

Summary of NBFCs, NEs. & Modarabas Sector July 2020



Securities & Exchange Commission of Pakistan Specialized Companies Division Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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SNAPSHOT OF NBFI INDUSTRY AS OF JULY 31, 2020

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	41.25	2.70%
Mutual Funds (220) and Plans (93)	221	846.35	55.37%
Discretionary & Non-Discretionary Portfolios	-	296.44	19.39%
Pension Funds	19	33.35	2.18%
REIT Management Companies	7	06.00	0.39%
Real Estate Investment Trust (REIT Scheme)	1	49.12	3.21%
Investment Banks	12	64.15	4.20%
Non-Bank Microfinance Companies	26	121.81	7.97%
Leasing Companies	7	10.57	0.69%
Modarabas	28	51.42	3.36%
Private Equity Companies	4	00.11	0.01%
Private Equity & Venture Capital Funds	5	07.91	0.52%
Total	353	1,528.47	100.00%

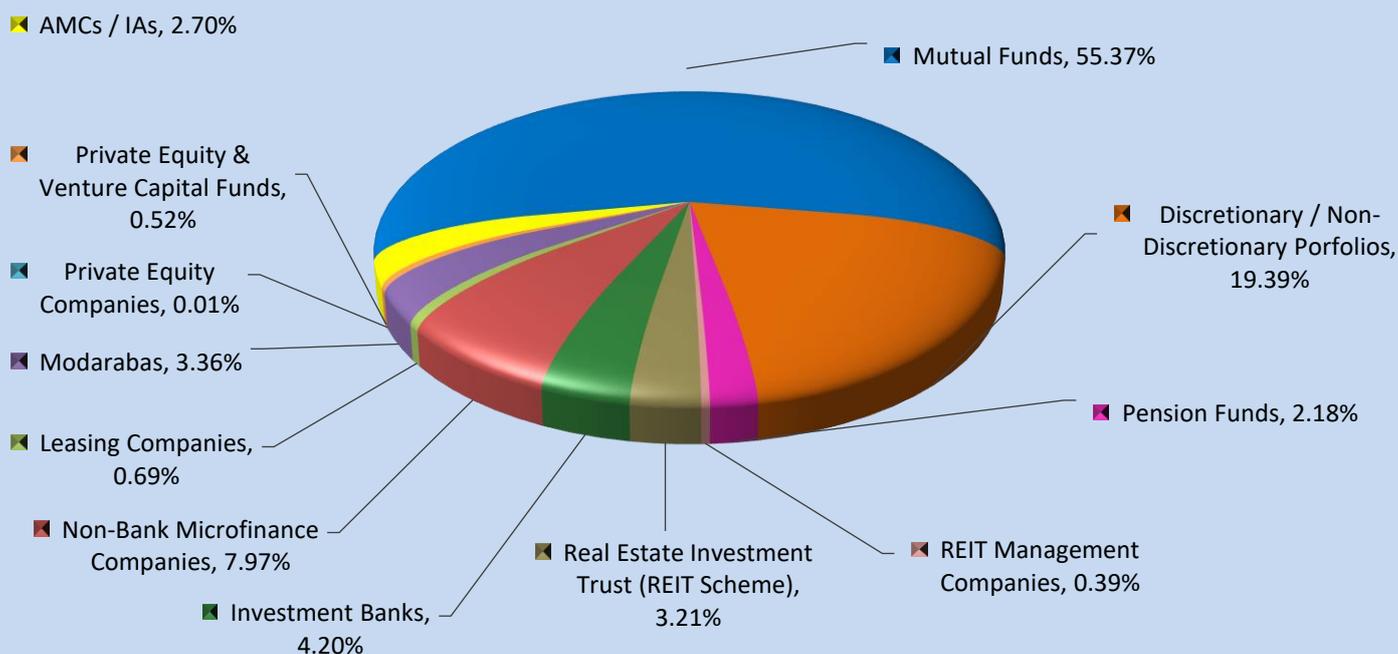
Note 1: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs21,970 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs824,379 million, as of July 31, 2020.

Note 2: The information pertaining to six RMCs is included in the above table, whereas, information pertaining to one RMC (which also holds license of investment advisory services) is included in the assets of AMCs/IAs in the above table.

Note 3: Two NBFs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs in the above table.

Snapshot of NBFI Industry as of July 31, 2020

(Percentage of total assets)

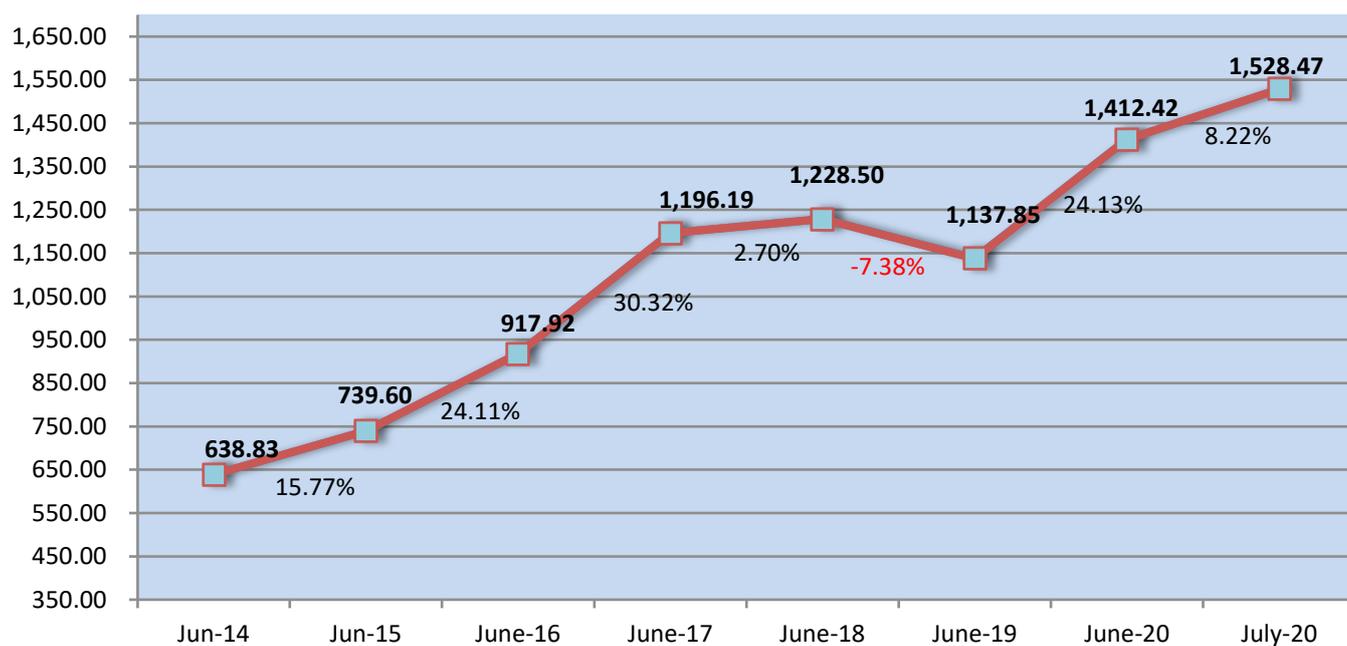


Trend of growth in Total Assets of NBFIs Industry

Description	Jun-14	Jun-15	June-16	June-17	June-18	June-19	June-20	July-20
Total Assets (Rs. In billion)	638.83	739.60	917.92	1,196.19	1,228.50	1,140.37	1,412.42	1,528.47
Growth Since Last June	9.24%	15.77%	24.11%	30.32%	2.70%	-7.17%	24.13%	8.22%
Growth since June 30, 2014 till July 31, 2020	139.26%							
Compound Annual Growth Rate June 30, 2014 to July 31, 2020	15.43%							

Trend of growth in Total Assets of NBFIs Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBF Industry

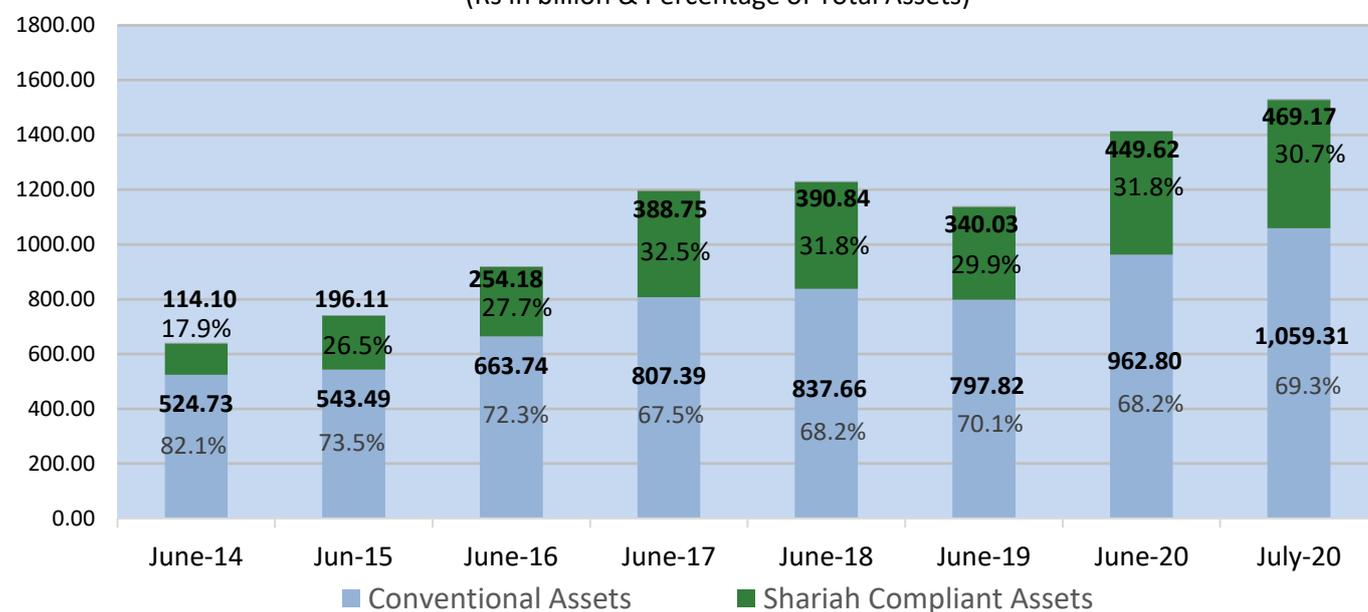
(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	June-20	July-20
Conventional Assets	524.73	543.49	663.74	807.39	837.66	797.82	962.80	1,059.31
Shariah Compliant Assets	114.10	196.11	254.18	388.75	390.84	340.03	449.62	469.17
Total Assets	638.83	739.60	917.92	1,196.14	1,228.50	1,137.85	1,412.42	1,528.47
Share of Conventional Assets	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	68.2%	69.3%
Share of Shariah Compliant Assets	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	31.8%	30.7%
Conventional Assets - Growth since June 2014 till July 2020						101.88%		
Shariah Compliant Assets - Growth since June 2014 till July 2020						311.18%		
Compound Annual Growth Rate (June 2014 to July 2020)-Conventional Assets						12.25%		
Compound Annual Growth Rate (June 14 to July 2020)-Shariah Compliant Assets						26.18%		

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)



MUTUAL FUNDS & PLANS

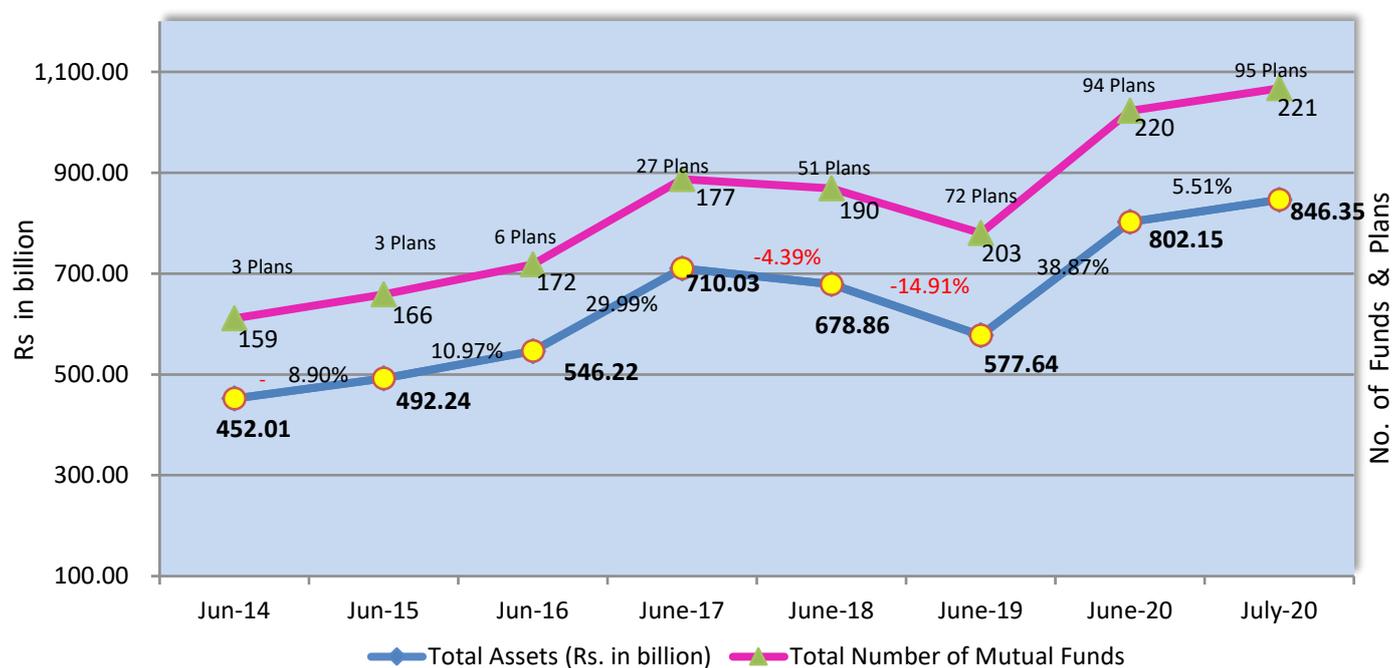
Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	July-20	
Total Assets (Rs. in billion)	452.01	492.24	546.22	710.03	678.86	577.64	802.15	846.35	
Growth since last June	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	38.87%	5.51%	
Number of Mutual Funds	159	166	172	177	190	203	220	221	
Number of Plans	3	6	27	51	72	94	89	90	
Total Number of Mutual Funds & Plans	162	172	199	228	262	297	309	311	
Growth since June 2014 till July 2020								87.24%	
Compound Annual Growth Rate June 2014 to July 2020								10.87%	

Trend of Total Assets & Number of Mutual Funds & Plans

(Annual Growth of total assets in percentages)



Trend of Category-Wise Position of Total Assets of Mutual Funds

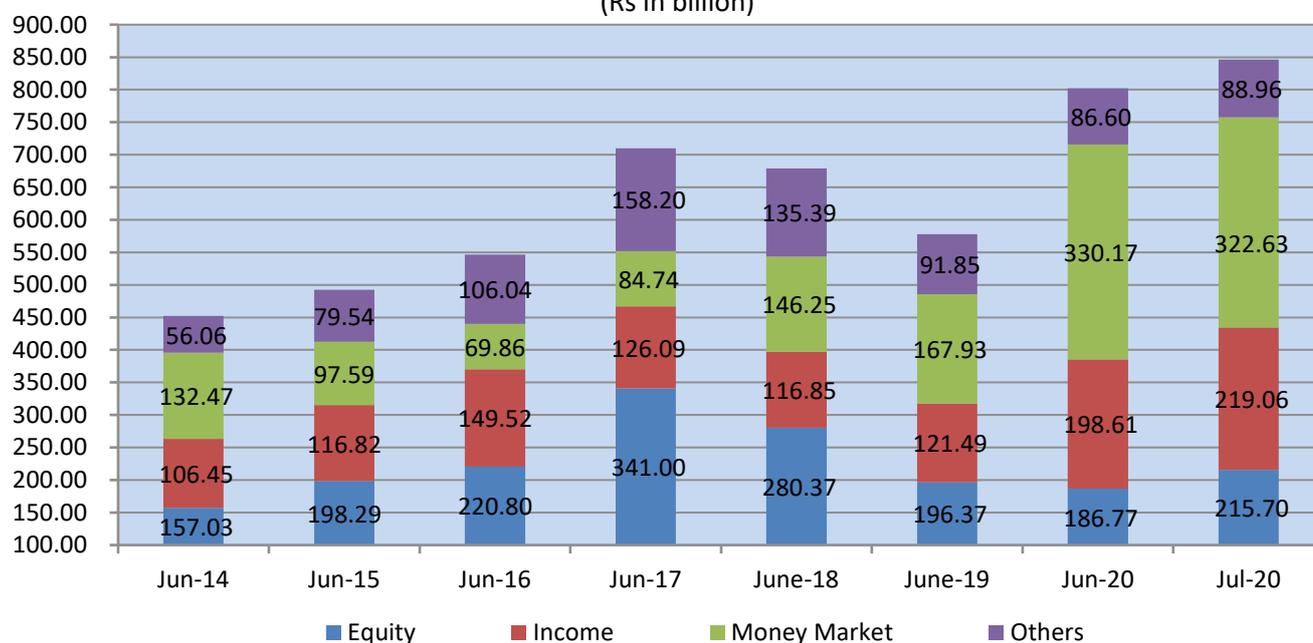
(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	July-20
Equity	157.03	198.29	220.80	341.00	280.37	196.37	186.77	215.70
Income	106.45	116.82	149.52	126.09	116.85	121.49	198.61	219.06
Money Market	132.47	97.59	69.86	84.74	146.25	167.93	330.17	322.63
Others	56.06	79.54	106.04	158.20	135.39	91.85	86.60	88.96
Total	452.01	492.24	546.22	710.03	678.86	577.64	802.15	846.35

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

(Rs in billion)



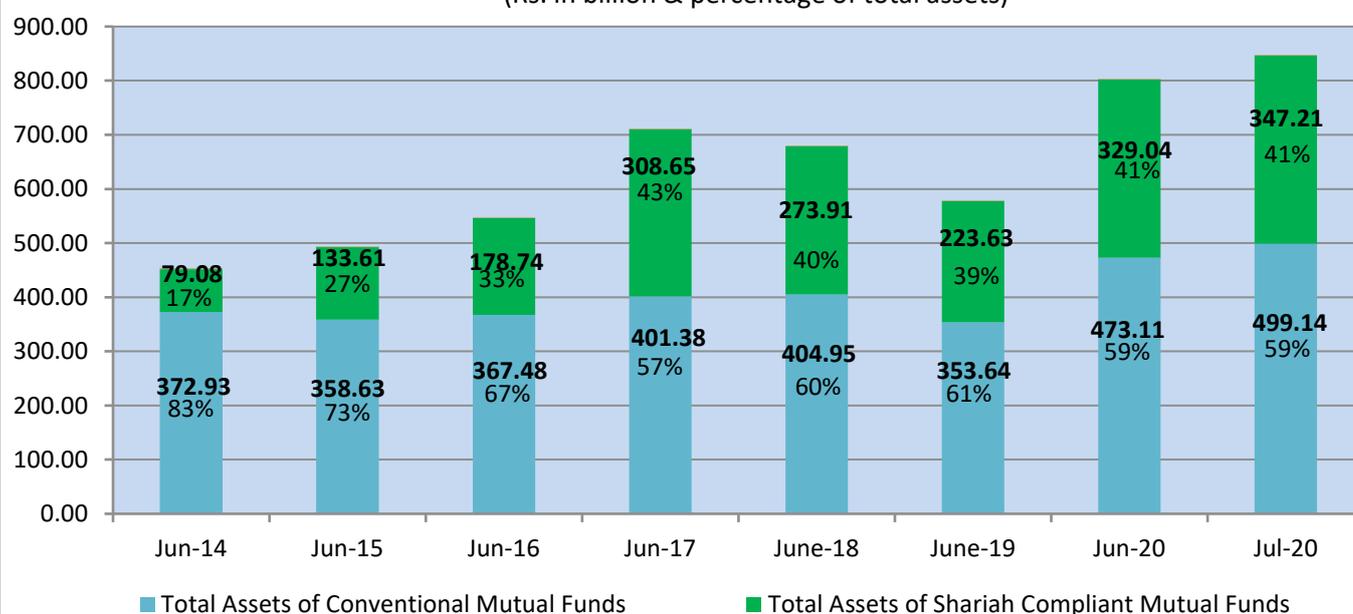
**Trend of Total Assets of Conventional and Shariah
Compliant Mutual Funds & Plans**

(Rs. in billion)

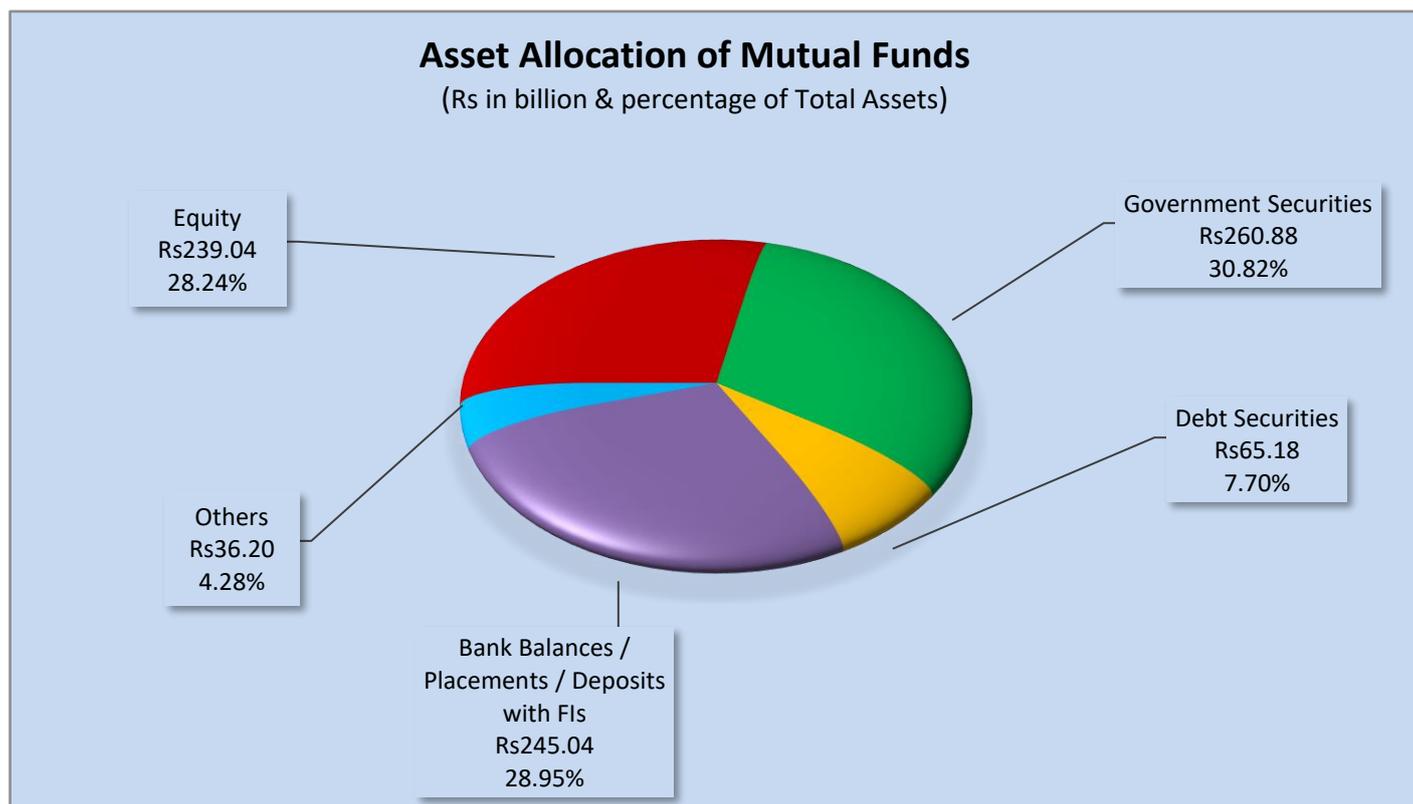
Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June -20	July -20	
Total Assets of Conventional Mutual Funds	372.93	358.63	367.48	401.38	404.95	354.01	473.11	499.14	
Total Assets of Shariah Compliant Mutual Funds	79.08	133.61	178.74	308.65	273.91	223.63	329.04	347.21	
Total Assets of Mutual Funds	452.01	492.24	546.22	710.03	678.86	577.64	802.15	846.35	
Share of Conventional Mutual Funds	83%	73%	67%	57%	60%	61%	59%	59%	
Share of Shariah Compliant Mutual Funds	17%	27%	33%	43%	40%	39%	41%	41%	
Conventional Mutual Funds - Growth since last June	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	33.78%	5.50%	
Shariah Compliant Mutual Fund - Growth since last June	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	47.14%	5.52%	
Conventional Mutual Funds - Growth since June 2014 till July 2020								33.84%	
Shariah Compliant Mutual Fund -Growth since June 2014 till July 2020								339.06%	
Compound Annual Growth Rate - June 2014 to July 2020-Conventional Mutual Funds								4.91%	
Compound Annual Growth Rate - June 2014 to July 2020-Shariah Compliant Mutual Fund								27.55%	

Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

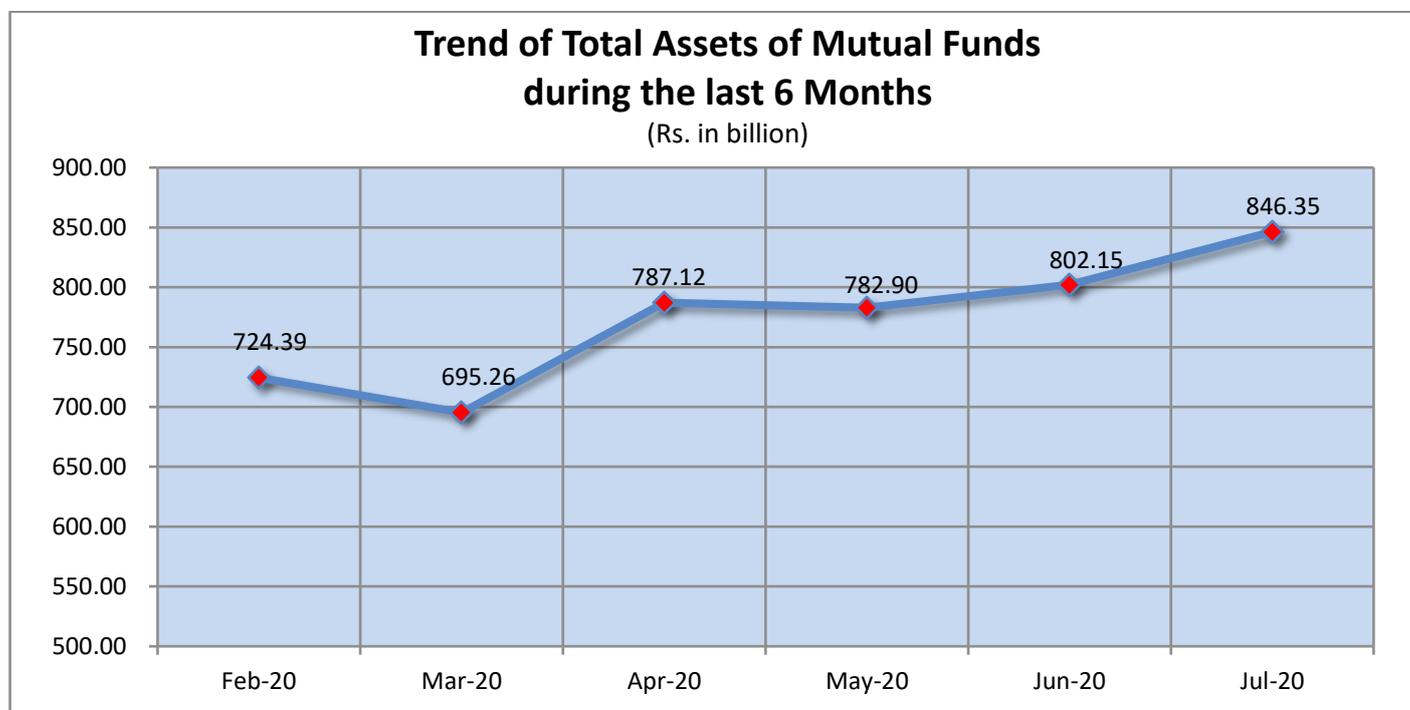
(Rs. in billion & percentage of total assets)



Asset Allocation of Mutual Funds



Trend of Total Assets of Mutual Funds during the last 6 Months



Detail of Investor Accounts in Open End Mutual Funds

Description	No. of investor accounts as at July 31, 2020 (With balance > 0) - At AMC Level (f)	Value of Investment as at July 31, 2020 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	326,035	295,101.22	36.23%
Associated Banks/DFIs/AMCs	58	34,956.24	4.29%
Other Banks/DFIs	173	11,578.50	1.42%
Insurance Companies	296	35,002.10	4.30%
Other financial institutions	129	15,009.12	1.84%
Other Corporates	2,499	276,465.37	33.94%
Fund of funds	68	16,574.66	2.03%
Retirement funds	2,509	98,262.94	12.06%
Trusts/NGOs/Societies/Foundations/Charities	1,099	28,980.46	3.56%
Foreign			
Individuals	583	2,414.43	0.30%
Non-Individuals	16	151.25	0.02%
Total	333,465	814,496.28	100.00%

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at July 31, 2020 are 333,465
Number of investor accounts having zero balance at July 31, 2020 are 319,796
Total number of investor accounts (Including accounts with zero and more than zero balance) as at July 31, 2020 are 653,261

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

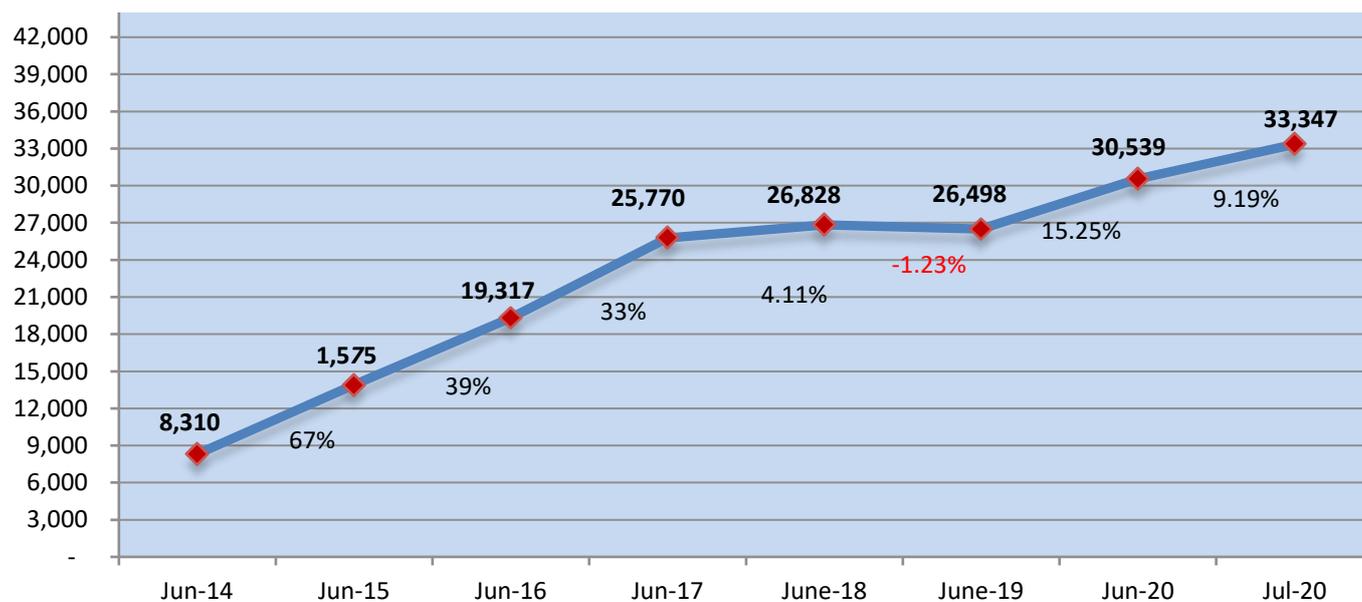
Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June- 20	July- 20
Total Assets	8,310	13,894	19,317	25,770	26,828	26,498	30,539	33,347
Growth since last June	71%	67%	39%	33%	4.11%	-1.23%	15.25%	9.19%

Trend of Total Assets of Pension Funds

(Rs. in million & Growth Figures in Percentage)



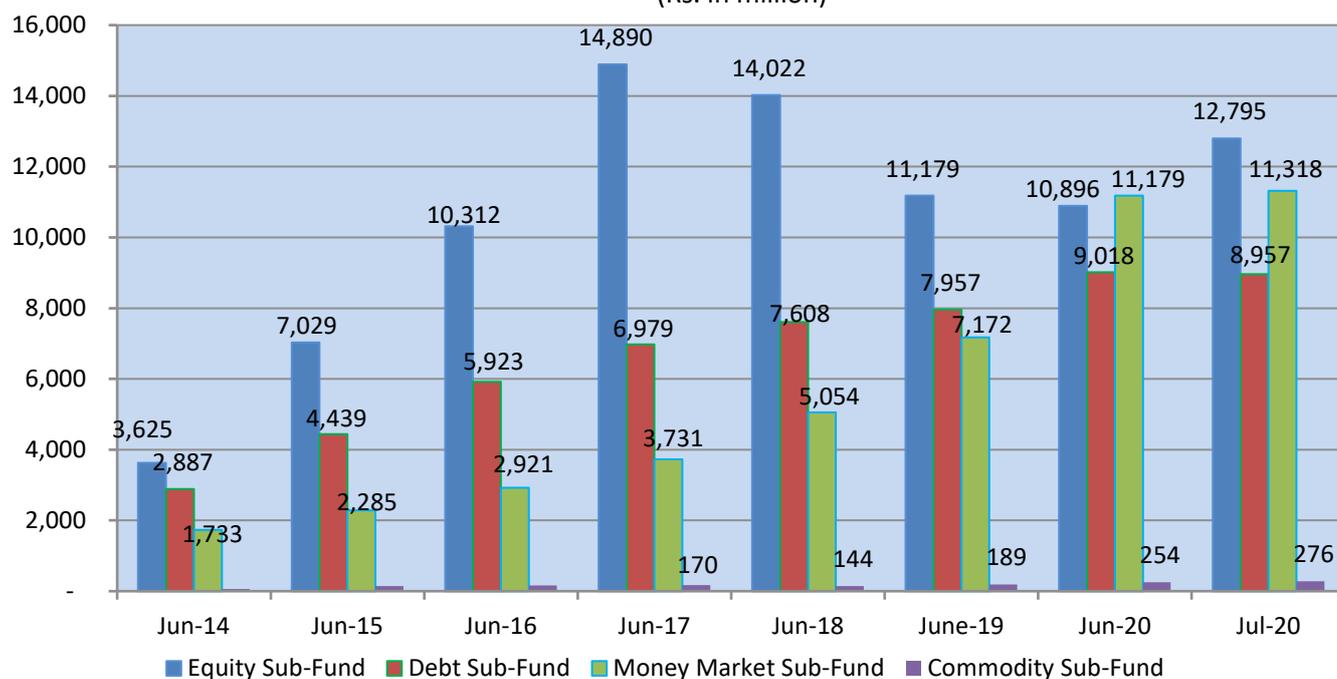
Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	July-20
Equity Sub-Fund	3,625	7,029	10,312	14,890	14,022	11,179	10,896	12,795
Debt Sub-Fund	2,887	4,439	5,923	6,979	7,608	7,957	9,018	8,957
Money Market Sub-Fund	1,733	2,285	2,921	3,731	5,054	7,172	11,179	11,318
Commodity Sub-Fund	65	140	161	170	144	189	254	276
Total	8,310	13,894	19,317	25,770	26,828	26,498	31,347	33,347

Category-wise Position of Total Assets of Pension Funds

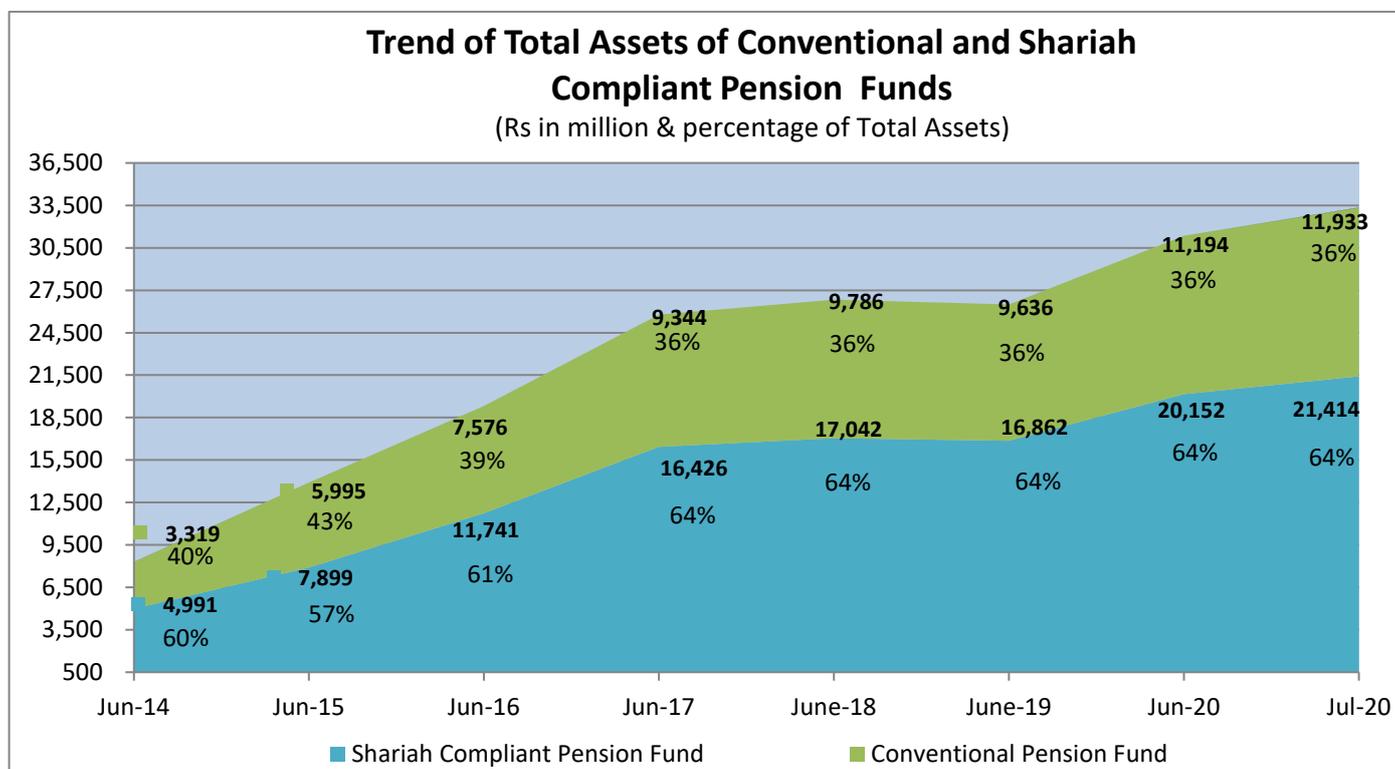
(Rs. in million)



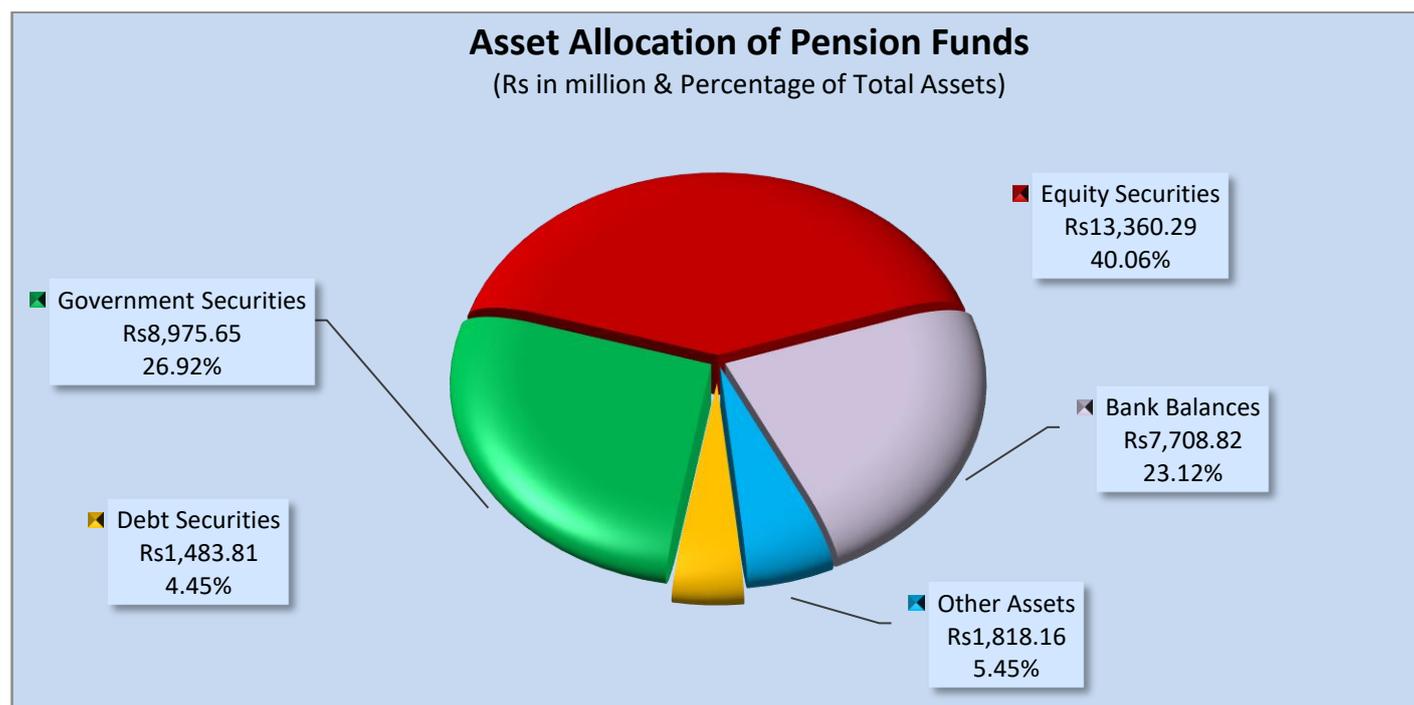
Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	July-20
Shariah Compliant Pension Funds	4,991	7,899	11,741	16,426	17,042	16,862	20,152	21,414
Conventional Pension Funds	3,319	5,995	7,576	9,344	9,786	9,636	11,194	11,933
Total assets of Pension Funds	8,310	13,894	19,317	25,770	26,828	26,498	31,347	33,347
Share of Shariah Compliant Pension Funds	60%	57%	61%	64%	64%	64%	64%	64%
Share of Conventional Pension Funds	40%	43%	39%	36%	36%	36%	36%	36%
Compound Annual Growth Rate (June 14 to July 2020) Shariah Compliant Pension Fund						27.07%		
Compound Annual Growth Rate (June 14 to July 2020) Conventional Pension Fund						23.43%		



Asset Allocation of Pension Funds



Detail of Investor Accounts in Pension Funds

Description	No. of investor accounts as at July 31, 2020 (With balance > 0)	Value of Investment as at July 31, 2020 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	34,373	29,499.69	90.56%
Associated Banks/DFIs/AMCs	14	2,345.09	7.20%
Other financial institutions	1	366.049	1.12%
Foreign			
Individuals	8	364.24	1.12%
Non-Individuals	-	-	0.00%
Total	34,396	32,575.07	100.00%

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at July 31, 2020 are 34,396
 Number of investor accounts having zero balance as at July 31, 2020 are 16,055
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at July 31, 2020 are 50,451

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

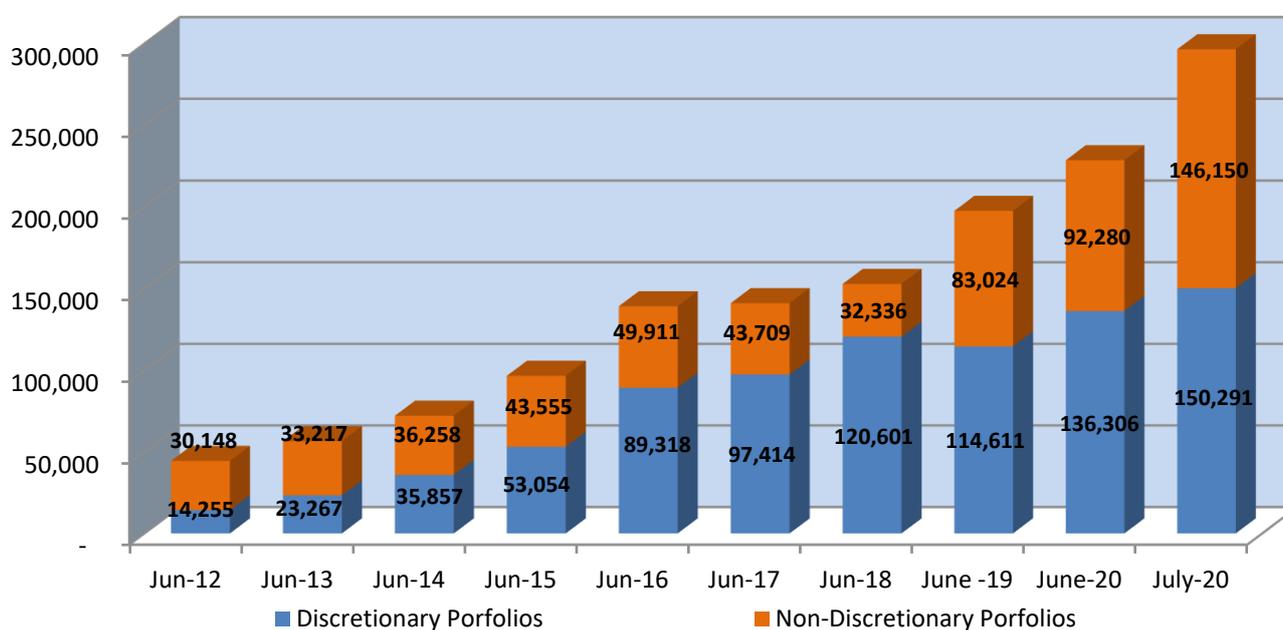
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June-20	July-20
Discretionary Portfolios	35,857	53,054	89,318	97,414	20,601	114,611	136,306	150,291
Non-Discretionary Portfolios	36,258	43,555	49,911	43,709	32,336	83,024	92,280	146,150
Total Assets of Portfolios	72,115	96,609	139,229	141,123	152,937	197,635	228,585	296,441

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)



REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE

CAPITAL FUND

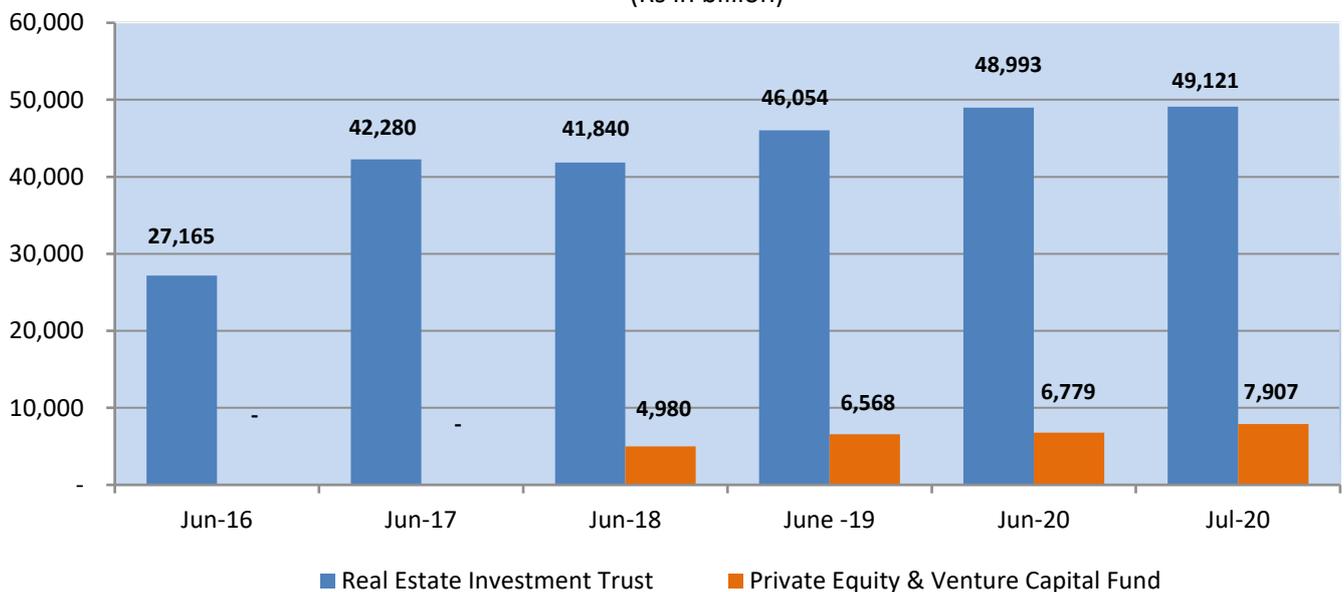
Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	June-20	July-20
Real Estate Investment Trust	27,165	42,280	41,840	46,054	48,993	49,121
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,779	7,907
Total Assets	27,165	42,280	46,820	52,622	55,772	57,028

Trend of Total Assets of Real Estate Investment Trust & Private Equity & Venture Capital Fund

(Rs in billion)



**LEASING COs, MODARABAS, INVESTMENT BANKS AND
NON-BANK MICROFINANCE COs**

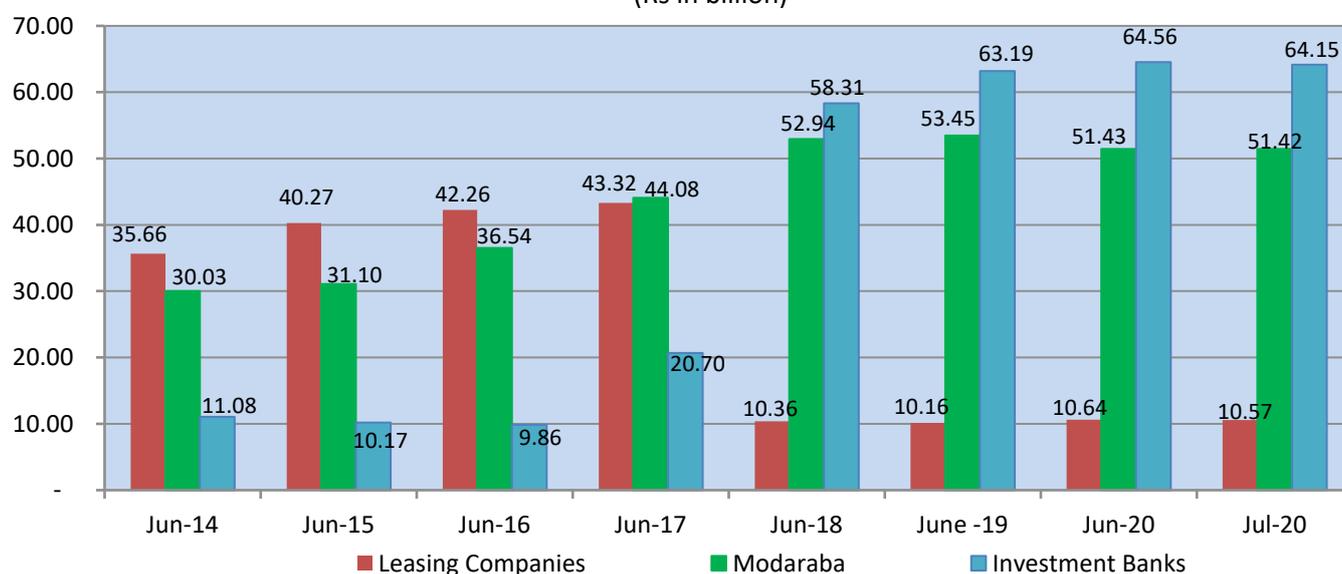
**Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank
Microfinance Cos.**

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June -20	July -20
Leasing Companies	35.66	40.27	42.26	43.32	10.36	10.16	10.64	10.57
Modaraba	30.03	31.10	36.54	44.08	52.94	53.45	51.43	51.42
Investment Banks	11.08	10.17	9.86	20.70	58.31	63.19	64.56	64.15
Non-bank Microfinance Companies	-	-	-	61.49	97.17	114.21	122.16	121.81

**Trend of Total Assets of Leasing Companies, Modarabas,
Investment Banks and Non-Bank Microfinace Companies**

(Rs in billion)



Note 1. Previous information of three Investment Banks, which did not file online returns, is included in above table.

Note2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

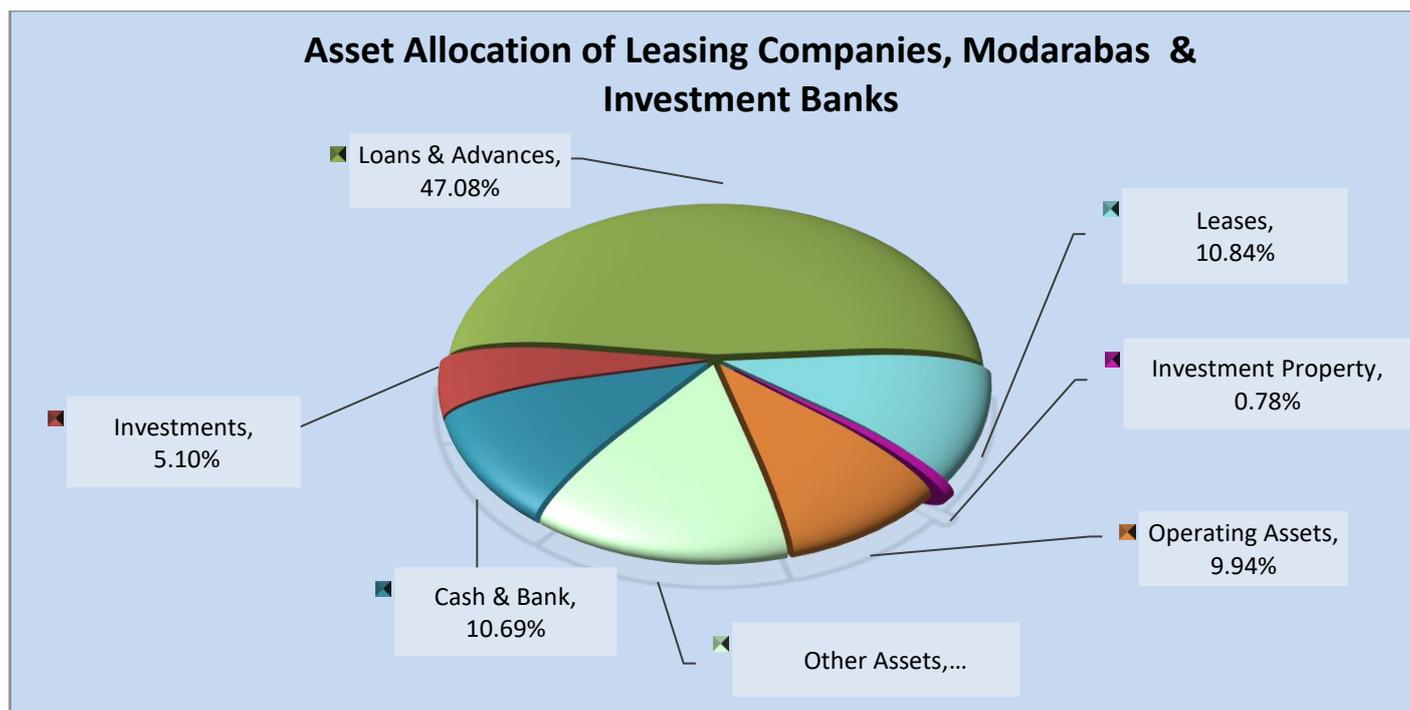
Note 3. One Modaraba did not file online returns, however, its previous information is included in above table.

Note 4. Previous information pertaining to one Non-Bank Microfinance Companies, which did not file online returns, is included in above table.

Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Modarabas	3,778	2,811	13,266	5,247	1,165	16,229	8,732	51,228
Leasing Companies	517	141	507	6,627	154	181	2,446	10,573
Investment Banks	591	8,278	28,525	14,396	445	2,901	3,765	58,901
Non-bank Microfinance Companies	21,034	1,134	71,809	-	115	4,778	22,795	121,664
Total	25,920	12,364	114,107	26,270	1,879	24,089	37,738	242,366



Note 1. Information pertaining to three Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to one Modaraba is not included in above table.

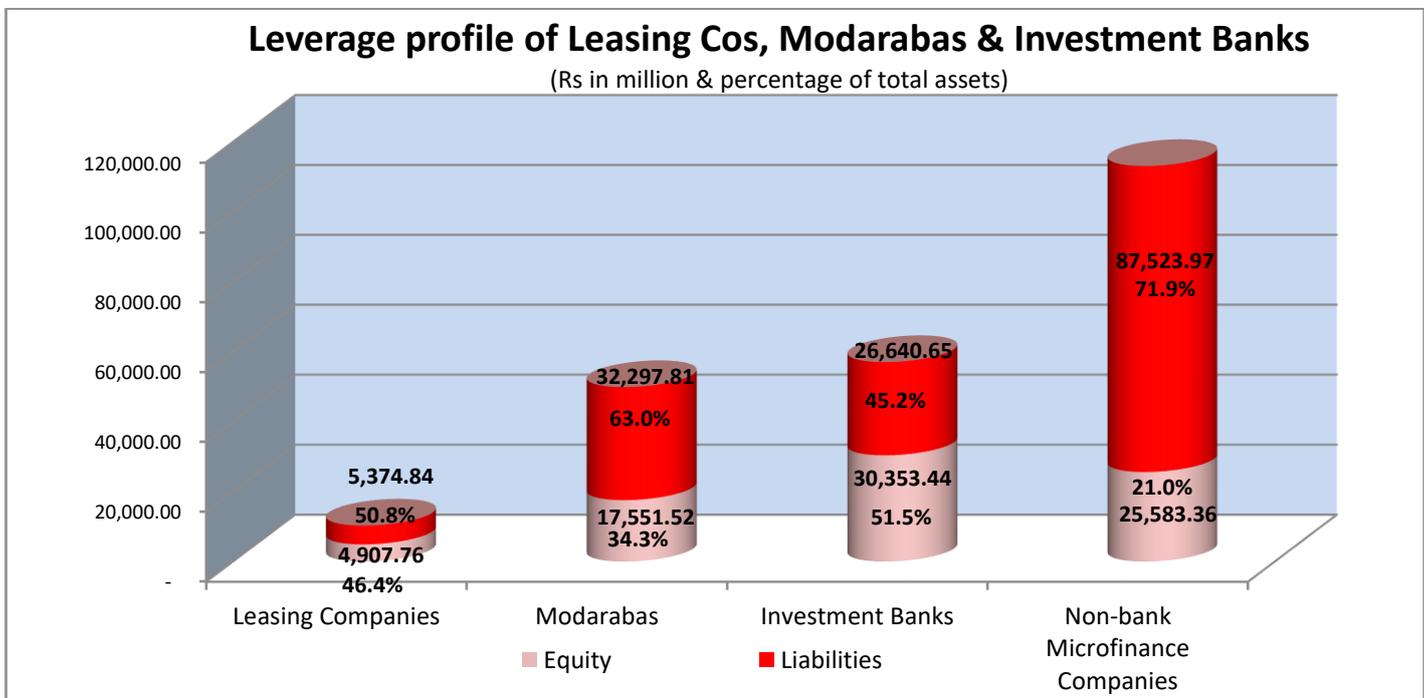
Note 3. Information pertaining to one Non-Bank Microfinance Company is not included in above table.

Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,907.76	5,374.84	10,573.00	46.4%	50.8%
Modarabas	17,551.52	32,297.81	51,228.00	34.3%	63.0%
Investment Banks	30,353.44	26,640.65	58,901.00	51.5%	45.2%
Non-bank Microfinance Companies	25,583.36	87,523.97	121,664.25	21.0%	71.9%

* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets



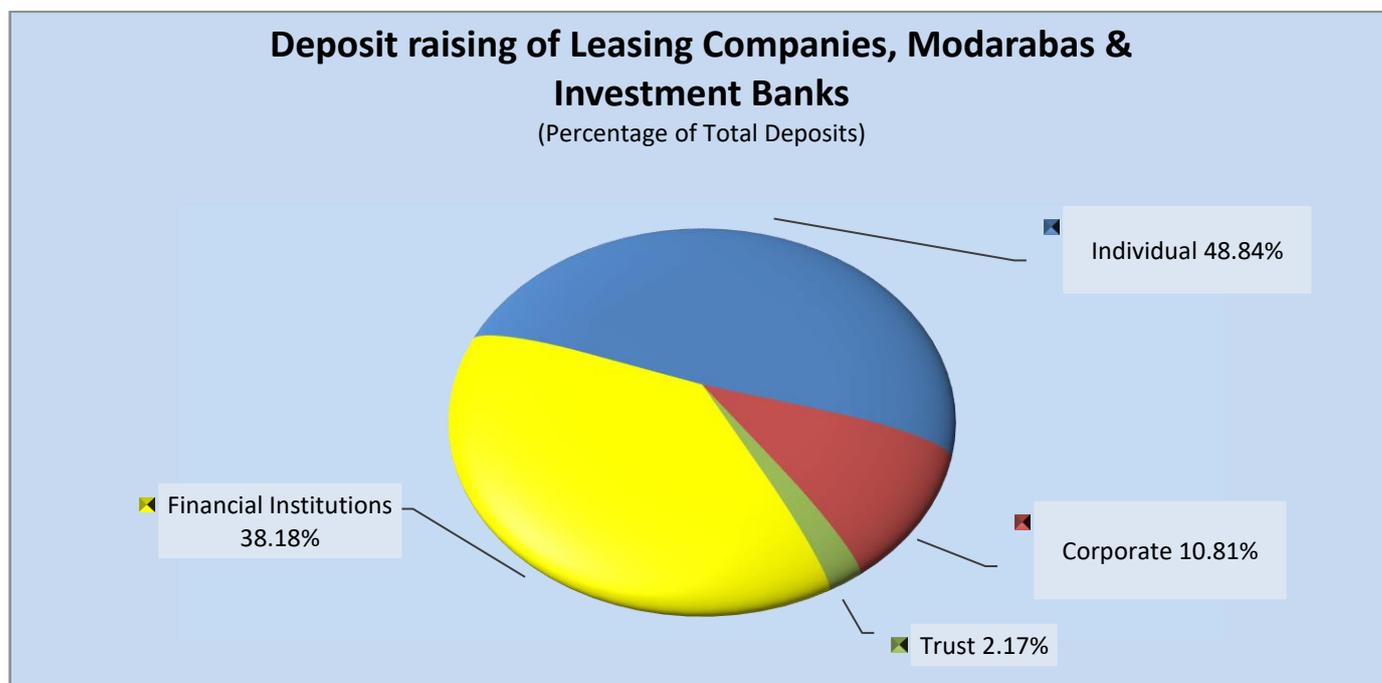
Note 1. Information pertaining to three Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to one Modaraba is not included in above table.

Note 3. Information pertaining to one Non-Bank Microfinance Company is not included in above table

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	423.91	3,078.71	4,002.04	7,504.66	48.84%
Corporate	92.41	1,317.70	250.84	1,660.95	10.81%
Trust	-	126.2	206.52	332.72	2.17%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	5,867	-	5,867.34	38.18%
Total	516.32	10,389.95	4,459.40	15,365.67	100.00%



Note 1. Information pertaining to three Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to one Modaraba is not included in above table.

Note 3. Information pertaining to one Non-Bank Microfinance Company is not included in above table

ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	86.30	90.55	-4.25	303.56	12.98	290.58	0.00	1.50	-1.50	389.86	105.04	284.83
Asset Allocation	101.56	173.48	-71.92	11.60	3.91	7.69	0.00	0.00	0.00	113.16	177.39	-64.23
Balanced	13.86	7.40	6.46	0.00	0.00	0.00	0.00	12.80	-12.80	13.86	20.20	-6.34
Capital Protected	2.62	73.26	-70.64	73.33	5,288.46	-5,215.13	0.00	0.00	0.00	75.95	5,361.72	-5,285.77
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	2,591.96	1,329.84	1,262.12	1,750.90	878.08	872.83	0.00	10.54	-10.54	4,342.87	2,218.46	2,124.41
Fund Of Funds	127.55	118.42	9.13	1.00	0.00	1.00	0.00	0.00	0.00	128.56	118.43	10.13
Income	6,741.90	5,080.70	1,661.20	8,005.58	3,202.97	4,802.61	0.00	13.16	-13.16	14,747.48	8,296.83	6,450.65
Index Tracker	0.14	4.55	-4.41	0.38	0.37	0.01	0.00	0.00	0.00	0.52	4.92	-4.40
Money Market	14,218.13	17,633.38	-3,415.25	39,599.45	22,470.77	17,128.67	1.44	13.63	-12.19	53,819.02	40,117.78	13,701.23
Total	23,884.04	24,511.59	-627.55	49,745.80	31,857.54	17,888.26	1.44	51.62	-50.19	73,631.28	56,420.76	17,210.52

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individual	Net Issuance/(Redemptions) - Individual s	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	143.88	74.42	69.46	0.00	0.00	0.00	0.00	0.00	0.00	143.88	74.42	69.46
Islamic Asset Allocation	630.05	515.83	114.22	3,345.36	2,428.53	916.83	0.00	0.00	0.00	3,975.41	2,944.36	1,031.05
Islamic Balanced	134.90	111.18	23.72	33.06	0.60	32.46	0.00	0.00	0.00	167.96	111.78	56.18
Islamic Capital Protected	8.45	0.00	8.45	0.00	70.00	-70.00	0.00	0.00	0.00	8.45	70.00	-61.55
Islamic Commodity	6.88	31.48	-24.60	0.00	0.00	0.00	0.00	0.00	0.00	6.88	31.48	-24.60
Islamic Equity	5,957.54	4,827.73	1,129.80	1,658.87	708.83	950.03	130.68	292.80	-162.12	7,747.09	5,829.37	1,917.72
Islamic Fund of Funds	117.02	407.03	-290.01	1,001.15	118.74	882.40	0.00	23.60	-23.60	1,118.16	549.37	568.79
Islamic Income	17,377.84	11,900.17	5,477.68	13,810.48	7,991.70	5,818.78	171.10	343.20	-172.11	31,359.42	20,235.07	11,124.35
Islamic Index Tracker	61.94	41.35	20.59	0.00	0.00	0.00	0.00	0.00	0.00	61.94	41.35	20.59
Islamic Money Market	12,421.22	15,213.43	3,615.81	18,333.01	26,205.21	-7,872.20	212.38	22.24	190.14	30,966.60	35,032.86	-4,066.26
Total	36,859.71	33,122.61	10,145.12	38,181.93	37,523.62	658.31	514.16	681.84	-167.69	75,555.79	64,920.05	10,635.74

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,218.65	387.53	434.49	49.36	1.14	366.28	145.81	1,478.27	573.68	1.28	0.00
Asset Allocation	6,137.80	539.64	374.38	522.39	206.96	557.07	0.00	1,795.40	113.99	5.99	32.12
Balanced	1,065.20	83.86	0.00	585.62	0.19	25.07	0.00	1,312.33	120.08	5.19	0.00
Capital Protected	2,387.73	277.34	0.00	0.00	0.00	6,256.62	0.00	66.67	81.94	0.00	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	40,828.16	2,928.57	4,291.94	15,818.74	3,176.29	8,332.20	887.30	41,336.05	5,037.02	684.83	5.50
Fund Of Funds	756.95	258.69	0.00	0.00	0.00	344.56	766.13	428.06	90.49	0.00	0.00
Income	34,450.78	2,875.53	230.01	1,415.09	2,878.07	18,725.47	1,755.64	9,599.21	5,028.52	318.89	23.63
Index Tracker	27.73	7.88	0.00	0.00	0.00	57.34	0.00	376.39	0.00	0.00	5.58
Money Market	47,640.60	4,965.44	905.16	1,615.69	1,889.14	154,288.98	581.09	9,779.90	2,183.17	413.63	0.00
Total	134,513.60	12,324.49	6,235.98	20,006.89	8,151.79	188,953.59	4,135.97	66,172.28	13,228.90	1,429.80	66.84

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	419.59	0.00	0.00	1,576.03	0.01	2.60	0.00	54.24	0.09	0.00	0.00
Islamic Asset Allocation	8,643.42	151.08	45.58	2,650.37	49.61	2,472.29	1,606.51	2,360.76	219.36	11.17	0.00
Islamic Balanced	2,136.24	290.03	0.02	9.37	1.83	665.50	0.00	1,073.74	35.45	9.25	0.00
Islamic Capital Protected	187.30	0.00	0.00	0.00	0.00	0.89	0.00	72.02	0.00	0.00	0.00
Islamic Commodity	433.89	99.59	0.00	0.00	0.00	32.01	0.00	0.00	3.98	2.84	0.00
Islamic Equity	27,848.85	2,527.93	622.09	5,361.68	383.70	8,397.25	5,040.99	13,760.90	1,244.18	481.68	0.00
Islamic Fund of Funds	10,414.28	159.87	0.00	1,019.57	3.25	2,548.83	5,053.41	2,914.88	1,465.40	29.63	0.00
Islamic Income	72,971.10	1,350.27	2,032.97	4,425.11	3,501.50	26,545.09	7,069.94	8,387.73	3,906.84	299.20	0.00
Islamic Index Tracker	404.76	891.78	0.00	0.00	0.00	710.46	59.27	79.48	0.00	2.48	0.00
Islamic Money Market	31,952.98	3,046.54	2,156.34	888.72	125.39	48,923.43	675.99	3,146.01	7,947.13	112.24	0.00
Total	155,412.41	8,517.08	4,857.00	15,930.83	4,065.29	90,298.37	19,506.12	31,849.77	14,822.43	948.49	0.00

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	828.00	89.21	80.14	9.06	0.00	0.00	0.00	0.00	828.00	89.21	80.15	9.06
Karachi	9,197.00	14,260.13	14,819.53	-559.40	943.00	28,822.73	27,481.21	1,341.52	10,140.00	43,082.86	42,300.74	782.12
Larkana	141.00	1.44	8.36	-6.92	0.00	0.00	0.00	0.00	141.00	1.44	8.36	-6.92
Mirpur Khas	12.00	0.19	3.20	-3.01	0.00	0.00	0.00	0.00	12.00	0.19	3.20	-3.01
Nawab Shah	63.00	2.66	9.70	-7.04	1.00	0.00	50.00	-50.00	64.00	2.66	59.70	-57.04
Others	516.00	159.60	110.27	49.33	9.00	29.00	22.14	6.86	525.00	188.60	132.41	56.19
Sukkur	79.00	4.92	7.08	-2.16	0.00	0.00	0.00	0.00	79.00	4.92	7.08	-2.16
Sindh	10,836.00	14,518.15	15,038.28	-520.14	953.00	28,851.73	27,553.35	1,298.38	11,789.00	43,369.88	42,591.64	778.24
Bahawalpur	154.00	91.33	118.61	-27.28	0.00	0.00	0.00	0.00	154.00	91.33	118.61	-27.28
Faisalabad	771.00	547.18	670.50	-123.32	24.00	279.11	152.79	126.32	795.00	826.30	823.29	3.00
Gujranwala	364.00	132.34	144.48	-12.14	11.00	5.30	8.41	-3.11	375.00	137.64	152.89	-15.25
Lahore	5,733.00	3,684.87	3,590.72	94.16	405.00	5,470.75	2,101.24	3,369.51	6,138.00	9,155.62	5,691.96	3,463.66
Multan	1,539.00	444.73	485.09	-40.36	15.00	412.86	500.68	-87.83	1,554.00	857.59	985.77	-128.18
Others	1,884.00	442.69	495.68	-52.99	9.00	32.82	21.40	11.42	1,893.00	475.51	517.08	-41.57
Rahim Yar Khan	130.00	21.37	15.62	5.75	1.00	0.10	0.00	0.10	131.00	21.47	15.62	5.85
Rawalpindi	1,305.00	550.41	468.63	81.78	64.00	13,738.85	285.36	13,453.48	1,369.00	14,289.26	753.99	13,535.26
Sadiqabad	17.00	5.78	2.90	2.88	0.00	0.00	0.00	0.00	17.00	5.78	2.90	2.88
Sargodha	260.00	102.67	87.13	15.54	1.00	25.00	0.00	25.00	261.00	127.67	87.13	40.54
Sialkot	304.00	205.61	203.34	2.27	9.00	5.02	3.71	1.31	313.00	210.63	207.05	3.58
Punjab	12,461.00	6,228.99	6,282.70	-53.71	539.00	19,969.81	3,073.60	16,896.21	13,000.00	26,198.80	9,356.29	16,842.51
Islamabad	2,228.00	1,602.60	1,335.24	267.37	60.00	893.80	1,258.46	-364.65	2,288.00	2,496.41	2,593.69	-97.29
Capital Territory	2,228.00	1,602.60	1,335.24	267.37	60.00	893.80	1,258.46	-364.65	2,288.00	2,496.41	2,593.69	-97.29
Abbottabad	129.00	62.81	15.05	47.76	1.00	0.00	0.00	0.00	130.00	62.81	15.05	47.76
Bannu	18.00	0.00	7.62	-7.62	0.00	0.00	0.00	0.00	18.00	0.00	7.62	-7.62

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	12.00	0.02	0.01	0.01	0.00	0.00	0.00	0.00	12.00	0.02	0.02	0.01
Mansehra	11.00	0.00	0.23	-0.23	0.00	0.00	0.00	0.00	11.00	0.00	0.23	-0.23
Nowshera	118.00	15.47	11.43	4.05	2.00	0.00	0.05	-0.05	120.00	15.47	11.48	4.00
Others	206.00	120.02	90.33	29.69	3.00	0.22	0.14	0.08	209.00	120.24	90.47	29.77
Peshawar	548.00	1,176.33	1,579.66	-403.32	20.00	29.66	27.54	2.12	568.00	1,206.00	1,607.20	-401.20
Swat	6.00	0.12	1.96	-1.84	0.00	0.00	0.00	0.00	6.00	0.12	1.96	-1.84
KPK	1,048.00	1,374.78	1,706.29	-331.52	26.00	29.88	27.73	2.15	1,074.00	1,404.66	1,734.02	-329.37
Gwadar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	1.00	0.29	0.00	0.29	0.00	0.00	0.00	0.00	0.00	0.29	0.00	0.29
Khuzdar	1.00	0.05	0.00	0.05	0.00	0.00	0.00	0.00	0.00	0.05	0.00	0.05
Lasbella	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	15.00	3.42	0.33	3.10	0.00	0.00	0.00	0.00	0.00	3.42	0.33	3.10
Quetta	68.00	19.07	12.27	6.79	0.00	0.00	0.00	0.00	0.00	19.07	12.27	6.79
Turbat	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Balochistan	87.00	22.83	12.60	10.24	0.00	0.00	0.00	0.00	0.00	22.83	12.60	10.24
Gilgit	2.00	0.11	0.00	0.11	0.00	0.00	0.00	0.00	2.00	0.11	0.00	0.11
Hunza	1.00	0.00	0.00	0.00	1.00	1.70	0.00	1.70	2.00	1.70	0.00	1.70
Others	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Gilgit Baltistan	4.00	0.11	0.00	0.11	1.00	1.70	0.00	1.70	5.00	1.81	0.00	1.81
Mirpur	95.00	17.61	10.90	6.71	0.00	0.00	0.00	0.00	95.00	17.61	10.91	6.71
Muzaffarabad	32.00	1.11	0.06	1.05	0.00	0.00	0.53	-0.53	32.00	1.11	0.59	0.53
Others	51.00	8.77	13.77	-5.00	0.00	0.00	0.06	-0.06	51.00	8.77	13.83	-5.06
AJ&K	178.00	27.49	24.73	2.76	0.00	0.00	0.58	-0.58	178.00	27.49	25.32	2.18
Overseas	89.00	93.94	93.90	0.04	4.00	0.00	10.28	-10.28	93.00	93.94	104.18	-10.24
Total	26,931.00	23,868.89	24,493.74	-624.85	1,583.00	49,746.92	31,923.99	17,822.93	28,427.00	73,615.81	56,417.74	17,198.08

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	653.00	125.39	143.69	-18.30	0.00	0.00	0.00	0.00	653.00	125.39	143.69	-18.30
Karachi	19,718.00	21,815.62	19,510.34	2,305.28	819.00	34,404.71	20,632.18	13,772.53	20,537.00	56,220.33	40,142.52	16,077.81
Larkana	40.00	2.16	4.58	-2.43	0.00	0.00	0.00	0.00	40.00	2.16	4.58	-2.43
Mirpur Khas	45.00	9.73	4.90	4.83	0.00	0.00	0.00	0.00	45.00	9.73	4.90	4.83
Nawab Shah	60.00	15.12	5.31	9.81	0.00	0.00	0.00	0.00	60.00	15.12	5.31	9.81
Others	665.00	183.29	224.02	-40.73	8.00	0.20	2.96	-2.76	673.00	183.49	226.98	-43.49
Sukkur	69.00	25.13	9.46	15.67	0.00	0.00	0.00	0.00	69.00	25.13	9.46	15.67
Sindh	21,250.00	22,176.43	19,902.31	2,274.12	827.00	34,404.91	20,635.14	13,769.77	22,077.00	56,581.34	40,537.46	16,043.89
Bahawalpur	171.00	204.41	206.38	-1.98	0.00	0.00	0.00	0.00	171.00	204.41	206.38	-1.98
Faisalabad	1,272.00	1,099.87	1,026.03	73.84	33.00	746.55	133.24	613.31	1,305.00	1,846.42	1,159.27	687.15
Gujranwala	564.00	311.09	330.55	-19.46	2.00	0.00	0.01	-0.01	566.00	311.09	330.56	-19.47
Lahore	8,280.00	4,957.85	4,642.39	315.46	174.00	1,969.28	2,035.67	-66.39	8,454.00	6,927.14	6,678.06	249.07
Multan	1,128.00	513.56	442.95	70.62	10.00	560.03	300.42	259.61	1,138.00	1,073.59	743.37	330.23
Others	3,094.00	842.39	772.31	70.08	3.00	5.21	13.45	-8.24	3,097.00	847.60	785.76	61.84
Rahim Yar Khan	127.00	89.69	105.32	-15.63	0.00	0.00	0.00	0.00	127.00	89.69	105.32	-15.63
Rawalpindi	2,246.00	1,198.17	1,127.32	70.86	30.00	38.79	14,269.61	-14,230.82	2,276.00	1,236.96	15,396.93	-14,159.96
Sadiqabad	180.00	111.82	93.91	17.91	0.00	0.00	0.00	0.00	180.00	111.83	93.92	17.91
Sargodha	278.00	49.97	36.55	13.42	0.00	0.00	0.00	0.00	278.00	49.97	36.55	13.42
Sialkot	418.00	284.32	298.00	-13.68	2.00	101.28	22.33	78.95	420.00	385.60	320.33	65.27
Punjab	17,758.00	9,663.15	9,081.70	581.45	254.00	3,421.14	16,774.73	-13,353.59	18,012.00	13,084.30	25,856.44	-12,772.14
Islamabad	2,895.00	2,904.98	2,281.28	623.70	47.00	397.22	139.72	257.50	2,942.00	3,302.20	2,421.00	881.20
Capital Territory	2,895.00	2,904.98	2,281.28	623.70	47.00	397.22	139.72	257.50	2,942.00	3,302.20	2,421.00	881.20
Abbottabad	169.00	39.02	42.51	-3.48	0.00	0.00	0.00	0.00	169.00	39.02	42.51	-3.48

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	20.00	3.57	1.95	1.62	0.00	0.00	0.00	0.00	20.00	3.57	1.95	1.62
Dera Ismail Khan	24.00	5.53	1.16	4.37	1.00	9.66	0.00	9.66	25.00	15.20	1.16	14.04
Mansehra	94.00	69.59	73.55	-3.97	0.00	0.00	0.00	0.00	94.00	69.59	73.55	-3.97
Nowshera	111.00	72.00	26.29	45.71	0.00	0.00	0.00	0.00	111.00	72.00	26.29	45.71
Others	767.00	230.54	299.34	-68.80	20.00	6.66	0.55	6.11	787.00	237.19	299.89	-62.69
Peshawar	1,138.00	1,142.37	557.06	585.31	5.00	54.49	3.92	50.57	1,143.00	1,196.86	560.98	635.88
Swat	127.00	82.91	60.47	22.43	0.00	0.00	0.00	0.00	127.00	82.91	60.47	22.43
KPK	2,450.00	1,645.53	1,062.33	583.20	26.00	70.81	4.47	66.34	2,476.00	1,716.33	1,066.80	649.54
Gwadar	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	10.00	0.53	0.03	0.50	0.00	0.00	0.00	0.00	10.00	0.53	0.03	0.50
Khuzdar	2.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.00	0.00	0.00	0.00
Lasbella	4.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4.00	0.00	0.00	0.00
Others	25.00	3.45	4.85	-1.40	0.00	0.00	0.00	0.00	25.00	3.45	4.85	-1.40
Quetta	96.00	124.56	11.64	112.92	3.00	0.00	8.85	-8.85	99.00	124.56	20.49	104.08
Turbat	2.00	0.04	0.00	0.04	0.00	0.00	0.00	0.00	2.00	0.04	0.00	0.04
Balochistan	139.00	128.58	16.51	112.07	3.00	0.00	8.85	-8.85	142.00	128.58	25.36	103.22
Gilgit	9.00	0.03	5.83	-5.80	2.00	0.00	0.30	-0.30	11.00	0.03	6.13	-6.10
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	2.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.00	0.00	0.00	0.00
Gilgit Baltistan	11.00	0.03	5.83	-5.80	2.00	0.00	0.30	-0.30	13.00	0.03	6.13	-6.10
Mirpur	85.00	10.35	9.50	0.85	0.00	0.00	0.00	0.00	85.00	10.35	9.50	0.85
Muzaffarabad	46.00	22.05	22.35	-0.30	0.00	0.00	0.00	0.00	46.00	22.05	22.35	-0.30
Others	40.00	8.43	4.68	3.76	0.00	0.00	0.00	0.00	40.00	8.43	4.68	3.76
AJ&K	171.00	40.83	36.52	4.31	0.00	0.00	0.00	0.00	171.00	40.83	36.53	4.31
Overseas	158.00	199.08	138.37	60.72	7.00	0.00	0.00	0.00	165.00	199.08	138.37	60.72
Total	44,832.00	36,758.62	32,524.86	4,233.75	1,166.00	38,294.08	37,563.21	730.87	45,998.00	75,052.70	70,088.08	4,964.62

Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	20	0	20	53	0	53
Karachi	329	13	342	1,339	25	1,364
Larkana	1	0	1	2	0	2
Mirpur Khas	0	0	0	4	0	4
Nawab Shah	4	0	4	5	0	5
Others	33	0	33	67	0	67
Sukkur	8	0	8	8	0	8
Sindh	395	13	408	1,478	25	1,503
Bahawalpur	10	0	10	13	0	13
Faisalabad	31	0	31	87	2	89
Gujranwala	29	0	29	41	0	41
Lahore	275	3	278	674	5	679
Multan	58	1	59	96	0	96
Others	121	0	121	346	0	346
Rahim Yar Khan	10	2	12	13	0	13
Rawalpindi	53	0	53	210	0	210
Sadiqabad	2	0	2	5	0	5
Sargodha	15	1	16	26	0	26
Sialkot	37	1	38	48	0	48
Punjab	641	8	649	1,559	7	1,566
Islamabad	83	0	83	214	2	216
Capital Territory	83	0	83	214	2	216
Abbottabad	18	0	18	16	0	16
Bannu	0	0	0	2	0	2

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	0	0	0	1	1	2
Mansehra	1	0	1	11	0	11
Nowshera	4	0	4	4	0	4
Others	23	0	23	92	0	92
Peshawar	16	0	16	60	0	60
Swat	0	0	0	6	0	6
KPK	62	0	62	192	1	193
Gwadar	0	0	0	0	0	0
Hub	1	0	1	4	0	4
Khuzdar	0	0	0	0	0	0
Lasbella	0	0	0	2	0	2
Others	3	0	3	8	0	8
Quetta	4	0	4	11	0	11
Turbat	0	0	0	1	0	1
Balochistan	8	0	8	26	0	26
Gilgit	0	0	0	1	0	1
Hunza	0	1	1	0	0	0
Others	1	0	1	2	0	2
Gilgit Baltistan	1	1	2	3	0	3
Mirpur	7	0	7	5	0	5
Muzaffarabad	4	0	4	2	0	2
Others	3	0	3	4	0	4
AJ&K	14	0	14	11	0	11
Overseas	0	0	0	5	0	5
Total	1,204	22	1,226	3,488	35	3,523

Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,890	830.48	25	160.64	5,915	991.12	2,775	807.09	2	1.94	2,777	809.03
Karachi	107,005	66,812.42	3,845	224,687.78	110,850	291,500.21	108,806	88,404.89	2,557	152,199.25	111,363	240,604.14
Larkana	319	34.68	1	0.00	320	34.68	198	44.59	1	0.00	199	44.59
Mirpur Khas	155	13.34	0	0.00	155	13.34	199	72.39	2	11.53	201	83.91
Nawab Shah	190	61.83	1	5.06	191	66.89	168	71.54	0	0.00	168	71.54
Others	1,927	842.24	13	474.99	1,940	1,317.24	3,149	876.97	8	82.41	3,157	959.38
Sukkur	1,305	259.84	6	80.71	1,311	340.55	381	147.34	0	0.00	381	147.34
Sindh	116,791	68,854.84	3,891	225,409.18	120,682	294,264.02	115,676	90,424.80	2,570	152,295.12	118,246	242,719.93
Bahawalpur	563	277.28	3	7.25	566	284.53	580	279.26	3	2.41	583	281.67
Faisalabad	4,970	2,628.31	103	8,191.64	5,073	10,819.95	6,583	3,366.93	133	2,406.68	6,716	5,773.61
Gujranwala	2,698	1,118.42	21	110.89	2,719	1,229.32	2,326	1,000.57	23	8.02	2,349	1,008.59
Lahore	38,651	33,970.85	1,637	34,548.94	40,288	68,519.79	43,106	28,788.72	881	9,883.24	43,987	38,671.96
Multan	6,513	2,336.18	93	1,069.42	6,606	3,405.60	4,524	2,361.72	24	773.61	4,548	3,135.32
Others	7,221	3,222.51	97	6,317.24	7,318	9,539.75	11,392	4,596.64	20	95.32	11,412	4,691.96
Rahim Yar Khan	439	194.93	3	40.11	442	235.04	523	256.39	0	0.00	523	256.39
Rawalpindi	10,812	4,866.96	213	42,895.57	11,025	47,762.53	10,655	6,746.21	120	1,737.73	10,775	8,483.95
Sadiqabad	74	38.68	0	0.00	74	38.68	344	306.39	0	0.00	344	306.39
Sargodha	1,872	719.96	6	35.33	1,878	755.29	974	365.29	3	11.49	977	376.78
Sialkot	2,712	1,232.05	35	286.14	2,747	1,518.19	2,262	854.18	19	430.58	2,281	1,284.76
Punjab	76,525	50,606.13	2,211	93,502.54	78,736	144,108.67	83,269	48,922.28	1,226	15,349.08	84,495	64,271.37
Islamabad	12,596	9,048.74	367	11,375.86	12,963	20,424.60	15,580	12,207.42	207	3,582.29	15,787	15,789.71
Capital Territory	12,596	9,048.74	367	11,375.86	12,963	20,424.60	15,580	12,207.42	207	3,582.29	15,787	15,789.71

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	1,076	408.31	14	47.84	1,090	456.14	1,156	394.24	1	0.00	1,157	394.24
Bannu	36	33.10	0	0.00	36	33.10	109	37.06	0	0.00	109	37.07
Dera Ismail Khan	73	41.32	0	0.00	73	41.32	67	26.65	1	9.71	68	36.36
Mansehra	53	6.86	0	0.00	53	6.86	367	138.23	0	0.00	367	138.23
Nowshera	500	153.62	13	159.59	513	313.22	489	216.78	9	5.61	498	222.39
Others	1,350	523.47	18	14.72	1,368	538.18	3,126	1,155.05	9	175.06	3,135	1,330.11
Peshawar	5,643	1,942.86	76	781.52	5,719	2,724.38	6,013	2,658.80	51	348.91	6,064	3,007.71
Swat	60	15.10	2	0.04	62	15.14	658	327.18	0	0.00	658	327.18
KPK	8,791	3,124.63	123	1,003.70	8,914	4,128.33	11,985	4,953.98	71	539.30	12,056	5,493.27
Gwadar	10	2.12	0	0.00	10	2.12	15	17.27	0	0.00	15	17.27
Hub	5	2.05	0	0.00	5	2.05	48	6.68	0	0.00	48	6.68
Khuzdar	4	2.05	0	0.00	4	2.05	6	0.59	0	0.00	6	0.59
Lasbella	2	0.00	0	0.00	2	0.00	31	0.44	0	0.00	31	0.44
Others	58	12.82	0	0.00	58	12.82	98	23.19	0	0.00	98	23.19
Quetta	1,646	496.60	19	136.86	1,665	633.47	666	306.00	10	54.02	676	360.02
Turbat	7	6.45	0	0.00	7	6.45	6	0.97	0	0.00	6	0.97
Balochistan	1,732	522.09	19	136.86	1,751	658.96	870	355.13	10	54.02	880	409.15
Gilgit	54	3.82	0	0.00	54	3.82	52	9.41	2	19.86	54	29.28
Hunza	1	0.00	1	1.70	2	1.70	1	1,451.53	0	0.00	1	1,451.53
Others	26	0.77	0	0.00	26	0.77	20	6.88	1	5.01	21	11.89
Gilgit Baltistan	81	4.59	1	1.70	82	6.30	73	1,467.82	3	24.87	76	1,492.69
Mirpur	2,103	969.53	3	1.57	2,106	971.10	750	421.69	2	17.18	752	438.87
Muzaffarabad	95	22.05	1	0.00	96	22.05	292	78.22	3	26.63	295	104.85
Others	336	219.99	2	23.63	338	243.62	301	208.27	0	0.00	301	208.27
AJ&K	2,534	1,211.57	6	25.20	2,540	1,236.77	1,343	708.18	5	43.81	1,348	751.99
Overseas	864	1,836.10	7	116.99	871	1,953.09	708	1,368.89	3	5.00	711	1,373.90
Total	219,914	135,208.70	6,625	331,572.04	226,539	466,780.75	229,504	160,408.49	4,095	171,893.50	233,599	332,301.99



SECP