

Summary of NBFCs, NEs. & Modarabas Sector

July 2019



Securities & Exchange Commission of Pakistan Specialized Companies Division Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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SNAPSHOT OF NBFI INDUSTRY AS OF July 31, 2019

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	36.27	3.21%
Mutual Funds (203) and Plans (94)	203	571.81	50.66%
Discretionary & Non-Discretionary Portfolios	-	194.51	17.23%
Pension Funds	19	26.12	2.31%
REIT Management Companies	5	05.72	0.51%
Real Estate Investment Trust (REIT Scheme)	1	47.31	4.19%
Investment Banks	9	61.58	5.46%
Non-Bank Microfinance Companies	25	115.13	10.20%
Leasing Companies	6	10.15	0.90%
Modarabas	28	53.36	4.73%
Private Equity Companies	4	00.16	0.01%
Private Equity Funds	3	06.57	0.58%
Total	326	1,128.70	100.00%

Note 1: Total Number of entities does not include plans (94) as they are not considered Notified Entities or NBFs. These plans are managed under 24 different mutual funds.

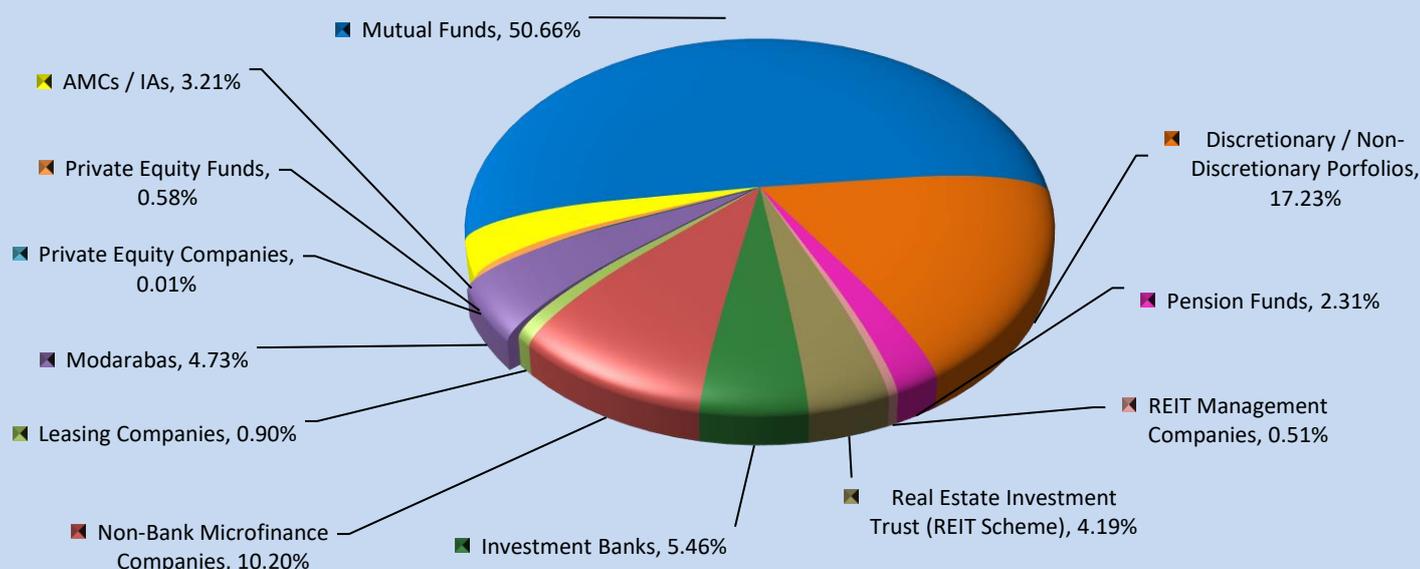
Note 2: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs28,007 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs543,808 million, as of July 31, 2019.

Note 3: As of July 31, 2019, Total numbers of funds are 203 while 94 Plans are being offered under 24 different Fund of funds.

Note 4: The information pertaining to RMCs is based on their latest available accounts for the period ended on December 31, 2018 and June 30, 2018. Moreover, one REIT Management Company Ltd was licensed to carry out REIT Management Services in May 2019 and its total assets as of June 30, 2019 have been included in total assets of REIT Management Companies in the above table.

Note 5: Two NBFs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs.

Snapshot of NBFI Industry as of July 31, 2019 (Percentage of total assets)

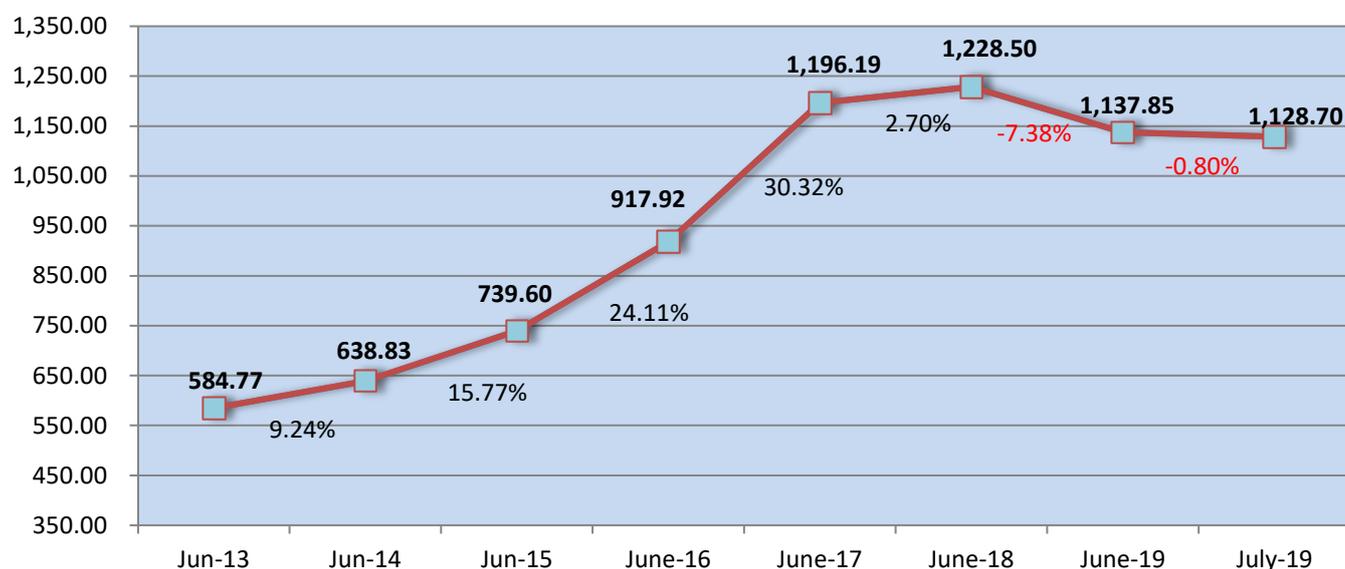


Trend of growth in Total Assets of NBFi Industry

Description	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	June-19	July-19
Total Assets (Rs. In billion)	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,137.85	1,128.70
Growth Since Last June	1%	9%	16%	24%	30%	3%	-7.38%	-0.80%
Growth since June 2013 till July 31, 2019	93%							
Compound Annual Growth Rate June 2013 to July 2019	11.42%							

Trend of growth in Total Assets of NBFi Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBFi Industry

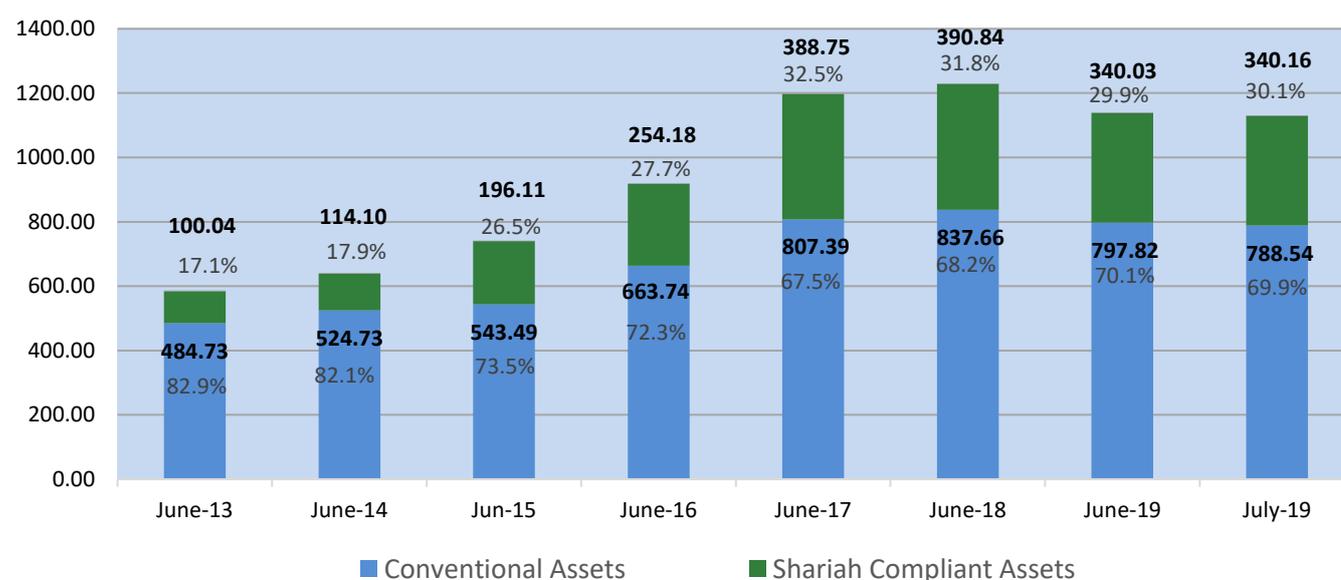
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	July-19
Conventional Assets	484.73	524.73	543.49	663.74	807.39	837.66	797.82	788.54
Shariah Compliant Assets	100.04	114.10	196.11	254.18	388.75	390.84	340.03	340.16
Total Assets	584.77	638.83	739.60	917.92	1,196.14	1,228.50	1,137.85	1,128.70
Share of Conventional Assets	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	69.9%
Share of Shariah Compliant Assets	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	30.1%
Conventional Assets - Growth since June 2013 till July 2019							62.68%	
Shariah Compliant Assets - Growth since June 2013 till July 2019							240.01%	
Compound Annual Growth Rate (June 2013 to July 2019)-Conventional Assets							8.33%	
Compound Annual Growth Rate (June 13 to July 2019)-Shariah Compliant Assets							22.30%	

Note . Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBFi industry is conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBFi Industry

(Rs in billion & Percentage of Total Assets)



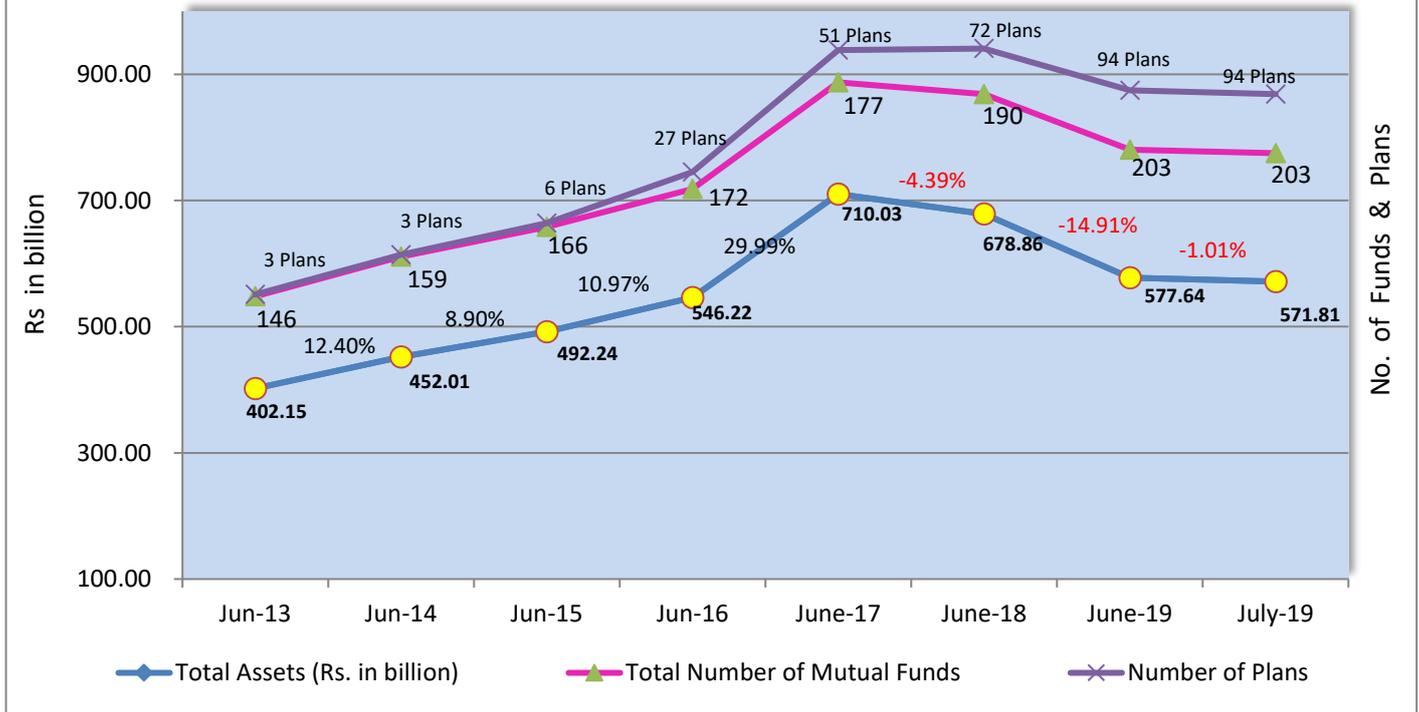
MUTUAL FUNDS & PLANS

Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Period	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	July-19
Total Assets (Rs. in billion)	402.15	452.01	492.24	546.22	710.03	678.86	577.64	571.81
Growth since last June	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	14.91%	-1.01%
Number of Mutual Funds	146	159	166	172	177	190	203	203
Number of Plans	3	3	6	27	51	72	94	94
Total Number of Mutual Funds & Plans	149	162	172	199	228	262	297	297
Growth since June 2013 till July 2019						42%		
Compound Annual Growth Rate June 2013 to July 2019						5.96%		

Trend of Total Assets & Number of Mutual Funds & Plans
(Annual Growth of total assets in percentages)



Trend of Category-Wise Position of Total Assets of Mutual Funds

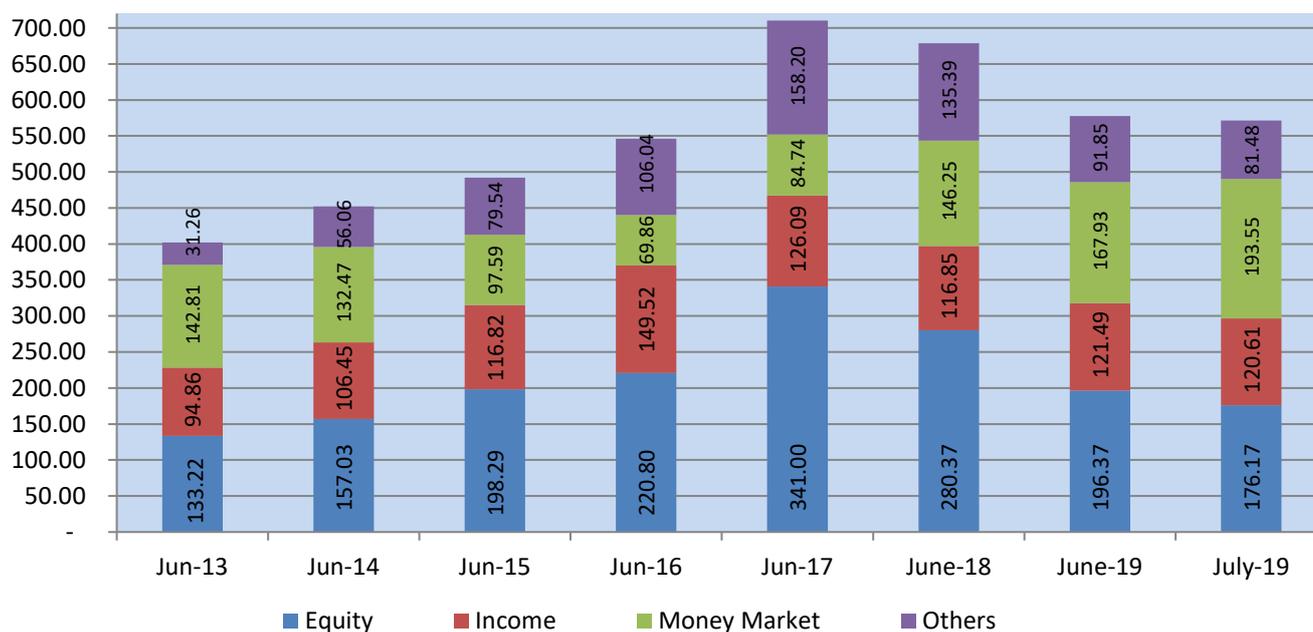
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	July-19
Equity	133.22	157.03	198.29	220.80	341.00	280.37	196.37	176.17
Income	94.86	106.45	116.82	149.52	126.09	116.85	121.49	120.61
Money Market	142.81	132.47	97.59	69.86	84.74	146.25	167.93	193.55
Others	31.26	56.06	79.54	106.04	158.20	135.39	91.85	81.48
Total	402.15	452.01	492.24	546.22	710.03	678.86	577.64	571.81

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

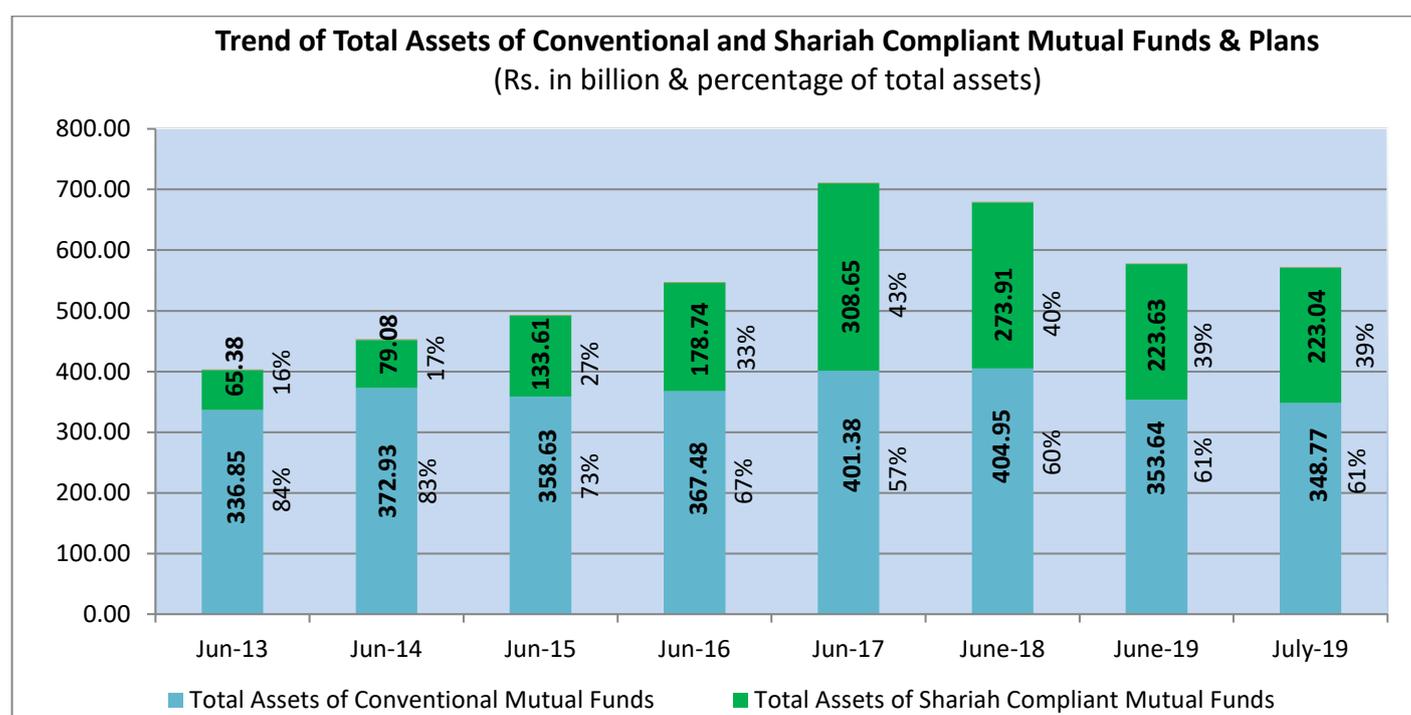
(Rs in billion)



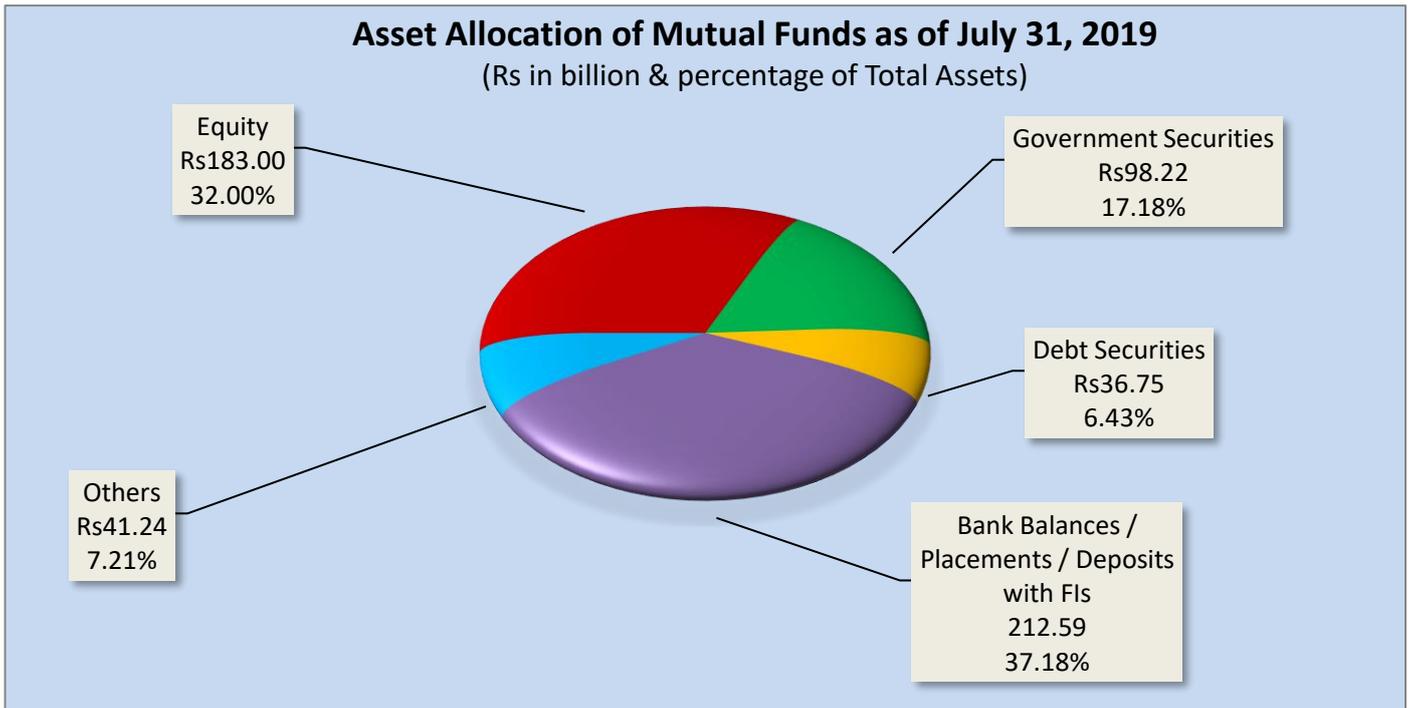
**Trend of Total Assets of Conventional and Shariah
Compliant Mutual Funds & Plans**

(Rs. in billion)

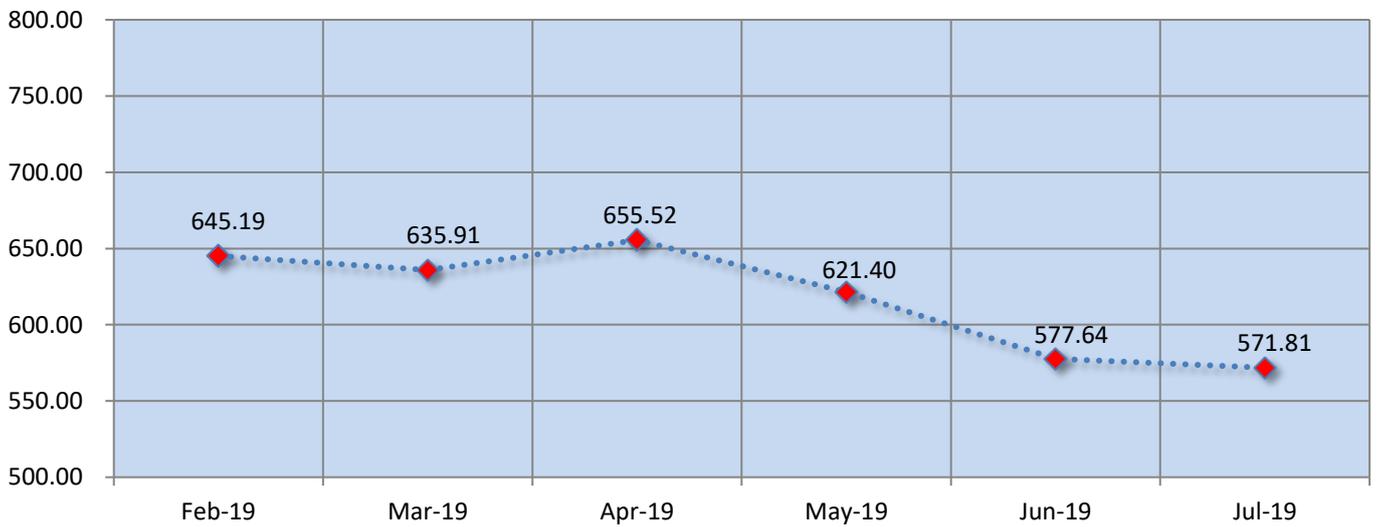
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Jul-19
Total Assets of Conventional Mutual Funds	336.85	372.93	358.63	367.48	401.38	404.95	354.01	348.77
Total Assets of Shariah Compliant Mutual Funds	65.38	79.08	133.61	178.74	308.65	273.91	223.63	223.04
Total Assets of Mutual Funds	402.23	452.01	492.24	546.22	710.03	678.86	577.64	571.81
Share of Conventional Mutual Funds	84%	83%	73%	67%	57%	60%	61%	61%
Share of Shariah Compliant Mutual Funds	16%	17%	27%	33%	43%	40%	39%	39%
Conventional Mutual Funds - Growth since last June	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	-1.38%
Shariah Compliant Mutual Fund - Growth since last June	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	-0.26%
Conventional Mutual Funds - Growth since June 2013 till July 2019								3.54%
Shariah Compliant Mutual Fund -Growth since June 2013 till July 2019								241.14%
Compound Annual Growth Rate - June 2013 to July 2019-Conventional Mutual Funds								0.57%
Compound Annual Growth Rate - June 2013 to July 2019-Shariah Compliant Mutual Fund								22.36%



Asset Allocation of Mutual Funds



Trend of Total Assets of Mutual Funds during the last 6 Months (Rs. in billion)



Detail of Investor Accounts in Open End Mutual Funds

Description	No. of Active Investor Accounts as at July 31, 2019	Value of Investment as at July 31, 2019 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	298,550	204,360.64	37.41%
Associated Banks/DFIs/AMCs	60	30,701.71	5.62%
Other Banks/DFIs	162	7,398.77	1.35%
Insurance Companies	305	21,550.93	3.94%
Other financial institutions	137	11,915.17	2.18%
Other Corporates	2,229	142,990.53	26.17%
Fund of funds	69	26,813.24	4.91%
Retirement funds	2,553	73,221.14	13.40%
Trusts/NGOs/Societies/Foundations/Charities	1,141	24,408.18	4.47%
Foreign			
Individuals	516	2,771.90	0.51%
Non-Individuals	16	168.71	0.03%
TOTAL	305,738	546,300.92	100.00%

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at July 31, 2019 are 305,738

Number of investor accounts having zero balance at July 31, 2019 are 262,103

Total number of investor accounts (Including accounts with zero and more than zero balance) as at July 31, 2019 are 567,841

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

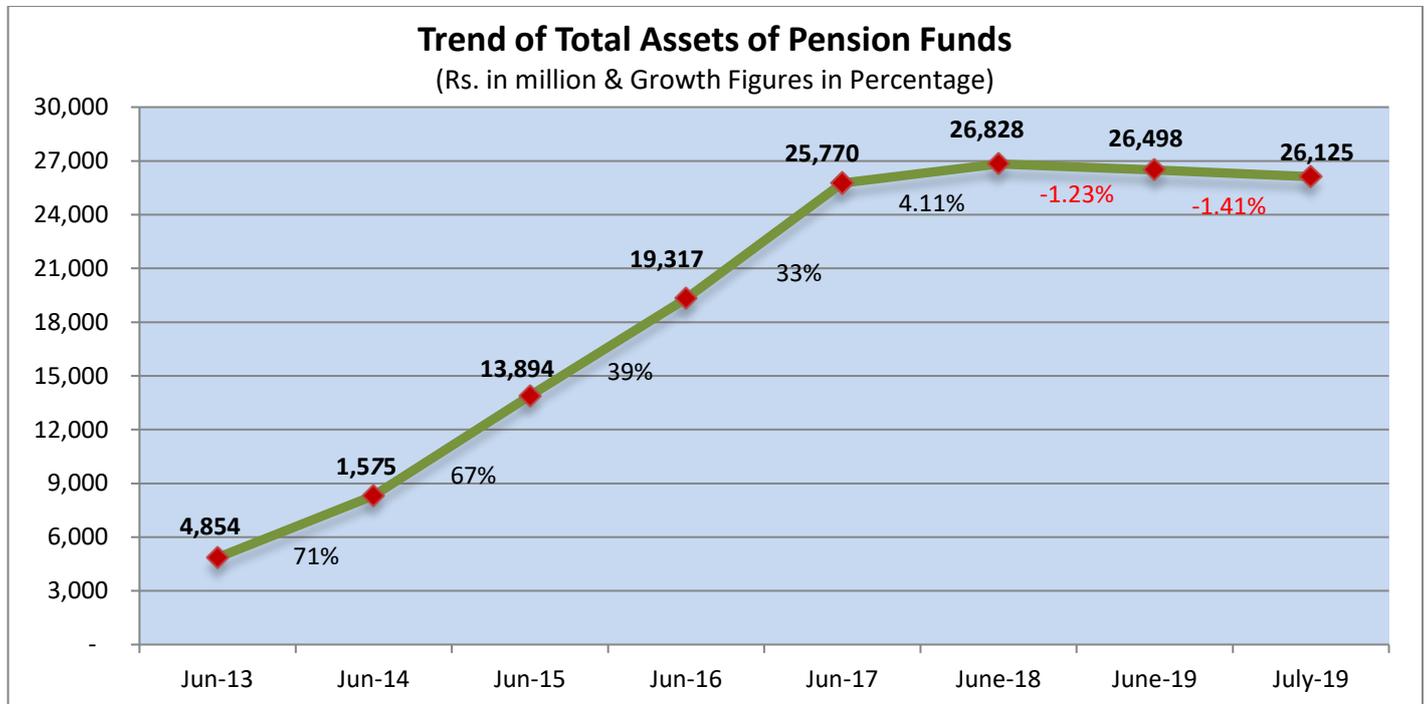
Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	July -19
Total Assets	4,854	8,310	13,894	19,317	25,770	26,828	26,498	26,125
Growth since last June	75%	71%	67%	39%	33%	4.11%	-1.23%	-1.41%



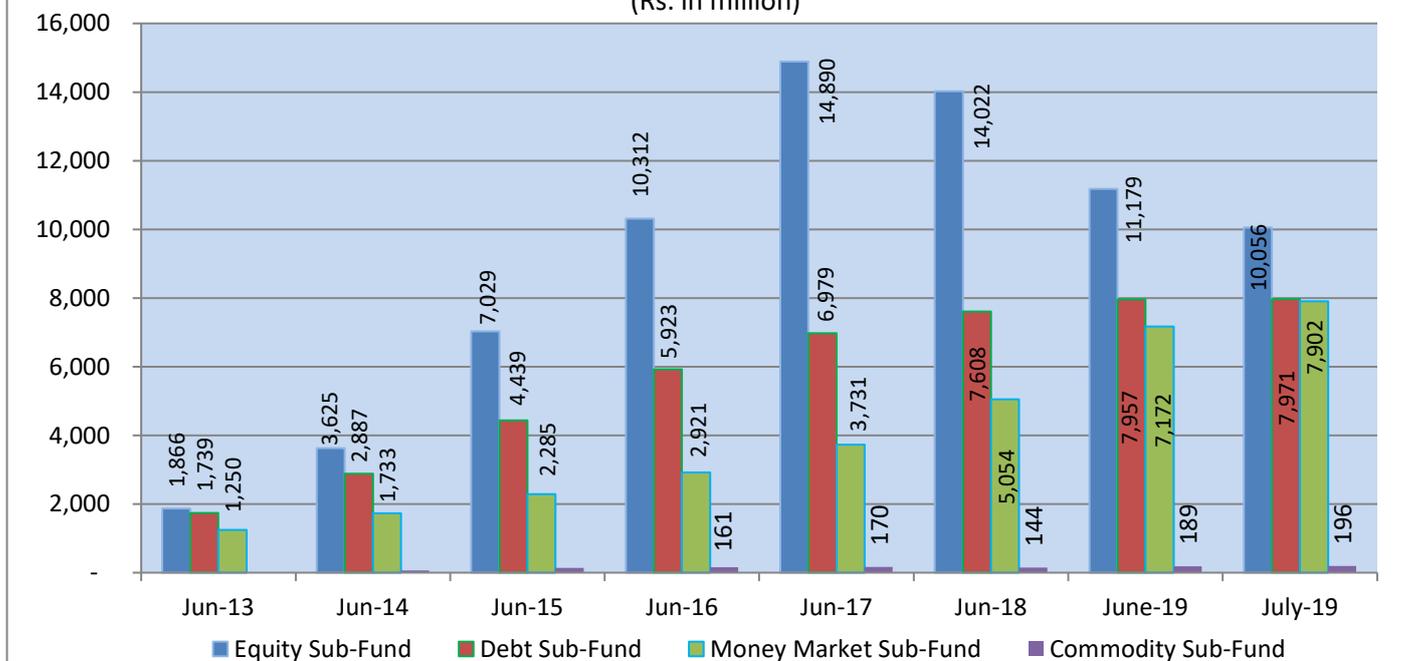
Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	July-19
Equity Sub-Fund	1,866	3,625	7,029	10,312	14,890	14,022	11,179	10,056
Debt Sub-Fund	1,739	2,887	4,439	5,923	6,979	7,608	7,957	7,971
Money Market Sub-Fund	1,250	1,733	2,285	2,921	3,731	5,054	7,172	7,902
Commodity Sub-Fund	-	65	140	161	170	144	189	196
Total	4,855	8,310	13,894	19,317	25,770	26,828	26,498	26,125

Category-wise Position of Total Assets of Pension Funds

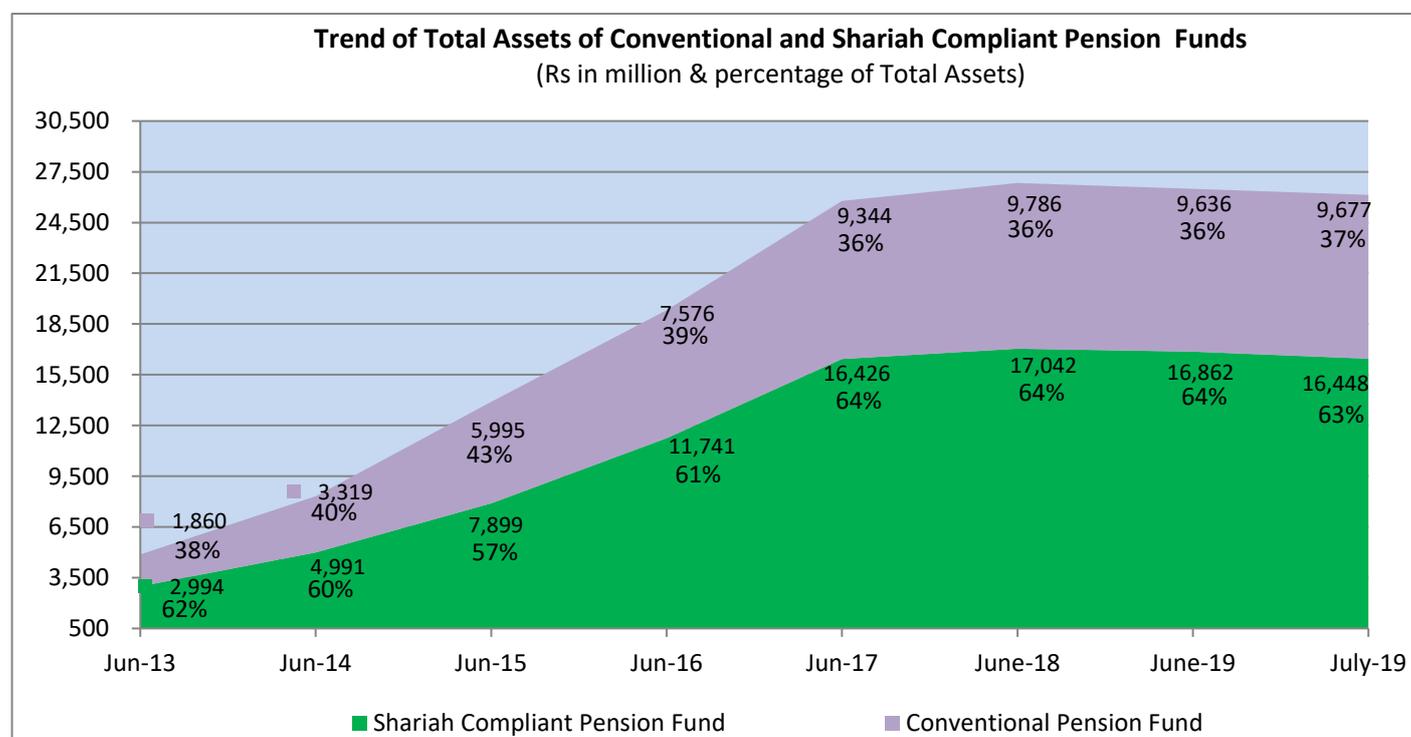
(Rs. in million)



Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

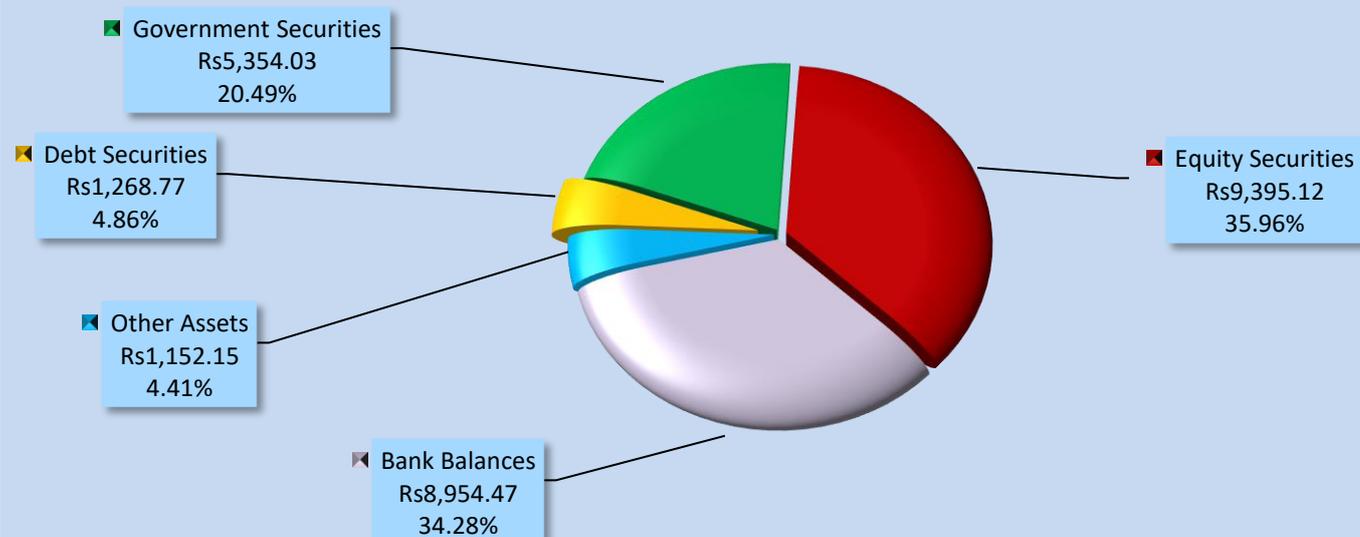
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	July-19	
Shariah Compliant Pension Funds	2,994	4,991	7,899	11,741	16,426	17,042	16,862	16,448	
Conventional Pension Funds	1,860	3,319	5,995	7,576	9,344	9,786	9,636	9,677	
Total assets of Pension Funds	4,854	8,310	13,894	19,317	25,770	26,828	26,498	26,125	
Share of Shariah Compliant Pension Funds	62%	60%	57%	61%	64%	64%	64%	63%	
Share of Conventional Pension Funds	38%	40%	43%	39%	36%	36%	36%	37%	
Compound Annual Growth Rate (June 13 to July 2019) Shariah Compliant Pension Fund								32.34%	
Compound Annual Growth Rate (June 13 to July 2019) Conventional Pension Fund								31.16%	



Asset Allocation of Pension Funds

Asset Allocation of Pension Funds as of July 31, 2019

(Rs in million & Percentage of Total Assets)



Detail of Investor Accounts in Pension Funds

Description	No. of Active Investor Accounts as at July 31, 2019	Value of Investment as at July 31, 2019 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	33,455	22,895.54	90.17%
Associated Banks/DFIs/AMCs	14	1,932.58	7.61%
Other financial institutions	1	302.414	1.19%
Foreign			
Individuals	6	262.33	1.03%
Non-Individuals	-	-	0.00%
Total	33,476	25,392.87	100.00%

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at July 31, 2019 are 33,476

Number of investor accounts having zero balance as at July 31, 2019 are 11,584

Total number of investor accounts (Including accounts with zero and more than zero balance) as at July 31, 2019 are 45,060

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

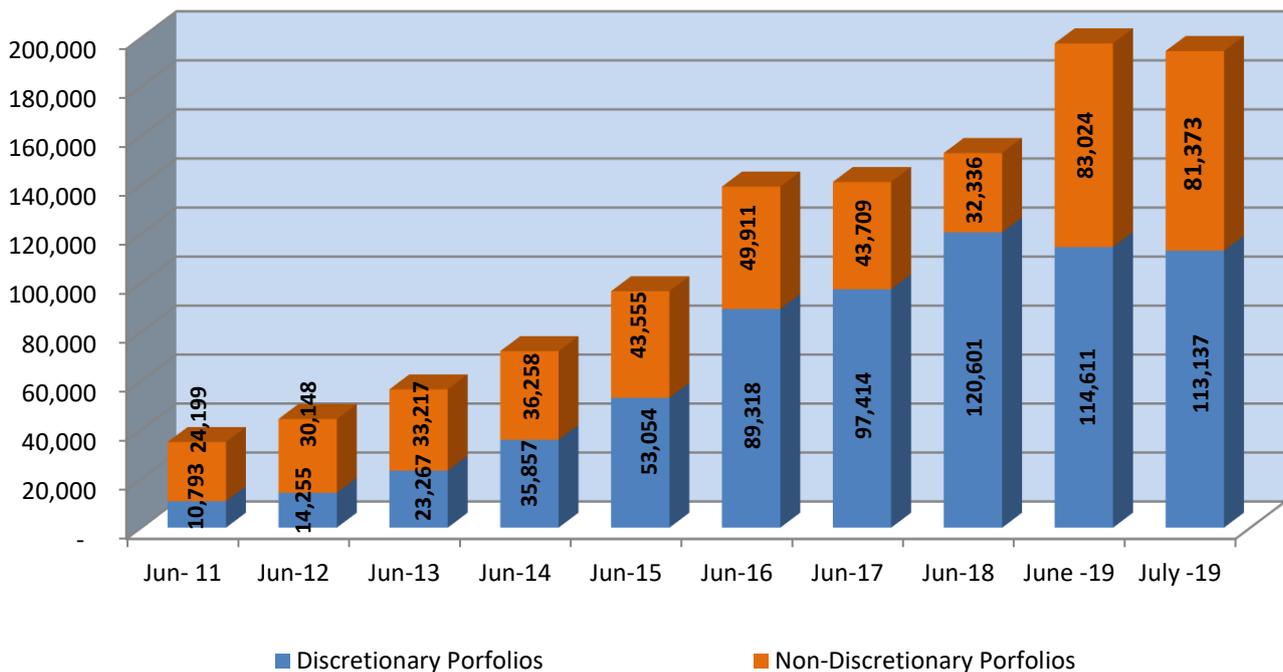
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Jul-19
Discretionary Portfolios	23,267	35,857	53,054	89,318	97,414	120,601	114,611	113,137
Non-Discretionary Portfolios	33,217	36,258	43,555	49,911	43,709	32,336	83,024	81,373
Total Assets of Portfolios	56,484	72,115	96,609	139,229	141,123	152,937	197,635	194,511

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)

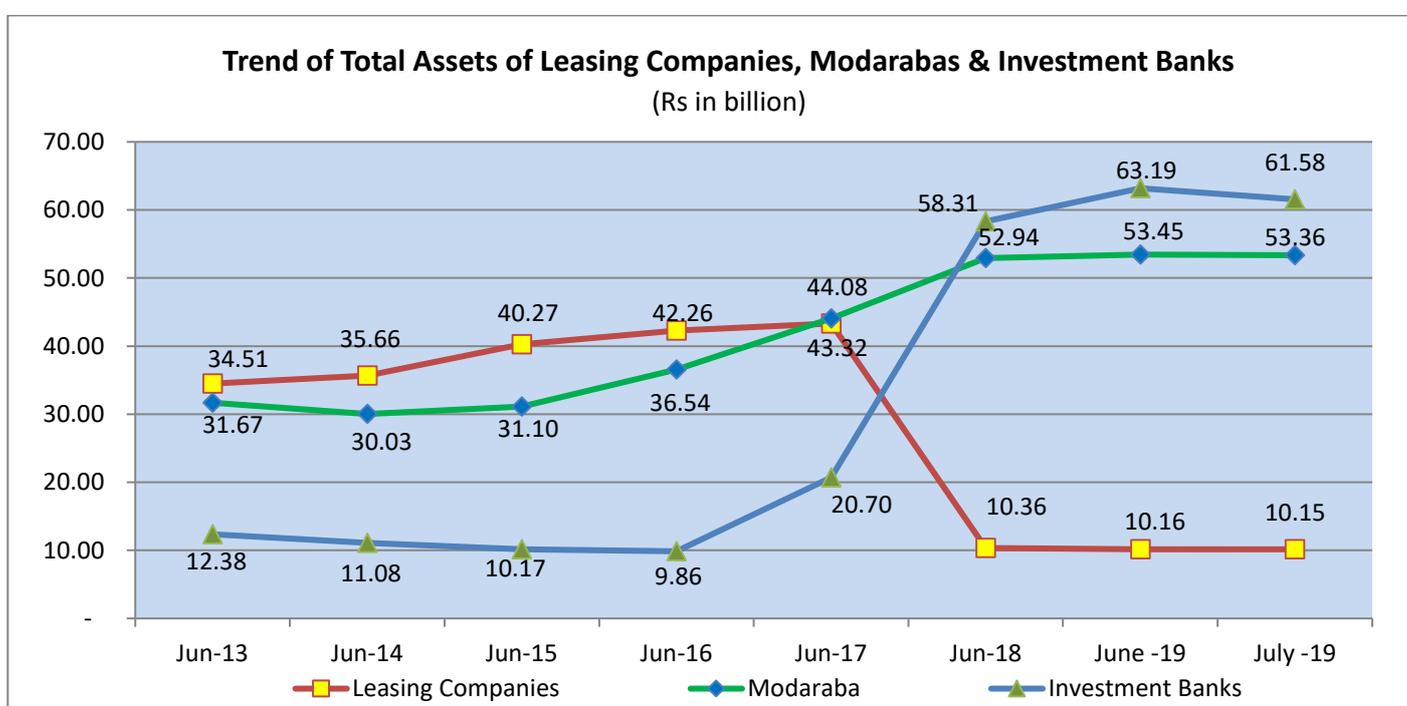


LEASING COMPANIES, MODARABAS AND INVESTMENT BANKS

Trend of Total Assets of Leasing Companies, Modarabas and Investment Banks

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	July -19
Leasing Companies	34.51	35.66	40.27	42.26	43.32	10.36	10.16	10.15
Modaraba	31.67	30.03	31.10	36.54	44.08	52.94	53.45	53.36
Investment Banks	12.38	11.08	10.17	9.86	20.70	58.31	63.19	61.58



Note 1. Information pertaining to two Investment Banks, which are not currently filing online returns, are included in above table.

Note 2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

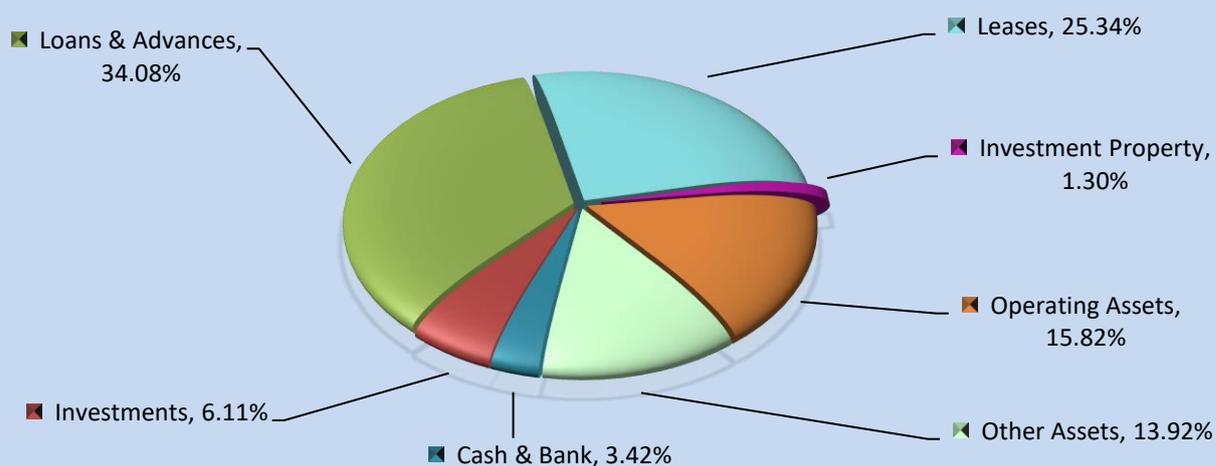
Note 3. Information pertaining to five Modarabas is of previous months in the above table.

Asset Allocation of Leasing Companies, Modarabas & Investment Banks

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Modarabas	2,174	2,611	12,557	6,593	1,058	16,431	10,407	51,831
Leasing Companies	1,120	128	997	7,072	154	114	563	10,148
Investment Banks	900	4,747	28,178	17,363	384	2,827	6,077	60,476
Total	4,194	7,486	41,732	31,028	1,596	19,372	17,047	122,455

**Asset Allocation of Leasing Companies , Modarabas & Investment Banks
as of July 31, 2019**

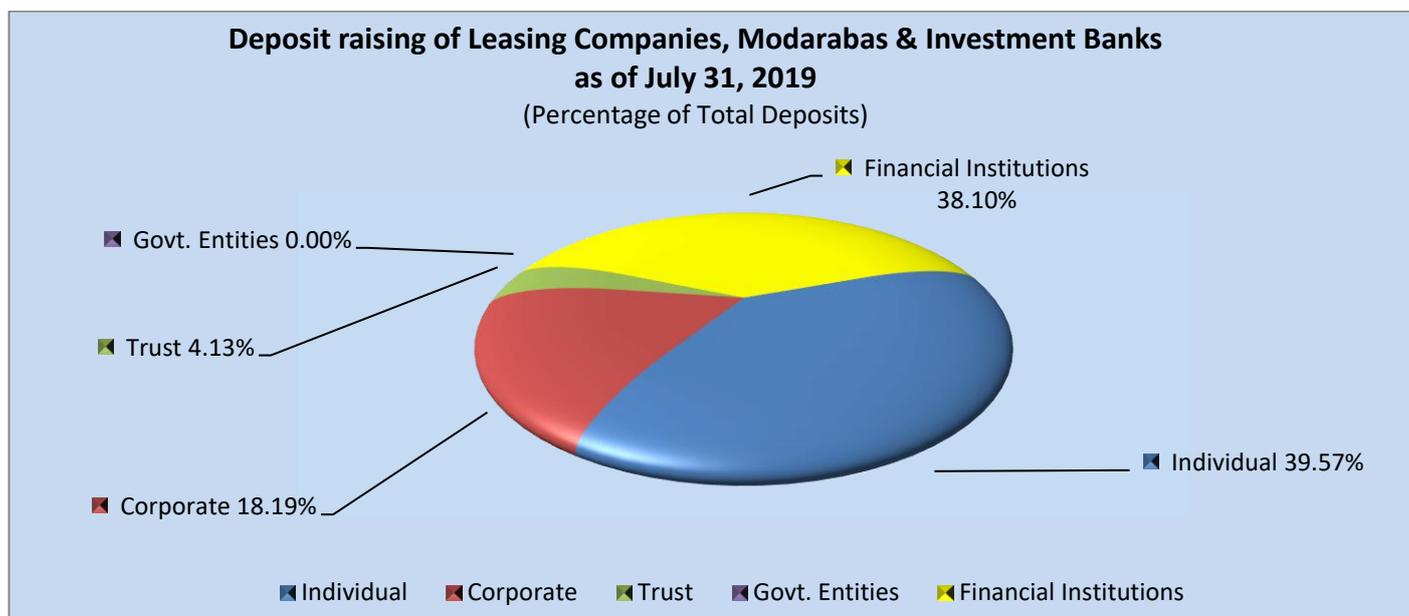


Note 1. Total assets of two Investment Banks, which are not currently filing online returns, are not included in above table.

Note 2. Information pertaining to five Modarabas is not included in the above table.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	415.15	1,355.63	3,837.83	5,608.61	39.57%
Corporate	92.91	2,191.55	294.22	2,578.68	18.19%
Trust	10.00	348.12	227.56	585.68	4.13%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	5,400.00	-	5,400.00	38.10%
Total	518.06	9,295.30	4,359.61	14,172.97	100.00%



Note 1. Total assets of two Investment Banks, which are not currently filing online returns, are not included in above table.

Note 2. Information pertaining to five Modarabas is not included in the above table.

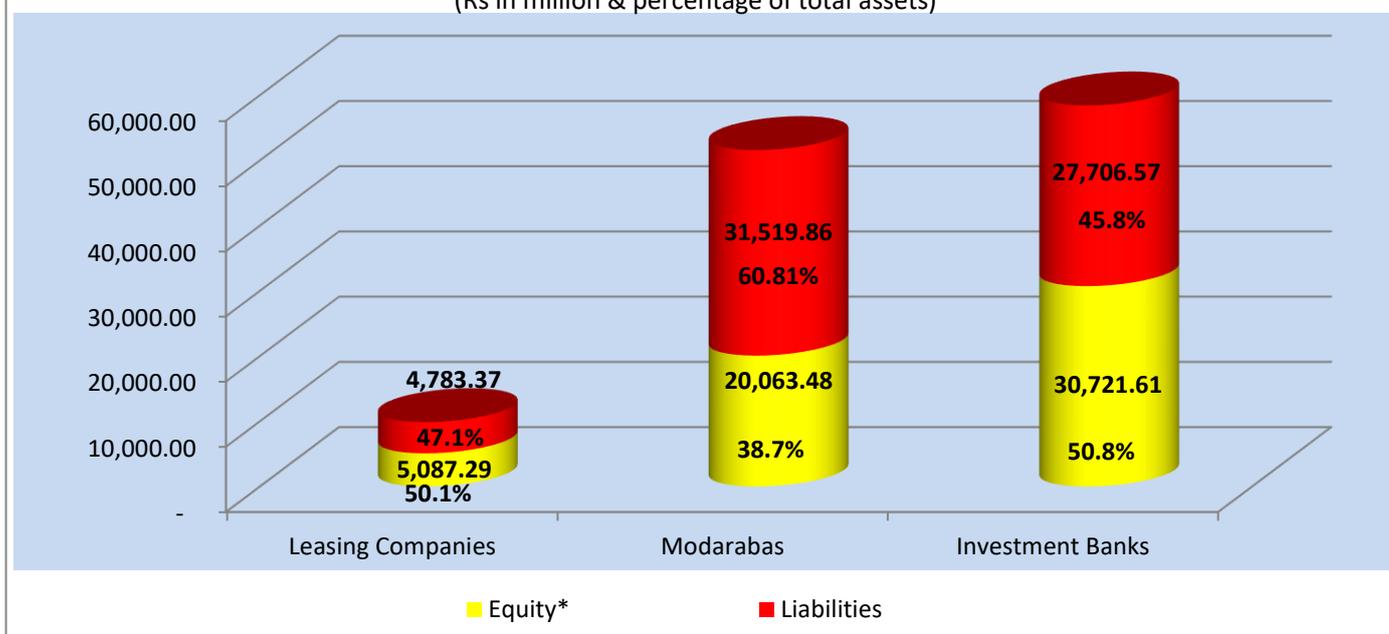
Leverage profile of Leasing Companies, Modarabas & Investment Banks

(Rs in million)

Category	Equity	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	5,087.29	4,783.37	10,148.00	50.1%	47.1%
Modarabas	20,063.48	31,519.86	51,831.00	38.7%	60.81%
Investment Banks	30,721.61	27,706.57	60,476.00	50.8%	45.8%

Leverage profile of Leasing Cos, Modarabas & Investment Banks as of July 31 2019

(Rs in million & percentage of total assets)



Note 1. Total assets of two Investment Banks, which are not currently filing online returns, are not included in above table.

Note 2. Information pertaining to five Modarabas is not included in the above table.

ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS:

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individual	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individual	Gross Redemptions - Non-Individual	Net Issuance/(Redemptions) - Non-Individual	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	48.82	108.51	-59.68	581.29	1,470.40	-889.11	0.00	87.40	-87.40	630.11	1,666.31	-1,036.20
Asset Allocation	23.35	349.76	-326.41	0.00	281.76	-281.76	0.00	0.00	0.00	23.35	631.52	-608.17
Balanced	4.54	49.61	-45.07	0.00	2.91	-2.91	0.00	8.46	-8.46	4.54	60.98	-56.45
Capital Protected	27.41	61.59	-34.18	0.00	0.00	0.00	0.00	0.00	0.00	27.41	61.59	-34.18
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	200.65	1,458.85	-1,258.20	56.45	2,940.70	-2,884.25	28.62	102.39	-73.77	285.72	4,501.94	-4,216.21
Fund Of Funds	0.02	73.34	-73.32	0.00	36.59	-36.59	0.00	0.00	0.00	0.02	109.93	-109.91
Income	2,569.27	2,520.13	49.14	2,479.21	3,139.97	-660.77	260.81	191.28	69.53	5,309.28	5,851.38	-542.10
Index Tracker	1.57	0.01	1.55	0.00	3,156.56	-3,156.56	0.00	2.20	-2.20	1.57	3,158.77	-3,157.21
Money Market	8,558.39	3,403.41	5,154.98	25,075.45	20,374.03	4,701.42	344.79	73.95	270.84	33,978.63	23,851.39	10,127.24
Total	11,434.01	8,025.20	3,408.81	28,192.40	31,402.92	-3,210.53	634.23	465.68	168.55	40,260.63	39,893.80	366.83

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance-Individual	Gross Redemptions-Individual	Net Issuance/(Redemption)-Individual	Gross Issuance-Non-Individual	Gross Redemptions-Non-Individual	Net Issuance / (Redemption)-Non-Individual	Gross Issuance-Fund of Funds	Gross Redemptions-Fund of Funds	Net Issuance / (Redemption)-Fund of Funds	Gross Issuance-Total	Gross Redemptions-Total	Net Issuance / (Redemption)-Total
Islamic Aggressive Income	9.35	28.68	-19.33	0.00	0.00	0.00	0.00	0.00	0.00	9.35	28.68	-19.33
Islamic Asset Allocation	122.65	1,062.68	-940.033	4.42	448.38	-443.969	0.00	0.00	0.00	127.07	1,511.07	-1384.002
Islamic Balanced	17.00	141.53	-124.532	1.00	254.00	-253	0.00	0.00	0.00	18.00	395.53	-377.532
Islamic Capital Protected	0.00	0.76	-0.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.76	-0.76
Islamic Commodity	29.00	10.00	19	4.00	1.00	3.00	0.00	0.00	0.00	33.00	11.00	22
Islamic Equity	1,536.21	2,511.14	-974.929	288.66	615.21	-326.553	167.16	1,338.12	-1170.962	1,992.02	4,464.47	-2472.443
Islamic Fund Of Funds	23.37	1,566.23	-1542.863	2,046.11	4,549.63	-2503.521	14.80	1.40	13.40	2,084.28	6,117.26	-4032.984
Islamic Income	11,530.55	6,531.70	4,998.85	5,906.43	4,388.70	1,517.72	896.25	5,713.79	-4817.547	18,333.22	16,634.20	1,699.02
Islamic Index Tracker	6.00	7.00	-1	11.00	11.00	0.00	0.00	0.00	0.00	17.00	18.00	-1
Islamic Money Market	4,856.90	3,610.28	1,246.63	13,428.76	3,455.02	9,973.73	3,857.00	1,816.00	2,041.00	22,142.66	8,881.30	13,261.36
Total	18,131.02	15,470.00	6,245.47	21,690.37	13,722.96	11,494.45	4,935.20	8,869.31	2,054.40	44,756.59	38,062.27	14,960.38

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,258.08	259.02	179.46	0.00	1.00	629.38	166.91	1,038.41	566.67	1.16	0.00
Asset Allocation	3,769.25	455.08	420.02	546.56	38.14	804.57	0.00	2,036.22	168.84	5.73	28.54
Balanced	1,030.91	93.77	0.00	491.59	8.42	50.69	0.00	1,243.31	103.59	4.42	0.00
Capital Protected	2,451.79	27.13	0.00	0.00	0.00	130.96	0.00	294.74	594.10	14.00	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	32,612.11	2,188.70	4,430.32	11,802.75	4,380.51	8,741.91	589.90	28,662.66	4,611.95	560.61	1,091.96
Fund Of Funds	1,018.74	234.50	0.00	0.00	0.00	694.16	0.00	445.76	110.98	6.00	0.00
Income	21,023.44	3,304.84	145.47	871.32	3,056.47	10,090.39	928.18	7,496.44	1,982.53	456.26	24.19
Index Tracker	26.64	0.00	0.00	0.00	0.00	1.26	0.00	317.95	0.00	0.00	4.65
Money Market	31,280.31	3,785.53	87.59	1,936.99	1,283.77	91,383.84	937.74	7,908.75	2,713.72	973.53	0.00
Total	94,471.26	10,348.58	5,262.86	15,649.20	8,768.32	112,527.16	2,622.73	49,444.25	10,852.38	2,021.71	1,149.33

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	311.85	0.00	0.00	70.42	0.01	0.32	0.00	57.97	0.00	0.00	0.00
Islamic Asset Allocation	11,155.56	497.47	43.55	148.52	23.26	1,273.51	0.00	2,671.73	807.61	10.19	0.00
Islamic Balanced	2,286.00	257.00	0.00	8.00	4.00	585.00	0.00	1,091.00	483.00	71.00	0.00
Islamic Capital Protected	43.08	0.00	0.00	0.00	0.00	0.83	0.00	60.95	0.00	0.00	0.00
Islamic Commodity	381.00	77.00	0.00	0.00	0.00	58.00	0.00	0.00	3.00	3.00	0.00
Islamic Equity	20,298.48	2,659.89	736.24	3,904.21	131.13	5,683.20	9,810.02	10,214.74	1,344.41	502.05	1.00
Islamic Fund Of Funds	21,011.10	121.91	0.00	100.16	4.97	4,447.12	888.97	4,402.43	2,665.81	34.13	35.76
Islamic Income	33,518.77	312.21	350.60	796.53	167.38	6,593.08	10,860.41	6,334.87	2,755.03	244.79	0.00
Islamic Index Tracker	244.00	493.00	0.00	0.00	0.00	575.00	37.00	67.00	0.00	2.00	0.00
Islamic Money Market	19,573.84	1,060.34	62.00	239.47	508.05	15,602.78	4,010.07	1,173.52	977.59	85.97	0.00
Total	108,823.68	5,478.82	1,192.39	5,267.31	838.79	34,818.85	25,606.47	26,074.21	9,036.46	953.14	36.76

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	805.00	35.63	27.03	8.61	3.00	0.00	5.98	-5.98	808.00	35.63	33.00	2.63
Karachi	7,446.00	6,776.87	3,995.61	2,781.26	595.00	16,802.46	15,869.44	933.02	8,041.00	23,579.33	19,865.06	3,714.28
Larkana	116.00	91.61	1.45	90.16	0.00	0.00	0.00	0.00	116.00	91.61	1.45	90.16
Mirpur Khas	17.00	6.61	3.77	2.84	0.00	0.00	0.00	0.00	17.00	6.61	3.77	2.84
Nawab Shah	47.00	11.45	1.11	10.34	0.00	0.00	0.00	0.00	47.00	11.45	1.11	10.34
Others	416.00	24.13	56.85	-32.72	6.00	7.91	5.88	2.03	422.00	32.04	62.73	-30.69
Sukkur	53.00	3.89	1.50	2.39	0.00	0.00	0.00	0.00	53.00	3.89	1.50	2.39
Sindh	8,900.00	6,950.19	4,087.32	2,862.86	604.00	16,810.3	15,881.30	929.07	9,504.00	23,760.56	19,968.62	3,791.94
Bahawalpur	101.00	21.42	38.18	-16.76	1.00	0.00	0.00	0.00	102.00	21.42	38.18	-16.76
Faisalabad	641.00	381.09	247.94	133.14	26.00	1,525.89	932.90	592.99	667.00	1,906.98	1,180.85	726.13
Gujranwala	287.00	70.11	74.61	-4.50	7.00	0.21	0.44	-0.23	294.00	70.32	75.05	-4.73
Lahore	4,444.00	2,113.05	1,669.91	443.14	234.00	3,367.86	2,495.30	872.55	4,678.00	5,480.90	4,165.21	1,315.69
Multan	1,364.00	307.84	282.05	25.79	13.00	1.95	14.66	-12.71	1,377.00	309.79	296.71	13.09
Others	1,479.00	213.56	192.65	20.91	5.00	16.77	16.79	-0.02	1,484.00	230.33	209.44	20.89
Rahim Yar Khan	68.00	0.95	7.43	-6.48	2.00	1.00	0.26	0.74	70.00	1.95	7.69	-5.74
Rawalpindi	1,120.00	458.08	444.36	13.72	59.00	5,258.66	1,928.58	3,330.08	1,179.00	5,716.74	2,372.94	3,343.80
Sadiqabad	13.00	8.15	0.41	7.75	0.00	0.00	0.00	0.00	13.00	8.15	0.41	7.75
Sargodha	248.00	36.10	39.08	-2.98	0.00	0.00	0.00	0.00	248.00	36.10	39.08	-2.98
Sialkot	177.00	23.37	73.21	-49.83	6.00	20.32	160.72	-140.40	183.00	43.69	233.93	-190.23
Punjab	9,942.00	3,633.72	3,069.83	563.89	353.00	10,192.66	5,549.65	4,643.01	10,295.00	13,826.38	8,619.48	5,206.90
Islamabad	1,538.00	625.43	590.28	35.15	54.00	459.83	5,189.19	-4,729.36	1,592.00	1,085.26	5,779.47	-4,694.21
Capital Territory	1,538.00	625.43	590.28	35.15	54.00	459.83	5,189.19	-4,729.36	1,592.00	1,085.26	5,779.47	-4,694.21
Abbottabad	100.00	16.34	6.82	9.52	1.00	0.01	0.00	0.01	101.00	16.35	6.82	9.53
Bannu	18.00	0.50	0.43	0.07	0.00	0.00	0.00	0.00	18.00	0.50	0.43	0.07

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemption	Net Sales/ (Redemptions)
Dera Ismail Khan	4.00	0.00	1.16	-1.16	0.00	0.00	0.00	0.00	4.00	0.00	1.16	-1.16
Mansehra	5.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.00	0.00	0.00	0.00
Nowshera	97.00	23.04	3.79	19.25	1.00	0.00	0.00	0.00	98.00	23.04	3.79	19.25
Others	166.00	29.37	39.81	-10.44	2.00	0.00	0.00	0.00	168.00	29.38	39.81	-10.44
Peshawar	401.00	170.87	122.48	48.39	12.00	9.78	1.75	8.03	413.00	180.65	124.23	56.42
Swat	4.00	0.01	1.12	-1.11	0.00	0.00	0.00	0.00	4.00	0.01	1.12	-1.11
KPK	795.00	240.13	175.61	64.52	16.00	9.79	1.75	8.04	811.00	249.92	177.36	72.57
Gwadar	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	1.00	0.00	0.27	-0.27	0.00	0.00	0.00	0.00	0.00	0.00	0.27	-0.27
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	10.00	0.02	0.01	0.01	0.00	0.00	0.00	0.00	0.00	0.02	0.01	0.01
Quetta	52.00	9.62	11.66	-2.04	1.00	0.00	0.03	-0.03	0.00	9.62	11.69	-2.07
Turbat	1.00	0.00	0.03	-0.03	0.00	0.00	0.00	0.00	0.00	0.00	0.03	-0.03
Balochistan	64.00	9.64	11.96	-2.32	1.00	0.00	0.03	-0.03	0.00	9.64	11.99	-2.35
Gilgit	9.00	0.00	0.84	-0.84	0.00	0.00	0.00	0.00	9.00	0.00	0.84	-0.84
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	2.00	0.04	0.00	0.04	0.00	0.00	0.00	0.00	2.00	0.04	0.00	0.04
Gilgit Baltistan	11.00	0.04	0.84	-0.80	0.00	0.00	0.00	0.00	11.00	0.04	0.84	-0.80
Mirpur	98.00	10.43	13.36	-2.92	0.00	0.00	0.00	0.00	98.00	10.43	13.36	-2.92
Muzaffarabad	21.00	0.75	2.90	-2.15	0.00	0.00	0.00	0.00	21.00	0.75	2.90	-2.15
Others	13.00	0.13	0.47	-0.35	1.00	8.00	0.00	8.00	14.00	8.13	0.48	7.66
Azad Jammu & Kashmir	132.00	11.31	16.73	-5.41	1.00	8.00	0.00	8.00	133.00	19.31	16.73	2.59
Overseas	56.00	48.13	71.49	-23.36	0.00	0.00	0.00	0.00	56.00	48.13	71.49	-23.36
Total	21,438.0	11,518.5	8,024.06	3,494.53	1,029.00	27,480.6	26,621.92	858.74	22,402.00	38,999.2	34,645.98	4,353.26

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	673.00	32.48	54.97	-22.48	368.00	33.00	7.00	26.00	1,041.00	65.48	61.97	3.52
Karachi	29,758.00	13,166.25	9,795.21	3,371.04	12,475.00	17,499.33	10,444.64	7,054.69	38,092.00	30,665.58	20,239.86	10,425.73
Larkana	25.00	0.12	7.69	-7.57	54.00	0.00	0.00	0.00	79.00	0.12	7.69	-7.57
Mirpur Khas	34.00	5.85	1.35	4.50	57.00	2.00	1.00	1.00	91.00	7.85	2.35	5.50
Nawab Shah	27.00	11.95	0.01	11.94	62.00	7.00	6.00	1.00	89.00	18.95	6.01	12.94
Others	438.00	30.85	21.21	9.64	530.00	22.00	19.00	3.00	968.00	52.85	40.21	12.64
Sukkur	37.00	3.43	4.17	-0.74	39.00	3.00	4.00	-1.00	76.00	6.43	8.17	-1.74
Sindh	30,992.00	13,250.95	9,884.61	3,366.33	13,585.00	17,566.33	10,481.64	7,084.69	40,436.00	30,817.27	20,366.26	10,451.02
Bahawalpur	91.00	12.51	10.17	2.35	0.00	0.00	0.00	0.00	91.00	12.51	10.17	2.35
Faisalabad	2,087.00	412.57	397.62	14.96	1,295.00	437.36	551.09	-113.73	3,382.00	849.93	948.71	-98.78
Gujranwala	990.00	156.30	183.27	-26.97	767.00	125.05	109.00	16.05	1,757.00	281.35	292.27	-10.92
Lahore	9,451.00	1,764.98	2,149.54	-384.56	6,147.00	1,525.89	969.72	556.17	15,598.00	3,290.87	3,119.26	171.62
Multan	1,421.00	184.78	135.96	48.83	1,089.00	297.27	297.46	-0.19	2,510.00	482.05	433.42	48.63
Others	2,769.00	264.64	356.79	-92.14	2,296.00	153.41	108.00	45.41	5,065.00	418.05	464.79	-46.73
Rahim Yar Khan	79.00	15.36	10.73	4.63	15.00	0.00	13.00	-13.00	94.00	15.36	23.73	-8.37
Rawalpindi	2,267.00	596.45	638.68	-42.22	812.00	1,062.22	549.66	512.56	3,079.00	1,658.67	1,188.33	470.34
Sadiqabad	106.00	25.89	32.29	-6.40	5.00	0.00	1.00	-1.00	111.00	25.89	33.29	-7.40
Sargodha	239.00	13.01	10.82	2.19	320.00	10.00	12.00	-2.00	559.00	23.01	22.82	0.19
Sialkot	349.00	37.29	38.28	-0.98	320.00	19.10	10.00	9.10	669.00	56.39	48.28	8.12
Punjab	19,849.00	3,483.78	3,964.13	-480.34	13,066.00	3,630.30	2,620.93	1,009.37	32,915.00	7,114.08	6,585.06	529.03
Islamabad	3,261.00	753.72	894.94	-141.22	1,628.00	313.42	299.51	13.91	4,873.00	1,067.14	1,194.45	-127.31
Capital Territory	3,261.00	753.72	894.94	-141.22	1,628.00	313.42	299.51	13.91	4,873.00	1,067.14	1,194.45	-127.31
Abbottabad	232.00	31.94	36.20	-4.26	232.00	14.00	13.00	1.00	464.00	45.94	49.20	-3.26
Bannu	23.00	1.52	0.41	1.11	9.00	1.00	1.00	0.00	32.00	2.52	1.41	1.11

City	Individual				Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	13.00	1.51	0.01	1.50	5.00	0.00	0.00	0.00	18.00	1.51	0.01	1.50
Mansehra	90.00	16.54	16.27	0.27	49.00	0.00	1.00	-1.00	139.00	16.54	17.27	-0.73
Nowshera	85.00	10.14	29.72	-19.58	34.00	4.01	5.00	-0.99	119.00	14.15	34.72	-20.57
Others	655.00	62.32	90.96	-28.64	830.00	52.29	24.29	28.00	1,485.00	114.61	115.25	-0.64
Peshawar	1,667.00	333.47	346.29	-12.82	564.00	44.85	211.33	-166.48	2,231.00	378.32	557.62	-179.30
Swat	238.00	40.05	52.05	-12.00	269.00	2.00	4.00	-2.00	507.00	42.05	56.05	-14.00
KPK	3,003.00	497.48	571.91	-74.43	1,992.00	118.15	259.62	-141.47	4,995.00	615.63	831.53	-215.90
Gwadar	2.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.00	0.00	0.00	0.00
Hub	1.00	0.10	0.00	0.10	24.00	0.00	0.00	0.00	25.00	0.10	0.00	0.10
Khuzdar	2.00	0.00	0.15	-0.15	0.00	0.00	0.00	0.00	2.00	0.00	0.15	-0.15
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	1.00	0.00	0.01	-0.01	8.00	0.00	3.00	-3.00	9.00	0.00	3.01	-3.01
Quetta	70.00	2.57	11.72	-9.15	35.00	26.00	5.19	20.81	105.00	28.57	16.91	11.66
Turbat	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Balochistan	76.00	2.67	11.88	-9.21	67.00	26.00	8.19	17.81	143.00	28.67	20.07	8.60
Gilgit	5.00	0.00	0.20	-0.20	4.00	0.00	0.30	-0.30	9.00	0.00	0.50	-0.50
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Gilgit Baltistan	6.00	0.00	0.20	-0.20	4.00	0.00	0.30	-0.30	10.00	0.00	0.50	-0.50
Mirpur	70.00	23.60	29.26	-5.66	12.00	20.00	20.00	0.00	82.00	43.60	49.26	-5.66
Muzaffarabad	35.00	1.02	1.46	-0.43	35.00	11.00	32.08	-21.08	70.00	12.02	33.54	-21.51
Others	42.00	0.11	10.28	-10.17	24.00	0.00	0.00	0.00	66.00	0.11	10.29	-10.17
Azad Jammu & Kashmir	147.00	24.73	41.00	-16.27	71.00	31.00	52.08	-21.08	218.00	55.74	93.08	-37.35
Overseas	268.00	114.91	94.59	20.32	2.00	0.00	1.00	-1.00	270.00	114.91	95.59	19.32
Total	57,602.00	18,128.25	15,463.26	2,664.99	30,415.00	21,685.20	13,723.27	7,961.92	83,860.00	39,813.44	29,186.54	10,626.91

Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	43.00	0.00	43.00	47.00	0.00	47.00
Karachi	264.00	17.00	281.00	1,160.00	9.00	1,169.00
Larkana	0.00	0.00	0.00	11.00	0.00	11.00
Mirpur Khas	0.00	0.00	0.00	7.00	0.00	7.00
Nawab Shah	1.00	0.00	1.00	5.00	0.00	5.00
Others	52.00	1.00	53.00	79.00	0.00	79.00
Sukkur	4.00	0.00	4.00	5.00	0.00	5.00
Sindh	364.00	18.00	382.00	1,314.00	9.00	1,323.00
Bahawalpur	5.00	0.00	5.00	7.00	0.00	7.00
Faisalabad	54.00	0.00	54.00	100.00	1.00	101.00
Gujranwala	27.00	0.00	27.00	37.00	0.00	37.00
Lahore	293.00	9.00	302.00	856.00	7.00	863.00
Multan	48.00	0.00	48.00	101.00	0.00	101.00
Others	90.00	0.00	90.00	284.00	1.00	285.00
Rahim Yar Khan	2.00	0.00	2.00	3.00	0.00	3.00
Rawalpindi	53.00	2.00	55.00	168.00	0.00	168.00
Sadiqabad	0.00	0.00	0.00	2.00	0.00	2.00
Sargodha	22.00	0.00	22.00	20.00	0.00	20.00
Sialkot	11.00	0.00	11.00	62.00	0.00	62.00
Punjab	605.00	11.00	616.00	1,640.00	9.00	1,649.00
Islamabad	80.00	4.00	84.00	192.00	0.00	192.00
Capital Territory	80.00	4.00	84.00	192.00	0.00	192.00
Abbottabad	7.00	0.00	7.00	22.00	0.00	22.00
Bannu	1.00	0.00	1.00	4.00	0.00	4.00
Dera Ismail Khan	0.00	0.00	0.00	2.00	0.00	2.00
Mansehra	1.00	0.00	1.00	13.00	0.00	13.00
Nowshera	6.00	0.00	6.00	7.00	0.00	7.00
Others	7.00	0.00	7.00	60.00	0.00	60.00

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Peshawar	39.00	0.00	39.00	109.00	0.00	109.00
Swat	0.00	0.00	0.00	7.00	0.00	7.00
KPK	61.00	0.00	61.00	224.00	0.00	224.00
Gwadar	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	1.00	0.00	1.00
Khuzdar	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00
Quetta	6.00	0.00	6.00	5.00	0.00	5.00
Turbat	0.00	0.00	0.00	0.00	0.00	0.00
Balochistan	6.00	0.00	6.00	6.00	0.00	6.00
Gilgit	0.00	0.00	0.00	1.00	0.00	1.00
Hunza	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00
Gilgit Baltistan	0.00	0.00	0.00	1.00	0.00	1.00
Mirpur	5.00	0.00	5.00	4.00	0.00	4.00
Muzaffarabad	0.00	0.00	0.00	3.00	0.00	3.00
Others	1.00	0.00	1.00	20.00	0.00	20.00
Azad Jammu & Kashmir	6.00	0.00	6.00	27.00	0.00	27.00
Overseas	1.00	0.00	1.00	2.00	0.00	2.00
Total	1,123.00	33.00	1,156.00	3,406.00	18.00	3,424.00

Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
HYDERABAD	5,506.00	650.37	24.00	123.02	5,530.00	773.39	2,280.00	799.41	2.00	1.80	2,282.00	801.21
KARACHI	98,333.00	44,490.27	3,286.00	150,761.16	101,619.00	195,251.43	96,604.00	59,689.05	2,395.00	61,218.89	98,999.00	120,907.94
LARKANA	306.00	38.22	1.00	0.00	307.00	38.22	208.00	72.91	1.00	0.00	209.00	72.91
MIRPUR KHAS	196.00	19.65	0.00	0.00	196.00	19.65	146.00	73.05	2.00	11.90	148.00	84.96
NAWAB SHAH	143.00	58.65	0.00	0.00	143.00	58.65	131.00	53.51	0.00	0.00	131.00	53.51
OTHERS	3,577.00	1,079.19	27.00	431.10	3,604.00	1,510.29	2,961.00	1,048.83	11.00	348.39	2,972.00	1,397.22
SUKKUR	1,258.00	202.92	6.00	64.84	1,264.00	267.76	339.00	178.27	0.00	0.00	339.00	178.28
Sindh	109,319.00	46,539.26	3,344.00	151,380.12	112,663.00	197,919.37	102,669.00	61,915.04	2,411.00	61,580.99	105,080.00	123,496.03
BAHAWALPUR	459.00	214.30	6.00	1.64	465.00	215.94	276.00	130.83	2.00	1.67	278.00	132.50
FAISALABAD	4,427.00	1,978.27	96.00	5,907.56	4,523.00	7,885.83	5,569.00	1,998.27	110.00	1,766.49	5,679.00	3,764.76
GUJRANWALA	2,321.00	738.93	28.00	283.72	2,349.00	1,022.64	1,990.00	876.23	22.00	20.58	2,012.00	896.81
LAHORE	34,357.00	22,677.34	1,457.00	25,920.90	35,814.00	48,598.24	37,478.00	18,616.58	829.00	9,877.01	38,307.00	28,493.59
MULTAN	6,110.00	1,809.10	72.00	272.67	6,182.00	2,081.78	3,829.00	1,649.20	22.00	939.03	3,851.00	2,588.23
OTHERS	5,901.00	2,736.21	61.00	1,041.88	5,962.00	3,778.09	9,217.00	3,996.14	18.00	119.28	9,235.00	4,115.42
RAHIM YAR KHAN	377.00	121.04	0.00	0.00	377.00	121.04	443.00	258.18	1.00	10.19	444.00	268.37
RAWALPINDI	10,051.00	3,620.46	224.00	31,919.87	10,275.00	35,540.34	8,950.00	4,747.90	123.00	4,806.61	9,073.00	9,554.51
SADIQABAD	72.00	42.51	0.00	0.00	72.00	42.51	263.00	178.69	0.00	0.00	263.00	178.69
SARGODHA	1,703.00	613.22	5.00	29.95	1,708.00	643.17	884.00	353.59	1.00	0.84	885.00	354.43
SIALKOT	2,380.00	899.78	37.00	269.98	2,417.00	1,169.77	1,764.00	657.03	14.00	57.13	1,778.00	714.16
Punjab	68,158.00	35,451.16	1,986.00	65,648.18	70,144.00	101,099.35	70,663.00	33,462.64	1,142.00	17,598.82	71,805.00	51,061.47
ISLAMABAD	11,728.00	6,838.46	361.00	10,183.45	12,089.00	17,021.91	13,174.00	7,683.76	202.00	3,270.00	13,376.00	10,953.76
Capital Territory	11,728.00	6,838.46	361.00	10,183.45	12,089.00	17,021.91	13,174.00	7,683.76	202.00	3,270.00	13,376.00	10,953.76
ABBOTTABAD	1,028.00	313.95	38.00	44.54	1,066.00	358.49	1,026.00	309.27	1.00	12.47	1,027.00	321.74
BANNU	32.00	33.53	0.00	0.00	32.00	33.53	100.00	35.52	0.00	0.00	100.00	35.52

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
DERA ISMAIL KHAN	52.00	29.18	0.00	0.00	52.00	29.18	65.00	25.80	0.00	0.00	65.00	25.80
MANSEHRA	52.00	5.77	0.00	0.00	52.00	5.77	226.00	56.70	0.00	0.00	226.00	56.70
NOWSHERA	459.00	112.58	11.00	142.07	470.00	254.65	459.00	169.30	8.00	38.80	467.00	208.10
OTHERS	1,279.00	382.67	15.00	4.72	1,294.00	387.39	2,420.00	890.41	13.00	225.26	2,433.00	1,115.67
PESHAWAR	5,440.00	1,660.00	69.00	497.43	5,509.00	2,157.42	5,924.00	2,543.92	51.00	433.06	5,975.00	2,976.98
SWAT	51.00	14.71	2.00	0.00	53.00	14.71	469.00	198.67	0.00	0.00	469.00	198.68
KPK	8,393.00	2,552.39	135.00	688.75	8,528.00	3,241.13	10,689.00	4,229.60	73.00	709.59	10,762.00	4,939.19
GWADAR	6.00	2.15	0.00	0.00	6.00	2.15	19.00	148.66	0.00	0.00	19.00	148.66
HUB	3.00	0.86	0.00	0.00	3.00	0.86	33.00	8.10	0.00	0.00	33.00	8.10
KHUZDAR	7.00	0.34	0.00	0.00	7.00	0.34	6.00	1.74	0.00	0.00	6.00	1.74
LASBELLA	0.00	0.00	0.00	0.00	0.00	0.00	29.00	5.19	0.00	0.00	29.00	5.19
OTHERS	26.00	4.46	0.00	0.00	26.00	4.46	74.00	28.63	0.00	0.00	74.00	28.63
QUETTA	1,486.00	371.68	17.00	96.26	1,503.00	467.93	618.00	294.28	8.00	252.15	626.00	546.43
TURBAT	7.00	5.63	0.00	0.00	7.00	5.63	1.00	0.00	0.00	0.00	1.00	0.00
Balochistan	1,535.00	385.12	17.00	96.26	1,552.00	481.37	780.00	486.59	8.00	252.15	788.00	738.75
GILGIT	54.00	1.19	1.00	0.00	55.00	1.19	61.00	26.64	2.00	19.44	63.00	46.08
HUNZA	43.00	47.27	0.00	0.00	43.00	47.27	6.00	26.39	0.00	0.00	6.00	26.39
OTHERS	41.00	6.38	0.00	0.00	41.00	6.38	31.00	35.50	1.00	4.08	32.00	39.58
Gilgit Baltistan	138.00	54.84	1.00	0.00	139.00	54.84	98.00	88.53	3.00	23.52	101.00	112.05
MIRPUR	2,095.00	720.15	3.00	1.35	2,098.00	721.51	744.00	389.70	3.00	17.00	747.00	406.70
MUZAFFARABAD	84.00	26.59	1.00	0.00	85.00	26.59	297.00	75.92	2.00	0.00	299.00	75.92
OTHERS	185.00	177.46	1.00	52.06	186.00	229.52	429.00	393.41	0.00	0.00	429.00	393.41
Azad Jammu & Kashmir	2,364.00	924.20	5.00	53.42	2,369.00	977.62	1,470.00	859.03	5.00	17.00	1,475.00	876.03
OVERSEAS	826.00	2,049.17	7.00	103.43	833.00	2,152.60	806.00	1,488.90	4.00	1.00	810.00	1,489.90
Total	202,461.00	94,794.58	5,856.00	228,153.60	208,317.00	322,948.19	200,349.00	110,214.09	3,848.00	83,453.07	204,197.00	193,667.17



SECP