

Summary of NBFCs, NEs. & Modarabas Sector

May 2019



Securities & Exchange Commission of Pakistan Specialized Companies Division Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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SNAPSHOT OF NBFI INDUSTRY AS OF May 31, 2019

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	37.01	3.16%
Mutual Funds (202) and Plans (93)	202	621.40	53.03%
Discretionary & Non-Discretionary Portfolios	0	192.26	16.41%
Pension Funds	19	26.06	2.22%
REIT Management Companies	4	05.67	0.48%
Real Estate Investment Trust (REIT Scheme)	1	45.88	3.91%
Investment Banks	9	60.77	5.19%
Non-Bank Microfinance Companies	25	112.74	9.62%
Leasing Companies	6	09.99	0.85%
Modarabas	28	53.39	4.56%
Private Equity Companies	2	00.16	0.01%
Private Equity Funds	3	06.57	0.56%
Total	322	1,171.90	100.00%

Note 1: Total Number of entities does not include plans (93) as they are not considered Notified Entities or NBFCs. These plans are managed under 23 different mutual funds.

Note 2: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs37,585 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs583,811 million, as of May 31, 2019.

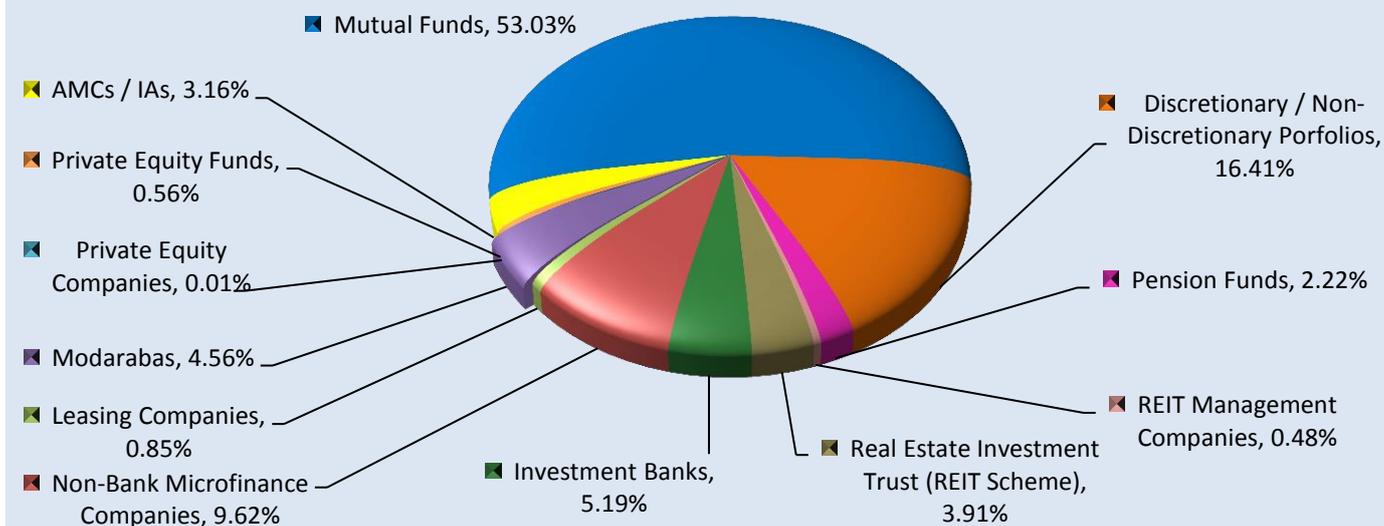
Note 3: As of May 31, 2019, Total numbers of funds are 202 while 93 Plans are being offered under 23 different Fund of funds. The Annexures to the Sector Report reflect the sum of number of plans and funds (excluding the 23 funds with the underlying investment plans), which, as of May 31, 2019 are 272.

Note 4: The information pertaining to RMC is based on their latest available accounts for the period ended on December 31, 2018. Total assets of SB Global REIT Management Company Ltd. as of June 30, 2017 have been included in total assets of REIT Management Companies for May 31, 2019 and June 30, 2018.

Note 5: One NBFC (which holds licenses for Asset Management & Investment Advisory Services) has also been authorized to act as Private Equity Company. The company's assets are included in the assets of AMCs.

Snapshot of NBFI Industry as of May 31, 2019

(Percentage of total assets)

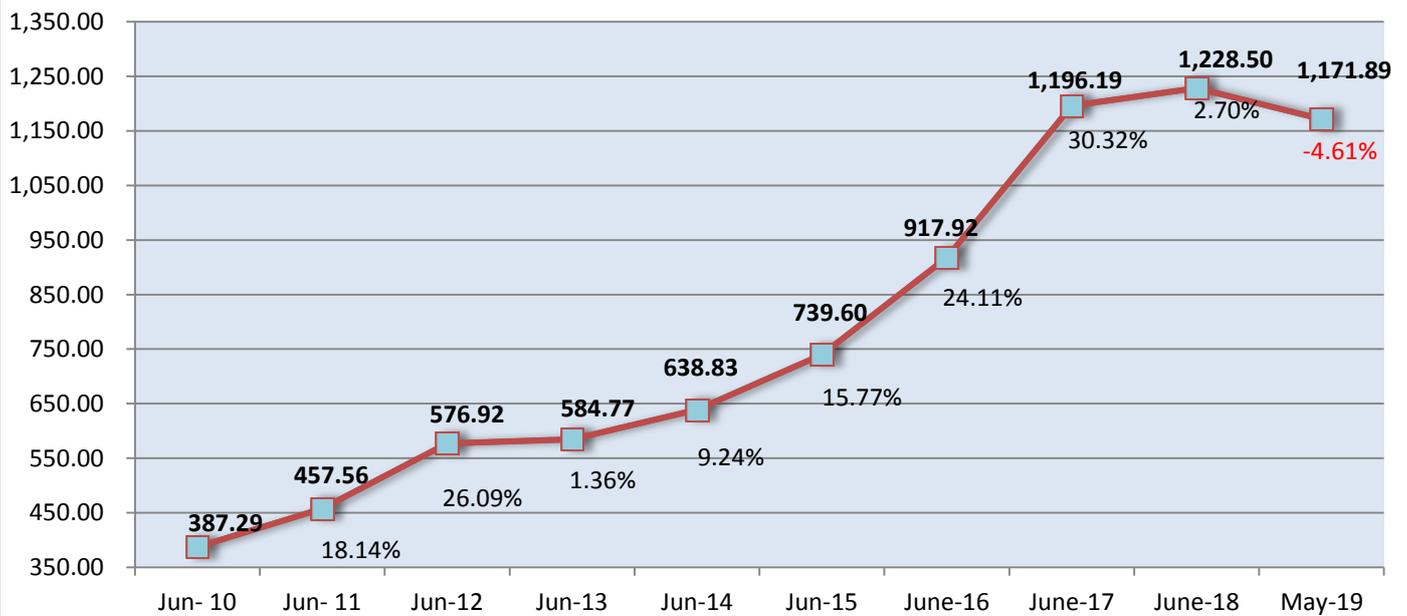


Trend of growth in Total Assets of NBFi Industry

Description	Jun- 10	Jun- 11	Jun-12	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	May-19
Total Assets (Rs. In billion)	387.29	457.56	576.92	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,171.89
Growth Since Last June	-	18%	26%	1%	9%	16%	24%	30%	3%	-4.61%
Growth since June 2010 till May 31, 2019					203%					
Compound Annual Growth Rate (June 2010 to May 2019)					13.22%					

Trend of growth in Total Assets of NBFi Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBFIs Industry

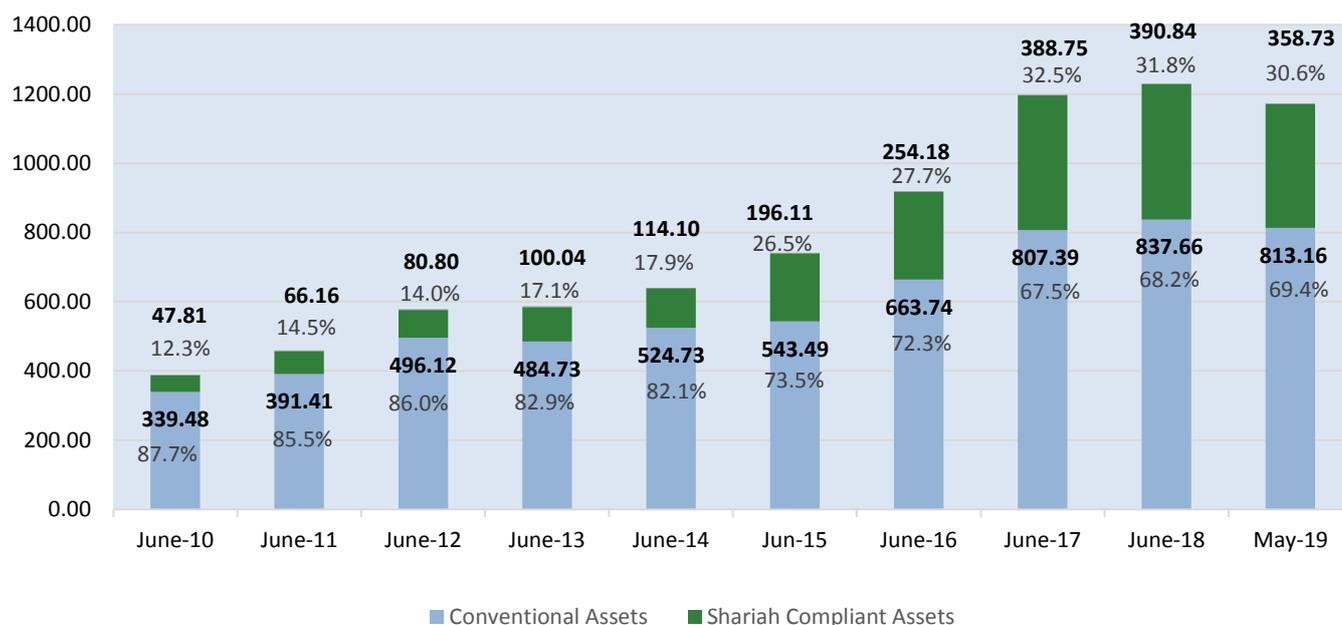
(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	Maay-19
Conventional Assets	339.48	391.41	496.12	484.73	524.73	543.49	663.74	807.39	837.66	813.16
Shariah Compliant Assets*	47.81	66.16	80.80	100.04	114.10	196.11	254.18	388.75	390.84	358.73
Total Assets	387.29	457.57	576.92	584.77	638.83	739.60	917.92	1,196.14	1,228.50	1,171.89
Share of Conventional Assets	87.7%	85.5%	86.0%	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	69.4%
Share of Shariah Compliant Assets	12.3%	14.5%	14.0%	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	30.6%
Conventional Assets - Growth since June 2010 till May 2019								139.53%		
Shariah Compliant Assets - Growth since June 2010 till May. 2019								650.32%		
Compound Annual Growth Rate (June 10 to May 2019)-Conventional Assets								10.29%		
Compound Annual Growth Rate (June 10 to May 2019)-Shariah Compliant Assets								25.35%		

Note . Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBFIs industry are conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBFIs Industry

(Rs in billion & Percentage of Total Assets)

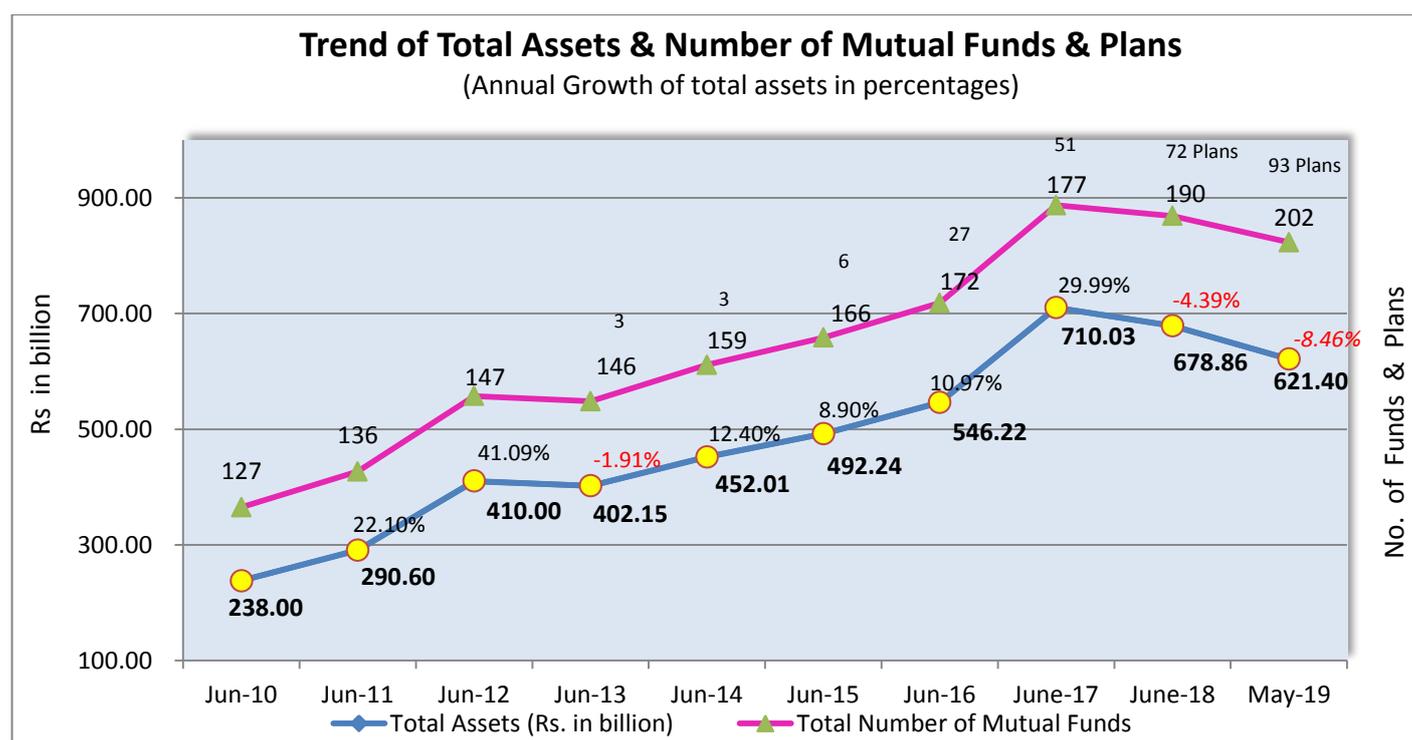


MUTUAL FUNDS & PLANS

Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Period	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	May-19
Total Assets (Rs. in billion)	238.00	290.60	410.00	402.15	452.01	492.24	546.22	710.03	678.86	621.40
Growth since last June	-	22.10%	41.09%	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	-8.46%
Number of Mutual Funds	127	136	147	146	159	166	172	177	190	202
Number of Plans	-	-	-	3	3	6	27	51	72	93
Total Number of Mutual Funds & Plans	127	136	147	149	162	172	199	228	262	295
Growth since June 2010 till May 2019							161%			
Compound Annual Growth Rate (June 10 to May 19)							11.36%			



Trend of Category-Wise position of Total Assets of Mutual Funds

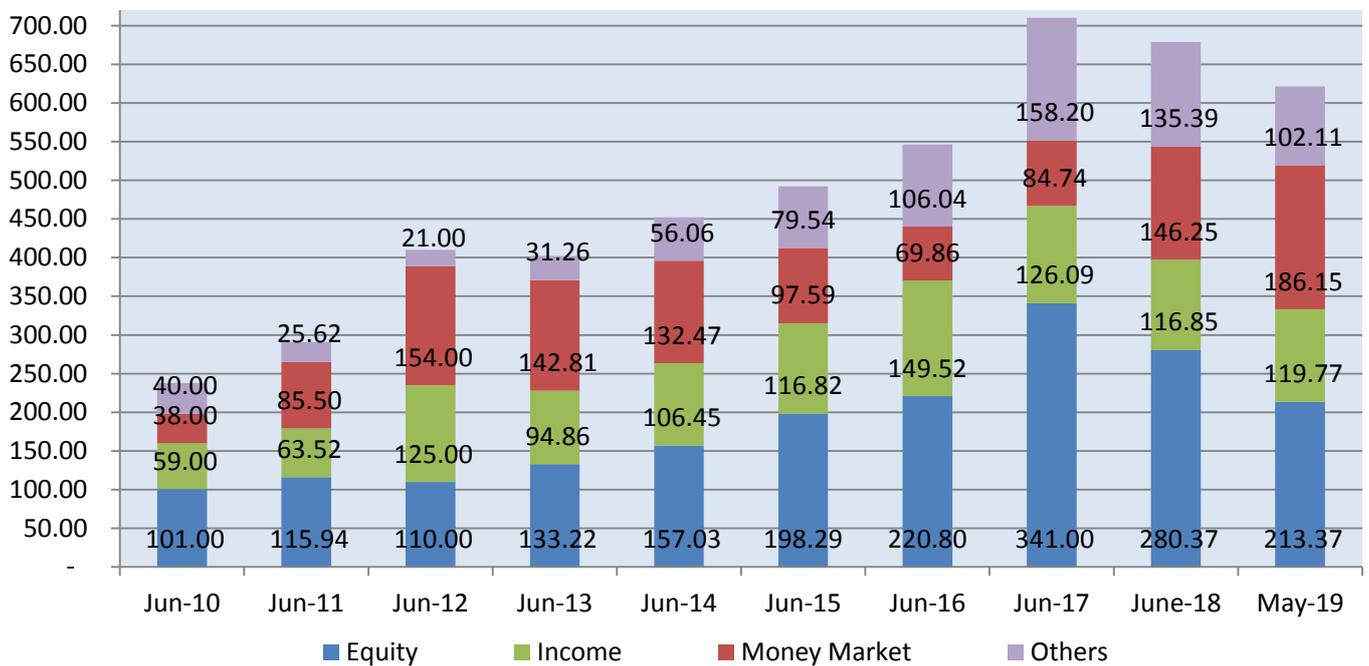
(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	May-19
Equity	101.00	115.94	110.00	133.22	157.03	198.29	220.80	341.00	280.37	213.37
Income	59.00	63.52	125.00	94.86	106.45	116.82	149.52	126.09	116.85	119.77
Money Market	38.00	85.50	154.00	142.81	132.47	97.59	69.86	84.74	146.25	186.15
Others	40.00	25.62	21.00	31.26	56.06	79.54	106.04	158.20	135.39	102.11
Total	238.00	290.58	410.00	402.15	452.01	492.24	546.22	710.03	678.86	621.40

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

(Rs in billion)



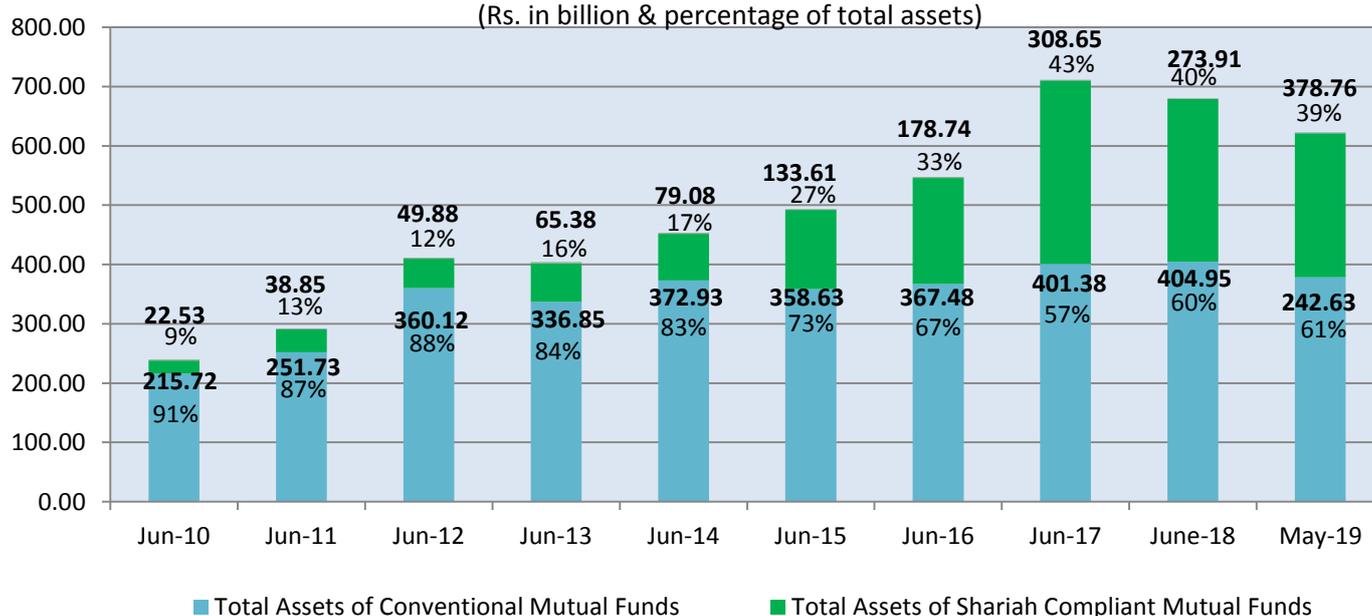
Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	May-19
Total Assets of Conventional Mutual Funds	215.72	251.73	360.12	336.85	372.93	358.63	367.48	401.38	404.95	378.76
Total Assets of Shariah Compliant Mutual Funds	22.53	38.85	49.88	65.38	79.08	133.61	178.74	308.65	273.91	242.63
Total Assets of Mutual Funds	238.25	290.58	410.00	402.23	452.01	492.24	546.22	710.03	678.86	621.40
Share of Conventional Mutual Funds	91%	87%	88%	84%	83%	73%	67%	57%	60%	61%
Share of Shariah Compliant Mutual Funds	9%	13%	12%	16%	17%	27%	33%	43%	40%	39%
Conventional Mutual Funds - Growth since last June	-	16.69%	43.06%	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	-6.47%
Shariah Compliant Mutual Fund - Growth since last June	-	72.44%	28.39%	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-11.42%
Conventional Mutual Funds - Growth since June 2010 till May 2019									75.58%	
Shariah Compliant Mutual Fund -Growth since June 2010 till May 2019									976.92%	
Compound Annual Growth Rate (June 10 to May 19)-Conventional Mutual Funds									6.51%	
Compound Annual Growth Rate (June 10 to May 19)-Shariah Compliant Mutual Fund									30.53%	

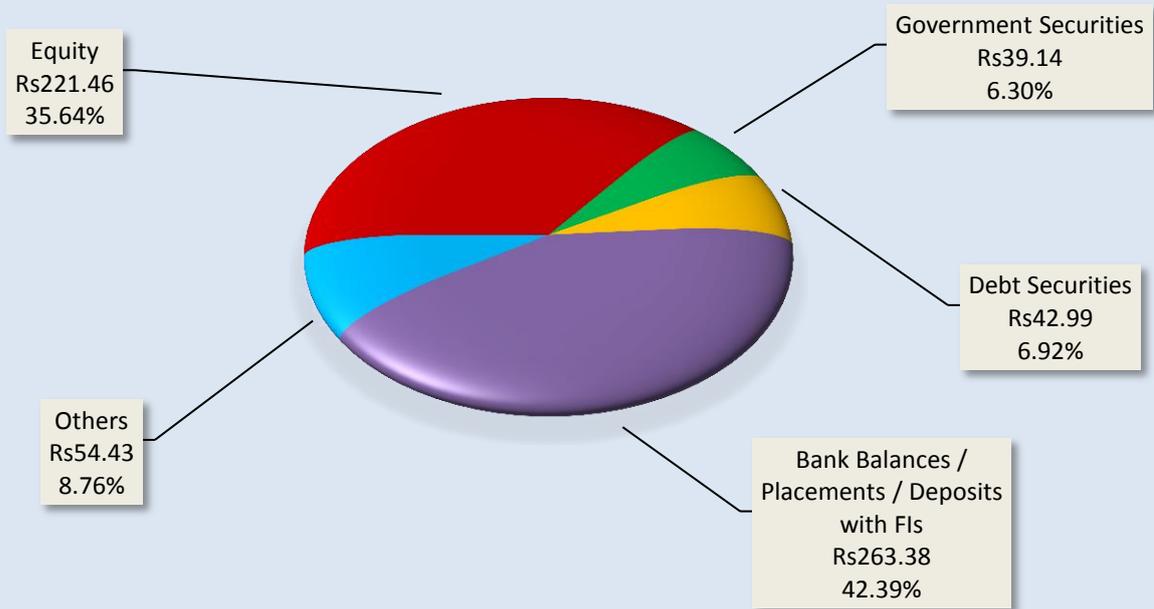
Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion & percentage of total assets)



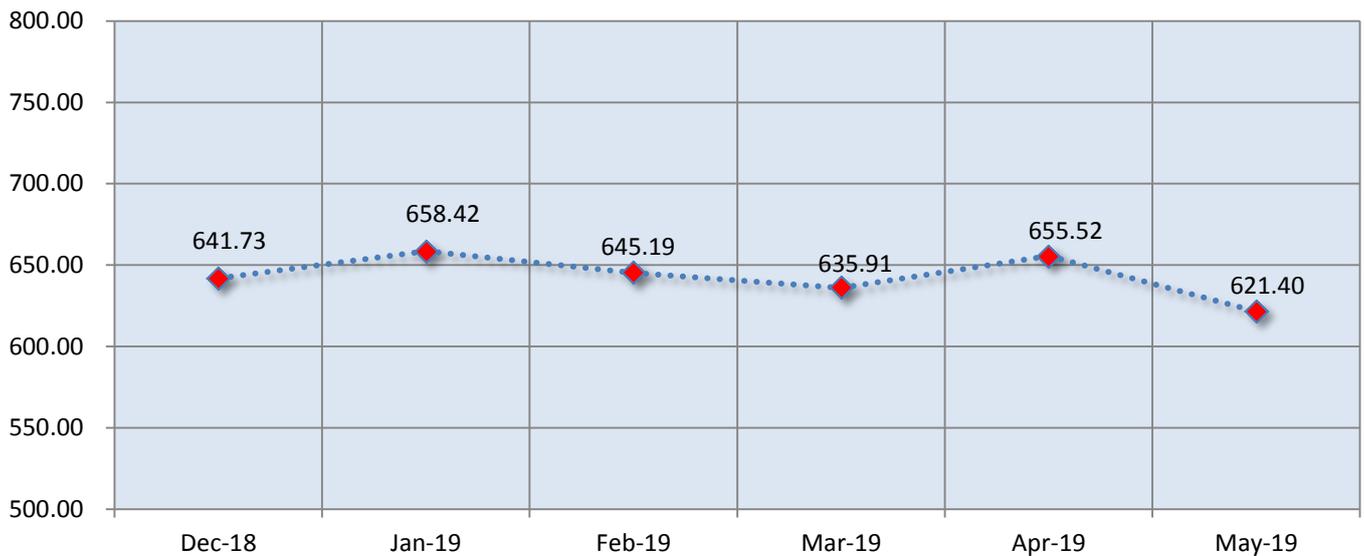
Asset Allocation of Mutual Funds

Asset Allocation of Mutual Funds as of May 31, 2019
(Rs in billion & percentage of Total Assets)



Trend of Total Assets of Mutual Funds

Trend of Total Assets of Mutual Funds during the last 6 Months
(Rs. in billion)



Detail of Investor Accounts in Open End Mutual Funds

Description	# of investor accounts as at May 31, 2019 (With balance > 0) - At AMC Level	Value of investment as at May 31, 2019 (Rs. in millions)	% of total investment value
Resident			
Individuals	294,197	207,270.41	35.07%
Associated Banks/DFIs/AMCs	62	32,419.08	5.48%
Other Banks/DFIs	166	13,306.94	2.25%
Insurance Companies	316	24,702.78	4.18%
Other financial institutions	138	11,006.13	1.86%
Other Corporates	2,257	153,914.07	26.04%
Fund of funds	62	32,704.72	5.53%
Retirement funds	2,699	85,505.72	14.47%
Trusts/NGOs/Societies/Foundations/Charities	1,130	28,513.95	4.82%
Foreign			
Individuals	512	1,375.16	0.23%
Non-Individuals	16	381.10	0.06%
TOTAL	301,555	591,100.07	100.00%

Note 1. Number of investor accounts as at May 31, 2019 (Having Zero balance)= 257,083,
 Number of investor accounts as at May 31, 2019 (With balance > 0)= 301,555,
 Total number of investor accounts (Including accounts with zero balance) as at May 31, 2019 = 558,638

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

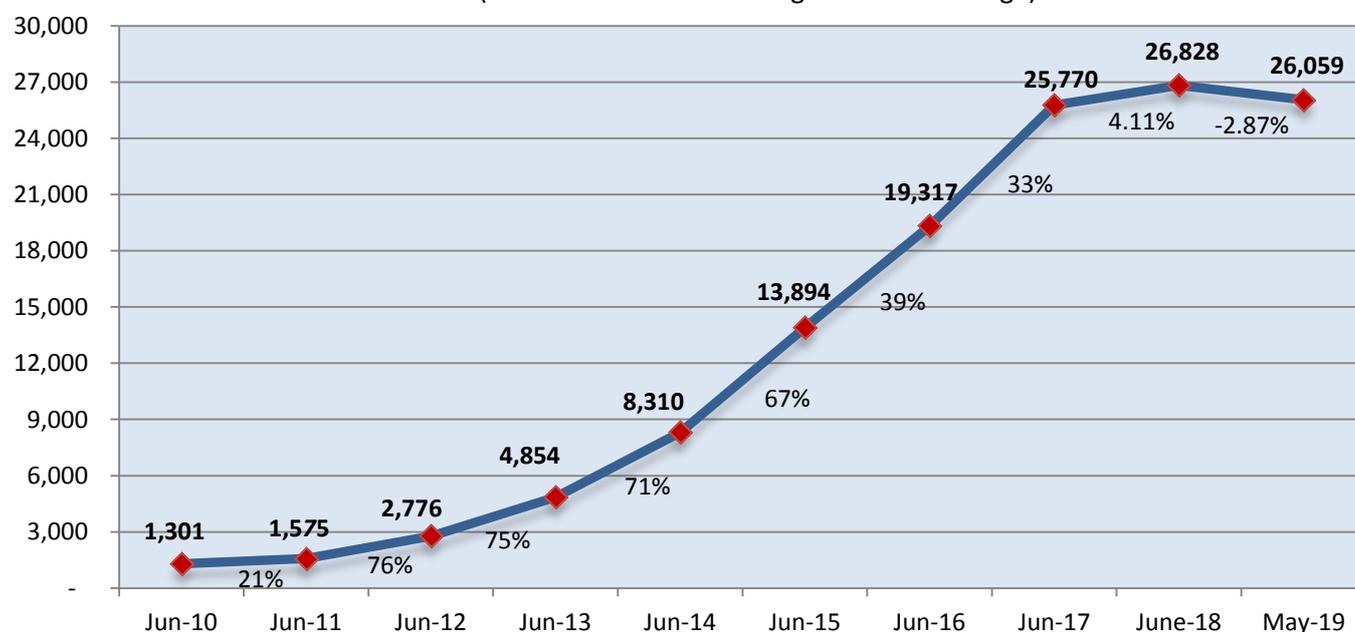
Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	May-19
Total Assets	1,301	1,575	2,776	4,854	8,310	13,894	19,317	25,770	26,828	26,059
Growth since last June	-	21%	76%	75%	71%	67%	39%	33%	4.11%	-2.87%

Trend of Total Assets of Pension Funds

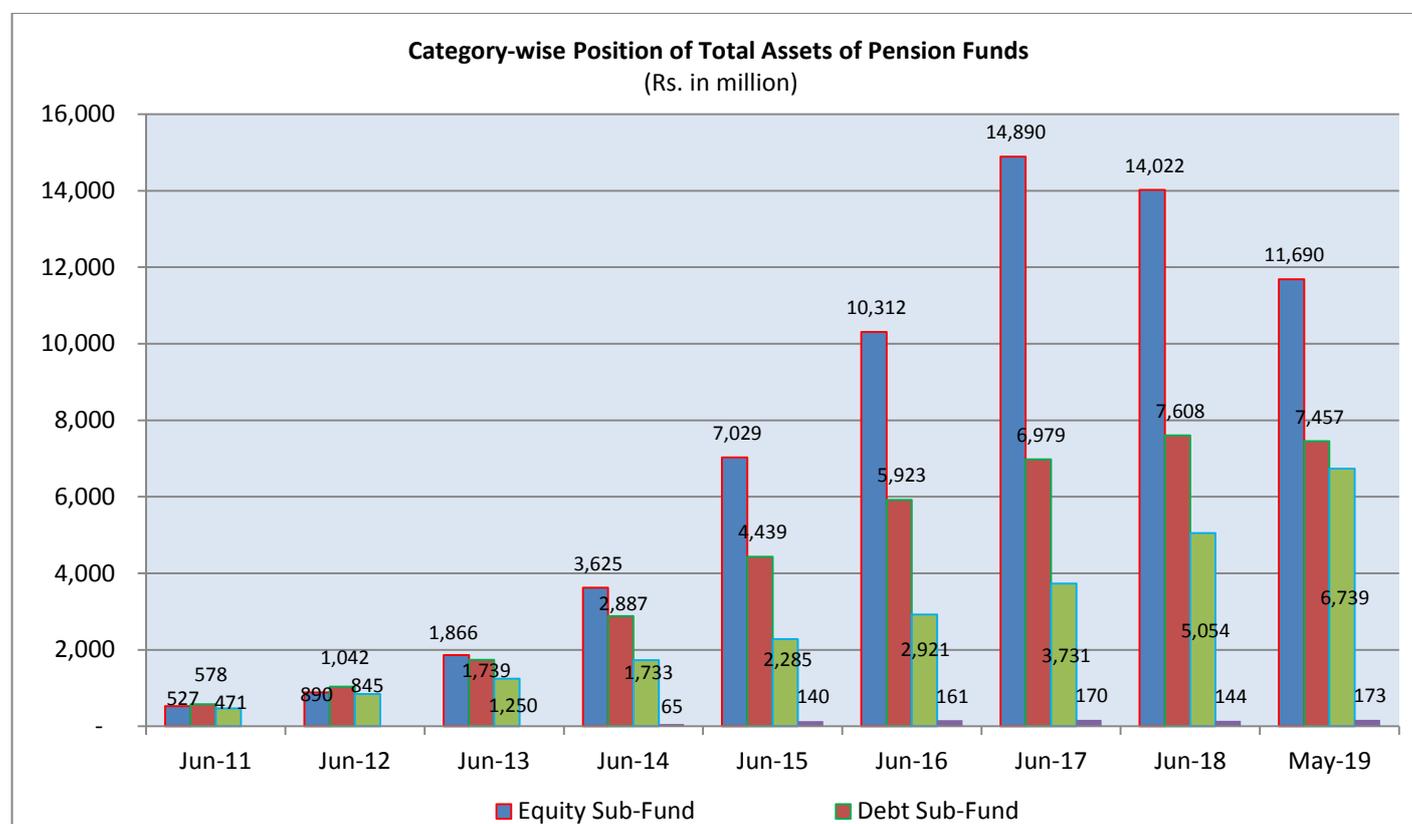
(Rs. in million & Growth Figures in Percentage)



Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

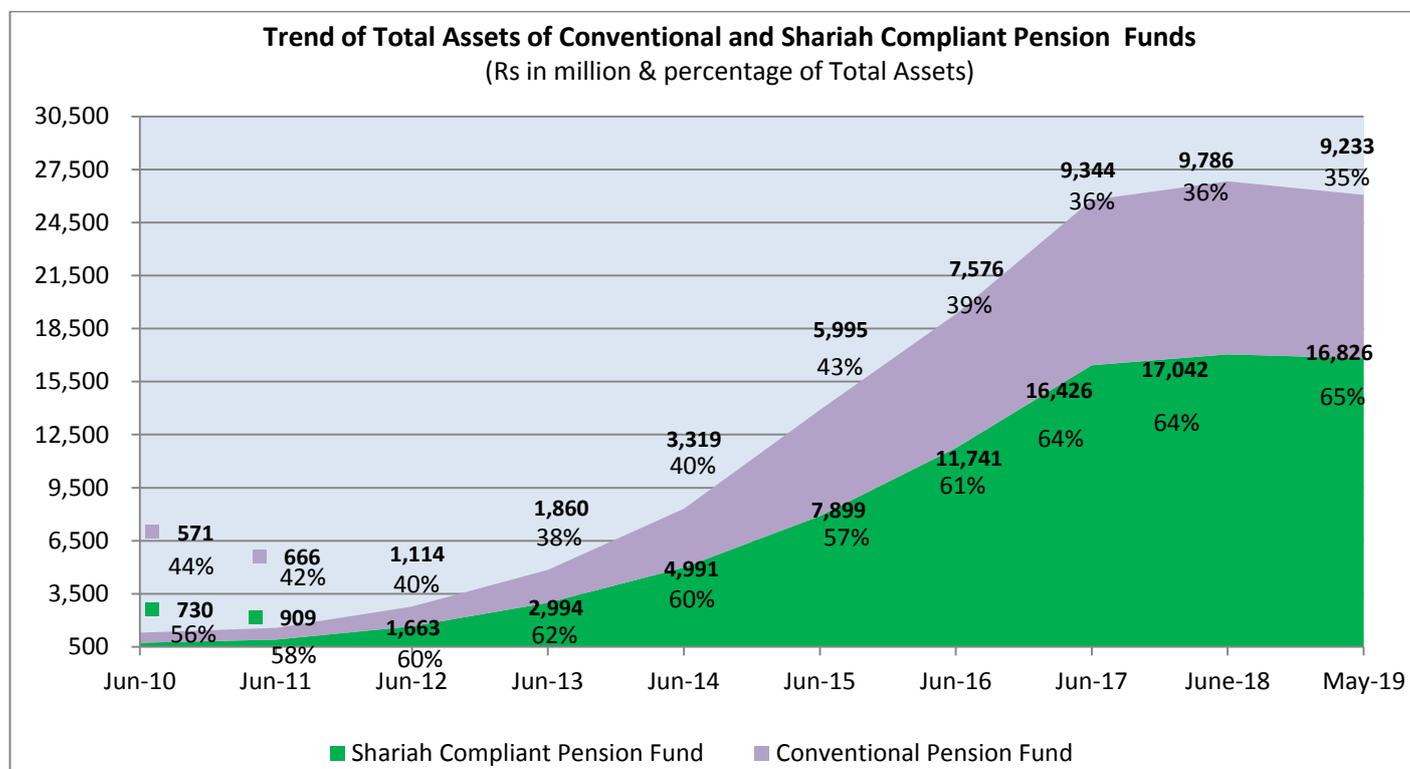
Description	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	May-19
Equity Sub-Fund	527	890	1,866	3,625	7,029	10,312	14,890	14,022	11,690
Debt Sub-Fund	578	1,042	1,739	2,887	4,439	5,923	6,979	7,608	7,457
Money Market Sub-Fund	471	845	1,250	1,733	2,285	2,921	3,731	5,054	6,739
Commodity Sub-Fund	-	-	-	65	140	161	170	144	173
Total	1,576	2,777	4,855	8,310	13,894	19,317	25,770	26,828	26,059



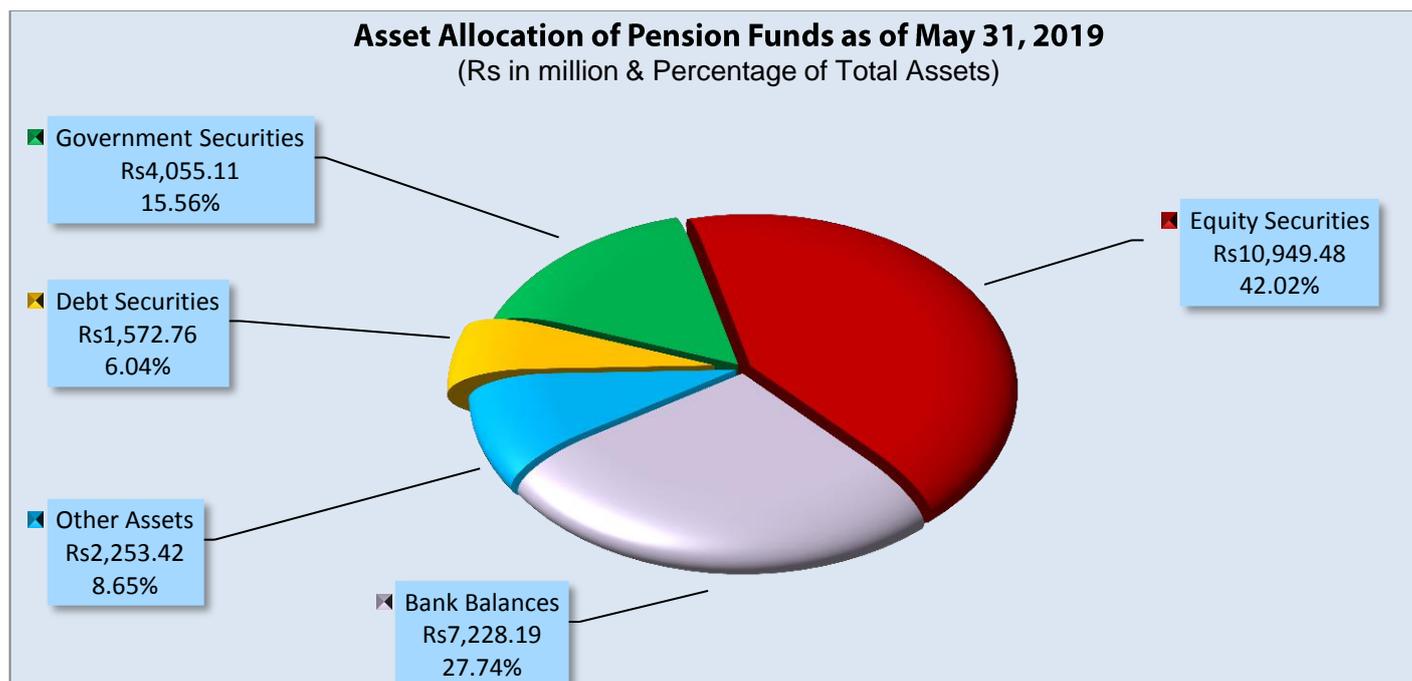
Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	May-19
Shariah Compliant Pension Funds	730	909	1,663	2,994	4,991	7,899	11,741	16,426	17,042	16,826
Conventional Pension Funds	571	666	1,114	1,860	3,319	5,995	7,576	9,344	9,786	9,233
Total assets of Pension Funds	1,301	1,575	2,777	4,854	8,310	13,894	19,317	25,770	26,828	26,059
Share of Shariah Compliant Pension Funds	56%	58%	60%	62%	60%	57%	61%	64%	64%	65%
Share of Conventional Pension Funds	44%	42%	40%	38%	40%	43%	39%	36%	36%	35%
Compound Annual Growth Rate (June 10 to May 2019) Shariah Compliant Pension Fund							42.16%			
Compound Annual Growth Rate (June 10 to May 2019) Conventional Pension Fund							36.62%			



Asset Allocation of Pension Funds



Detail of Investor Accounts in Pension Funds

Description	# of investor accounts as at May 31, 2019 (With balance > 0) - At AMC Level	*Value of investment as at May 31, 2019 (Rs. in millions)	% of total investment value
Resident			
Individuals	31,824	23,077.70	89.84%
Associated Banks/DFIs/AMCs	14	1,999.66	7.78%
Other financial institutions	1	319.349	1.24%
Foreign			
Individuals	6	289.61	1.13%
Non-Individuals	-	-	0.00%
Total	31,845	25,686.32	100.00%

Note. 1. Number of investor accounts as at May 31, 2019 (Having Zero balance)= 11,787,
 Number of investor accounts as at May 31, 2019 (With balance > 0)= 31,845,
 Total number of investor accounts (Including accounts with zero balance) as at May 31, 2019= 43,632

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

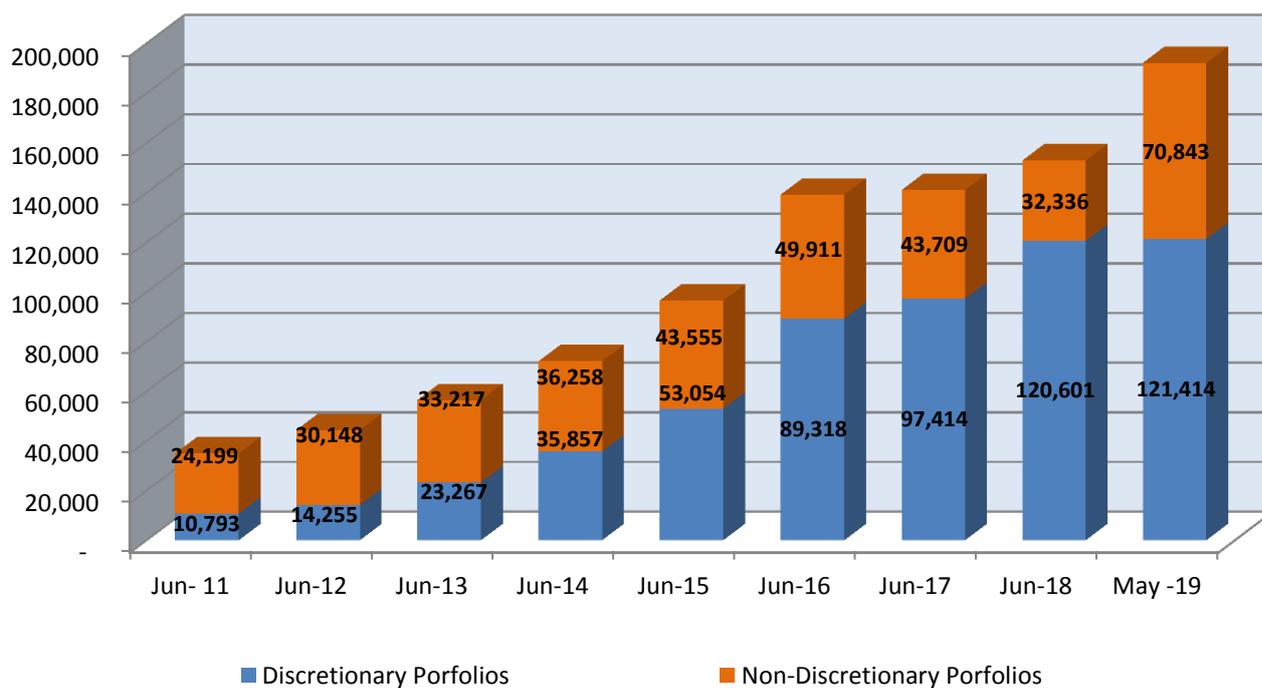
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun- 11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	May-19
Discretionary Portfolios	10,793	14,255	23,267	35,857	53,054	89,318	97,414	120,601	121,414
Non-Discretionary Portfolios	24,199	30,148	33,217	36,258	43,555	49,911	43,709	32,336	70,843
Total Assets of Portfolios	34,992	44,403	56,484	72,115	96,609	139,229	141,123	152,937	192,257

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)

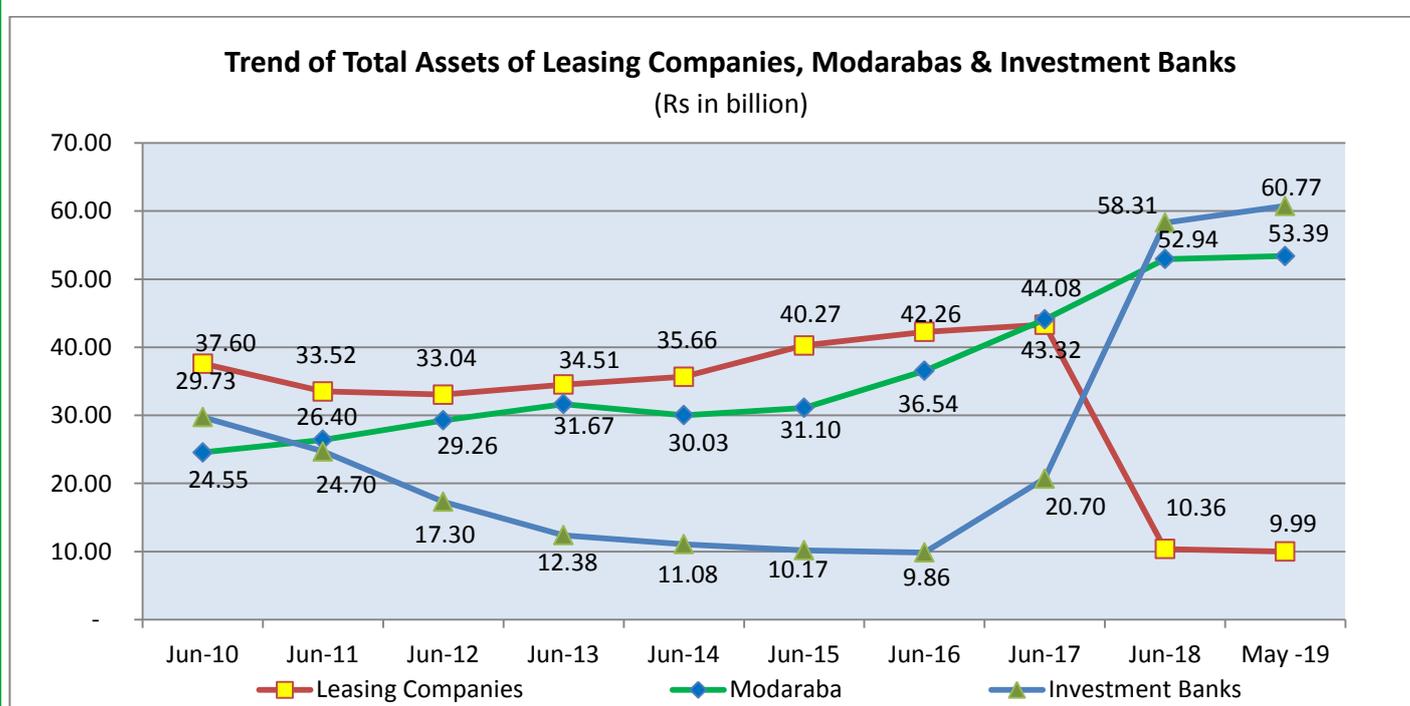


LEASING COMPANIES, MODARABAS AND INVESTMENT BANKS

Trend of Total Assets of Leasing Companies, Modarabas and Investment Banks

(Rs in billion)

Description	Jun-10	Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	May -19
Leasing Companies	37.60	33.52	33.04	34.51	35.66	40.27	42.26	43.32	10.36	9.99
Modaraba ^{Note 3 & 4}	24.55	26.40	29.26	31.67	30.03	31.10	36.54	44.08	52.94	53.39
Investment Banks ^{Note 1 & 2}	29.73	24.70	17.30	12.38	11.08	10.17	9.86	20.70	58.31	60.77



Note 1. Total Assets of Investment Banks include information pertaining to Pakistan Development Fund Ltd.

Note 2. Total assets, total liabilities, equity, and deposits etc. of investment banks increased significantly in February 2018 mainly due to change of license status of Orix Leasing Pakistan Limited from leasing to investment finance services.

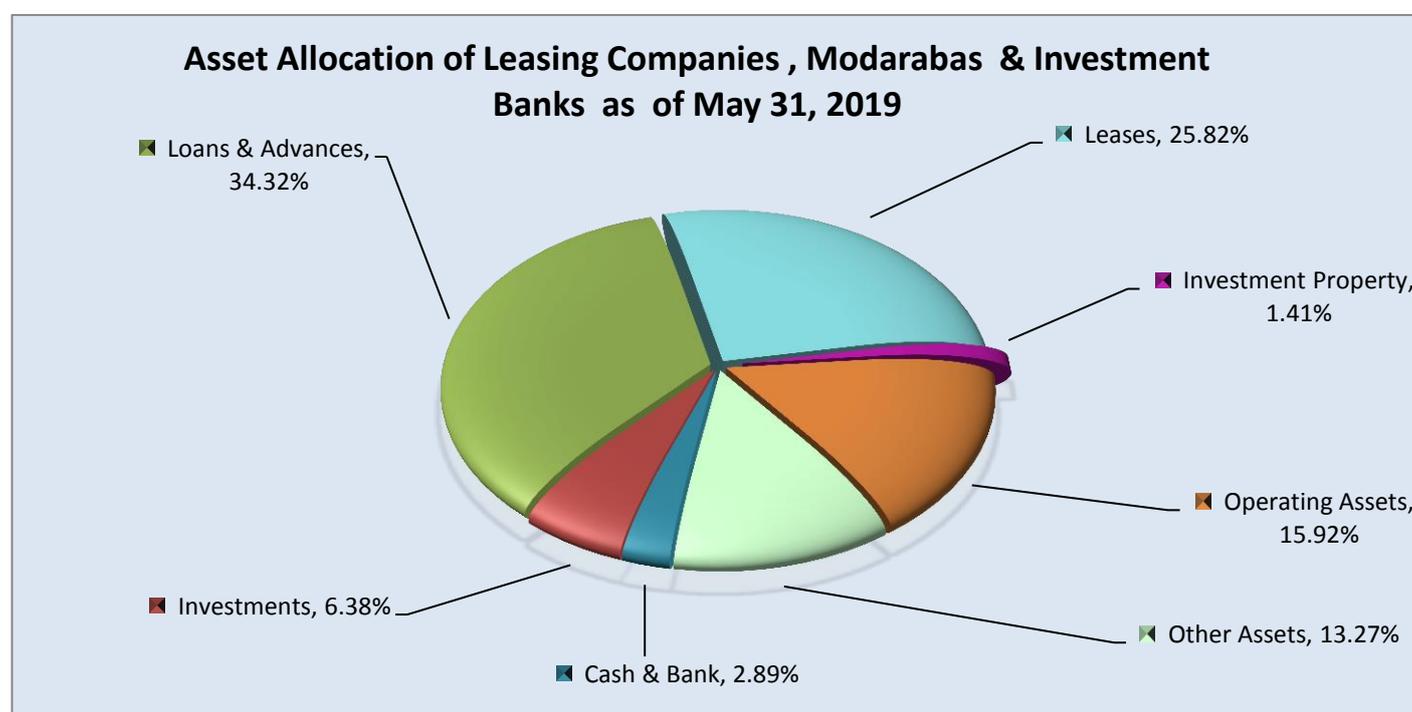
Note 3 During April 2019, Administrator was appointed to manage affairs of three Modarabas. Therefore, SCRS returns of these three Modarabas were not filed. However, figures of total assets, total liabilities and total equity for April 30, 2019 were reported by these entities which are included in the above table.

Note 4 Financial figures of one Modaraba are as of November 30, 2018 in the above table.

Asset Allocation of Leasing Companies, Modarabas & Investment Banks

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Leasing Companies	641	130	965	6,963	147	79	1,064	9,989
Modarabas	2,193	2,755	12,757	6,931	1,121	16,604	9,939	52,300
Investment Banks	698	4,904	28,164	17,622	447	2,746	5,192	59,773
Total	3,532	7,789	41,886	31,516	1,715	19,429	16,195	122,062

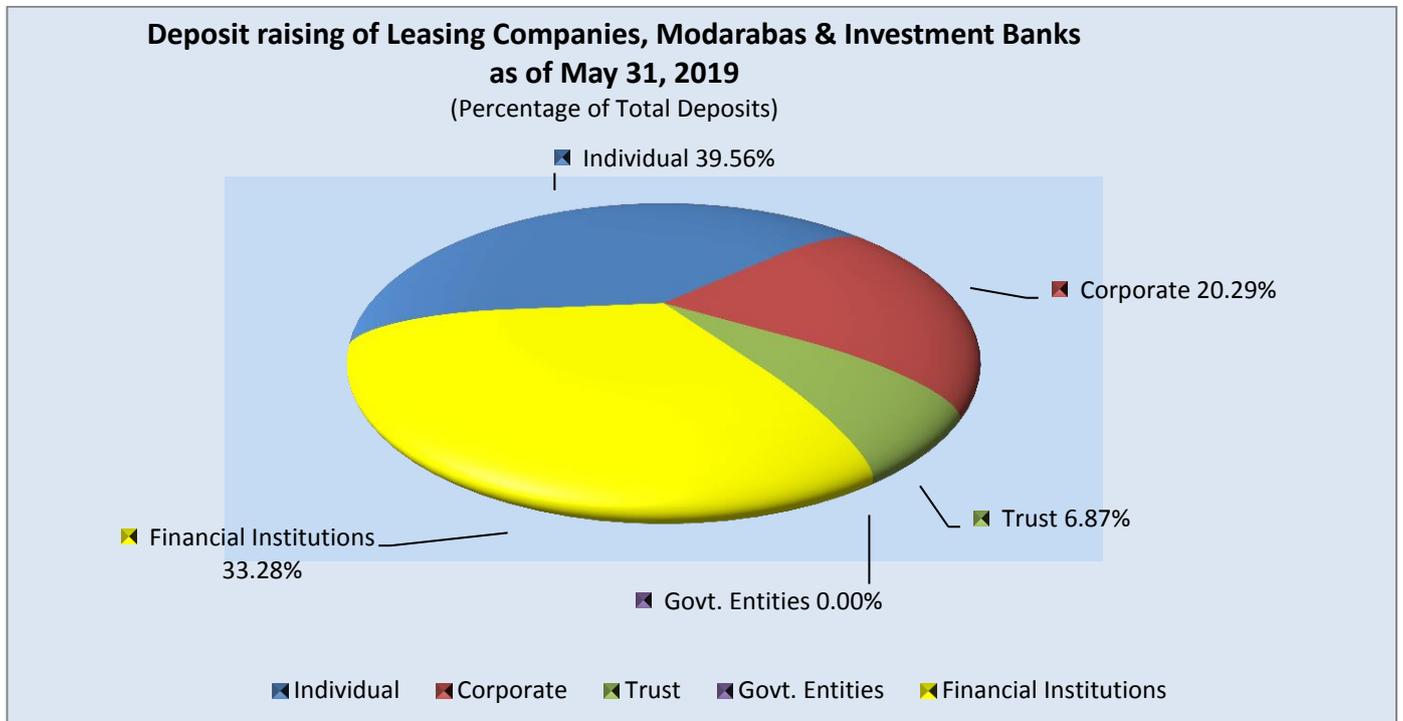


Note 1. Total Assets of Investment Banks do not include information pertaining to Pakistan Development Fund Ltd.

Note 2. Total Assets of Modarabas do not include information pertaining to four Modarabas, which did not file their returns through SCRS for the month of May 2019.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	415.25	1,385.01	3,905.11	5,705.37	39.56%
Corporate	92.91	2,444.40	388.58	2,925.89	20.29%
Trust	10.00	747.88	232.56	990.44	6.87%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	4,800.00	-	4,800.00	33.28%
Total	518.16	9,377.29	4,526.25	14,421.70	100.00%



Note 1: Total of Investment Banks do not include information pertaining to Pakistan Development Fund Ltd.

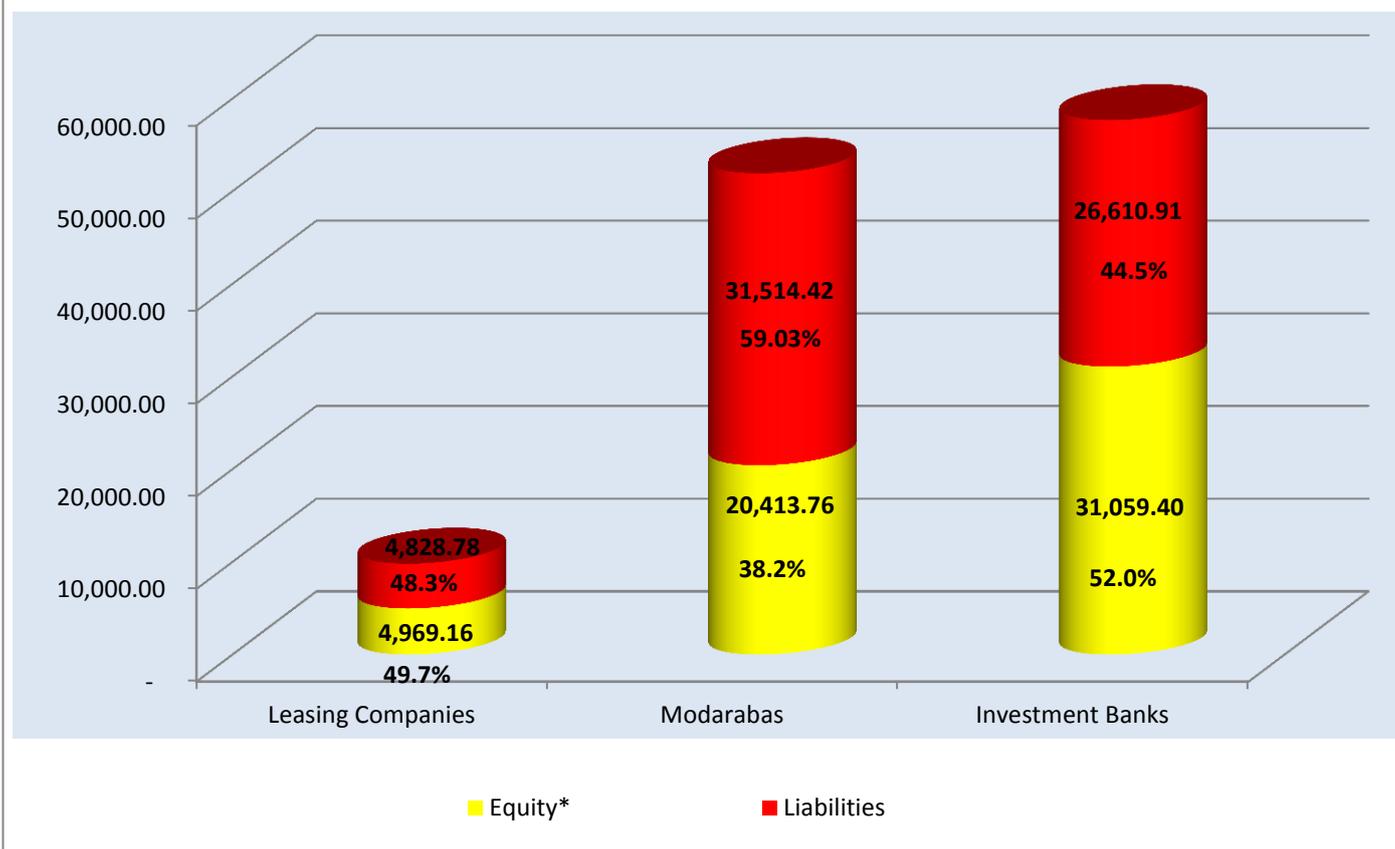
Note 2. Total Assets of Modarabas do not include information pertaining to four Modarabas, which did not file their returns through SCRS for the month of May 2019.

Leverage profile of Leasing Companies, Modarabas & Investment Banks

Category	Equity	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,969.16	4,828.78	9,989.00	49.7%	48.3%
Modarabas	20,413.76	31,514.42	52,300.00	39.0%	60.26%
Investment Banks	31,059.40	26,610.91	59,773.00	52.0%	44.5%

Leverage profile of Leasing Cos, Modarabas & Investment Banks as of May31, 2019

(Rs in million & percentage of total assets)



Note 1. Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

Note 2. Information pertaining to Investment Banks does not include data of Pakistan Development Fund Ltd

Note 3. Total Assets of Modarabas do not include information pertaining to four Modarabas, which did not file their returns through SCRS for the month of May 2019.

ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS:

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	235.51	92.86	142.65	260.28	864.54	-604.26	0.00	2.00	-2.00	495.79	959.40	-463.61
Asset Allocation	45.36	257.70	-212.34	193.53	382.52	-188.99	0.00	0.00	0.00	238.89	640.22	-401.33
Balanced	1.88	20.37	-18.50	2.33	44.60	-42.27	0.00	0.00	0.00	4.21	64.98	-60.77
Capital Protected	393.06	37.51	355.55	0.81	20.08	-19.27	0.00	0.00	0.00	393.87	57.59	336.28
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	1,184.58	1,509.08	-324.51	1,441.35	1,522.21	-80.86	92.55	117.77	-25.22	2,718.48	3,149.06	-430.59
Fund Of Funds	0.00	29.28	-29.28	0.00	3.73	-3.73	0.00	47.56	-47.56	0.00	80.57	-80.57
Income	2,688.43	1,659.23	1,029.20	3,266.24	2,959.13	307.11	0.00	25.65	-25.65	5,954.68	4,644.02	1,310.66
Index Tracker	1.23	0.00	1.23	0.00	0.00	0.00	0.00	0.00	0.00	1.23	0.00	1.23
Money Market	4,422.25	3,384.92	1,037.33	29,819.40	37,637.86	-7,818.46	92.07	168.78	-76.71	34,333.72	41,191.56	-6,857.84
Total	8,972.29	6,990.96	1,981.32	34,983.95	43,434.67	-8,450.72	184.62	361.75	-177.14	44,140.85	50,787.39	-6,646.54

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	43.97	59.26	-15.29	23.38	0.00	23.38	0.00	0.00	0.00	67.35	59.26	8.09
Islamic Asset Allocation	166.66	883.62	-716.96	23.14	472.46	-449.32	0.00	0.00	0.00	189.80	1,356.08	-1,166.29
Islamic Balanced	13.00	140.00	-127.00	16.00	43.00	-27.00	0.00	0.00	0.00	29.00	183.00	-154.00
Islamic Capital Protected	0.00	4.61	-4.61	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4.61	-4.61
Islamic Commodity	327.00	316.00	11.00	2.00	2.00	0.00	0.00	0.00	0.00	329.00	318.00	11.00
Islamic Equity	3,192.52	3,718.98	-526.45	1,003.03	1,644.84	-641.81	1,524.44	3,691.72	-2,167.29	5,720.00	9,055.54	-3,335.55
Islamic Fund Of Funds	269.04	3,630.71	-3,361.67	18.11	1,526.57	-1,508.46	48.00	901.06	-853.06	335.15	6,058.34	-5,723.19
Islamic Income	7,530.35	4,155.21	3,375.14	3,567.64	1,784.43	1,783.21	2,884.45	2,345.11	539.34	13,982.44	8,284.75	5,697.69
Islamic Index Tracker	16.14	106.00	-89.86	67.00	1.00	66.00	0.00	0.00	0.00	83.14	107.00	-23.86
Islamic Money Market	3,680.26	2,206.23	1,474.02	6,461.70	5,542.34	919.36	284.44	735.00	-450.56	10,426.40	8,483.57	1,942.82
Total	15,238.94	15,220.62	18.32	11,182.00	11,016.65	165.35	4,741.33	7,672.90	-2,931.57	31,162.27	33,910.16	-2,747.89

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,415.65	273.68	351.52	0.25	12.92	566.86	171.98	1,157.45	523.39	1.18	0.00
Asset Allocation	4,569.54	562.84	332.52	590.76	33.76	904.06	0.00	3,083.92	178.37	8.92	30.12
Balanced	1,184.07	114.94	0.00	537.17	8.83	56.61	17.77	1,337.53	112.43	4.71	0.00
Capital Protected	2,502.25	26.84	0.00	0.00	0.00	135.86	0.00	301.22	593.30	14.14	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	38,747.42	2,541.45	7,160.48	14,606.80	5,054.13	7,950.09	1,076.75	36,138.50	6,186.44	641.61	1,234.31
Fund Of Funds	1,182.03	239.81	0.00	0.00	0.00	711.36	0.00	713.55	114.69	6.83	0.00
Income	20,649.96	3,217.16	909.51	1,560.61	3,031.33	9,852.87	984.02	7,770.76	2,642.48	226.55	24.71
Index Tracker	2,664.04	0.00	0.00	0.00	0.00	1.42	0.00	354.37	0.00	0.00	5.24
Money Market	22,321.49	3,772.02	2,312.77	917.80	1,817.90	95,805.06	619.71	7,042.04	2,253.48	885.07	200.19
Total	95,236.44	10,748.74	11,066.80	18,213.38	9,958.87	115,984.21	2,870.23	57,899.34	12,604.59	1,789.01	1,494.56

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category - Shariah Schemes	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs /Societies/Fo undations/C harities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	322.00	0.00	0.00	70.00	0.00	0.32	0.00	58.00	0.04	0.00	0.00
Islamic Asset Allocation	13,688.32	561.86	0.00	259.35	23.18	1,385.01	0.00	3,584.08	1,118.63	11.29	0.00
Islamic Balanced	2,630.00	276.00	0.00	14.00	4.00	633.00	0.00	1,611.00	518.00	76.00	0.00
Islamic Capital Protected	44.59	0.00	0.00	0.00	0.00	0.85	0.00	61.94	0.00	0.00	0.00
Islamic Commodity	209.00	68.00	0.00	0.00	0.00	51.00	0.00	0.00	3.00	2.00	0.00
Islamic Equity	25,490.35	2,611.03	904.39	4,609.07	141.13	6,575.42	12,536.40	11,807.33	1,645.68	597.11	1.00
Islamic Fund Of Funds	25,882.14	127.71	0.00	102.69	5.00	6,862.27	1,101.34	5,919.81	2,873.15	40.16	35.57
Islamic Income	24,689.48	663.43	33.75	793.21	140.90	8,261.85	16,259.65	5,601.55	2,505.83	50.37	0.00
Islamic Index Tracker	236.00	592.00	0.00	0.00	0.00	662.00	0.00	81.00	0.00	2.00	0.00
Islamic Money Market	18,016.21	1,007.94	61.00	209.27	6.00	9,549.44	3,908.87	1,342.28	744.64	77.90	0.00
Total	111,208.09	5,907.97	999.14	6,057.59	320.21	33,981.16	33,806.26	30,067.00	9,408.96	856.83	36.57

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	837.00	36.49	37.02	-0.53	1.00	0.00	0.00	0.00	838.00	36.49	37.03	-0.53
Karachi	11,799.00	3,118.98	2,605.46	513.52	1,100.00	24,677.40	24,077.39	-3,314.72	12,899.00	22,331.78	25,132.98	-2,801.20
Larkana	134.00	5.23	4.87	0.36	0.00	0.00	0.00	0.00	134.00	5.23	4.87	0.36
Mirpur Khas	17.00	1.80	1.20	0.59	0.00	0.00	0.00	0.00	17.00	1.80	1.20	0.59
Nawab Shah	46.00	5.00	0.00	5.01	0.00	0.00	0.00	0.00	46.00	5.01	0.00	5.01
Others	737.00	164.48	221.54	-57.05	18.00	40.87	41.34	-0.47	755.00	205.36	262.88	-57.52
Sukkur	109.00	1.54	3.40	-1.85	0.00	0.00	0.00	0.00	109.00	1.54	3.40	-1.85
Sindh	13,679.00	3,333.53	2,873.49	460.04	1,119.00	24,718.27	24,118.73	-3,315.18	14,798.00	22,587.21	25,442.35	-2,855.14
Bahawalpur	116.00	16.92	15.85	1.07	26.00	1,283.79	1,929.65	-645.86	142.00	1,300.71	1,945.50	-644.80
Faisalabad	1,034.00	163.04	102.77	60.27	33.00	565.86	74.44	491.42	1,067.00	728.90	177.21	551.69
Gujranwala	387.00	195.18	73.02	122.17	7.00	28.82	0.19	28.63	394.00	224.01	73.21	150.80
Lahore	7,068.00	2,839.53	2,426.51	413.03	464.00	1,769.08	3,254.92	-1,485.85	7,532.00	4,608.61	5,681.43	-1,072.82
Multan	1,626.00	324.54	191.10	133.43	17.00	11.22	10.91	0.31	1,643.00	335.76	202.02	133.74
Others	1,708.00	280.15	227.48	52.67	29.00	119.20	54.88	64.32	1,737.00	399.35	282.37	116.99
Rahim Yar Khan	96.00	9.79	1.28	8.51	0.00	0.00	0.00	0.00	96.00	9.79	1.28	8.51
Rawalpindi	1,582.00	335.84	257.70	78.14	125.00	5,004.52	5,759.50	-754.98	1,707.00	5,340.35	6,017.20	-676.84
Sadiqabad	13.00	0.51	0.03	0.48	0.00	0.00	0.00	0.00	13.00	0.51	0.03	0.48
Sargodha	322.00	108.66	27.27	81.39	0.00	0.00	0.00	0.00	322.00	108.66	27.27	81.38
Sialkot	340.00	41.90	46.58	-4.68	7.00	62.92	6.94	55.98	347.00	104.82	53.52	51.30
Punjab	14,292.00	4,316.06	3,369.59	946.47	708.00	8,845.40	11,091.43	-2,246.03	15,000.00	13,161.46	14,461.02	-1,299.56
Islamabad	2,272.00	679.87	398.28	281.58	157.00	1,654.04	8,616.71	-4,443.26	2,429.00	2,333.91	6,495.58	-4,161.68
Capital Territory	2,272.00	679.87	398.28	281.58	157.00	1,654.04	8,616.71	-4,443.26	2,429.00	2,333.91	6,495.58	-4,161.68
Abbottabad	138.00	32.11	8.27	23.84	1.00	0.01	0.00	0.01	139.00	32.12	8.28	23.85
Bannu	20.00	0.00	0.07	-0.07	0.00	0.00	0.00	0.00	20.00	0.00	0.07	-0.07
Dera Ismail Khan	15.00	0.00	14.89	-14.88	0.00	0.00	0.00	0.00	15.00	0.00	14.89	-14.88

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Mansehra	11.00	1.63	0.00	1.63	0.00	0.00	0.00	0.00	11.00	1.63	0.00	1.63
Nowshera	141.00	4.50	0.36	4.14	2.00	0.00	0.00	0.00	143.00	4.50	0.36	4.13
Others	248.00	31.23	19.07	12.16	3.00	0.00	0.00	0.00	251.00	31.23	19.07	12.16
Peshawar	750.00	378.64	150.62	228.03	12.00	8.32	1.20	7.12	762.00	386.97	151.82	235.15
Swat	8.00	0.07	0.15	-0.08	0.00	0.00	0.00	0.00	8.00	0.07	0.15	-0.08
KPK	1,331.00	448.18	193.42	254.76	18.00	8.33	1.20	7.13	1,349.00	456.51	194.62	261.89
Gwadar	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	11.00	0.00	0.77	-0.77	0.00	0.00	0.00	0.00	0.00	0.00	0.77	-0.77
Quetta	84.00	29.68	16.12	13.56	1.00	0.00	0.13	-0.13	0.00	29.68	16.25	13.43
Turbat	3.00	0.00	0.05	-0.05	0.00	0.00	0.00	0.00	0.00	0.00	0.05	-0.05
Balochistan	99.00	29.68	16.94	12.74	1.00	0.00	0.13	-0.13	0.00	29.68	17.07	12.61
Gilgit	30.00	0.18	0.22	-0.04	0.00	0.00	0.00	0.00	30.00	0.18	0.22	-0.04
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	3.00	0.01	0.00	0.01	0.00	0.00	0.00	0.00	3.00	0.01	0.00	0.01
Gilgit Baltistan	33.00	0.19	0.22	-0.03	0.00	0.00	0.00	0.00	33.00	0.19	0.22	-0.03
Mirpur	105.00	11.88	10.58	1.30	0.00	0.00	0.00	0.00	105.00	11.88	10.58	1.30
Muzaffarabad	52.00	8.33	1.53	6.79	0.00	0.00	0.00	0.00	52.00	8.33	1.53	6.79
Others	27.00	9.70	0.61	9.09	0.00	0.00	0.00	0.00	27.00	9.70	0.61	9.09
Azad Jammu & Kashmir	184.00	29.91	12.72	17.19	0.00	0.00	0.00	0.00	184.00	29.91	12.72	17.19
Overseas	91.00	97.98	87.92	10.05	1.00	200.00	20.00	180.00	92.00	297.98	107.92	190.05
Total	31,981.00	8,935.39	6,952.58	1,982.81	2,004.00	35,426.04	87,676.42	-9,817.48	67,678.00	38,896.84	46,731.51	-7,834.67

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	565.00	39.88	59.58	-19.71	256.00	39.00	6.00	33.00	821.00	78.88	65.59	13.29
Karachi	33,038.00	9,855.79	7,044.06	2,811.74	10,408.00	7,139.06	10,087.48	-5,549.22	43,446.00	14,394.05	17,131.53	-2,737.49
Larkana	29.00	3.92	0.99	2.93	45.00	2.00	1.00	1.00	74.00	5.92	1.99	3.93
Mirpur Khas	37.00	0.03	1.15	-1.12	79.00	2.00	10.00	-8.00	116.00	2.03	11.15	-9.12
Nawab Shah	27.00	1.62	0.49	1.13	92.00	6.00	0.00	6.00	119.00	7.62	0.49	7.13
Others	604.00	38.38	36.81	1.57	467.00	33.00	26.00	7.00	1,071.00	71.38	62.81	8.57
Sukkur	64.00	2.23	5.75	-3.52	12.00	3.00	0.00	3.00	76.00	5.23	5.75	-0.52
Sindh	34,364.00	9,941.86	7,148.83	2,793.03	11,359.00	7,224.06	10,130.48	-5,507.22	45,723.00	14,565.11	17,279.30	-2,714.20
Bahawalpur	76.00	2.15	6.41	-4.26	0.00	0.00	0.00	0.00	76.00	2.15	6.41	-4.26
Faisalabad	2,590.00	297.27	370.28	-73.01	1,138.00	323.01	204.31	118.71	3,728.00	620.28	574.59	45.70
Gujranwala	1,246.00	240.19	194.22	45.97	701.00	39.00	49.18	-10.18	1,947.00	279.19	243.40	35.79
Lahore	9,744.00	1,562.94	1,564.13	-1.19	4,488.00	3,274.51	1,765.98	1,508.53	14,232.00	4,837.46	3,330.11	1,507.34
Multan	1,498.00	487.76	490.26	-2.51	1,047.00	928.91	1,095.45	-166.54	2,545.00	1,416.67	1,585.71	-169.05
Others	2,986.00	347.40	290.93	56.47	1,995.00	124.00	96.00	28.00	4,981.00	471.40	386.93	84.47
Rahim Yar Khan	115.00	13.26	16.56	-3.30	16.00	14.00	6.00	8.00	131.00	27.26	22.56	4.70
Rawalpindi	2,459.00	510.92	577.07	-66.15	578.00	1,349.15	99.43	1,249.72	3,037.00	1,860.08	676.50	1,183.57
Sadiqabad	253.00	6.88	5.09	1.78	6.00	0.00	1.00	-1.00	259.00	6.88	6.09	0.78
Sargodha	284.00	13.53	28.87	-15.34	270.00	11.00	4.00	7.00	554.00	24.53	32.87	-8.34
Sialkot	432.00	50.03	44.90	5.13	268.00	12.00	27.00	-15.00	700.00	62.03	71.90	-9.87
Punjab	21,683.00	3,532.32	3,588.72	-56.40	10,507.00	6,075.59	3,348.35	2,727.24	32,190.00	9,607.91	6,937.07	2,670.83
Islamabad	3,796.00	1,234.99	1,282.50	-47.51	1,495.00	414.37	305.59	108.78	5,291.00	1,649.36	1,588.09	61.27
Capital Territory	3,796.00	1,234.99	1,282.50	-47.51	1,495.00	414.37	305.59	108.78	5,291.00	1,649.36	1,588.09	61.27
Abbottabad	322.00	26.24	24.80	1.44	164.00	4.00	1.00	3.00	486.00	30.24	25.80	4.44
Bannu	18.00	0.43	0.80	-0.37	5.00	0.00	0.00	0.00	23.00	0.43	0.80	-0.37
Dera Ismail Khan	8.00	0.00	0.00	0.00	1.00	1.00	0.00	1.00	9.00	1.00	0.00	1.00

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Mansehra	97.00	23.82	22.96	0.86	51.00	1.00	0.00	1.00	148.00	24.82	22.96	1.86
Nowshera	81.00	14.51	6.54	7.97	13.00	0.00	1.00	-1.00	94.00	14.51	7.54	6.97
Others	754.00	69.22	56.81	12.41	620.00	24.00	7.00	17.00	1,374.00	93.22	63.81	29.41
Peshawar	1,900.00	266.04	238.78	27.26	324.00	23.00	26.90	-3.90	2,224.00	289.04	265.69	23.36
Swat	268.00	49.15	9.88	39.27	202.00	8.00	0.00	8.00	470.00	57.15	9.88	47.27
KPK	3,448.00	449.40	360.57	88.83	1,380.00	61.00	35.90	25.10	4,828.00	510.40	396.47	113.93
Gwadar	4.00	0.00	0.10	-0.10	0.00	0.00	0.00	0.00	4.00	0.00	0.10	-0.10
Hub	4.00	0.00	0.00	0.00	24.00	0.00	0.00	0.00	28.00	0.00	0.00	0.00
Khuzdar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Lasbella	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Others	4.00	1.00	4.50	-3.50	3.00	4.00	4.00	0.00	7.00	5.00	8.50	-3.50
Quetta	109.00	3.98	18.79	-14.81	25.00	2.84	41.97	-39.13	134.00	6.82	60.76	-53.94
Turbat	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Balochistan	123.00	4.98	23.39	-18.41	52.00	6.84	45.97	-39.13	175.00	11.82	69.36	-57.54
Gilgit	15.00	0.09	0.01	0.08	4.00	0.00	0.30	-0.30	19.00	0.09	0.31	-0.22
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	2.00	0.01	0.00	0.01	0.00	0.00	0.00	0.00	2.00	0.01	0.00	0.01
Gilgit Baltistan	17.00	0.10	0.01	0.09	4.00	0.00	0.30	-0.30	21.00	0.10	0.31	-0.21
Mirpur	61.00	3.12	12.51	-9.39	9.00	10.00	10.00	0.00	70.00	13.12	22.51	-9.39
Muzaffarabad	69.00	1.06	2.58	-1.52	39.00	6.00	5.00	1.00	108.00	7.06	7.58	-0.52
Others	30.00	0.46	0.31	0.15	25.00	0.00	0.00	0.00	55.00	0.46	0.31	0.15
Azad Jammu & Kashmir	160.00	4.64	15.40	-10.76	73.00	16.00	15.00	1.00	233.00	20.64	30.40	-9.76
Overseas	295.00	69.09	68.65	0.44	9.00	6.03	5.22	0.81	304.00	75.12	73.87	1.25
Total	63,886.00	15,237.37	12,488.07	2,749.30	24,879.00	13,803.89	13,886.81	-2,683.73	88,765.00	26,440.45	26,374.88	65.58

Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	71.00	0.00	71.00	34.00	0.00	34.00
Karachi	304.00	18.00	322.00	1,075.00	10.00	1,085.00
Larkana	2.00	0.00	2.00	9.00	0.00	9.00
Mirpur Khas	1.00	0.00	1.00	3.00	0.00	3.00
Nawab Shah	2.00	0.00	2.00	8.00	0.00	8.00
Others	25.00	0.00	25.00	43.00	0.00	43.00
Sukkur	1.00	0.00	1.00	2.00	0.00	2.00
Sindh	406.00	18.00	424.00	1,174.00	10.00	1,184.00
Bahawalpur	4.00	0.00	4.00	3.00	0.00	3.00
Faisalabad	61.00	1.00	62.00	104.00	3.00	107.00
Gujranwala	37.00	1.00	38.00	56.00	3.00	59.00
Lahore	254.00	16.00	270.00	557.00	49.00	606.00
Multan	57.00	2.00	59.00	93.00	2.00	95.00
Others	133.00	2.00	135.00	213.00	25.00	238.00
Rahim Yar Khan	3.00	0.00	3.00	6.00	1.00	7.00
Rawalpindi	61.00	3.00	64.00	91.00	12.00	103.00
Sadiqabad	0.00	0.00	0.00	2.00	0.00	2.00
Sargodha	31.00	0.00	31.00	15.00	6.00	21.00
Sialkot	27.00	3.00	30.00	44.00	2.00	46.00
Punjab	668.00	28.00	696.00	1,184.00	103.00	1,287.00
Islamabad	99.00	2.00	101.00	155.00	2.00	157.00
Capital Territory	99.00	2.00	101.00	155.00	2.00	157.00
Abbottabad	8.00	0.00	8.00	33.00	0.00	33.00

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Bannu	0.00	0.00	0.00	0.00	0.00	0.00
Dera Ismail Khan	0.00	0.00	0.00	1.00	0.00	1.00
Mansehra	1.00	0.00	1.00	8.00	0.00	8.00
Nowshera	0.00	0.00	0.00	9.00	0.00	9.00
Others	14.00	0.00	14.00	39.00	0.00	39.00
Peshawar	30.00	0.00	30.00	230.00	0.00	230.00
Swat	0.00	0.00	0.00	22.00	0.00	22.00
Kpk	53.00	0.00	53.00	342.00	0.00	342.00
Gwadar	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00
Quetta	3.00	0.00	3.00	5.00	0.00	5.00
Turbat	0.00	0.00	0.00	0.00	0.00	0.00
Balochistan	3.00	0.00	3.00	5.00	0.00	5.00
Gilgit	2.00	0.00	2.00	7.00	0.00	7.00
Hunza	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	2.00	0.00	2.00
Gilgit Baltistan	2.00	0.00	2.00	9.00	0.00	9.00
Mirpur	8.00	0.00	8.00	5.00	0.00	5.00
Muzaffarabad	1.00	0.00	1.00	6.00	0.00	6.00
Others	5.00	0.00	5.00	17.00	0.00	17.00
Azad Jammu & Kashmir	14.00	0.00	14.00	28.00	0.00	28.00
Overseas	1.00	0.00	1.00	2.00	0.00	2.00
Total	1,246.00	48.00	1,294.00	2,899.00	115.00	3,014.00

Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,545	703.89	25	151.05	5,570.00	854.94	2,240.00	830.74	3.00	1.81	2,243.00	832.55
Karachi	100,018	50,520.17	3,705	170,643.34	103,723.00	221,163.51	96,096.00	58,905.97	2,484.00	63,144.35	98,580.00	122,050.32
Larkana	305	40.98	1	0.00	306.00	40.98	197.00	86.90	1.00	0.00	198.00	86.90
Mirpur Khas	190	18.23	0	0.00	190.00	18.24	141.00	68.89	1.00	10.17	142.00	79.06
Nawab Shah	144	61.76	0	0.00	144.00	61.76	128.00	45.78	0.00	0.00	128.00	45.78
Others	3,667	1,170.35	24	369.27	3,691.00	1,539.62	2,933.00	2,563.34	7.00	299.99	2,940.00	2,863.33
Sukkur	1,255	219.76	6	76.47	1,261.00	296.24	355.00	186.96	4.00	66.20	359.00	253.16
Sindh	111,124	52,735.14	3,761	171,240.14	114,885.00	223,975.28	102,090.00	62,688.59	2,500.00	63,522.52	104,590.00	126,211.11
Bahawalpur	478	238.72	8	1,252.18	486.00	1,490.90	272.00	138.40	1.00	1.78	273.00	140.18
Faisalabad	4,410	2,044.49	103	5,192.80	4,513.00	7,237.29	5,511.00	2,012.84	126.00	1,992.28	5,637.00	4,005.13
Gujranwala	2,372	782.64	21	94.49	2,393.00	877.12	1,997.00	911.67	21.00	20.57	2,018.00	932.24
Lahore	35,323	23,074.59	1,544	23,441.24	36,867.00	46,515.84	37,470.00	19,673.76	890.00	12,183.47	38,360.00	31,857.23
Multan	6,175	1,883.84	79	320.30	6,254.00	2,204.13	3,818.00	1,707.48	27.00	1,024.03	3,845.00	2,731.51
Others	6,156	2,599.26	65	851.30	6,221.00	3,450.56	9,136.00	4,230.30	18.00	122.82	9,154.00	4,353.12
Rahim Yar Khan	403	136.27	0	0.00	403.00	136.27	467.00	311.77	1.00	10.14	468.00	321.91
Rawalpindi	10,167	3,790.21	250	25,903.98	10,417.00	29,694.19	8,859.00	4,780.41	133.00	5,283.03	8,992.00	10,063.45
Sadiqabad	82	39.05	4	4.17	86.00	43.22	269.00	184.08	0.00	0.00	269.00	184.08
Sargodha	1,685	641.14	5	34.82	1,690.00	675.95	881.00	376.78	1.00	0.91	882.00	377.69
Sialkot	2,441	1,002.39	41	349.90	2,482.00	1,352.29	1,738.00	717.27	13.00	44.06	1,751.00	761.33
Punjab	69,692	36,232.58	2,120	57,445.17	71,812.00	93,677.76	70,418.00	35,044.77	1,231.00	20,683.09	71,649.00	55,727.86
Islamabad	11,742	6,744.22	395	13,730.23	12,137.00	20,474.45	13,039.00	8,461.73	208.00	3,482.27	13,247.00	11,944.00
Capital Territory	11,742	6,744.22	395	13,730.23	12,137.00	20,474.45	13,039.00	8,461.73	208.00	3,482.27	13,247.00	11,944.00
Abbottabad	1,046	320.85	19	81.48	1,065.00	402.33	988.00	423.34	1.00	13.28	989.00	436.63
Bannu	35	39.60	0	0.00	35.00	39.60	102.00	36.51	0.00	0.00	102.00	36.51

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Individual		Non-Individual		Individual		Non-Individual	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Dera Ismail Khan	56	33.57	1	1.60	57.00	35.17	87.00	23.03	0.00	0.00	87.00	23.03
Mansehra	41	5.53	0	0.00	41.00	5.53	221.00	66.00	0.00	0.00	221.00	66.00
Nowshera	442	95.16	11	140.17	453.00	235.33	452.00	196.81	8.00	41.55	460.00	238.36
Others	1,202	429.27	11	4.49	1,213.00	433.76	2,321.00	872.45	16.00	254.34	2,337.00	1,126.79
Peshawar	5,433	1,772.35	86	1,234.83	5,519.00	3,007.18	5,843.00	2,540.60	54.00	628.36	5,897.00	3,168.96
Swat	53	7.69	0	0.00	53.00	7.69	451.00	211.12	0.00	0.00	451.00	211.12
KPK	8,308	2,704.01	128	1,462.58	8,436.00	4,166.59	10,465.00	4,369.85	79.00	937.53	10,544.00	5,307.39
Gwadar	6	2.46	0	0.00	6.00	2.46	19.00	152.91	0.00	0.00	19.00	152.91
Hub	4	0.95	0	0.00	4.00	0.95	32.00	8.00	0.00	0.00	32.00	8.00
Khuzdar	7	0.62	0	0.00	7.00	0.62	6.00	1.98	0.00	0.00	6.00	1.98
Lasbella	0	0.00	0	0.00	0.00	0.00	28.00	7.42	0.00	0.00	28.00	7.42
Others	36	7.07	2	0.01	38.00	7.08	76.00	29.84	6.00	218.01	82.00	247.85
Quetta	1,543	429.87	15	100.17	1,558.00	530.03	658.00	313.95	5.00	37.24	663.00	351.19
Turbat	7	5.63	0	0.00	7.00	5.63	1.00	1.00	0.00	0.00	1.00	1.00
Balochistan	1,603	446.60	17	100.18	1,620.00	546.78	820.00	515.11	11.00	255.25	831.00	770.36
Gilgit	48	2.15	0	0.00	48.00	2.15	49.00	13.26	2.00	21.68	51.00	34.95
Hunza	0	0.00	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	29	0.35	2	2.00	31.00	2.35	26.00	8.33	1.00	4.42	27.00	12.75
Gilgit Baltistan	77	2.50	2	2.00	79.00	4.50	75.00	21.60	3.00	26.10	78.00	47.70
Mirpur	2,138	921.49	3	1.09	2,141.00	922.58	720.00	416.65	3.00	19.00	723.00	435.65
Muzaffarabad	87	26.81	1	0.00	88.00	26.81	298.00	90.79	2.00	21.12	300.00	111.91
Others	190	156.31	2	44.16	192.00	200.47	426.00	444.48	1.00	0.64	427.00	445.12
Azad Jammu & Kashmir	2,415	1,104.61	6	45.25	2,421.00	1,149.85	1,444.00	951.91	6.00	40.76	1,450.00	992.68
Overseas	841	2,157.65	9	314.84	850.00	2,472.49	959.00	1,537.92	4.00	1.00	963.00	1,538.92
Total	205,802	102,127.30	6,438	244,340.38	212,240.00	346,467.69	199,310.00	113,591.47	4,042.00	88,948.53	203,352.00	202,540.00



SECP