

Summary of NBFCs, NEs. & Modarabas Sector October 2019



Securities & Exchange Commission of Pakistan
Specialized Companies Division
Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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SNAPSHOT OF NBFI INDUSTRY AS OF OCTOBER 31, 2019

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment	23	37.67	3.06%
Mutual Funds (208) and Plans (93)	208	642.81	52.18%
Discretionary & Non-Discretionary Portfolios	-	210.04	17.05%
Pension Funds	19	27.31	2.22%
REIT Management Companies	5	05.80	0.47%
Real Estate Investment Trust (REIT Scheme)	1	47.31	3.84%
Investment Banks	11	66.84	5.43%
Non-Bank Microfinance Companies	26	123.20	10.00%
Leasing Companies	7	10.55	0.86%
Modarabas	28	53.73	4.36%
Private Equity Companies	4	00.09	0.01%
Private Equity & Venture Capital Funds	4	06.64	0.54%
Total	336	1,231.99	100.00%

Note 1: Total Number of entities does not include plans (93) as they are not considered Notified Entities or NBFs. These plans are managed under 25 different mutual funds.

Note 2: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs21,161 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs621,646 million, as of October 31, 2019.

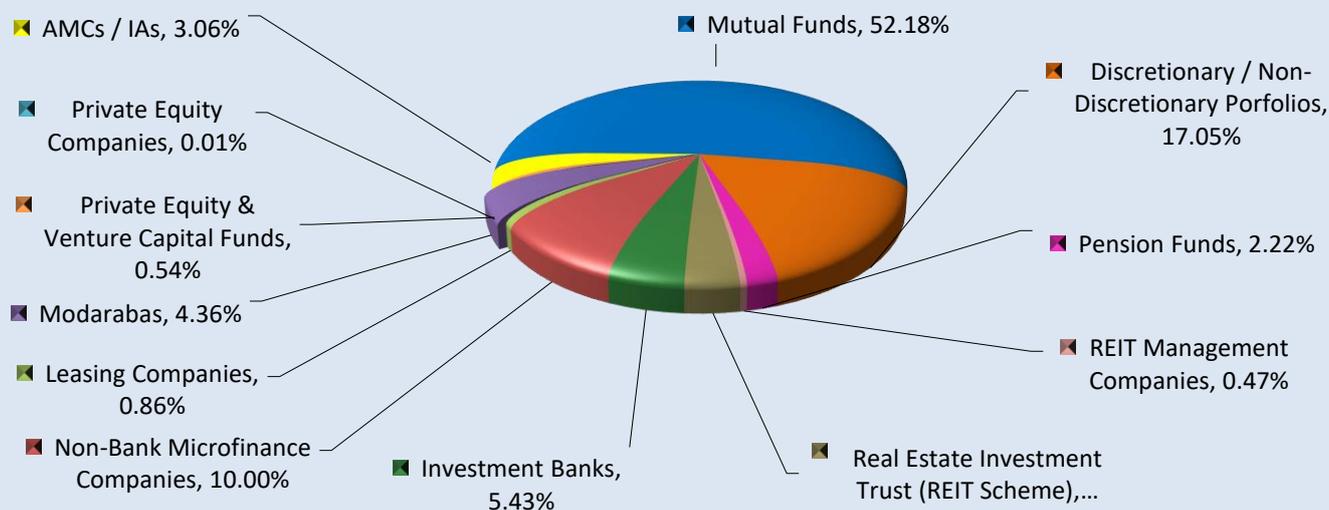
Note 3: As of October 31, 2019, Total numbers of funds are 208 while 93 Plans are being offered under 25 different Fund of funds. The Annexures to the Sector Report reflect the sum of number of plans and funds (excluding the 25 funds with the underlying investment plans), which, as of October 31, 2019 are 276.

Note 4: The information pertaining to RMCs is based on their latest available accounts for the period ended on March 31, 2019. However, information of two REIT Management Companies is as of June 30, 2018 and June 30, 2019 in the above table.

Note 5: Two NBFs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs.

Snapshot of NBFI Industry as of October 31, 2019

(Percentage of total assets)

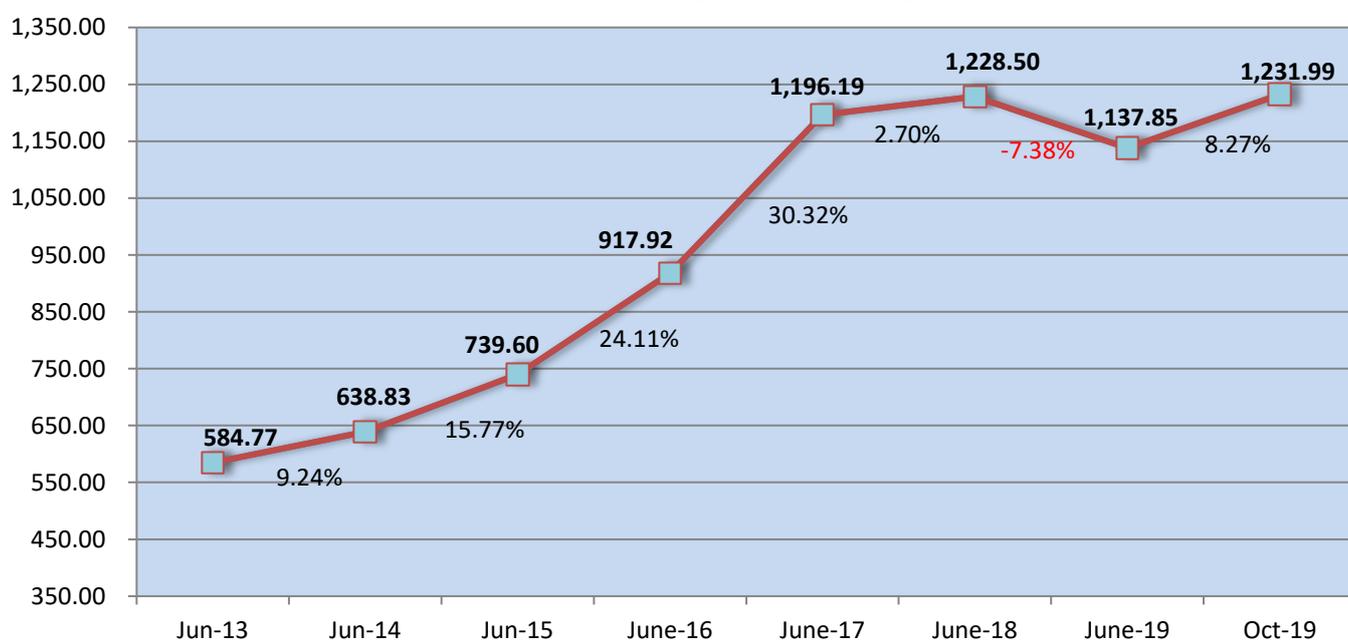


Trend of growth in Total Assets of NBF Industry

Description	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	June-19	Oct-19
Total Assets (Rs. In billion)	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,137.85	1,231.99
Growth Since Last June	1%	9%	16%	24%	30%	3%	-7.38%	8.27%
Growth since June 2013 till Oct 31, 2019	111%							
Compound Annual Growth Rate June 2013 to Oct 31, 2019	12.49%							

Trend of growth in Total Assets of NBF Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBF Industry

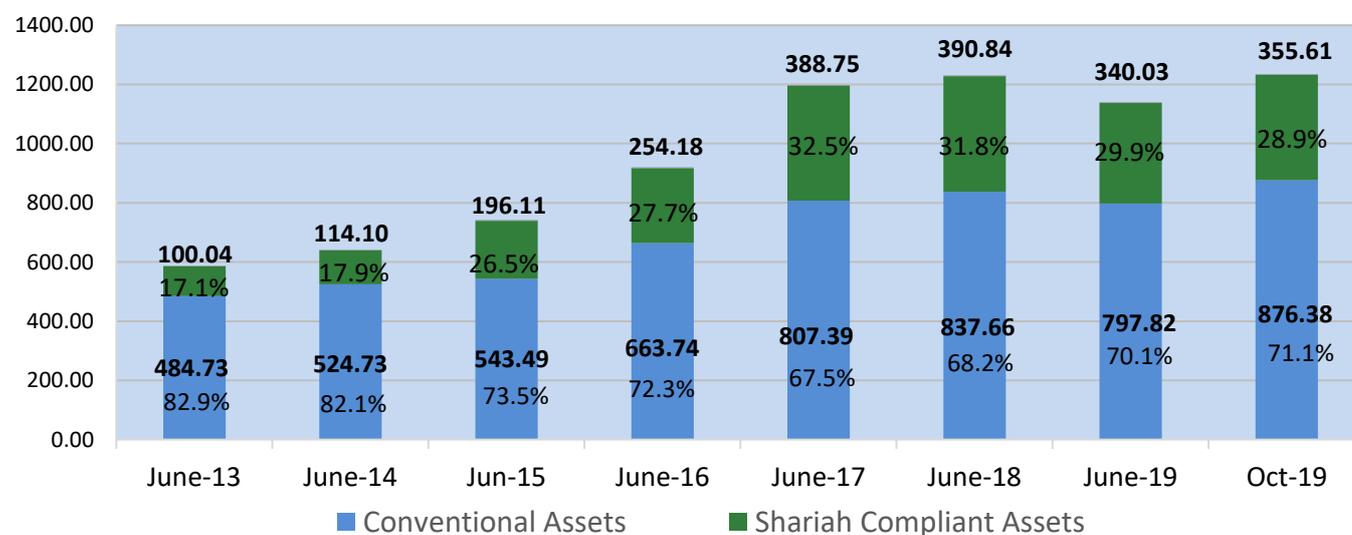
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	Oct-19
Conventional Assets	484.73	524.73	543.49	663.74	807.39	837.66	797.82	876.38
Shariah Compliant Assets	100.04	114.10	196.11	254.18	388.75	390.84	340.03	355.61
Total Assets	584.77	638.83	739.60	917.92	1,196.14	1,228.50	1,137.85	1,231.99
Share of Conventional Assets	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	71.1%
Share of Shariah Compliant Assets	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	28.9%
Conventional Assets - Growth since June 2013 till Oct 019							80.80%	
Shariah Compliant Assets - Growth since June 2013 till Oct 2019							255.46%	
Compound Annual Growth Rate (June 2013 to Oct 2019)-Conventional Assets							9.81%	
Compound Annual Growth Rate (June 13 to Oct 2019)-Shariah Compliant Assets							22.18%	

Note . Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)



MUTUAL FUNDS & PLANS

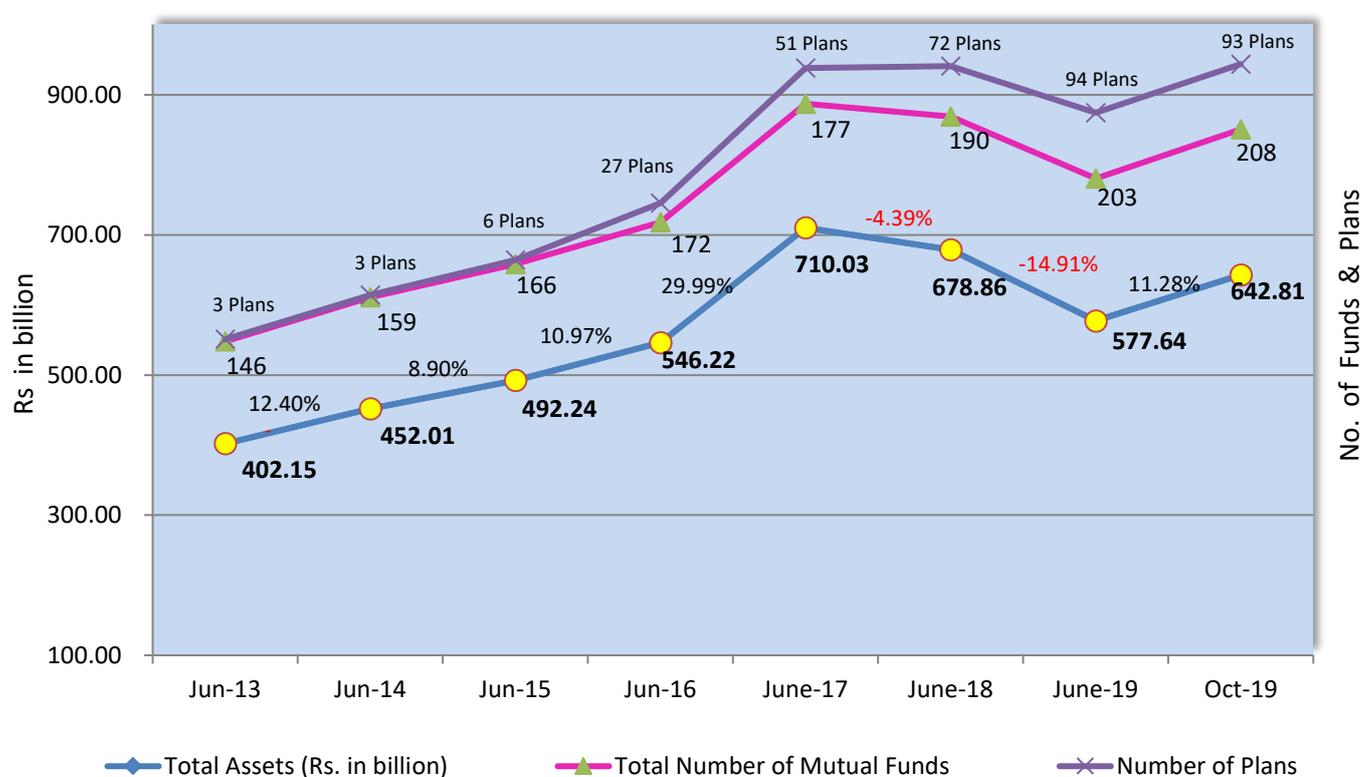
Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Period	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Oct 19	
Total Assets (Rs. in billion)	402.15	452.01	492.24	546.22	710.03	678.86	577.64	642.81	
Growth since last June	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	11.28%	
Number of Mutual Funds	146	159	166	172	177	190	203	208	
Number of Plans	3	3	6	27	51	72	94	93	
Total Number of Mutual Funds & Plans	149	162	172	199	228	262	297	301	
Growth since June 2013 till Oct2019								60%	
Compound Annual Growth Rate June 2013 to Oct 2019								7.69%	

Trend of Total Assets & Number of Mutual Funds & Plans

(Annual Growth of total assets in percentages)



Trend of Category-Wise Position of Total Assets of Mutual Funds

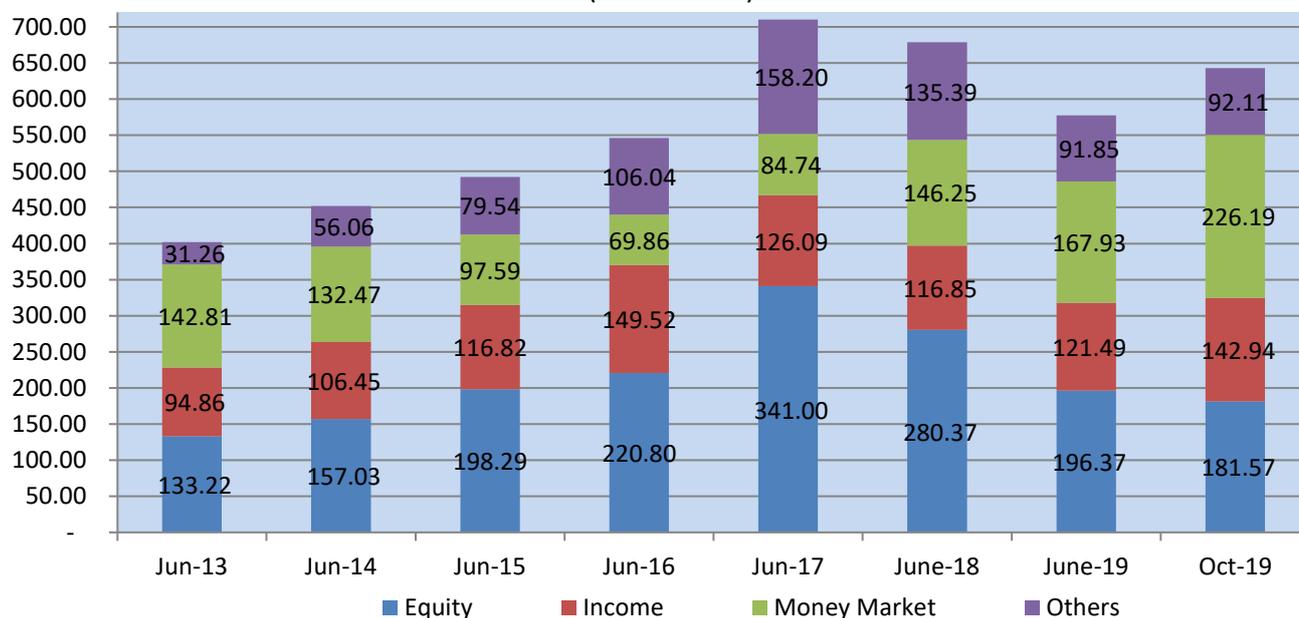
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Oct-19
Equity	133.22	157.03	198.29	220.80	341.00	280.37	196.37	181.57
Income	94.86	106.45	116.82	149.52	126.09	116.85	121.49	142.94
Money Market	142.81	132.47	97.59	69.86	84.74	146.25	167.93	226.19
Others	31.26	56.06	79.54	106.04	158.20	135.39	91.85	92.11
Total	402.15	452.01	492.24	546.22	710.03	678.86	577.64	642.81

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

(Rs in billion)

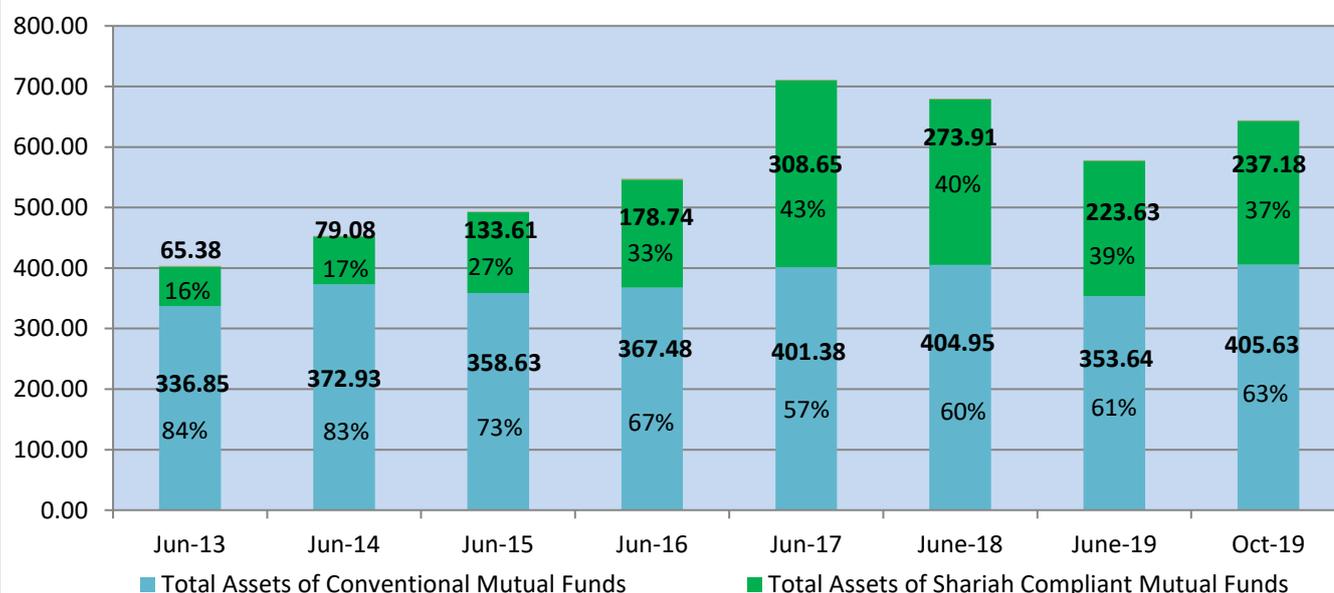


Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

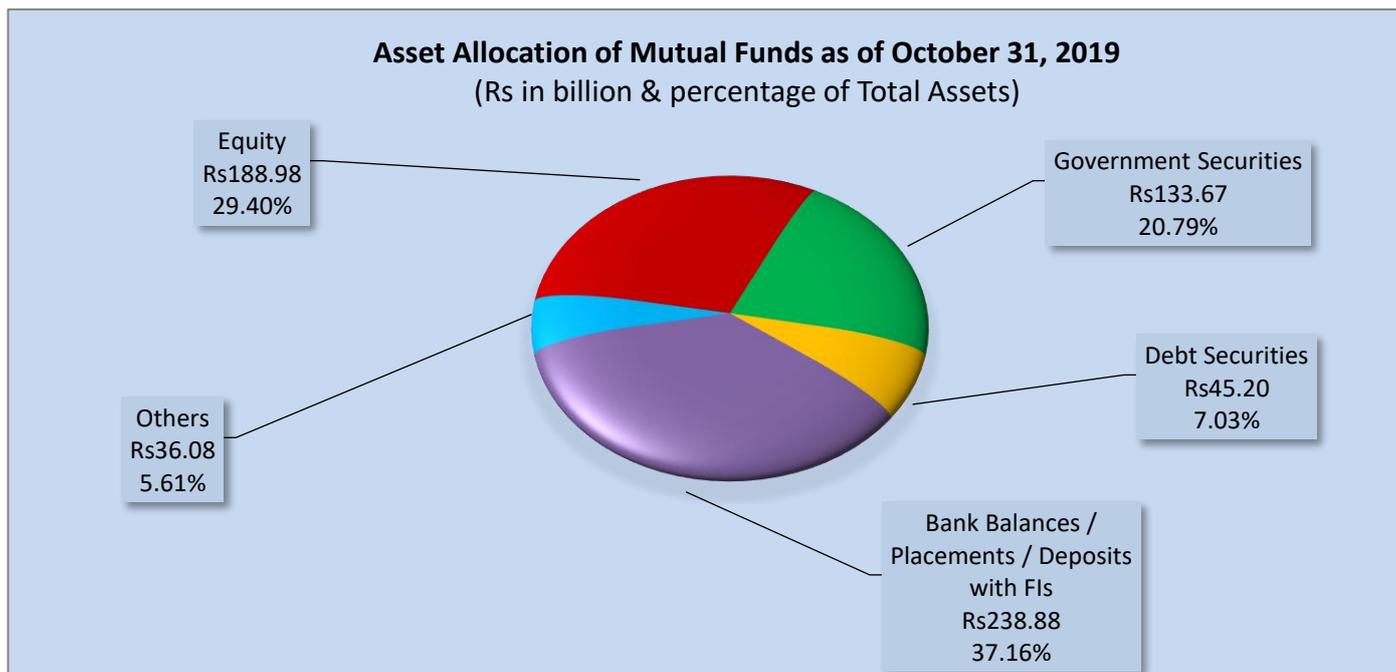
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Oct -19
Total Assets of Conventional Mutual Funds	336.85	372.93	358.63	367.48	401.38	404.95	354.01	405.63
Total Assets of Shariah Compliant Mutual Funds	65.38	79.08	133.61	178.74	308.65	273.91	223.63	237.18
Total Assets of Mutual Funds	402.23	452.01	492.24	546.22	710.03	678.86	577.64	642.81
Share of Conventional Mutual Funds	84%	83%	73%	67%	57%	60%	61%	63%
Share of Shariah Compliant Mutual Funds	16%	17%	27%	33%	43%	40%	39%	37%
Conventional Mutual Funds - Growth since last June	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	14.70%
Shariah Compliant Mutual Fund - Growth since last June	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	6.06%
Conventional Mutual Funds - Growth since June 2013 till Oct 2019	20.42%							
Shariah Compliant Mutual Fund -Growth since June 2013 till Oct 2019	262.77%							
Compound Annual Growth Rate - June 2013 to Oct 2019-Conventional Mutual Funds	2.98%							
Compound Annual Growth Rate - June 2013 to Oct 2019-Shariah Compliant Mutual Fund	22.58%							

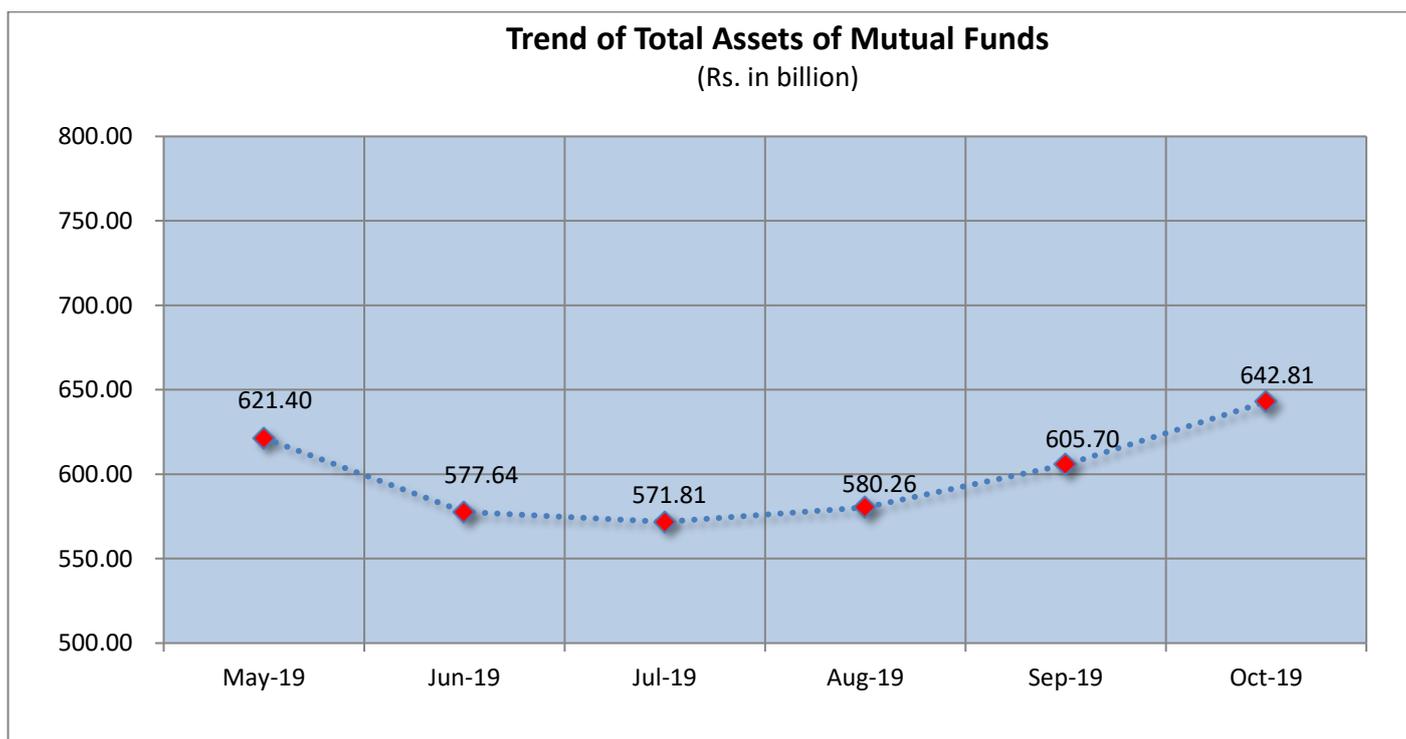
Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans
(Rs. in billion & percentage of total assets)



Asset Allocation of Mutual Funds



Trend of Total Assets of Mutual Funds during the last 6 Months



Detail of Investor Accounts in Open End Mutual Funds

Description	No. of Active Investor Accounts as at Oct 31, 2019	Value of Investment as at Oct 31, 2019 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	304,451	226,694.47	37.03%
Associated Banks/DFIs/AMCs	59	32,228.49	5.26%
Other Banks/DFIs	173	8,279.11	1.35%
Insurance Companies	297	22,800.79	3.72%
Other financial institutions	139	13,847.70	2.26%
Other Corporates	2,359	183,882.66	30.04%
Fund of funds	66	20,056.14	3.28%
Retirement funds	2,555	79,698.44	13.02%
Trusts/NGOs/Societies/Foundations/Charities	1,107	21,598.77	3.53%
Foreign			
Individuals	524	2,916.75	0.48%
Non-Individuals	16	140.28	0.02%
Total	311,746	612,143.61	100.00%

*Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at October 31, 2019 are 311,746
Number of investor accounts having zero balance at October 31, 2019 are 273,428
Total number of investor accounts (Including accounts with zero and more than zero balance) as at October 31, 2019 are 585,174*

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

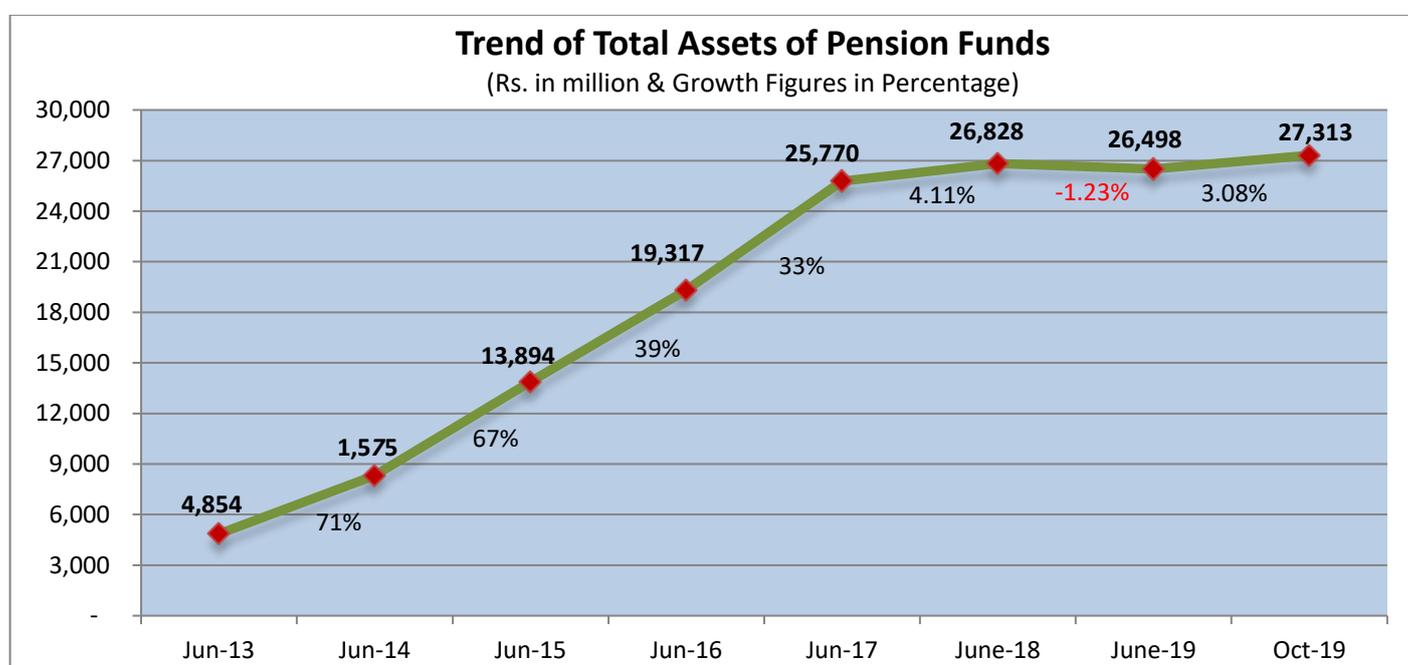
Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Oct 19
Total Assets	4,854	8,310	13,894	19,317	25,770	26,828	26,498	27,313
Growth since last June	75%	71%	67%	39%	33%	4.11%	-1.23%	3.08%



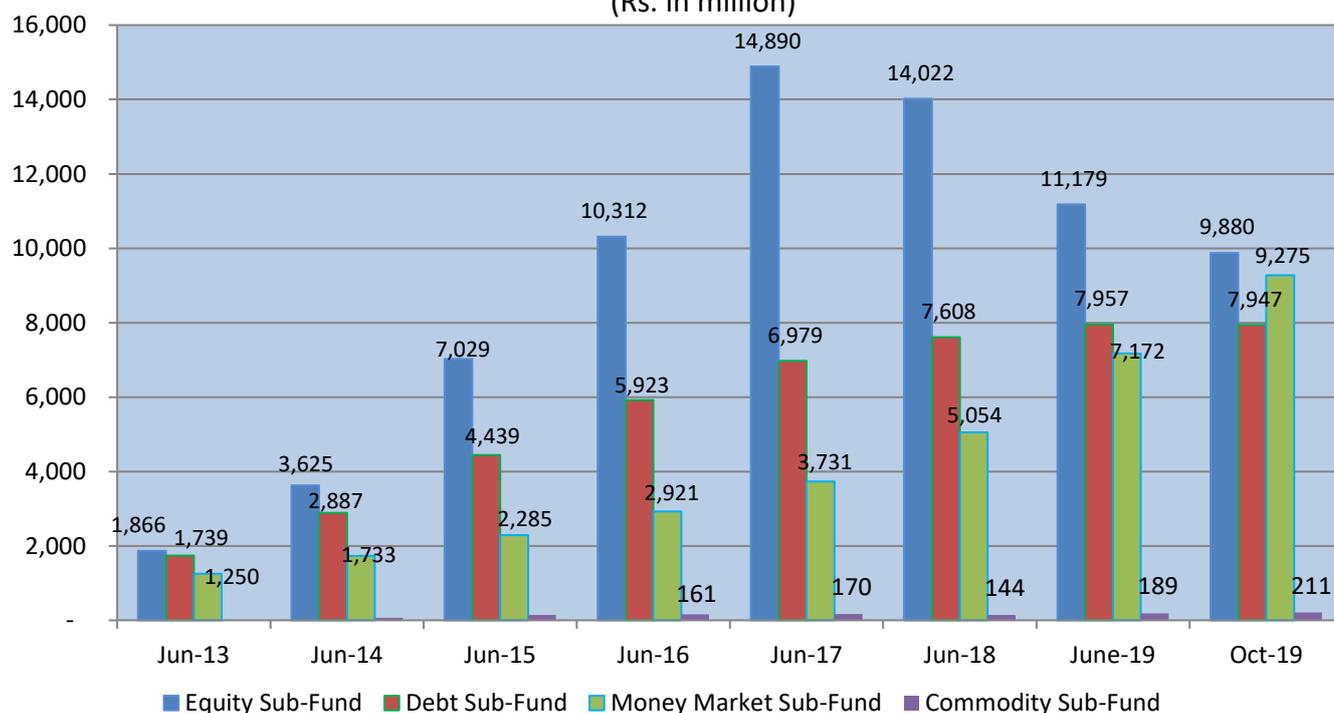
Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Oct-19
Equity Sub-Fund	1,866	3,625	7,029	10,312	14,890	14,022	11,179	9,880
Debt Sub-Fund	1,739	2,887	4,439	5,923	6,979	7,608	7,957	7,947
Money Market Sub-Fund	1,250	1,733	2,285	2,921	3,731	5,054	7,172	9,275
Commodity Sub-Fund	-	65	140	161	170	144	189	211
Total	4,855	8,310	13,894	19,317	25,770	26,828	26,498	27,313

Category-wise Position of Total Assets of Pension Funds

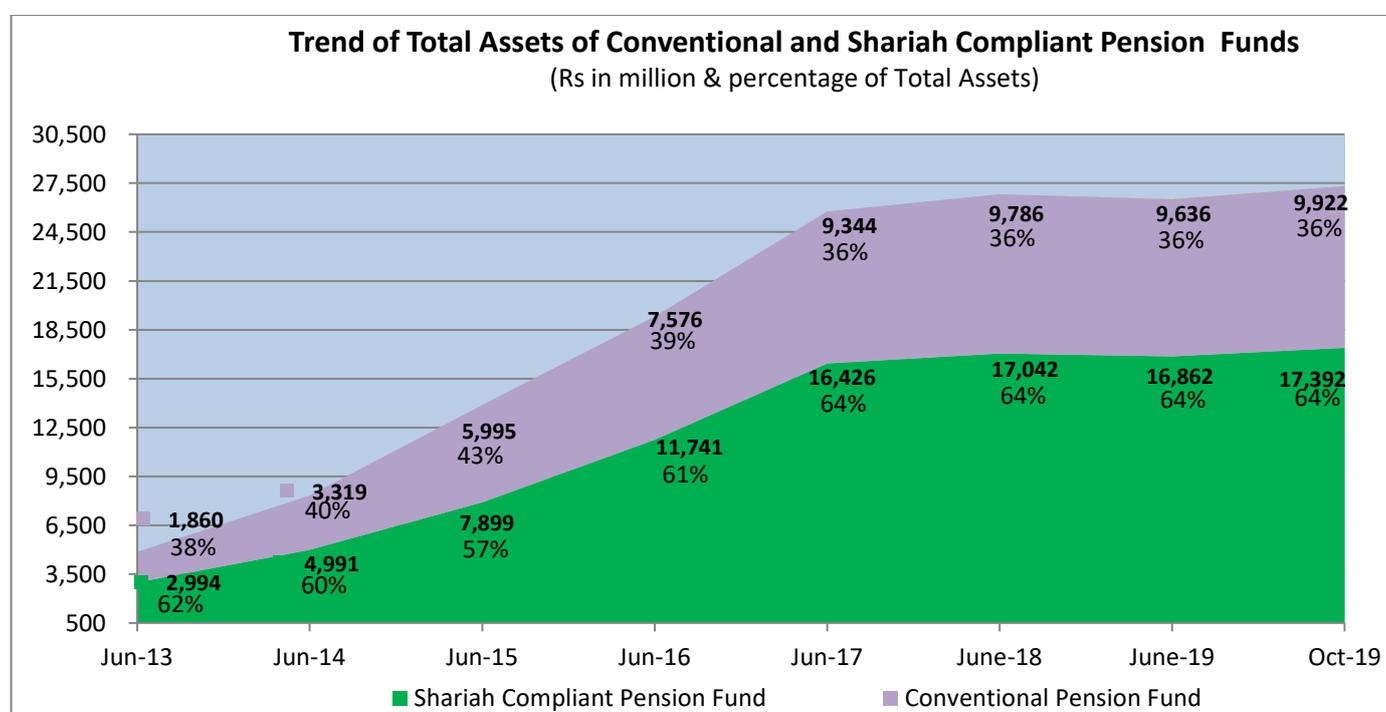
(Rs. in million)



Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

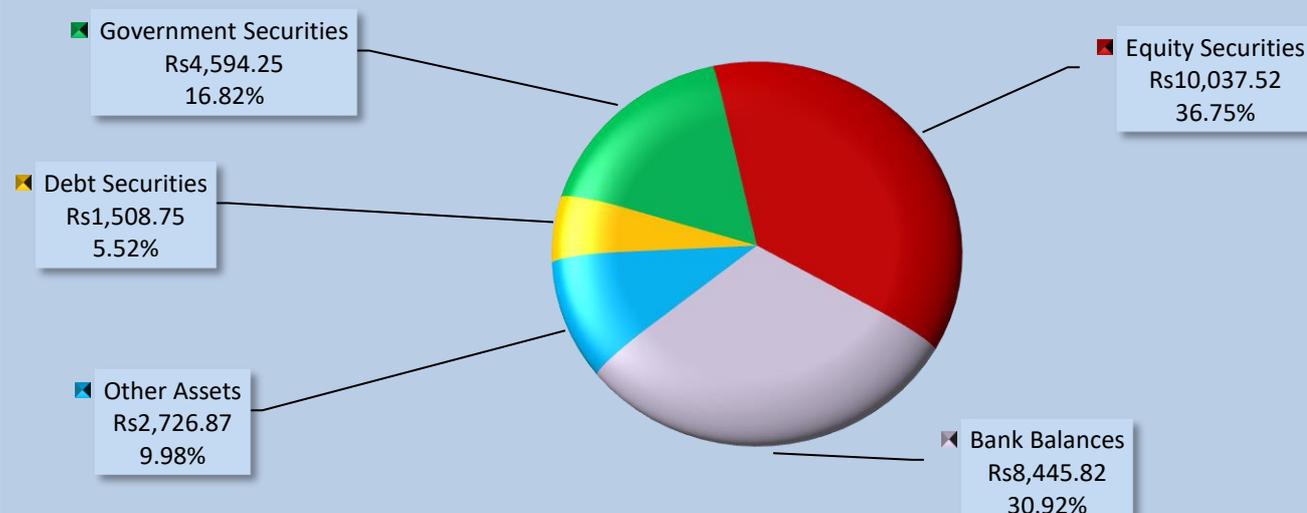
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Oct-19
Shariah Compliant Pension Funds	2,994	4,991	7,899	11,741	16,426	17,042	16,862	17,392
Conventional Pension Funds	1,860	3,319	5,995	7,576	9,344	9,786	9,636	9,922
Total assets of Pension Funds	4,854	8,310	13,894	19,317	25,770	26,828	26,498	27,313
Share of Shariah Compliant Pension Funds	62%	60%	57%	61%	64%	64%	64%	64%
Share of Conventional Pension Funds	38%	40%	43%	39%	36%	36%	36%	36%
Compound Annual Growth Rate (June 13 to Oct 2019) Shariah Compliant Pension Fund						32.04%		
Compound Annual Growth Rate (June 13 to Oct 2019) Conventional Pension Fund						30.28%		



Asset Allocation of Pension Funds

Asset Allocation of Pension Funds as of October 31, 2019

(Rs in million & Percentage of Total Assets)



Detail of Investor Accounts in Pension Funds

Description	No. of Active Investor Accounts as at October 31, 2019	Value of Investment as at October 31, 2019 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	32,876	24,126.59	89.86%
Associated Banks/DFIs/AMCs	14	2,118.69	7.89%
Other financial institutions	1	321.712	1.20%
Foreign			
Individuals	8	283.27	1.05%
Non-Individuals	-	-	0.00%
Total	32,899	26,850.26	100.00%

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at October 31, 2019 are 32,899
 Number of investor accounts having zero balance as at October 31, 2019 are 13,517
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at October 31, 2019 are 46,416

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

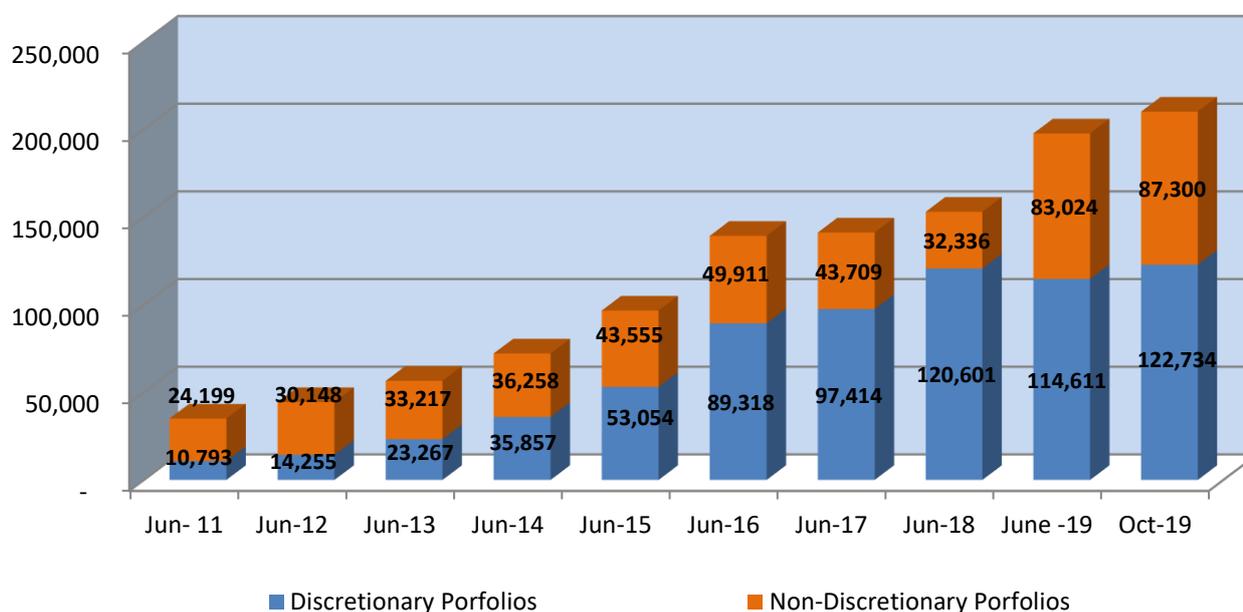
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Oct-19
Discretionary Portfolios	23,267	35,857	53,054	89,318	97,414	20,601	114,611	122,734
Non-Discretionary Portfolios	33,217	36,258	43,555	49,911	43,709	32,336	83,024	87,300
Total Assets of Portfolios	56,484	72,115	96,609	139,229	141,123	152,937	197,635	210,034

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)



REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL FUND

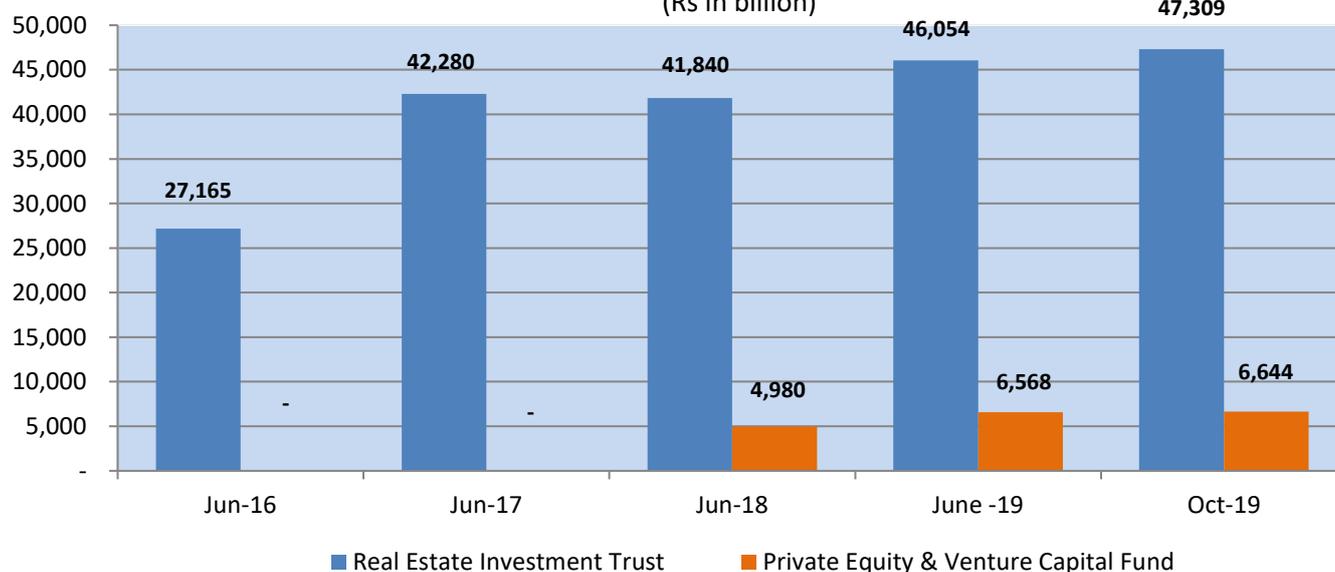
Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	Oct-19
Real Estate Investment Trust	27,165	42,280	41,840	46,054	47,309
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,644
Total Assets	27,165	42,280	46,820	52,622	53,953

Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund

(Rs in billion)



Trend Of Total Assets Of Real Estate Investment Trust During Last 6 Months

(Rs in million)

Description	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
Total Assets	45,878	46,054	47,312	47,549	47,042	47,309
Growth Since last Month	-	0.38%	2.73%	0.50%	-1.07%	0.57%

Trend of Total Assets of Real Estate Investment Trust

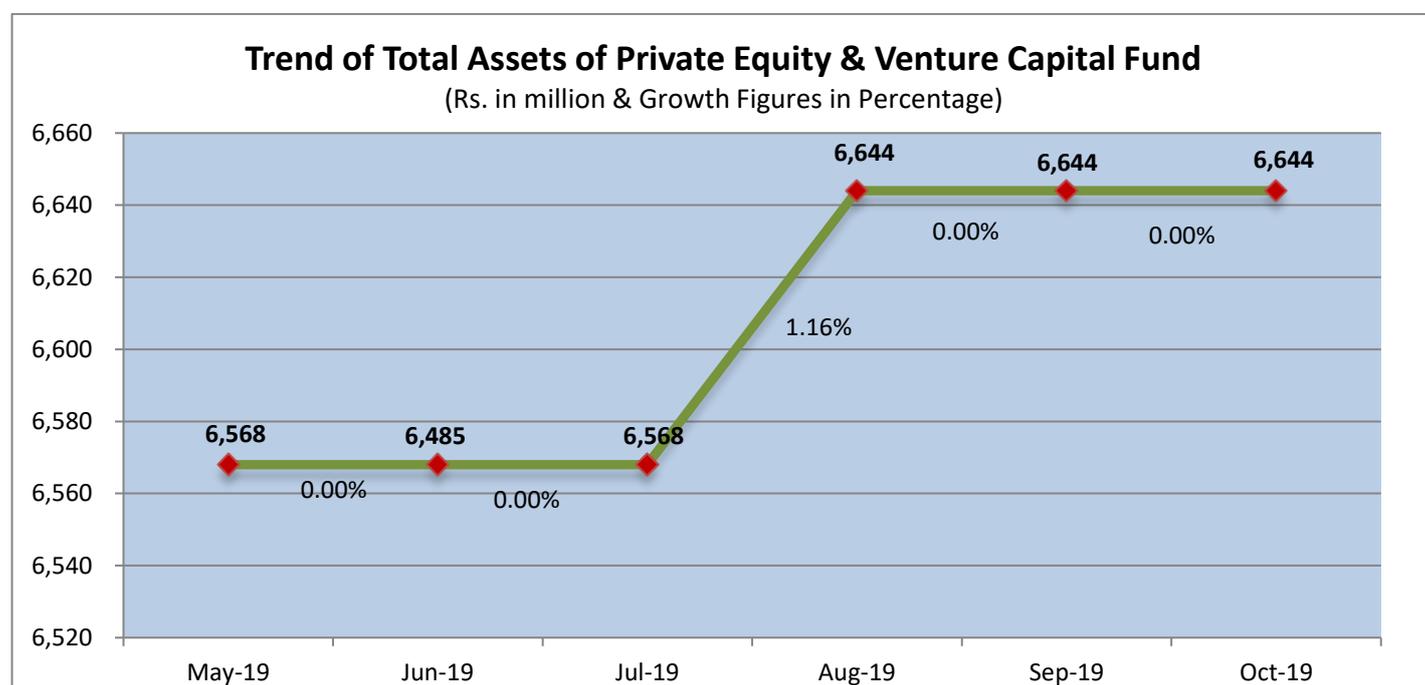
(Rs. in million & Growth Figures in Percentage)



Trend Of Total Assets Of Private Equity & Venture Capital Fund During Last 6 Months

(Rs in million)

Description	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
Total Assets	6,568	6,568	6,568	6,644	6,644	6,644
Growth Since last month	-	0.00%	0.00%	1.16%	0.00%	0.00%



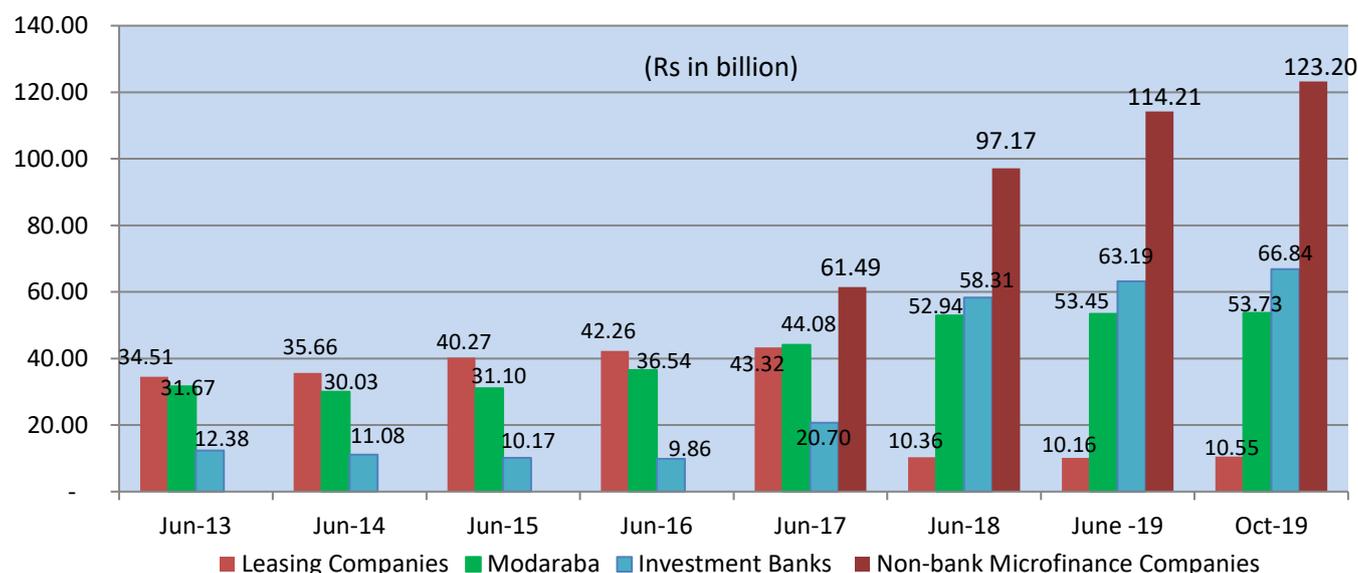
LEASING COs, MODARABAS, INVESTMENT BANKS AND NON-BANK MICROFINANCE COs

Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank Microfinance Cos.

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Oct -19
Leasing Companies	34.51	35.66	40.27	42.26	43.32	10.36	10.16	10.55
Modaraba	31.67	30.03	31.10	36.54	44.08	52.94	53.45	53.73
Investment Banks	12.38	11.08	10.17	9.86	20.70	58.31	63.19	66.84
Non-bank Microfinance Companies	-	-	-	-	61.49	97.17	114.21	123.20

**Trend of Total Assets of Leasing Companies, Modarabas, Investment Banks and
Non-Bank Microfinance Companies**



Note 1. Information pertaining to three Investment Banks, which are not currently filing online returns, are included in above table.

Note 2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

Note 3. Information pertaining to five Modarabas is of previous months in the above table.

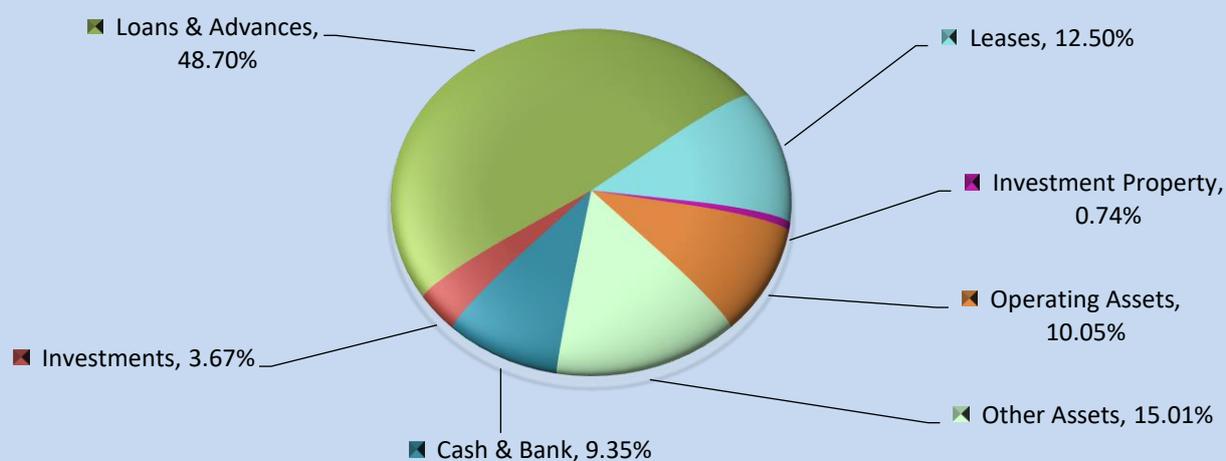
Note 4. Non-bank microfinance companies (NBMCs) obtained license from SECP to undertake microfinance services from 2016 onwards. Information pertaining to one NBMC is of previous month in the above table.

Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Modarabas	2,785	2,345	12,411	6,361	1,080	16,661	10,724	52,367
Leasing Companies	1,407	122	583	7,125	154	171	991	10,553
Investment Banks	1,975	5,400	27,228	16,966	445	2,831	5,261	60,106
Non-bank Microfinance Companies	16,616	1,065	78,456	-	117	4,829	19,595	120,677
Total	22,783	8,932	118,678	30,452	1,796	24,492	36,571	243,703

Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies as of October 31, 2019



Note 1. Total assets of three Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to five Modarabas is not included in the above table.

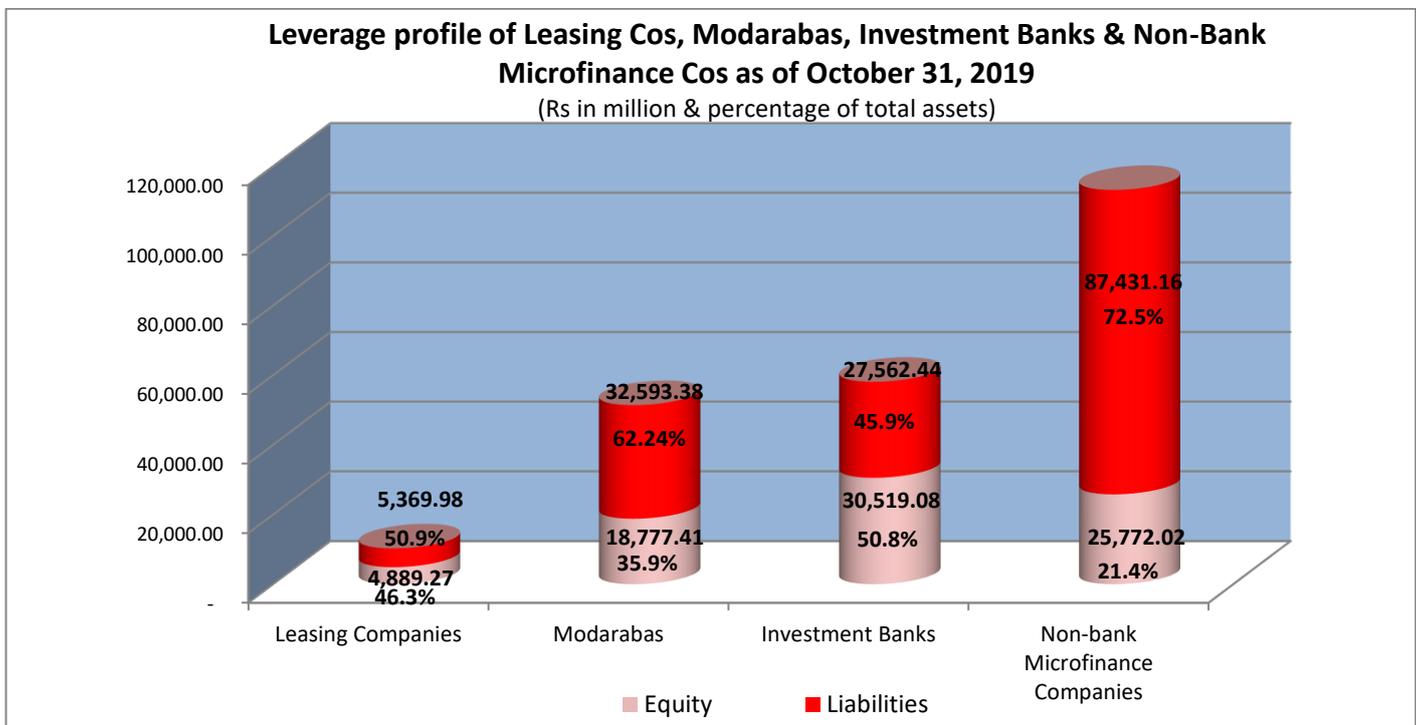
Note 3. Information pertaining to one non-bank microfinance company is not included in the above table.

Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,889.27	5,369.98	10,553.00	46.3%	50.9%
Modarabas	18,777.41	32,593.38	52,367.00	35.9%	62.24%
Investment Banks	30,519.08	27,562.44	60,106.00	50.8%	45.9%
Non-bank Microfinance Companies	25,772.02	87,431.16	120,677.34	21.4%	72.5%

* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets



Note 1. Total assets of three Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

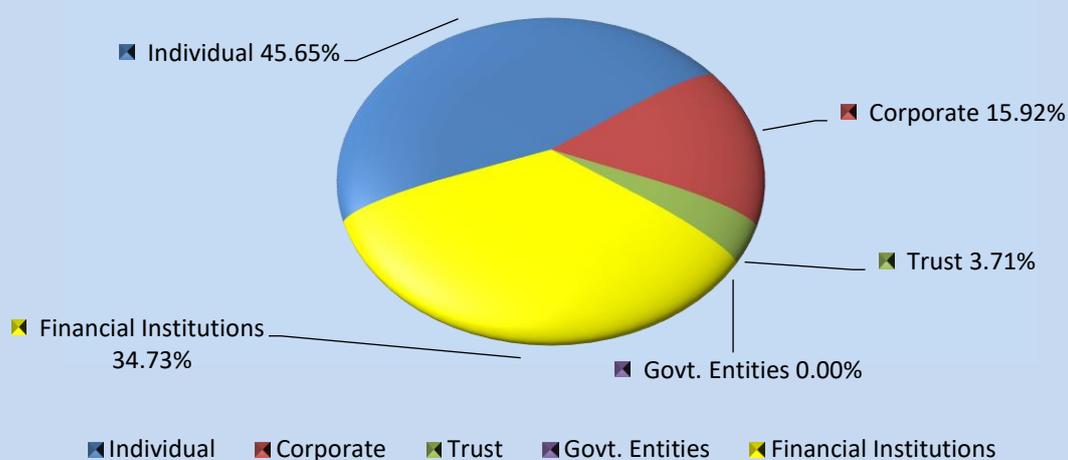
Note 2. Information pertaining to five Modarabas is not included in the above table.

Note 3. Information pertaining to one non-bank microfinance company is not included in the above table.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	420.49	2,172.16	3,979.21	6,571.86	45.65%
Corporate	92.41	1,912.55	286.42	2,291.38	15.92%
Trust	-	314.28	219.95	534.23	3.71%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	5,000.00	-	5,000.00	34.73%
Total	512.90	9,398.99	4,485.58	14,397.47	100.00%

**Deposit raising of Leasing Companies, Modarabas & Investment Banks
as of October 31, 2019**
(Percentage of Total Deposits)



Note 1. Total assets of three Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to five Modarabas is not included in the above table.

ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS:

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	124.53	125.34	-0.81	1,149.88	28.89	1,120.98	0.00	3.00	-3.00	1,274.41	157.24	1,117.17
Asset Allocation	17.24	171.93	-154.68	16.11	197.88	-181.77	0.00	0.00	0.00	33.35	369.80	-336.45
Balanced	1.45	16.71	-15.27	0.00	73.27	-73.27	45.00	44.80	0.20	46.45	134.78	-88.33
Capital Protected	94.35	33.03	61.33	5,812.70	0.00	5,812.70	0.00	0.00	0.00	5,907.05	33.03	5,874.02
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	674.89	1,145.56	-470.68	1,030.48	651.60	378.88	79.71	266.15	-186.44	1,785.08	2,063.31	-278.24
Fund Of Funds	0.67	68.55	-67.88	128.75	140.47	-11.72	0.00	0.00	0.00	129.42	209.02	-79.60
Income	4,141.11	2,729.35	1,411.77	4,218.25	3,829.49	388.76	272.20	310.25	-38.06	8,631.56	6,869.09	1,762.47
Index Tracker	0.04	0.28	-0.24	0.00	0.00	0.00	0.00	0.00	0.00	0.04	0.28	-0.24
Money Market	8,942.36	7,743.13	1,199.23	24,039.88	13,636.91	10,402.97	8.63	303.09	-294.46	32,990.87	21,683.13	11,307.74
Total	13,996.64	12,033.87	1,962.77	36,396.04	18,558.51	17,837.54	405.54	927.29	-521.75	50,798.23	31,519.67	19,278.56

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	0.00	0.00	0.00	2.90	0.00	2.90	0.00	0.00	0.00	2.90	0.00	2.90
Islamic Asset Allocation	180.03	420.88	-240.85	1.00	64.97	-63.97	0.00	0.00	0.00	181.03	485.85	-304.82
Islamic Balanced	90.73	302.47	-211.74	3.00	23.00	-20.00	0.00	0.00	0.00	93.73	325.47	-231.74
Islamic Capital Protected	0.00	0.64	-0.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.64	-0.64
Islamic Commodity	17.00	41.00	-24.00	16.00	40.00	-24.00	0.00	0.00	0.00	33.00	81.00	-48.00
Islamic Equity	2,248.22	2,301.66	-53.44	932.57	954.48	-21.92	997.12	1,187.69	-190.57	4,177.91	4,443.83	-265.92
Islamic Fund of Funds	65.73	730.77	-665.04	5.01	1,234.87	-1,229.86	233.80	0.36	233.44	304.54	1,966.00	-1,661.46
Islamic Income	9,738.30	6,263.68	3,474.62	7,753.46	5,605.02	2,148.44	397.84	1,433.47	-1,035.63	17,889.60	13,302.17	4,587.43
Islamic Index Tracker	9.00	10.00	-1.00	3,762.45	3,851.56	-89.11	7.00	7.00	0.00	3,778.45	3,868.56	-90.11
Islamic Money Market	7,352.39	6,715.28	637.10	5,467.15	3,204.31	2,262.84	801.00	1,538.29	-737.29	13,620.53	11,457.88	2,162.65
Total	19,701.40	16,786.39	2,915.01	17,943.53	14,978.20	2,965.33	2,436.76	4,166.80	-1,730.04	40,081.70	35,931.40	4,150.30

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,282.81	464.32	179.70	0.00	1.68	387.70	168.67	1,059.18	604.32	1.20	0.00
Asset Allocation	3,479.58	239.49	441.58	486.82	372.85	812.22	0.00	1,960.05	167.59	5.97	30.28
Balanced	1,016.53	99.59	0.00	514.49	8.72	41.77	0.00	1,206.05	107.91	4.72	0.00
Capital Protected	3,101.04	150.20	0.00	0.00	0.00	14,633.56	0.00	352.04	662.42	0.00	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	32,479.41	2,237.57	5,179.86	12,560.21	4,955.56	6,984.27	374.12	31,375.94	4,404.03	581.94	19.28
Fund Of Funds	983.37	464.53	0.00	0.00	0.88	622.25	135.00	437.60	46.47	0.00	0.00
Income	26,622.38	1,932.50	827.63	1,894.67	3,334.96	11,991.06	1,030.39	8,490.04	2,498.43	286.39	24.26
Index Tracker	28.00	0.00	0.00	0.00	0.00	1.35	0.00	338.76	0.00	0.00	4.95
Money Market	34,826.09	4,217.68	161.55	1,478.28	1,778.32	112,230.35	579.69	7,950.52	2,355.28	1,035.87	0.00
Total	103,819.19	9,805.89	6,790.32	16,934.47	10,452.97	147,704.54	2,287.86	53,170.19	10,846.44	1,916.10	78.76

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	224.00	0.00	0.00	31.00	0.00	0.00	0.00	57.00	0.00	0.00	0.00
Islamic Asset Allocation	9,415.08	478.40	44.44	130.25	67.52	1,319.08	0.00	2,713.28	786.18	10.09	0.00
Islamic Balanced	2,147.00	274.00	0.00	8.00	4.00	620.00	0.00	1,101.00	459.00	75.00	0.00
Islamic Capital Protected	43.98	0.00	0.00	0.00	0.00	0.81	0.00	64.98	0.00	0.00	0.00
Islamic Commodity	337.00	79.00	0.00	0.00	0.00	84.00	0.00	0.00	3.00	3.00	0.00
Islamic Equity	20,752.56	2,302.54	660.86	4,410.22	440.68	5,880.30	7,944.40	11,199.41	1,384.90	551.85	1.00
Islamic Fund of Funds	16,961.51	104.87	0.00	105.79	5.00	3,949.80	3,401.68	3,863.39	1,921.71	38.25	0.00
Islamic Income	46,555.60	564.42	611.90	979.17	876.48	10,789.02	5,917.20	6,637.17	2,925.99	199.25	0.00
Islamic Index Tracker	213.00	627.00	0.00	0.00	0.00	632.00	53.00	71.00	0.00	2.00	0.00
Islamic Money Market	24,345.35	1,665.04	0.00	203.40	21.00	15,454.22	4,117.95	1,265.43	1,343.80	122.41	0.00
Total	120,995.09	6,095.27	1,317.19	5,867.83	1,414.68	38,729.22	21,434.23	26,972.66	8,824.58	1,001.84	1.00

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	820.00	34.80	64.00	-29.20	4.00	0.00	0.00	0.00	824.00	34.80	64.00	-29.20
Karachi	10,641.00	7,733.82	6,470.48	1,263.34	946.00	27,806.07	12,897.07	14,909.00	11,587.00	35,539.89	19,367.54	16,172.34
Larkana	133.00	2.85	5.32	-2.47	0.00	0.00	0.00	0.00	133.00	2.85	5.32	-2.47
Mirpur Khas	20.00	1.31	3.76	-2.44	0.00	0.00	0.00	0.00	20.00	1.32	3.76	-2.44
Nawab Shah	51.00	0.08	0.71	-0.63	1.00	50.22	0.00	50.22	52.00	50.30	0.71	49.59
Others	616.00	54.40	47.54	6.85	12.00	58.92	39.14	19.79	628.00	113.32	86.68	26.64
Sukkur	130.00	13.05	4.69	8.36	1.00	0.00	0.04	-0.04	131.00	13.05	4.73	8.32
Sindh	12,411.00	7,840.31	6,596.49	1,243.81	964.00	27,915.21	12,936.24	14,978.97	13,375.00	35,755.52	19,532.74	16,222.78
Bahawalpur	139.00	109.32	89.57	19.76	4.00	0.32	0.00	0.32	143.00	109.64	89.57	20.08
Faisalabad	1,016.00	147.74	136.66	11.07	36.00	82.74	247.81	-165.08	1,052.00	230.47	384.48	-154.00
Gujranwala	381.00	177.99	127.24	50.76	10.00	2.24	0.27	1.97	391.00	180.23	127.51	52.72
Lahore	6,886.00	3,076.88	2,312.50	764.38	459.00	2,349.74	2,182.28	167.46	7,345.00	5,426.62	4,494.78	931.84
Multan	1,573.00	205.28	1,035.79	-830.50	18.00	276.51	317.39	-40.88	1,591.00	481.80	1,353.17	-871.38
Others	1,931.00	279.34	243.12	36.22	16.00	80.62	33.28	47.34	1,947.00	359.96	276.39	83.57
Rahim Yar Khan	89.00	18.21	7.32	10.89	0.00	0.00	0.00	0.00	89.00	18.21	7.32	10.89
Rawalpindi	1,626.00	643.86	415.38	228.48	93.00	3,293.78	1,794.90	1,498.89	1,719.00	3,937.64	2,210.28	1,727.36
Sadiqabad	9.00	1.11	1.16	-0.05	0.00	0.00	0.00	0.00	9.00	1.11	1.16	-0.05
Sargodha	295.00	53.68	59.87	-6.20	0.00	0.00	0.00	0.00	295.00	53.68	59.87	-6.20
Sialkot	292.00	90.03	81.71	8.32	7.00	72.27	28.27	44.00	299.00	162.30	109.98	52.33
Punjab	14,237.00	4,803.44	4,510.31	293.13	643.00	6,158.22	4,604.19	1,554.03	14,880.00	10,961.66	9,114.50	1,847.16
Islamabad	2,288.00	1,093.63	1,143.06	-49.43	114.00	1,959.54	713.70	1,245.84	2,402.00	3,053.17	1,856.77	1,196.41
Capital Territory	2,288.00	1,093.63	1,143.06	-49.43	114.00	1,959.54	713.70	1,245.84	2,402.00	3,053.17	1,856.77	1,196.41
Abbottabad	133.00	9.37	27.40	-18.02	1.00	0.02	0.00	0.02	134.00	9.40	27.40	-18.00
Bannu	18.00	0.10	0.22	-0.12	0.00	0.00	0.00	0.00	18.00	0.10	0.22	-0.12

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	16.00	0.01	0.23	-0.23	0.00	0.00	0.00	0.00	16.00	0.01	0.23	-0.23
Mansehra	11.00	1.06	0.20	0.86	0.00	0.00	0.00	0.00	11.00	1.06	0.20	0.86
Nowshera	110.00	2.90	1.37	1.53	1.00	0.00	0.00	0.00	111.00	2.90	1.37	1.53
Others	203.00	14.50	137.33	-122.83	2.00	0.35	0.00	0.35	205.00	14.86	137.33	-122.48
Peshawar	690.00	183.81	175.46	8.35	14.00	237.31	30.15	207.16	704.00	421.12	205.61	215.51
Swat	4.00	0.01	0.00	0.01	0.00	0.00	0.00	0.00	4.00	0.01	0.00	0.01
KPK	1,185.00	211.77	342.22	-130.44	18.00	237.68	30.15	207.53	1,203.00	449.46	372.37	77.09
Gwadar	2.00	0.00	96.02	-96.02	0.00	0.00	0.00	0.00	0.00	0.00	96.02	-96.02
Hub	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	1.00	0.30	0.00	0.30	0.00	0.00	0.00	0.00	0.00	0.30	0.00	0.30
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	23.00	0.02	0.02	-0.01	0.00	0.00	0.00	0.00	0.00	0.02	0.02	-0.01
Quetta	93.00	11.16	10.53	0.63	2.00	0.00	0.38	-0.38	0.00	11.16	10.91	0.25
Turbat	3.00	-0.04	0.01	-0.05	0.00	0.00	0.00	0.00	0.00	-0.04	0.01	-0.05
Balochistan	122.00	11.44	106.57	-95.14	2.00	0.00	0.38	-0.38	0.00	11.44	106.96	-95.52
Gilgit	3.00	4.00	0.08	3.92	0.00	0.00	0.00	0.00	3.00	4.00	0.08	3.92
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gilgit Baltistan	3.00	4.00	0.08	3.92	0.00	0.00	0.00	0.00	3.00	4.00	0.08	3.92
Mirpur	132.00	6.11	7.28	-1.17	0.00	0.00	0.00	0.00	132.00	6.11	7.28	-1.17
Muzaffarabad	14.00	1.21	0.62	0.59	0.00	0.00	0.00	0.00	14.00	1.21	0.62	0.59
Others	68.00	6.50	4.47	2.04	0.00	0.00	0.06	-0.06	68.00	6.50	4.53	1.98
AJ&K	214.00	13.82	12.37	1.45	0.00	0.00	0.06	-0.06	214.00	13.82	12.43	1.39
Overseas	73.00	15.03	38.25	-23.22	0.00	0.00	0.00	0.00	73.00	15.03	38.25	-23.22
Total	30,533.00	13,993.44	12,749.35	1,244.08	1,741.00	36,270.65	18,284.73	17,985.92	32,150.00	50,264.09	31,034.09	19,230.01

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	961.00	52.09	48.66	3.42	459.00	22.00	15.00	7.00	1,420.00	74.09	63.66	10.42
Karachi	37,051.00	12,316.59	10,644.68	1,671.90	17,018.00	12,171.06	10,743.47	1,427.59	54,069.00	24,487.65	21,388.16	3,099.49
Larkana	34.00	1.10	2.18	-1.09	83.00	2.00	8.00	-6.00	117.00	3.10	10.18	-7.09
Mirpur Khas	29.00	0.07	0.33	-0.26	89.00	17.00	1.00	16.00	118.00	17.07	1.33	15.74
Nawab Shah	35.00	0.48	2.43	-1.95	114.00	1.00	4.00	-3.00	149.00	1.48	6.43	-4.95
Others	569.00	56.67	32.31	24.35	510.00	31.00	38.03	-7.03	1,079.00	87.67	70.34	17.32
Sukkur	112.00	13.96	6.09	7.87	51.00	4.00	1.00	3.00	163.00	17.96	7.09	10.87
Sindh	38,791.00	12,440.95	10,736.70	1,704.25	18,324.00	12,248.06	10,810.50	1,437.56	57,115.00	24,689.01	21,547.20	3,141.81
Bahawalpur	118.00	40.04	33.62	6.42	0.00	0.00	0.00	0.00	118.00	40.04	33.62	6.42
Faisalabad	2,148.00	349.73	311.96	37.76	1,706.00	184.29	295.50	-111.21	3,854.00	534.02	607.47	-73.44
Gujranwala	968.00	263.23	244.38	18.85	1,196.00	75.00	58.00	17.00	2,164.00	338.23	302.38	35.85
Lahore	13,434.00	2,467.60	1,996.63	470.98	8,162.00	1,526.61	915.08	611.52	21,596.00	3,994.21	2,911.71	1,082.50
Multan	1,527.00	409.49	338.17	71.32	1,031.00	207.35	593.71	-386.36	2,558.00	616.84	931.88	-315.04
Others	3,344.00	475.05	359.84	115.21	3,180.00	323.00	323.58	-0.58	6,524.00	798.05	683.42	114.63
Rahim Yar Khan	105.00	12.62	12.69	-0.07	81.00	4.00	0.00	4.00	186.00	16.63	12.69	3.93
Rawalpindi	3,165.00	690.99	582.93	108.07	1,267.00	422.89	123.21	299.69	4,432.00	1,113.89	706.13	407.76
Sadiqabad	126.00	35.68	30.81	4.86	16.00	6.00	5.00	1.00	142.00	41.68	35.81	5.86
Sargodha	333.00	12.01	19.05	-7.04	376.00	12.00	3.00	9.00	709.00	24.01	22.05	1.96
Sialkot	469.00	63.13	58.52	4.62	506.00	21.01	14.01	7.00	975.00	84.14	72.53	11.61
Punjab	25,737.00	4,819.57	3,988.59	830.98	17,521.00	2,782.16	2,331.09	451.07	43,258.00	7,601.73	6,319.68	1,282.05
Islamabad	5,027.00	1,442.83	1,201.88	240.95	2,343.00	354.46	366.60	-12.15	7,370.00	1,797.29	1,568.48	228.80
Capital Territory	5,027.00	1,442.83	1,201.88	240.95	2,343.00	354.46	366.60	-12.15	7,370.00	1,797.29	1,568.48	228.80
Abbottabad	344.00	30.40	25.54	4.86	358.00	7.00	3.00	4.00	702.00	37.40	28.54	8.86

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	21.00	0.22	0.12	0.10	13.00	0.00	0.00	0.00	34.00	0.22	0.12	0.10
Dera Ismail Khan	14.00	6.67	0.00	6.67	4.00	0.00	0.00	0.00	18.00	6.67	0.00	6.67
Mansehra	122.00	52.24	48.01	4.23	102.00	1.00	0.00	1.00	224.00	53.24	48.01	5.23
Nowshera	102.00	48.15	38.98	9.18	62.00	5.00	2.00	3.00	164.00	53.15	40.98	12.18
Others	1,144.00	130.65	76.91	53.74	1,138.00	49.00	36.35	12.65	2,282.00	179.66	113.27	66.39
Peshawar	1,974.00	536.27	489.10	47.17	684.00	40.05	43.22	-3.17	2,658.00	576.32	532.32	44.00
Swat	280.00	35.06	16.92	18.14	391.00	20.00	9.00	11.00	671.00	55.06	25.92	29.14
Kpk	4,001.00	839.66	695.59	144.08	2,752.00	122.05	93.57	28.49	6,753.00	961.72	789.15	172.56
Gwadar	5.00	0.31	9.34	-9.03	1.00	0.00	0.00	0.00	6.00	0.31	9.34	-9.03
Hub	1.00	0.02	0.00	0.02	8.00	0.00	3.00	-3.00	9.00	0.02	3.00	-2.99
Khuzdar	2.00	0.00	0.10	-0.10	2.00	0.00	0.00	0.00	4.00	0.00	0.10	-0.10
Lasbella	1.00	0.00	0.81	-0.81	0.00	0.00	4.00	-4.00	1.00	0.00	4.81	-4.81
Others	9.00	0.18	0.12	0.06	5.00	0.00	0.00	0.00	14.00	0.18	0.13	0.06
Quetta	110.00	4.43	17.26	-12.84	61.00	1.00	12.13	-11.13	171.00	5.43	29.39	-23.97
Turbat	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Balochistan	128.00	4.93	27.64	-22.71	78.00	1.00	19.13	-18.13	206.00	5.94	46.78	-40.84
Gilgit	1.00	0.05	0.00	0.05	6.00	0.00	0.30	-0.30	7.00	0.05	0.30	-0.25
Hunza	6.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gilgit Baltistan	7.00	0.05	0.00	0.05	6.00	0.00	0.30	-0.30	13.00	0.05	0.30	-0.25
Mirpur	29.00	37.01	13.37	23.64	7.00	0.00	0.00	0.00	36.00	37.01	13.37	23.64
Muzaffarabad	67.00	3.04	2.49	0.55	42.00	1.00	0.00	1.00	109.00	4.04	2.49	1.55
Others	44.00	1.30	7.08	-5.78	24.00	0.00	0.00	0.00	68.00	1.30	7.08	-5.78
Aj&K	140.00	41.35	22.94	18.41	73.00	1.00	0.00	1.00	213.00	42.35	22.94	19.41
Overseas	313.00	67.25	65.64	1.61	45.00	0.00	1.00	-1.00	358.00	67.25	66.64	0.61
Total	74,144.00	19,656.59	16,738.97	2,917.62	41,142.00	15,508.73	13,622.19	1,886.53	115,286.00	35,165.33	30,361.17	4,804.16

Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	29.00	1.00	30.00	139.00	0.00	139.00
Karachi	304.00	20.00	324.00	3,364.00	54.00	3,418.00
Larkana	3.00	0.00	3.00	15.00	0.00	15.00
Mirpur Khas	0.00	0.00	0.00	6.00	0.00	6.00
Nawab Shah	2.00	1.00	3.00	9.00	0.00	9.00
Others	25.00	0.00	25.00	142.00	0.00	142.00
Sukkur	5.00	0.00	5.00	44.00	0.00	44.00
Sindh	368.00	22.00	390.00	3,719.00	54.00	3,773.00
Bahawalpur	12.00	0.00	12.00	17.00	0.00	17.00
Faisalabad	29.00	0.00	29.00	420.00	1.00	421.00
Gujranwala	23.00	1.00	24.00	165.00	0.00	165.00
Lahore	206.00	17.00	223.00	1,765.00	12.00	1,777.00
Multan	39.00	0.00	39.00	239.00	0.00	239.00
Others	78.00	1.00	79.00	675.00	0.00	675.00
Rahim Yar Khan	3.00	0.00	3.00	20.00	0.00	20.00
Rawalpindi	82.00	0.00	82.00	408.00	1.00	409.00
Sadiqabad	0.00	0.00	0.00	13.00	0.00	13.00
Sargodha	13.00	0.00	13.00	36.00	0.00	36.00
Sialkot	24.00	1.00	25.00	107.00	0.00	107.00
Punjab	509.00	20.00	529.00	3,865.00	14.00	3,879.00
Islamabad	80.00	4.00	84.00	407.00	1.00	408.00
Capital Territory	80.00	4.00	84.00	407.00	1.00	408.00
Abbottabad	8.00	0.00	8.00	50.00	0.00	50.00
Bannu	0.00	0.00	0.00	4.00	0.00	4.00
Dera Ismail Khan	1.00	0.00	1.00	2.00	0.00	2.00

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Mansehra	1.00	0.00	1.00	27.00	0.00	27.00
Nowshera	2.00	0.00	2.00	12.00	0.00	12.00
Others	11.00	0.00	11.00	192.00	0.00	192.00
Peshawar	34.00	3.00	37.00	218.00	1.00	219.00
Swat	0.00	0.00	0.00	49.00	0.00	49.00
KPK	57.00	3.00	60.00	554.00	1.00	555.00
Gwadar	0.00	0.00	0.00	2.00	0.00	2.00
Hub	0.00	0.00	0.00	3.00	0.00	3.00
Khuzdar	0.00	0.00	0.00	2.00	0.00	2.00
Lasbella	0.00	0.00	0.00	2.00	0.00	2.00
Others	0.00	0.00	0.00	3.00	0.00	3.00
Quetta	2.00	0.00	2.00	25.00	0.00	25.00
Turbat	0.00	0.00	0.00	0.00	0.00	0.00
Balochistan	2.00	0.00	2.00	37.00	0.00	37.00
Gilgit	0.00	0.00	0.00	4.00	0.00	4.00
Hunza	0.00	0.00	0.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00
Gilgit Baltistan	0.00	0.00	0.00	4.00	0.00	4.00
Mirpur	3.00	0.00	3.00	17.00	0.00	17.00
Muzaffarabad	2.00	0.00	2.00	13.00	0.00	13.00
Others	3.00	0.00	3.00	1.00	0.00	1.00
AJ&K	8.00	0.00	8.00	31.00	0.00	31.00
Overseas	4.00	0.00	4.00	11.00	0.00	11.00
Total	1,028.00	49.00	1,077.00	8,628.00	70.00	8,698.00

Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,759.00	687.52	24.00	134.00	5,783.00	821.52	2,393.00	747.25	3.00	2.23	2,396.00	749.48
Karachi	103,326.00	59,129.60	3,696.00	176,472.67	107,022.00	235,602.27	99,142.00	68,840.65	2,481.00	71,880.06	101,623.00	140,720.71
Larkana	310.00	38.91	1.00	0.00	311.00	38.91	199.00	45.25	1.00	0.00	200.00	45.25
Mirpur Khas	175.00	22.48	0.00	0.00	175.00	22.49	190.00	95.48	2.00	12.25	192.00	107.73
Nawab Shah	163.00	57.43	1.00	50.31	164.00	107.74	100.00	47.28	0.00	0.00	100.00	47.28
Others	1,739.00	498.80	19.00	294.47	1,758.00	793.27	2,812.00	985.68	8.00	50.15	2,820.00	1,035.83
Sukkur	1,281.00	225.63	6.00	70.25	1,287.00	295.88	378.00	204.58	0.00	0.00	378.00	204.58
Sindh	112,753.00	60,660.36	3,747.00	177,021.70	116,500.00	237,682.07	105,214.00	70,966.17	2,495.00	71,944.69	107,709.00	142,910.86
Bahawalpur	498.00	246.15	10.00	3.63	508.00	249.78	288.00	121.12	2.00	1.78	290.00	122.90
Faisalabad	4,587.00	2,250.12	100.00	6,210.53	4,687.00	8,460.65	5,878.00	2,167.62	114.00	1,523.26	5,992.00	3,690.88
Gujranwala	2,508.00	858.27	21.00	101.44	2,529.00	959.71	2,135.00	923.46	22.00	12.73	2,157.00	936.19
Lahore	36,076.00	24,699.65	1,528.00	26,064.92	37,604.00	50,764.56	39,117.00	21,167.97	853.00	9,405.92	39,970.00	30,573.89
Multan	6,241.00	2,009.64	67.00	245.17	6,308.00	2,254.82	3,994.00	1,853.84	23.00	991.93	4,017.00	2,845.77
Others	6,487.00	2,931.37	64.00	779.10	6,551.00	3,710.47	9,686.00	4,099.88	21.00	194.50	9,707.00	4,294.38
Rahim Yar Khan	382.00	115.51	0.00	0.00	382.00	115.51	452.00	273.09	1.00	10.52	453.00	283.61
Rawalpindi	10,327.00	3,942.97	240.00	39,048.09	10,567.00	42,991.06	9,267.00	5,257.36	124.00	2,117.70	9,391.00	7,375.07
Sadiqabad	72.00	35.47	0.00	0.00	72.00	35.48	296.00	197.68	0.00	0.00	296.00	197.68
Sargodha	1,759.00	636.28	5.00	9.10	1,764.00	645.38	907.00	338.79	2.00	0.91	909.00	339.70
Sialkot	2,521.00	993.86	37.00	315.21	2,558.00	1,309.07	1,898.00	710.93	15.00	58.28	1,913.00	769.22
Punjab	71,458.00	38,719.29	2,072.00	72,777.20	73,530.00	111,496.48	73,918.00	37,111.75	1,177.00	14,317.53	75,095.00	51,429.28
Islamabad	11,982.00	6,900.23	400.00	11,259.16	12,382.00	18,159.39	13,463.00	8,725.28	205.00	3,385.09	13,668.00	12,110.37
Capital Territory	11,982.00	6,900.23	400.00	11,259.16	12,382.00	18,159.39	13,463.00	8,725.28	205.00	3,385.09	13,668.00	12,110.37

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	1,418.91	284.77	18.00	45.13	1,436.91	329.90	1,072.00	379.29	1.00	13.32	1,073.00	392.62
Bannu	31.00	34.78	0.00	0.00	31.00	34.78	111.00	36.64	0.00	0.00	111.00	36.64
Dera Ismail Khan	53.00	30.93	0.00	0.00	53.00	30.93	67.00	27.82	0.00	0.00	67.00	27.82
Mansehra	56.00	11.25	0.00	0.00	56.00	11.25	281.00	68.59	0.00	0.00	281.00	68.59
Nowshera	472.00	123.01	14.00	210.46	486.00	333.47	477.00	189.29	8.00	41.71	485.00	231.00
Others	1,296.00	374.85	13.00	4.62	1,309.00	379.48	2,654.00	1,052.53	12.00	226.74	2,666.00	1,279.27
Peshawar	5,546.00	1,601.48	74.00	779.69	5,620.00	2,381.17	6,099.00	2,829.39	54.00	299.48	6,153.00	3,128.87
Swat	54.00	15.13	2.00	0.04	56.00	15.17	516.00	263.84	0.00	0.00	516.00	263.84
KPK	8,926.91	2,476.19	121.00	1,039.94	9,047.91	3,516.14	11,277.00	4,847.39	75.00	581.25	11,352.00	5,428.63
Gwadar	55.00	4.84	0.00	0.00	55.00	4.84	66.00	63.26	2.00	18.98	68.00	82.24
Hub	3.00	0.89	0.00	0.00	3.00	0.89	35.00	4.23	0.00	0.00	35.00	4.23
Khuzdar	6.00	0.31	0.00	0.00	6.00	0.31	5.00	1.00	0.00	0.00	5.00	1.00
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	29.00	5.08	0.00	0.00	29.00	5.09
Others	34.00	7.04	1.00	0.00	35.00	7.04	68.00	16.17	0.00	0.00	68.00	16.17
Quetta	1,539.00	391.85	15.00	83.42	1,554.00	475.27	595.00	232.70	8.00	131.68	603.00	364.38
Turbat	7.00	5.64	0.00	0.00	7.00	5.64	0.00	0.00	0.00	0.00	0.00	0.00
Balochistan	1,644.00	410.57	16.00	83.42	1,660.00	493.99	798.00	322.45	10.00	150.66	808.00	473.11
Gilgit	51.00	5.85	0.00	0.00	51.00	5.85	57.00	13.10	3.00	24.47	60.00	37.57
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	3.00	0.35	0.00	0.00	3.00	0.35	24.00	13.77	0.00	0.00	24.00	13.77
Gilgit Baltistan	54.00	6.20	0.00	0.00	54.00	6.20	81.00	26.87	3.00	24.47	84.00	51.34
Mirpur	2,196.00	840.11	4.00	1.14	2,200.00	841.25	943.00	500.77	5.00	19.00	948.00	519.77
Muzaffarabad	54.00	26.27	0.00	0.00	54.00	26.27	242.00	85.82	0.00	0.00	242.00	85.82
Others	220.00	183.26	3.00	45.10	223.00	228.36	353.00	359.01	0.00	0.00	353.00	359.02
AJ&K	2,470.00	1,049.64	7.00	46.24	2,477.00	1,095.88	1,538.00	945.60	5.00	19.00	1,543.00	964.60
Overseas	841.00	2,146.54	7.00	105.11	848.00	2,251.65	814.00	1,604.54	3.00	1.00	817.00	1,605.54
Total	210,128.91	112,369.02	6,370.00	262,332.77	216,498.91	374,701.80	207,103.00	124,550.03	3,973.00	90,423.70	211,076.00	214,973.72



SECP