

# Summary of NBFCs, NEs. & Modarabas Sector April 2020



**Securities & Exchange Commission of Pakistan  
Specialized Companies Division  
Supervision and Enforcement Department**

**DISCLAIMER:**

*The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.*

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## SNAPSHOT OF NBFI INDUSTRY AS OF APRIL 30, 2020

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	39.42	2.82%
Mutual Funds (218) and Plans (93)	218	787.12	56.26%
Discretionary & Non-Discretionary Portfolios	-	230.78	16.50%
Pension Funds	19	30.44	2.18%
REIT Management Companies	7	06.00	0.43%
Real Estate Investment Trust (REIT Scheme)	1	49.59	3.54%
Investment Banks	12	64.16	4.59%
Non-Bank Microfinance Companies	25	120.89	8.64%
Leasing Companies	7	10.58	0.76%
Modarabas	28	53.15	3.80%
Private Equity Companies	4	00.11	0.01%
Private Equity & Venture Capital Funds	5	06.78	0.48%
<b>Total</b>	<b>349</b>	<b>1,399.01</b>	<b>100.00%</b>

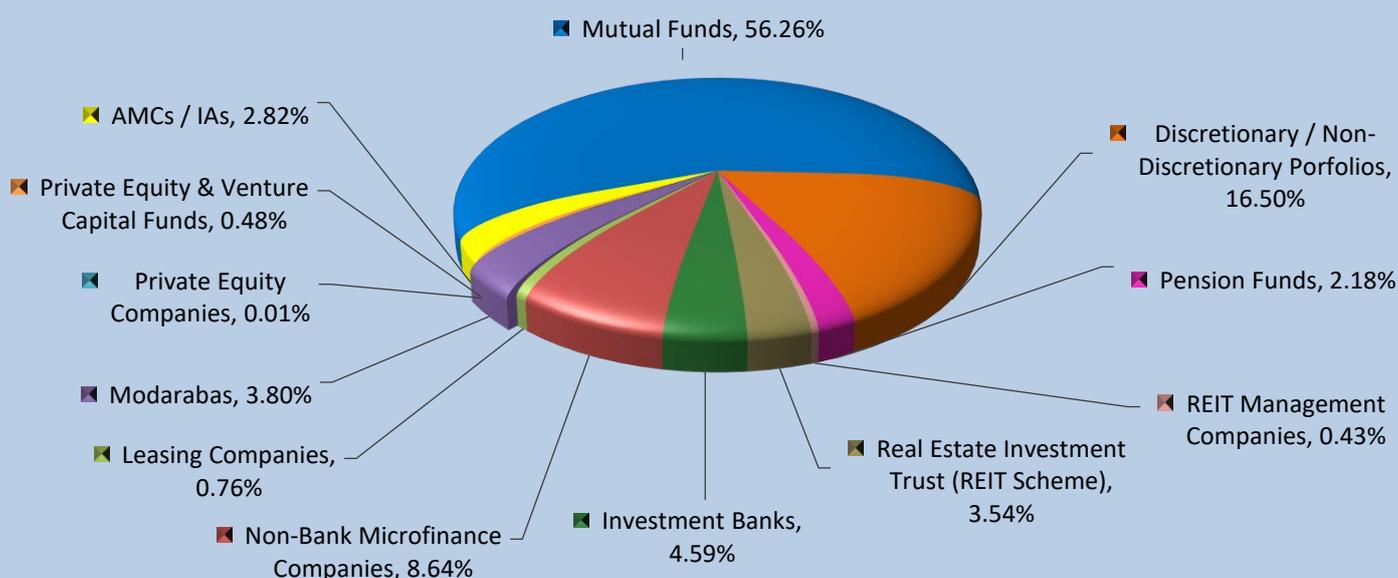
Note 1: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs20,290 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs766,833 million, as of April 30, 2020.

Note 2: The information pertaining to six RMCs is included in the above table, whereas, information pertaining to one RMC (which also holds license of investment advisory services) is included in the assets of AMCs/IAs in the above table.

Note 3: Two NBFs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs in the above table.

### Snapshot of NBFI Industry as of April 30, 2020

(Percentage of total assets)

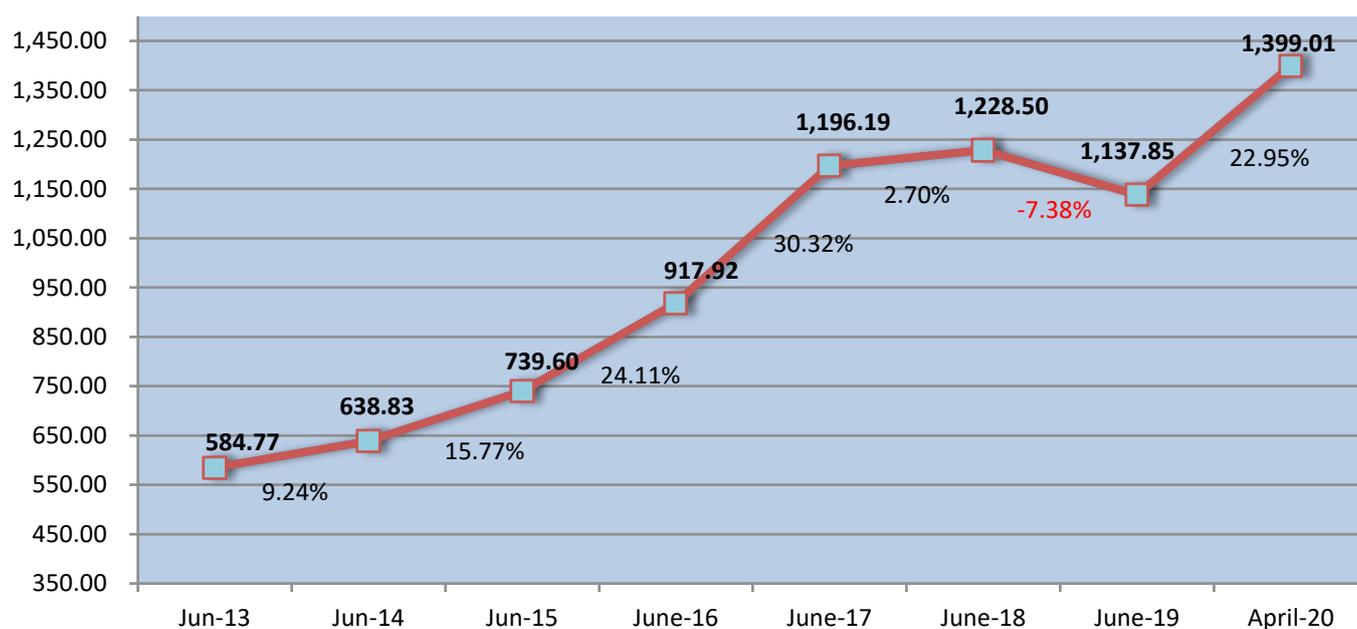


## Trend of growth in Total Assets of NBF Industry

Description	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	June-19	Apr-20
<b>Total Assets (Rs. In billion)</b>	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,140.37	1,399.01
<b>Growth Since Last June</b>	1.36%	9.24%	15.77%	24.11%	30.32%	2.70%	-7.17%	22.95%
<b>Growth since June 30, 2013 till April 30, 2020</b>	<b>139.24%</b>							
<b>Compound Annual Growth Rate June 30, 2013 to April 30, 2020</b>	<b>13.62%</b>							

### Trend of growth in Total Assets of NBF Industry

(Rs in billion & Growth figures in percentage)



## Breakup of Shariah Compliant and Conventional Assets of NBF Industry

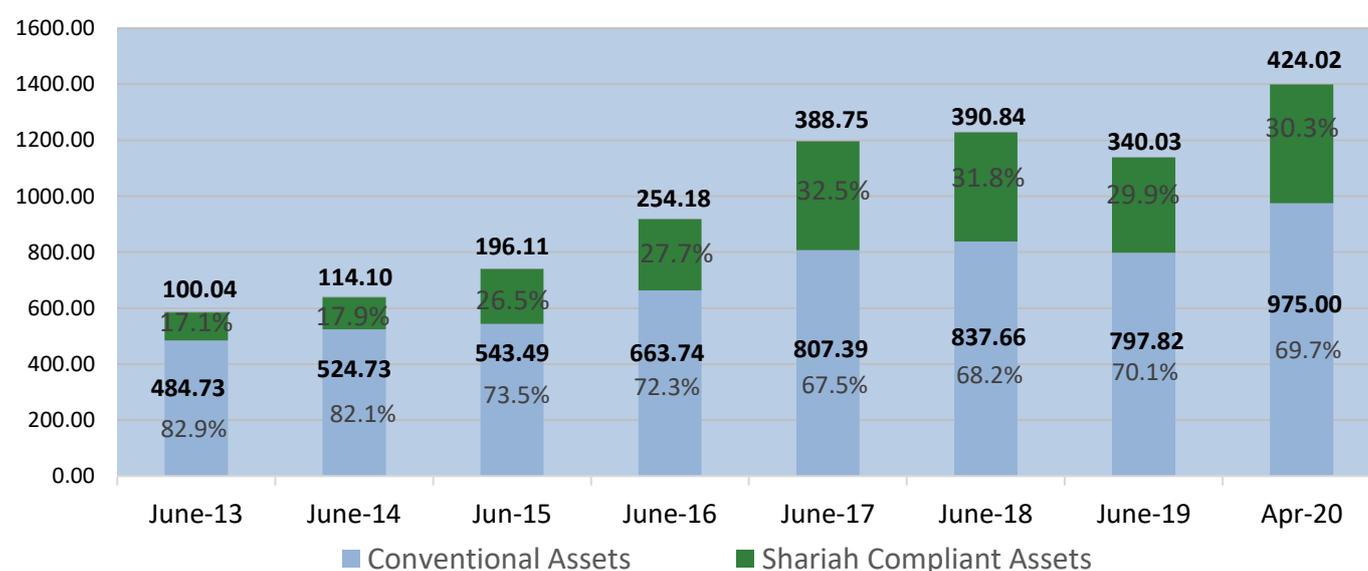
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	Apr-20
Conventional Assets	484.73	524.73	543.49	663.74	807.39	837.66	797.82	975.00
Shariah Compliant Assets	100.04	114.10	196.11	254.18	388.75	390.84	340.03	424.02
<b>Total Assets</b>	<b>584.77</b>	<b>638.83</b>	<b>739.60</b>	<b>917.92</b>	<b>1,196.14</b>	<b>1,228.50</b>	<b>1,137.85</b>	<b>1,399.01</b>
Share of Conventional Assets	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	69.7%
Share of Shariah Compliant Assets	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	30.3%
<b>Conventional Assets - Growth since June 2013 till April 2020</b>							<b>101.14%</b>	
<b>Shariah Compliant Assets - Growth since June 2013 till April 2020</b>							<b>323.83%</b>	
<b>Compound Annual Growth Rate (June 2013 to April 2020)-Conventional Assets</b>							<b>10.77%</b>	
<b>Compound Annual Growth Rate (June 13 to Apr 2020)-Shariah Compliant Assets</b>							<b>23.55%</b>	

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

### Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)



## MUTUAL FUNDS & PLANS

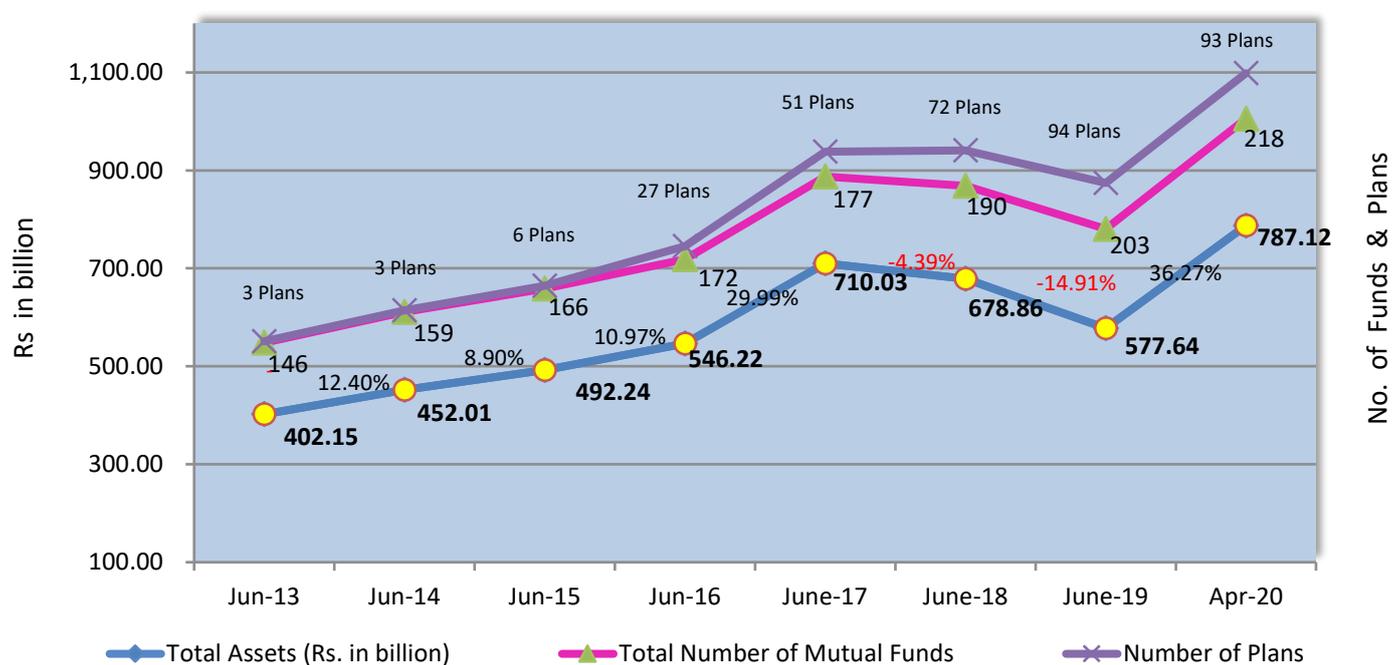
### Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Apr-20	
<b>Total Assets (Rs. in billion)</b>	402.15	452.01	492.24	546.22	710.03	678.86	577.64	787.12	
<b>Growth since last June</b>	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	36.27%	
<b>Number of Mutual Funds</b>	146	159	166	172	177	190	203	218	
<b>Number of Plans</b>	3	3	6	27	51	72	94	93	
<b>Total Number of Mutual Funds &amp; Plans</b>	149	162	172	199	228	262	297	311	
<b>Growth since June 2013 till April 2020</b>								<b>95.73%</b>	
<b>Compound Annual Growth Rate June 2013 to April 2020</b>								<b>10.33%</b>	

### Trend of Total Assets & Number of Mutual Funds & Plans

(Annual Growth of total assets in percentages)

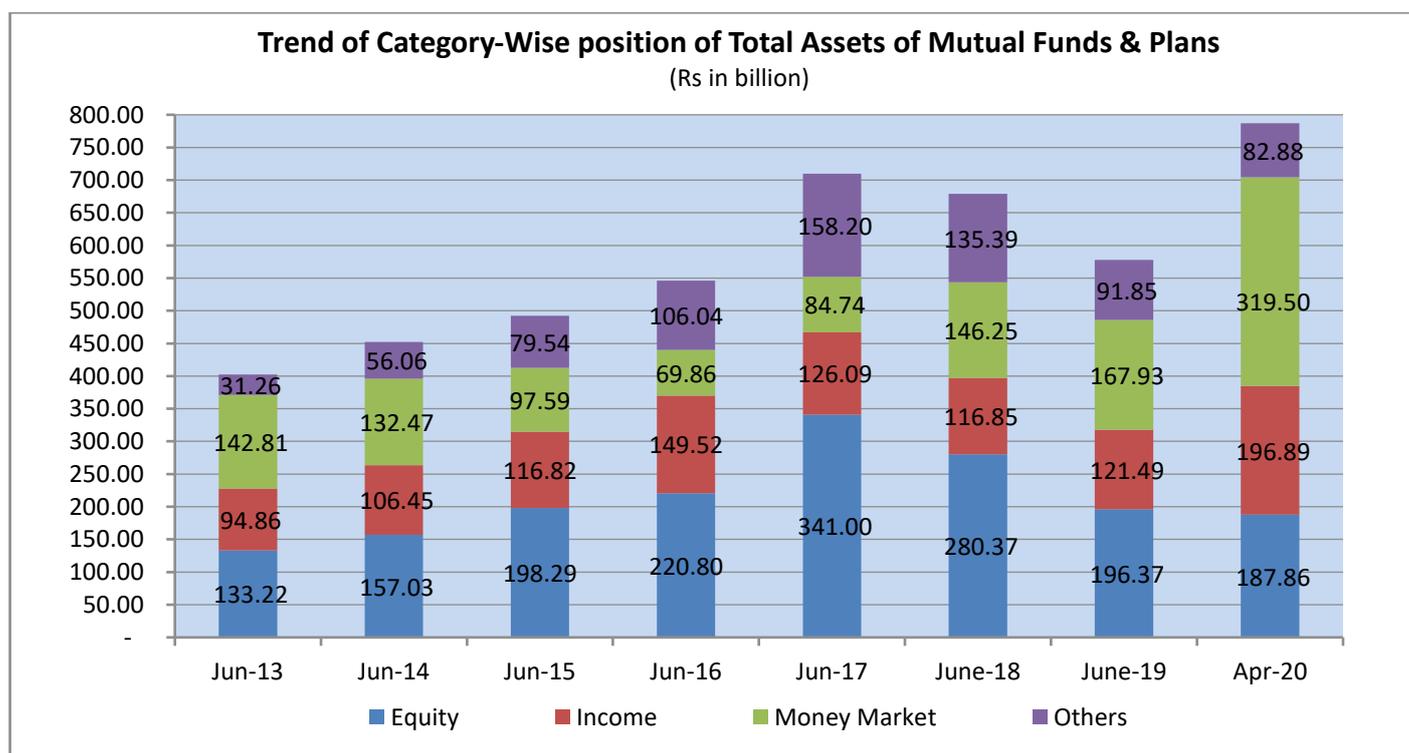


## Trend of Category-Wise Position of Total Assets of Mutual Funds

(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Apr-20
<b>Equity</b>	133.22	157.03	198.29	220.80	341.00	280.37	196.37	187.86
<b>Income</b>	94.86	106.45	116.82	149.52	126.09	116.85	121.49	196.89
<b>Money Market</b>	142.81	132.47	97.59	69.86	84.74	146.25	167.93	319.50
<b>Others</b>	31.26	56.06	79.54	106.04	158.20	135.39	91.85	82.88
<b>Total</b>	<b>402.15</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>787.12</b>

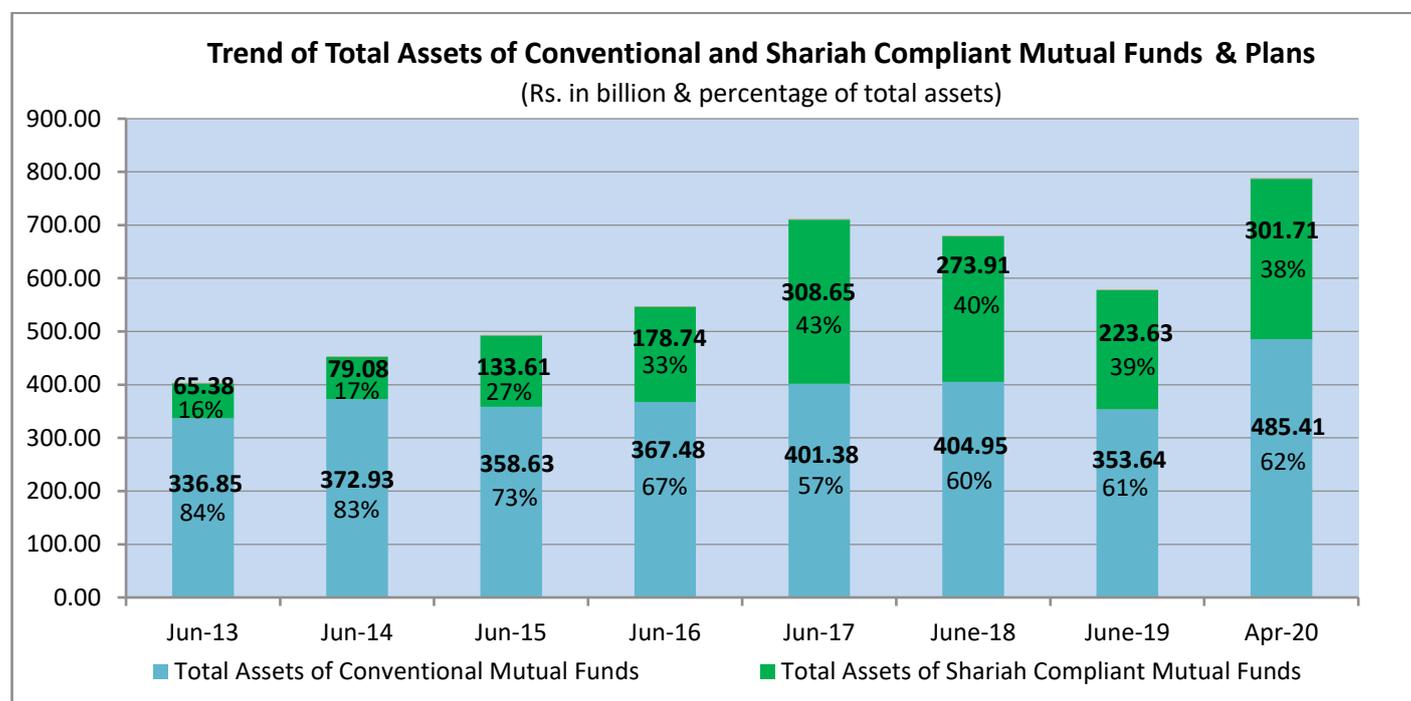
Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.



**Trend of Total Assets of Conventional and Shariah  
Compliant Mutual Funds & Plans**

(Rs. in billion)

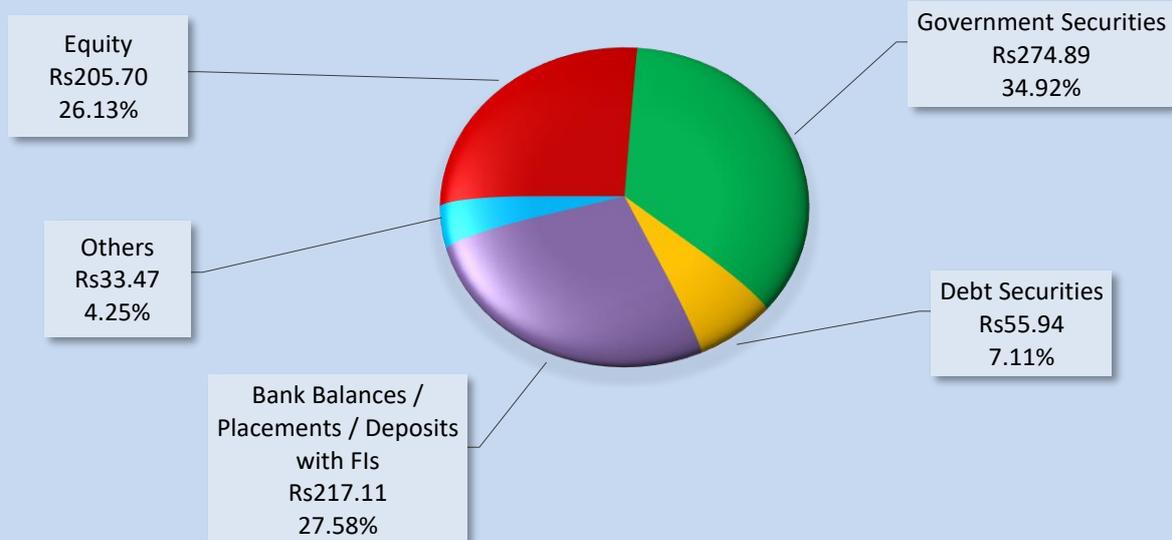
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Apr -20
Total Assets of Conventional Mutual Funds	336.85	372.93	358.63	367.48	401.38	404.95	354.01	485.41
Total Assets of Shariah Compliant Mutual Funds	65.38	79.08	133.61	178.74	308.65	273.91	223.63	301.71
<b>Total Assets of Mutual Funds</b>	<b>402.23</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>787.12</b>
Share of Conventional Mutual Funds	84%	83%	73%	67%	57%	60%	61%	62%
Share of Shariah Compliant Mutual Funds	16%	17%	27%	33%	43%	40%	39%	38%
Conventional Mutual Funds - Growth since last June	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	37.26%
Shariah Compliant Mutual Fund - Growth since last June	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	34.92%
<b>Conventional Mutual Funds - Growth since June 2013 till April 2020</b>	<b>44.10%</b>							
<b>Shariah Compliant Mutual Fund -Growth since June 2013 till April 2020</b>	<b>361.47%</b>							
<b>Compound Annual Growth Rate - June 2013 to April 2020-Conventional Mutual Funds</b>	<b>5.49%</b>							
<b>Compound Annual Growth Rate - June 2013 to April 2020-Shariah Compliant Mutual Fund</b>	<b>25.09%</b>							



## Asset Allocation of Mutual Funds

### Asset Allocation of Mutual Funds as of April 30, 2020

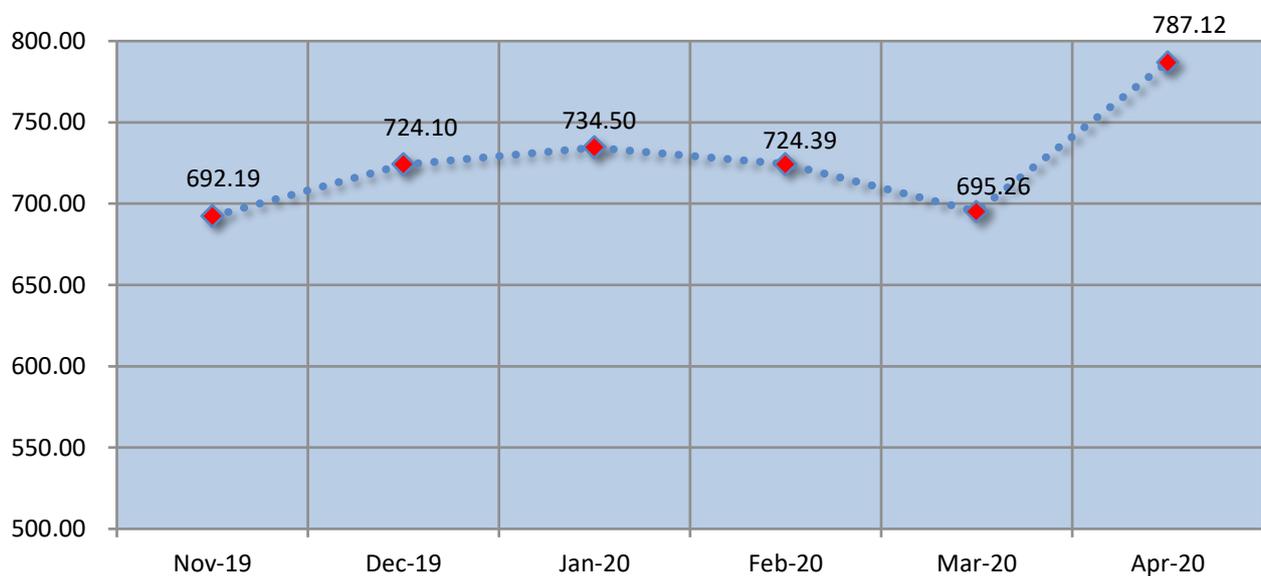
(Rs in billion & percentage of Total Assets)



## Trend of Total Assets of Mutual Funds during the last 6 Months

### Trend of Total Assets of Mutual Funds during the last 6 Months

(Rs. in billion)



## Detail of Investor Accounts in Open End Mutual Funds

Description	No. of Active Investor Accounts as at April 30, 2020	Value of Investment as at April 30, 2020 (Rs. In Millions)	% of total Investment Value
<b>Resident</b>			
Individuals	324,245	279,187.67	<b>36.91%</b>
Associated Banks/DFIs/AMCs	58	32,474.94	<b>4.29%</b>
Other Banks/DFIs	170	12,243.27	<b>1.62%</b>
Insurance Companies	301	28,230.21	<b>3.73%</b>
Other financial institutions	132	15,627.45	<b>2.07%</b>
Other Corporates	2,505	260,541.23	<b>34.45%</b>
Fund of funds	63	14,947.65	<b>1.98%</b>
Retirement funds	2,517	84,813.80	<b>11.21%</b>
Trusts/NGOs/Societies/Foundations/Charities	1,110	25,846.77	<b>3.42%</b>
<b>Foreign</b>			
Individuals	582	2,275.88	<b>0.30%</b>
Non-Individuals	16	137.74	<b>0.02%</b>
<b>Total</b>	<b>331,699</b>	<b>756,326.62</b>	<b>100.00%</b>

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at April 30, 2020 are 331,699  
 Number of investor accounts having zero balance at April 30, 2020 are 301,257  
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at April 30, 2020 are 632,956

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

## VOLUNTARY PENSION SCHEMES / FUNDS

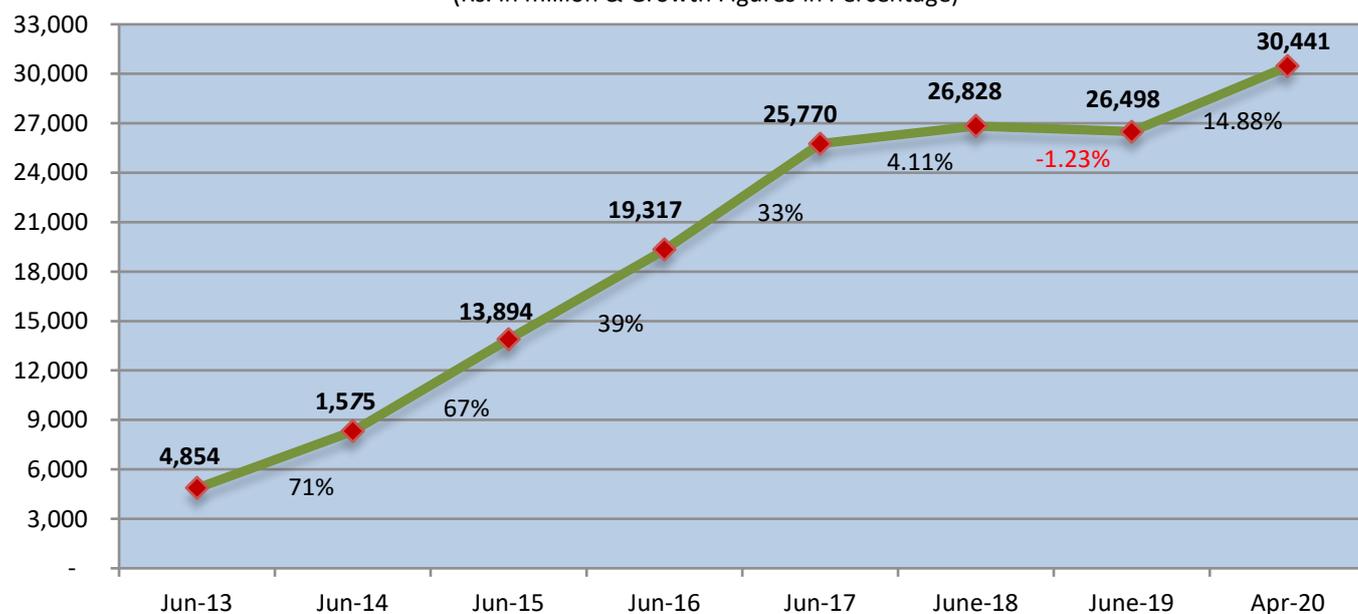
### Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Apr- 20
<b>Total Assets</b>	4,854	8,310	13,894	19,317	25,770	26,828	26,498	30,441
<b>Growth since last June</b>	75%	71%	67%	39%	33%	4.11%	-1.23%	14.88%

### **Trend of Total Assets of Pension Funds**

(Rs. in million & Growth Figures in Percentage)



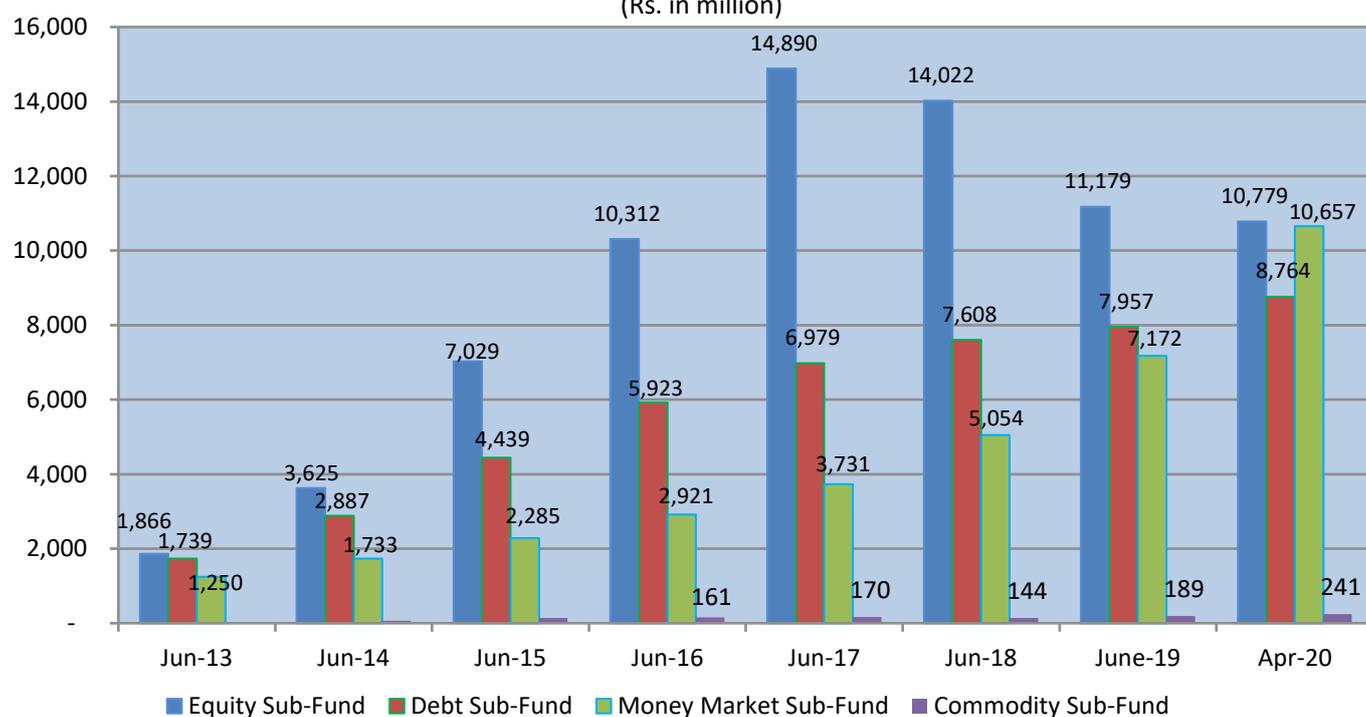
## Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Apr-20
Equity Sub-Fund	1,866	3,625	7,029	10,312	14,890	14,022	11,179	10,779
Debt Sub-Fund	1,739	2,887	4,439	5,923	6,979	7,608	7,957	8,764
Money Market Sub-Fund	1,250	1,733	2,285	2,921	3,731	5,054	7,172	10,657
Commodity Sub-Fund	-	65	140	161	170	144	189	241
<b>Total</b>	<b>4,855</b>	<b>8,310</b>	<b>13,894</b>	<b>19,317</b>	<b>25,770</b>	<b>26,828</b>	<b>26,498</b>	<b>30,441</b>

### Category-wise Position of Total Assets of Pension Funds

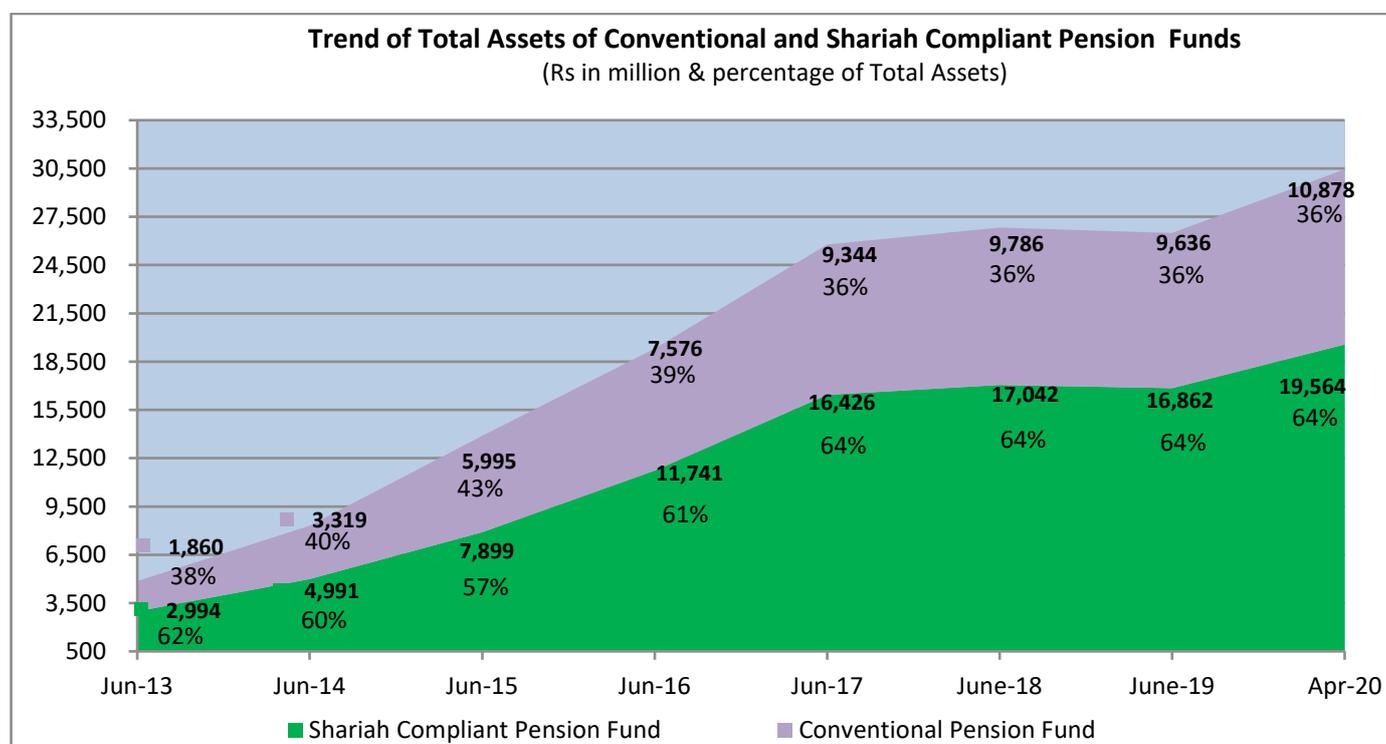
(Rs. in million)



## Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

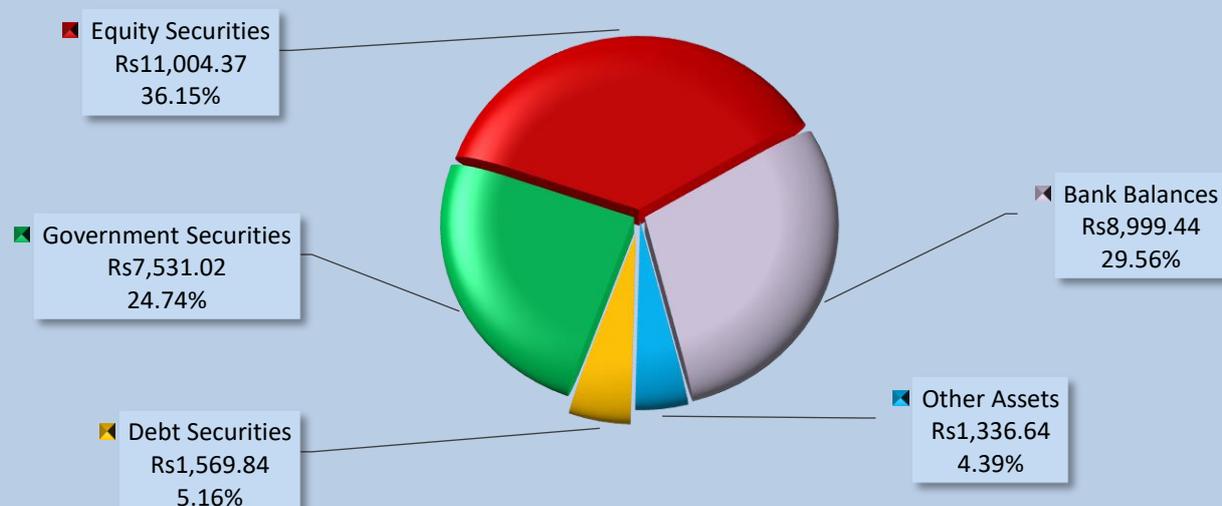
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	Apr-20
<b>Shariah Compliant Pension Funds</b>	2,994	4,991	7,899	11,741	16,426	17,042	16,862	19,564
<b>Conventional Pension Funds</b>	1,860	3,319	5,995	7,576	9,344	9,786	9,636	10,878
<b>Total assets of Pension Funds</b>	<b>4,854</b>	<b>8,310</b>	<b>13,894</b>	<b>19,317</b>	<b>25,770</b>	<b>26,828</b>	<b>26,498</b>	<b>30,441</b>
<b>Share of Shariah Compliant Pension Funds</b>	62%	60%	57%	61%	64%	64%	64%	64%
<b>Share of Conventional Pension Funds</b>	38%	40%	43%	39%	36%	36%	36%	36%
<b>Compound Annual Growth Rate (June 13 to April 2020) Shariah Compliant Pension Fund</b>						<b>31.63%</b>		
<b>Compound Annual Growth Rate (June 13 to April 2020) Conventional Pension Fund</b>						<b>29.51%</b>		



## Asset Allocation of Pension Funds

### Asset Allocation of Pension Funds as of April 30, 2020

(Rs in million & Percentage of Total Assets)



## Detail of Investor Accounts in Pension Funds

Description	No. of Active Investor Accounts as at April 30, 2020	Value of Investment as at April 30, 2020 (Rs. In Millions)	% of total Investment Value
<b>Resident</b>			
Individuals	34,499	26,957.75	<b>90.32%</b>
Associated Banks/DFIs/AMCs	14	2,230.44	<b>7.47%</b>
Other financial institutions	1	340.220	<b>1.14%</b>
<b>Foreign</b>			
Individuals	8	319.41	<b>1.07%</b>
Non-Individuals	-	-	<b>0.00%</b>
<b>Total</b>	<b>34,522</b>	<b>29,847.82</b>	<b>100.00%</b>

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at April 30, 2020 are 34,522  
 Number of investor accounts having zero balance as at April 30, 2020 are 15,016  
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at April 30, 2020 are 49,538

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

## DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

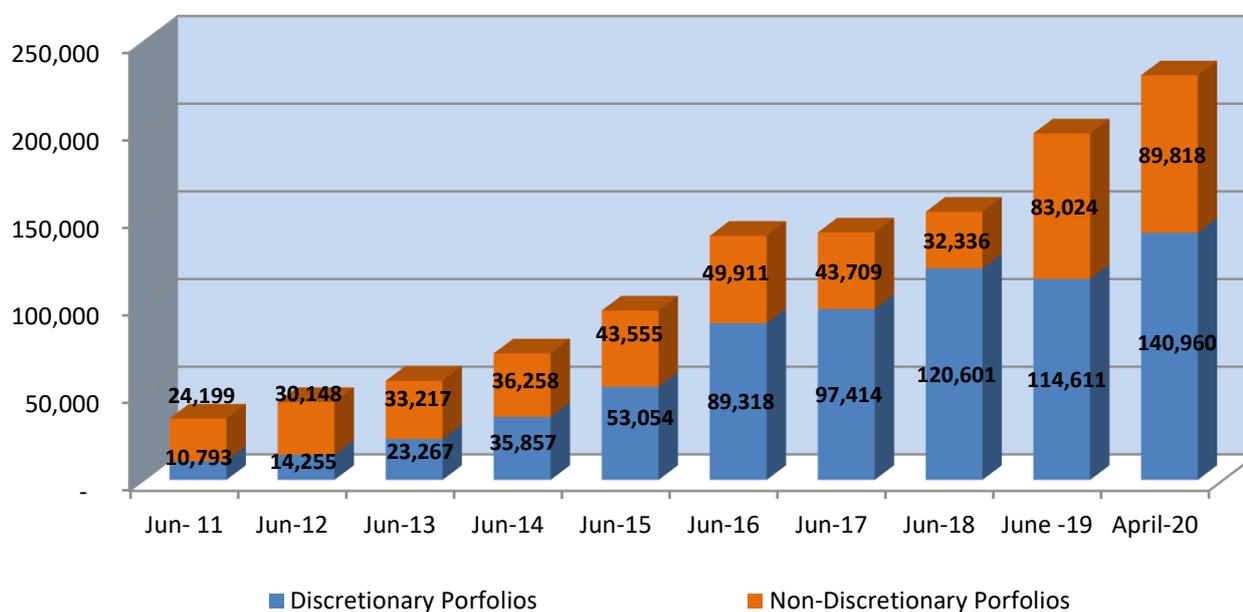
### Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Apr-20
<b>Discretionary Portfolios</b>	23,267	35,857	53,054	89,318	97,414	20,601	114,611	140,960
<b>Non-Discretionary Portfolios</b>	33,217	36,258	43,555	49,911	43,709	32,336	83,024	89,818
<b>Total Assets of Portfolios</b>	<b>56,484</b>	<b>72,115</b>	<b>96,609</b>	<b>139,229</b>	<b>141,123</b>	<b>152,937</b>	<b>197,635</b>	<b>230,778</b>

### Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)



**REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL**  
**FUND**

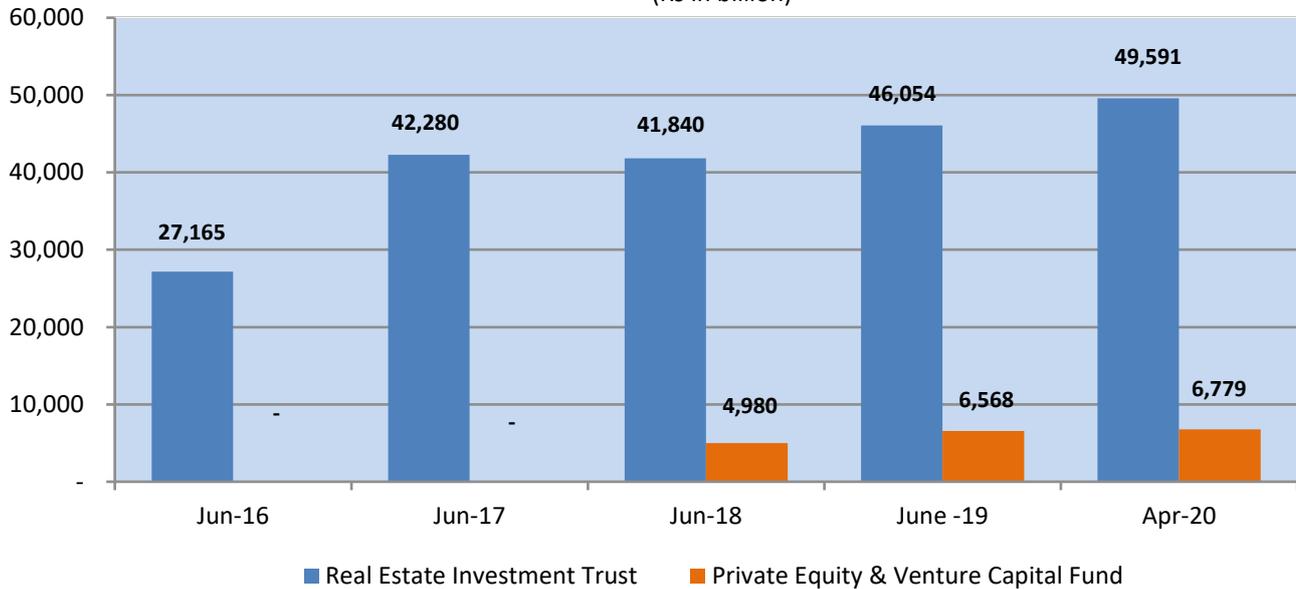
**Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund**

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	Apr-20
Real Estate Investment Trust	27,165	42,280	41,840	46,054	49,591
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,779
<b>Total Assets</b>	<b>27,165</b>	<b>42,280</b>	<b>46,820</b>	<b>52,622</b>	<b>56,370</b>

**Trend of Total Assets of Real Estate Investment Trust & Private Equity & Venture Capital Fund**

(Rs in billion)



## LEASING COs, MODARABAS, INVESTMENT BANKS AND NON-BANK

### MICROFINANCE COs

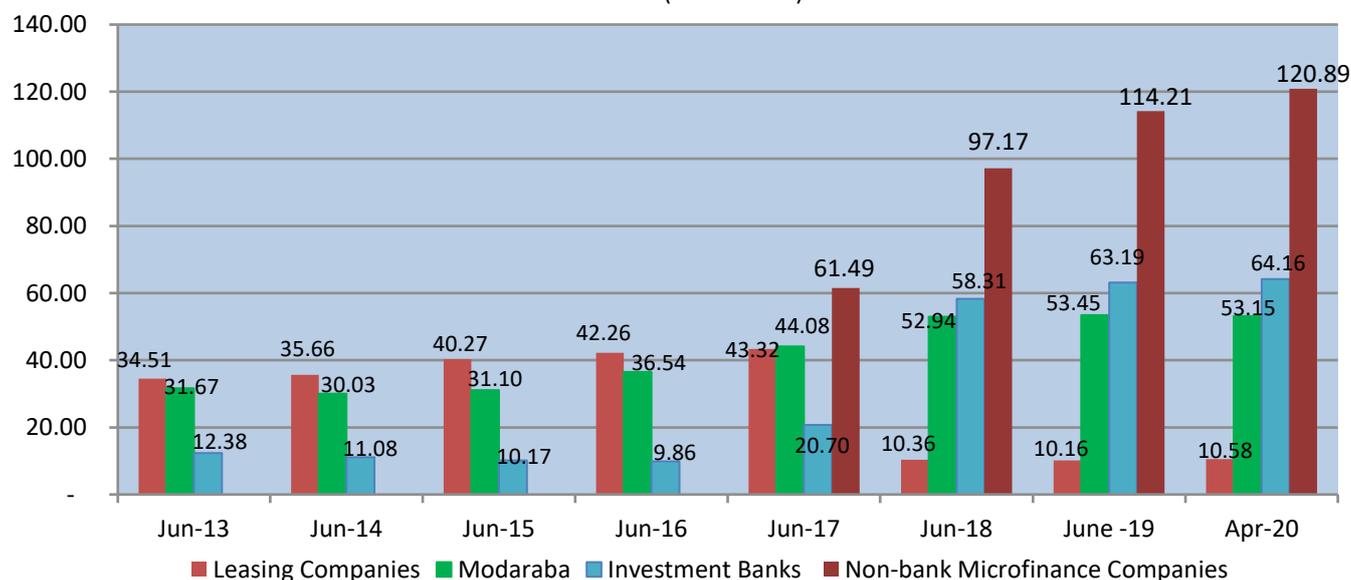
#### Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank Microfinance Cos.

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	Apr -20
Leasing Companies	34.51	35.66	40.27	42.26	43.32	10.36	10.16	10.58
Modaraba	31.67	30.03	31.10	36.54	44.08	52.94	53.45	53.15
Investment Banks	12.38	11.08	10.17	9.86	20.70	58.31	63.19	64.16
Non-bank Microfinance Companies	-	-	-	-	61.49	97.17	114.21	120.89

#### Trend of Total Assets of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in billion)



Note 1. Information pertaining to two Investment Banks, which are not currently filing online returns, are included in above table.

Note2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

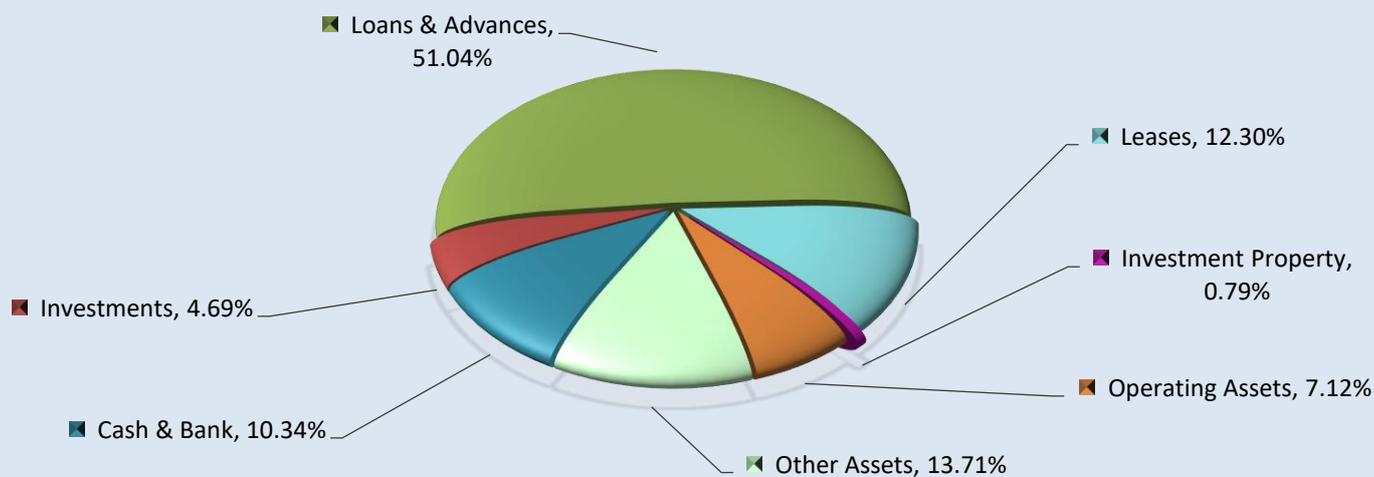
Note 3. Information pertaining to five Modarabas, which did not file online returns, is of previous months in the above table.

## Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
<b>Modarabas</b>	2,569	2,607	13,257	6,069	1,108	8,291	5,702	<b>39,603</b>
<b>Leasing Companies</b>	310	140	523	6,925	154	188	2,341	<b>10,581</b>
<b>Investment Banks</b>	555	6,408	28,995	15,313	445	2,931	4,366	<b>59,013</b>
<b>Non-bank Microfinance Companies</b>	20,352	1,637	74,667	-	117	4,970	19,144	<b>120,886</b>
<b>Total</b>	<b>23,786</b>	<b>10,792</b>	<b>117,442</b>	<b>28,307</b>	<b>1,824</b>	<b>16,380</b>	<b>31,553</b>	<b>230,083</b>

**Asset Allocation of Leasing Companies , Modarabas & Investment Banks  
as of April 30, 2020**



Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to five Modarabas, which did not file online returns, is not included in the above table.

## Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

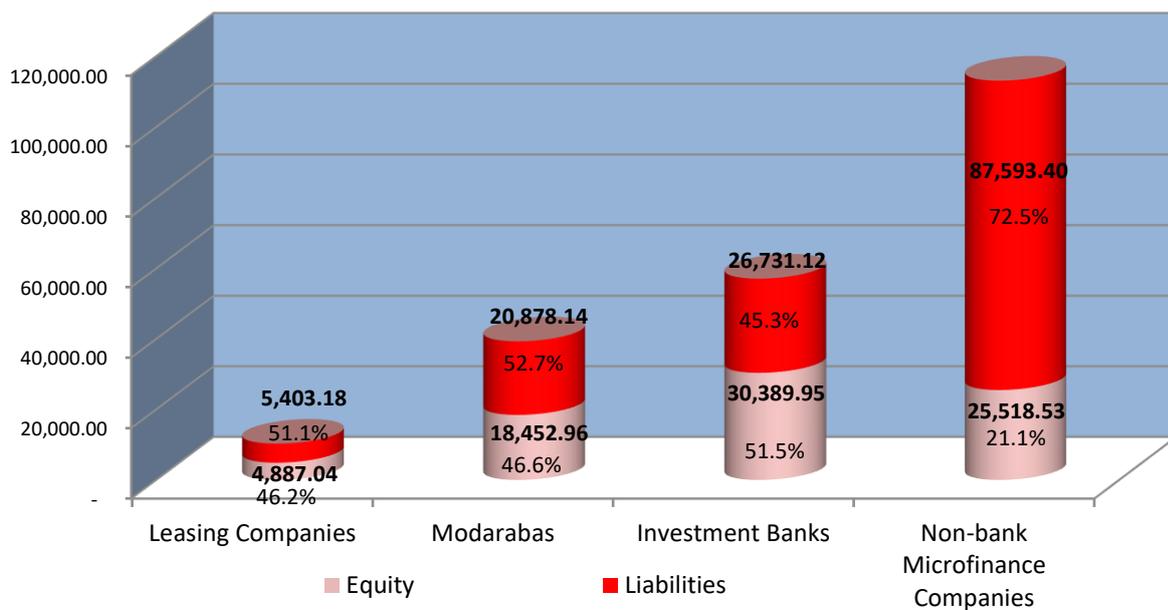
(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,887.04	5,403.18	10,581.00	46.2%	51.1%
Modarabas	18,452.96	20,878.14	39,603.00	46.6%	52.7%
Investment Banks	30,389.95	26,731.12	59,013.00	51.5%	45.3%
Non-bank Microfinance Companies	25,518.53	87,593.40	120,886.10	21.1%	72.5%

\* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

### Leverage profile of Leasing Cos, Modarabas & Investment Banks as of April 30, 2020

(Rs in million & percentage of total assets)

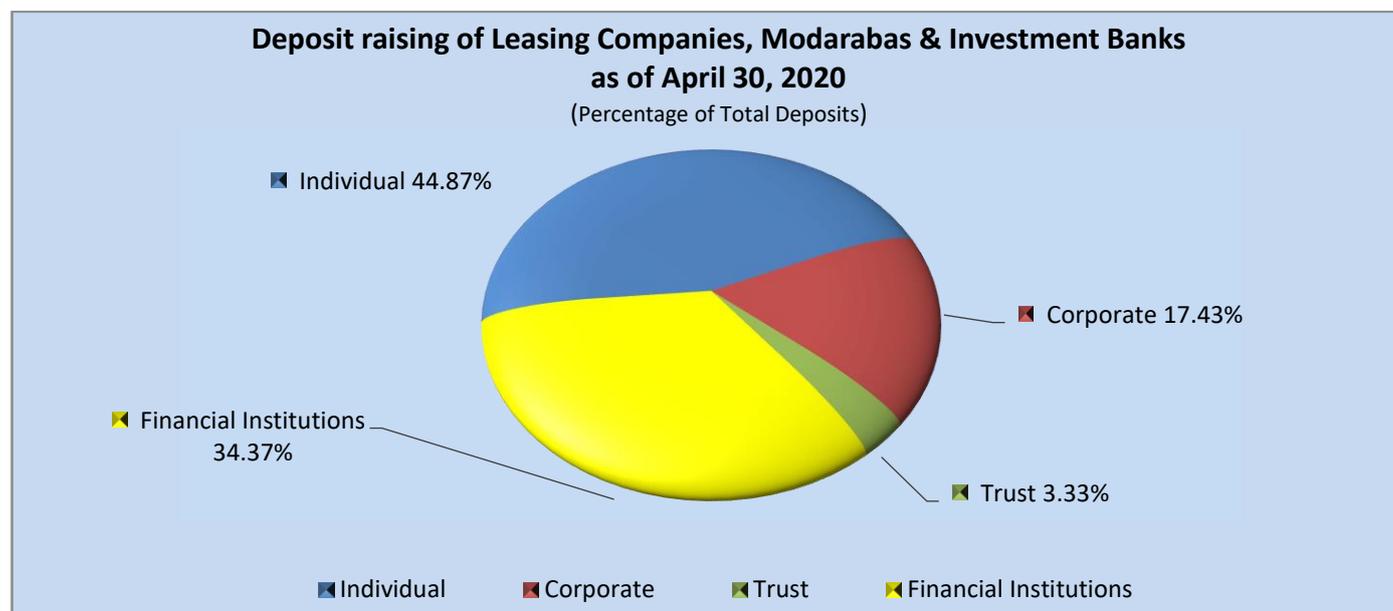


Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to five Modarabas, which did not file online returns, is not included in the above table.

## Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	419.29	2,692.51	3,979.86	7,091.66	<b>44.87%</b>
Corporate	92.41	2,444.70	216.84	2,753.95	<b>17.43%</b>
Trust	-	307.2	219.72	526.92	<b>3.33%</b>
Govt. Entities	-	-	-	-	<b>0.00%</b>
Financial Institutions	-	5,432	-	5,431.77	<b>34.37%</b>
<b>Total</b>	<b>511.70</b>	<b>10,876.18</b>	<b>4,416.42</b>	<b>15,804.30</b>	<b>100.00%</b>



Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to five Modarabas, which did not file online returns, is not included in the above table.

## **ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS**

### **Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

### **Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) These reports do not include the transactions conducted by funds of funds.

### **Number of new accounts opened in Collective Investment Schemes**

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

### **Region wise Assets under Management**

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

## Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
<b>Aggressive Income</b>	71.55	229.92	-158.38	349.67	930.48	-580.81	0.00	0.00	0.00	421.22	1,160.41	-739.19
<b>Asset Allocation</b>	829.90	82.77	747.13	358.87	28.20	330.67	0.00	0.00	0.00	1,188.77	110.97	1,077.80
<b>Balanced</b>	3.34	3.36	-0.02	0.00	0.28	-0.28	11.00	0.00	11.00	14.34	3.64	10.71
<b>Capital Protected</b>	51.63	54.13	-2.51	0.00	0.00	0.00	0.00	0.00	0.00	51.63	54.13	-2.51
<b>Commodity</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Equity</b>	2,559.04	1,033.98	1,525.06	1,418.46	945.01	473.45	51.68	1.16	50.52	4,029.19	1,980.15	2,049.03
<b>Fund Of Funds</b>	83.95	87.10	-3.15	0.05	0.02	0.03	0.00	0.00	0.00	84.00	87.12	-3.12
<b>Income</b>	7,511.90	3,471.66	4,040.24	6,543.78	1,924.36	4,619.42	0.00	1.61	-1.61	14,055.68	5,397.64	8,658.05
<b>Index Tracker</b>	1.64	1.60	0.04	38.37	0.00	38.37	0.00	0.00	0.00	40.01	1.60	38.41
<b>Money Market</b>	11,593.02	12,386.49	-793.47	50,851.43	32,067.57	18,783.86	0.70	7.61	-6.92	62,445.15	44,461.67	17,983.48
<b>Total</b>	<b>22,705.96</b>	<b>17,351.01</b>	<b>5,354.95</b>	<b>59,560.64</b>	<b>35,895.93</b>	<b>23,664.71</b>	<b>63.38</b>	<b>10.39</b>	<b>52.99</b>	<b>82,329.98</b>	<b>53,257.33</b>	<b>29,072.65</b>

## Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individual	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	89.28	125.07	-35.79	810.00	0.00	810.00	0.00	0.00	0.00	899.28	125.07	774.21
Islamic Asset Allocation	543.94	233.72	310.22	5.00	23.13	-18.13	0.00	0.00	0.00	548.94	256.85	292.09
Islamic Balanced	74.18	63.44	10.75	0.00	0.00	0.00	0.00	0.00	0.00	74.18	63.44	10.75
Islamic Capital Protected	4.34	0.00	4.34	0.00	0.00	0.00	0.00	0.00	0.00	4.34	0.00	4.34
Islamic Commodity	177.52	30.20	147.32	0.00	0.00	0.00	0.00	0.00	0.00	177.52	30.20	147.32
Islamic Equity	7,401.73	4,718.18	2,683.55	2,510.41	1,953.46	556.95	424.73	580.23	-155.50	10,336.87	7,251.87	3,085.00
Islamic Fund of Funds	235.67	324.40	-88.73	25.14	16.34	8.79	0.00	53.96	-53.96	260.81	394.71	-133.90
Islamic Income	8,902.76	9,939.13	-1,036.37	18,167.61	8,713.21	9,454.40	224.78	556.48	-331.70	27,295.14	19,208.81	8,086.33
Islamic Index Tracker	98.51	5,869.82	-5,771.31	0.00	3.00	-3.00	0.00	0.00	0.00	98.51	5,872.82	-5,774.31
Islamic Money Market	11,024.63	4,353.65	6,670.97	29,575.55	9,124.74	20,450.81	183.72	268.62	-84.90	40,783.89	13,747.01	27,036.88
<b>Total</b>	<b>28,552.56</b>	<b>25,657.61</b>	<b>2,894.95</b>	<b>51,093.71</b>	<b>19,833.88</b>	<b>31,259.83</b>	<b>833.22</b>	<b>1,459.29</b>	<b>-626.07</b>	<b>80,479.49</b>	<b>46,950.78</b>	<b>33,528.71</b>

## Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
<b>Aggressive Income</b>	1,281.55	532.70	189.81	15.91	1.15	367.65	146.07	1,129.98	570.78	1.35	0.00
<b>Asset Allocation</b>	5,981.28	442.91	355.38	472.86	194.05	550.62	0.00	1,729.62	104.93	5.79	29.56
<b>Balanced</b>	971.76	80.98	0.00	531.30	0.18	22.95	11.86	1,249.38	111.34	4.90	0.00
<b>Capital Protected</b>	3,068.17	174.36	0.00	0.00	0.00	12,114.43	0.00	135.78	642.00	0.00	0.00
<b>Commodity</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Equity</b>	35,335.48	2,323.71	3,688.33	13,846.46	5,143.34	7,288.29	793.84	33,446.25	4,662.39	592.51	4.78
<b>Fund Of Funds</b>	840.33	247.50	0.00	0.00	0.00	335.16	736.89	396.58	91.71	0.00	0.00
<b>Income</b>	36,569.44	3,052.24	250.60	1,753.24	2,849.13	18,235.01	477.67	8,861.70	5,230.43	352.81	24.46
<b>Index Tracker</b>	28.60	0.00	0.00	0.00	0.00	382.67	0.00	336.81	0.00	0.00	4.89
<b>Money Market</b>	43,836.65	3,581.92	3,426.10	1,351.13	1,930.63	157,540.22	474.20	9,898.73	2,389.81	385.81	0.00
<b>Total</b>	<b>127,913.27</b>	<b>10,436.32</b>	<b>7,910.21</b>	<b>17,970.88</b>	<b>10,118.48</b>	<b>196,837.01</b>	<b>2,640.53</b>	<b>57,184.84</b>	<b>13,803.40</b>	<b>1,343.17</b>	<b>63.69</b>

## Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	386.59	0.00	0.00	433.54	0.01	0.33	0.00	61.29	0.10	0.00	0.00
Islamic Asset Allocation	8,046.65	271.16	0.00	177.84	46.03	1,997.39	0.00	2,172.50	215.42	11.34	0.00
Islamic Balanced	2,005.69	286.46	0.02	8.89	1.73	640.55	0.00	998.17	51.39	9.29	0.00
Islamic Capital Protected	51.78	0.00	0.00	0.00	0.00	0.85	0.00	68.56	0.00	0.00	0.00
Islamic Commodity	474.41	88.21	0.00	0.00	0.00	28.35	0.00	0.00	3.53	2.63	0.00
Islamic Equity	24,025.49	2,318.87	520.83	4,797.08	322.29	6,211.30	4,965.81	12,069.30	1,044.19	423.77	0.00
Islamic Fund of Funds	11,852.98	153.36	0.00	45.01	2.94	3,291.50	4,629.80	2,931.31	1,416.54	29.05	0.00
Islamic Income	68,701.64	765.81	1,554.72	2,852.89	1,037.76	17,631.85	4,044.93	7,140.27	4,261.16	301.35	0.00
Islamic Index Tracker	368.44	797.64	0.00	0.00	0.00	627.92	52.39	70.25	0.00	2.19	0.00
Islamic Money Market	31,376.16	2,222.84	1,752.51	1,410.61	44.58	37,758.97	3,222.16	2,716.73	4,071.56	143.84	0.00
<b>Total</b>	<b>147,289.83</b>	<b>6,904.35</b>	<b>3,828.08</b>	<b>9,725.85</b>	<b>1,455.35</b>	<b>68,189.00</b>	<b>16,915.10</b>	<b>28,228.38</b>	<b>11,063.88</b>	<b>923.45</b>	<b>0.00</b>

## Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	910.00	51.51	43.84	7.67	1.00	0.00	0.00	0.00	911.00	51.52	43.84	7.68
Karachi	11,557.00	13,471.35	10,819.09	2,652.26	1,049.00	21,793.67	16,373.65	5,420.01	12,606.00	35,265.02	27,192.74	8,072.27
Larkana	131.00	10.23	5.37	4.86	0.00	0.00	0.00	0.00	131.00	10.23	5.37	4.86
Mirpur Khas	17.00	0.31	0.00	0.31	0.00	0.00	0.00	0.00	17.00	0.31	0.00	0.31
Nawab Shah	55.00	7.11	1.02	6.09	1.00	1.75	0.00	1.75	56.00	8.86	1.02	7.84
Others	637.00	90.11	33.51	56.60	12.00	4.89	3.06	1.83	649.00	95.00	36.57	58.43
Sukkur	221.00	10.91	4.19	6.72	0.00	0.00	0.00	0.00	221.00	10.91	4.20	6.72
<b>Sindh</b>	<b>13,528.00</b>	<b>13,641.55</b>	<b>10,907.03</b>	<b>2,734.51</b>	<b>1,063.00</b>	<b>21,800.30</b>	<b>16,376.71</b>	<b>5,423.60</b>	<b>14,591.00</b>	<b>35,441.85</b>	<b>27,283.74</b>	<b>8,158.11</b>
Bahawalpur	163.00	74.66	67.57	7.08	0.00	0.00	0.00	0.00	163.00	74.66	67.57	7.08
Faisalabad	1,177.00	293.40	177.38	116.02	41.00	2,044.17	412.97	1,631.20	1,218.00	2,337.57	590.35	1,747.22
Gujranwala	396.00	243.45	164.19	79.26	11.00	0.35	0.58	-0.23	407.00	243.80	164.78	79.03
Lahore	7,090.00	4,698.34	3,861.41	836.93	469.00	6,309.33	5,037.62	1,271.71	7,559.00	11,007.67	8,899.03	2,108.64
Multan	1,694.00	322.90	176.10	146.81	18.00	28.94	28.95	-0.01	1,712.00	351.84	205.05	146.80
Others	1,841.00	345.71	206.41	139.30	16.00	79.14	41.42	37.72	1,857.00	424.85	247.83	177.02
Rahim Yar Khan	137.00	41.57	34.65	6.93	0.00	0.00	0.00	0.00	137.00	41.57	34.65	6.93
Rawalpindi	1,591.00	400.63	237.62	163.00	71.00	9,133.25	8,733.93	399.32	1,662.00	9,533.87	8,971.55	562.32
Sadiqabad	23.00	7.34	1.69	5.65	0.00	0.00	0.00	0.00	23.00	7.34	1.69	5.65
Sargodha	330.00	29.18	28.73	0.45	0.00	0.00	0.00	0.00	330.00	29.18	28.73	0.45
Sialkot	286.00	79.08	73.95	5.13	6.00	14.60	8.17	6.43	292.00	93.68	82.11	11.56
<b>Punjab</b>	<b>14,728.00</b>	<b>6,536.25</b>	<b>5,029.71</b>	<b>1,506.55</b>	<b>632.00</b>	<b>17,609.78</b>	<b>14,263.64</b>	<b>3,346.14</b>	<b>15,360.00</b>	<b>24,146.04</b>	<b>19,293.34</b>	<b>4,852.69</b>
Islamabad	2,332.00	1,403.48	899.63	503.84	115.00	20,093.45	5,181.93	14,911.52	2,447.00	21,496.93	6,081.57	15,415.36
<b>Capital Territory</b>	<b>2,332.00</b>	<b>1,403.48</b>	<b>899.63</b>	<b>503.84</b>	<b>115.00</b>	<b>20,093.45</b>	<b>5,181.93</b>	<b>14,911.52</b>	<b>2,447.00</b>	<b>21,496.93</b>	<b>6,081.57</b>	<b>15,415.36</b>
Abbottabad	132.00	12.38	80.36	-67.99	1.00	0.02	0.00	0.02	133.00	12.39	80.36	-67.97
Bannu	23.00	0.00	0.24	-0.24	0.00	0.00	0.00	0.00	23.00	0.00	0.24	-0.24

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	11.00	0.02	1.37	-1.35	0.00	0.00	0.00	0.00	11.00	0.02	1.37	-1.35
Mansehra	8.00	0.22	0.93	-0.71	0.00	0.00	0.00	0.00	8.00	0.22	0.93	-0.71
Nowshera	101.00	15.77	12.98	2.80	3.00	4.47	0.00	4.47	104.00	20.24	12.98	7.27
Others	249.00	61.76	14.20	47.55	3.00	5.06	0.06	5.00	252.00	66.82	14.27	52.55
Peshawar	697.00	516.02	561.53	-45.51	16.00	37.44	1.70	35.74	713.00	553.46	563.23	-9.76
Swat	9.00	5.04	0.25	4.79	0.00	0.00	0.00	0.00	9.00	5.04	0.25	4.79
KPK	<b>1,230.00</b>	<b>611.21</b>	<b>671.85</b>	<b>-60.64</b>	<b>23.00</b>	<b>46.99</b>	<b>1.76</b>	<b>45.23</b>	<b>1,253.00</b>	<b>658.20</b>	<b>673.61</b>	<b>-15.42</b>
Gwadar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	3.00	0.05	0.30	-0.25	0.00	0.00	0.00	0.00	0.00	0.05	0.30	-0.25
Khuzdar	1.00	0.03	0.00	0.03	0.00	0.00	0.00	0.00	0.00	0.03	0.00	0.03
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	20.00	0.01	1.11	-1.10	0.00	0.00	0.00	0.00	0.00	0.01	1.11	-1.10
Quetta	120.00	25.06	15.34	9.72	3.00	0.00	93.83	-93.83	0.00	25.06	109.17	-84.11
Turbat	4.00	0.00	0.12	-0.12	0.00	0.00	0.00	0.00	0.00	0.00	0.12	-0.12
Balochistan	<b>149.00</b>	<b>25.15</b>	<b>16.87</b>	<b>8.28</b>	<b>3.00</b>	<b>0.00</b>	<b>93.83</b>	<b>-93.83</b>	<b>0.00</b>	<b>25.15</b>	<b>110.70</b>	<b>-85.56</b>
Gilgit	3.00	0.06	0.15	-0.09	0.00	0.00	0.00	0.00	3.00	0.06	0.15	-0.09
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	2.00	1.90	-0.02	1.92	0.00	0.00	0.00	0.00	2.00	1.90	-0.02	1.92
Gilgit Baltistan	<b>5.00</b>	<b>1.96</b>	<b>0.13</b>	<b>1.84</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5.00</b>	<b>1.96</b>	<b>0.13</b>	<b>1.84</b>
Mirpur	100.00	107.39	2.11	105.28	0.00	0.00	0.00	0.00	100.00	107.39	2.11	105.28
Muzaffarabad	12.00	0.02	1.11	-1.09	0.00	0.00	0.00	0.00	12.00	0.02	1.11	-1.09
Others	133.00	27.33	31.18	-3.85	0.00	0.00	0.06	-0.06	133.00	27.33	31.24	-3.91
AJ&K	<b>245.00</b>	<b>134.74</b>	<b>34.41</b>	<b>100.33</b>	<b>0.00</b>	<b>0.00</b>	<b>0.06</b>	<b>-0.06</b>	<b>245.00</b>	<b>134.74</b>	<b>34.47</b>	<b>100.27</b>
Overseas	69.00	71.99	50.94	21.04	4.00	10.26	3.35	6.92	73.00	82.25	54.29	27.96
<b>Total</b>	<b>32,286.00</b>	<b>22,426.32</b>	<b>17,610.58</b>	<b>4,815.75</b>	<b>1,840.00</b>	<b>59,560.79</b>	<b>35,921.27</b>	<b>23,639.52</b>	<b>33,974.00</b>	<b>81,987.11</b>	<b>53,531.85</b>	<b>28,455.26</b>

## Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	833.00	103.08	100.73	2.36	0.00	0.00	0.00	0.00	833.00	103.08	100.73	2.36
Karachi	23,586.00	16,215.17	14,059.40	2,155.77	711.00	47,918.11	18,024.90	29,893.22	24,297.00	64,133.28	32,084.30	32,048.99
Larkana	38.00	4.76	3.76	1.00	0.00	0.00	0.00	0.00	38.00	4.76	3.76	1.00
Mirpur Khas	47.00	12.48	9.28	3.20	0.00	0.00	0.00	0.00	47.00	12.48	9.29	3.20
Nawab Shah	60.00	1.49	1.75	-0.26	0.00	0.00	0.00	0.00	60.00	1.49	1.75	-0.26
Others	885.00	173.85	142.25	31.59	10.00	2.17	0.08	2.09	895.00	176.01	142.33	33.68
Sukkur	111.00	8.75	4.94	3.80	0.00	0.00	0.00	0.00	111.00	8.75	4.94	3.80
<b>Sindh</b>	<b>25,560.00</b>	<b>16,519.57</b>	<b>14,322.11</b>	<b>2,197.46</b>	<b>721.00</b>	<b>47,920.28</b>	<b>18,024.98</b>	<b>29,895.30</b>	<b>26,281.00</b>	<b>64,439.85</b>	<b>32,347.09</b>	<b>32,092.76</b>
Bahawalpur	180.00	179.02	174.86	4.16	1.00	0.67	1.01	-0.34	181.00	179.69	175.87	3.82
Faisalabad	1,211.00	776.18	618.11	158.08	29.00	652.07	599.25	52.82	1,240.00	1,428.26	1,217.36	210.90
Gujranwala	609.00	371.29	409.21	-37.92	2.00	0.00	0.02	-0.02	611.00	371.29	409.23	-37.94
Lahore	10,334.00	3,982.78	3,837.46	145.32	197.00	1,834.26	1,129.83	704.44	10,531.00	5,817.04	4,967.28	849.76
Multan	1,208.00	491.10	426.68	64.42	24.00	276.30	277.61	-1.31	1,232.00	767.40	704.29	63.11
Others	2,977.00	641.19	634.68	6.52	5.00	35.01	29.82	5.19	2,982.00	676.20	664.50	11.70
Rahim Yar Khan	149.00	78.88	75.18	3.71	0.00	0.00	0.00	0.00	149.00	78.88	75.18	3.71
Rawalpindi	2,803.00	1,132.23	1,099.49	32.75	40.00	153.98	43.34	110.63	2,843.00	1,286.21	1,142.83	143.38
Sadiqabad	186.00	105.30	93.92	11.39	0.00	0.00	0.00	0.00	186.00	105.30	93.92	11.39
Sargodha	277.00	49.20	59.98	-10.77	0.00	0.00	0.00	0.00	277.00	49.20	59.98	-10.77
Sialkot	387.00	205.95	171.80	34.15	2.00	101.32	0.00	101.32	389.00	307.26	171.80	135.47
<b>Punjab</b>	<b>20,321.00</b>	<b>8,013.14</b>	<b>7,601.34</b>	<b>411.79</b>	<b>300.00</b>	<b>3,053.61</b>	<b>2,080.88</b>	<b>972.72</b>	<b>20,621.00</b>	<b>11,066.74</b>	<b>9,682.22</b>	<b>1,384.52</b>
Islamabad	4,021.00	2,234.48	2,007.68	226.80	48.00	120.39	88.99	31.39	4,069.00	2,354.86	2,096.67	258.19
Capital Territory	<b>4,021.00</b>	<b>2,234.48</b>	<b>2,007.68</b>	<b>226.80</b>	<b>48.00</b>	<b>120.39</b>	<b>88.99</b>	<b>31.39</b>	<b>4,069.00</b>	<b>2,354.86</b>	<b>2,096.67</b>	<b>258.19</b>
Abbottabad	149.00	62.86	46.75	16.10	0.00	0.00	0.00	0.00	149.00	62.86	46.75	16.10

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	20.00	3.77	2.77	1.00	0.00	0.00	0.00	0.00	20.00	3.77	2.78	1.00
Dera Ismail Khan	21.00	6.34	6.61	-0.26	0.00	0.00	0.00	0.00	21.00	6.34	6.61	-0.26
Mansehra	90.00	48.94	46.67	2.27	0.00	0.00	0.00	0.00	90.00	48.94	46.67	2.27
Nowshera	96.00	163.95	156.86	7.09	2.00	4.00	36.96	-32.96	98.00	167.95	193.82	-25.87
Others	933.00	291.83	248.81	43.02	2.00	8.62	0.00	8.62	935.00	300.45	248.81	51.64
Peshawar	1,011.00	892.57	873.21	19.37	3.00	0.00	30.34	-30.34	1,014.00	892.57	903.55	-10.98
Swat	152.00	79.86	76.80	3.06	0.00	0.00	0.00	0.00	152.00	79.86	76.80	3.06
KPK	<b>2,472.00</b>	<b>1,550.12</b>	<b>1,458.49</b>	<b>91.64</b>	<b>7.00</b>	<b>12.62</b>	<b>67.30</b>	<b>-54.68</b>	<b>2,479.00</b>	<b>1,562.75</b>	<b>1,525.79</b>	<b>36.96</b>
Gwadar	6.00	1.17	8.88	-7.71	0.00	0.00	0.00	0.00	6.00	1.17	8.88	-7.71
Hub	6.00	0.01	1.10	-1.09	0.00	0.00	0.00	0.00	6.00	0.01	1.10	-1.09
Khuzdar	2.00	0.02	0.01	0.02	0.00	0.00	0.00	0.00	2.00	0.02	0.01	0.02
Lasbella	4.00	0.11	0.11	0.00	0.00	0.00	0.00	0.00	4.00	0.11	0.11	0.00
Others	18.00	2.06	2.05	0.01	0.00	0.00	0.00	0.00	18.00	2.06	2.05	0.02
Quetta	108.00	18.52	16.67	1.85	1.00	0.00	0.13	-0.13	109.00	18.52	16.80	1.72
Turbat	2.00	1.48	1.48	0.00	0.00	0.00	0.00	0.00	2.00	1.49	1.48	0.00
Balochistan	<b>146.00</b>	<b>23.37</b>	<b>30.29</b>	<b>-6.92</b>	<b>1.00</b>	<b>0.00</b>	<b>0.13</b>	<b>-0.13</b>	<b>147.00</b>	<b>23.37</b>	<b>30.42</b>	<b>-7.05</b>
Gilgit	3.00	0.00	0.57	-0.57	2.00	0.00	0.30	-0.30	5.00	0.00	0.87	-0.87
Hunza	6.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6.00	0.00	0.00	0.00
Others	1.00	0.01	0.00	0.01	0.00	0.00	0.00	0.00	1.00	0.01	0.00	0.01
Gilgit Baltistan	<b>10.00</b>	<b>0.01</b>	<b>0.57</b>	<b>-0.56</b>	<b>2.00</b>	<b>0.00</b>	<b>0.30</b>	<b>-0.30</b>	<b>12.00</b>	<b>0.01</b>	<b>0.87</b>	<b>-0.86</b>
Mirpur	87.00	31.63	63.87	-32.24	0.00	0.00	0.00	0.00	87.00	31.63	63.87	-32.24
Muzaffarabad	74.00	0.99	0.82	0.17	0.00	0.00	0.00	0.00	74.00	0.99	0.82	0.17
Others	86.00	1.54	3.49	-1.96	0.00	0.00	0.00	0.00	86.00	1.54	3.50	-1.96
AJ&K	<b>247.00</b>	<b>34.15</b>	<b>68.19</b>	<b>-34.03</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>247.00</b>	<b>34.16</b>	<b>68.19</b>	<b>-34.03</b>
Overseas	132.00	186.11	174.27	11.85	0.00	0.00	0.00	0.00	132.00	186.11	174.27	11.85
<b>Total</b>	<b>52,909.00</b>	<b>28,560.95</b>	<b>25,662.93</b>	<b>2,898.01</b>	<b>1,079.00</b>	<b>51,106.89</b>	<b>20,262.58</b>	<b>30,844.31</b>	<b>53,988.00</b>	<b>79,667.85</b>	<b>45,925.52</b>	<b>33,742.33</b>

## Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	17	0	17	33	0	33
Karachi	286	25	311	918	15	933
Larkana	1	0	1	3	0	3
Mirpur Khas	0	0	0	7	0	7
Nawab Shah	5	0	5	1	0	1
Others	23	0	23	52	0	52
Sukkur	7	0	7	5	0	5
<b>Sindh</b>	<b>339</b>	<b>25</b>	<b>364</b>	<b>1,019</b>	<b>15</b>	<b>1,034</b>
Bahawalpur	10	0	10	8	0	8
Faisalabad	37	0	37	47	3	50
Gujranwala	16	0	16	25	0	25
Lahore	248	10	258	436	4	440
Multan	48	0	48	63	0	63
Others	100	0	100	259	0	259
Rahim Yar Khan	16	0	16	10	0	10
Rawalpindi	57	0	57	153	2	155
Sadiqabad	3	0	3	4	0	4
Sargodha	10	0	10	13	0	13
Sialkot	22	0	22	23	0	23
<b>Punjab</b>	<b>567</b>	<b>10</b>	<b>577</b>	<b>1,041</b>	<b>9</b>	<b>1,050</b>
Islamabad	82	3	85	155	1	156
<b>Capital Territory</b>	<b>82</b>	<b>3</b>	<b>85</b>	<b>155</b>	<b>1</b>	<b>156</b>
Abbottabad	7	0	7	15	0	15
Bannu	0	0	0	1	0	1

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	1	0	1	4	0	4
Mansehra	0	0	0	8	0	8
Nowshera	3	2	5	14	1	15
Others	10	0	10	63	0	63
Peshawar	27	0	27	55	0	55
Swat	0	0	0	10	0	10
KPK	<b>48</b>	<b>2</b>	<b>50</b>	<b>170</b>	<b>1</b>	<b>171</b>
Gwadar	0	0	0	0	0	0
Hub	1	0	1	0	0	0
Khuzdar	0	0	0	0	0	0
Lasbella	0	0	0	0	0	0
Others	1	0	1	4	0	4
Quetta	16	7	23	13	0	13
Turbat	0	0	0	0	0	0
Balochistan	<b>18</b>	<b>7</b>	<b>25</b>	<b>17</b>	<b>0</b>	<b>17</b>
Gilgit	1	0	1	2	0	2
Hunza	0	0	0	0	0	0
Others	2	0	2	0	0	0
Gilgit Baltistan	<b>3</b>	<b>0</b>	<b>3</b>	<b>2</b>	<b>0</b>	<b>2</b>
Mirpur	3	0	3	9	0	9
Muzaffarabad	1	0	1	5	0	5
Others	3	0	3	2	0	2
AJ&K	<b>7</b>	<b>0</b>	<b>7</b>	<b>16</b>	<b>0</b>	<b>16</b>
Overseas	5	0	5	9	0	9
<b>Total</b>	<b>1,069</b>	<b>47</b>	<b>1,116</b>	<b>2,429</b>	<b>26</b>	<b>2,455</b>

## Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,842.00	732.08	26.00	162.72	5,868.00	894.80	2,792.00	867.01	2.00	1.96	2,794.00	868.97
Karachi	107,317.00	65,033.02	3,894.00	214,935.62	111,211.00	279,968.65	107,866.00	83,171.72	2,580.00	111,469.02	110,446.00	194,640.75
Larkana	317.00	39.65	1.00	0.00	318.00	39.65	221.00	48.60	1.00	0.00	222.00	48.60
Mirpur Khas	171.00	14.90	0.00	0.00	171.00	14.90	196.00	75.20	2.00	11.37	198.00	86.56
Nawab Shah	162.00	56.36	1.00	54.61	163.00	110.98	166.00	65.52	0.00	0.00	166.00	65.52
Others	1,758.00	687.45	15.00	575.10	1,773.00	1,262.54	3,153.00	990.53	11.00	77.03	3,164.00	1,067.57
Sukkur	1,307.00	253.26	5.00	71.76	1,312.00	325.02	380.00	128.28	0.00	0.00	380.00	128.28
Sindh	<b>116,874.00</b>	<b>66,816.72</b>	<b>3,942.00</b>	<b>215,799.81</b>	<b>120,816.00</b>	<b>282,616.53</b>	<b>114,774.00</b>	<b>85,346.86</b>	<b>2,596.00</b>	<b>111,559.39</b>	<b>117,370.00</b>	<b>196,906.25</b>
Bahawalpur	2,249.00	1,015.15	71.00	4,529.49	2,320.00	5,544.65	2,750.00	1,205.69	60.00	184.63	2,810.00	1,390.32
Faisalabad	3,973.00	1,810.46	61.00	3,722.71	4,034.00	5,533.18	5,233.00	2,212.19	90.00	1,740.80	5,323.00	3,952.99
Gujranwala	1,921.00	874.94	3.00	18.70	1,924.00	893.63	1,471.00	758.77	7.00	7.03	1,478.00	765.80
Lahore	38,477.00	32,337.15	1,636.00	31,961.67	40,113.00	64,298.81	43,207.00	27,233.66	910.00	10,660.64	44,117.00	37,894.31
Multan	6,479.00	2,176.09	91.00	603.92	6,570.00	2,780.01	4,444.00	2,393.39	26.00	737.60	4,470.00	3,130.99
Others	7,861.00	3,162.23	70.00	976.17	7,931.00	4,138.40	11,032.00	4,640.36	20.00	95.44	11,052.00	4,735.80
Rahim Yar Khan	428.00	153.23	0.00	0.00	428.00	153.23	505.00	282.53	2.00	10.65	507.00	293.18
Rawalpindi	10,816.00	4,562.48	240.00	44,073.37	11,056.00	48,635.85	10,411.00	6,526.41	115.00	1,732.11	10,526.00	8,258.51
Sadiqabad	67.00	34.23	0.00	0.00	67.00	34.23	317.00	273.79	0.00	0.00	317.00	273.79
Sargodha	1,849.00	678.49	6.00	66.18	1,855.00	744.66	960.00	354.13	2.00	10.17	962.00	364.30
Sialkot	2,590.00	1,077.88	38.00	342.83	2,628.00	1,420.71	2,211.00	896.79	20.00	347.26	2,231.00	1,244.06
Punjab	<b>76,710.00</b>	<b>47,882.33</b>	<b>2,216.00</b>	<b>86,295.03</b>	<b>78,926.00</b>	<b>134,177.36</b>	<b>82,541.00</b>	<b>46,777.71</b>	<b>1,252.00</b>	<b>15,526.33</b>	<b>83,793.00</b>	<b>62,304.04</b>
Islamabad	12,755.00	8,600.42	404.00	25,928.19	13,159.00	34,528.61	15,187.00	10,877.14	208.00	3,138.30	15,395.00	14,015.44
Capital Territory	<b>12,755.00</b>	<b>8,600.42</b>	<b>404.00</b>	<b>25,928.19</b>	<b>13,159.00</b>	<b>34,528.61</b>	<b>15,187.00</b>	<b>10,877.14</b>	<b>208.00</b>	<b>3,138.30</b>	<b>15,395.00</b>	<b>14,015.44</b>

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	3,863.00	858.75	110.00	943.54	3,973.00	1,802.29	5,603.00	3,090.46	46.00	166.82	5,649.00	3,257.29
Bannu	36.00	39.26	1.00	1.76	37.00	41.03	100.00	30.84	0.00	0.00	100.00	30.84
Dera Ismail Khan	67.00	35.25	2.00	0.23	69.00	35.48	69.00	25.30	0.00	0.00	69.00	25.30
Mansehra	60.00	39.83	0.00	0.00	60.00	39.83	233.00	75.43	0.00	0.00	233.00	75.43
Nowshera	463.00	94.88	2.00	152.07	465.00	246.95	307.00	169.21	0.00	0.00	307.00	169.21
Others	662.00	249.65	14.00	24.80	676.00	274.46	1,920.00	610.68	4.00	162.10	1,924.00	772.78
Peshawar	3,629.00	1,601.06	20.00	320.12	3,649.00	1,921.18	4,184.00	1,780.30	22.00	144.77	4,206.00	1,925.06
Swat	44.00	15.60	2.00	0.04	46.00	15.64	416.00	137.98	0.00	0.00	416.00	137.98
<b>KPK</b>	<b>8,824.00</b>	<b>2,934.28</b>	<b>151.00</b>	<b>1,442.57</b>	<b>8,975.00</b>	<b>4,376.85</b>	<b>12,832.00</b>	<b>5,920.20</b>	<b>72.00</b>	<b>473.69</b>	<b>12,904.00</b>	<b>6,393.89</b>
Gwadar	57.00	5.24	0.00	0.00	57.00	5.24	78.00	41.84	2.00	19.15	80.00	60.99
Hub	6.00	1.10	0.00	0.00	6.00	1.10	43.00	5.72	0.00	0.00	43.00	5.72
Khuzdar	6.00	0.90	0.00	0.00	6.00	0.90	4.00	0.09	0.00	0.00	4.00	0.09
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	29.00	3.56	0.00	0.00	29.00	3.56
Others	35.00	2.89	0.00	0.00	35.00	2.89	84.00	21.61	0.00	0.00	84.00	21.61
Quetta	1,587.00	458.78	17.00	86.37	1,604.00	545.15	628.00	185.77	8.00	39.45	636.00	225.22
Turbat	7.00	5.64	0.00	0.00	7.00	5.64	4.00	0.67	0.00	0.00	4.00	0.67
<b>Balochistan</b>	<b>1,698.00</b>	<b>474.55</b>	<b>17.00</b>	<b>86.37</b>	<b>1,715.00</b>	<b>560.92</b>	<b>870.00</b>	<b>259.26</b>	<b>10.00</b>	<b>58.60</b>	<b>880.00</b>	<b>317.86</b>
Gilgit	53.00	1.00	0.00	0.00	53.00	1.00	66.00	17.08	3.00	23.82	69.00	40.90
Hunza	1.00	0.05	0.00	0.00	1.00	0.05	1.00	0.00	0.00	0.00	1.00	0.00
Others	24.00	2.97	1.00	0.00	25.00	2.97	22.00	11.16	0.00	0.00	22.00	11.16
<b>Gilgit Baltistan</b>	<b>78.00</b>	<b>4.02</b>	<b>1.00</b>	<b>0.00</b>	<b>79.00</b>	<b>4.02</b>	<b>89.00</b>	<b>28.24</b>	<b>3.00</b>	<b>23.82</b>	<b>92.00</b>	<b>52.07</b>
Mirpur	2,173.00	911.53	4.00	1.52	2,177.00	913.06	966.00	520.24	5.00	41.81	971.00	562.05
Muzaffarabad	58.00	26.84	0.00	0.00	58.00	26.84	221.00	68.93	0.00	0.00	221.00	68.93
Others	283.00	288.33	4.00	47.49	287.00	335.82	293.00	242.65	0.00	0.00	293.00	242.65
<b>AJ&amp;K</b>	<b>2,514.00</b>	<b>1,226.70</b>	<b>8.00</b>	<b>49.01</b>	<b>2,522.00</b>	<b>1,275.71</b>	<b>1,480.00</b>	<b>831.81</b>	<b>5.00</b>	<b>41.81</b>	<b>1,485.00</b>	<b>873.63</b>
Overseas	889.00	1,761.19	9.00	114.60	898.00	1,875.78	908.00	1,579.90	3.00	0.00	911.00	1,579.91
<b>Total</b>	<b>220,342.00</b>	<b>129,700.21</b>	<b>6,748.00</b>	<b>329,715.57</b>	<b>227,090.00</b>	<b>459,415.78</b>	<b>228,681.00</b>	<b>151,621.12</b>	<b>4,149.00</b>	<b>130,821.95</b>	<b>232,830.00</b>	<b>282,443.09</b>



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