

# Summary of NBFCs, NEs. & Modarabas Sector August 2020



**Securities & Exchange Commission of Pakistan  
Specialized Companies Division  
Supervision and Enforcement Department**

**DISCLAIMER:**

*The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.*

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## SNAPSHOT OF NBFI INDUSTRY AS OF AUGUST 31, 2020

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
<b>Asset Management Companies/ Investment Advisors</b>	23	42.55	2.71%
<b>Mutual Funds (220) and Plans (93)</b>	223	877.47	55.95%
<b>Discretionary &amp; Non-Discretionary Portfolios</b>	-	300.13	19.14%
<b>Pension Funds</b>	19	34.21	2.18%
<b>REIT Management Companies</b>	7	6.00	0.38%
<b>Real Estate Investment Trust (REIT Scheme)</b>	1	52.01	3.32%
<b>Investment Banks</b>	12	63.85	4.07%
<b>Non-Bank Microfinance Companies</b>	26	122.00	7.78%
<b>Leasing Companies</b>	7	10.29	0.66%
<b>Modarabas</b>	28	51.71	3.30%
<b>Private Equity Companies</b>	4	0.11	0.01%
<b>Private Equity &amp; Venture Capital Funds</b>	5	7.91	0.50%
<b>Total</b>	<b>355</b>	<b>1,568.24</b>	<b>100.00%</b>

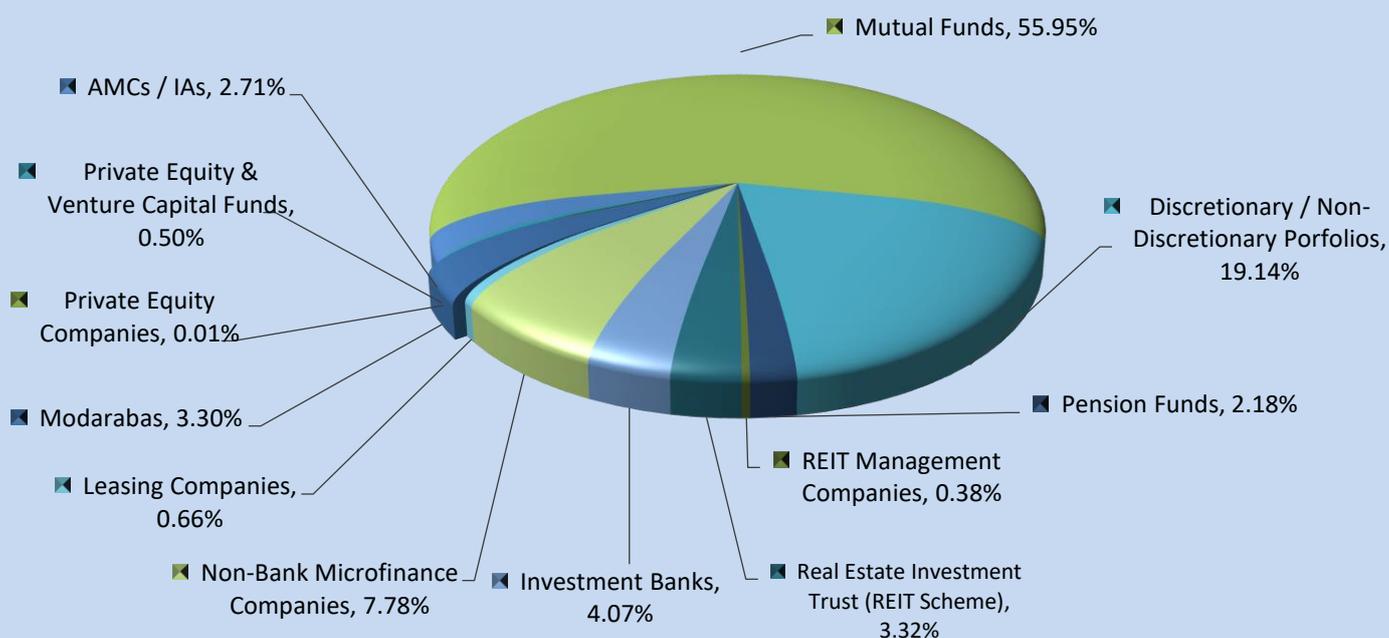
Note 1: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs20,729 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs856,742 million, as of August 31, 2020.

Note 2: The information pertaining to six RMCs is included in the above table, whereas, information pertaining to one RMC (which also holds license of investment advisory services) is included in the assets of AMCs/IAs in the above table.

Note 3: Two NBFs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs in the above table.

### Snapshot of NBFI Industry as of August 31, 2020

(Percentage of total assets)

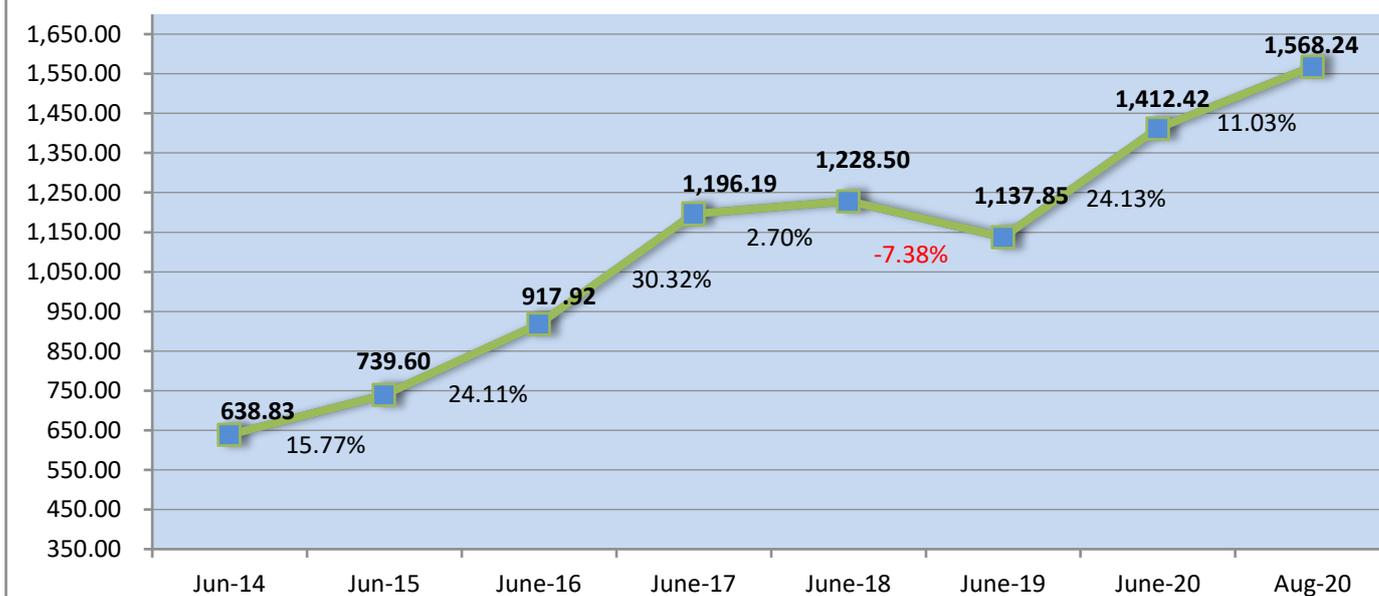


## Trend of growth in Total Assets of NBFIs Industry

Description	Jun-14	Jun-15	June-16	June-17	June-18	June-19	June-20	Aug-20
<b>Total Assets (Rs. In billion)</b>	638.83	739.60	917.92	1,196.19	1,228.50	1,140.37	1,412.42	1,568.24
<b>Growth Since Last June</b>	9.24%	15.77%	24.11%	30.32%	2.70%	-7.17%	24.13%	11.03%
<b>Growth since June 30, 2014 till August 31, 2020</b>	145.49%							
<b>Compound Annual Growth Rate June 30, 2014 to August 31, 2020</b>	15.67%							

### Trend of growth in Total Assets of NBFIs Industry

(Rs in billion & Growth figures in percentage)



## Breakup of Shariah Compliant and Conventional Assets of NBF Industry

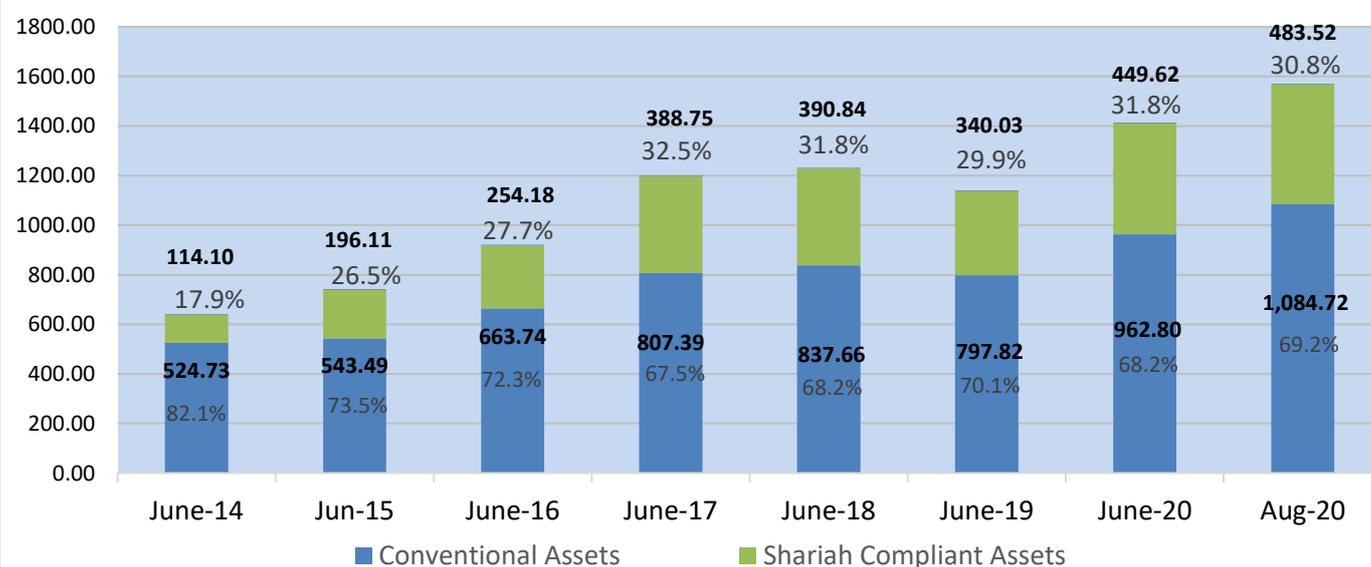
(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	June-20	Aug-20
Conventional Assets	524.73	543.49	663.74	807.39	837.66	797.82	962.80	1,084.72
Shariah Compliant Assets	114.10	196.11	254.18	388.75	390.84	340.03	449.62	483.52
<b>Total Assets</b>	<b>638.83</b>	<b>739.60</b>	<b>917.92</b>	<b>1,196.14</b>	<b>1,228.50</b>	<b>1,137.85</b>	<b>1,412.42</b>	<b>1,568.24</b>
Share of Conventional Assets	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	68.2%	69.2%
Share of Shariah Compliant Assets	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	31.8%	30.8%
<b>Conventional Assets - Growth since June 2014 till Aug 2020</b>						106.72%		
<b>Shariah Compliant Assets - Growth since June 2014 till Aug 2020</b>						323.76%		
<b>Compound Annual Growth Rate - June 2014 to Aug 2020)-Conventional Assets</b>						12.49%		
<b>Compound Annual Growth Rate- June 2014 to Aug 2020)-Shariah Compliant Assets</b>						26.37%		

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

### Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)

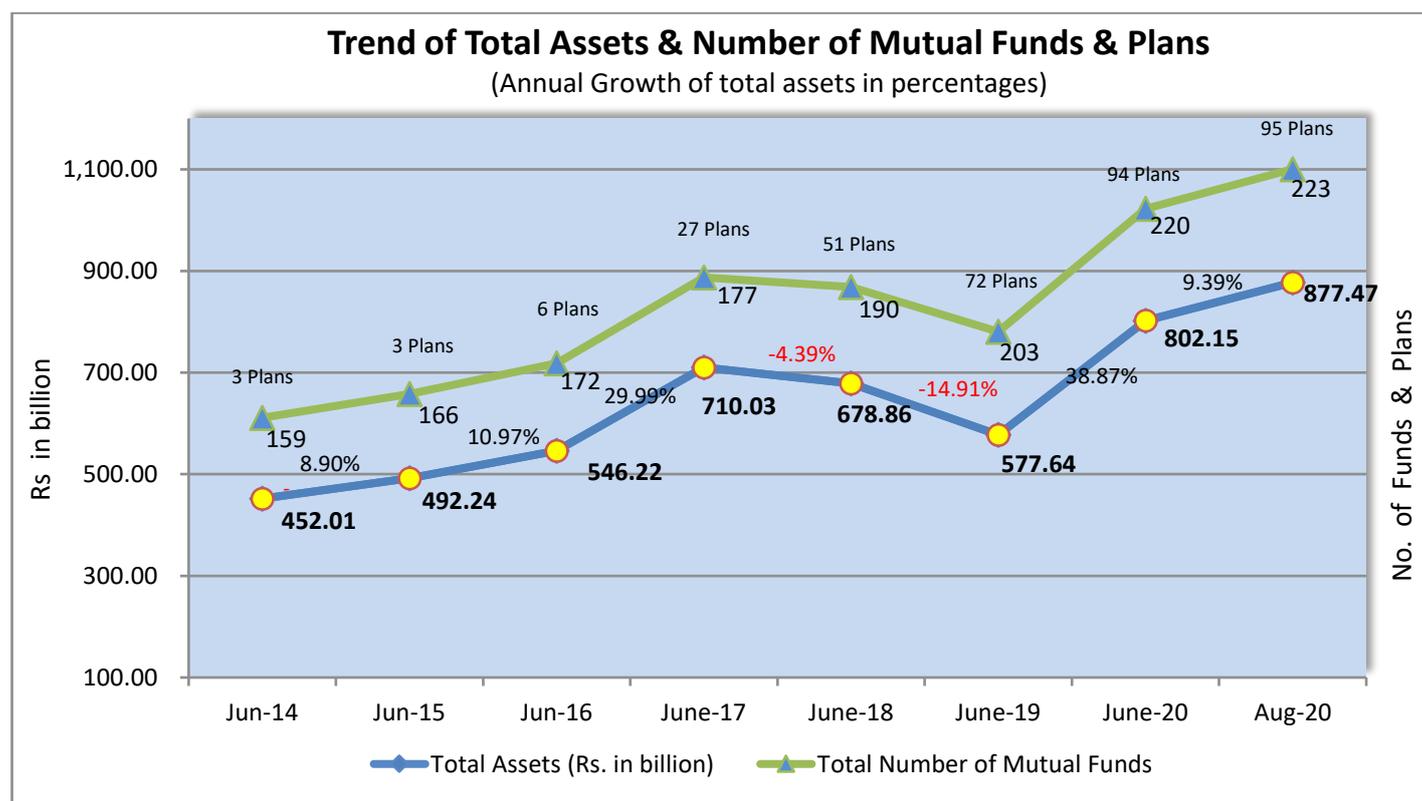


## MUTUAL FUNDS & PLANS

### Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Aug-20	
<b>Total Assets (Rs. in billion)</b>	452.01	492.24	546.22	710.03	678.86	577.64	802.15	877.47	
<b>Growth since last June</b>	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	38.87%	9.39%	
<b>Number of Mutual Funds</b>	159	166	172	177	190	203	220	223	
<b>Number of Plans</b>	3	6	27	51	72	94	89	90	
<b>Total Number of Mutual Funds &amp; Plans</b>	162	172	199	228	262	297	309	313	
<b>Growth since June 2014 till August 2020</b>								94.13%	
<b>Compound Annual Growth Rate June 2014 to August 2020</b>								11.35%	



## Trend of Category-Wise Position of Total Assets of Mutual Funds

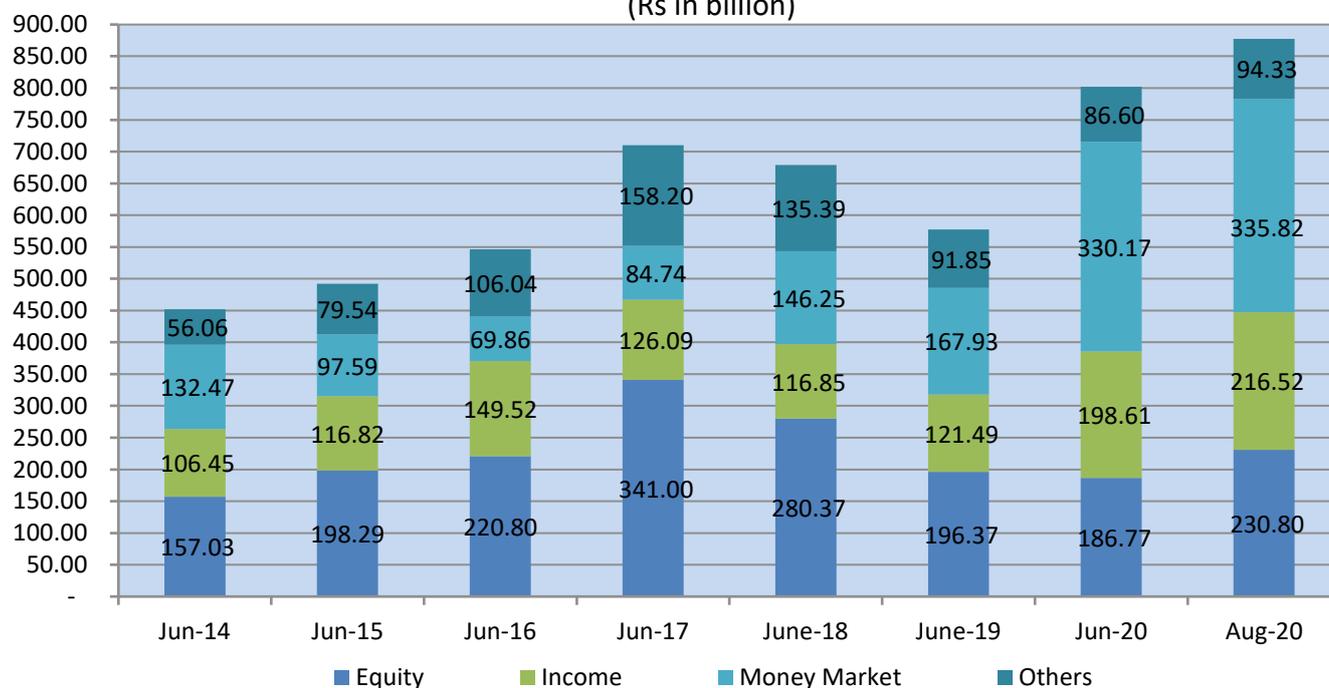
(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Aug-20
<b>Equity</b>	157.03	198.29	220.80	341.00	280.37	196.37	186.77	230.80
<b>Income</b>	106.45	116.82	149.52	126.09	116.85	121.49	198.61	216.52
<b>Money Market</b>	132.47	97.59	69.86	84.74	146.25	167.93	330.17	335.82
<b>Others</b>	56.06	79.54	106.04	158.20	135.39	91.85	86.60	94.33
<b>Total</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>802.15</b>	<b>877.47</b>

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

### Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

(Rs in billion)



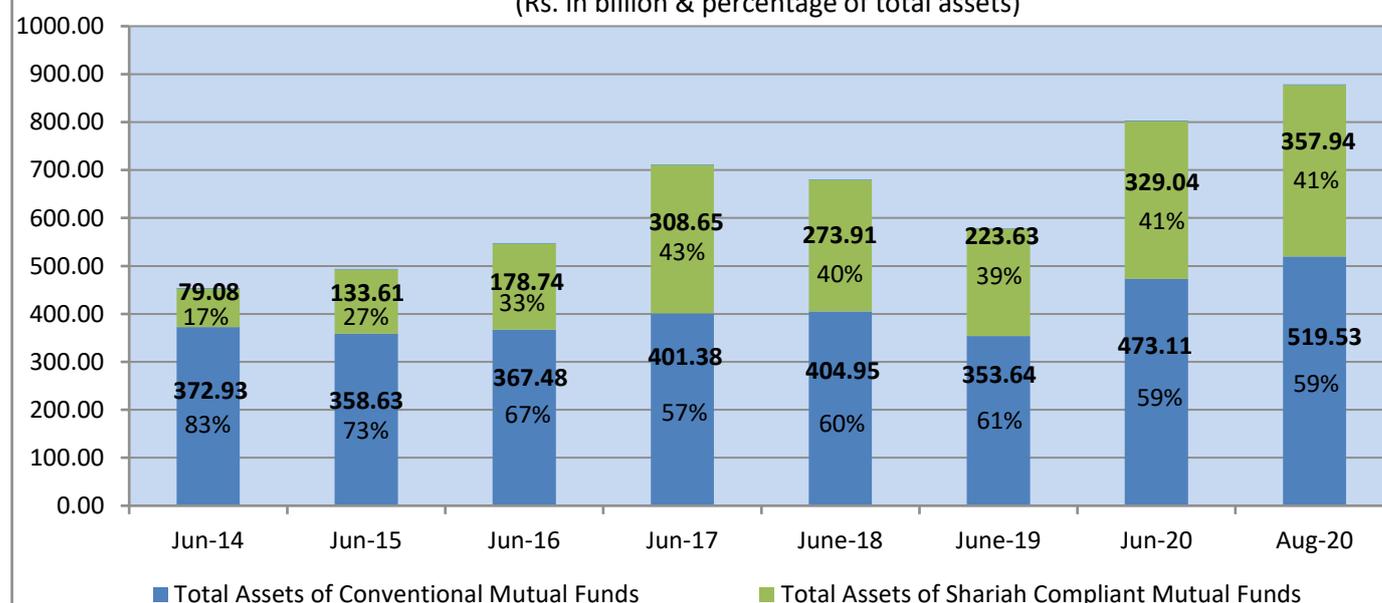
## Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June -20	Aug-20	
Total Assets of Conventional Mutual Funds	372.93	358.63	367.48	401.38	404.95	354.01	473.11	519.53	
Total Assets of Shariah Compliant Mutual Funds	79.08	133.61	178.74	308.65	273.91	223.63	329.04	357.94	
<b>Total Assets of Mutual Funds</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>802.15</b>	<b>877.47</b>	
Share of Conventional Mutual Funds	83%	73%	67%	57%	60%	61%	59%	59%	
Share of Shariah Compliant Mutual Funds	17%	27%	33%	43%	40%	39%	41%	41%	
Conventional Mutual Funds - Growth since last June	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	33.78%	9.81%	
Shariah Compliant Mutual Fund - Growth since last June	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	47.14%	8.78%	
Conventional Mutual Funds - Growth since June 2014 till Aug 2020								<b>39.31%</b>	
Shariah Compliant Mutual Fund -Growth since June 2014 till Aug 2020								<b>352.63%</b>	
Compound Annual Growth Rate - June 2014 to Aug 2020-Conventional Mutual Funds								<b>5.52%</b>	
Compound Annual Growth Rate - June 2014 to Aug 2020-Shariah Compliant Mutual Fund								<b>27.73%</b>	

### Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

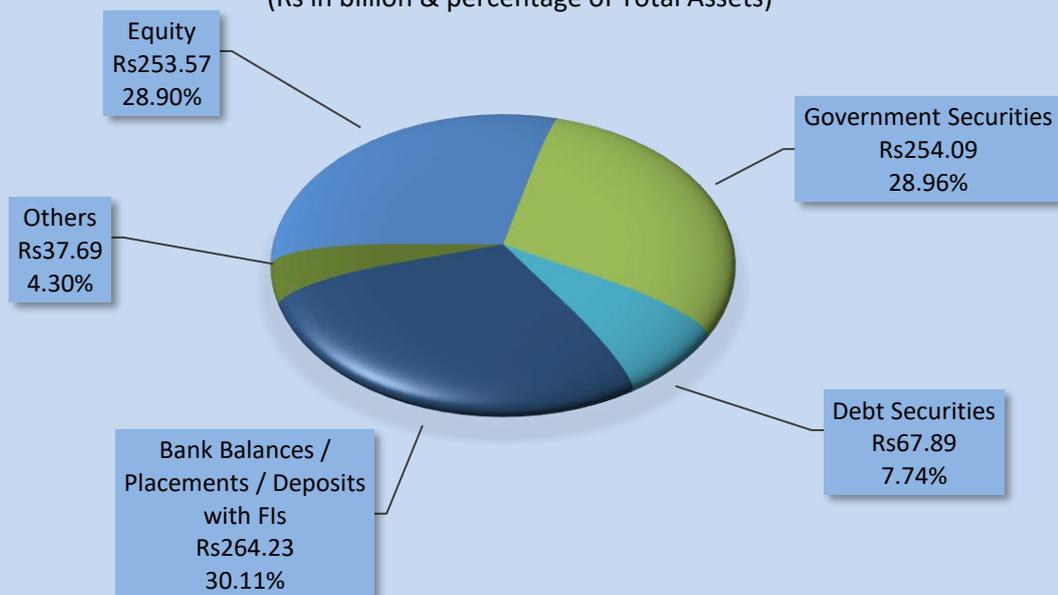
(Rs. in billion & percentage of total assets)



## Asset Allocation of Mutual Funds

### Asset Allocation of Mutual Funds as of August 31, 2020

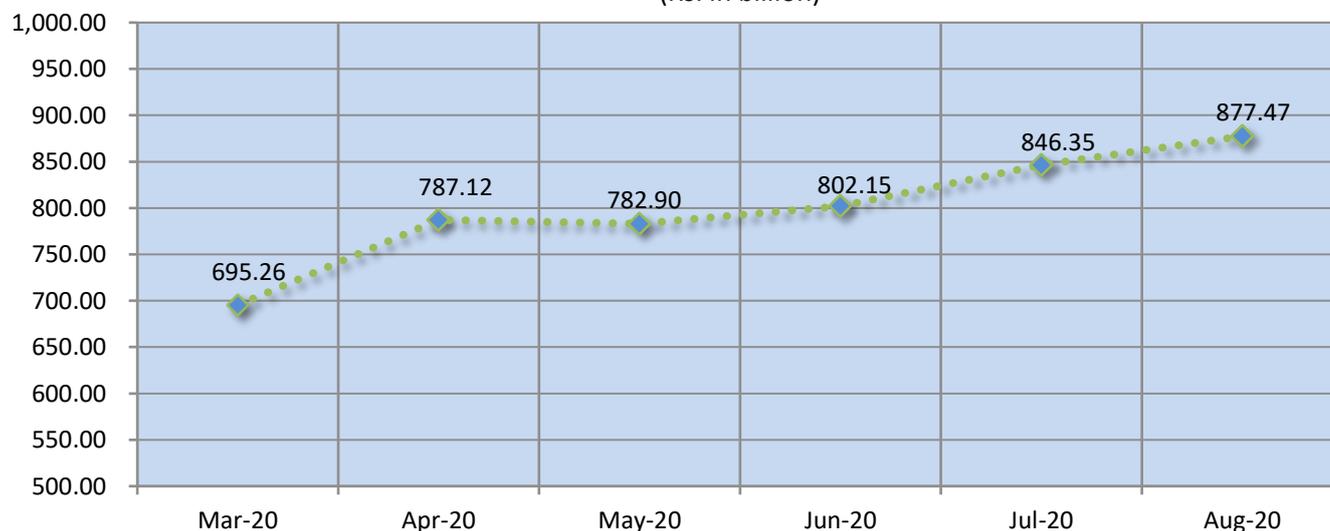
(Rs in billion & percentage of Total Assets)



## Trend of Total Assets of Mutual Funds during the last 6 Months

### Trend of Total Assets of Mutual Funds during the last 6 Months

(Rs. in billion)



## Detail of Investor Accounts in Open End Mutual Funds

Description	No. of investor accounts as at Aug 31, 2020 (With balance > 0) - At AMC Level (f)	Value of Investment as at Aug 31, 2020 (Rs. In Millions)	% of total Investment Value
<b>Resident</b>			
Individuals	323,938	298,448.90	35.59%
Associated Banks/DFIs/AMCs	59	35,949.45	4.29%
Other Banks/DFIs	202	10,337.86	1.23%
Insurance Companies	307	38,915.40	4.64%
Other financial institutions	146	15,268.87	1.82%
Other Corporates	2,676	288,248.32	34.37%
Fund of funds	82	16,018.12	1.91%
Retirement funds	2,568	105,426.12	12.57%
Trusts/NGOs/Societies/Foundations/Charities	1,042	27,417.62	3.27%
<b>Foreign</b>			
Individuals	581	2,473.87	0.29%
Non-Individuals	16	158.68	0.02%
<b>Total</b>	<b>331,617</b>	<b>838,663.21</b>	<b>100.00%</b>

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at August 31, 2020 are 331,617  
 Number of investor accounts having zero balance at August 31, 2020 are 328,935  
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at August 31, 2020 are 660,552

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

## VOLUNTARY PENSION SCHEMES / FUNDS

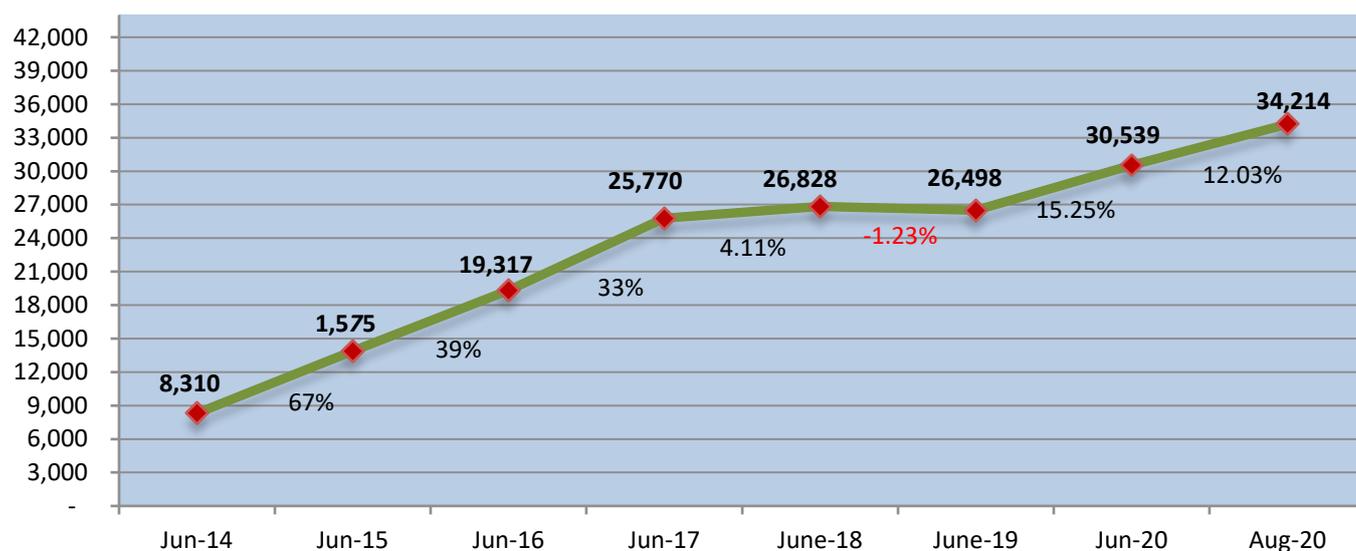
### Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June- 20	Aug-20
<b>Total Assets</b>	8,310	13,894	19,317	25,770	26,828	26,498	30,539	34,214
<b>Growth since last June</b>	71%	67%	39%	33%	4.11%	-1.23%	15.25%	12.03%

### **Trend of Total Assets of Pension Funds**

(Rs. in million & Growth Figures in Percentage)



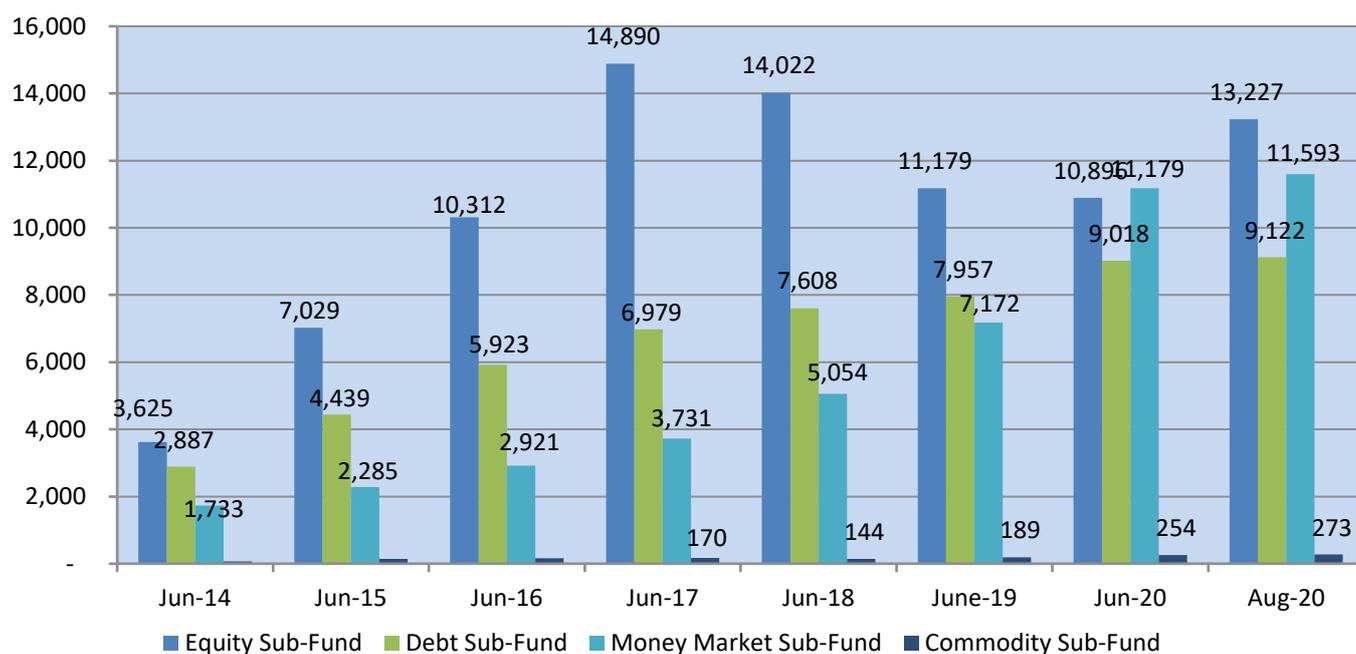
## Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Aug-20
Equity Sub-Fund	3,625	7,029	10,312	14,890	14,022	11,179	10,896	13,227
Debt Sub-Fund	2,887	4,439	5,923	6,979	7,608	7,957	9,018	9,122
Money Market Sub-Fund	1,733	2,285	2,921	3,731	5,054	7,172	11,179	11,593
Commodity Sub-Fund	65	140	161	170	144	189	254	273
<b>Total</b>	<b>8,310</b>	<b>13,894</b>	<b>19,317</b>	<b>25,770</b>	<b>26,828</b>	<b>26,498</b>	<b>31,347</b>	<b>34,214</b>

### Category-wise Position of Total Assets of Pension Funds

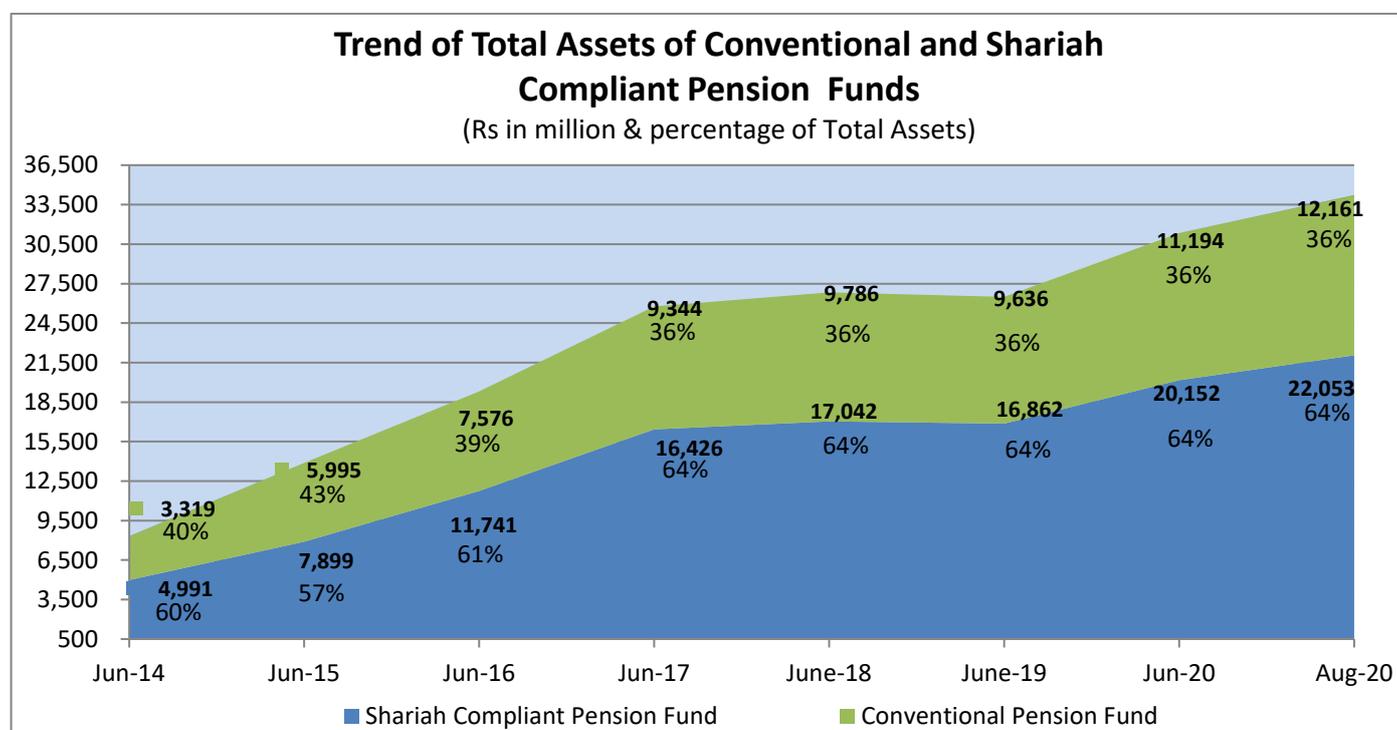
(Rs. in million)



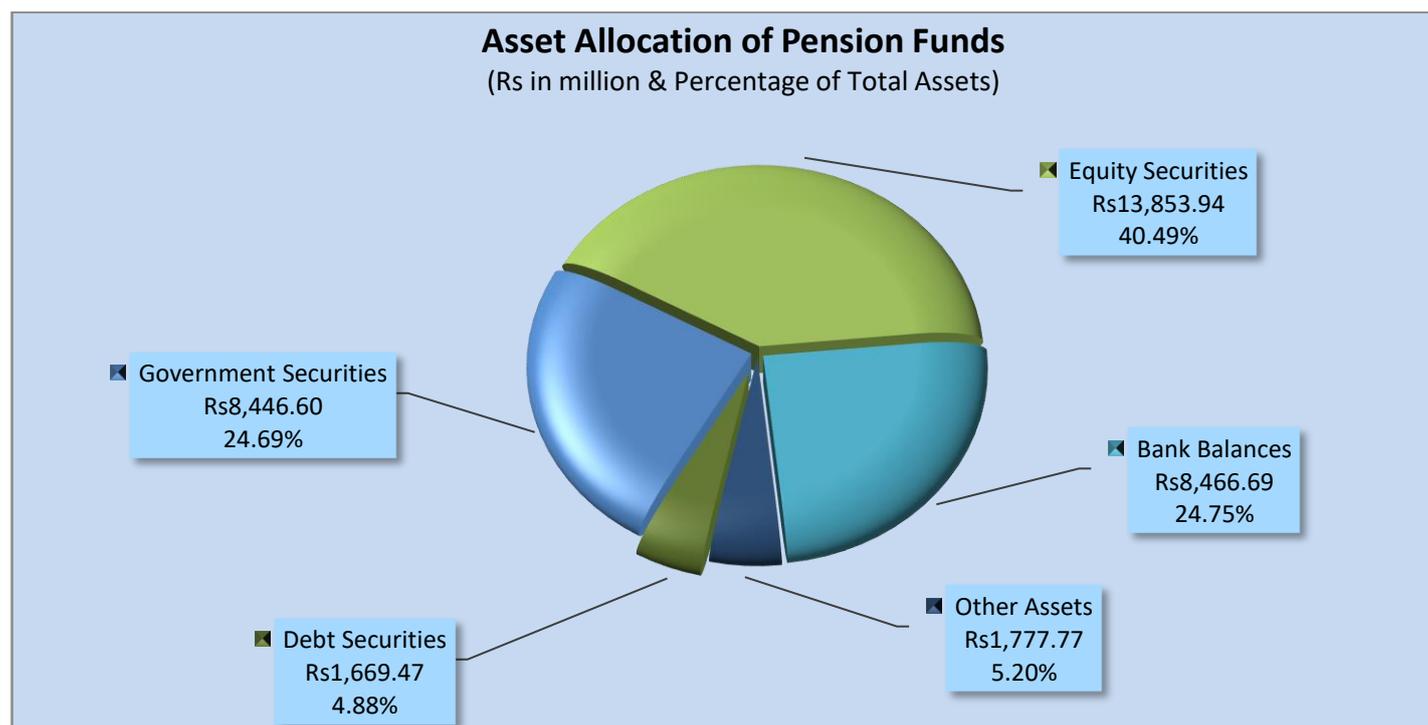
## Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Aug-20
<b>Shariah Compliant Pension Funds</b>	4,991	7,899	11,741	16,426	17,042	16,862	20,152	22,053
<b>Conventional Pension Funds</b>	3,319	5,995	7,576	9,344	9,786	9,636	11,194	12,161
<b>Total assets of Pension Funds</b>	<b>8,310</b>	<b>13,894</b>	<b>19,317</b>	<b>25,770</b>	<b>26,828</b>	<b>26,498</b>	<b>31,347</b>	<b>34,214</b>
<b>Share of Shariah Compliant Pension Funds</b>	60%	57%	61%	64%	64%	64%	64%	64%
<b>Share of Conventional Pension Funds</b>	40%	43%	39%	36%	36%	36%	36%	36%
<b>Compound Annual Growth Rate (June 14 to Aug 2020) Shariah Compliant Pension Fund</b>						27.23%		
<b>Compound Annual Growth Rate (June 14 to Aug 2020) Conventional Pension Fund</b>						23.43%		



## Asset Allocation of Pension Funds



## Detail of Investor Accounts in Pension Funds

Description	No. of investor accounts as at Aug 31, 2020 (With balance > 0)	Value of Investment as at Aug 31, 2020 (Rs. In Millions)	% of total Investment Value
<b>Resident</b>			
Individuals	34,566	30,282.99	90.48%
Associated Banks/DFIs/AMCs	14	2,430.60	7.26%
Other financial institutions	1	376.18	1.12%
<b>Foreign</b>			
Individuals	8	379.49	1.13%
Non-Individuals	-	-	0.00%
<b>Total</b>	<b>34,589</b>	<b>33,469.27</b>	<b>100.00%</b>

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at August 31, 2020 are 34,589  
 Number of investor accounts having zero balance as at August 31, 2020 are 16,318  
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at August 31, 2020 are 50,907

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

## DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

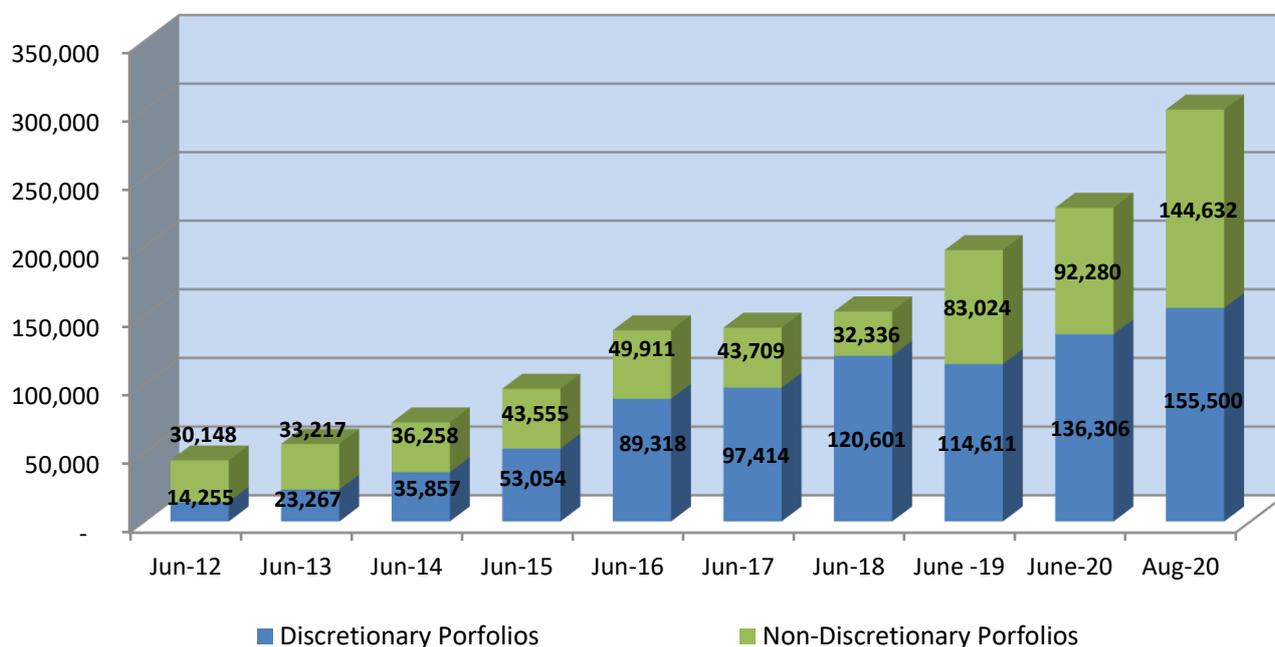
### Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June-20	Aug-20
<b>Discretionary Portfolios</b>	35,857	53,054	89,318	97,414	20,601	114,611	136,306	155,500
<b>Non-Discretionary Portfolios</b>	36,258	43,555	49,911	43,709	32,336	83,024	92,280	144,632
<b>Total Assets of Portfolios</b>	<b>72,115</b>	<b>96,609</b>	<b>139,229</b>	<b>141,123</b>	<b>152,937</b>	<b>197,635</b>	<b>228,585</b>	<b>300,132</b>

### Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)



## REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE

### CAPITAL FUND

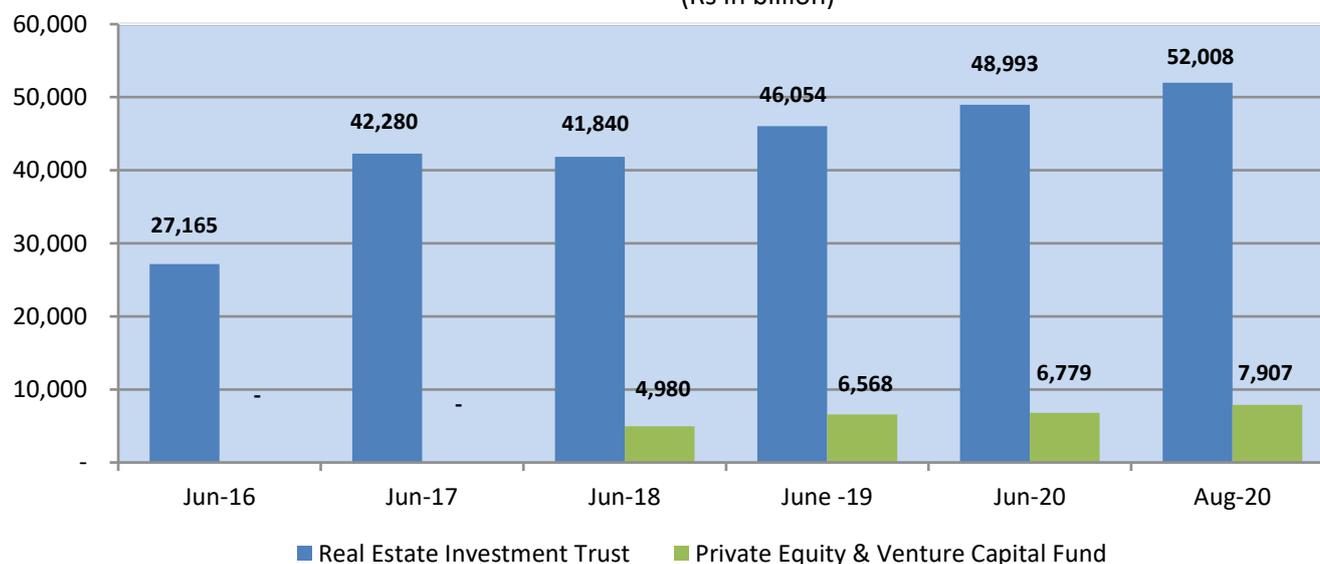
#### Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	June-20	Aug-20
Real Estate Investment Trust	27,165	42,280	41,840	46,054	48,993	52,008
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,779	7,907
<b>Total Assets</b>	<b>27,165</b>	<b>42,280</b>	<b>46,820</b>	<b>52,622</b>	<b>55,772</b>	<b>52,915</b>

#### **Trend of Total Assets of Real Estate Investment Trust & Private Equity & Venture Capital Fund**

(Rs in billion)



**LEASING COs, MODARABAS, INVESTMENT BANKS AND  
NON-BANK MICROFINANCE COs**

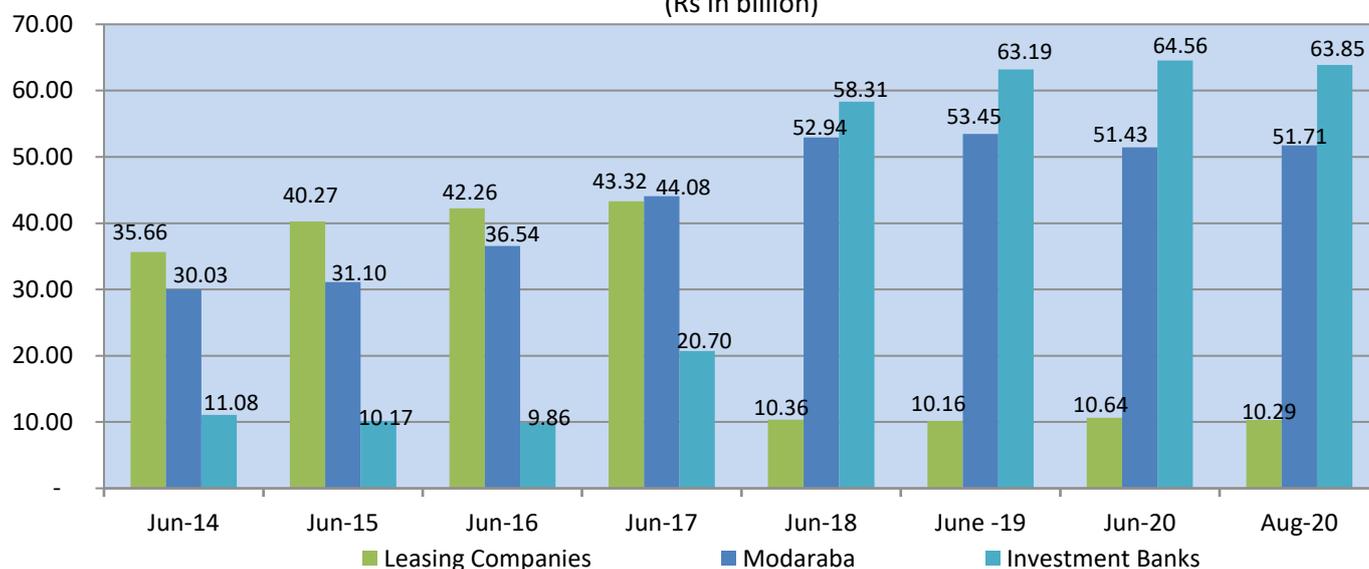
**Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank  
Microfinance Cos.**

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June -20	Aug -20
<b>Leasing Companies</b>	35.66	40.27	42.26	43.32	10.36	10.16	10.64	10.29
<b>Modaraba</b>	30.03	31.10	36.54	44.08	52.94	53.45	51.43	51.71
<b>Investment Banks</b>	11.08	10.17	9.86	20.70	58.31	63.19	64.56	63.85
<b>Non-bank Microfinance Companies</b>	-	-	-	61.49	97.17	114.21	122.16	122.00

**Trend of Total Assets of Leasing Companies, Modarabas, Investment Banks  
and Non-Bank Microfinace Companies**

(Rs in billion)



Note 1. Previous information of two Investment Banks, which did not file online returns, is included in above table.

Note2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

Note 3. One Modaraba did not file online returns, however, its previous information is included in above table.

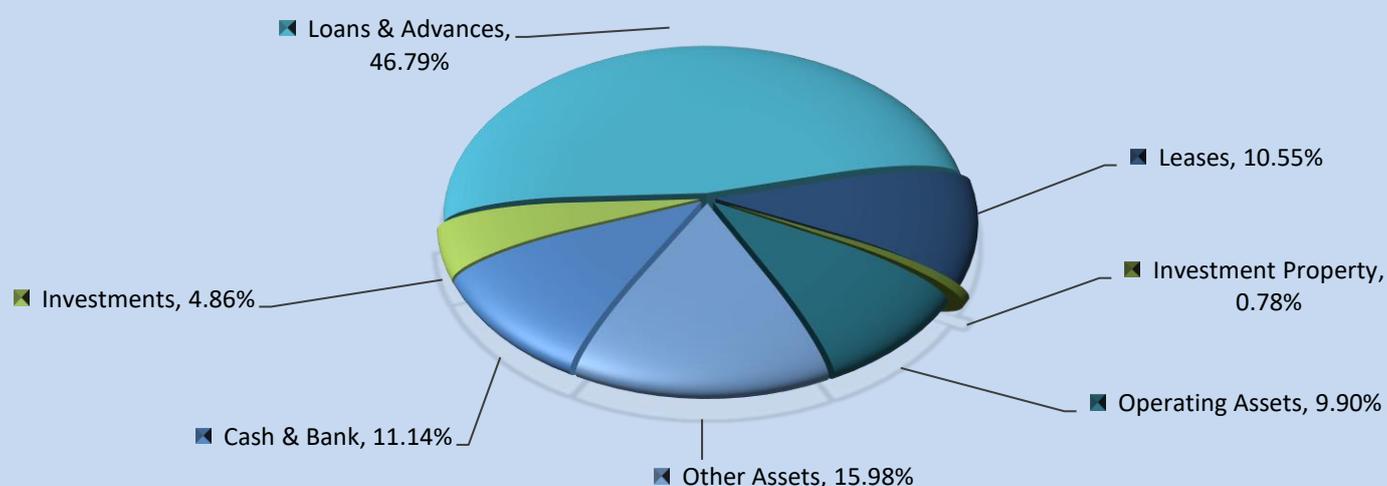
Note 4. Previous information pertaining to two Non-Bank Microfinance Companies, which did not file online returns, is included in above table.

## Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
<b>Modarabas</b>	4,288.00	3,110.00	13,160.00	5,077.00	1,161.00	16,142.00	8,579.00	<b>51,517.00</b>
<b>Leasing Companies</b>	510.00	141.00	531.00	6,249.00	154.00	178.00	2,528.00	<b>10,291.00</b>
<b>Investment Banks</b>	738.00	7,394.00	28,950.00	14,110.00	445.00	2,871.00	4,201.00	<b>58,709.00</b>
<b>Non-bank Microfinance Companies</b>	21,343.29	1,065.75	70,215.23	-	113.50	4,695.73	23,230.71	<b>120,664.21</b>
<b>Total</b>	<b>26,879.29</b>	<b>11,710.75</b>	<b>112,856.23</b>	<b>25,436.00</b>	<b>1,873.50</b>	<b>23,886.73</b>	<b>38,538.71</b>	<b>241,181.21</b>

### Asset Allocation of Leasing Companies, Modarabas & Investment Banks



Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to one Modaraba is not included in above table.

Note 3. Information pertaining to two Non-Bank Microfinance Companies is not included in above table.

## Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

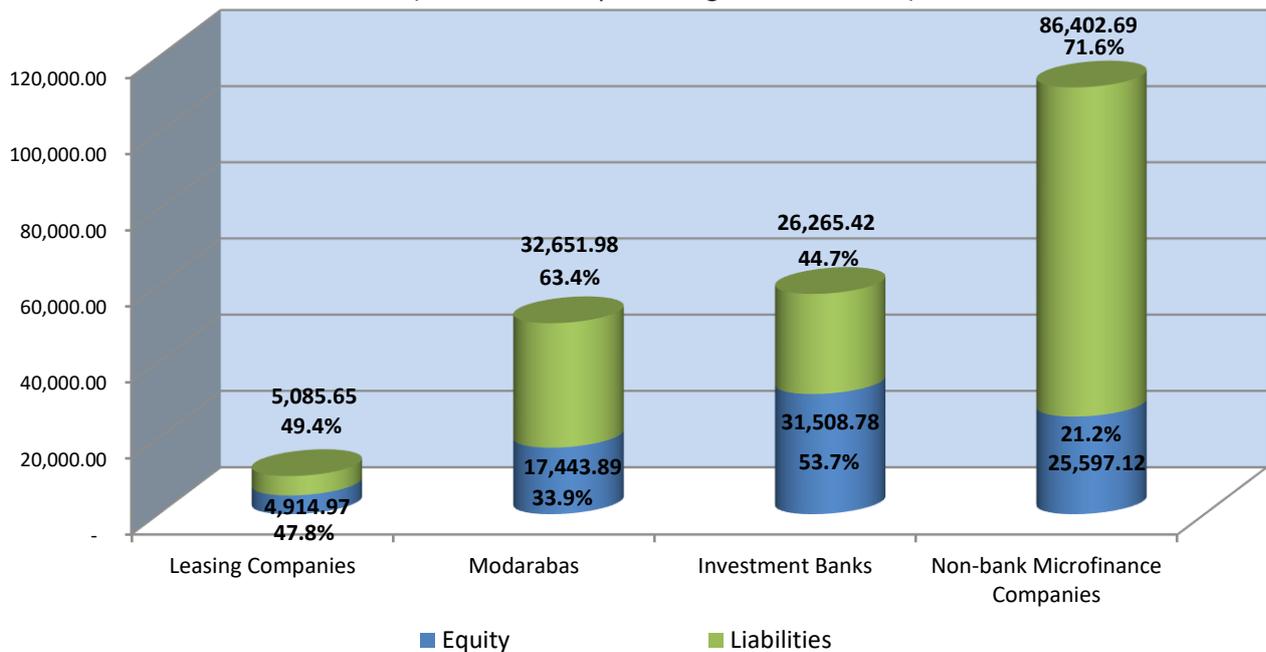
(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,914.97	5,085.65	10,291.00	47.76%	49.42%
Modarabas	17,443.89	32,651.98	51,517.00	33.86%	63.38%
Investment Banks	31,508.78	26,265.42	58,709.00	53.67%	44.74%
Non-bank Microfinance Companies	25,597.12	86,402.69	120,664.21	21.21%	71.61%

\* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

### Leverage profile of Leasing Cos, Modarabas & Investment Banks

(Rs in million & percentage of total assets)



Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to one Modaraba is not included in above table.

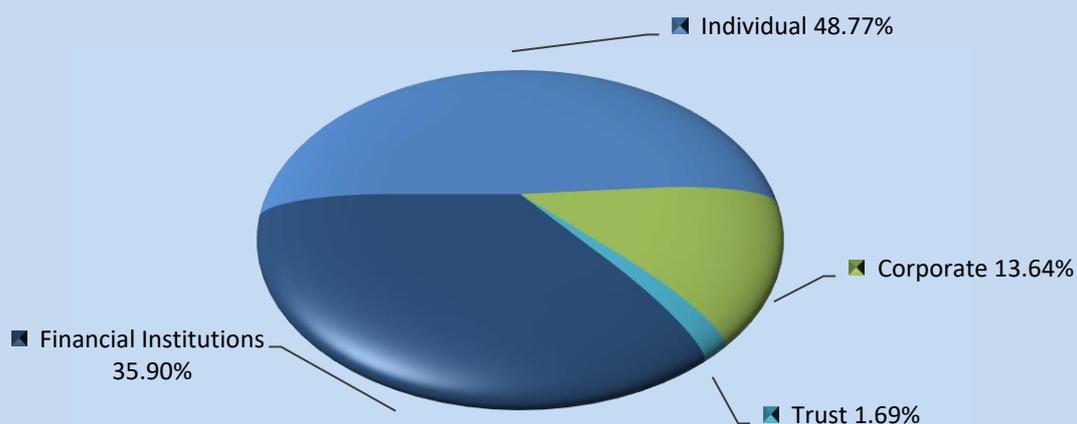
Note 3. Information pertaining to two Non-Bank Microfinance Companies is not included in above table.

## Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	402.2	3,017.71	3,970.31	7,390.22	48.77%
Corporate	92.41	1,758.52	215.84	2,066.77	13.64%
Trust	-	43.29	213.52	256.81	1.69%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	5,441	-	5,440.65	35.90%
<b>Total</b>	<b>494.61</b>	<b>10,260.17</b>	<b>4,399.67</b>	<b>15,154.45</b>	<b>100.00%</b>

### Deposit raising of Leasing Companies, Modarabas & Investment Banks

(Percentage of Total Deposits)



Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to one Modaraba is not included in above table.

Note 3. Information pertaining to two Non-Bank Microfinance Companies is not included in above table.

## **ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS**

### **Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

### **Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) These reports do not include the transactions conducted by funds of funds.

### **Number of new accounts opened in Collective Investment Schemes**

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

### **Region wise Assets under Management**

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

## Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
<b>Aggressive Income</b>	154.73	181.79	-27.06	270.23	462.52	-192.29	0.00	5.00	-5.00	424.96	649.31	-224.35
<b>Asset Allocation</b>	169.83	268.64	-98.81	0.50	102.20	-101.70	0.00	0.00	0.00	170.33	370.84	-200.51
<b>Balanced</b>	42.33	11.94	30.39	15.00	0.00	15.00	0.00	0.00	0.00	57.33	11.94	45.39
<b>Capital Protected</b>	0.00	58.10	-58.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	58.10	-58.10
<b>Commodity</b>	428.00	0.00	428.00	0.00	0.00	0.00	0.00	0.00	0.00	428.00	0.00	428.00
<b>Equity</b>	2,026.49	2,079.39	-52.90	1,747.31	1,258.28	489.03	3.00	2.33	0.67	3,776.80	3,340.00	436.80
<b>Fund Of Funds</b>	156.24	30.00	126.23	0.00	10.00	-10.00	0.00	0.00	0.00	156.24	40.00	116.23
<b>Income</b>	5,683.38	4,785.49	897.89	7,137.61	3,837.43	3,300.18	0.00	2.18	-2.18	12,820.99	8,625.11	4,195.89
<b>Index Tracker</b>	46.09	626.97	-580.88	0.90	0.52	0.38	0.00	0.00	0.00	46.99	627.49	-580.50
<b>Money Market</b>	8,925.91	10,512.66	-1,586.75	55,467.17	62,011.93	-6,544.76	0.64	53.57	-52.93	64,393.73	72,578.16	-8,184.43
<b>Total</b>	<b>17,632.99</b>	<b>18,554.98</b>	<b>-921.99</b>	<b>64,638.73</b>	<b>67,682.88</b>	<b>-3,044.16</b>	<b>3.64</b>	<b>63.08</b>	<b>-59.44</b>	<b>82,275.36</b>	<b>86,300.94</b>	<b>-4,025.58</b>

## Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individual	Net Issuance/(Redemptions) - Individual s	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	65.00	112.82	-47.82	308.00	0.00	308.00	0.00	0.00	0.00	373.00	112.82	260.18
Islamic Asset Allocation	697.21	437.46	259.75	859.94	25.41	834.53	0.00	0.00	0.00	1,557.16	462.87	1,094.28
Islamic Balanced	148.15	163.69	-15.54	70.04	6.04	64.00	0.00	0.00	0.00	218.19	169.73	48.46
Islamic Capital Protected	23.00	5.48	17.52	0.00	0.00	0.00	0.00	0.00	0.00	23.00	5.48	17.52
Islamic Commodity	0.00	34.34	-34.34	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34.34	-34.34
Islamic Equity	5,979.43	5,276.69	702.74	2,250.53	1,143.03	1,107.50	192.09	1,243.33	-1,051.24	8,422.05	7,663.06	759.00
Islamic Fund of Funds	40.99	446.54	-405.55	1,000.98	873.60	127.38	20.70	9.30	11.40	1,062.67	1,329.45	-266.77
Islamic Income	12,954.20	17,704.90	-4,750.71	9,292.02	8,520.36	771.66	602.33	957.34	-355.01	22,848.55	27,182.60	-4,334.05
Islamic Index Tracker	89.26	96.48	-7.22	0.00	23.04	-23.04	0.00	0.00	0.00	89.26	119.52	-30.26
Islamic Money Market	17,863.32	17,416.53	446.80	26,872.54	15,964.19	10,908.34	549.48	233.94	315.54	45,285.34	33,614.66	11,670.68
<b>Total</b>	<b>37,860.57</b>	<b>41,694.94</b>	<b>-3,834.37</b>	<b>40,654.05</b>	<b>26,555.67</b>	<b>14,098.37</b>	<b>1,364.60</b>	<b>2,443.91</b>	<b>-1,079.31</b>	<b>79,879.22</b>	<b>70,694.52</b>	<b>9,184.70</b>

## Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
<b>Aggressive Income</b>	1,182.64	262.09	181.98	15.45	1.15	469.96	143.01	1,646.65	558.90	1.29	0.00
<b>Asset Allocation</b>	6,009.74	486.87	382.86	527.71	182.65	511.10	0.00	1,847.20	118.31	4.18	33.65
<b>Balanced</b>	1,132.27	86.34	0.00	613.24	0.20	26.17	0.00	1,378.58	208.34	5.32	0.00
<b>Capital Protected</b>	2,329.78	277.57	0.00	0.00	0.00	6,280.39	0.00	37.57	14.21	0.00	0.00
<b>Commodity</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Equity</b>	44,010.21	3,094.61	4,399.55	17,252.17	3,426.04	8,485.84	937.94	44,070.72	5,612.19	703.26	95.04
<b>Fund Of Funds</b>	875.39	266.38	0.00	0.00	0.00	341.94	767.36	445.60	61.18	24.08	0.00
<b>Income</b>	35,130.59	2,652.77	198.63	1,160.74	2,721.88	23,617.64	430.06	11,676.82	3,154.59	311.95	23.77
<b>Index Tracker</b>	26.89	7.48	0.00	0.00	0.00	59.62	0.00	393.14	0.00	0.00	5.83
<b>Money Market</b>	44,554.89	4,138.66	918.95	1,431.39	1,910.46	151,311.87	530.67	10,361.14	1,892.76	381.79	0.00
<b>Total</b>	<b>135,252.40</b>	<b>11,272.77</b>	<b>6,081.98</b>	<b>21,000.71</b>	<b>8,242.37</b>	<b>191,104.55</b>	<b>2,809.03</b>	<b>71,857.41</b>	<b>11,620.49</b>	<b>1,431.87</b>	<b>158.28</b>

## Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	373.50	0.00	0.00	2,084.63	0.01	2.61	0.00	57.00	5.11	0.00	0.00
Islamic Asset Allocation	9,130.17	152.77	45.99	2,875.59	50.87	2,702.68	1,864.94	2,424.15	218.26	11.59	0.00
Islamic Balanced	2,172.22	297.08	0.02	9.59	1.87	683.73	0.00	1,119.05	79.56	9.77	0.00
Islamic Capital Protected	205.34	0.05	0.00	0.00	0.00	0.90	0.00	73.28	0.00	0.00	0.00
Islamic Commodity	399.80	99.57	0.00	0.00	0.00	32.00	0.00	0.00	3.98	2.84	0.00
Islamic Equity	30,069.14	2,709.29	610.52	5,471.80	406.96	9,267.21	4,252.33	15,007.49	1,884.85	508.88	0.00
Islamic Fund of Funds	10,322.74	163.21	0.00	19.05	3.29	4,530.72	5,022.82	2,972.52	721.66	30.22	0.00
Islamic Income	67,557.25	332.08	1,078.54	4,877.13	2,935.97	17,419.66	6,990.19	9,211.63	3,982.06	297.63	0.00
Islamic Index Tracker	412.89	916.58	0.00	0.00	0.00	737.86	61.56	68.70	0.00	2.64	0.00
Islamic Money Market	38,258.11	3,881.63	2,014.61	570.88	597.65	65,757.35	994.12	3,753.09	7,792.38	132.51	0.00
<b>Total</b>	<b>158,901.15</b>	<b>8,552.25</b>	<b>3,749.69</b>	<b>15,908.68</b>	<b>3,996.62</b>	<b>101,134.72</b>	<b>19,185.96</b>	<b>34,686.90</b>	<b>14,687.87</b>	<b>996.07</b>	<b>0.00</b>

## Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	812.00	72.90	39.59	33.31	1.00	0.00	0.00	0.00	813.00	72.90	39.59	33.31
Karachi	11,091.00	10,736.83	11,349.83	-613.01	1,189.00	16,515.86	16,659.66	-143.81	12,280.00	27,252.68	28,009.50	-756.81
Larkana	156.00	6.79	5.83	0.96	0.00	0.00	0.00	0.00	156.00	6.79	5.83	0.96
Mirpur Khas	56.00	0.16	0.20	-0.04	0.00	0.00	0.00	0.00	56.00	0.16	0.20	-0.04
Nawab Shah	47.00	17.23	9.66	7.57	0.00	0.00	0.00	0.00	47.00	17.23	9.66	7.57
Others	497.00	66.32	61.84	4.48	5.00	73.84	37.00	36.84	502.00	140.16	98.84	41.32
Sukkur	157.00	7.88	5.54	2.34	0.00	0.00	0.00	0.00	157.00	7.88	5.54	2.34
<b>Sindh</b>	<b>12,816.00</b>	<b>10,908.11</b>	<b>11,472.50</b>	<b>-564.39</b>	<b>1,195.00</b>	<b>16,589.70</b>	<b>16,696.66</b>	<b>-106.97</b>	<b>14,011.00</b>	<b>27,497.81</b>	<b>28,169.16</b>	<b>-671.36</b>
Bahawalpur	145.00	68.31	105.92	-37.61	0.00	0.00	0.00	0.00	145.00	68.31	105.92	-37.61
Faisalabad	1,158.00	240.27	326.47	-86.21	41.00	1,154.68	1,445.91	-291.23	1,199.00	1,394.94	1,772.38	-377.44
Gujranwala	400.00	207.30	180.91	26.39	12.00	0.10	5.95	-5.85	412.00	207.40	186.86	20.54
Lahore	6,979.00	2,757.82	2,890.00	-132.18	500.00	2,524.13	2,707.51	-183.37	7,479.00	5,281.95	5,597.51	-315.56
Multan	1,807.00	359.62	340.56	19.06	23.00	177.85	265.60	-87.76	1,830.00	537.47	606.17	-68.70
Others	1,775.00	362.40	356.73	5.67	11.00	63.61	22.65	40.96	1,786.00	426.01	379.38	46.63
Rahim Yar Khan	151.00	29.88	27.82	2.06	0.00	0.00	0.00	0.00	151.00	29.88	27.82	2.06
Rawalpindi	1,483.00	436.64	466.74	-30.10	91.00	42,929.84	45,740.26	-2,810.42	1,574.00	43,366.48	46,207.00	-2,840.52
Sadiqabad	21.00	6.89	9.26	-2.37	0.00	0.00	0.00	0.00	21.00	6.89	9.26	-2.37
Sargodha	318.00	99.22	105.94	-6.72	0.00	0.00	0.00	0.00	318.00	99.22	105.94	-6.72
Sialkot	365.00	242.20	213.84	28.36	1.00	0.42	0.48	-0.06	366.00	242.62	214.32	28.30
<b>Punjab</b>	<b>14,602.00</b>	<b>4,810.55</b>	<b>5,024.19</b>	<b>-213.64</b>	<b>679.00</b>	<b>46,850.63</b>	<b>50,188.36</b>	<b>-3,337.74</b>	<b>15,281.00</b>	<b>51,661.17</b>	<b>55,212.55</b>	<b>-3,551.38</b>
Islamabad	2,161.00	1,302.54	1,220.65	81.89	79.00	1,177.49	762.39	415.10	2,240.00	2,480.03	1,983.04	496.99
<b>Capital Territory</b>	<b>2,161.00</b>	<b>1,302.54</b>	<b>1,220.65</b>	<b>81.89</b>	<b>79.00</b>	<b>1,177.49</b>	<b>762.39</b>	<b>415.10</b>	<b>2,240.00</b>	<b>2,480.03</b>	<b>1,983.04</b>	<b>496.99</b>
Abbottabad	112.00	22.93	14.16	8.78	1.00	0.00	0.00	0.00	113.00	22.93	14.16	8.78
Bannu	15.00	0.00	2.05	-2.05	0.00	0.00	0.00	0.00	15.00	0.00	2.05	-2.05

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	15.00	0.03	2.51	-2.49	0.00	0.00	0.00	0.00	15.00	0.03	2.51	-2.49
Mansehra	8.00	1.62	0.63	0.99	0.00	0.00	0.00	0.00	8.00	1.62	0.63	0.99
Nowshera	113.00	6.30	2.70	3.60	2.00	0.32	0.00	0.32	115.00	6.62	2.70	3.92
Others	235.00	39.75	53.72	-13.97	2.00	0.14	0.21	-0.07	237.00	39.89	53.93	-14.04
Peshawar	594.00	569.25	552.55	16.69	17.00	1.93	38.69	-36.76	611.00	571.18	591.24	-20.07
Swat	8.00	0.49	0.19	0.30	0.00	0.00	0.00	0.00	8.00	0.49	0.19	0.30
KPK	<b>1,100.00</b>	<b>640.36</b>	<b>628.51</b>	<b>11.85</b>	<b>22.00</b>	<b>2.39</b>	<b>38.90</b>	<b>-36.51</b>	<b>1,122.00</b>	<b>642.75</b>	<b>667.41</b>	<b>-24.66</b>
Gwadar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	1.00	0.00	1.45	-1.45	0.00	0.00	0.00	0.00	0.00	0.00	1.45	-1.45
Khuzdar	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	29.00	2.10	3.07	-0.97	0.00	0.00	0.00	0.00	0.00	2.10	3.07	-0.97
Quetta	76.00	56.77	3.81	52.96	1.00	0.00	0.02	-0.02	0.00	56.77	3.83	52.94
Turbat	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Balochistan	<b>109.00</b>	<b>58.87</b>	<b>8.33</b>	<b>50.54</b>	<b>1.00</b>	<b>0.00</b>	<b>0.02</b>	<b>-0.02</b>	<b>0.00</b>	<b>58.87</b>	<b>8.35</b>	<b>50.52</b>
Gilgit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hunza	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Others	3.00	0.18	0.00	0.18	0.00	0.00	0.00	0.00	3.00	0.18	0.00	0.18
Gilgit Baltistan	<b>4.00</b>	<b>0.18</b>	<b>0.00</b>	<b>0.18</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>4.00</b>	<b>0.18</b>	<b>0.00</b>	<b>0.18</b>
Mirpur	66.00	10.59	18.81	-8.22	0.00	0.00	0.00	0.00	66.00	10.59	18.81	-8.22
Muzaffarabad	15.00	0.21	2.47	-2.26	0.00	0.00	0.00	0.00	15.00	0.21	2.47	-2.26
Others	113.00	16.03	8.67	7.35	0.00	0.00	0.00	0.00	113.00	16.03	8.67	7.35
AJ&K	<b>194.00</b>	<b>26.83</b>	<b>29.96</b>	<b>-3.13</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>194.00</b>	<b>26.83</b>	<b>29.96</b>	<b>-3.13</b>
Overseas	79.00	95.80	108.42	-12.62	0.00	0.00	0.00	0.00	79.00	95.80	108.42	-12.62
<b>Total</b>	<b>31,065.00</b>	<b>17,843.23</b>	<b>18,492.56</b>	<b>-649.33</b>	<b>1,976.00</b>	<b>64,620.21</b>	<b>67,686.34</b>	<b>-3,066.13</b>	<b>32,931.00</b>	<b>82,463.44</b>	<b>86,178.89</b>	<b>-3,715.46</b>

## Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	778.00	75.98	91.68	-15.70	0.00	0.00	0.00	0.00	778.00	75.98	91.68	-15.70
Karachi	24,658.00	23,869.95	26,281.89	-2,411.94	853.00	26,060.64	18,289.88	7,770.76	25,511.00	49,930.59	44,571.77	5,358.82
Larkana	58.00	5.33	18.16	-12.84	0.00	0.00	0.00	0.00	58.00	5.33	18.16	-12.84
Mirpur Khas	53.00	11.29	6.61	4.69	0.00	0.00	0.00	0.00	53.00	11.29	6.61	4.69
Nawab Shah	60.00	3.32	8.11	-4.79	0.00	0.00	0.00	0.00	60.00	3.32	8.11	-4.79
Others	568.00	188.44	161.85	26.59	5.00	0.12	4.88	-4.76	573.00	188.56	166.73	21.83
Sukkur	100.00	8.89	6.80	2.09	0.00	0.00	0.00	0.00	100.00	8.89	6.80	2.09
<b>Sindh</b>	<b>26,275.00</b>	<b>24,163.21</b>	<b>26,575.10</b>	<b>-2,411.89</b>	<b>858.00</b>	<b>26,060.76</b>	<b>18,294.76</b>	<b>7,766.00</b>	<b>27,133.00</b>	<b>50,223.96</b>	<b>44,869.86</b>	<b>5,354.11</b>
Bahawalpur	178.00	195.16	181.32	13.84	0.00	0.00	0.00	0.00	178.00	195.16	181.32	13.84
Faisalabad	1,342.00	1,078.92	885.41	193.51	29.00	400.65	557.86	-157.21	1,371.00	1,479.57	1,443.27	36.30
Gujranwala	611.00	216.18	244.05	-27.88	2.00	0.00	0.01	-0.01	613.00	216.18	244.06	-27.89
Lahore	11,203.00	4,362.69	5,235.67	-872.98	193.00	1,711.85	1,247.26	464.59	11,396.00	6,074.55	6,482.94	-408.39
Multan	1,347.00	624.00	572.81	51.19	17.00	273.12	272.80	0.32	1,364.00	897.12	845.61	51.51
Others	3,268.00	806.81	778.33	28.48	2.00	1.81	3.82	-2.01	3,270.00	808.62	782.15	26.47
Rahim Yar Khan	164.00	63.59	72.54	-8.96	0.00	0.00	0.00	0.00	164.00	63.59	72.54	-8.96
Rawalpindi	2,887.00	959.46	1,010.46	-51.00	53.00	10,262.16	4,456.90	5,805.26	2,940.00	11,221.62	5,467.36	5,754.26
Sadiqabad	181.00	135.15	142.26	-7.11	0.00	0.00	0.00	0.00	181.00	135.15	142.27	-7.11
Sargodha	318.00	63.61	66.27	-2.66	1.00	13.63	13.63	0.00	319.00	77.24	79.90	-2.66
Sialkot	446.00	212.23	231.85	-19.62	2.00	76.78	0.01	76.77	448.00	289.01	231.86	57.15
<b>Punjab</b>	<b>21,945.00</b>	<b>8,717.79</b>	<b>9,420.98</b>	<b>-703.19</b>	<b>299.00</b>	<b>12,740.00</b>	<b>6,552.29</b>	<b>6,187.71</b>	<b>22,244.00</b>	<b>21,457.79</b>	<b>15,973.27</b>	<b>5,484.52</b>
Islamabad	4,280.00	2,070.50	2,471.27	-400.77	99.60	763.52	293.15	470.38	4,379.60	2,834.02	2,764.42	69.60
Capital Territory	<b>4,280.00</b>	<b>2,070.50</b>	<b>2,471.27</b>	<b>-400.77</b>	<b>99.60</b>	<b>763.52</b>	<b>293.15</b>	<b>470.38</b>	<b>4,379.60</b>	<b>2,834.02</b>	<b>2,764.42</b>	<b>69.60</b>
Abbottabad	164.00	87.61	101.54	-13.92	0.00	0.00	0.00	0.00	164.00	87.61	101.54	-13.92

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	20.00	0.05	0.25	-0.20	0.00	0.00	0.00	0.00	20.00	0.05	0.25	-0.20
Dera Ismail Khan	23.00	5.45	5.26	0.19	1.00	0.29	0.29	0.00	24.00	5.74	5.55	0.19
Mansehra	87.00	37.60	38.23	-0.63	0.00	0.00	0.00	0.00	87.00	37.60	38.23	-0.63
Nowshera	113.00	54.53	58.83	-4.30	0.00	0.00	0.00	0.00	113.00	54.53	58.83	-4.30
Others	945.00	186.59	212.11	-25.52	1.00	0.07	0.00	0.07	946.00	186.66	212.11	-25.45
Peshawar	1,290.00	1,126.87	1,287.81	-160.95	3.00	0.49	0.75	-0.26	1,293.00	1,127.36	1,288.57	-161.21
Swat	140.00	64.66	96.58	-31.92	0.00	0.00	0.00	0.00	140.00	64.66	96.58	-31.92
KPK	<b>2,782.00</b>	<b>1,563.35</b>	<b>1,800.61</b>	<b>-237.25</b>	<b>5.00</b>	<b>0.85</b>	<b>1.04</b>	<b>-0.19</b>	<b>2,787.00</b>	<b>1,564.20</b>	<b>1,801.65</b>	<b>-237.45</b>
Gwadar	1.00	0.00	0.04	-0.04	0.00	0.00	0.00	0.00	1.00	0.00	0.04	-0.04
Hub	9.00	0.31	0.34	-0.03	0.00	0.00	0.00	0.00	9.00	0.31	0.34	-0.03
Khuzdar	2.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.00	0.00	0.00	0.00
Lasbella	4.00	4.59	4.79	-0.20	0.00	0.00	0.00	0.00	4.00	4.59	4.79	-0.20
Others	36.00	5.11	3.75	1.36	0.00	0.00	0.00	0.00	36.00	5.11	3.75	1.36
Quetta	105.00	13.33	42.84	-29.52	1.00	0.00	0.20	-0.20	106.00	13.33	43.05	-29.72
Turbat	3.00	0.05	0.00	0.05	0.00	0.00	0.00	0.00	3.00	0.05	0.00	0.05
Balochistan	<b>160.00</b>	<b>23.39</b>	<b>51.76</b>	<b>-28.37</b>	<b>1.00</b>	<b>0.00</b>	<b>0.20</b>	<b>-0.20</b>	<b>161.00</b>	<b>23.39</b>	<b>51.96</b>	<b>-28.57</b>
Gilgit	3.00	0.01	0.01	0.00	2.00	0.00	0.30	-0.30	5.00	0.01	0.31	-0.30
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	4.00	0.05	0.00	0.05	0.00	0.00	0.00	0.00	4.00	0.05	0.00	0.05
Gilgit Baltistan	<b>7.00</b>	<b>0.06</b>	<b>0.01</b>	<b>0.05</b>	<b>2.00</b>	<b>0.00</b>	<b>0.30</b>	<b>-0.30</b>	<b>9.00</b>	<b>0.06</b>	<b>0.31</b>	<b>-0.25</b>
Mirpur	72.00	4.39	27.04	-22.65	1.00	0.00	17.31	-17.31	73.00	4.39	44.35	-39.96
Muzaffarabad	67.00	35.00	32.11	2.89	0.00	0.00	0.00	0.00	67.00	35.00	32.11	2.89
Others	97.00	0.81	19.08	-18.27	0.00	0.00	0.00	0.00	97.00	0.81	19.08	-18.27
AJ&K	<b>236.00</b>	<b>40.20</b>	<b>78.24</b>	<b>-38.03</b>	<b>1.00</b>	<b>0.00</b>	<b>17.31</b>	<b>-17.31</b>	<b>237.00</b>	<b>40.20</b>	<b>95.54</b>	<b>-55.34</b>
Overseas	145.00	196.88	220.05	-23.17	0.00	0.00	0.00	0.00	145.00	196.88	220.05	-23.17
<b>Total</b>	<b>55,830.00</b>	<b>36,775.38</b>	<b>40,618.01</b>	<b>-3,842.63</b>	<b>1,265.60</b>	<b>39,565.13</b>	<b>25,159.05</b>	<b>14,406.08</b>	<b>57,095.60</b>	<b>76,340.51</b>	<b>65,777.06</b>	<b>10,563.45</b>

## Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	22	0	22	38	0	38
Karachi	380	10	390	1,162	17	1,179
Larkana	13	0	13	8	0	8
Mirpur Khas	2	0	2	6	0	6
Nawab Shah	6	0	6	2	0	2
Others	33	0	33	53	0	53
Sukkur	2	0	2	4	0	4
<b>Sindh</b>	<b>458</b>	<b>10</b>	<b>468</b>	<b>1,273</b>	<b>17</b>	<b>1,290</b>
Bahawalpur	10	0	10	16	0	16
Faisalabad	61	2	63	111	1	112
Gujranwala	36	0	36	44	0	44
Lahore	302	7	309	890	13	903
Multan	50	0	50	96	4	100
Others	146	0	146	425	7	432
Rahim Yar Khan	7	0	7	6	1	7
Rawalpindi	56	2	58	190	9	199
Sadiqabad	2	0	2	9	0	9
Sargodha	14	0	14	30	0	30
Sialkot	56	0	56	38	0	38
<b>Punjab</b>	<b>740</b>	<b>11</b>	<b>751</b>	<b>1,855</b>	<b>35</b>	<b>1,890</b>
Islamabad	75	1	76	207	1	208
<b>Capital Territory</b>	<b>75</b>	<b>1</b>	<b>76</b>	<b>207</b>	<b>1</b>	<b>208</b>
Abbottabad	7	0	7	18	0	18
Bannu	0	0	0	1	0	1

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	1	0	1	3	0	3
Mansehra	0	0	0	5	0	5
Nowshera	7	0	7	9	0	9
Others	25	0	25	90	0	90
Peshawar	24	0	24	68	0	68
Swat	0	0	0	6	0	6
KPK	<b>64</b>	<b>0</b>	<b>64</b>	<b>200</b>	<b>0</b>	<b>200</b>
Gwadar	0	0	0	0	0	0
Hub	0	0	0	3	0	3
Khuzdar	0	0	0	0	0	0
Lasbella	0	0	0	0	0	0
Others	8	0	8	7	0	7
Quetta	6	0	6	9	0	9
Turbat	0	0	0	2	0	2
Balochistan	<b>14</b>	<b>0</b>	<b>14</b>	<b>21</b>	<b>0</b>	<b>21</b>
Gilgit	0	0	0	0	0	0
Hunza	0	0	0	0	0	0
Others	1	0	1	2	0	2
Gilgit Baltistan	<b>1</b>	<b>0</b>	<b>1</b>	<b>2</b>	<b>0</b>	<b>2</b>
Mirpur	1	0	1	2	0	2
Muzaffarabad	3	0	3	2	0	2
Others	3	0	3	10	0	10
AJ&K	<b>7</b>	<b>0</b>	<b>7</b>	<b>14</b>	<b>0</b>	<b>14</b>
Overseas	5	0	5	9	0	9
<b>Total</b>	<b>1,364</b>	<b>22</b>	<b>1,386</b>	<b>3,581</b>	<b>53</b>	<b>3,634</b>

## Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,875	889.32	25	169.75	5,900	1,059.08	2,831	806.43	2	1.95	2,833	808.38
Karachi	105,465	76,781.52	3,879	217,255.08	109,344	294,036.60	109,477	89,671.46	2,626	161,687.97	112,103	251,359.43
Larkana	329	37.00	1	0.00	330	37.01	175	33.53	1	0.00	176	33.53
Mirpur Khas	187	15.91	0	0.00	187	15.91	216	91.40	2	11.58	218	102.98
Nawab Shah	178	74.59	1	5.06	179	79.65	160	54.87	0	0.00	160	54.87
Others	1,925	674.83	11	669.90	1,936	1,344.73	3,196	1,022.43	7	89.23	3,203	1,111.66
Sukkur	1,352	269.65	6	85.27	1,358	354.92	387	152.70	0	0.00	387	152.70
<b>Sindh</b>	<b>115,311</b>	<b>78,742.82</b>	<b>3,923</b>	<b>218,185.06</b>	<b>119,234</b>	<b>296,927.89</b>	<b>116,442</b>	<b>91,832.81</b>	<b>2,638</b>	<b>161,790.73</b>	<b>119,080</b>	<b>253,623.55</b>
Bahawalpur	591	278.81	6	7.57	597	286.38	565	265.13	3	2.46	568	267.60
Faisalabad	4,891	2,606.03	96	7,909.97	4,987	10,516.00	6,541	3,555.06	135	2,255.49	6,676	5,810.55
Gujranwala	2,706	2,168.66	21	105.75	2,727	2,274.41	2,317	965.19	23	8.07	2,340	973.26
Lahore	38,915	34,063.20	1,765	34,693.04	40,680	68,756.24	43,804	27,430.40	896	10,540.47	44,700	37,970.87
Multan	6,553	2,469.51	93	725.38	6,646	3,194.89	4,559	2,381.81	27	1,071.23	4,586	3,453.04
Others	7,619	3,298.57	74	1,124.69	7,693	4,423.26	11,831	4,735.09	20	92.57	11,851	4,827.66
Rahim Yar Khan	445	199.57	3	40.32	448	239.89	527	249.93	0	0.00	527	249.93
Rawalpindi	10,913	4,927.02	233	49,975.25	11,146	54,902.27	10,839	6,709.27	124	7,513.77	10,963	14,223.04
Sadiqabad	76	36.99	0	0.00	76	36.99	359	307.02	0	0.00	359	307.02
Sargodha	1,864	725.84	6	36.08	1,870	761.91	1,007	386.37	4	11.57	1,011	397.94
Sialkot	2,751	1,307.65	38	309.77	2,789	1,617.42	2,287	843.67	20	508.17	2,307	1,351.84
<b>Punjab</b>	<b>77,324</b>	<b>52,081.84</b>	<b>2,335</b>	<b>94,927.82</b>	<b>79,659</b>	<b>147,009.66</b>	<b>84,636</b>	<b>47,828.94</b>	<b>1,252</b>	<b>22,003.79</b>	<b>85,888</b>	<b>69,832.73</b>
Islamabad	12,751	9,350.15	387	12,211.94	13,138	21,562.09	15,704	11,766.39	212	4,175.01	15,916	15,941.40
<b>Capital Territory</b>	<b>12,751</b>	<b>9,350.15</b>	<b>387</b>	<b>12,211.94</b>	<b>13,138</b>	<b>21,562.09</b>	<b>15,704</b>	<b>11,766.39</b>	<b>212</b>	<b>4,175.01</b>	<b>15,916</b>	<b>15,941.40</b>

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	2,224	985.35	20	337.81	2,244	1,323.16	1,362	485.98	0	0.00	1,362	485.98
Bannu	37	31.42	0	0.00	37	31.42	116	38.25	0	0.00	116	38.25
Dera Ismail Khan	755	319.55	8	5.85	763	325.40	161	62.11	1	9.81	162	71.92
Mansehra	62	8.80	0	0.00	62	8.80	383	140.95	9	5.65	392	146.60
Nowshera	531	161.74	13	160.54	544	322.29	544	214.87	5	10.73	549	225.60
Others	1,385	535.93	15	12.70	1,400	548.63	3,389	1,294.34	5	165.43	3,394	1,459.77
Peshawar	3,864	1,194.42	61	471.19	3,925	1,665.61	6,448	3,020.74	52	352.97	6,500	3,373.72
Swat	68	15.70	2	0.04	70	15.74	684	299.55	0	0.00	684	299.55
KPK	<b>8,926</b>	<b>3,252.90</b>	<b>119</b>	<b>988.14</b>	<b>9,045</b>	<b>4,241.04</b>	<b>13,087</b>	<b>5,556.78</b>	<b>72</b>	<b>544.59</b>	<b>13,159</b>	<b>6,101.38</b>
Gwadar	6	2.77	0	0.00	6	2.77	15	17.36	0	0.00	15	17.36
Hub	6	0.66	0	0.00	6	0.66	51	6.71	0	0.00	51	6.71
Khuzdar	8	2.09	0	0.00	8	2.09	7	0.71	0	0.00	7	0.71
Lasbella	1	0.00	0	0.00	1	0.00	30	2.55	0	0.00	30	2.55
Others	84	14.31	0	0.00	84	14.31	107	24.73	0	0.00	107	24.73
Quetta	1,651	558.39	19	138.99	1,670	697.38	708	306.17	10	55.66	718	361.83
Turbat	8	11.59	0	0.00	8	11.59	8	1.04	0	0.00	8	1.04
Balochistan	<b>1,764</b>	<b>589.81</b>	<b>19</b>	<b>138.99</b>	<b>1,783</b>	<b>728.80</b>	<b>926</b>	<b>359.26</b>	<b>10</b>	<b>55.66</b>	<b>936</b>	<b>414.92</b>
Gilgit	51	0.81	0	0.00	51	0.81	53	9.50	2	19.98	55	29.48
Hunza	1	0.00	0	0.00	1	0.00	0	0.00	0	0.00	0	0.00
Others	22	3.38	2	1.71	24	5.09	28	6.96	1	5.11	29	12.07
Gilgit Baltistan	<b>74</b>	<b>4.19</b>	<b>2</b>	<b>1.71</b>	<b>76</b>	<b>5.91</b>	<b>81</b>	<b>16.46</b>	<b>3</b>	<b>25.09</b>	<b>84</b>	<b>41.55</b>
Mirpur	2,090	1,016.84	3	1.60	2,093	1,018.44	789	416.06	0	0.00	789	416.06
Muzaffarabad	102	23.93	1	0.00	103	23.93	294	83.05	3	26.77	297	109.82
Others	373	366.89	3	23.77	376	390.66	369	250.85	0	0.00	369	250.85
AJ&K	<b>2,565</b>	<b>1,407.66</b>	<b>7</b>	<b>25.37</b>	<b>2,572</b>	<b>1,433.03</b>	<b>1,452</b>	<b>749.96</b>	<b>3</b>	<b>26.77</b>	<b>1,455</b>	<b>776.73</b>
Overseas	1,901	1,976.48	7	122.87	1,908	2,099.35	915	1,619.86	3	5.00	918	1,624.87
<b>Total</b>	<b>220,616</b>	<b>147,405.86</b>	<b>6,799</b>	<b>326,601.90</b>	<b>227,415</b>	<b>474,007.76</b>	<b>233,243</b>	<b>159,730.46</b>	<b>4,193</b>	<b>188,626.66</b>	<b>237,436</b>	<b>348,357.13</b>



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