# Mutual Funds Return Summary September 30, 2016

|   |   | Septemi   | oer 30, 2016  |   |   |  |   |
|---|---|---|---|---|---|--|---|
| Sr.No   | Name of AMC   | Name of Mutual Fund   | Net Assets of the<br>Fund as of<br>September 30, 2016<br>(Rs. In Million)   | Return First Quarter<br>(FYTD to September<br>30, 2016)   | Return FY 2015-<br>16   | Front End Sales<br>Load  | Management Fee<br>(%)   |
|   | Equity Category   |   |   |   |   |  |   |
|   | AKD Investment Management Limited   | AKD Opportunity Fund  | 2,054.00  | 25.76%  | 14.13%  | 3.00%  | 2.00%   |
|   | JS Invesment Limited  | JS Large Cap. Fund  | 857.19  | 15.41%  | 4.77%   | 3.00%  | 2.00%   |
|   | National Investment Trust Limited   | National Investment (Unit) Trust  | 73,437.00   | 12.80%  | 9.59%   | 3.00%  | 1.00%   |
|   | PICIC Asset Management Company Limited  | Picic Energy Fund   | 732.98  | 12.10%  | -2.86%  | 3.00%  | 2.00%   |
| 5   | NBP Fullerton Asset Management Limited  | NAFA Stock Fund   | 10,190.32   | 11.84%  | 11.43%  | 3% for upto Rs. 50M  | 2.00%   |
|   |   |   |   |   |   |  |   |
|   | ABL Asset Management Company Limited  | ABL Stock Fund  | 4,428.96  | 10.67%  | 9.91%   | 2.00%  | 2.00%   |
|   | JS Invesment Limited  | JS Growth Fund  | 2,213.22  | 10.26%  | 3.88%   | 3.00%  | 2.00%   |
|   | Atlas Asset Management JS Invesment Limited   | Atlas Stock Market Fund   | 4,584.10  | 9.76%<br>8.94%  | 5.05%   | 3.00%  | 2.00%   |
|   | MCB-Arif Habib Savings and Investments Ltd  | JS Value Fund<br>MCB Pakistan Stock Market Fund   | 1,153.83<br>8,841.00  | 8.54%   | 13.72%<br>5.25%   | 3% for upto Rs. 15M  | 2.00%   |
|   | Primus Investment Management Limited  | PIML Value Equity Fund  | 264.84  | 8.54%   | 4.99%   | 2.00%  | 2.00%   |
|   | First Capital Investments Limited   | First Capital Mutual Fund   | 195.15  | 8.50%   | 6.97%   | 2.00%  | 2.00%   |
|   | UBL Fund Managers Limited   | UBL Stock Advantage Fund  | 4,669.17  | 7.79%   | 14.01%  | 2.50%  | 2.00%   |
|   | Lakson Investments Limited  | Lakson Equity Fund  | 3,222.64  | 7.18%   | 10.60%  | 3.00%  | 2.00%   |
|   | PICIC Asset Management Company Limited  | Picic Stock Fund  | 356.48  | 7.02%   | 6.71%   | 3.00%  | 2.00%   |
|   | HBL Asset Management Ltd  | HBL Stock Fund  | 4,848.38  | 6.75%   | 2.43%   | 2.50%  | 2.00%   |
|   | Habib Asset Management Limited  | First Habib Stock Fund  | 120.18  | 6.47%   | 1.26%   | -  | 2.00%   |
|   | Alfalah GHP Investment Management Limited   | Alfalah GHP Alpha Fund  | 1,539.00  | 6.23%   | 14.12%  | 3.00%  | 1.75%   |
| 19  | Alfalah GHP Investment Management Limited   | Alfalah GHP Stock Fund  | 2,282.97  | 5.96%   | 14.88%  | 2.50%  | 2.00%   |
| 20  | Askari Investment Management Limited  | Askari Equity Fund  | 150.42  | 4.32%   | -5.25%  | 2.00%  | 2.00%   |
|   | Islamic Equity Category   |   |   |   |   |  |   |
|   | JS Invesment Limited  | JS Islamic Fund   | 683.40  | 20.34%  | 5.88%   | 3.00%  | 2.00%   |
|   | NBP Fullerton Asset Management Limited  | NAFA Islamic Stock Fund   | 3,175.10  | 12.19%  | 12.89%  | 3% for upto Rs. 50M  | 2.00%   |
|   | NBP Fullerton Asset Management Limited  | NAFA Islamic Energy Fund  | 1,587.17  | 11.91%  | 9.49%   | 3% for upto Rs. 50M  | 2.00%   |
| 4   | NBP Fullerton Asset Management Limited  | NAFA Islamic Active Allocation Equity<br>Fund   | 2,411.36  | 10.58%  | 18.76%  | -  | 2.00%   |
| 5   | Atlas Asset Management  | Atlas Islamic Stock Fund  | 1,644.60  | 9.26%   | 5.73%   | -  | 2.00%   |
|   |   |   |   |   |   |  |   |
| 6   | ABL Asset Management Company Limited  | ABL Islamic Stock Fund  | 2,875.98  | 9.18%   | 5.58%   | 2.00%  | 2.00%   |
| 7   | MCB-Arif Habib Savings and Investments Ltd  | MCB Pakistan Islamic Stock Fund   | 1,437.00  | 8.38%   | 3.90%   | 3% for upto Rs. 15M  | 2.00%   |
| 8   | HBL Asset Management Limited  | HBL Islamic Stock Fund  | 822.75  | 7.01%   | 0.98%   | 2.00%  | 2.00%   |
| 9   | PICIC Asset Management Company Limited  | Picic Islamic Stock Fund  | 483.23  | 6.96%   | 10.96%  | 3.00%  | 2.00%   |
| 10  | Al Meezan Investment Management Limited   | Meezan Islamic Fund   | 35,196.68   | 6.94%   | 17.00%  | 2.00%  | 2.00%   |
| 11  | Al Meezan Investment Management Limited   | Al Meezan Mutual Fund   | 6,036.56  | 6.21%   | 16.00%  | 2.00%  | 2.00%   |
| 12  | National Investment Trust Limited   | NIT-Islamic Equity Fund   | 4,739.00  | 6.14%   | 5.78%   | -  | 2.00%   |
| 13  | UBL Fund Managers Limited   | Al-Ameen Shariah Stock Fund   | 4,826.04  | 5.91%   | 14.47%  | 2.50%  | 2.00%   |
|   | Primus Investment Management Limited  | PIML Islamic Equity Fund  | 234.79  | 5.66%   | 7.30%   | 2.00%  | 2.00%   |
|   | Alfalah GHP Investment Management Limited   | Alfalah GHP Islamic Stock Fund  | 4,363.41  | 2.93%   | 20.33%  | 3.00%  | 2.00%   |
|   | Closed End - Equity Category  |   |   |   |   |  |   |
| 1   |   | Golden Arrow Selected Stocks Fund   |   |   |   |  |   |
| ı   | AKD Investment Management Limited   | Limited   | 2,235.00  | 30.35%  | 9.60%   | -  | 2.00%   |
|   | AKD Investment Management Limited PICIC Asset Management Company Limited  | Limited Picic Growth Fund   | 2,235.00<br>12,644.34   | 30.35%<br>8.69%   | 9.60%   | -  | 2.00%   |
| 2   | Ü   |   | ,   |   |   | -  |   |
| 2   | PICIC Asset Management Company Limited  | Picic Growth Fund   | 12,644.34   | 8.69%   | 3.39%   | -  | 2.00%   |
| 2 3   | PICIC Asset Management Company Limited PICIC Asset Management Company Limited Asset Allocation Category   | Picic Growth Fund Picic Investment Fund   | 12,644.34<br>5,539.33   | 8.69%<br>7.81%  | 3.39%<br>4.11%  |  | 2.00%<br>2.00%  |
| 2 3   | PICIC Asset Management Company Limited PICIC Asset Management Company Limited Asset Allocation Category NBP Fullerton Asset Management Limited  | Picic Growth Fund Picic Investment Fund  NAFA Asset Allocation Fund   | 12,644.34<br>5,539.33<br>1,517.35   | 8.69%<br>7.81%<br><b>10.03%</b>   | 3.39%<br>4.11%<br><b>7.61%</b>  | 3% for upto Rs. 50M  | 2.00%<br>2.00%<br>2.00%   |
| 2<br>3<br>1<br>2                                    | PICIC Asset Management Company Limited PICIC Asset Management Company Limited Asset Allocation Category   | Picic Growth Fund Picic Investment Fund  NAFA Asset Allocation Fund Alfalah GHP Value Fund Pak Oman Advantage Asset   | 12,644.34<br>5,539.33   | 8.69%<br>7.81%  | 3.39%<br>4.11%<br>7.61%<br>18.30%   |  | 2.00%<br>2.00%  |
| 2<br>3<br>1<br>2                                    | PICIC Asset Management Company Limited PICIC Asset Management Company Limited Asset Allocation Category NBP Fullerton Asset Management Limited Alfalah GHP Investment Management Limited Pak Oman Asset Management Company Ltd  | Picic Growth Fund Picic Investment Fund  NAFA Asset Allocation Fund Alfalah GHP Value Fund Pak Oman Advantage Asset Alllocation Fund  | 12,644.34<br>5,539.33<br>1,517.35<br>616.86<br>310.44   | 8.69%<br>7.81%<br>10.03%<br>7.72%<br>7.56%  | 3.39%<br>4.11%<br>7.61%<br>18.30%<br>7.77%  | 3% for upto Rs. 50M<br>3.00%   | 2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%                                     |
| 2<br>3<br>1<br>2<br>3                               | PICIC Asset Management Company Limited PICIC Asset Management Company Limited Asset Allocation Category NBP Fullerton Asset Management Limited Alfalah GHP Investment Management Limited Pak Oman Asset Management Company Ltd  | Picic Growth Fund Picic Investment Fund  NAFA Asset Allocation Fund Alfalah GHP Value Fund Pak Oman Advantage Asset   | 12,644.34<br>5,539.33<br>1,517.35<br>616.86   | 8.69%<br>7.81%<br>10.03%<br>7.72%   | 3.39%<br>4.11%<br>7.61%<br>18.30%   | 3% for upto Rs. 50M<br>3.00%<br>2.50%  | 2.00%<br>2.00%<br>2.00%<br>2.00%  |
| 2<br>3<br>1<br>2<br>3                               | PICIC Asset Management Company Limited PICIC Asset Management Company Limited ASSET Allocation Category NBP Fullerton Asset Management Limited Alfalah GHP Investment Management Limited Pak Oman Asset Management Company Ltd MCB-Arif Habib Savings and Investments Ltd   | Picic Growth Fund Picic Investment Fund  NAFA Asset Allocation Fund Alfalah GHP Value Fund Pak Oman Advantage Asset Alllocation Fund MCB Pakistan Asset Allocation Fund   | 12,644.34<br>5,539.33<br>1,517.35<br>616.86<br>310.44<br>2,293.00   | 8.69%<br>7.81%<br>10.03%<br>7.72%<br>7.56%<br>5.45%   | 3.39%<br>4.11%<br>7.61%<br>18.30%<br>7.77%<br>3.21%   | 3% for upto Rs. 50M<br>3.00%<br>2.50%  | 2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%                            |
| 2<br>3<br>1<br>2<br>3                               | PICIC Asset Management Company Limited PICIC Asset Management Company Limited ASSET Allocation Category NBP Fullerton Asset Management Limited Alfalah GHP Investment Management Limited Pak Oman Asset Management Company Ltd MCB-Arif Habib Savings and Investments Ltd   | Picic Growth Fund Picic Investment Fund  NAFA Asset Allocation Fund Alfalah GHP Value Fund Pak Oman Advantage Asset Alllocation Fund MCB Pakistan Asset Allocation Fund Faysal Asset Allocation Fund Lakson Tactical Fund (formerly Lakson Asset Allocation Global Commodities  | 12,644.34<br>5,539.33<br>1,517.35<br>616.86<br>310.44<br>2,293.00   | 8.69%<br>7.81%<br>10.03%<br>7.72%<br>7.56%<br>5.45%   | 3.39%<br>4.11%<br>7.61%<br>18.30%<br>7.77%<br>3.21%   | 3% for upto Rs. 50M<br>3.00%<br>2.50%  | 2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%                            |
| 2<br>3<br>1<br>2<br>3<br>4<br>5                     | PICIC Asset Management Company Limited PICIC Asset Management Company Limited Asset Allocation Category NBP Fullerton Asset Management Limited Alfalah GHP Investment Management Limited Pak Oman Asset Management Company Ltd MCB-Arif Habib Savings and Investments Ltd Faysal Asset Management Limited   | Picic Growth Fund Picic Investment Fund  NAFA Asset Allocation Fund Alfalah GHP Value Fund Pak Oman Advantage Asset Alllocation Fund MCB Pakistan Asset Allocation Fund Faysal Asset Allocation Fund Lakson Tactical Fund (formerly Lakson  | 12,644.34<br>5,539.33<br>1,517.35<br>616.86<br>310.44<br>2,293.00<br>270.44   | 8.69%<br>7.81%<br>10.03%<br>7.72%<br>7.56%<br>5.45%<br>4.31%                                      | 3.39%<br>4.11%<br>7.61%<br>18.30%<br>7.77%<br>3.21%<br>-2.46%                                       | 3% for upto Rs. 50M<br>3.00%<br>2.50%<br>3.00%                                 | 2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%                   |
| 2<br>3<br>1<br>2<br>3<br>4<br>5                     | PICIC Asset Management Company Limited PICIC Asset Management Company Limited Asset Allocation Category NBP Fullerton Asset Management Limited Alfalah GHP Investment Management Limited Pak Oman Asset Management Company Ltd MCB-Arif Habib Savings and Investments Ltd Faysal Asset Management Limited  Lakson Investments Limited   | Picic Growth Fund Picic Investment Fund  NAFA Asset Allocation Fund Alfalah GHP Value Fund Pak Oman Advantage Asset Alllocation Fund MCB Pakistan Asset Allocation Fund Faysal Asset Allocation Fund Lakson Tactical Fund (formerly Lakson Asset Allocation Global Commodities Fund)  | 12,644.34<br>5,539.33<br>1,517.35<br>616.86<br>310.44<br>2,293.00<br>270.44<br>1,392.63                                 | 8.69%<br>7.81%<br>10.03%<br>7.72%<br>7.56%<br>5.45%<br>4.31%<br>3.45%                             | 3.39%<br>4.11%<br>7.61%<br>18.30%<br>7.77%<br>3.21%<br>-2.46%<br>6.85%                              | 3% for upto Rs. 50M<br>3.00%<br>2.50%<br>3.00%<br>-<br>-<br>2.50%<br>3.00%     | 2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%          |
| 2<br>3<br>1<br>2<br>3<br>4<br>5                     | PICIC Asset Management Company Limited PICIC Asset Management Company Limited Asset Allocation Category NBP Fullerton Asset Management Limited Alfalah GHP Investment Management Limited Pak Oman Asset Management Company Ltd MCB-Arif Habib Savings and Investments Ltd Faysal Asset Management Limited  Lakson Investments Limited  Al Meezan Investment Management Limited  | Picic Growth Fund Picic Investment Fund  NAFA Asset Allocation Fund Alfalah GHP Value Fund Pak Oman Advantage Asset Alllocation Fund MCB Pakistan Asset Allocation Fund Faysal Asset Allocation Fund Lakson Tactical Fund (formerly Lakson Asset Allocation Global Commodities Fund) Meezan Asset Allocation Fund   | 12,644.34<br>5,539.33<br>1,517.35<br>616.86<br>310.44<br>2,293.00<br>270.44   | 8.69%<br>7.81%<br>10.03%<br>7.72%<br>7.56%<br>5.45%<br>4.31%                                      | 3.39%<br>4.11%<br>7.61%<br>18.30%<br>7.77%<br>3.21%<br>-2.46%                                       | 3% for upto Rs. 50M<br>3.00%<br>2.50%<br>3.00%<br>-<br>2.50%                   | 2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%          |
| 2<br>3<br>1<br>2<br>3<br>4<br>5                     | PICIC Asset Management Company Limited PICIC Asset Management Company Limited Asset Allocation Category NBP Fullerton Asset Management Limited Alfalah GHP Investment Management Limited Pak Oman Asset Management Company Ltd MCB-Arif Habib Savings and Investments Ltd Faysal Asset Management Limited  Lakson Investments Limited  Al Meezan Investment Management Limited UBL Fund Managers Limited                                      | Picic Growth Fund Picic Investment Fund  NAFA Asset Allocation Fund Alfalah GHP Value Fund Pak Oman Advantage Asset Allocation Fund MCB Pakistan Asset Allocation Fund Faysal Asset Allocation Fund Lakson Tactical Fund (formerly Lakson Asset Allocation Global Commodities Fund) Meezan Asset Allocation Fund UBL Asset Allocation Fund Lakson Asset Allocation Fund Lakson Asset Allocation Fund Lakson Asset Allocation Fund Lakson Asset Allocation Developed | 12,644.34<br>5,539.33<br>1,517.35<br>616.86<br>310.44<br>2,293.00<br>270.44<br>1,392.63<br>743.66<br>2,366.80           | 10.03%<br>7.28%<br>7.56%<br>7.56%<br>4.31%<br>3.45%<br>3.30%<br>3.07%                             | 3.39%<br>4.11%<br>7.61%<br>18.30%<br>7.77%<br>3.21%<br>-2.46%<br>6.85%<br>2.77%<br>12.31%           | 3% for upto Rs. 50M<br>3.00%<br>2.50%<br>3.00%<br>-<br>2.50%<br>3.00%<br>1.50% | 2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>1.50% |
| 2<br>3<br>1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9 | PICIC Asset Management Company Limited PICIC Asset Management Company Limited Asset Allocation Category NBP Fullerton Asset Management Limited Alfalah GHP Investment Management Limited Pak Oman Asset Management Company Ltd MCB-Arif Habib Savings and Investments Ltd Faysal Asset Management Limited  Lakson Investments Limited  Al Meezan Investment Management Limited UBL Fund Managers Limited Askari Investment Management Limited | Picic Growth Fund Picic Investment Fund  NAFA Asset Allocation Fund Alfalah GHP Value Fund Pak Oman Advantage Asset Alllocation Fund MCB Pakistan Asset Allocation Fund Faysal Asset Allocation Fund Lakson Tactical Fund (formerly Lakson Asset Allocation Global Commodities Fund) Meezan Asset Allocation Fund UBL Asset Allocation Fund Askari Asset Allocation Fund  | 12,644.34<br>5,539.33<br>1,517.35<br>616.86<br>310.44<br>2,293.00<br>270.44<br>1,392.63<br>743.66<br>2,366.80<br>192.75 | 10.03%<br>7.81%<br>10.03%<br>7.72%<br>7.56%<br>5.45%<br>4.31%<br>3.45%<br>3.30%<br>3.07%<br>2.82% | 3.39%<br>4.11%<br>7.61%<br>18.30%<br>7.77%<br>3.21%<br>-2.46%<br>6.85%<br>2.77%<br>12.31%<br>-6.25% | 3% for upto Rs. 50M 3.00% 2.50% 3.00% - 2.50% 3.00% 1.50% 2.50%                | 2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%<br>2.00%          |

<sup>\*</sup>This is maximum rate of Managment Fee that can be charged . Funds charge managment fee @ of 10% of Gross Earnings subject to maximum cap

^This is maximum rate of Managment Fee that can be charged . Funds charge managment fee @ of 15% of Gross Earnings subject to maximum cap

|   | Information Association Colorson           |   |          |        |        |  |                                     |  |  |  |  |
|---|--|---|----------|--------|--------|--|-------------------------------------|--|--|--|--|
|   | Islamic Asset Allocation Category          |   |          |        |        |  |                                     |  |  |  |  |
| 1 | Faysal Asset Management Limited            | Faysal Islamic Asset Allocation Fund  | 125.09   | 10.78% | -4.02% | 2% for below Rs. 2M<br>1% between Rs. 2 to<br>5M | 2.00%                               |  |  |  |  |
| 2 | MCB-Arif Habib Savings and Investments Ltd | Pakistan International Element Islamic<br>Asset Allocation Fund                             | 1,014.00 | 7.18%  | 5.09%  | Type A: 3%                                       | Type A & B: 2%<br>Type C & D: 1.33% |  |  |  |  |
| 3 | Dawood Capital Management Limited          | Dawood Islamic Fund   | 117.11   | 7.07%  | N/A    | -  | 1.50%                               |  |  |  |  |
| 4 | NBP Fullerton Asset Management Limited     | NAFA Islamic Asset Allocation Fund  | 6,724.41 | 6.67%  | 13.10% | 3% for upto Rs. 50M                              | 2.00%                               |  |  |  |  |
| 5 | Pak Oman Asset Management Company Ltd      | Pak Oman Islamic Asset Allocation Fund  | 289.38   | 6.56%  | 10.37% | 2.50%  | 2.00%                               |  |  |  |  |
|   |  |   |          |        |        |  |                                     |  |  |  |  |
| 6 | Askari Investment Management Limited       | Askari Islamic Asset Allocation Fund  | 126.88   | 3.96%  | -2.82% | 2.50%  | 2.00%                               |  |  |  |  |
| 7 | UBL Fund Managers Limited                  | Al-Ameen Islamic Asset Allocation Fund  | 2,816.02 | 3.36%  | 9.15%  | 3.00%  | 1.00%                               |  |  |  |  |
| 8 | HBL Asset Management Limited               | HBL Islamic Asset Allocation Fund   | 943.51   | 2.24%  | 3.35%  | 2.00%  | 1.50%                               |  |  |  |  |
| 9 | Lakson Investments Limited                 | Lakson Islamic Tactical Fund (formerly<br>Lakson Asset Allocation Emerging<br>Markets Fund) | 100.40   | 0.40%  | 4.42%  | 2.50%  | 2%*                                 |  |  |  |  |

# Mutual Funds Return Summary September 30, 2016

|       |  | Septemb   | er 30, 2016   |   |                       |                              |                       |
|-------|--|---|---|---|-----------------------|------------------------------|-----------------------|
| Sr.No | Name of AMC  | Name of Mutual Fund   | Net Assets of the<br>Fund as of<br>September 30, 2016<br>(Rs. In Million) | Return First Quarter<br>(FYTD to September<br>30, 2016) | Return FY 2015-<br>16 | Front End Sales<br>Load      | Management Fee<br>(%) |
|       | *This is maximum rate of Managment Fee that can be ch                  | arged . Funds charge managment fee @ of 10% o   | of Gross Earnings subject t   | o maximum cap   |                       |                              |                       |
|       | Balanced Category  |   |   |   |                       | · .                          |                       |
| 2     | NBP Fullerton Asset Management Limited JS Invesment Limited            | NAFA Multi Asset Fund Unit Trust of Pakistan  | 1,460.00<br>1,454.63  | 9.85%<br>8.68%  | 8.69%<br>6.98%        | 3% for upto Rs. 50M<br>3.00% | 2.00%                 |
| 3     | MCB-Arif Habib Savings and Investments Ltd                             |   | 603.00  | 6.27%   | 5.17%                 | 2.00%                        | 2.00%                 |
| 4     | Primus Investment Management Limited                                   | PIML Strategic Multi Asset Fund   | 333.07  | 5.36%   | 6.82%                 | 2.00%                        | 2.00%                 |
| 5     | HBL Asset Management Limited   | HBL Multi Asset Fund  | 798.66  | 3.30%   | 5.89%                 | 2.00%                        | 2.00%                 |
| 6     | Faysal Asset Management Limited  | Faysal Balanced Growth Fund   | 197.40  | 2.68%   | 7.39%                 | -                            | 2.00%                 |
| 7     | Dawood Capital Management Limited                                      | First Dawood Mutual Fund  | 293.12  | -6.08%  | N/A                   | -                            | 2.00%                 |
|       | Islamic Balanced Category  |   |   |   | 10.000                |                              | T                     |
| 2     | Al Meezan Investment Management Limited Habib Asset Management Limited | Meezan Balanced Fund<br>First Habib Islamic Balanced Fund                                       | 5,769.71<br>105.59  | 3.87%<br>3.13%  | 12.00%<br>1.66%       | 2.00%                        | 2.00%<br>1.35%        |
|       | Fund of Funds Category   | rinseriable islame Balancea Fana  | 103.33  | 5.2570  | 2,0070                |                              | 1.0070                |
| 1     | ABL Asset Management Company Limited                                   | ABL Financial Planning Fund - Active  | 444.33  | 6.81%   | 5.29%                 | 2.00%                        | 1.50%                 |
| 2     |  | Allocation Plan   |   |   |                       |                              |                       |
|       | JS Invesment Limited   | JS Fund of Funds Alfalah GHP Prosperity Planning Fund-  | 579.83  | 4.94%   | 9.08%                 | 3.00%                        | 1.00%                 |
| 3     | Alfalah GHP Investment Management Limited                              | Active Allocation Plan  | 230.99  | 3.49%   | 7.78%                 | 2.00%                        | 1.00%                 |
| 4     | ABL Asset Management Company Limited                                   | ABL Financial Planning Fund -<br>Conservative Allocation Plan                                   | 527.14  | 3.18%   | 4.41%                 | 2.00%                        | 1.50%                 |
| 5     | Alfalah GHP Investment Management Limited                              |   | 1,820.43  | 3.00%   | 8.68%                 | N/A                          | 1.25%                 |
|       |  |   | ·   |   |                       | <u> </u>                     |                       |
| 6     | Alfalah GHP Investment Management Limited                              | Alfalah GHP Prosperity Planning Fund-   | 238.26  | 2.62%   | 7.60%                 | 1.50%                        | 1.00%                 |
| 7     | Alfalah CUB lawatan at Managara at Limitad                             | Moderate Allocation Plan Alfalah GHP Prosperity Planning Fund-                                  | 240.22  |   | F F20/                |                              | 1.000/                |
| 7     | Alfalah GHP Investment Management Limited                              | Conservative Allocation Plan  | 319.32  | 1.86%   | 5.53%                 | 1.00%                        | 1.00%                 |
|       | Islamic Fund of Funds Category   |   |   |   |                       |                              |                       |
| 1     | NBP Fullerton Asset Management Limited                                 | NAFA Islamic Active Allocation Plan-I   | 908.01  | 8.73%   | 10.73%                | 3.00%                        | 1.25%                 |
| 2     | NBP Fullerton Asset Management Limited                                 | NAFA Islamic Active Allocation Plan-II  | 734.76  | 8.35%   | 7.44%                 | 3.00%                        | 1.25%                 |
| 3     | ABL Asset Management Company Limited                                   | ABL Islamic Financial Planning Fund -   | 193.19  | 6.85%   | 6.46%                 | 2.00%                        | 1.50%                 |
|       |  | Aggressive Allocation Plan Al-Ameen Islamic Active Allocation                                   |   |   |                       |                              |                       |
| 4     | UBL Fund Managers Limited  | Plan - III  | 1,606.26  | 6.02%   | 8.39%                 | 3.00%                        | 1.00%                 |
| 5     | UBL Fund Managers Limited  | Al-Ameen Islamic Active Allocation<br>Plan - IV   | 1,431.82  | 6.02%   | 7.13%                 | 3.00%                        | 1.00%                 |
|       |  | Al-Ameen Islamic Active Allocation Plan   |   |   |                       | 2 22/                        |                       |
| 6     | UBL Fund Managers Limited  | - I<br>ABL Islamic Financial Planning Fund -  | 2,585.07  | 5.99%   | 9.55%                 | 3.00%                        | 1.00%                 |
| 7     | ABL Asset Management Company Limited                                   | Active Allocation Plan  | 1,007.86  | 5.98%   | 3.53%                 | 2.00%                        | 1.50%                 |
| 8     | Al Meezan Investment Management Limited                                | Meezan Financial Planning Fund of Funds - Meezan Asset Allocation Plan-I                        | 1,335.33  | 5.97%   | 11.70%                | 3.00%                        | 1.00%                 |
| 9     | UBL Fund Managers Limited  | Al-Ameen Islamic Active Allocation Plan - II  | 2,725.99  | 5.96%   | 11.36%                | 3.00%                        | 1.00%                 |
| 10    | Al Meezan Investment Management Limited                                | Meezan Financial Planning Fund of<br>Funds - Meezan Capital Preservation<br>Plan-III            | 2,988.06  | 5.85%   | N/A                   | 3.00%                        | 1.00%                 |
| 11    | Al Meezan Investment Management Limited                                | Meezan Financial Planning Fund of<br>Funds - Meezan Capital Preservation<br>Plan-II             | 978.13  | 5.83%   | 6.50%                 | 3.00%                        | 1.00%                 |
| 12    | Al Meezan Investment Management Limited                                | Meezan Capital Preservation Fund II   | 1,282.38  | 5.32%   | 11.26%                | 3.00%                        | 1.00%                 |
| 13    | NBP Fullerton Asset Management Limited                                 | NAFA Islamic Active Allocation Plan-III<br>(NIAAP-III)  | 1,499.96  | 5.31%   | N/A                   | 3.00%                        | 1.25%                 |
| 14    | Al Meezan Investment Management Limited                                | Meezan Financial Planning Fund of   | 470.56  | 5.28%   | 13.30%                | 2.00%                        | 1.00%                 |
| 15    | Al Meezan Investment Management Limited                                | Funds - Aggressive Meezan Financial Planning Fund of Funds - Meezan Capital Preservation        | 1,649.42  | 4.87%   | 10.50%                | 3.00%                        | 1.00%                 |
| 16    | NBP Fullerton Asset Management Limited                                 | Plan-I NAFA Islamic Principal Preservation  | 1,160.61  | 4.61%   | 3.97%                 | 3.00%                        | 1.25%                 |
| 17    | ABL Asset Management Company Limited                                   | Fund (NIPPF)  ABL Islamic Financial Planning Fund -   | 1,065.64  | 4.30%   | 1.69%                 | 2.00%                        | 1.50%                 |
| 18    | Al Meezan Investment Management Limited                                | Strategic Allocation Plan Meezan Financial Planning Fund of Funds - Meezan Capital Preservation | 917.96  | 4.26%   | N/A                   | 3.00%                        | 1.00%                 |
| 19    | Al Meezan Investment Management Limited                                | Plan-IV Meezan Financial Planning Fund of   | 423.47  | 4.22%   | 11.30%                | 1.50%                        | 1.00%                 |
| 20    | UBL Fund Managers Limited  | Funds - Moderate<br>Al-Ameen Islamic Principal  | 1,787.88  | 3.65%   | 5.32%                 | 3.00%                        | 1.00%                 |
|       | gers zames   | Preservation Fund - IV Meezan Financial Planning Fund of  | 1,707.00  | 3.03/0  | 3.32/0                | 3.00/0                       | 1.00/0                |
| 21    | Al Meezan Investment Management Limited                                | Funds - Meezan Capital Preservation<br>Plan-II  | 3,094.84  | 3.50%   | 6.50%                 | 3.00%                        | 1.00%                 |
|       | ABL Asset Management Company Limited                                   | ABL Islamic Financial Planning Fund -   | 417.81  | 2.90%   | 3.52%                 | 2.00%                        | 1.50%                 |
| 22    | 7.527.55ct Waringement Company Emitted                                 | Conservative Allocation Plan  |   |   |                       |                              |                       |

# **Mutual Funds Return Summary** September 30, 2016

| Name of AMC   Name of Mixual Found   September 97, 2015   Found End Sales   Fou |       |  | - Jeptenik                        | er 30, 2016                      |                    |        |   |                       |
|--|-------|--|-----------------------------------|----------------------------------|--------------------|--------|---|-----------------------|
| Adata Carlo Investment Management Limited   Funds - Action Allocation Plan   1,206.48   1,33%   0,10%   1,25 | Sr.No | Name of AMC                                | Name of Mutual Fund               | Fund as of<br>September 30, 2016 | (FYTD to September |        |   | Management Fee<br>(%) |
| 1.96   1.10    | 24    | Alfalah GHP Investment Management Limited  | l                                 | 1,629.04                         | 1.55%              | -0.86% | 2.50%                                   | 1.25%                 |
| 29.10   100%   | 25    | Alfalah GHP Investment Management Limited  | l                                 | 1,908.48                         | 1.33%              | 0.10%  | 1.25%                                   | 1.25%                 |
| Value   Variable   Value   V | 26    | UBL Fund Managers Limited                  | •                                 | 254.10                           | 0.90%              | 4.09%  | 3.00%                                   | 1.00%                 |
| 20   1.50%   | 27    | UBL Fund Managers Limited                  |                                   | 2,101.29                         | 0.87%              | N/A    | 3.00%                                   | 1.00%                 |
| 1 Altise Asset Management   Altas Gold Frund   301.50   0.00%   13.11%   - 1.00%   1.50%   1 | 28    | ABL Asset Management Company Limited       |                                   | 1,204.89                         | 0.38%              | N/A    | 2.00%                                   | 1.50%                 |
| Use Fund Managers Limited   Use Fund Management Limited   Meezan Gold Fund   389.15   -0.65%   N/A   2.00%   1.50%   |       | Commodity Category                         |                                   |                                  |                    |        |   |                       |
| Use Fund Managers Limited   Use Fund Management Limited   Meezan Gold Fund   389.15   -0.65%   N/A   2.00%   1.50%   | 1     |  | Atlas Gold Fund                   | 301,50                           | 0.00%              | 13.11% | -                                       | 1.00%                 |
| Islamic Commodity Category   | 2     |  |                                   |                                  |                    |        | 2.00%                                   |                       |
| Al Mezan Investment Management Limited   ARD Index Tracker Category  |       | ·  |                                   |                                  |                    |        |   |                       |
| Index Tracker Category   | 1     |  | Meezan Gold Fund                  | 289 15                           | -0.65%             | N/A    | 2 00%                                   | 1 50%                 |
| Stamic Index Tracker Category  | 1     | ·  | Integrali Gold Fullu              | 305.13                           | -0.05%             | IV/A   | 2.00/0                                  | 1.30/0                |
| Islamic Index Tracker Category   1   Ial Meezan Investment Management Limited   Islamic National Part  |       | <u> </u>                                   | INVOLUE TO LESS                   | 40                               |                    | . ===: |   |                       |
| Al Mezean Investment Management Limited   Dawood Income Fund   149.41   12.79%   32.68%   -   1.00%  | 1     | • • •                                      | AKD Index Tracker Fund            | 484.00                           | 6.65%              | 4.73%  | 1.00%                                   | 0.75%                 |
| Dawcod Capital Management Limited   Dawcod Income Fund   149.41   12.79%   32.68%   -   1.00%   0.75%  |       | Islamic Index Tracker Category             |                                   |                                  |                    |        |   |                       |
| 1   Dawcod Capital Management Limited   Dawcod Income Fund   1,163.07   8,95%   6,33%   1.00%   0.75%  | 1     | Al Meezan Investment Management Limited    | KSE-Meezan Index Fund             | 913.714                          | 3.77%              | 13.30% | 2.00%                                   | 1.00%                 |
| 1   Dawcod Capital Management Limited   Dawcod Income Fund   1,163.07   8,95%   6,33%   1.00%   0.75%  |       | Income Category                            |                                   |                                  |                    |        |   |                       |
| 2   IS Investment Limited  | 1     |  | Dawood Income Fund                | 149.41                           | 12.79%             | 32.68% | _                                       | 1.00%                 |
| 3 NBP Fullerton Asset Management Limited   NAFA Income Opportunity Fund   11,785.52   7.79%   7.49%   1% for below 8. 16M   130%   4 NBP Fullerton Asset Management Limited   NAFA Income Fund   635.96   7.77%   6.91%   1% for below 8. 16M   1%**   1.00% |       |  |                                   |                                  |                    |        |   |                       |
| ABP Fullerton Asset Management Limited   NAFA Income Fund   Films Investment Management Limited   Pilms Investment Management Limited   Pilms Income Fund   Faysal Margin Trading System Fund   1,143.80   6.29%   6.39%   1% for below Rs. 16M   1.50%**  | 2     | JS Invesment Limited                       | JS Income Fund                    | 1,163.07                         | 8.96%              | 6.33%  | 1.00%                                   | 0.75%                 |
| 5         Primus Investment Management Limited         PMIL Income Fund (Formerly:PIML Cash Fund)         5,821.42         7.39%         11.71%         1.00%         1.00%           6         NBP Fullerton Asset Management Limited         NAFA Financial Sector Income Fund         1,143.80         6.29%         6.39%         1% for below Rs. 16M         1.50%***           7         Faysal Asset Management Limited         Faysal Margin Trading System Fund         216.19         6.26%         5.96%         11% for below Rs. 16M         1.00%           8         NBP Fullerton Asset Management Limited         NAFA Savings Plus Fund         487.16         5.56%         6.27%         10.50%***         1.50%***           9         Lakson Investments Limited         Lakson Income Fund         2,777.59         5.31%         8.57%         1.50%         1.50%           10         ABL Asset Management Company Limited         ABL Income Fund         3.975.32         5.26%         7.19%         1.50%         1.50%           11         UBL Fund Managers Limited         ABL Income Fund         9.470.90         5.08%         8.02%         -         0.80%           12         Atlas Asset Management Limited         Aksar Investment Management Limited         Aksar Sovereign Yield Enhancer         1,112.60         5.06%         9.21%   |       |  | NAFA Income Opportunity Fund      | 11,785.52                        | 7.79%              | 7.49%  | 1% for below Rs. 16M                    |                       |
| Section   Sect | 4     | NBP Fullerton Asset Management Limited     |                                   | 635.96                           | 7.77%              | 6.91%  | 1% for below Rs. 16M                    | 1%**                  |
| Faysal Asset Management Limited   Faysal Margin Trading System Fund   216.19   6.26%   5.96%   1% for upto Rs. SM   1.00%  | 5     | Primus Investment Management Limited       | 1                                 | 5,821.42                         | 7.39%              | 11.71% | 1.00%                                   | 1.00%                 |
| NBP Fullerton Asset Management Limited   NaFA Savings Plus Fund   487.16   5.56%   6.27%   insurance, 3% with insurance and Nil above Rs. 16M   1.50%**   1.50%   1. | 6     | NBP Fullerton Asset Management Limited     | NAFA Financial Sector Income Fund | 1,143.80                         | 6.29%              | 6.39%  | 1% for below Rs. 16M                    | 1.50%**               |
| NBP Fullerton Asset Management Limited   NaFA Savings Plus Fund   487.16   5.56%   6.27%   insurance, 3% with insurance and Nil above Rs. 16M   1.50%**   1.50%   1. | 7     | Faysal Asset Management Limited            | Faysal Margin Trading System Fund | 216.19                           | 6.26%              | 5.96%  | 1% for upto Rs. 5M                      | 1.00%                 |
| 10   ABL Asset Management Company Limited   ABL Income Fund   3,975.32   5.26%   7.19%   1.50%   1.5 | 8     |  |                                   | 487.16                           | 5.56%              | 6.27%  | insurance, 3% with<br>insurance and Nil | 1.50%**               |
| 11 UBL Fund Managers Limited   UBL Income Opportunity Fund   254.99   5.14%   7.69%   1.50%   1.50%   1.50%   1.25%   1.34   Askari Investment Management   Atlas Income Fund   9,470.90   5.08%   8.02%   - 0.80%   1.35%   1.25%   1.35%   1.25%   1.35%   1.25%   1.25%   1.35%   1.25%   | 9     | Lakson Investments Limited                 | Lakson Income Fund                | 2,777.59                         | 5.31%              | 8.57%  | 1.50%                                   | 1.50%                 |
| 12         Atlas Asset Management         Atlas Income Fund         9,470.90         5.08%         8.02%         -         0.80%           13         Askari Investment Management Limited         Askari Sovereign Yield Enhancer         1,112.60         5.06%         9.21%         1.25%         1.35%           14         Pak Oman Asset Management Company Ltd         Pak Oman Government Securities Fund         806.22         4.92%         8.75%         -         1.10%           15         NBP Fullerton Asset Management Limited         NAFA Government Securities Savings Fund         15.030         4.77%         6.46%         1% for below Rs. 16M         1%***           16         UBL Fund Managers Limited         UBL Government Securities Fund         15,464.32         4.72%         8.95%         1.00%         1.25%*           17         Alfalah GHP Investment Management Limited         UBL Government Securities Fund         4.924.54         4.61%         7.42%         1.00%         1.00%           18         Faysal Asset Management Limited         Faysal Savings Growth Fund         4.924.54         4.61%         7.42%         1.00%         1.50%           19         MCB-Arif Habib Savings and Investments Ltd         MCB DCF Income Fund         6,926.00         4.47%         6.23%         1.5% for upto Rs. 15M         1  |       |  |                                   |                                  |                    |        |   |                       |
| 13   Askari Investment Management Limited   Askari Sovereign Yield Enhancer   1,112.60   5.06%   9.21%   1.25%   1.35%     14   Pak Oman Asset Management Company Ltd   Pak Oman Government Securities Fund   806.22   4.92%   8.75%   -   1.10%     15   NBP Fullerton Asset Management Limited   NAFA Government Securities Savings Fund   15.030   4.77%   6.46%   1% for below Rs. 16M   1%**     16   UBL Fund Managers Limited   UBL Government Securities Fund   15,464.32   4.72%   8.95%   1.00%   1.25%*     17   Alfalah GHP Investment Management Limited   Faysal Savings Growth Fund   4,924.54   4.61%   7.42%   1.00%   1.00%     18   Faysal Asset Management Limited   Faysal Savings Growth Fund   4,917.05   4.66%   7.75%   -   1.50%     19   MCB-Arif Habib Savings and Investments Ltd   MCB DCF Income Fund   6,926.00   4.47%   6.23%   1.5% for upto Rs. 15M   1.50%     20   PICIC Asset Management Company Limited   First Habib Income Fund   1,276.11   4.41%   6.66%   -   1.50%*     21   Habib Asset Management Limited   First Habib Income Fund   1,070.00   4.37%   6.14%   2.00%   1.50%*     22   MCB-Arif Habib Savings and Investments Ltd   Pakistan Income Fund   1,070.00   4.37%   6.14%   2.00%   1.50%*     23   MCB-Arif Habib Savings and Investments Ltd   MCB Pakistan Sovereign Fund   7,782.00   4.33%   7.30%   1.50%   1.50%*     24   National Investment Trust Limited   NIT-Income Fund   4,237.00   4.27%   5.87%   1.00%   1.25%     25   ABL Asset Management Company Limited   Alfalah GHP Income Fund   4,237.00   4.27%   5.87%   1.00%   1.25%     26   Alfalah GHP Investment Trust Limited   Faysal Financial Sector Opportunity   Fund   4,079.00   4.03%   5.78%   1.00%   1.25%     27   Alfalah GHP Investment Limited   Faysal Financial Sector Opportunity   Fund   4,079.00   4.03%   5.78%   1.00%   1.25%     28   Faysal Asset Management Limited   HBL Income Fund   4,079.00   4.03%   5.78%   1.00%   1.25%     29   HBL Asset Management Limited   HBL Income Fund   4,000.00   3.11%   6.12%   1.50%   1.50%   1.50%     1.50%   1.50%   1 |       |  |                                   |                                  |                    |        | 1.50%                                   |                       |
| Pak Oman Asset Management Company Ltd   Pak Oman Government Securities Fund   806.22   4.92%   8.75%   - 1.10%   |       |  |                                   |                                  |                    |        | -                                       |                       |
| NBP Fullerton Asset Management Limited   Fund   150.30   4.77%   6.46%   1% for below Rs. 16M   1%***  | 13    | Askari Investment Management Limited       | Askari Sovereign Yield Enhancer   | 1,112.60                         | 5.06%              | 9.21%  | 1.25%                                   | 1.35%                 |
| 15   NBP Fullerton Asset Management Limited   Fund   150.30   4.77%   6.46%   15 for below Rs. 1600   1.25%  | 14    | Pak Oman Asset Management Company Ltd      |                                   | 806.22                           | 4.92%              | 8.75%  | -                                       | 1.10%                 |
| 17         Alfalah GHP Investment Management Limited         Alfalah GHP Sovereign Fund         4,924.54         4.61%         7.42%         1.00%         1.00%           18         Faysal Asset Management Limited         Faysal Savings Growth Fund         4,917.05         4.60%         7.75%         -         1.50%           19         MCB-Arif Habib Savings and Investments Ltd         MCB DCF Income Fund         6,926.00         4.47%         6.23%         1.5% for upto Rs. 15M         1.50%           20         PICIC Asset Management Company Limited         Picic Income Fund         2,103.93         4.47%         7.85%         1.25%         1.25%           21         Habib Asset Management Limited         First Habib Income Fund         1,276.11         4.41%         6.66%         -         1.50%*           22         MCB-Arif Habib Savings and Investments Ltd         Pakistan Income Fund         1,070.00         4.37%         6.14%         2.00%         1.50%*           23         MCB-Arif Habib Savings and Investments Ltd         MCB Pakistan Sovereign Fund         7,782.00         4.33%         7.30%         1.50%*         1.50%*           24         National Investment Trust Limited         NIT-Income Fund         4,237.00         4.27%         5.87%         1.00%         1.25%  |       | ~  | -                                 | 150.30                           | 4.77%              | 6.46%  | 1% for below Rs. 16M                    | 1%**                  |
| 18         Faysal Asset Management Limited         Faysal Savings Growth Fund         4,917.05         4.60%         7.75%         -         1.50%           19         MCB-Arif Habib Savings and Investments Ltd         MCB DCF Income Fund         6,926.00         4.47%         6.23%         1.5% for upto Rs. 15M         1.50%           20         PICIC Asset Management Company Limited         Picic Income Fund         2,103.93         4.47%         7.85%         1.25%         1.25%           21         Habib Asset Management Limited         First Habib Income Fund         1,276.11         4.41%         6.66%         -         1.50%*           22         MCB-Arif Habib Savings and Investments Ltd         Pakistan Income Fund         1,070.00         4.37%         6.14%         2.00%         1.50%           23         MCB-Arif Habib Savings and Investments Ltd         MCB Pakistan Sovereign Fund         7,782.00         4.33%         7.30%         1.50%         1.50%*           24         National Investment Trust Limited         NIT-Income Fund         4,237.00         4.27%         5.87%         1.00%         1.25%           25         ABL Asset Management Company Limited         ABL Government Securities Fund         8,943.00         4.21%         8.03%         1.50%         1.25% <t< td=""><td></td><td>UBL Fund Managers Limited</td><td>UBL Government Securities Fund</td><td></td><td>4.72%</td><td>8.95%</td><td>1.00%</td><td>1.25%*</td></t<>   |       | UBL Fund Managers Limited                  | UBL Government Securities Fund    |                                  | 4.72%              | 8.95%  | 1.00%                                   | 1.25%*                |
| MCB-Arif Habib Savings and Investments Ltd   MCB DCF Income Fund   6,926.00   4.47%   6.23%   1.5% for upto Rs. 15M   1.50%  |       |  |                                   | ,                                |                    |        | 1.00%                                   |                       |
| PICIC Asset Management Company Limited   Picic Income Fund   2,103.93   4.47%   7.85%   1.25%   1.25%  | 18    | Faysal Asset Management Limited            | Faysal Savings Growth Fund        | 4,917.05                         | 4.60%              | 7.75%  | -                                       | 1.50%                 |
| 21         Habib Asset Management Limited         First Habib Income Fund         1,276.11         4.41%         6.66%         -         1.50%*           22         MCB-Arif Habib Savings and Investments Ltd         Pakistan Income Fund         1,070.00         4.37%         6.14%         2.00%         1.50%           23         MCB-Arif Habib Savings and Investments Ltd         MCB Pakistan Sovereign Fund         7,782.00         4.33%         7.30%         1.50%         1.50%*           24         National Investment Trust Limited         NIT-Income Fund         4,237.00         4.27%         5.87%         1.00%         1.25%           25         ABL Asset Management Company Limited         ABL Government Securities Fund         8,943.00         4.21%         8.03%         1.50%         1.25%           26         National Investment Trust Limited         NIT-Government Bond Fund         4,079.00         4.03%         5.78%         1.00%         1.25%           27         Alfalah GHP Investment Management Limited         Alfalah GHP Income Fund         1,466.39         3.30%         7.56%         1.00%         1.25%           28         Faysal Asset Management Limited         HBL Income Fund         6,003.09         3.11%         6.12%         1.50%         1.50%   |       | -  |                                   |                                  |                    |        |   |                       |
| 22         MCB-Arif Habib Savings and Investments Ltd         Pakistan Income Fund         1,070.00         4.37%         6.14%         2.00%         1.50%           23         MCB-Arif Habib Savings and Investments Ltd         MCB Pakistan Sovereign Fund         7,782.00         4.33%         7.30%         1.50%         1.50%*           24         National Investment Trust Limited         NIT-Income Fund         4,237.00         4.27%         5.87%         1.00%         1.25%           25         ABL Asset Management Company Limited         ABL Government Securities Fund         8,943.00         4.21%         8.03%         1.50%         1.25%           26         National Investment Trust Limited         NIT-Government Bond Fund         4,079.00         4.03%         5.78%         1.00%         1.25%           27         Alfalah GHP Investment Management Limited         Alfalah GHP Income Fund         1,466.39         3.30%         7.56%         1.00%         1.25%           28         Faysal Asset Management Limited         Faysal Financial Sector Opportunity Fund         95.39         3.26%         7.08%         1.75% for below Rs. 10M         0.50%           29         HBL Asset Management Limited         HBL Income Fund         6,003.09         3.11%         6.12%         1.50%         1.50% <td></td> <td></td> <td>Picic Income Fund</td> <td>2,103.93</td> <td>4.47%</td> <td>7.85%</td> <td>1.25%</td> <td></td>  |       |  | Picic Income Fund                 | 2,103.93                         | 4.47%              | 7.85%  | 1.25%                                   |                       |
| 23         MCB-Arif Habib Savings and Investments Ltd         MCB Pakistan Sovereign Fund         7,782.00         4.33%         7.30%         1.50%         1.50%*           24         National Investment Trust Limited         NIT-Income Fund         4,237.00         4.27%         5.87%         1.00%         1.25%           25         ABL Asset Management Company Limited         ABL Government Securities Fund         8,943.00         4.21%         8.03%         1.50%         1.25%           26         National Investment Trust Limited         NIT-Government Bond Fund         4,079.00         4.03%         5.78%         1.00%         1.25%           27         Alfalah GHP Investment Management Limited         Alfalah GHP Income Fund         1,466.39         3.30%         7.56%         1.00%         1.25%           28         Faysal Asset Management Limited         Faysal Financial Sector Opportunity Fund         95.39         3.26%         7.08%         1.75% for below Rs. 10M         0.50%           29         HBL Asset Management Limited         HBL Income Fund         6,003.09         3.11%         6.12%         1.50%         1.50%  | 21    | ū  | First Habib Income Fund           | 1,276.11                         | 4.41%              | 6.66%  | -                                       | 1.50%*                |
| 24         National Investment Trust Limited         NIT-Income Fund         4,237.00         4.27%         5.87%         1.00%         1.25%           25         ABL Asset Management Company Limited         ABL Government Securities Fund         8,943.00         4.21%         8.03%         1.50%         1.25%           26         National Investment Trust Limited         NIT-Government Bond Fund         4,079.00         4.03%         5.78%         1.00%         1.25%           27         Alfalah GHP Investment Management Limited         Alfalah GHP Income Fund         1,466.39         3.30%         7.56%         1.00%         1.25%           28         Faysal Asset Management Limited         Faysal Financial Sector Opportunity Fund         95.39         3.26%         7.08%         1.75% for below Rs. 10M         0.50%           29         HBL Asset Management Limited         HBL Income Fund         6,003.09         3.11%         6.12%         1.50%         1.50%  | 22    | MCB-Arif Habib Savings and Investments Ltd | Pakistan Income Fund              | 1,070.00                         | 4.37%              | 6.14%  | 2.00%                                   | 1.50%                 |
| 25         ABL Asset Management Company Limited         ABL Government Securities Fund         8,943.00         4.21%         8.03%         1.50%         1.25%           26         National Investment Trust Limited         NIT-Government Bond Fund         4,079.00         4.03%         5.78%         1.00%         1.25%           27         Alfalah GHP Investment Management Limited         Alfalah GHP Income Fund         1,466.39         3.30%         7.56%         1.00%         1.25%           28         Faysal Asset Management Limited         Faysal Financial Sector Opportunity Fund         95.39         3.26%         7.08%         1.75% for below Rs. 10M         0.50%           29         HBL Asset Management Limited         HBL Income Fund         6,003.09         3.11%         6.12%         1.50%         1.50%  |       | -  |                                   |                                  | 4.33%              |        |   | 1.50%*                |
| 26         National Investment Trust Limited         NIT-Government Bond Fund         4,079.00         4.03%         5.78%         1.00%         1.25%           27         Alfalah GHP Investment Management Limited         Alfalah GHP Income Fund         1,466.39         3.30%         7.56%         1.00%         1.25%           28         Faysal Asset Management Limited         Faysal Financial Sector Opportunity Fund         95.39         3.26%         7.08%         1.75% for below Rs. 10M         0.50%           29         HBL Asset Management Limited         HBL Income Fund         6,003.09         3.11%         6.12%         1.50%         1.50%  |       |  |                                   | 4,237.00                         |                    |        | 1.00%                                   | 1.25%                 |
| 27         Alfalah GHP Investment Management Limited         Alfalah GHP Income Fund         1,466.39         3.30%         7.56%         1.00%         1.25%           28         Faysal Asset Management Limited         Faysal Financial Sector Opportunity Fund         95.39         3.26%         7.08%         1.75% for below Rs. 10M         0.50%           29         HBL Asset Management Limited         HBL Income Fund         6,003.09         3.11%         6.12%         1.50%         1.50%   |       |  |                                   |                                  | 4.21%              | 8.03%  | 1.50%                                   | 1.25%                 |
| 28         Faysal Asset Management Limited         Faysal Financial Sector Opportunity Fund         95.39         3.26%         7.08%         1.75% for below Rs. 10M         0.50%           29         HBL Asset Management Limited         HBL Income Fund         6,003.09         3.11%         6.12%         1.50%         1.50%   |       |  |                                   |                                  |                    |        |   |                       |
| 28 Faysal Asset Management Limited Fund 95.39 3.26% 7.08% 10M 0.50% 29 HBL Asset Management Limited HBL Income Fund 6,003.09 3.11% 6.12% 1.50% 1.50%   | 27    | Alfalah GHP Investment Management Limited  |                                   | 1,466.39                         | 3.30%              | 7.56%  |   | 1.25%                 |
| 9  |       |  | Fund                              |                                  |                    |        | 10M                                     |                       |
|  | 29    |  |                                   | -,                               |                    | 6.12%  | 1.50%                                   | 1.50%                 |

<sup>\*</sup>This is maximum rate of Managment Fee that can be charged. Funds charge managment fee @ of 10% of Gross Earnings subject to maximum cap

\*\*This is maximum rate of Managment Fee ithat can be charged. Funds charge management fee @ of 10% of net inocme subject to maximum cap

|    | Islamic Income Category                   |  |           |       |       |  |         |
|----|---|--|-----------|-------|-------|--|---------|
| 1  | Pak Oman Asset Management Company Ltd     | Pak Oman Advantage Islamic Income Fund                                   | 193.66    | 9.38% | 4.37% | 1.00%  | 1.50%   |
| 2  | Faysal Asset Management Limited           | Faysal Islamic Savings Growth Fund                                       | 771.82    | 7.40% | 5.61% | -  | 1.50%   |
| 3  | Al Meezan Investment Management Limited   | Meezan Sovereign Fund  | 9,385.68  | 5.97% | 5.12% | 0.50%  | 1.00%   |
| 4  | UBL Fund Managers Limited                 | Al-Ameen Islamic Sovereign Fund  | 3,563.32  | 5.84% | 4.35% | 1.00%  | 1.00%   |
| 5  | ABL Asset Management Company Limited      | ABL Islamic Income Fund  | 4,419.90  | 5.71% | 5.82% | 1.50%  | 1.00%   |
|    |   |  |           |       |       |  |         |
| 6  | Askari Investment Management Limited      | Askari Islamic Income Fund   | 374.96    | 5.61% | 5.08% | 1.00%  | 1.10%   |
| 7  | Atlas Asset Management                    | Atlas Islamic Income Fund  | 538.50    | 5.44% | 4.97% | -  | 0.30%   |
| 8  | NBP Fullerton Asset Management Limited    | NAFA Riba Free Savings Fund  | 1,024.14  | 5.35% | 5.52% | 0.5% without<br>insurance, 3% with<br>insurance and Nil<br>above Rs. 16M | 1.25%** |
| 9  | Primus Investment Management Limited      | PIML Islamic Income Fund<br>(Formerly:PIML Islamic Money Market<br>Fund) | 331.98    | 5.35% | 6.26% | 2.00%  | 0.25%   |
| 10 | Al Meezan Investment Management Limited   | Meezan Islamic Income Fund   | 11,096.10 | 5.34% | 5.76% | 0.50%  | 1.50%   |
| 11 | Alfalah GHP Investment Management Limited | Alfalah GHP Islamic Income Fund  | 2,043.44  | 4.84% | 4.91% | 1.00%  | 1.00%   |
| 12 | National Investment Trust Limited         | NIT Islamic Income Fund  | 327.00    | 4.75% | N/A   | -  | 1%****  |
| 13 | PICIC Asset Management Company Limited    | Picic Islamic Income Fund  | 316.15    | 4.57% | 4.82% | 1.50%  | 1.50%   |

### **Mutual Funds Return Summary** September 30, 2016

| Sr.No | Name of AMC                                | Name of Mutual Fund                              | Net Assets of the<br>Fund as of<br>September 30, 2016<br>(Rs. In Million) | (FVTD to Sentember | Return FY 2015-<br>16 | Front End Sales<br>Load | Management Fee<br>(%) |
|-------|--|--|---|--------------------|-----------------------|-------------------------|-----------------------|
| 14    | MCB-Arif Habib Savings and Investments Ltd | MCB Islamic Income Fund                          | 1,025.00  | 4.50%              | 5.05%                 | 1.5% for upto Rs. 15M   | 1.50%*                |
| 15    | JS Invesment Limited                       | JS Islamic Government Securities Fund            | 241.33  | 4.38%              | 3.66%                 | 1.00%                   | 0.75%                 |
| 16    | NBP Fullerton Asset Management Limited     | NAFA Active Allocation Riba Free<br>Savings Fund | 670.65  | 3.88%              | N/A                   | -                       | 1.25%                 |

- \*This is maximum rate of Management Fee that can be charged . Funds charge management fee @ of 10% of Gross Earnings subject to maximum cap
- \*\* This is maximum rate of Managment Fee that can be charged . Funds charge management fee @ of 10% of net inocme subject to maximum cap
- \*\*\*\* This is maximum rate of Managment Fee that can be charged . Funds charge management fee @ of 7.5% of gross earnings subject to maximum cap

|   | Aggressive Income Category                  |  |          |        |        |                      |       |
|---|---|--|----------|--------|--------|----------------------|-------|
| 1 | UBL Fund Managers Limited                   | United Growth and Income Fund              | 2,713.13 | 11.11% | 12.09% | 1.50%                | 1.50% |
| 2 | AKD Investment Management Limited           | AKD Aggressive Income Fund                 | 1,059.00 | 7.54%  | 9.66%  | 1.00%                | 1.50% |
| 3 | Askari Investment Management Limited        | Askari High Yield Scheme                   | 5,999.73 | 5.54%  | 8.23%  | 2.00%                | 1.50% |
| 4 | Alfalah GHP Investment Management Limited   | Alfalah GHP Income Multiplier Fund         | 2,432.11 | 5.24%  | 8.38%  | 3.00%                | 1.25% |
| 5 | <b>BMA Asset Management Company Limited</b> | BMA Chundrigar Road Savings Fund           | 418.84   | 5.03%  | 11.62% | 1.00%                | 1.50% |
|   |   |  |          |        |        |                      |       |
| 6 | Faysal Asset Management Limited             | Faysal Income & Growth Fund                | 2,290.80 | 4.51%  | 9.41%  | -                    | 1.50% |
| 7 | MCB-Arif Habib Savings and Investments Ltd  | Pakistan Income Enhancement Fund           | 2,320.00 | 3.28%  | 8.33%  | 2.00%                | 1.50% |
|   | Islamic Aggressive Income Categor           | ту   |          |        |        |                      |       |
| 1 | NBP Fullerton Asset Management Limited      | NAFA Islamic Aggressive Income Fund        | 2,482.34 | 5.47%  | 7.41%  | 1% for below Rs. 16M | 1%**  |
| 2 | UBL Fund Managers Limited                   | Al-Ameen Islamic Aggressive Income<br>Fund | 1,295.82 | 5.45%  | 7.06%  | 1.00%                | 1.50% |

|    | ** This is maximum rate of Managment Fee that can be | charged . Funds charge management fee @ of 10 | 0% of net inocme subject t | o maximum cap |       |   |         |
|----|--|---|----------------------------|---------------|-------|---|---------|
|    | Money Market Category                                |   |                            |               |       |   |         |
| 1  | NBP Fullerton Asset Management Limited               | NAFA Money Market Fund                        | 9,831.51                   | 6.09%         | 6.34% | 0.5% without insurance, 3% with insurance and Nil above Rs. 16M | 1%***   |
| 2  | ABL Asset Management Company Limited                 | ABL Cash Fund                                 | 3,679.84                   | 5.77%         | 5.78% | -   | 1.00%   |
| 3  | Alfalah GHP Investment Management Limited            | Alfalah GHP Money Market Fund                 | 1,442.34                   | 5.74%         | 5.37% | 1.00%   | 0.80%   |
| 4  | Faysal Asset Management Limited                      | Faysal Money Market Fund                      | 1,411.59                   | 5.49%         | 5.67% | -   | 0.80%   |
| 5  | Lakson Investments Limited                           | Lakson Money Market Fund                      | 4,486.00                   | 5.38%         | 5.60% | -   | 1%*     |
|    |  |   |                            |               |       |   |         |
| 6  | JS Invesment Limited                                 | JS Cash Fund                                  | 520.14                     | 5.34%         | 5.71% | 1.00%   | 0.50%   |
| 7  | NBP Fullerton Asset Management Limited               | NAFA Government Securities Liquid Fund        | 4,695.99                   | 5.31%         | 5.75% | -   | 1%***   |
| 8  | Alfalah GHP Investment Management Limited            | Alfalah GHP Cash Fund                         | 654.03                     | 5.29%         | 5.17% | -   | 1.00%   |
| 9  | Atlas Asset Management                               | Atlas Money Market Fund                       | 3,820.80                   | 5.24%         | 6.02% | -   | 0.45%   |
| 10 | Habib Asset Management Limited                       | First Habib Cash Fund                         | 1,180.90                   | 5.22%         | 5.35% | -   | 0.85%** |
| 11 | MCB-Arif Habib Savings and Investments Ltd           | Pakistan Cash Management Fund                 | 1,323.00                   | 5.18%         | 5.88% | -   | 1%*     |
| 12 | PICIC Asset Management Company Limited               | Picic Cash Fund                               | 2,683.36                   | 5.16%         | 6.06% | 1.00%   | 0.50%   |
| 13 | Primus Investment Management Limited                 | PIML Daily Reserve Fund                       | 460.77                     | 5.16%         | 6.00% | -   | 0.45%   |
| 14 | Askari Investment Management Limited                 | Askari Sovereign Cash Fund                    | 929.24                     | 5.05%         | 5.56% | -   | 0.75%   |
| 15 | UBL Fund Managers Limited                            | UBL Liquidity Plus Fund                       | 3,469.22                   | 5.03%         | 5.53% | -   | 1.00%   |
| 16 | MCB-Arif Habib Savings and Investments Ltd           | MCB Cash Management Optimizer                 | 6,008.00                   | 4.99%         | 5.77% | -   | 1%*     |
| 17 | Atlas Asset Management                               | Atlas Sovereign Liquid Fund                   | 756.50                     | 4.97%         | 5.79% | -   | 0.45%   |
| 18 | UBL Fund Managers Limited                            | UBL Money Market Fund                         | 685.16                     | 4.91%         | 5.15% | 1.00%   | 1.00%   |
| 19 | National Investment Trust Limited                    | NIT-Government Treasury Fund                  | 984.00                     | 4.87%         | 5.03% | -   | 1%****  |
| 20 | AKD Investment Management Limited                    | AKD Cash Fund                                 | 114.00                     | 4.67%         | 5.45% | -   | 0.40%   |
| 21 | HBL Asset Management Limited                         | HBL Money Market Fund                         | 4,125.00                   | 4.55%         | 5.13% | -   | 1.00%   |
| 22 | BMA Asset Management Company Limited                 | BMA Empress Cash Fund                         | 100.59                     | 3.78%         | 4.21% | 1.00%   | 0.75%   |

 $<sup>^*</sup>$ This is maximum rate of Management Fee that can be charged . Funds charge management fee @ of 10% of Gross Earnings subject to maximum cap

<sup>\*\*\*\*</sup> This is maximum rate of Managment Fee that can be charged . Funds charge management fee @ of 7.5% of gross earnings subject to maximum cap

|   | Islamic Money Market Category                       |   |                           |                |       |       |       |
|---|---|---|---------------------------|----------------|-------|-------|-------|
| 1 | UBL Fund Managers Limited                           | Al-Ameen Islamic Cash Fund                              | 3,423.87                  | 4.71%          | 4.81% | -     | 1%*   |
| 2 | Al Meezan Investment Management Limited             | Meezan Cash Fund  | 3,397.15                  | 4.68%          | 4.59% | -     | 1.00% |
| 3 | HBL Asset Management Limited                        | HBL Islamic Money Market Fund                           | 538.86                    | 4.24%          | 4.29% | -     | 1.00% |
|   | *This is maximum rate of Management Fee that can be | charged . Funds charge management fee @ of10%           | of Gross Earnings subject | to maximum cap |       |       |       |
|   | Capital Protected Category                          |   |                           |                |       |       |       |
| 1 | HBL Asset Management Limited                        | HBL Mustahekum Sarmaya Fund 1                           | 1,946.64                  | 2.42%          | 5.41% | -     | 1.00% |
| 2 | MCB-Arif Habib Savings and Investments Ltd          | Pakistan Sarmaya Mehfooz Fund                           | 656.00                    | 2.09%          | 0.81% | 3.00% | 1.00% |
| 3 | JS Invesment Limited                                | JS Capital Protected Fund V                             | 302.31                    | 1.55%          | N/A   | 1.00% | 1.00% |
|   | Islamic Capital Protected Category                  | 1   |                           |                |       |       |       |
| 1 | NBP Fullerton Asset Management Limited              | NAFA Islamic Principal Protected Fund-<br>II (NIPPF-II) | 928.18                    | 8.15%          | 3.33% | 3.00% | 2.00% |
| 2 | NBP Fullerton Asset Management Limited              | NAFA Islamic Principal Protected Fund-I<br>(NIPPF-I)    | 642.00                    | 5.55%          | 4.18% | 3.00% | 2.00% |

Return figure for First Quarter (July 2016 to September 30,2016) is reported on annualized basis for conventional Money Market, Islamic Money Market, Income and Aggressive Income Funds. Return figure for First Quarter (July 2016 to September 30, 2016) is reported on actual basis for other categories of funds.

### Disclaimer:

The information presented in this report is based on the information submitted by Asset Management Companies. This report is for information purpose and nothing herein should be construed as a recommendation from SECP. Past performance is not necessarily indicative of future results. All investments in mutual funds are subject to market risk and returns of the funds are dependent on force and factors affecting capital market

<sup>\*\*</sup> This is maximum rate of Managment Fee that can be charged . Funds charge management fee @ of 10% of net inocme subject to maximum cap

<sup>\*\*\*</sup>This is maximum rate of Mangement Fee that can be charged . Funds charge mangement fee @ of 8% of net inocme subject to maximum cap