

Summary of NBFCs, NEs. & Modarabas Sector November 2020



Securities & Exchange Commission of Pakistan Specialized Companies Division Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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SNAPSHOT OF NBFI INDUSTRY AS OF NOVEMBER 30, 2020

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	42.73	2.73%
Mutual Funds (227) and Plans (85)	227	916.82	58.61%
Discretionary & Non-Discretionary Portfolios	-	258.35	16.52%
Pension Funds	19	34.42	2.20%
REIT Management Companies	7	06.00	0.38%
Real Estate Investment Trust (REIT Scheme)	1	52.13	3.33%
Investment Banks	12	64.04	4.09%
Non-Bank Microfinance Companies	26	121.09	7.74%
Leasing Companies	7	10.41	0.67%
Modarabas	28	50.34	3.22%
Private Equity Companies	4	00.11	0.01%
Private Equity & Venture Capital Funds	5	07.89	0.50%
Total	359	1,564.33	100.00%

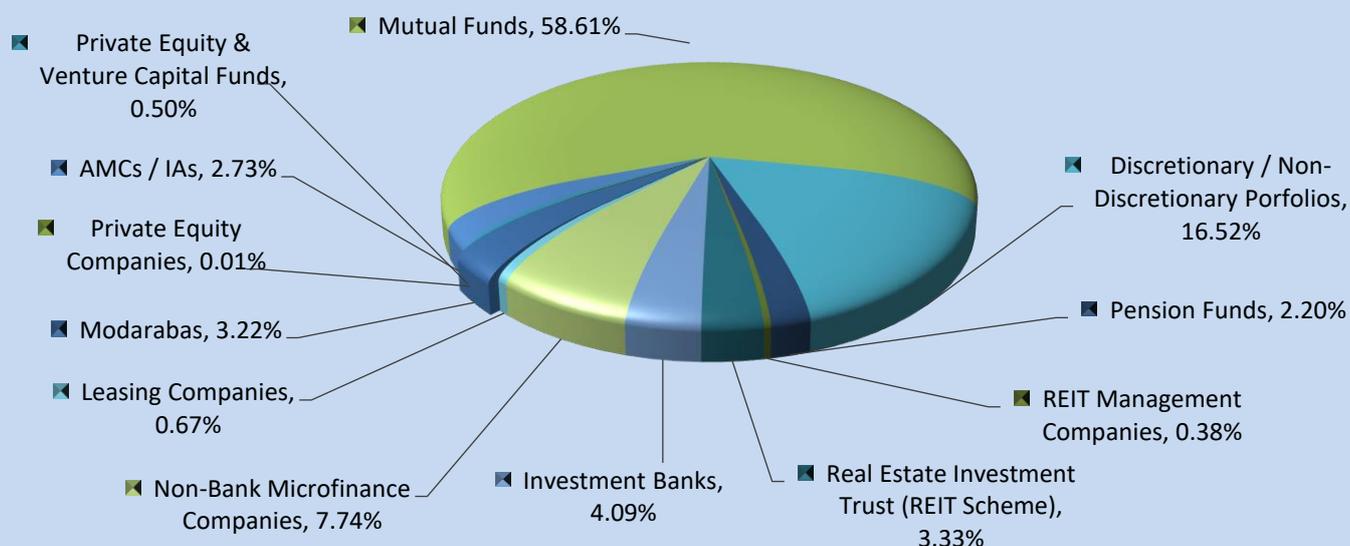
Note 1: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs18,922 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs897,903 million, as of November 30, 2020.

Note 2: The information pertaining to six RMCs is included in the above table, whereas, information pertaining to one RMC (which also holds license of investment advisory services) is included in the assets of AMCs/IAs in the above table.

Note 3: Two NBFs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs in the above table.

Snapshot of NBFI Industry as of November 30, 2020

(Percentage of total assets)

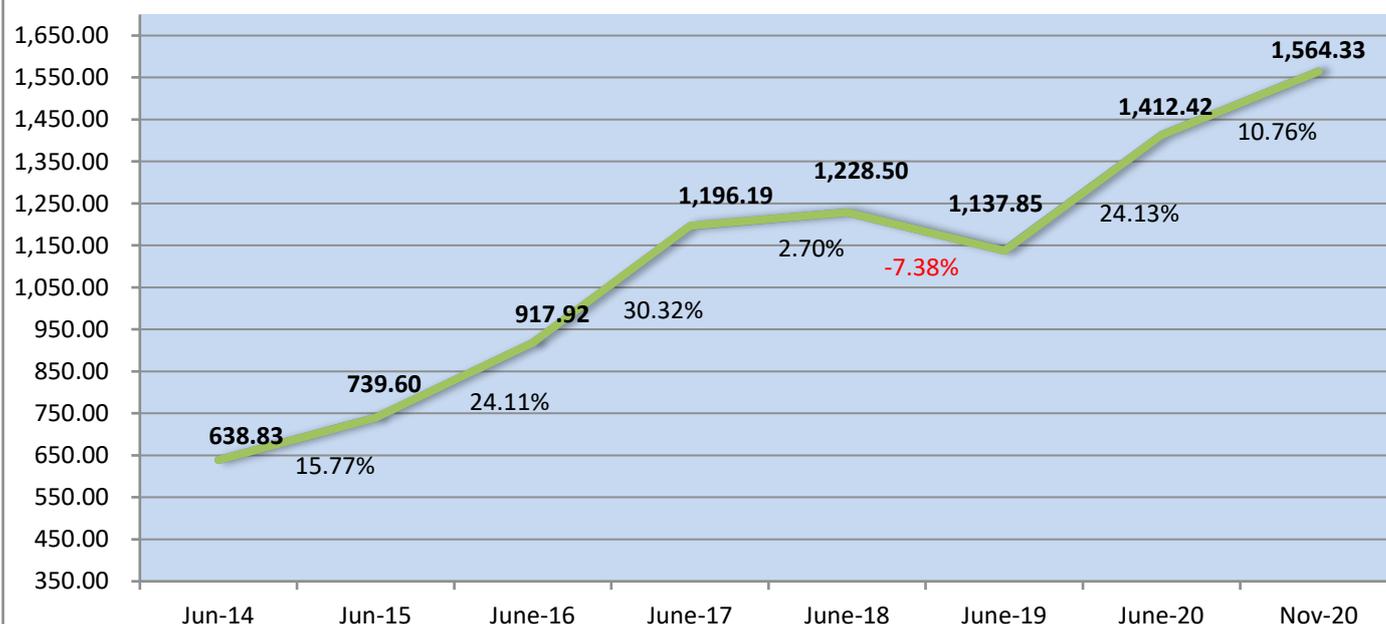


Trend of growth in Total Assets of NBFIs Industry

Description	Jun-14	Jun-15	June-16	June-17	June-18	June-19	June-20	Nov-20
Total Assets (Rs. In billion)	638.83	739.60	917.92	1,196.19	1,228.50	1,140.37	1,412.42	1,564.33
Growth Since Last June	9.24%	15.77%	24.11%	30.32%	2.70%	-7.17%	24.13%	10.76%
Growth since June 30, 2014 till November 30, 2020	144.87%							
Compound Annual Growth Rate June 30, 2014 to November 30, 2020	14.97%							

Trend of growth in Total Assets of NBFIs Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBF Industry

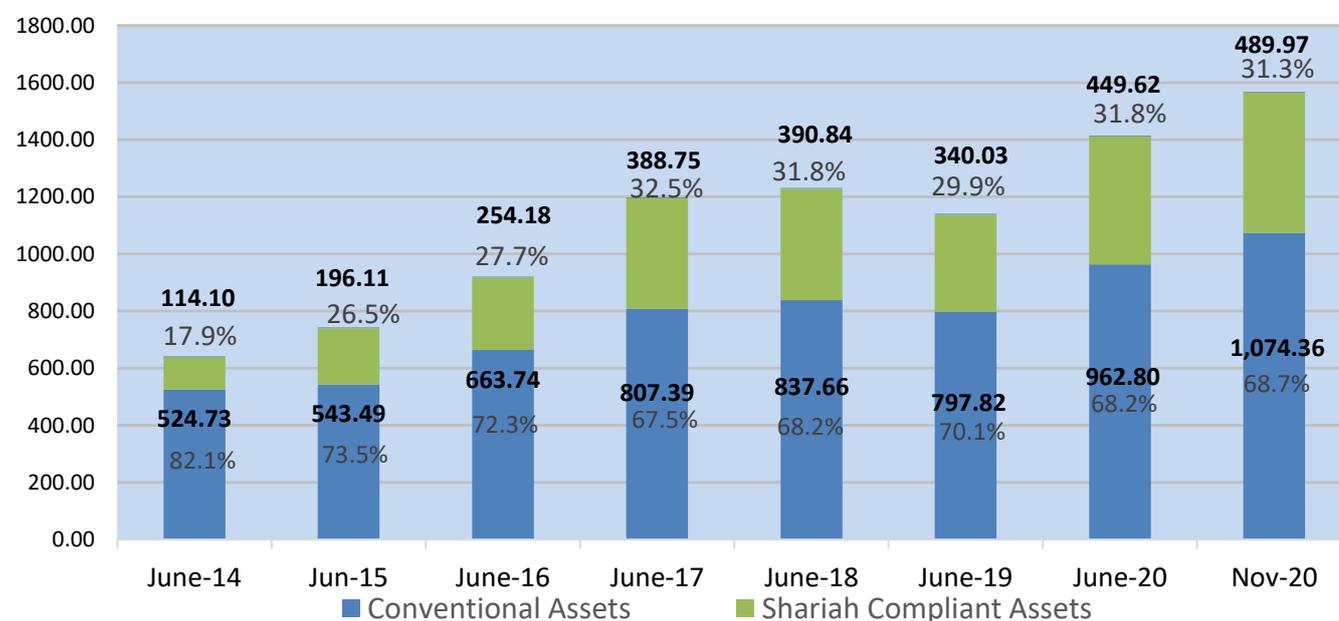
(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	June-20	Nov -20
Conventional Assets	524.73	543.49	663.74	807.39	837.66	797.82	962.80	1,074.36
Shariah Compliant Assets	114.10	196.11	254.18	388.75	390.84	340.03	449.62	489.97
Total Assets	638.83	739.60	917.92	1,196.14	1,228.50	1,137.85	1,412.42	1,564.33
Share of Conventional Assets	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	68.2%	68.7%
Share of Shariah Compliant Assets	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	31.8%	31.3%
Conventional Assets - Growth since June 2014 till Nov 2020						104.75%		
Shariah Compliant Assets - Growth since June 2014 till Nov 2020						329.42%		
Compound Annual Growth Rate - June 2014 to Nov 2020)-Conventional Assets						11.81%		
Compound Annual Growth Rate- June 2014 to Nov 2020)-Shariah Compliant Assets						25.48%		

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)



MUTUAL FUNDS & PLANS

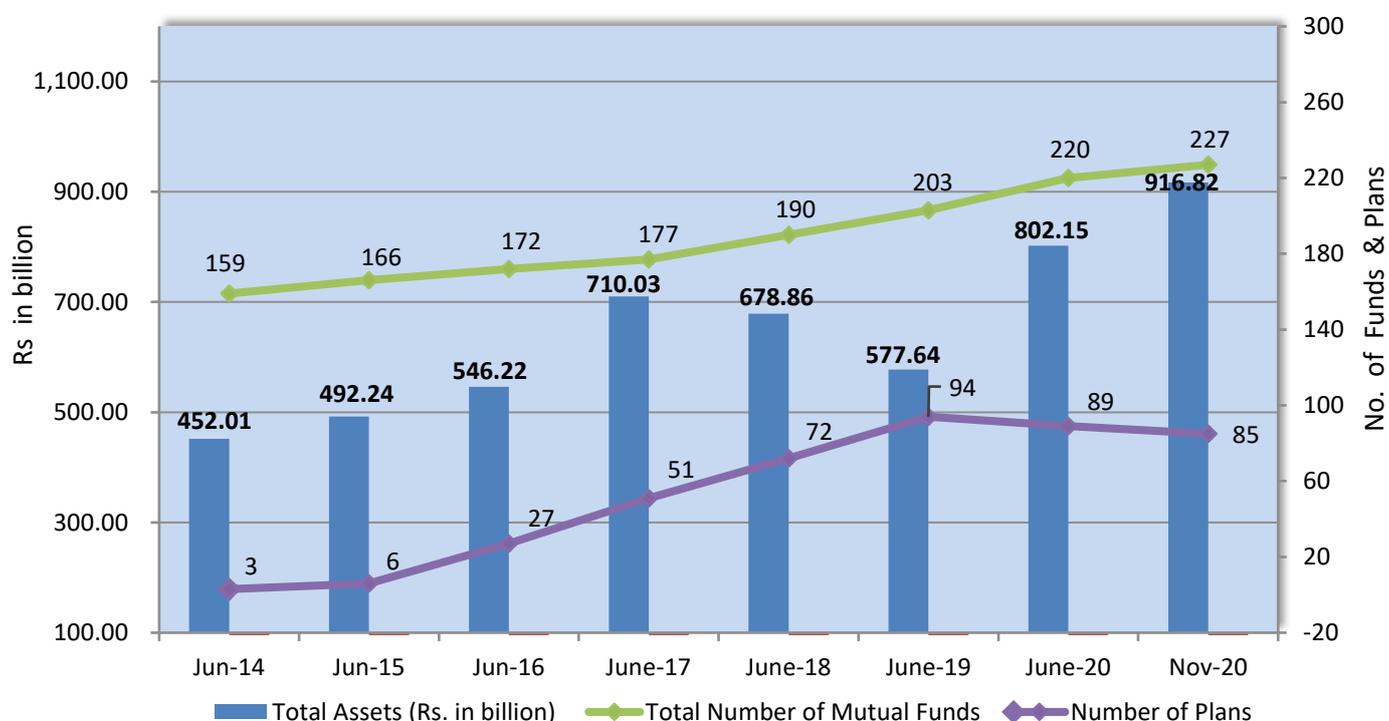
Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Nov-20	
Total Assets (Rs. in billion)	452.01	492.24	546.22	710.03	678.86	577.64	802.15	916.82	
Growth since last June	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	38.87%	14.30%	
Number of Mutual Funds	159	166	172	177	190	203	220	227	
Number of Plans	3	6	27	51	72	94	89	85	
Total Number of Mutual Funds & Plans	162	172	199	228	262	297	309	312	
Growth since June 2014 till Nov 2020								102.83%	
Compound Annual Growth Rate June 2014 to Nov 2020								11.65%	

Trend of Total Assets & Number of Mutual Funds & Plans

(Annual Growth of total assets in percentages)



Trend of Category-Wise Position of Total Assets of Mutual Funds

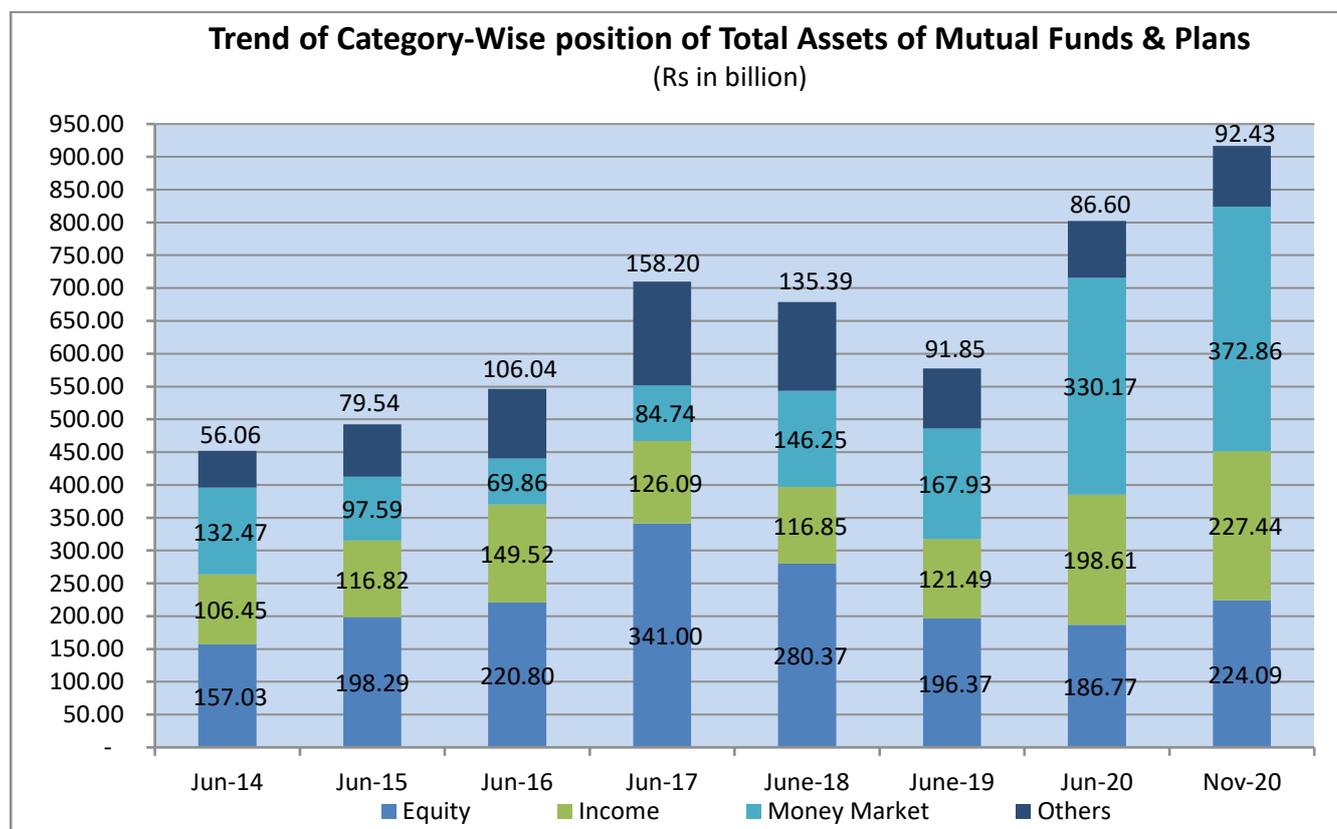
(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Nov-20
Equity	157.03	198.29	220.80	341.00	280.37	196.37	186.77	224.09
Income	106.45	116.82	149.52	126.09	116.85	121.49	198.61	227.44
Money Market	132.47	97.59	69.86	84.74	146.25	167.93	330.17	372.86
Others	56.06	79.54	106.04	158.20	135.39	91.85	86.60	92.43
Total	452.01	492.24	546.22	710.03	678.86	577.64	802.15	916.83

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

(Rs in billion)

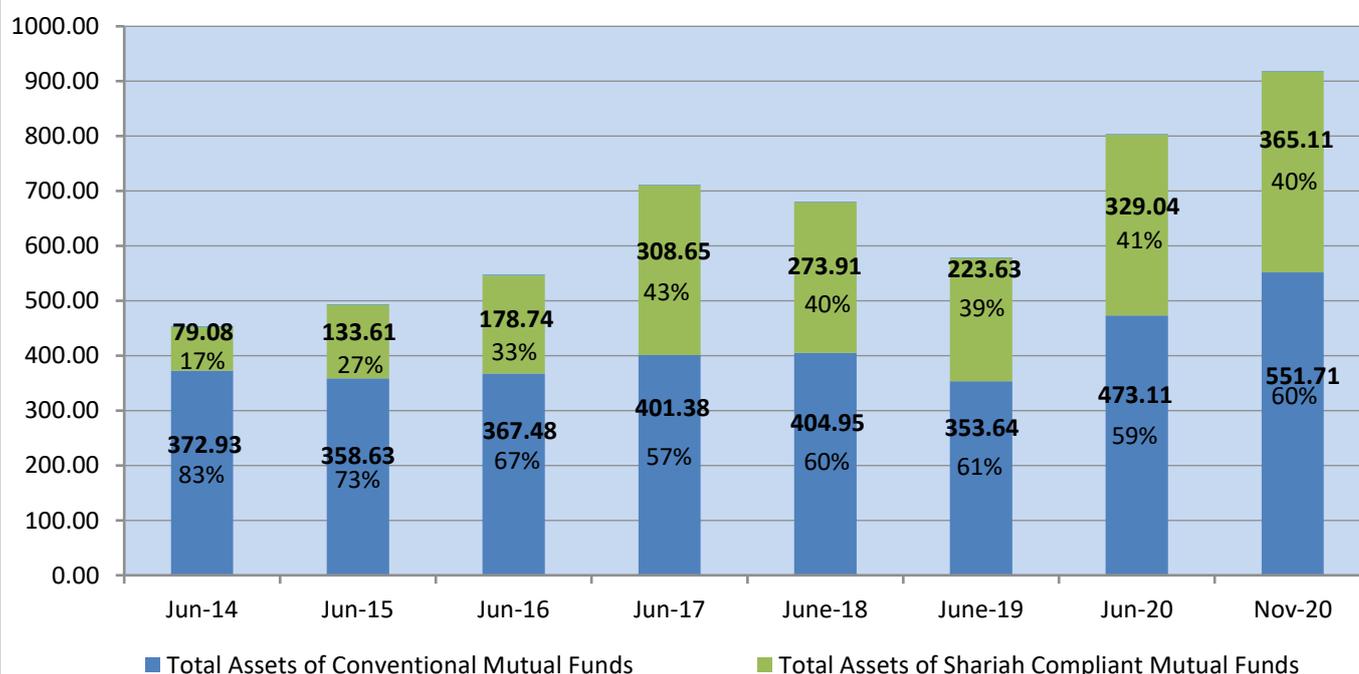


Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June -20	Nov-20	
Total Assets of Conventional Mutual Funds	372.93	358.63	367.48	401.38	404.95	354.01	473.11	551.71	
Total Assets of Shariah Compliant Mutual Funds	79.08	133.61	178.74	308.65	273.91	223.63	329.04	365.11	
Total Assets of Mutual Funds	452.01	492.24	546.22	710.03	678.86	577.64	802.15	916.82	
Share of Conventional Mutual Funds	83%	73%	67%	57%	60%	61%	59%	60%	
Share of Shariah Compliant Mutual Funds	17%	27%	33%	43%	40%	39%	41%	40%	
Conventional Mutual Funds - Growth since last June	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	33.78%	16.61%	
Shariah Compliant Mutual Fund - Growth since last June	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	47.14%	10.96%	
Conventional Mutual Funds - Growth since June 2014 till Nov 2020								47.94%	
Shariah Compliant Mutual Fund -Growth since June 2014 till Nov 2020								361.70%	
Compound Annual Growth Rate - June 2014 to Nov 2020-Conventional Mutual Funds								6.29%	
Compound Annual Growth Rate - June 2014 to Nov 2020-Shariah Compliant Mutual Fund								26.91%	

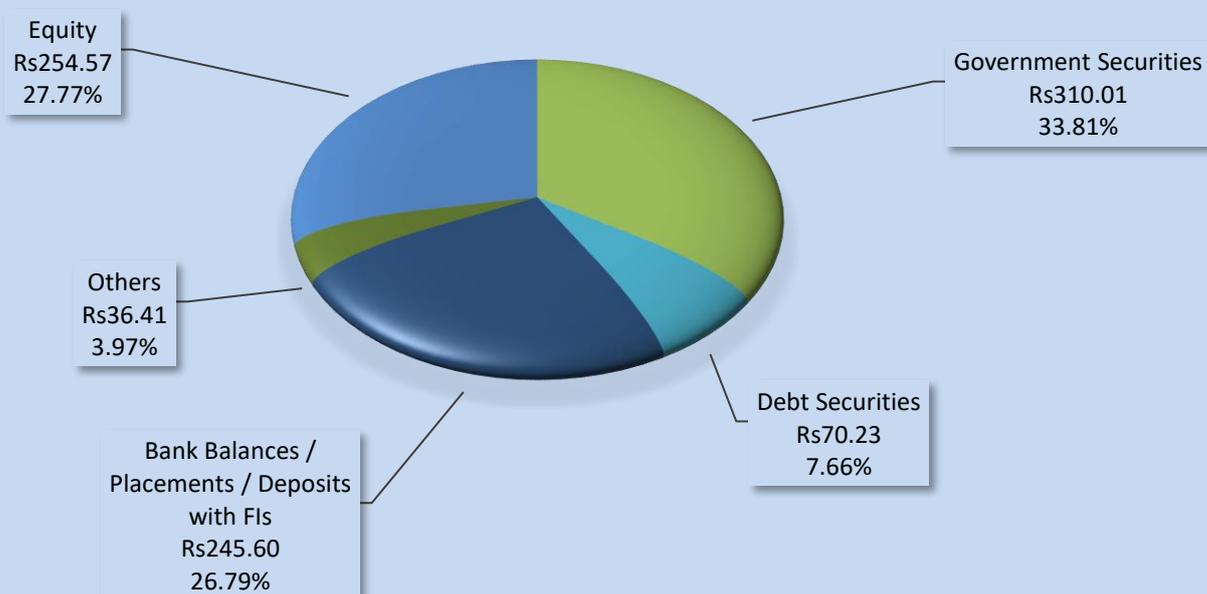
Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans (Rs. in billion & percentage of total assets)



Asset Allocation of Mutual Funds

Asset Allocation of Mutual Funds as of November 30, 2020

(Rs in billion & percentage of Total Assets)



Trend of Total Assets of Mutual Funds during the last 6 Months

Trend of Total Assets of Mutual Funds during the last 6 Months

(Rs. in billion)



Detail of Investor Accounts in Open End Mutual Funds

Description	No. of investor accounts as at Nov 30, 2020 (With balance > 0) - At AMC Level	Value of Investment as at Nov 30, 2020 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	336,179	299,606.58	33.69%
Associated Banks/DFIs/AMCs	57	35,190.14	3.96%
Other Banks/DFIs	170	12,725.19	1.43%
Insurance Companies	320	39,297.14	4.42%
Other financial institutions	131	17,409.11	1.96%
Other Corporates	2,571	330,251.06	37.13%
Fund of funds	58	11,494.46	1.29%
Retirement funds	2,595	110,214.00	12.39%
Trusts/NGOs/Societies/Foundations/Charities	1,110	30,752.90	3.46%
Foreign			
Individuals	615	2,298.09	0.26%
Non-Individuals	16	159	0.02%
Total	343,822	889,398	100.00%

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at November 30, 2020 are 343,822
 Number of investor accounts having zero balance at November 30, 2020 are 337,264
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at November 30, 2020 are 681,086

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

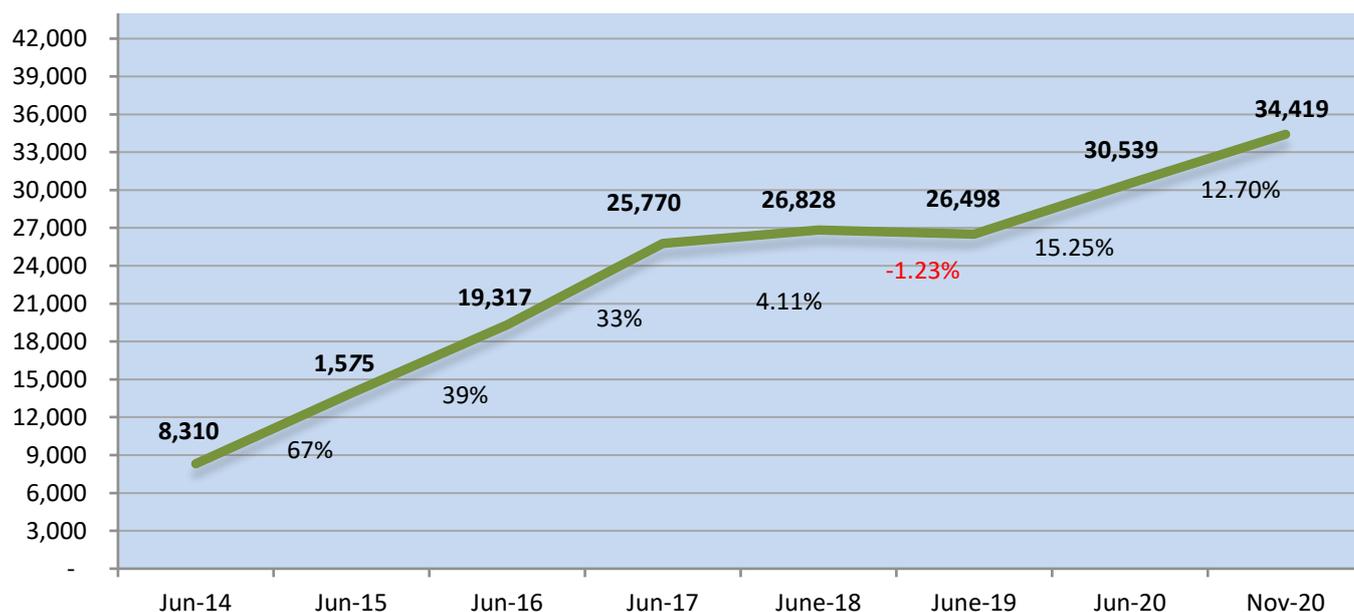
Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June- 20	Nov-20
Total Assets	8,310	13,894	19,317	25,770	26,828	26,498	30,539	34,419
Growth since last June	71%	67%	39%	33%	4.11%	-1.23%	15.25%	12.70%

Trend of Total Assets of Pension Funds

(Rs. in million & Growth Figures in Percentage)



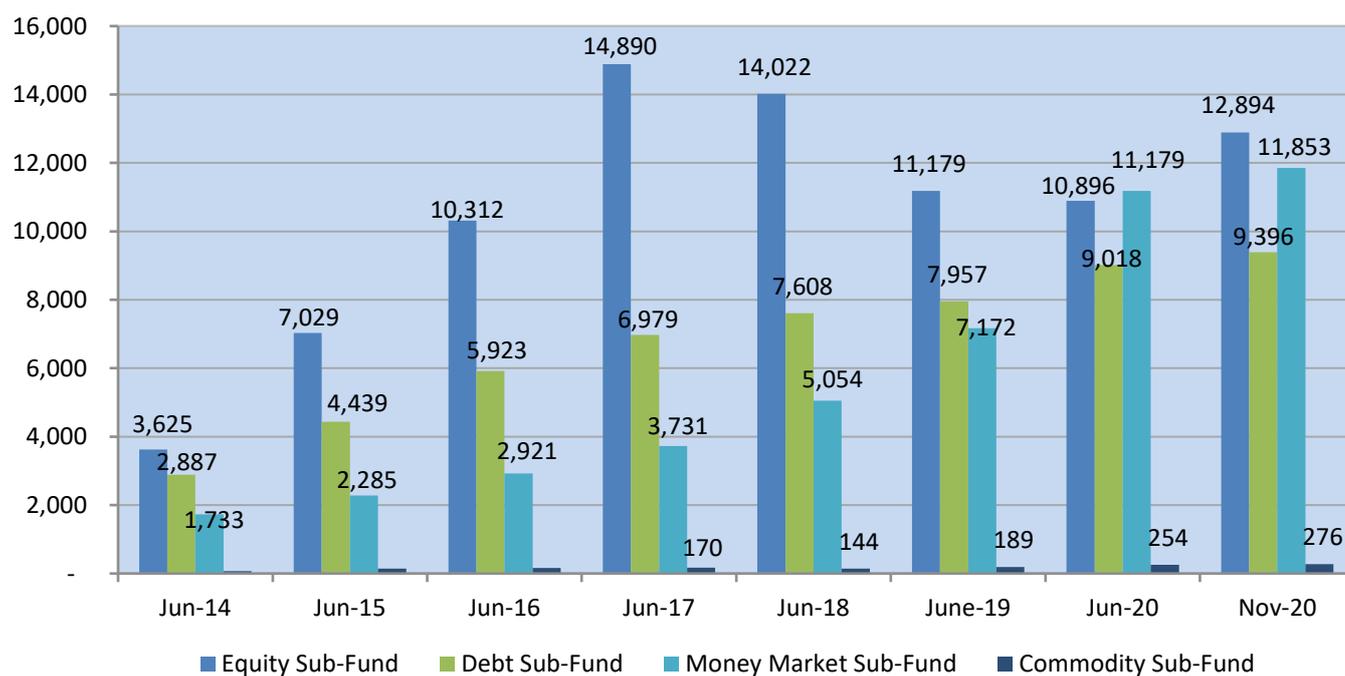
Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Nov-20
Equity Sub-Fund	3,625	7,029	10,312	14,890	14,022	11,179	10,896	12,894
Debt Sub-Fund	2,887	4,439	5,923	6,979	7,608	7,957	9,018	9,396
Money Market Sub-Fund	1,733	2,285	2,921	3,731	5,054	7,172	11,179	11,853
Commodity Sub-Fund	65	140	161	170	144	189	254	276
Total	8,310	13,894	19,317	25,770	26,828	26,498	31,347	34,419

Category-wise Position of Total Assets of Pension Funds

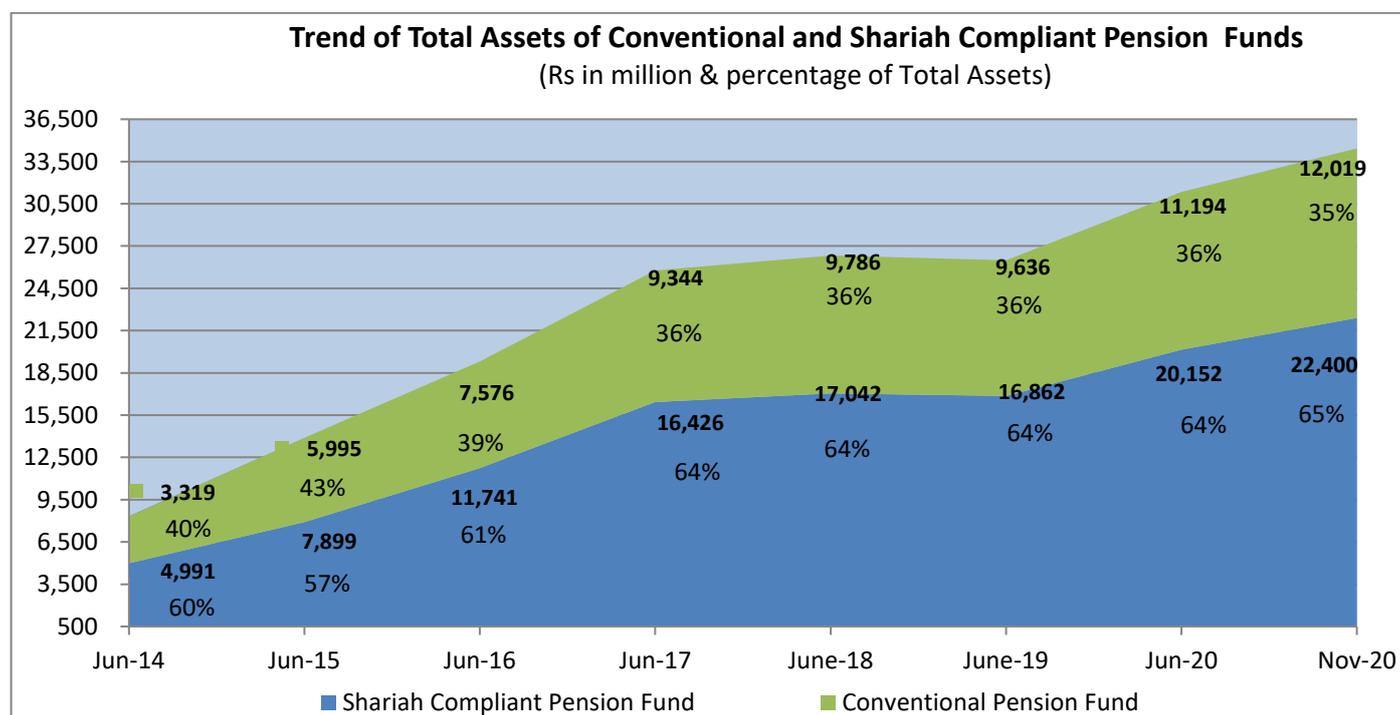
(Rs. in million)



Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

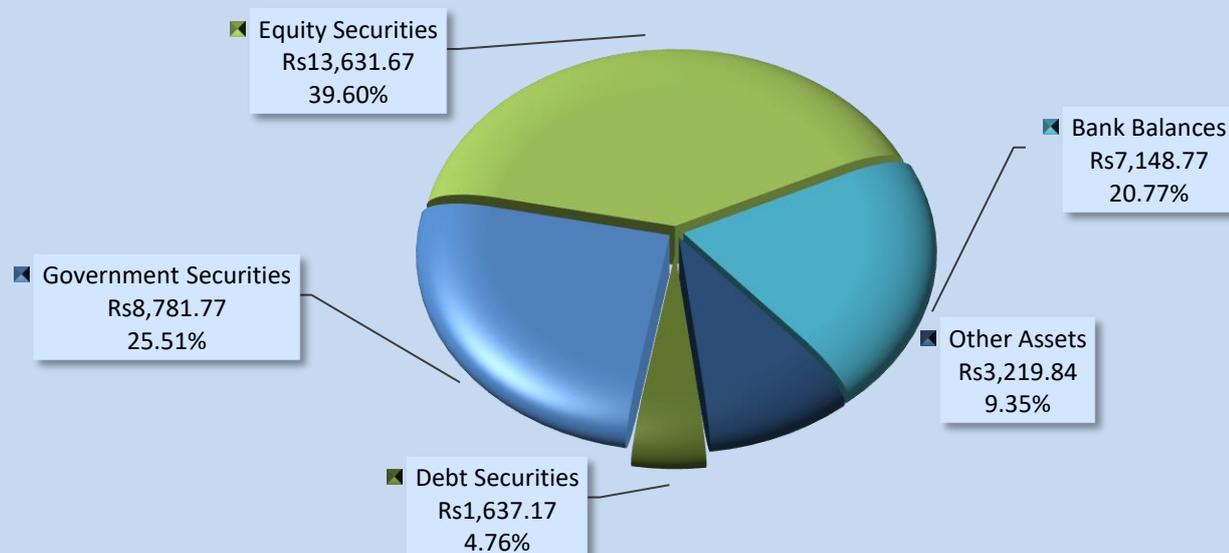
Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Nov-20
Shariah Compliant Pension Funds	4,991	7,899	11,741	16,426	17,042	16,862	20,152	22,400
Conventional Pension Funds	3,319	5,995	7,576	9,344	9,786	9,636	11,194	12,019
Total assets of Pension Funds	8,310	13,894	19,317	25,770	26,828	26,498	31,347	34,419
Share of Shariah Compliant Pension Funds	60%	57%	61%	64%	64%	64%	64%	65%
Share of Conventional Pension Funds	40%	43%	39%	36%	36%	36%	36%	35%
Compound Annual Growth Rate (June 14 to Nov 2020) Shariah Compliant Pension Fund						26.35%		
Compound Annual Growth Rate (June 14 to Nov 2020) Conventional Pension Fund						22.19%		



Asset Allocation of Pension Funds

Asset Allocation of Pension Funds as of November 30, 2020

(Rs in million & Percentage of Total Assets)



Detail of Investor Accounts in Pension Funds

Description	No. of investor accounts as at Nov 30, 2020 (With balance > 0) - At AMC Level	Value of Investment as at Nov 30, 2020 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	33,290	30,662	90.58%
Associated Banks/DFIs/AMCs	14	2,426	7.17%
Other financial institutions	1	382	1.13%
Foreign			
Individuals	9	381	1.13%
Non-Individuals	33,314	33,850	0.00%
Total	33,290	30,662	100.00%

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at November 30, 2020 are 33,314
 Number of investor accounts having zero balance as at November 30, 2020 are 19,627
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at November 30, 2020 are 52,941

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

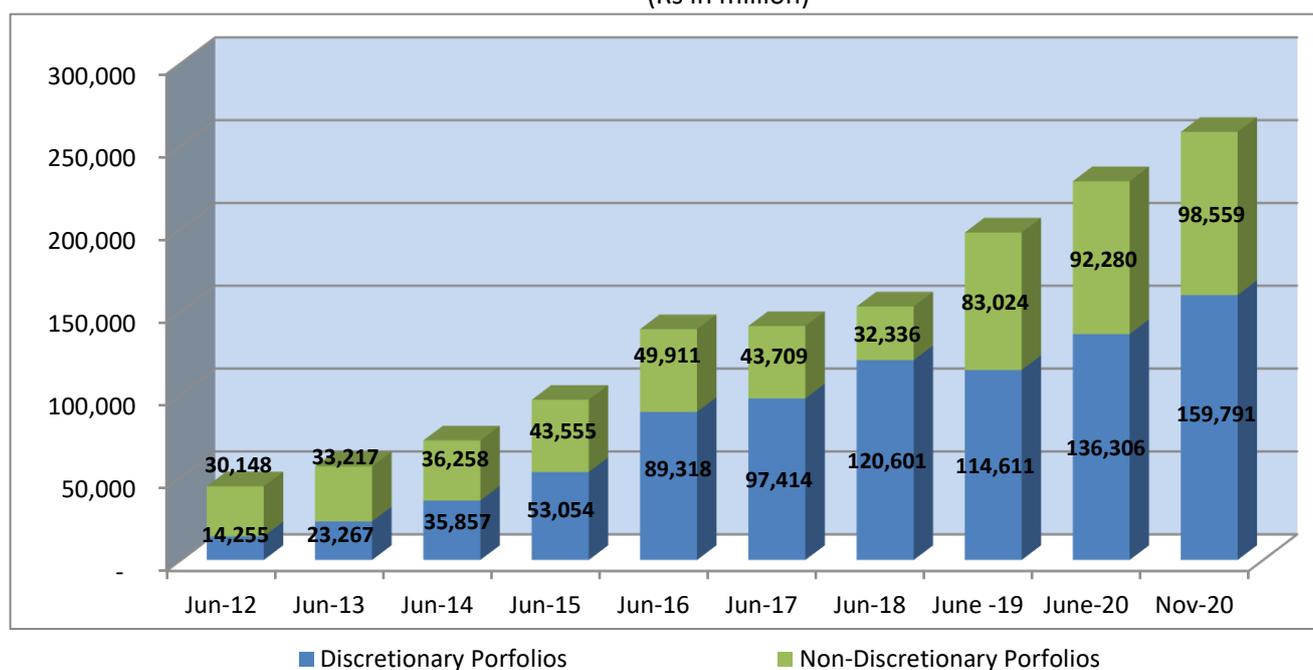
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June-20	Nov-20
Discretionary Portfolios	35,857	53,054	89,318	97,414	20,601	114,611	136,306	159,791
Non-Discretionary Portfolios	36,258	43,555	49,911	43,709	32,336	83,024	92,280	98,559
Total Assets of Portfolios	72,115	96,609	139,229	141,123	152,937	197,635	228,585	258,350

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)



REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE

CAPITAL FUND

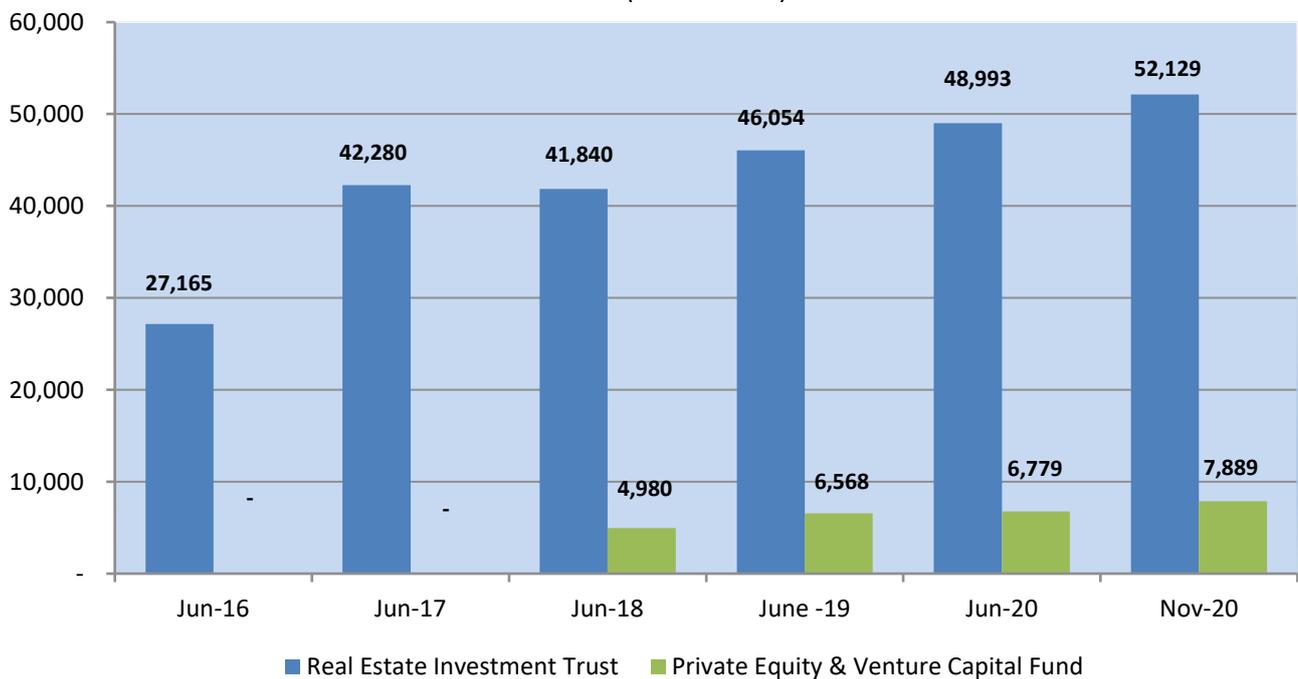
Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	June-20	Nov-20
Real Estate Investment Trust	27,165	42,280	41,840	46,054	48,993	52,129
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,779	7,889
Total Assets	27,165	42,280	46,820	52,622	55,772	60,018

Trend of Total Assets of Real Estate Investment Trust & Private Equity & Venture Capital Fund

(Rs in million)



LEASING COs, MODARABAS, INVESTMENT BANKS AND NON-BANK MICROFINANCE COs

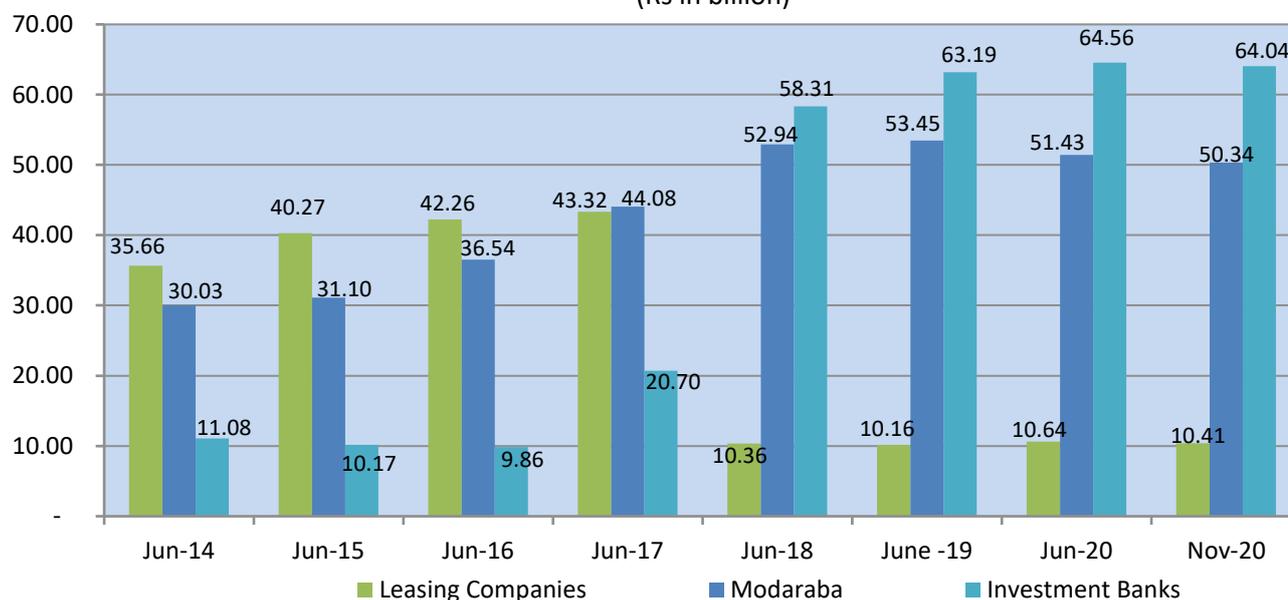
Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank Microfinance Cos.

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June -20	Nov-20
Leasing Companies	35.66	40.27	42.26	43.32	10.36	10.16	10.64	10.41
Modaraba	30.03	31.10	36.54	44.08	52.94	53.45	51.43	50.34
Investment Banks	11.08	10.17	9.86	20.70	58.31	63.19	64.56	64.04
Non-bank Microfinance Companies	-	-	-	61.49	97.17	114.21	122.16	121.09

Trend of Total Assets of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in billion)



Note 1. Previous information of two Investment Banks, which did not file online returns, is included in above table.

Note2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

Note 3. Previous information pertaining to two Non-Bank Microfinance Companies, which did not file online returns, is included in above table.

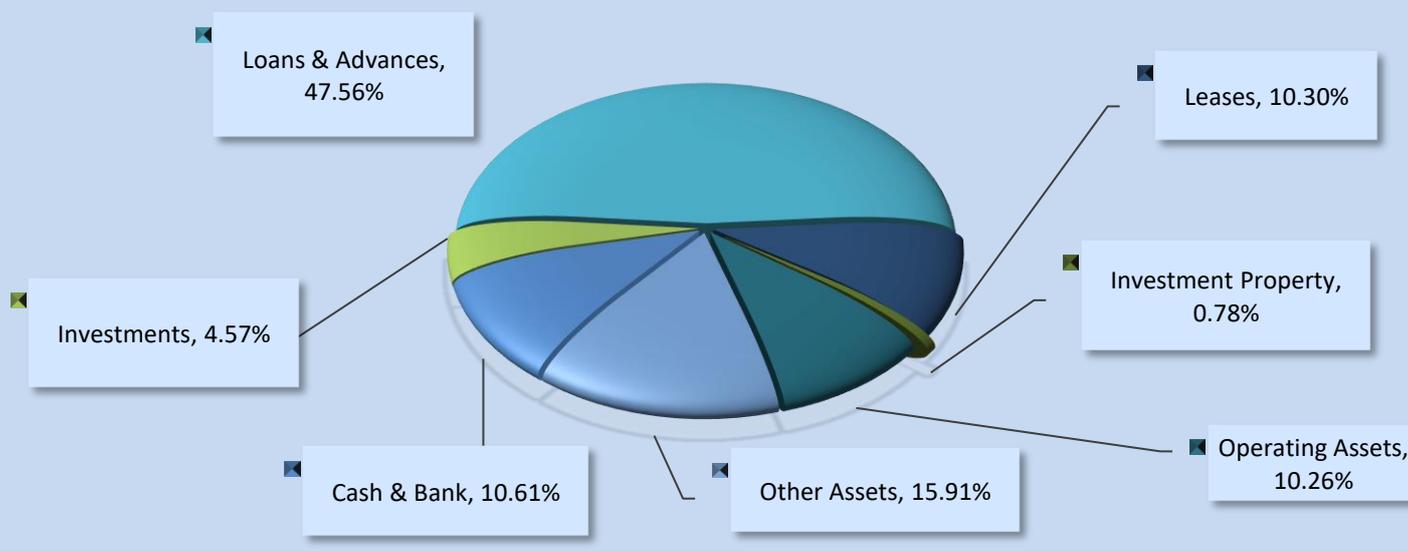
Note 4. Previous information pertaining to one Modaraba, which did not file online returns, is included in above table.

Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Modarabas	3,012.00	3,098.00	13,613.00	4,899.00	1,160.00	16,250.00	8,104.00	50,136.00
Leasing Companies	286.00	119.00	718.00	5,747.00	154.00	183.00	2,839.00	10,046.00
Investment Banks	901	5,955.00	29,175.00	14,040.00	441	3,344.00	5,044.00	58,900.00
Non-bank Microfinance Companies	21,251.78	1,784.86	70,536.62	-	112.50	4,834.90	22,170.77	120,691.43
Total	25,450.78	10,956.86	114,042.62	24,686.00	1,867.50	24,611.90	38,157.77	239,773.43

**Asset Allocation of Leasing Companies, Modarabas & Investment Banks
as of November 30, 2020**



Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to two Non-Bank Microfinance Companies is not included in above table.

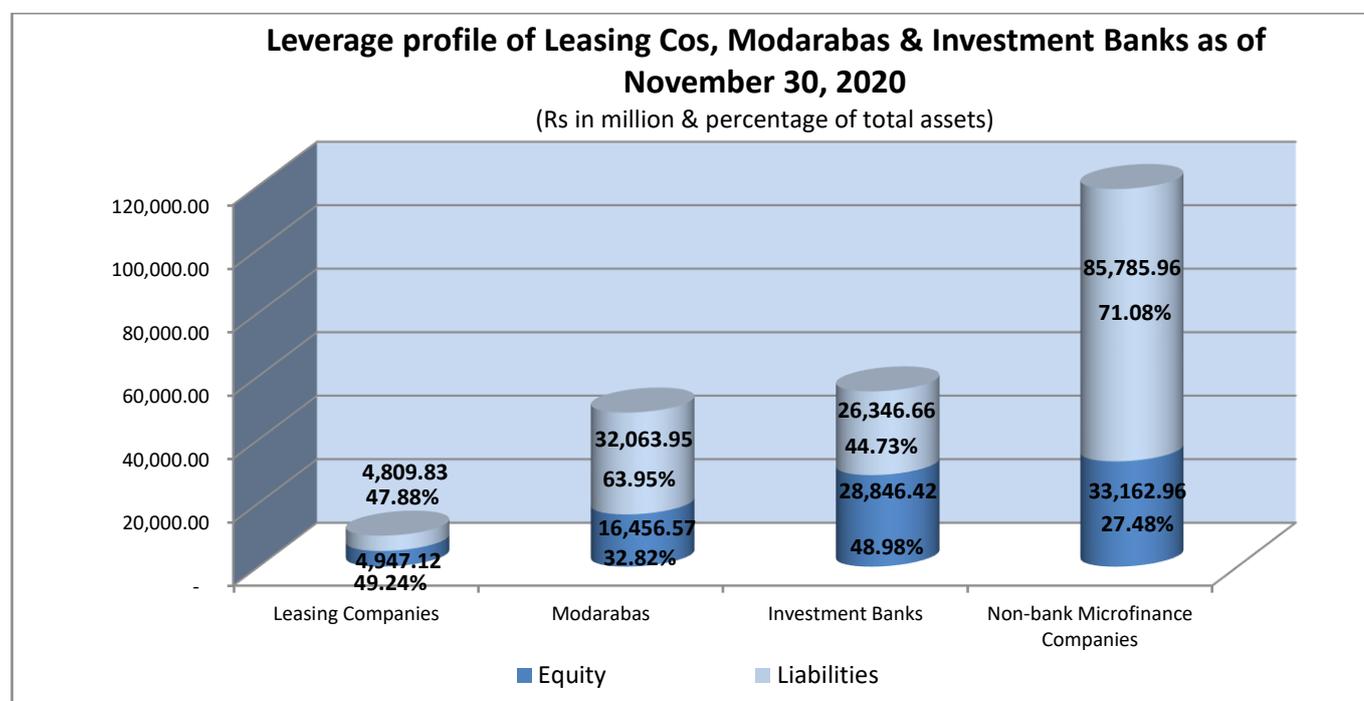
Note 3. Information pertaining to one Modaraba is not included in above table.

Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,947.12	4,809.83	10,046.17	49.24%	47.88%
Modarabas	16,456.57	32,063.95	50,135.32	32.82%	63.95%
Investment Banks	28,846.42	26,346.66	58,900.00	48.98%	44.73%
Non-bank Microfinance Companies	33,162.96	85,785.96	120,691.43	27.48%	71.08%

* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets



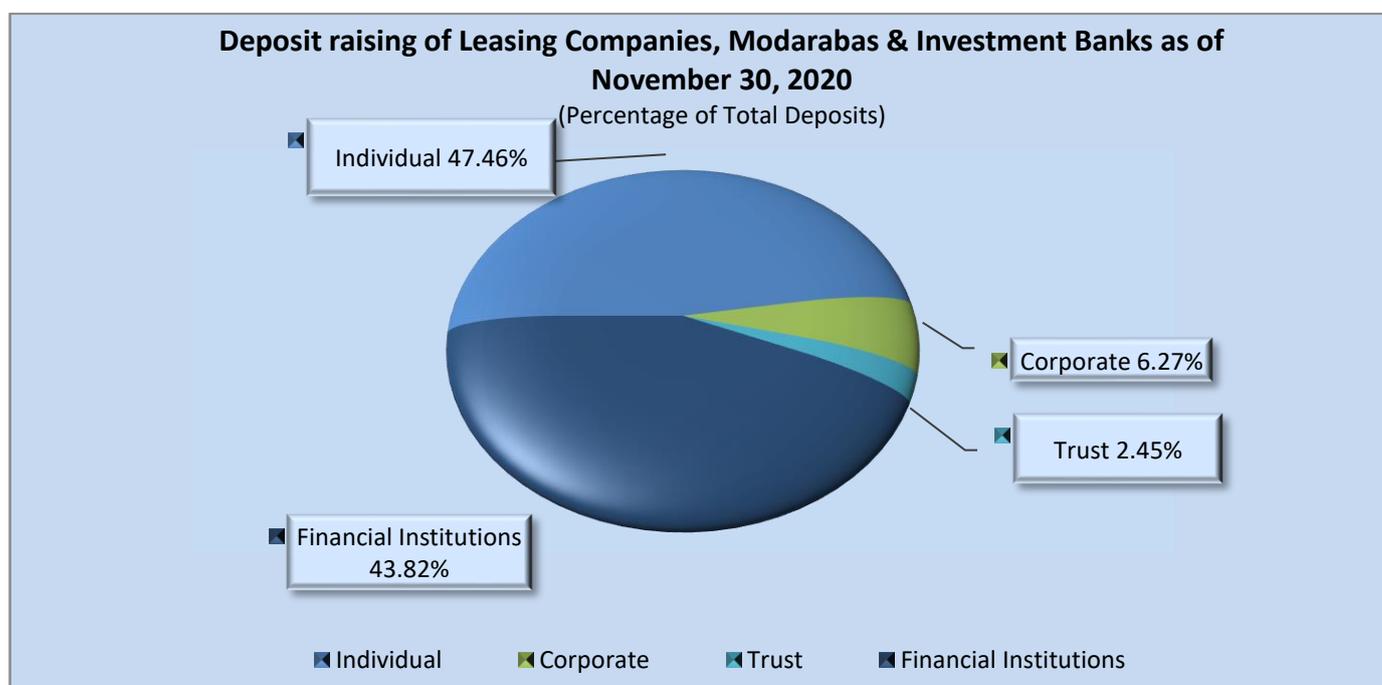
Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to two Non-Bank Microfinance Companies is not included in above table.

Note 3. Information pertaining to one Modaraba is not included in above table.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	235.16	2,927.22	3,933.29	7,095.67	47.46%
Corporate	92.41	612.60	232.84	937.85	6.27%
Trust	-	151.16	214.47	365.63	2.45%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	6,552	-	6,552.17	43.82%
Total	327.57	10,243.15	4,380.60	14,951.32	100.00%



Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to two Non-Bank Microfinance Companies is not included in above table.

Note 3. Information pertaining to one Modaraba is not included in above table.

ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	486.59	276.08	210.51	1,156.65	997.52	159.13	0.00	0.00	0.00	1,643.24	1,273.61	369.63
Asset Allocation	122.05	208.52	-86.48	252.29	365.48	-113.19	0.00	0.00	0.00	374.34	574.01	-199.67
Balanced	3.83	23.91	-20.07	0.00	0.00	0.00	0.00	0.00	0.00	3.83	23.91	-20.07
Capital Protected	0.12	10.79	-10.67	0.00	0.00	0.00	0.00	0.00	0.00	0.12	10.79	-10.67
Commodity	0.00	1.17	-1.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.17	-1.17
Equity	1,827.24	3,618.00	-1,790.76	1,515.75	2,113.29	-597.54	36.00	2.32	33.68	3,379.00	5,733.62	-2,354.62
Fund of Funds	0.00	36.74	-36.74	0.00	304.88	-304.88	0.00	0.00	0.00	0.00	341.62	-341.62
Income	7,906.26	7,220.11	686.15	5,863.58	4,572.66	1,290.92	0.00	0.60	-0.60	13,769.84	11,793.37	1,976.47
Index Tracker	0.17	4.92	-4.76	0.00	33.60	-33.60	0.00	0.00	0.00	0.17	38.52	-38.36
Money Market	15,927.60	13,246.92	2,680.68	27,813.23	21,771.55	6,041.67	2.53	81.70	-79.17	43,743.36	35,100.18	8,643.18
Total	26,273.85	24,647.17	1,626.68	36,601.50	30,158.99	6,442.51	38.53	84.62	-46.09	62,913.89	54,890.79	8,023.10

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individual	Net Issuance/(Redemptions) - Individual	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	104.78	116.49	-11.71	0.00	0.00	0.00	0.00	0.00	0.00	104.78	116.49	-11.71
Islamic Asset Allocation	270.21	535.27	-265.05	270.22	113.21	157.01	0.00	0.00	0.00	540.43	648.48	-108.05
Islamic Balanced	98.16	129.62	-31.46	102.00	11.75	90.25	0.00	0.00	0.00	200.16	141.37	58.79
Islamic Capital Protected	0.00	0.14	-0.14	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.14	-0.14
Islamic Commodity	0.00	12.59	-12.59	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12.59	-12.59
Islamic Equity	4,626.44	6,429.67	-1,803.23	1,500.74	1,282.43	218.30	354.40	204.84	149.56	6,481.58	7,916.95	-1,435.37
Islamic Fund of Funds	17.21	377.60	-360.40	0.06	70.24	-70.18	59.00	0.00	59.00	76.27	447.84	-371.57
Islamic Income	12,334.65	10,736.91	1,597.74	8,158.09	16,407.74	-8,249.66	35.26	551.28	-516.02	20,528.00	27,695.93	-7,167.93
Islamic Index Tracker	52.84	81.38	-28.54	44.89	2.14	42.75	0.00	0.00	0.00	97.73	83.52	14.21
Islamic Money Market	9,345.37	9,249.83	95.55	30,130.83	21,878.41	8,252.42	15.20	109.17	-93.97	39,491.40	31,237.41	8,253.99
Total	26,849.66	27,669.50	-819.83	40,206.83	39,765.93	440.89	463.86	865.29	-401.44	67,520.35	68,300.72	-780.37

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,911.575	265.30	489.47	0.13	1.17	863.93	291.10	2,094.14	608.44	1.30	0.00
Asset Allocation	6,208.36	490.45	380.10	711.25	180.76	616.58	0.00	2,179.95	191.13	7.15	67.48
Balanced	1,032.69	86.12	0.00	606.55	0.19	15.65	0.00	1,355.19	137.84	5.36	0.00
Capital Protected	2,227.81	281.24	0.00	0.00	0.00	5,063.94	0.00	67.17	83.10	0.00	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	41,415.75	4,162.61	4,441.74	17,689.12	3,434.57	10,551.19	1,089.93	44,733.01	2,463.95	3,278.97	624.39
Fund Of Funds	746.90	269.13	0.00	0.00	0.00	533.46	1,090.90	447.55	61.52	0.00	0.00
Income	40,281.47	2,578.58	275.32	1,746.77	2,703.57	32,744.86	335.36	13,260.38	4,179.90	49.27	214.65
Index Tracker	5,306.90	4.70	0.00	0.00	0.00	49.39	0.00	391.26	0.00	0.00	5.80
Money Market	49,715.01	3,974.45	2,622.19	1,360.17	2,218.06	190,058.46	834.92	11,864.75	2,389.86	246.17	0.00
Total	148,846.46	12,112.57	8,208.82	22,113.99	8,538.32	240,497.47	3,642.22	76,393.40	10,115.75	3,588.21	912.32

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	405.25	0.00	0.00	2,067.94	0.01	3.16	0.00	61.21	7.93	0.00	0.00
Islamic Asset Allocation	8,713.82	153.43	45.58	3,126.73	50.18	7,240.63	0.00	2,679.93	206.33	11.76	0.00
Islamic Balanced	2,024.17	299.30	0.00	9.67	1.89	786.17	0.00	1,126.28	75.25	10.23	0.00
Islamic Capital Protected	276.59	0.00	0.00	0.00	0.00	0.92	0.00	74.59	0.00	0.00	0.00
Islamic Commodity	341.23	91.18	0.00	0.00	0.00	29.31	0.00	0.00	3.65	2.60	0.00
Islamic Equity	28,037.37	2,806.46	639.87	6,037.90	380.74	8,990.56	4,193.94	16,738.70	1,948.38	520.12	0.00
Islamic Fund of Funds	7,758.14	164.43	0.00	2,060.48	598.21	2,023.69	5,290.49	2,906.92	686.68	33.45	0.00
Islamic Income	75,333.54	821.46	1,053.64	3,699.50	4,333.54	25,234.78	5,158.13	9,488.11	4,474.34	272.85	0.00
Islamic Index Tracker	373.98	1,060.44	0.00	0.00	0.00	742.52	61.95	69.13	0.00	3.77	0.00
Islamic Money Market	37,023.91	4,151.24	3,402.29	958.45	1,125.74	71,474.53	600.55	4,625.72	10,542.23	122.79	0.00
Total	160,288.01	9,547.93	5,141.38	17,960.67	6,490.30	116,526.26	15,305.05	37,770.59	17,944.80	977.55	0.00

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	1,044.00	49.53	58.86	-9.32	2.00	0.00	5.28	-5.28	1,046.00	49.53	64.14	-14.61
Karachi	13,689.00	12,332.46	13,595.08	-1,262.62	1,193.00	23,817.38	16,081.98	7,735.40	14,882.00	36,149.84	29,677.06	6,472.78
Larkana	139.00	4.48	5.97	-1.49	0.00	0.00	0.00	0.00	139.00	4.48	5.97	-1.49
Mirpur Khas	222.00	0.98	0.01	0.97	0.00	0.00	0.00	0.00	222.00	0.99	0.02	0.97
Nawab Shah	79.00	9.50	2.52	6.98	0.00	0.00	0.00	0.00	79.00	9.50	2.52	6.98
Others	507.00	88.10	92.05	-3.96	9.00	14.38	16.37	-1.99	516.00	102.48	108.42	-5.95
Sukkur	156.00	6.46	13.23	-6.77	0.00	0.00	0.00	0.00	156.00	6.46	13.23	-6.77
Sindh	15,836.00	12,491.51	13,767.72	-1,276.20	1,204.00	23,831.76	16,103.63	7,728.13	17,040.00	36,323.28	29,871.35	6,451.93
Bahawalpur	203.00	189.97	199.93	-9.96	3.00	0.00	0.00	0.00	206.00	189.97	199.93	-9.96
Faisalabad	1,307.00	659.14	572.19	86.95	58.00	569.92	215.20	354.73	1,365.00	1,229.06	787.39	441.67
Gujranwala	458.00	338.24	308.35	29.90	9.00	0.11	0.21	-0.10	467.00	338.36	308.56	29.80
Lahore	7,604.00	6,137.00	5,787.10	349.90	546.00	3,195.15	3,716.77	-521.62	8,150.00	9,332.15	9,503.88	-171.72
Multan	1,929.00	510.51	456.50	54.02	24.00	1,020.70	407.48	613.22	1,953.00	1,531.21	863.97	667.24
Others	2,425.00	493.92	427.06	66.86	9.00	29.42	34.10	-4.68	2,434.00	523.34	461.16	62.18
Rahim Yar Khan	158.00	11.56	11.45	0.10	0.00	0.00	0.00	0.00	158.00	11.56	11.46	0.10
Rawalpindi	1,926.00	541.58	478.58	63.00	95.00	7,898.20	8,382.08	-483.87	2,021.00	8,439.78	8,860.65	-420.87
Sadiqabad	23.00	4.24	1.60	2.65	0.00	0.00	0.00	0.00	23.00	4.24	1.60	2.65
Sargodha	324.00	60.25	95.05	-34.80	1.00	0.00	10.00	-10.00	325.00	60.25	105.05	-44.80
Sialkot	394.00	275.75	235.51	40.24	6.00	10.18	4.48	5.70	400.00	285.93	239.99	45.94
Punjab	16,751.00	9,222.16	8,573.31	648.84	751.00	12,723.69	12,770.31	-46.62	17,502.00	21,945.84	21,343.63	602.21
Islamabad	2,586.00	1,834.98	1,674.28	160.71	106.00	2,024.84	1,048.84	975.99	2,692.00	3,859.82	2,723.12	1,136.70
Capital Territory	2,586.00	1,834.98	1,674.28	160.71	106.00	2,024.84	1,048.84	975.99	2,692.00	3,859.82	2,723.12	1,136.70
Abbottabad	132.00	16.75	48.40	-31.65	1.00	0.00	0.03	-0.03	133.00	16.75	48.43	-31.68
Bannu	15.00	0.10	0.02	0.08	0.00	0.00	0.00	0.00	15.00	0.10	0.02	0.08

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	18.00	0.13	1.40	-1.27	0.00	0.00	0.00	0.00	18.00	0.13	1.40	-1.27
Mansehra	10.00	0.04	0.02	0.02	0.00	0.00	0.00	0.00	10.00	0.04	0.02	0.02
Nowshera	136.00	16.94	17.60	-0.66	2.00	0.00	4.10	-4.10	138.00	16.94	21.70	-4.76
Others	265.00	38.28	57.38	-19.11	1.00	0.00	0.00	0.00	266.00	38.28	57.39	-19.11
Peshawar	644.00	205.82	703.99	-498.17	18.00	155.59	30.91	124.68	662.00	361.41	734.90	-373.50
Swat	8.00	4.00	0.01	3.99	0.00	0.00	0.00	0.00	8.00	4.00	0.01	3.99
KPK	1,228.00	282.06	828.82	-546.77	22.00	155.59	35.04	120.55	1,250.00	437.65	863.86	-426.22
Gwadar	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	2.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	29.00	3.11	0.97	2.14	0.00	0.00	0.00	0.00	0.00	3.11	0.97	2.14
Quetta	131.00	66.96	79.61	-12.66	3.00	49.35	45.16	4.19	0.00	116.31	124.77	-8.46
Turbat	5.00	0.01	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.01	0.01	0.00
Balochistan	163.00	70.07	80.58	-10.52	3.00	49.35	45.16	4.19	0.00	119.42	125.74	-6.32
Gilgit	2.00	2.57	0.00	2.57	0.00	0.00	0.00	0.00	2.00	2.57	0.00	2.57
Hunza	1.00	0.03	0.06	-0.03	2.00	0.00	1.74	-1.74	3.00	0.03	1.80	-1.77
Others	1.00	0.25	0.05	0.20	0.00	0.00	0.00	0.00	1.00	0.25	0.05	0.20
Gilgit Baltistan	4.00	2.85	0.11	2.74	2.00	0.00	1.74	-1.74	6.00	2.85	1.85	1.00
Mirpur	89.00	35.62	13.20	22.42	0.00	0.00	0.00	0.00	89.00	35.62	13.20	22.42
Muzaffarabad	24.00	11.79	0.04	11.75	0.00	0.00	0.00	0.00	24.00	11.79	0.04	11.75
Others	122.00	6.99	5.93	1.06	0.00	0.00	0.00	0.00	122.00	6.99	5.93	1.06
AJ&K	235.00	54.40	19.17	35.23	0.00	0.00	0.00	0.00	235.00	54.40	19.18	35.23
Overseas	118.00	168.86	223.00	-54.14	4.00	0.00	3.98	-3.98	122.00	168.86	226.98	-58.11
Total	36,926.00	24,126.90	25,167.01	-1,040.11	2,092.00	38,785.22	30,008.70	8,776.52	38,847.00	62,912.13	55,175.72	7,736.41

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	832.00	71.33	124.74	-53.42	0.00	0.00	0.00	0.00	832.00	71.33	124.75	-53.42
Karachi	25,547.00	15,785.69	15,478.09	307.60	1,286.00	39,520.16	36,941.34	2,578.82	26,833.00	55,305.85	52,419.43	2,886.42
Larkana	48.00	2.72	12.16	-9.44	0.00	0.00	0.00	0.00	48.00	2.72	12.16	-9.44
Mirpur Khas	53.00	6.05	6.24	-0.19	0.00	0.00	0.00	0.00	53.00	6.05	6.24	-0.19
Nawab Shah	64.00	2.48	10.56	-8.08	0.00	0.00	0.00	0.00	64.00	2.48	10.56	-8.08
Others	672.00	144.49	165.06	-20.57	3.00	0.00	0.09	-0.09	675.00	144.49	165.15	-20.66
Sukkur	96.00	10.33	7.43	2.90	0.00	0.00	0.00	0.00	96.00	10.33	7.43	2.90
Sindh	27,312.00	16,023.08	15,804.28	218.79	1,289.00	39,520.16	36,941.43	2,578.73	28,601.00	55,543.24	52,745.72	2,797.52
Bahawalpur	169.00	77.25	84.85	-7.60	0.00	0.00	0.00	0.00	169.00	77.25	84.85	-7.60
Faisalabad	1,384.00	723.05	754.50	-31.45	42.00	310.14	450.62	-140.48	1,426.00	1,033.19	1,205.12	-171.93
Gujranwala	608.00	119.95	156.23	-36.28	2.00	0.00	0.01	-0.01	610.00	119.95	156.24	-36.29
Lahore	10,899.00	4,193.17	4,437.61	-244.45	274.00	1,952.04	2,206.96	-254.92	11,173.00	6,145.20	6,644.57	-499.37
Multan	1,329.00	420.80	519.98	-99.17	9.00	70.25	90.00	-19.75	1,338.00	491.05	609.98	-118.92
Others	3,568.00	630.88	802.02	-171.14	2.00	0.00	5.70	-5.70	3,570.00	630.89	807.72	-176.84
Rahim Yar Khan	176.00	41.59	37.65	3.94	1.00	0.48	0.10	0.38	177.00	42.07	37.75	4.32
Rawalpindi	2,960.00	876.89	948.19	-71.30	64.00	275.53	106.45	169.08	3,024.00	1,152.41	1,054.64	97.78
Sadiqabad	186.00	98.45	110.08	-11.63	0.00	0.00	0.00	0.00	186.00	98.45	110.08	-11.63
Sargodha	351.00	75.00	58.91	16.09	1.00	30.60	30.60	0.00	352.00	105.60	89.51	16.09
Sialkot	446.00	212.46	247.34	-34.88	4.00	162.38	3.59	158.79	450.00	374.84	250.93	123.92
Punjab	22,076.00	7,469.50	8,157.36	-687.86	399.00	2,801.41	2,894.02	-92.61	22,475.00	10,270.91	11,051.38	-780.47
Islamabad	4,281.00	1,796.59	2,059.70	-263.11	80.00	1,751.99	280.17	1,471.81	4,361.00	3,548.58	2,339.88	1,208.71
Capital Territory	4,281.00	1,796.59	2,059.70	-263.11	80.00	1,751.99	280.17	1,471.81	4,361.00	3,548.58	2,339.88	1,208.71
Abbottabad	154.00	200.04	215.15	-15.11	1.00	0.61	0.61	0.00	155.00	200.65	215.76	-15.11

City												
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	32.00	3.03	4.95	-1.93	0.00	0.00	0.00	0.00	32.00	3.03	4.95	-1.93
Dera Ismail Khan	32.00	8.39	10.25	-1.86	1.00	0.17	0.17	0.00	33.00	8.56	10.42	-1.86
Mansehra	95.00	73.93	73.34	0.59	0.00	0.00	0.00	0.00	95.00	73.93	73.34	0.59
Nowshera	113.00	44.41	55.13	-10.72	0.00	0.00	0.00	0.00	113.00	44.41	55.13	-10.72
Others	1,017.00	187.79	210.39	-22.60	6.00	0.00	0.00	0.00	1,023.00	187.79	210.39	-22.60
Peshawar	1,278.00	1,295.66	1,063.31	232.35	11.00	689.12	32.16	656.96	1,289.00	1,984.78	1,095.47	889.31
Swat	149.00	32.79	46.94	-14.15	0.00	0.00	0.00	0.00	149.00	32.79	46.94	-14.15
KPK	2,870.00	1,846.03	1,679.47	166.56	19.00	689.90	32.94	656.96	2,889.00	2,535.93	1,712.41	823.52
Gwadar	2.00	0.00	4.99	-4.99	0.00	0.00	0.00	0.00	2.00	0.00	4.99	-4.99
Hub	11.00	0.02	0.52	-0.50	0.00	0.00	0.00	0.00	11.00	0.02	0.52	-0.50
Khuzdar	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	3.00	0.00	0.01	-0.01	1.00	4.90	4.90	0.00	4.00	4.90	4.91	-0.01
Others	29.00	9.21	12.90	-3.68	0.00	0.00	0.00	0.00	29.00	9.21	12.90	-3.68
Quetta	126.00	26.44	23.23	3.21	9.00	0.11	0.53	-0.42	135.00	26.55	23.76	2.79
Turbat	1.00	0.00	0.22	-0.22	0.00	0.00	0.00	0.00	1.00	0.00	0.22	-0.22
Balochistan	172.00	35.67	41.86	-6.19	10.00	5.01	5.43	-0.42	182.00	40.68	47.29	-6.61
Gilgit	7.00	1.03	0.26	0.77	2.00	0.00	0.30	-0.30	9.00	1.03	0.56	0.47
Hunza	6.00	22.94	8.55	14.39	1.00	0.00	0.00	0.00	7.00	22.94	8.55	14.39
Others	11.00	0.30	7.71	-7.41	0.00	0.00	0.00	0.00	11.00	0.30	7.71	-7.41
Gilgit Baltistan	24.00	24.27	16.51	7.76	3.00	0.00	0.30	-0.30	27.00	24.27	16.81	7.46
Mirpur	71.00	6.89	13.34	-6.46	0.00	0.00	0.00	0.00	71.00	6.89	13.34	-6.45
Muzaffarabad	123.00	38.83	40.28	-1.45	1.00	3.40	0.00	3.40	124.00	42.23	40.28	1.96
Others	89.00	15.40	1.64	13.76	0.00	0.00	0.00	0.00	89.00	15.40	1.64	13.76
AJ&K	283.00	61.12	55.27	5.86	1.00	3.40	0.00	3.40	284.00	64.52	55.27	9.26
Overseas	171.00	104.95	251.30	-146.35	0.00	0.00	0.00	0.00	171.00	104.95	251.30	-146.35
Total	57,189.00	27,361.21	28,065.75	-704.55	1,801.00	44,771.87	40,154.30	4,617.57	58,990.00	72,133.09	68,220.06	3,913.03

Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	26.00	0.00	26.00	41.00	0.00	41.00
Karachi	625.00	18.00	643.00	1,630.00	22.00	1,652.00
Larkana	1.00	0.00	1.00	6.00	0.00	6.00
Mirpur Khas	1.00	0.00	1.00	10.00	0.00	10.00
Nawab Shah	8.00	0.00	8.00	7.00	0.00	7.00
Others	59.00	0.00	59.00	50.00	0.00	50.00
Sukkur	5.00	0.00	5.00	6.00	0.00	6.00
Sindh	725.00	18.00	743.00	1,750.00	22.00	1,772.00
Bahawalpur	11.00	0.00	11.00	22.00	0.00	22.00
Faisalabad	68.00	12.00	80.00	144.00	1.00	145.00
Gujranwala	38.00	0.00	38.00	41.00	0.00	41.00
Lahore	451.00	10.00	461.00	947.00	5.00	952.00
Multan	51.00	0.00	51.00	104.00	0.00	104.00
Others	147.00	1.00	148.00	321.00	0.00	321.00
Rahim Yar Khan	5.00	0.00	5.00	21.00	0.00	21.00
Rawalpindi	62.00	2.00	64.00	146.00	0.00	146.00
Sadiqabad	5.00	0.00	5.00	10.00	0.00	10.00
Sargodha	8.00	0.00	8.00	11.00	0.00	11.00
Sialkot	36.00	0.00	36.00	47.00	0.00	47.00
Punjab	882.00	25.00	907.00	1,814.00	6.00	1,820.00
Islamabad	95.00	5.00	100.00	163.00	6.00	169.00
Capital Territory	95.00	5.00	100.00	163.00	6.00	169.00
Abbottabad	9.00	0.00	9.00	17.00	0.00	17.00
Bannu	1.00	0.00	1.00	11.00	0.00	11.00

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	0.00	0.00	0.00	1.00	0.00	1.00
Mansehra	2.00	0.00	2.00	14.00	0.00	14.00
Nowshera	10.00	0.00	10.00	8.00	0.00	8.00
Others	22.00	0.00	22.00	87.00	0.00	87.00
Peshawar	29.00	1.00	30.00	82.00	1.00	83.00
Swat	3.00	0.00	3.00	8.00	0.00	8.00
KPK	76.00	1.00	77.00	228.00	1.00	229.00
Gwadar	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	2.00	0.00	2.00
Khuzdar	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00
Others	2.00	0.00	2.00	3.00	0.00	3.00
Quetta	1.00	0.00	1.00	19.00	0.00	19.00
Turbat	0.00	0.00	0.00	0.00	0.00	0.00
Balochistan	3.00	0.00	3.00	24.00	0.00	24.00
Gilgit	1.00	0.00	1.00	3.00	0.00	3.00
Hunza	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00
Gilgit Baltistan	1.00	0.00	1.00	3.00	0.00	3.00
Mirpur	9.00	0.00	9.00	4.00	0.00	4.00
Muzaffarabad	0.00	0.00	0.00	2.00	1.00	3.00
Others	3.00	0.00	3.00	2.00	0.00	2.00
AJ&K	12.00	0.00	12.00	8.00	1.00	9.00
Overseas	6.00	0.00	6.00	12.00	0.00	12.00
Total	1,800.00	49.00	1,849.00	4,002.00	36.00	4,038.00

Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	6,204.00	953.37	24.00	164.95	6,228.00	1,118.33	2,916.00	723.66	2.00	1.98	2,918.00	725.64
Karachi	109,347.00	68,077.54	4,405.00	254,116.74	113,752.00	322,194.28	114,963.00	95,055.01	2,748.00	183,257.85	117,711.00	278,312.85
Larkana	336.00	38.83	1.00	0.00	337.00	38.83	219.00	17.37	1.00	0.00	220.00	17.37
Mirpur Khas	206.00	23.46	0.00	0.00	206.00	23.46	217.00	72.72	1.00	1.53	218.00	74.25
Nawab Shah	199.00	90.43	1.00	5.14	200.00	95.57	175.00	40.70	0.00	0.00	175.00	40.70
Others	2,037.00	749.34	9.00	719.33	2,046.00	1,468.67	3,131.00	771.60	7.00	87.70	3,138.00	859.31
Sukkur	1,396.00	265.17	7.00	91.36	1,403.00	356.53	400.00	102.81	0.00	0.00	400.00	102.81
Sindh	119,725.00	70,198.14	4,447.00	255,097.52	124,172.00	325,295.67	122,021.00	96,783.87	2,759.00	183,349.06	124,780.00	280,132.93
Bahawalpur	700.00	296.55	8.00	8.53	708.00	305.07	638.00	256.39	4.00	2.48	642.00	258.87
Faisalabad	5,480.00	3,201.72	129.00	8,872.50	5,609.00	12,074.22	7,169.00	3,470.62	138.00	2,060.61	7,307.00	5,531.23
Gujranwala	2,977.00	1,270.42	20.00	106.66	2,997.00	1,377.08	2,461.00	937.95	23.00	7.62	2,484.00	945.57
Lahore	42,545.00	39,271.75	1,912.00	44,077.65	44,457.00	83,349.40	47,951.00	31,093.47	974.00	14,821.23	48,925.00	45,914.70
Multan	6,904.00	2,680.37	103.00	2,783.37	7,007.00	5,463.74	4,953.00	2,532.88	33.00	316.27	4,986.00	2,849.16
Others	8,760.00	3,830.24	66.00	1,149.37	8,826.00	4,979.60	12,794.00	4,380.73	17.00	89.76	12,811.00	4,470.49
Rahim Yar Khan	510.00	268.15	5.00	0.10	515.00	268.26	593.00	230.11	1.00	0.47	594.00	230.58
Rawalpindi	11,586.00	5,402.75	266.00	69,192.00	11,852.00	74,594.75	11,516.00	6,641.16	116.00	2,076.14	11,632.00	8,717.29
Sadiqabad	96.00	54.50	0.00	0.00	96.00	54.50	391.00	274.23	0.00	0.00	391.00	274.23
Sargodha	1,960.00	761.54	10.00	16.44	1,970.00	777.98	1,070.00	419.50	5.00	11.08	1,075.00	430.58
Sialkot	3,035.00	1,473.64	41.00	321.40	3,076.00	1,795.04	2,379.00	774.33	23.00	684.92	2,402.00	1,459.25
Punjab	84,553.00	58,511.62	2,560.00	126,528.01	87,113.00	185,039.63	91,915.00	51,011.36	1,334.00	20,070.58	93,249.00	71,081.94
Islamabad	13,562.00	11,418.91	426.00	13,960.89	13,988.00	25,379.81	16,457.00	12,013.11	222.00	5,117.07	16,679.00	17,130.17
Capital Territory	13,562.00	11,418.91	426.00	13,960.89	13,988.00	25,379.81	16,457.00	12,013.11	222.00	5,117.07	16,679.00	17,130.17

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	1,185.00	450.62	17.00	96.56	1,202.00	547.19	1,287.00	376.08	13.00	832.94	1,300.00	1,209.01
Bannu	45.00	26.29	0.00	0.00	45.00	26.29	143.00	38.59	0.00	0.00	143.00	38.59
Dera Ismail Khan	79.00	39.88	0.00	0.00	79.00	39.88	100.00	36.64	1.00	9.91	101.00	46.56
Mansehra	59.00	6.98	0.00	0.00	59.00	6.98	441.00	163.41	0.00	0.00	441.00	163.41
Nowshera	547.00	138.50	13.00	159.26	560.00	297.76	568.00	199.79	9.00	5.72	577.00	205.51
Others	1,550.00	530.75	18.00	16.93	1,568.00	547.68	3,659.00	1,189.86	5.00	50.99	3,664.00	1,240.85
Peshawar	5,862.00	2,336.70	78.00	1,643.03	5,940.00	3,979.73	6,993.00	2,935.41	54.00	362.15	7,047.00	3,297.56
Swat	71.00	11.94	2.00	0.04	73.00	11.98	701.00	301.14	0.00	0.00	701.00	301.15
KPK	9,398.00	3,541.67	128.00	1,915.82	9,526.00	5,457.48	13,892.00	5,240.92	82.00	1,261.72	13,974.00	6,502.64
Gwadar	5.00	0.56	0.00	0.00	5.00	0.56	15.00	11.52	0.00	0.00	15.00	11.52
Hub	6.00	0.79	0.00	0.00	6.00	0.80	56.00	4.61	0.00	0.00	56.00	4.61
Khuzdar	8.00	1.37	0.00	0.00	8.00	1.38	8.00	0.60	0.00	0.00	8.00	0.60
Lasbella	1.00	0.00	0.00	0.00	1.00	0.00	29.00	2.56	0.00	0.00	29.00	2.56
Others	75.00	15.51	0.00	0.00	75.00	15.51	115.00	25.54	0.00	0.00	115.00	25.54
Quetta	1,767.00	596.17	24.00	269.34	1,791.00	865.51	789.00	280.90	15.00	80.17	804.00	361.07
Turbat	8.00	6.53	0.00	0.00	8.00	6.53	10.00	0.52	0.00	0.00	10.00	0.53
Balochistan	1,870.00	620.93	24.00	269.34	1,894.00	890.28	1,022.00	326.24	15.00	80.17	1,037.00	406.41
Gilgit	60.00	3.45	1.00	0.00	61.00	3.45	55.00	8.01	2.00	19.35	57.00	27.36
Hunza	1.00	0.02	0.00	0.00	1.00	0.02	1.00	7.33	0.00	0.00	1.00	7.33
Others	24.00	5.76	0.00	0.00	24.00	5.76	20.00	21.68	1.00	0.00	21.00	21.68
Gilgit Baltistan	85.00	9.23	1.00	0.00	86.00	9.23	76.00	37.02	3.00	19.35	79.00	56.37
Mirpur	2,099.00	992.60	3.00	1.62	2,102.00	994.23	788.00	389.71	0.00	0.00	788.00	389.71
Muzaffarabad	108.00	39.46	1.00	0.00	109.00	39.46	299.00	80.32	4.00	30.55	303.00	110.87
Others	416.00	516.34	4.00	23.87	420.00	540.22	325.00	233.63	0.00	0.00	325.00	233.63
AJ&K	2,623.00	1,548.41	8.00	25.50	2,631.00	1,573.91	1,412.00	703.66	4.00	30.55	1,416.00	734.21
Overseas	1,938.00	1,977.41	11.00	156.83	1,949.00	2,134.25	1,010.00	1,725.36	3.00	0.00	1,013.00	1,725.36
Total	233,754.00	147,826.33	7,605.00	397,953.91	241,359.00	545,780.25	247,805.00	167,841.53	4,422.00	209,928.50	252,227.00	377,770.04



SECP