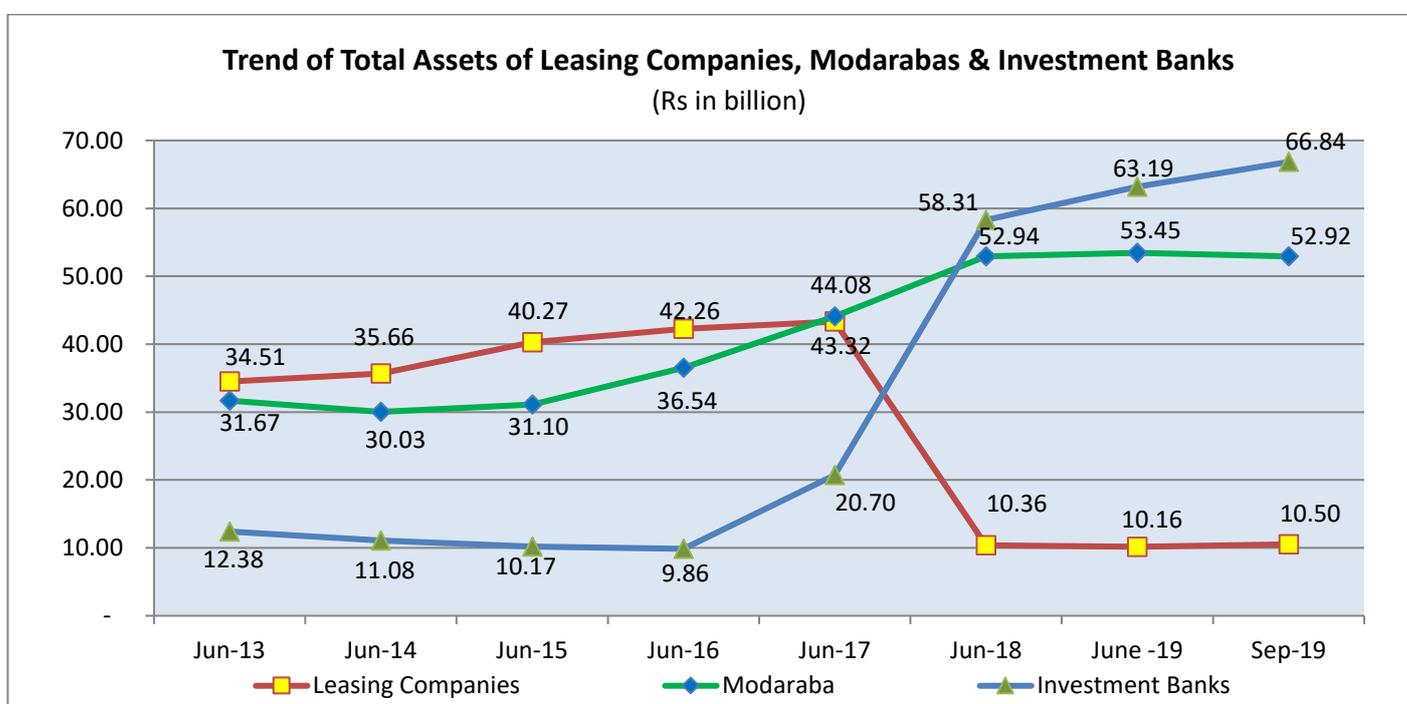


## LEASING COMPANIES, MODARABAS AND INVESTMENT BANKS

### Trend of Total Assets of Leasing Companies, Modarabas and Investment Banks

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Sept -19
Leasing Companies	34.51	35.66	40.27	42.26	43.32	10.36	10.16	10.50
Modaraba	31.67	30.03	31.10	36.54	44.08	52.94	53.45	52.92
Investment Banks	12.38	11.08	10.17	9.86	20.70	58.31	63.19	66.84



*Note 1. Information pertaining to three Investment Banks, which are not currently filing online returns, are included in above table.*

*Note 2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.*

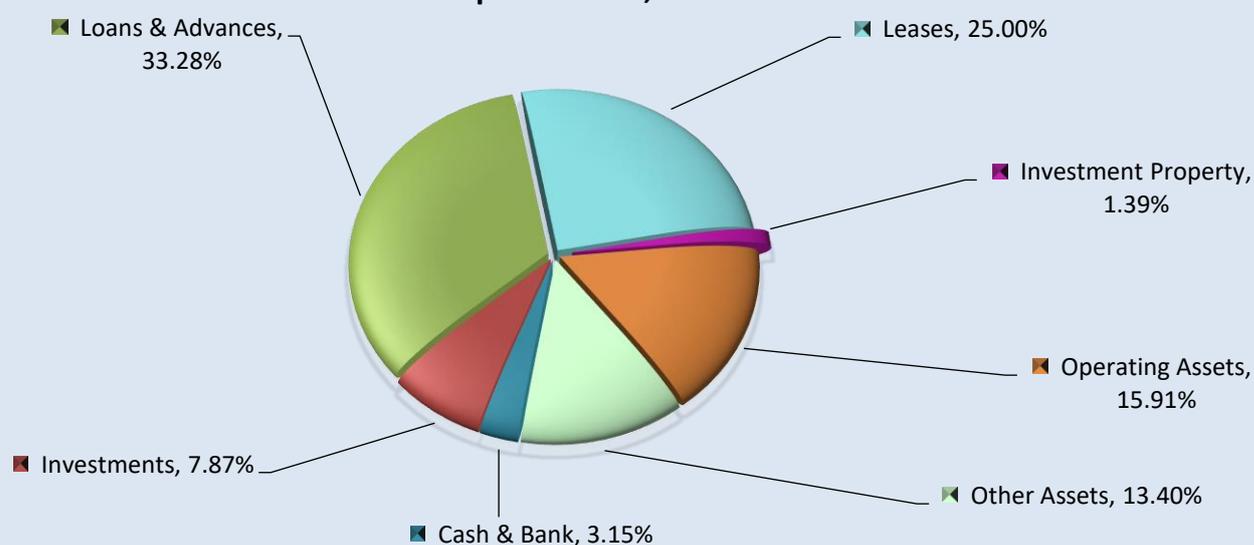
*Note 3. Information pertaining to five Modarabas is of previous months in the above table.*

## Asset Allocation of Leasing Companies, Modarabas & Investment Banks

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Modarabas	2,500	2,305	11,533	6,020	1,084	16,340	9,976	49,758
Leasing Companies	836	625	563	7,162	154	177	986	10,503
Investment Banks	491	6,628	28,313	17,170	445	2,804	5,309	61,160
<b>Total</b>	<b>3,827</b>	<b>9,558</b>	<b>40,409</b>	<b>30,352</b>	<b>1,683</b>	<b>19,321</b>	<b>16,271</b>	<b>121,421</b>

**Asset Allocation of Leasing Companies , Modarabas & Investment Banks as of September 30, 2019**



*Note 1. Total assets of three Investment Banks, which are not currently filing SCRS online returns, are not included in above table.*

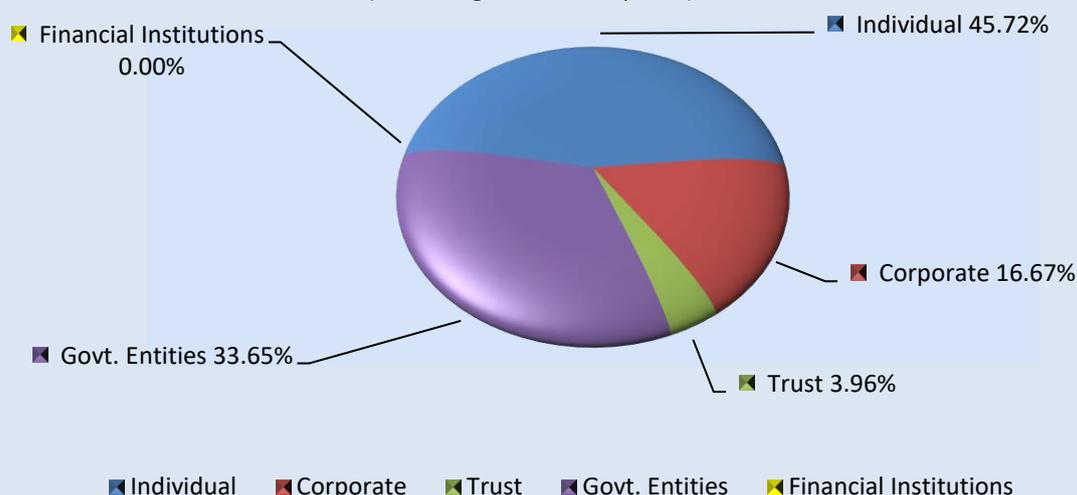
*Note 2. Information pertaining to five Modarabas is not included in the above table.*

## Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	430.29	1,934.24	3,884.39	<b>6,248.92</b>	<b>45.72%</b>
Corporate	92.91	1,899.55	286.42	<b>2,278.88</b>	<b>16.67%</b>
Trust	-	321.25	219.95	<b>541.20</b>	<b>3.96%</b>
Govt. Entities	-	4,600.00	-	<b>4,600.00</b>	<b>33.65%</b>
Financial Institutions	-	-	-	-	<b>0.00%</b>
<b>Total</b>	<b>523.20</b>	<b>8,755.04</b>	<b>4,390.76</b>	<b>13,669.00</b>	<b>100.00%</b>

### Deposit raising of Leasing Companies, Modarabas & Investment Banks as of September 30, 2019

(Percentage of Total Deposits)



*Note 1. Total assets of three Investment Banks, which are not currently filing SCRS online returns, are not included in above table.*

*Note 2. Information pertaining to five Modarabas is not included in the above table.*

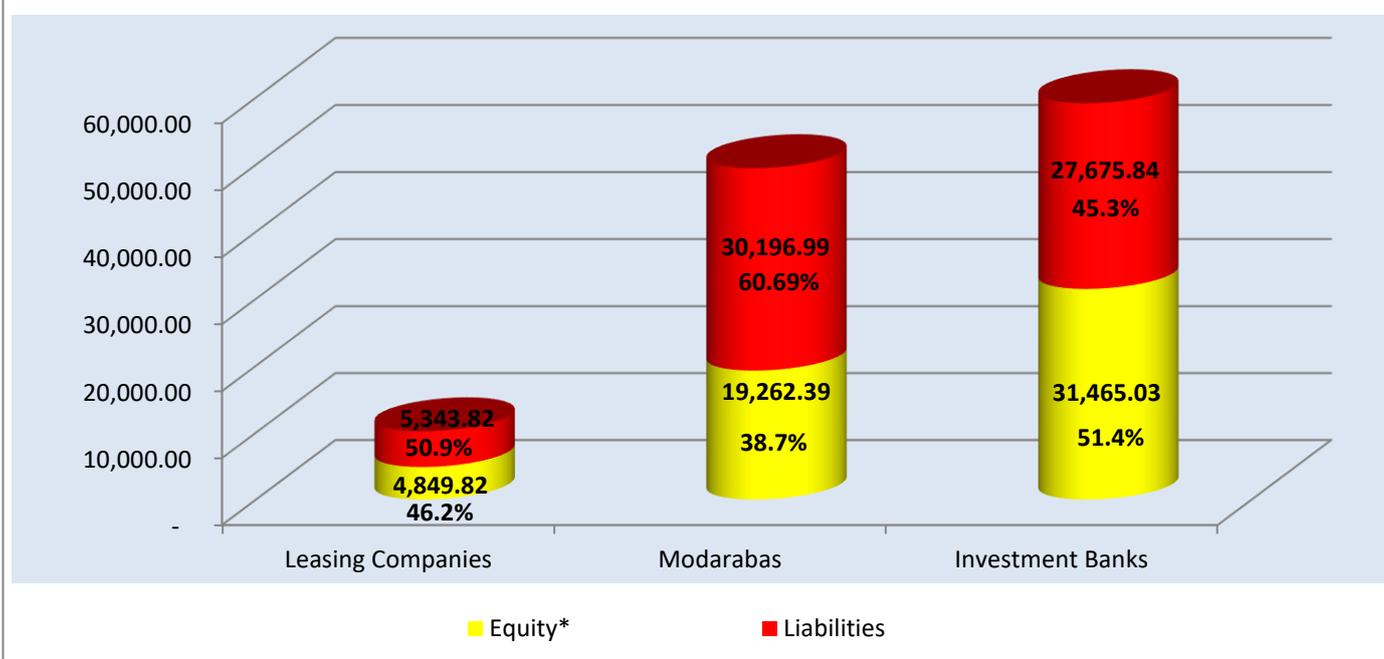
## Leverage profile of Leasing Companies, Modarabas & Investment Banks

(Rs in million)

Category	Equity	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,849.82	5,343.82	10,503.00	46.2%	50.9%
Modarabas	19,262.39	30,196.99	49,758.00	38.7%	60.69%
Investment Banks	31,465.03	27,675.84	61,160.00	51.4%	45.3%

### Leverage profile of Leasing Cos, Modarabas & Investment Banks as of September 30 2019

(Rs in million & percentage of total assets)



Note 1. Total assets of three Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to five Modarabas is not included in the above table.

## ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS:

### **Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

### **Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) These reports do not include the transactions conducted by funds of funds.

### **Number of new accounts opened in Collective Investment Schemes**

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

### **Region wise Assets under Management**

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

## Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	57.68	72.79	-15.11	13.11	284.10	-270.99	0.00	0.00	0.00	70.79	356.89	-286.10
Asset Allocation	55.23	93.05	-37.82	35.32	67.50	-32.19	0.00	0.00	0.00	90.55	160.56	-70.01
Balanced	3.13	8.44	-5.31	0.00	1.06	-1.06	0.00	0.00	0.00	3.13	9.50	-6.37
Capital Protected	654.37	80.23	574.13	8,678.76	0.00	8,678.76	0.00	0.00	0.00	9,333.12	80.23	9,252.89
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	794.31	1,019.72	-225.41	2,381.26	1,381.43	999.83	69.13	214.86	-145.74	3,244.70	2,616.02	628.69
Fund Of Funds	143.05	41.20	101.85	10.00	64.51	-54.51	0.00	0.00	0.00	153.05	105.71	47.33
Income	3,407.74	1,545.31	1,862.43	6,232.08	4,032.15	2,199.94	235.80	61.69	174.11	9,875.62	5,639.15	4,236.47
Index Tracker	0.08	0.00	0.08	0.00	0.00	0.00	0.00	0.00	0.00	0.08	0.00	0.08
Money Market	5,933.34	7,347.03	-1,413.69	18,698.17	23,197.54	-4,499.36	78.76	79.34	-0.59	24,710.27	30,623.91	-5,913.64
<b>Total</b>	<b>11,048.92</b>	<b>10,207.78</b>	<b>841.15</b>	<b>36,048.71</b>	<b>29,028.30</b>	<b>7,020.41</b>	<b>383.68</b>	<b>355.90</b>	<b>27.78</b>	<b>47,481.31</b>	<b>39,591.9</b>	<b>7,889.34</b>

## Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	9.19	20.82	-11.63	18.04	73.21	-55.17	0.00	0.00	0.00	27.24	94.03	-66.79
Islamic Asset Allocation	121.22	722.93	-601.71	151.52	230.60	-79.08	0.00	0.00	0.00	272.74	953.53	-680.79
Islamic Balanced	7.00	90.00	-83.00	2.00	52.00	-50.00	0.00	0.00	0.00	9.00	142.00	-133.00
Islamic Capital Protected	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Islamic Commodity	17.00	54.00	-37.00	47.00	7.00	40.00	0.00	0.00	0.00	64.00	61.00	3.00
Islamic Equity	1,666.00	1,842.33	-176.33	1,088.13	706.30	381.82	752.06	1,074.49	-322.43	3,506.18	3,623.12	-116.94
Islamic Fund Of Funds	1,641.04	2,909.53	-1,268.48	467.94	706.28	-238.33	2.00	170.78	-168.78	2,110.98	3,786.58	-1,675.60
Islamic Income	9,137.34	7,981.64	1,155.70	4,820.97	3,342.89	1,478.08	478.71	3,618.44	-3,139.72	14,437.02	14,942.96	-505.94
Islamic Index Tracker	2.00	7.00	-5.00	1.00	3.00	-2.00	0.00	3.00	-3.00	3.00	13.00	-10.00
Islamic Money Market	4,920.83	3,655.18	1,265.65	11,204.35	12,876.93	-1,672.58	1,244.00	1,013.92	230.08	17,369.18	17,546.02	-176.84
<b>Total</b>	<b>17,521.62</b>	<b>17,283.42</b>	<b>238.20</b>	<b>17,800.96</b>	<b>17,998.21</b>	<b>-197.25</b>	<b>2,476.77</b>	<b>5,880.63</b>	<b>-3,403.86</b>	<b>37,799.34</b>	<b>41,162.25</b>	<b>-3,362.90</b>

## Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundation/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,269.57	264.22	183.06	0.11	1.05	357.17	170.31	1,053.50	588.39	1.22	0.00
Asset Allocation	3,548.03	564.27	97.89	468.69	350.94	794.01	0.00	2,056.15	163.65	5.80	29.09
Balanced	989.59	95.20	0.00	492.47	8.63	40.64	0.00	1,224.17	103.26	4.52	0.00
Capital Protected	2,964.21	148.29	0.00	0.00	0.00	8,659.73	0.00	343.56	652.94	14.25	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	30,692.66	2,097.09	4,119.81	11,495.35	4,478.90	7,199.27	476.73	29,098.32	3,998.76	565.08	4.76
Fund Of Funds	1,024.12	239.05	0.00	0.00	0.00	708.17	0.00	453.84	59.40	5.91	0.00
Income	24,642.92	3,084.22	148.52	1,257.74	3,264.40	13,008.44	1,056.56	7,476.83	2,094.74	240.09	24.01
Index Tracker	26.56	0.00	0.00	0.00	0.00	1.27	0.00	318.46	0.00	0.00	4.65
Money Market	33,430.05	3,046.09	155.16	1,194.35	1,530.89	101,399.65	876.48	8,425.72	2,343.86	987.25	0.00
<b>Total</b>	<b>98,587.71</b>	<b>9,538.43</b>	<b>4,704.44</b>	<b>14,908.71</b>	<b>9,634.81</b>	<b>132,168.34</b>	<b>2,580.08</b>	<b>50,450.54</b>	<b>10,005.00</b>	<b>1,824.13</b>	<b>62.51</b>

## Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	266.79	0.00	0.00	30.48	0.01	0.32	0.00	56.22	0.09	0.00	0.00
Islamic Asset Allocation	9,400.11	463.26	43.00	150.74	64.85	1,260.26	0.00	2,587.16	768.99	9.21	0.00
Islamic Balanced	2,121.00	260.00	0.00	8.00	4.00	589.00	0.00	1,063.00	436.00	72.00	0.00
Islamic Capital Protected	42.73	0.00	0.00	0.00	0.00	0.77	0.00	62.20	0.00	0.00	0.00
Islamic Commodity	379.00	78.00	0.00	0.00	0.00	82.00	0.00	0.00	3.00	3.00	0.00
Islamic Equity	19,167.20	2,285.59	611.71	3,945.17	306.63	5,513.82	7,666.96	10,315.50	1,236.46	504.13	1.00
Islamic Fund Of Funds	17,145.25	102.37	0.00	101.72	5.05	4,613.19	3,111.25	3,769.68	2,445.24	37.18	36.51
Islamic Income	42,116.06	559.49	0.41	892.38	697.56	10,997.75	6,894.21	6,054.36	2,501.95	203.02	0.00
Islamic Index Tracker	196.00	595.00	0.00	0.00	0.00	580.00	55.00	65.00	0.00	2.00	0.00
Islamic Money Market	22,882.19	1,347.31	0.00	240.59	21.05	14,050.70	4,845.05	1,298.17	1,450.23	79.77	0.00
<b>Total</b>	<b>113,716.33</b>	<b>5,691.03</b>	<b>655.13</b>	<b>5,369.08</b>	<b>1,099.15</b>	<b>37,687.80</b>	<b>22,572.47</b>	<b>25,271.28</b>	<b>8,841.96</b>	<b>910.31</b>	<b>37.51</b>

## Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	793.00	49.69	26.77	22.92	1.00	0.00	0.00	0.00	794.00	49.69	26.77	22.92
Karachi	10,406.00	6,098.70	6,336.41	-237.71	966.00	26,284.55	17,854.33	8,430.23	11,372.00	32,383.25	24,190.74	8,192.52
Larkana	128.00	5.61	3.67	1.94	0.00	0.00	0.00	0.00	128.00	5.61	3.67	1.94
Mirpur Khas	21.00	2.16	2.34	-0.19	0.00	0.00	0.00	0.00	21.00	2.16	2.34	-0.19
Nawab Shah	49.00	0.61	0.27	0.34	0.00	0.00	0.00	0.00	49.00	0.61	0.27	0.34
Others	558.00	108.41	120.83	-12.42	17.00	0.13	0.74	-0.61	575.00	108.54	121.57	-13.03
<b>Sindh</b>	<b>11,955.00</b>	<b>6,265.18</b>	<b>6,490.29</b>	<b>-225.11</b>	<b>984.00</b>	<b>26,284.68</b>	<b>17,855.07</b>	<b>8,429.61</b>	<b>12,939.00</b>	<b>32,549.86</b>	<b>24,345.36</b>	<b>8,204.50</b>
Sukkur	120.00	3.40	1.21	2.19	0.00	0.00	0.00	0.00	120.00	3.40	1.21	2.19
Bahawalpur	103.00	47.92	39.86	8.07	12.00	1.74	0.88	0.86	115.00	49.66	40.73	8.93
Faisalabad	1,019.00	198.07	107.48	90.60	32.00	440.66	116.99	323.67	1,051.00	638.74	224.47	414.26
Gujranwala	389.00	75.27	52.05	23.22	10.00	1.22	1.45	-0.23	399.00	76.49	53.50	22.99
Lahore	6,933.00	2,673.26	2,000.62	672.64	491.00	4,266.86	4,372.72	-105.86	7,424.00	6,940.12	6,373.33	566.79
Multan	1,473.00	266.07	312.33	-46.26	16.00	527.76	405.88	121.88	1,489.00	793.83	718.21	75.62
Others	1,798.00	255.34	150.90	104.45	10.00	23.61	269.63	-246.02	1,808.00	278.96	420.53	-141.57
Rahim Yar Khan	93.00	0.61	11.93	-11.32	0.00	0.00	0.00	0.00	93.00	0.61	11.93	-11.32
Rawalpindi	1,462.00	223.66	228.54	-4.88	82.00	3,334.28	4,457.08	-1,122.80	1,544.00	3,557.95	4,685.62	-1,127.67
Sadiqabad	17.00	0.20	12.80	-12.60	0.00	0.00	0.00	0.00	17.00	0.20	12.80	-12.60
Sargodha	273.00	24.60	23.46	1.14	1.00	0.00	22.00	-22.00	274.00	24.60	45.46	-20.86
Sialkot	284.00	62.48	52.83	9.66	7.00	52.05	54.05	-2.00	291.00	114.53	106.88	7.66
<b>Punjab</b>	<b>13,964.00</b>	<b>3,830.91</b>	<b>2,993.98</b>	<b>836.92</b>	<b>661.00</b>	<b>8,648.19</b>	<b>9,700.68</b>	<b>-1,052.50</b>	<b>14,625.00</b>	<b>12,479.10</b>	<b>12,694.67</b>	<b>-215.57</b>
Islamabad	2,195.00	707.25	542.62	164.63	103.00	1,099.01	1,451.47	-352.45	2,298.00	1,806.26	1,994.09	-187.82
<b>Capital Territory</b>	<b>2,195.00</b>	<b>707.25</b>	<b>542.62</b>	<b>164.63</b>	<b>103.00</b>	<b>1,099.01</b>	<b>1,451.47</b>	<b>-352.45</b>	<b>2,298.00</b>	<b>1,806.26</b>	<b>1,994.09</b>	<b>-187.82</b>
Abbottabad	122.00	19.22	19.77	-0.55	1.00	0.01	0.00	0.01	123.00	19.24	19.77	-0.54
Bannu	20.00	3.00	0.40	2.60	0.00	0.00	0.00	0.00	20.00	3.00	0.40	2.60

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	0.00	0.00	0.00
Mansehra	11.00	4.71	-0.11	4.82	0.00	0.00	0.00	0.00	11.00	4.71	-0.11	4.82
Nowshera	111.00	7.28	3.98	3.31	1.00	0.00	0.00	0.00	112.00	7.28	3.98	3.31
Others	195.00	30.43	16.48	13.95	2.00	0.00	0.37	-0.37	197.00	30.43	16.85	13.58
Peshawar	618.00	132.68	116.79	15.90	13.00	12.08	13.11	-1.03	631.00	144.77	129.90	14.87
Swat	6.00	0.00	0.10	-0.10	0.00	0.00	0.00	0.00	6.00	0.00	0.10	-0.10
<b>KPK</b>	<b>1,093.00</b>	<b>197.34</b>	<b>157.41</b>	<b>39.92</b>	<b>17.00</b>	<b>12.10</b>	<b>13.48</b>	<b>-1.38</b>	<b>1,110.00</b>	<b>209.44</b>	<b>170.89</b>	<b>38.54</b>
Gwadar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	1.00	0.10	0.00	0.10	0.00	0.00	0.00	0.00	0.00	0.10	0.00	0.10
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	17.00	0.51	0.04	0.48	0.00	0.00	0.00	0.00	0.00	0.51	0.04	0.48
Quetta	74.00	20.72	9.21	11.51	2.00	0.00	0.28	-0.28	0.00	20.72	9.49	11.22
Turbat	3.00	0.00	0.06	-0.06	0.00	0.00	0.00	0.00	0.00	0.00	0.06	-0.06
<b>Balochistan</b>	<b>96.00</b>	<b>21.33</b>	<b>9.30</b>	<b>12.03</b>	<b>2.00</b>	<b>0.00</b>	<b>0.28</b>	<b>-0.28</b>	<b>0.00</b>	<b>21.33</b>	<b>9.58</b>	<b>11.75</b>
Gilgit	3.00	1.00	0.02	0.98	0.00	0.00	0.00	0.00	3.00	1.00	0.02	0.98
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Gilgit Baltistan</b>	<b>3.00</b>	<b>1.00</b>	<b>0.02</b>	<b>0.98</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3.00</b>	<b>1.00</b>	<b>0.02</b>	<b>0.98</b>
Mirpur	85.00	7.17	3.86	3.31	0.00	0.00	0.00	0.00	85.00	7.17	3.87	3.31
Muzaffarabad	23.00	0.55	0.07	0.48	0.00	0.00	0.00	0.00	23.00	0.55	0.07	0.48
Others	43.00	23.16	1.52	21.64	1.00	0.00	0.75	-0.75	44.00	23.16	2.27	20.89
<b>AJ&amp;K</b>	<b>151.00</b>	<b>30.88</b>	<b>5.46</b>	<b>25.43</b>	<b>1.00</b>	<b>0.00</b>	<b>0.75</b>	<b>-0.75</b>	<b>152.00</b>	<b>30.88</b>	<b>6.21</b>	<b>24.68</b>
Overseas	46.00	22.29	12.10	10.19	1.00	0.00	4.88	-4.88	47.00	22.29	16.98	5.31
<b>Total</b>	<b>29,503.00</b>	<b>11,076.17</b>	<b>10,211.19</b>	<b>864.99</b>	<b>1,769.00</b>	<b>36,043.98</b>	<b>29,026.61</b>	<b>7,017.36</b>	<b>31,174.00</b>	<b>47,120.16</b>	<b>39,237.80</b>	<b>7,882.36</b>

## Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	874.00	40.50	87.07	-46.57	337.00	21.00	7.00	14.00	1,211.00	61.50	94.07	-32.57
Karachi	32,061.00	11,208.42	10,668.76	539.66	12,895.00	14,821.52	14,744.67	76.85	44,956.00	26,029.94	25,413.43	616.51
Larkana	49.00	0.45	40.73	-40.28	75.00	14.00	8.00	6.00	124.00	14.45	48.73	-34.28
Mirpur Khas	32.00	2.82	3.46	-0.64	65.00	0.00	1.00	-1.00	97.00	2.82	4.46	-1.64
Nawab Shah	24.00	6.16	6.76	-0.61	120.00	4.00	2.00	2.00	144.00	10.16	8.76	1.40
Others	560.00	72.95	108.36	-35.41	449.00	26.00	14.00	12.00	1,009.00	98.95	122.36	-23.41
Sukkur	97.00	12.16	4.57	7.59	36.00	0.00	0.00	0.00	133.00	12.16	4.57	7.59
<b>Sindh</b>	<b>33,697.00</b>	<b>11,343.45</b>	<b>10,919.70</b>	<b>423.75</b>	<b>13,977.00</b>	<b>14,886.52</b>	<b>14,776.67</b>	<b>109.85</b>	<b>47,674.00</b>	<b>26,229.97</b>	<b>25,696.37</b>	<b>533.60</b>
Bahawalpur	138.00	31.87	64.70	-32.83	0.00	0.00	0.00	0.00	138.00	31.87	64.70	-32.83
Faisalabad	1,651.00	334.27	304.07	30.20	1,383.00	139.22	190.98	-51.76	3,034.00	473.49	495.05	-21.56
Gujranwala	792.00	136.74	139.83	-3.09	804.00	46.00	27.00	19.00	1,596.00	182.74	166.83	15.91
Lahore	11,695.00	2,367.29	2,356.22	11.06	6,130.00	1,047.01	1,147.91	-100.90	17,825.00	3,414.30	3,504.13	-89.83
Multan	1,432.00	213.59	251.52	-37.93	853.00	743.85	757.33	-13.48	2,285.00	957.44	1,008.85	-51.41
Others	3,015.00	371.70	432.19	-60.49	2,402.00	165.00	120.41	44.59	5,417.00	536.70	552.60	-15.90
Rahim Yar Khan	120.00	9.02	21.07	-12.05	35.00	4.00	0.00	4.00	155.00	13.02	21.07	-8.05
Rawalpindi	2,792.00	577.09	639.30	-62.21	820.00	292.95	560.15	-267.21	3,612.00	870.04	1,199.45	-329.41
Sadiqabad	599.00	34.42	182.72	-148.30	18.00	6.00	2.00	4.00	617.00	40.42	184.72	-144.30
Sargodha	402.00	15.56	44.28	-28.73	266.00	10.00	7.00	3.00	668.00	25.56	51.28	-25.73
Sialkot	368.00	60.07	38.04	22.03	405.00	19.00	14.00	5.00	773.00	79.07	52.04	27.03
<b>Punjab</b>	<b>23,004.00</b>	<b>4,151.60</b>	<b>4,473.93</b>	<b>-322.33</b>	<b>13,116.00</b>	<b>2,473.03</b>	<b>2,826.78</b>	<b>-353.75</b>	<b>36,120.00</b>	<b>6,624.64</b>	<b>7,300.71</b>	<b>-676.08</b>
Islamabad	4,709.00	1,186.76	1,100.59	86.17	1,852.00	297.22	197.81	99.41	6,561.00	1,483.98	1,298.40	185.58
<b>Capital Territory</b>	<b>4,709.00</b>	<b>1,186.76</b>	<b>1,100.59</b>	<b>86.17</b>	<b>1,852.00</b>	<b>297.22</b>	<b>197.81</b>	<b>99.41</b>	<b>6,561.00</b>	<b>1,483.98</b>	<b>1,298.40</b>	<b>185.58</b>
Abbottabad	309.00	37.44	34.70	2.74	288.00	30.00	2.00	28.00	597.00	67.44	36.70	30.74
Bannu	24.00	0.52	0.17	0.35	7.00	0.00	0.00	0.00	31.00	0.52	0.17	0.35
Dera Ismail Khan	18.00	1.91	4.09	-2.19	2.00	0.00	0.00	0.00	20.00	1.91	4.10	-2.19

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Mansehra	89.00	35.46	34.08	1.38	66.00	1.00	0.00	1.00	155.00	36.46	34.08	2.38
Nowshera	98.00	22.40	17.32	5.08	28.00	0.00	20.00	-20.00	126.00	22.40	37.32	-14.92
Others	947.00	108.77	105.06	3.71	884.00	42.37	0.00	42.37	1,831.00	151.15	105.06	46.08
Peshawar	1,746.00	405.38	374.65	30.74	574.00	109.51	42.29	67.22	2,320.00	514.90	416.94	97.96
Swat	254.00	34.19	12.34	21.85	262.00	2.00	5.00	-3.00	516.00	36.19	17.34	18.85
<b>KPK</b>	<b>3,485.00</b>	<b>646.08</b>	<b>582.42</b>	<b>63.66</b>	<b>2,111.00</b>	<b>184.88</b>	<b>69.29</b>	<b>115.59</b>	<b>5,596.00</b>	<b>830.96</b>	<b>651.71</b>	<b>179.26</b>
Gwadar	3.00	0.00	0.13	-0.13	2.00	0.00	0.00	0.00	5.00	0.00	0.13	-0.13
Hub	1.00	0.11	0.00	0.11	27.00	0.00	1.00	-1.00	28.00	0.11	1.00	-0.90
Khuzdar	2.00	0.00	0.08	-0.08	0.00	0.00	0.00	0.00	2.00	0.00	0.08	-0.08
Lasbella	2.00	0.73	0.03	0.71	0.00	0.00	0.00	0.00	2.00	0.73	0.03	0.71
Others	17.00	6.28	0.52	5.76	10.00	1.00	5.00	-4.00	27.00	7.28	5.52	1.76
Quetta	94.00	5.38	34.69	-29.31	19.00	1.00	111.66	-110.66	113.00	6.38	146.35	-139.97
Turbat	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Balochistan</b>	<b>119.00</b>	<b>12.49</b>	<b>35.44</b>	<b>-22.95</b>	<b>58.00</b>	<b>2.00</b>	<b>117.66</b>	<b>-115.66</b>	<b>177.00</b>	<b>14.49</b>	<b>153.10</b>	<b>-138.61</b>
Gilgit	8.00	0.03	0.30	-0.28	8.00	0.00	0.30	-0.30	16.00	0.03	0.60	-0.58
Hunza	6.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6.00	0.00	0.00	0.00
Others	2.00	1.03	0.00	1.03	0.00	0.00	0.00	0.00	2.00	1.03	0.00	1.03
<b>Gilgit Baltistan</b>	<b>16.00</b>	<b>1.05</b>	<b>0.30</b>	<b>0.75</b>	<b>8.00</b>	<b>0.00</b>	<b>0.30</b>	<b>-0.30</b>	<b>24.00</b>	<b>1.05</b>	<b>0.60</b>	<b>0.45</b>
Mirpur	71.00	27.42	18.63	8.79	17.00	0.00	0.00	0.00	88.00	27.43	18.63	8.79
Muzaffarabad	76.00	8.92	3.05	5.87	79.00	12.00	13.00	-1.00	155.00	20.92	16.05	4.87
Others	91.00	19.07	41.92	-22.85	27.00	0.00	0.00	0.00	118.00	19.07	41.92	-22.85
<b>AJ&amp;K</b>	<b>238.00</b>	<b>55.41</b>	<b>63.60</b>	<b>-8.19</b>	<b>123.00</b>	<b>12.00</b>	<b>13.00</b>	<b>-1.00</b>	<b>361.00</b>	<b>67.42</b>	<b>76.60</b>	<b>-9.19</b>
Overseas	294.00	270.83	240.56	30.26	30.00	0.00	0.00	0.00	324.00	270.83	240.56	30.26
<b>Total</b>	<b>65,562.00</b>	<b>17,667.67</b>	<b>17,416.55</b>	<b>251.12</b>	<b>31,275.00</b>	<b>17,855.65</b>	<b>18,001.51</b>	<b>-145.86</b>	<b>96,837.00</b>	<b>35,523.33</b>	<b>35,418.06</b>	<b>105.27</b>

## Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	24.00	0.00	24.00	67.00	0.00	67.00
Karachi	256.00	13.00	269.00	1,368.00	31.00	1,399.00
Larkana	0.00	0.00	0.00	5.00	0.00	5.00
Mirpur Khas	0.00	0.00	0.00	2.00	0.00	2.00
Nawab Shah	1.00	0.00	1.00	3.00	0.00	3.00
Others	15.00	0.00	15.00	79.00	0.00	79.00
Sukkur	1.00	0.00	1.00	6.00	0.00	6.00
<b>Sindh</b>	<b>297.00</b>	<b>13.00</b>	<b>310.00</b>	<b>1,530.00</b>	<b>31.00</b>	<b>1,561.00</b>
Bahawalpur	12.00	0.00	12.00	11.00	0.00	11.00
Faisalabad	29.00	0.00	29.00	180.00	0.00	180.00
Gujranwala	30.00	0.00	30.00	85.00	0.00	85.00
Lahore	265.00	5.00	270.00	795.00	5.00	800.00
Multan	34.00	1.00	35.00	76.00	1.00	77.00
Others	102.00	0.00	102.00	309.00	0.00	309.00
Rahim Yar Khan	4.00	0.00	4.00	12.00	0.00	12.00
Rawalpindi	98.00	0.00	98.00	165.00	2.00	167.00
Sadiqabad	0.00	0.00	0.00	6.00	0.00	6.00
Sargodha	19.00	0.00	19.00	19.00	0.00	19.00
Sialkot	25.00	0.00	25.00	60.00	0.00	60.00
<b>Punjab</b>	<b>618.00</b>	<b>6.00</b>	<b>624.00</b>	<b>1,718.00</b>	<b>8.00</b>	<b>1,726.00</b>
Islamabad	74.00	3.00	77.00	204.00	2.00	206.00
<b>Capital Territory</b>	<b>74.00</b>	<b>3.00</b>	<b>77.00</b>	<b>204.00</b>	<b>2.00</b>	<b>206.00</b>
Abbottabad	8.00	0.00	8.00	17.00	0.00	17.00
Bannu	0.00	0.00	0.00	1.00	0.00	1.00

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	0.00	0.00	0.00	4.00	0.00	4.00
Mansehra	1.00	0.00	1.00	19.00	0.00	19.00
Nowshera	3.00	0.00	3.00	11.00	0.00	11.00
Others	19.00	0.00	19.00	92.00	0.00	92.00
Peshawar	28.00	0.00	28.00	124.00	0.00	124.00
Swat	0.00	0.00	0.00	24.00	0.00	24.00
<b>KPK</b>	<b>59.00</b>	<b>0.00</b>	<b>59.00</b>	<b>292.00</b>	<b>0.00</b>	<b>292.00</b>
Gwadar	0.00	0.00	0.00	1.00	0.00	1.00
Hub	0.00	0.00	0.00	1.00	0.00	1.00
Khuzdar	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00
Others	1.00	0.00	1.00	4.00	0.00	4.00
Quetta	8.00	0.00	8.00	9.00	0.00	9.00
Turbat	0.00	0.00	0.00	0.00	0.00	0.00
<b>Balochistan</b>	<b>9.00</b>	<b>0.00</b>	<b>9.00</b>	<b>15.00</b>	<b>0.00</b>	<b>15.00</b>
Gilgit	1.00	0.00	1.00	2.00	0.00	2.00
Hunza	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	2.00	0.00	2.00
<b>Gilgit Baltistan</b>	<b>1.00</b>	<b>0.00</b>	<b>1.00</b>	<b>4.00</b>	<b>0.00</b>	<b>4.00</b>
Mirpur	1.00	0.00	1.00	15.00	0.00	15.00
Muzaffarabad	1.00	0.00	1.00	9.00	0.00	9.00
Others	11.00	0.00	11.00	14.00	0.00	14.00
<b>Aj&amp;K</b>	<b>13.00</b>	<b>0.00</b>	<b>13.00</b>	<b>38.00</b>	<b>0.00</b>	<b>38.00</b>
Overseas	0.00	0.00	0.00	3.00	0.00	3.00
<b>Total</b>	<b>1,071.00</b>	<b>22.00</b>	<b>1,093.00</b>	<b>3,804.00</b>	<b>41.00</b>	<b>3,845.00</b>

## Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,606.00	676.33	24.00	123.36	5,630.00	799.69	2,280.00	722.37	2.00	1.84	2,282.00	724.21
Karachi	102,555.00	56,442.15	3,599.00	156,440.46	106,154.00	212,882.61	97,745.00	65,195.33	2,382.00	67,187.03	100,127.00	132,382.36
Larkana	306.00	40.44	1.00	0.00	307.00	40.44	170.00	39.16	1.00	0.00	171.00	39.16
Mirpur Khas	171.00	17.02	0.00	0.00	171.00	17.02	195.00	93.50	2.00	12.14	197.00	105.64
Nawab Shah	173.00	64.61	0.00	0.00	173.00	64.61	118.00	49.57	0.00	0.00	118.00	49.57
Others	1,485.00	476.93	11.00	199.70	1,496.00	676.64	2,757.00	916.08	5.00	60.98	2,762.00	977.06
Sukkur	1,265.00	207.49	6.00	65.33	1,271.00	272.82	356.00	188.07	0.00	0.00	356.00	188.07
<b>Sindh</b>	<b>111,561.00</b>	<b>57,924.97</b>	<b>3,641.00</b>	<b>156,828.85</b>	<b>115,202.00</b>	<b>214,753.82</b>	<b>103,621.00</b>	<b>67,204.08</b>	<b>2,392.00</b>	<b>67,261.99</b>	<b>106,013.00</b>	<b>134,466.06</b>
Bahawalpur	474.00	235.91	9.00	3.75	483.00	239.67	270.00	104.78	1.00	1.70	271.00	106.48
Faisalabad	4,655.00	2,162.85	100.00	6,329.88	4,755.00	8,492.74	5,823.00	2,074.68	111.00	1,646.64	5,934.00	3,721.32
Gujranwala	2,465.00	781.01	20.00	100.91	2,485.00	881.91	2,076.00	871.31	22.00	12.71	2,098.00	884.01
Lahore	35,647.00	23,822.72	1,517.00	25,365.40	37,164.00	49,188.13	38,243.00	19,289.41	833.00	9,075.40	39,076.00	28,364.81
Multan	6,139.00	1,976.97	80.00	405.97	6,219.00	2,382.94	3,766.00	1,706.74	24.00	953.22	3,790.00	2,659.97
Others	6,353.00	2,790.45	58.00	642.79	6,411.00	3,433.24	9,399.00	3,904.06	18.00	128.76	9,417.00	4,032.82
Rahim Yar Khan	356.00	88.30	0.00	0.00	356.00	88.30	440.00	262.76	1.00	10.41	441.00	273.17
Rawalpindi	10,190.00	3,570.51	227.00	37,281.05	10,417.00	40,851.56	8,968.00	4,886.86	117.00	1,879.38	9,085.00	6,766.24
Sadiqabad	72.00	33.40	0.00	0.00	72.00	33.40	287.00	187.23	0.00	0.00	287.00	187.24
Sargodha	1,739.00	629.08	5.00	7.99	1,744.00	637.07	887.00	332.78	2.00	0.86	889.00	333.64
Sialkot	2,501.00	957.70	36.00	263.29	2,537.00	1,220.99	1,870.00	676.10	15.00	58.59	1,885.00	734.69
<b>Punjab</b>	<b>70,591.00</b>	<b>37,048.92</b>	<b>2,052.00</b>	<b>70,401.03</b>	<b>72,643.00</b>	<b>107,449.96</b>	<b>72,029.00</b>	<b>34,296.72</b>	<b>1,144.00</b>	<b>13,767.66</b>	<b>73,173.00</b>	<b>48,064.38</b>
Islamabad	11,794.00	6,820.41	384.00	9,590.85	12,178.00	16,411.26	13,153.00	8,103.70	205.00	3,342.60	13,358.00	11,446.30
<b>Capital Territory</b>	<b>11,794.00</b>	<b>6,820.41</b>	<b>384.00</b>	<b>9,590.85</b>	<b>12,178.00</b>	<b>16,411.26</b>	<b>13,153.00</b>	<b>8,103.70</b>	<b>205.00</b>	<b>3,342.60</b>	<b>13,358.00</b>	<b>11,446.30</b>
Abbottabad	1,032.00	308.83	18.00	45.35	1,050.00	354.19	1,045.00	363.81	4.00	14.97	1,049.00	378.78
Bannu	33.00	34.17	0.00	0.00	33.00	34.17	110.00	36.24	0.00	0.00	110.00	36.24

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Dera Ismail Khan	50.00	29.66	0.00	0.00	50.00	29.66	66.00	24.65	1.00	12.71	67.00	37.36
Mansehra	51.00	9.93	0.00	0.00	51.00	9.93	250.00	58.55	0.00	0.00	250.00	58.55
Nowshera	465.00	120.30	11.00	144.24	476.00	264.55	468.00	170.82	8.00	39.60	476.00	210.41
Others	1,343.00	392.90	18.00	8.03	1,361.00	400.93	2,559.00	951.85	13.00	224.08	2,572.00	1,175.93
Peshawar	5,462.00	1,653.34	72.00	550.80	5,534.00	2,204.14	6,024.00	2,726.28	53.00	390.27	6,077.00	3,116.56
Swat	53.00	15.26	2.00	0.04	55.00	15.30	496.00	239.28	0.00	0.00	496.00	239.28
<b>Kpk</b>	<b>8,489.00</b>	<b>2,564.40</b>	<b>121.00</b>	<b>748.46</b>	<b>8,610.00</b>	<b>3,312.86</b>	<b>11,018.00</b>	<b>4,571.48</b>	<b>79.00</b>	<b>681.63</b>	<b>11,097.00</b>	<b>5,253.11</b>
Gwadar	10.00	3.16	0.00	0.00	10.00	3.16	26.00	153.10	0.00	0.00	26.00	153.10
Hub	3.00	0.88	0.00	0.00	3.00	0.88	35.00	7.21	0.00	0.00	35.00	7.21
Khuzdar	6.00	0.42	0.00	0.00	6.00	0.42	3.00	0.52	0.00	0.00	3.00	0.52
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	29.00	6.02	0.00	0.00	29.00	6.02
Others	26.00	4.02	1.00	0.00	27.00	4.02	74.00	23.75	0.00	0.00	74.00	23.75
Quetta	1,570.00	377.73	20.00	169.79	1,590.00	547.52	629.00	258.78	9.00	60.46	638.00	319.25
Turbat	7.00	5.63	0.00	0.00	7.00	5.63	1.00	0.00	0.00	0.00	1.00	0.00
<b>Balochistan</b>	<b>1,622.00</b>	<b>391.84</b>	<b>21.00</b>	<b>169.79</b>	<b>1,643.00</b>	<b>561.63</b>	<b>797.00</b>	<b>449.38</b>	<b>9.00</b>	<b>60.46</b>	<b>806.00</b>	<b>509.85</b>
Gilgit	54.00	2.82	1.00	0.00	55.00	2.82	50.00	12.83	2.00	19.22	52.00	32.05
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	25.00	3.39	0.00	0.00	25.00	3.40	29.00	13.65	1.00	4.17	30.00	17.82
<b>Gilgit Baltistan</b>	<b>79.00</b>	<b>6.22</b>	<b>1.00</b>	<b>0.00</b>	<b>80.00</b>	<b>6.22</b>	<b>79.00</b>	<b>26.48</b>	<b>3.00</b>	<b>23.39</b>	<b>82.00</b>	<b>49.87</b>
Mirpur	2,195.00	790.84	4.00	1.38	2,199.00	792.22	913.00	460.52	5.00	17.00	918.00	477.52
Muzaffarabad	53.00	24.67	0.00	0.00	53.00	24.67	243.00	86.25	0.00	0.00	243.00	86.25
Others	204.00	204.60	3.00	44.43	207.00	249.03	343.00	358.17	1.00	0.56	344.00	358.74
<b>Aj&amp;K</b>	<b>2,452.00</b>	<b>1,020.11</b>	<b>7.00</b>	<b>45.81</b>	<b>2,459.00</b>	<b>1,065.92</b>	<b>1,499.00</b>	<b>904.94</b>	<b>6.00</b>	<b>17.56</b>	<b>1,505.00</b>	<b>922.50</b>
Overseas	802.00	2,022.80	7.00	29.17	809.00	2,051.97	799.00	1,581.12	4.00	1.00	803.00	1,582.12
<b>Total</b>	<b>207,390.00</b>	<b>107,799.66</b>	<b>6,234.00</b>	<b>237,813.96</b>	<b>213,624.00</b>	<b>345,613.64</b>	<b>202,995.00</b>	<b>117,137.90</b>	<b>3,842.00</b>	<b>85,156.29</b>	<b>206,837.00</b>	<b>202,294.19</b>



SECP