

Summary of NBFCs, NEs. & Modarabas Sector June 2020



Securities & Exchange Commission of Pakistan Specialized Companies Division Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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SNAPSHOT OF NBFI INDUSTRY AS OF JUNE 30, 2020

Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	39.66	2.81%
Mutual Funds (220) and Plans (89)	220	802.15	56.79%
Discretionary & Non-Discretionary Portfolios	-	228.59	16.18%
Pension Funds	19	31.35	2.22%
REIT Management Companies	7	06.00	0.43%
Real Estate Investment Trust (REIT Scheme)	1	48.99	3.47%
Investment Banks	12	64.56	4.57%
Non-Bank Microfinance Companies	25	122.16	8.65%
Leasing Companies	7	10.64	0.75%
Modarabas	28	51.43	3.64%
Private Equity Companies	4	00.11	0.01%
Private Equity & Venture Capital Funds	5	06.78	0.48%
Total	351	1,412.42	100.00%

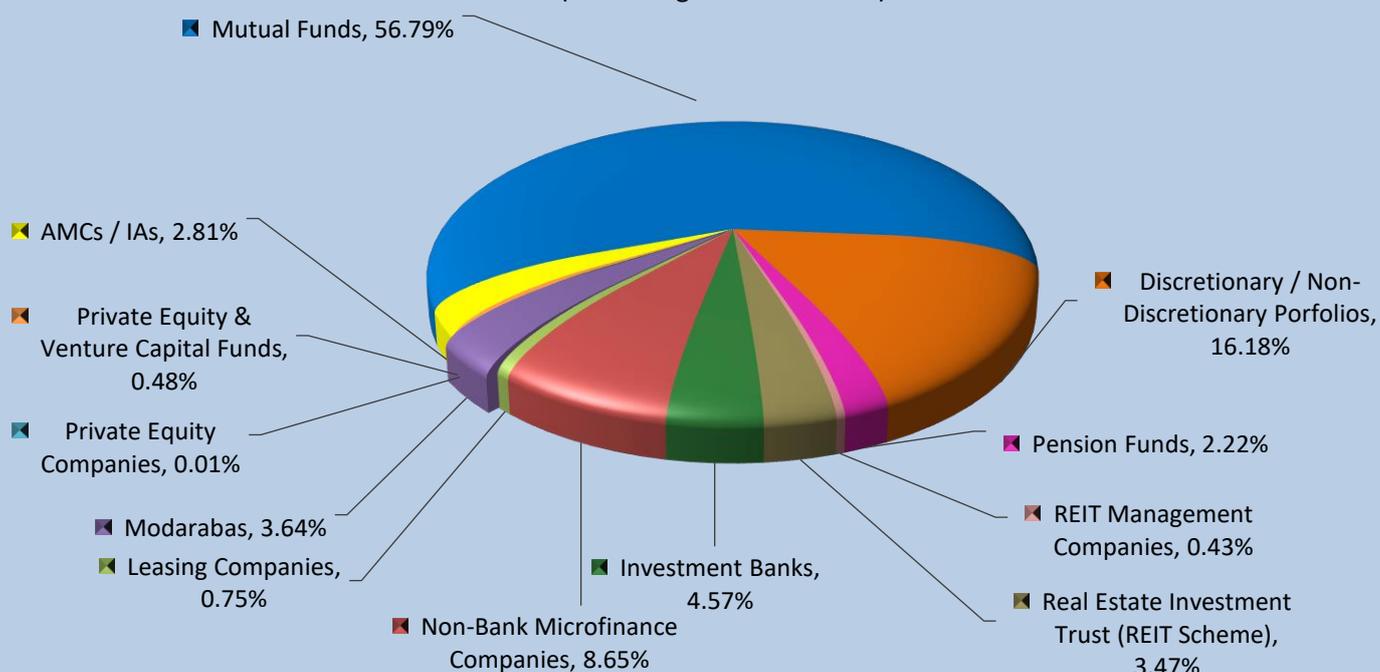
Note 1: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs16,518 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs785,633 million, as of June 30, 2020.

Note 2: The information pertaining to six RMCs is included in the above table, whereas, information pertaining to one RMC (which also holds license of investment advisory services) is included in the assets of AMCs/IAs in the above table.

Note 3: Two NBFs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs in the above table.

Snapshot of NBFI Industry as of June 30, 2020

(Percentage of total assets)

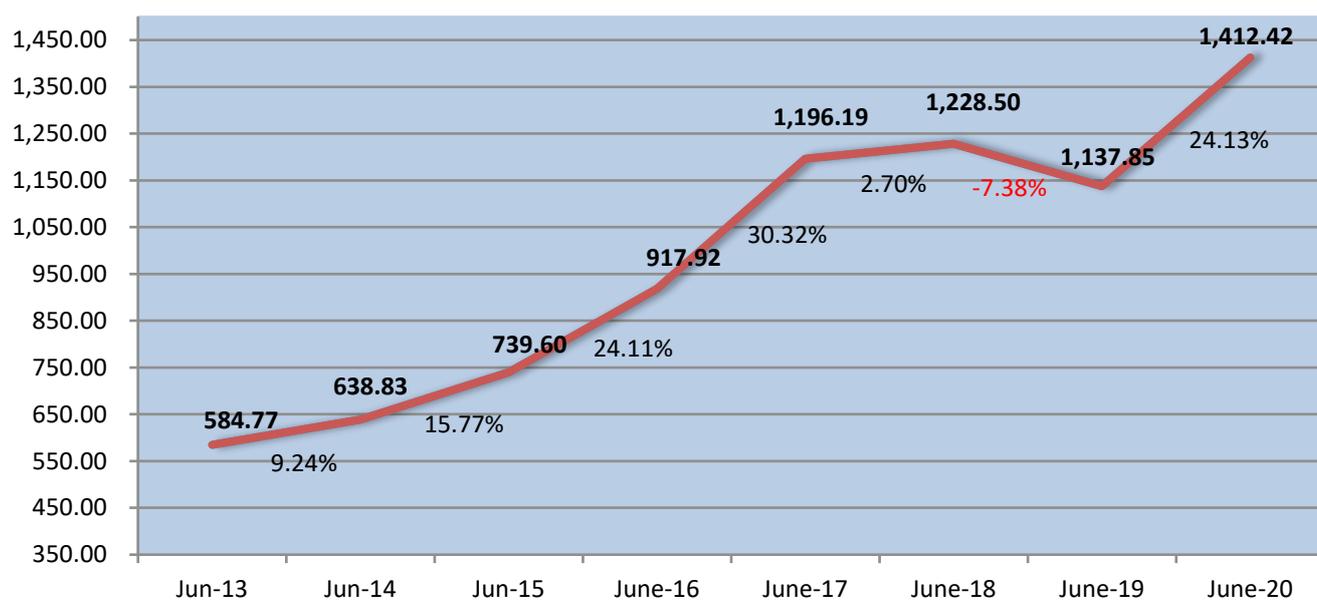


Trend of growth in Total Assets of NBFIs Industry

Description	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	June-19	June-20
Total Assets (Rs. In billion)	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,140.37	1,412.42
Growth Since Last June	1.36%	9.24%	15.77%	24.11%	30.32%	2.70%	-7.17%	24.13%
Growth since June 30, 2013 till June 30, 2020	141.53%							
Compound Annual Growth Rate June 30, 2013 to June 30, 2020	13.43%							

Trend of growth in Total Assets of NBFIs Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBF Industry

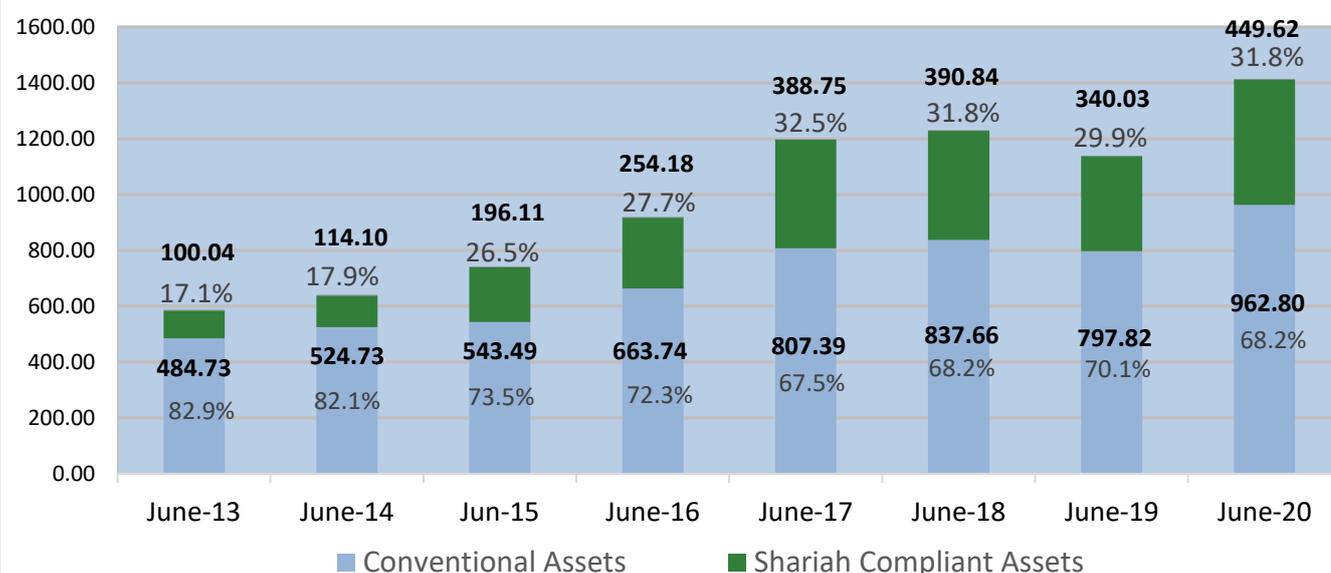
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	June-20
Conventional Assets	484.73	524.73	543.49	663.74	807.39	837.66	797.82	962.80
Shariah Compliant Assets	100.04	114.10	196.11	254.18	388.75	390.84	340.03	449.62
Total Assets	584.77	638.83	739.60	917.92	1,196.14	1,228.50	1,137.85	1,412.42
Share of Conventional Assets	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	68.2%
Share of Shariah Compliant Assets	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	31.8%
Conventional Assets - Growth since June 2013 till June 2020							98.63%	
Shariah Compliant Assets - Growth since June 2013 till June 2020							349.42%	
Compound Annual Growth Rate (June 2013 to June 2020)-Conventional Assets							10.43%	
Compound Annual Growth Rate (June 13 to June 2020)-Shariah Compliant Assets							24.26%	

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)



MUTUAL FUNDS & PLANS

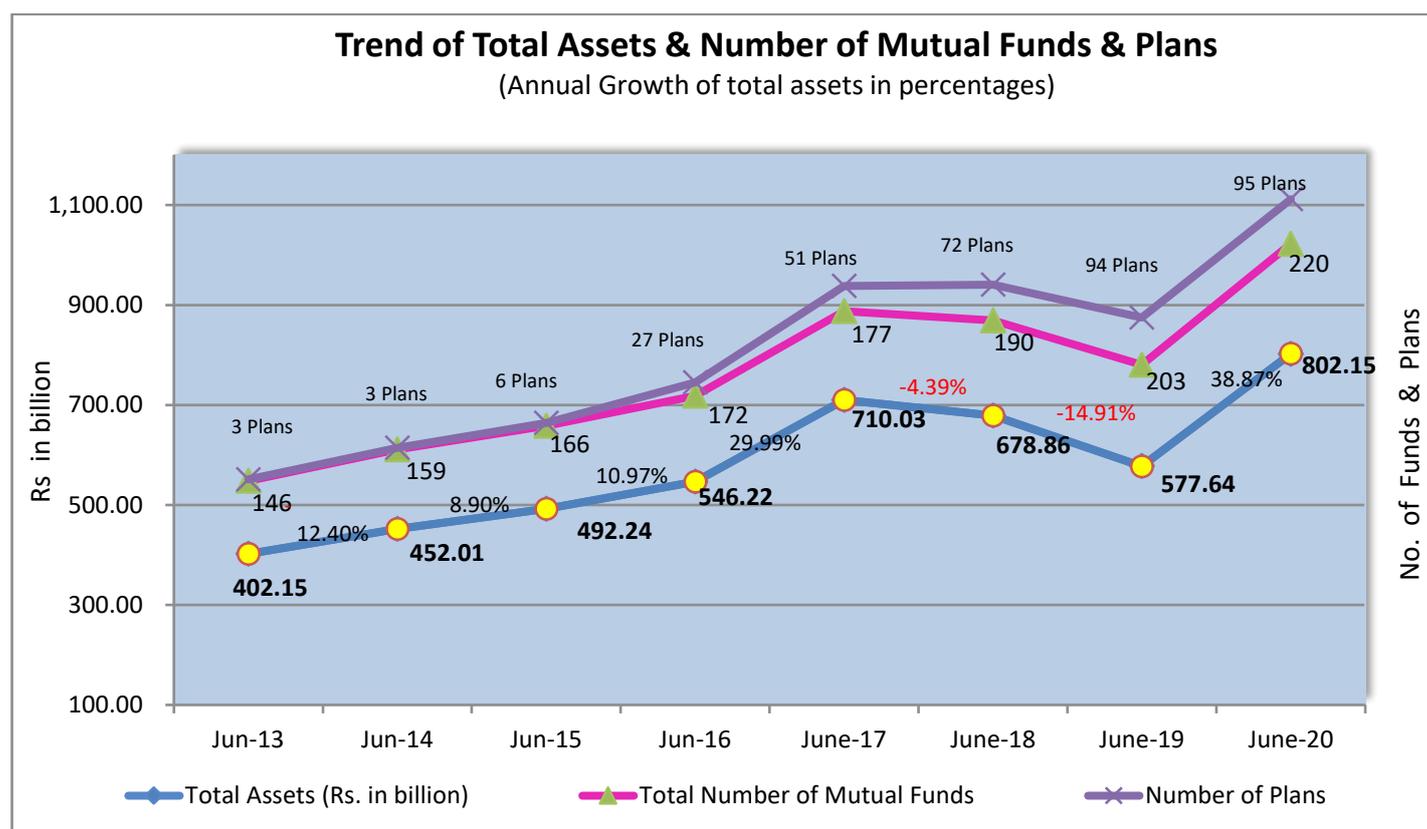
Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	
Total Assets (Rs. in billion)	402.15	452.01	492.24	546.22	710.03	678.86	577.64	802.15	
Growth since last June	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	38.87%	
Number of Mutual Funds	146	159	166	172	177	190	203	220	
Number of Plans	3	3	6	27	51	72	94	89	
Total Number of Mutual Funds & Plans	149	162	172	199	228	262	297	309	
Growth since June 2013 till June 2020								99.47%	
Compound Annual Growth Rate June 2013 to June 2020								10.37%	

Trend of Total Assets & Number of Mutual Funds & Plans

(Annual Growth of total assets in percentages)



Trend of Category-Wise Position of Total Assets of Mutual Funds

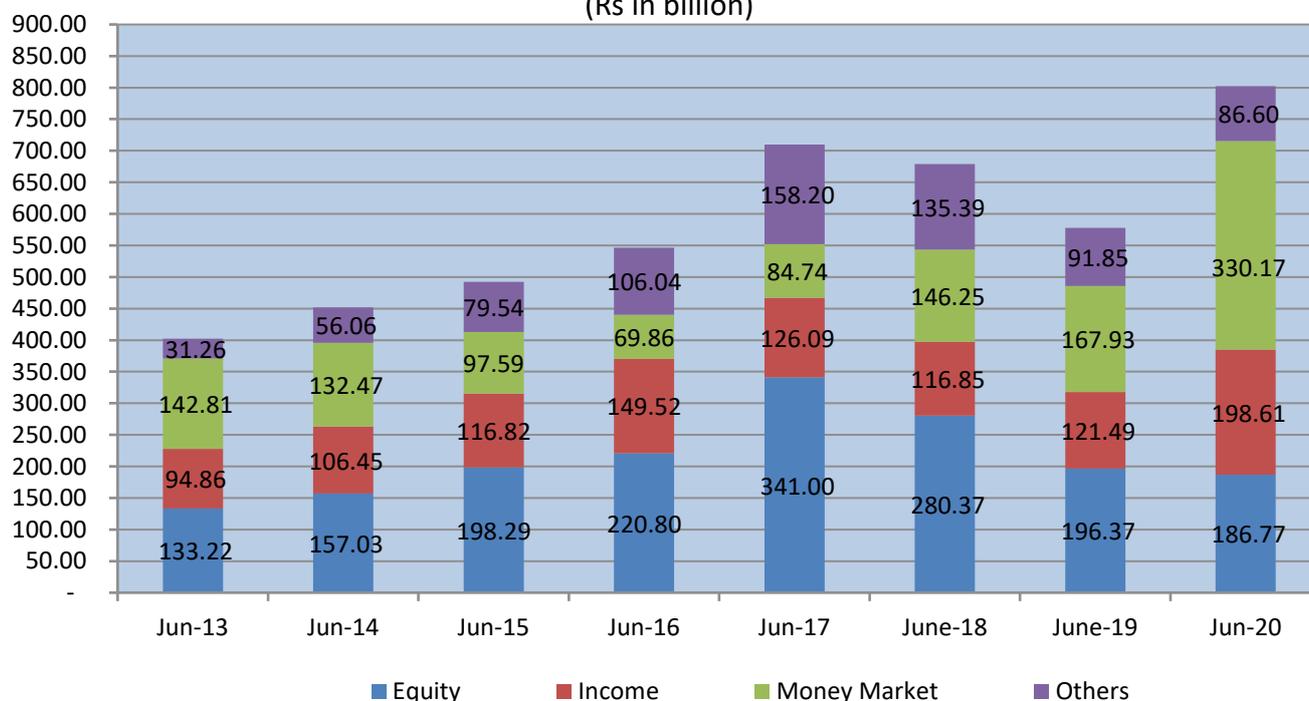
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20
Equity	133.22	157.03	198.29	220.80	341.00	280.37	196.37	186.77
Income	94.86	106.45	116.82	149.52	126.09	116.85	121.49	198.61
Money Market	142.81	132.47	97.59	69.86	84.74	146.25	167.93	330.17
Others	31.26	56.06	79.54	106.04	158.20	135.39	91.85	86.60
Total	402.15	452.01	492.24	546.22	710.03	678.86	577.64	802.15

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

(Rs in billion)



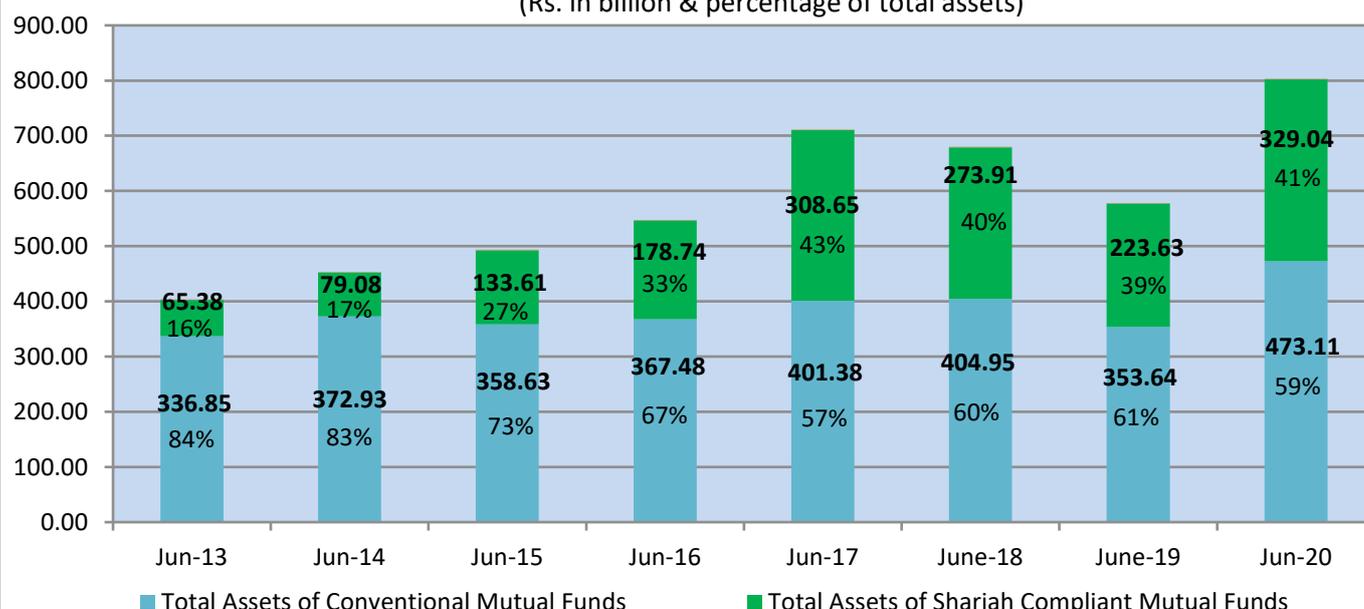
**Trend of Total Assets of Conventional and Shariah
Compliant Mutual Funds & Plans**

(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June -20
Total Assets of Conventional Mutual Funds	336.85	372.93	358.63	367.48	401.38	404.95	354.01	473.11
Total Assets of Shariah Compliant Mutual Funds	65.38	79.08	133.61	178.74	308.65	273.91	223.63	329.04
Total Assets of Mutual Funds	402.23	452.01	492.24	546.22	710.03	678.86	577.64	802.15
Share of Conventional Mutual Funds	84%	83%	73%	67%	57%	60%	61%	59%
Share of Shariah Compliant Mutual Funds	16%	17%	27%	33%	43%	40%	39%	41%
Conventional Mutual Funds - Growth since last June	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	33.78%
Shariah Compliant Mutual Fund - Growth since last June	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	47.14%
Conventional Mutual Funds - Growth since June 2013 till June 2020	40.45%							
Shariah Compliant Mutual Fund -Growth since June 2013 till June 2020	403.28%							
Compound Annual Growth Rate - June 2013 to June 2020-Conventional Mutual Funds	4.97%							
Compound Annual Growth Rate - June 2013 to June 2020-Shariah Compliant Mutual Fund	25.97%							

**Trend of Total Assets of Conventional and Shariah Compliant
Mutual Funds & Plans**

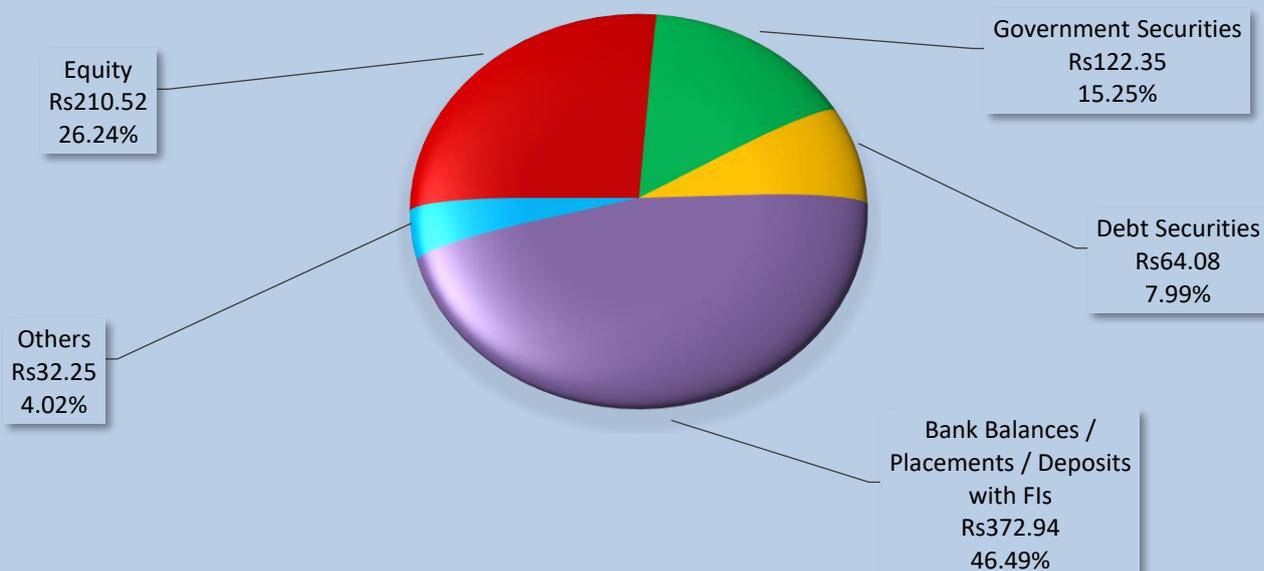
(Rs. in billion & percentage of total assets)



Asset Allocation of Mutual Funds

Asset Allocation of Mutual Funds as of June 30, 2020

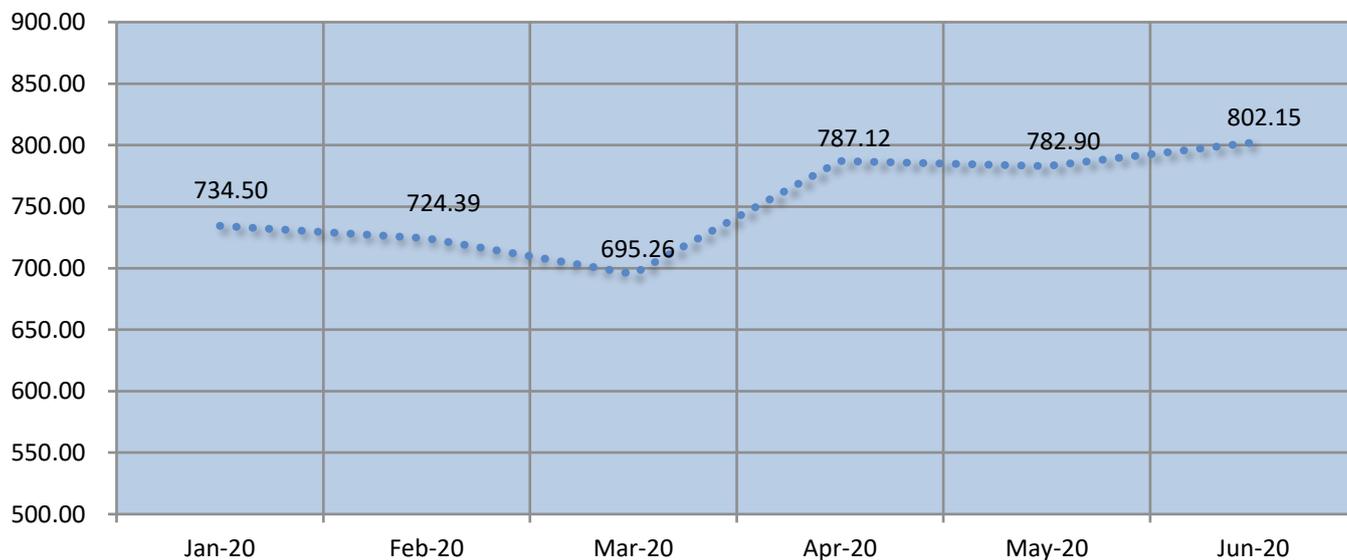
(Rs in billion & percentage of Total Assets)



Trend of Total Assets of Mutual Funds during the last 6 Months

Trend of Total Assets of Mutual Funds

(Rs. in billion)



Detail of Investor Accounts in Open End Mutual Funds

Description	No. of investor accounts as at June 30, 2020 (With balance > 0) - At AMC Level (f)	Value of Investment as at June 30, 2020 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	325,164	281,372.54	37.07%
Associated Banks/DFIs/AMCs	56	31,513.04	4.15%
Other Banks/DFIs	168	10,685.59	1.41%
Insurance Companies	299	32,284.50	4.25%
Other financial institutions	132	16,268.27	2.14%
Other Corporates	2,464	254,146.50	33.48%
Fund of funds	60	14,967.47	1.97%
Retirement funds	2,494	87,843.94	11.57%
Trusts/NGOs/Societies/Foundations/Charities	1,104	27,524.78	3.63%
Foreign			
Individuals	578	2,280.01	0.30%
Non-Individuals	16	136.80	0.02%
Total	332,535	759,023.45	100.00%

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at June 30, 2020 are 332,535
 Number of investor accounts having zero balance at June 30, 2020 are 312,793
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at June 30, 2020 are 645,328

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

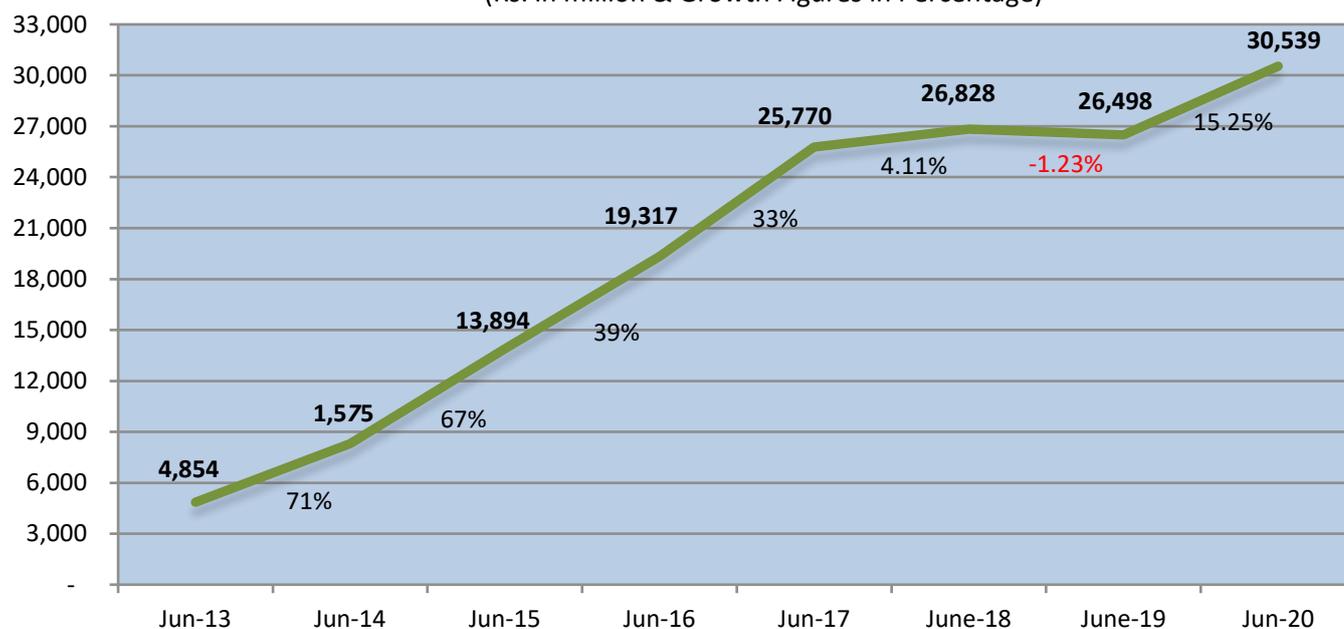
Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June- 20
Total Assets	4,854	8,310	13,894	19,317	25,770	26,828	26,498	30,539
Growth since last June	75%	71%	67%	39%	33%	4.11%	-1.23%	15.25%

Trend of Total Assets of Pension Funds

(Rs. in million & Growth Figures in Percentage)



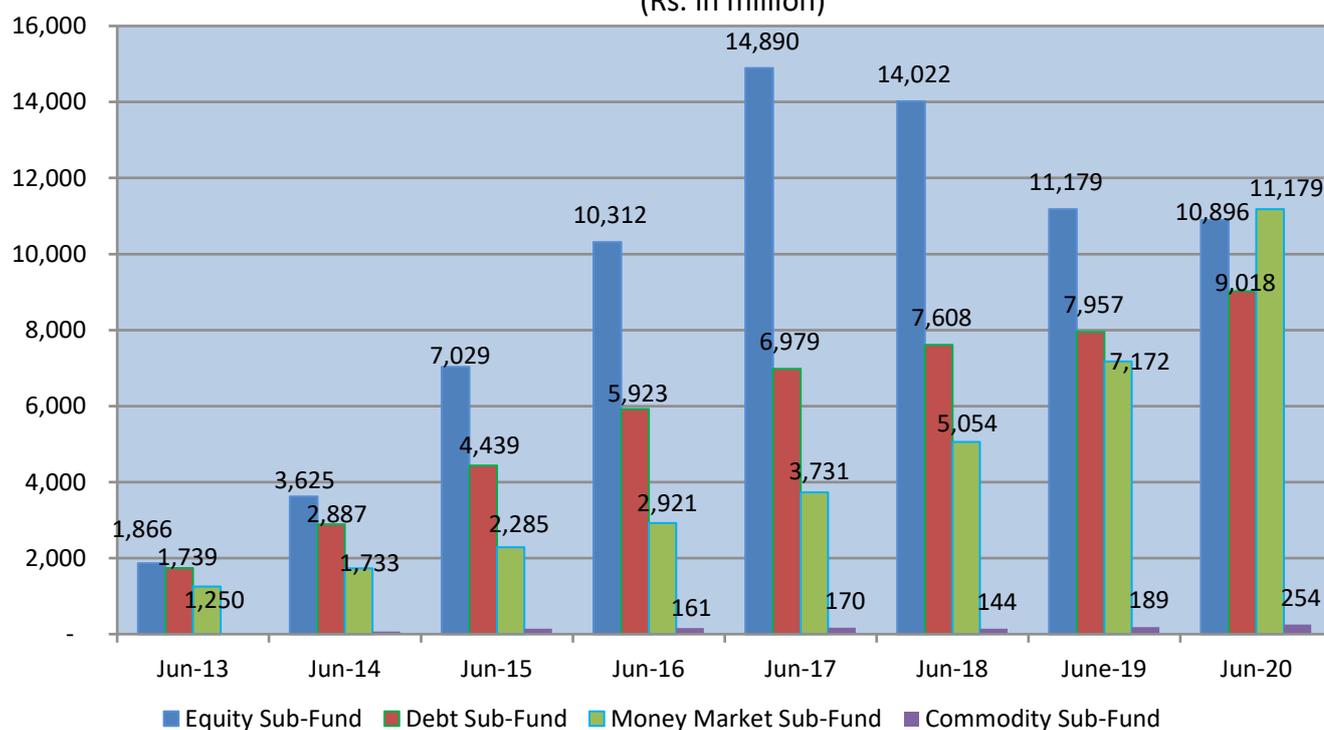
Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20
Equity Sub-Fund	1,866	3,625	7,029	10,312	14,890	14,022	11,179	10,896
Debt Sub-Fund	1,739	2,887	4,439	5,923	6,979	7,608	7,957	9,018
Money Market Sub-Fund	1,250	1,733	2,285	2,921	3,731	5,054	7,172	11,179
Commodity Sub-Fund	-	65	140	161	170	144	189	254
Total	4,855	8,310	13,894	19,317	25,770	26,828	26,498	31,347

Category-wise Position of Total Assets of Pension Funds

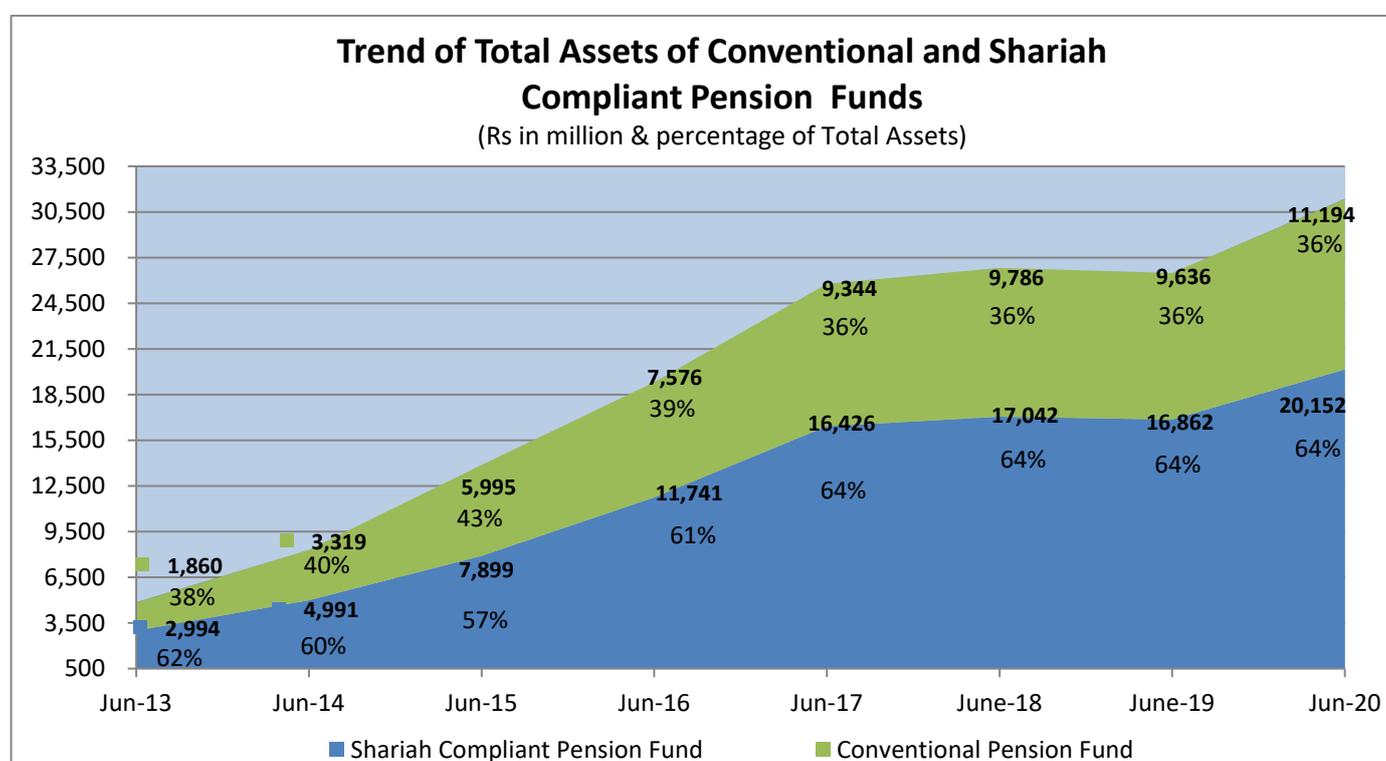
(Rs. in million)



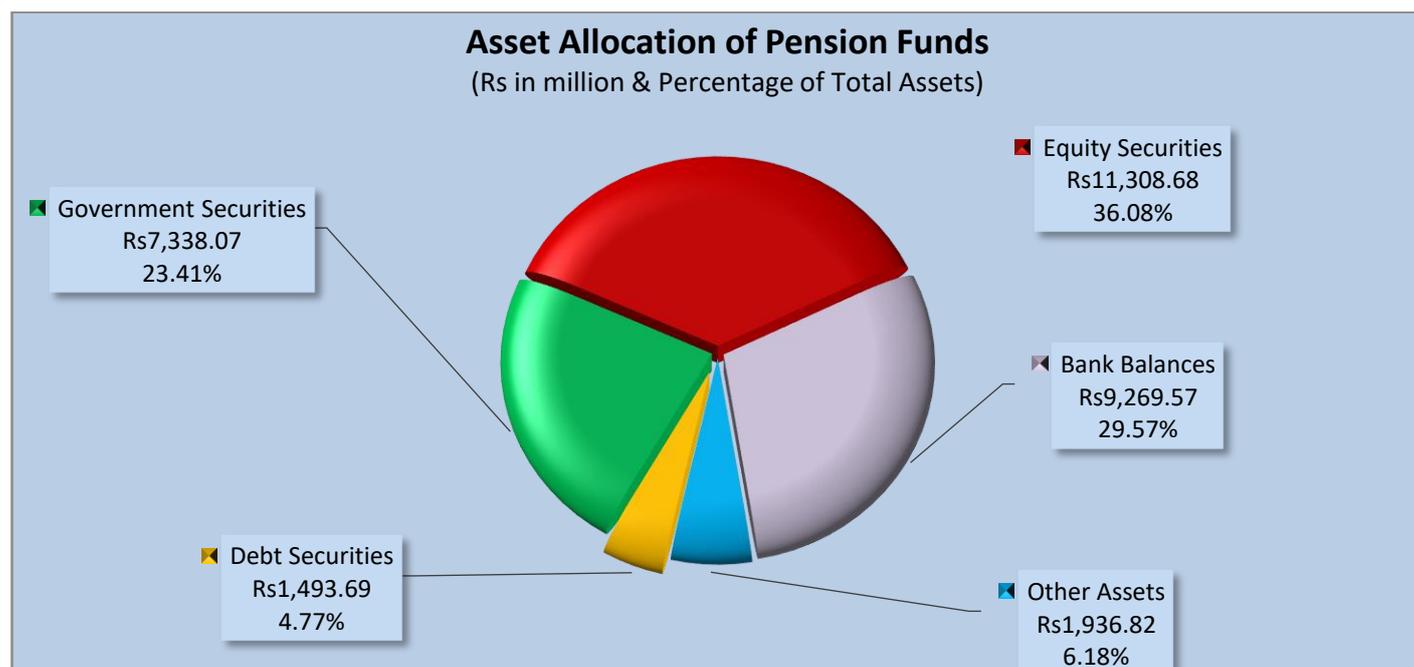
Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20
Shariah Compliant Pension Funds	2,994	4,991	7,899	11,741	16,426	17,042	16,862	20,152
Conventional Pension Funds	1,860	3,319	5,995	7,576	9,344	9,786	9,636	11,194
Total assets of Pension Funds	4,854	8,310	13,894	19,317	25,770	26,828	26,498	31,347
Share of Shariah Compliant Pension Funds	62%	60%	57%	61%	64%	64%	64%	64%
Share of Conventional Pension Funds	38%	40%	43%	39%	36%	36%	36%	36%
Compound Annual Growth Rate (June 13 to June 2020) Shariah Compliant Pension Fund						31.31%		
Compound Annual Growth Rate (June 13 to June 2020) Conventional Pension Fund						29.23%		



Asset Allocation of Pension Funds



Detail of Investor Accounts in Pension Funds

Description	No. of investor accounts as at June 30, 2020 (With balance > 0)	Value of Investment as at June 30, 2020 (Rs. in Millions)	% of total Investment Value
Resident			
Individuals	34,386	27,663.96	90.00%
Associated Banks/DFIs/AMCs	14	2,404.66	7.82%
Other financial institutions	1	341.593	1.11%
Foreign			
Individuals	8	329.16	1.07%
Non-Individuals	-	-	0.00%
Total	34,409	30,739.37	100.00%

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at June 30, 2020 are 34,409
 Number of investor accounts having zero balance as at June 30, 2020 are 15,612
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at June 30, 2020 are 50,021

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

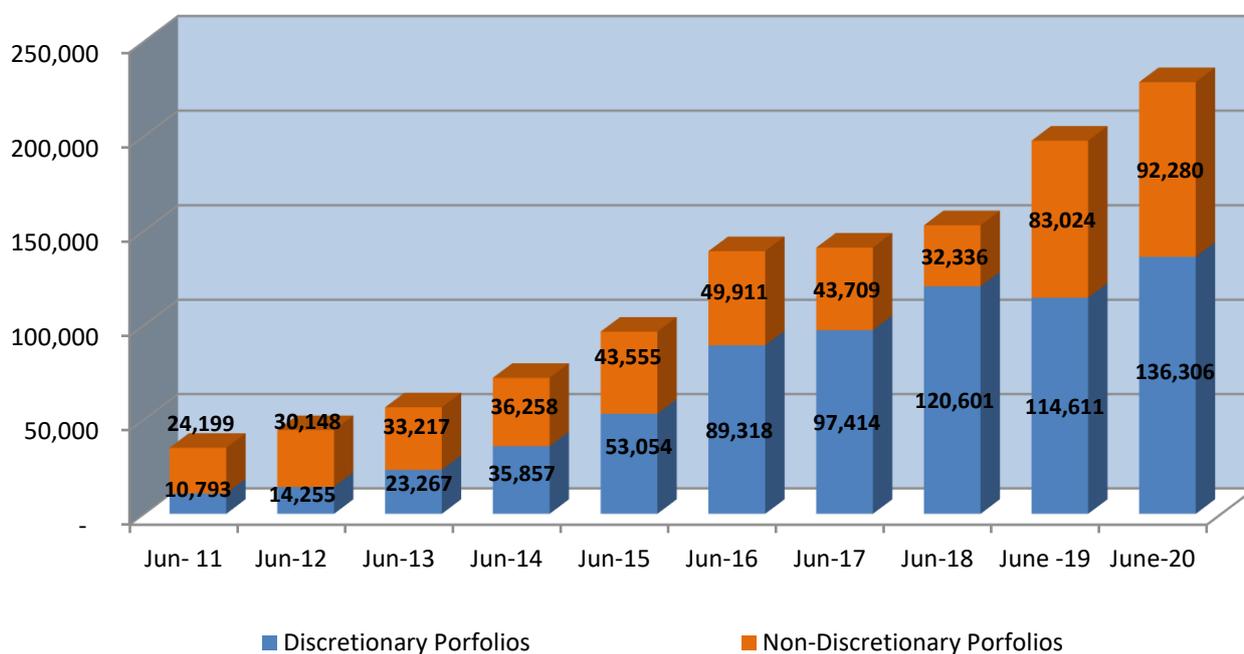
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June-20
Discretionary Portfolios	23,267	35,857	53,054	89,318	97,414	20,601	114,611	136,306
Non-Discretionary Portfolios	33,217	36,258	43,555	49,911	43,709	32,336	83,024	92,280
Total Assets of Portfolios	56,484	72,115	96,609	139,229	141,123	152,937	197,635	228,585

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)



REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL FUND

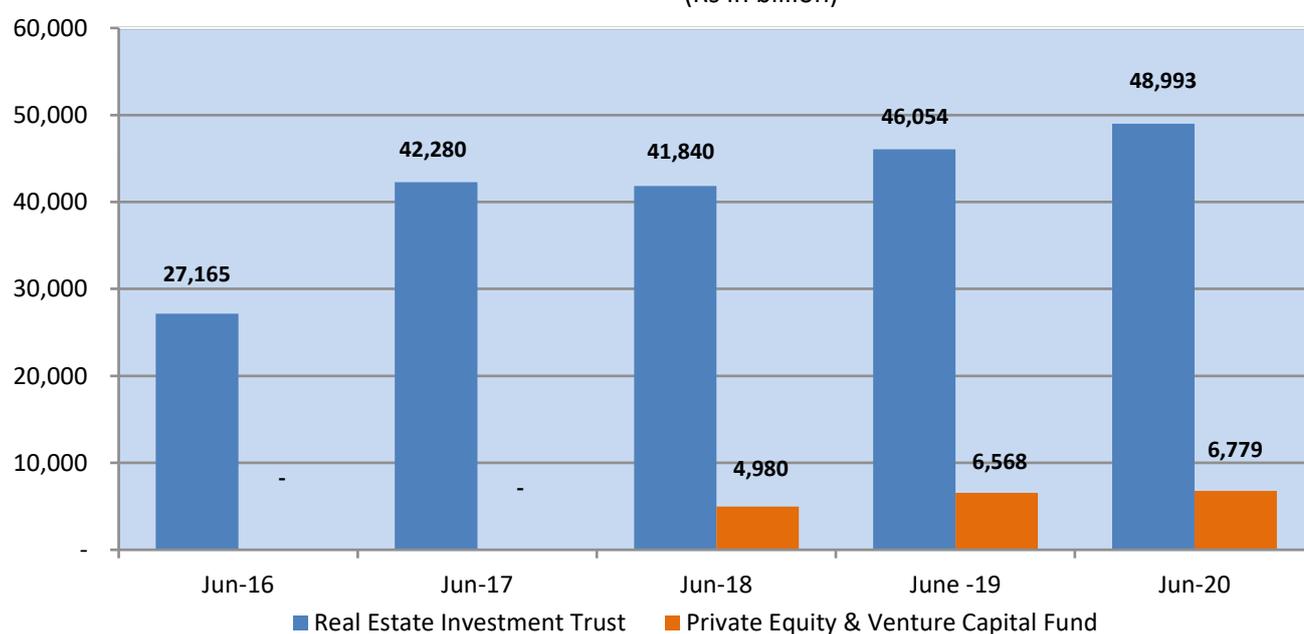
Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	June-20
Real Estate Investment Trust	27,165	42,280	41,840	46,054	48,993
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,779
Total Assets	27,165	42,280	46,820	52,622	55,772

Trend of Total Assets of Real Estate Investment Trust & Private Equity & Venture Capital Fund

(Rs in billion)



LEASING COs, MODARABAS, INVESTMENT BANKS AND NON-BANK

MICROFINANCE COs

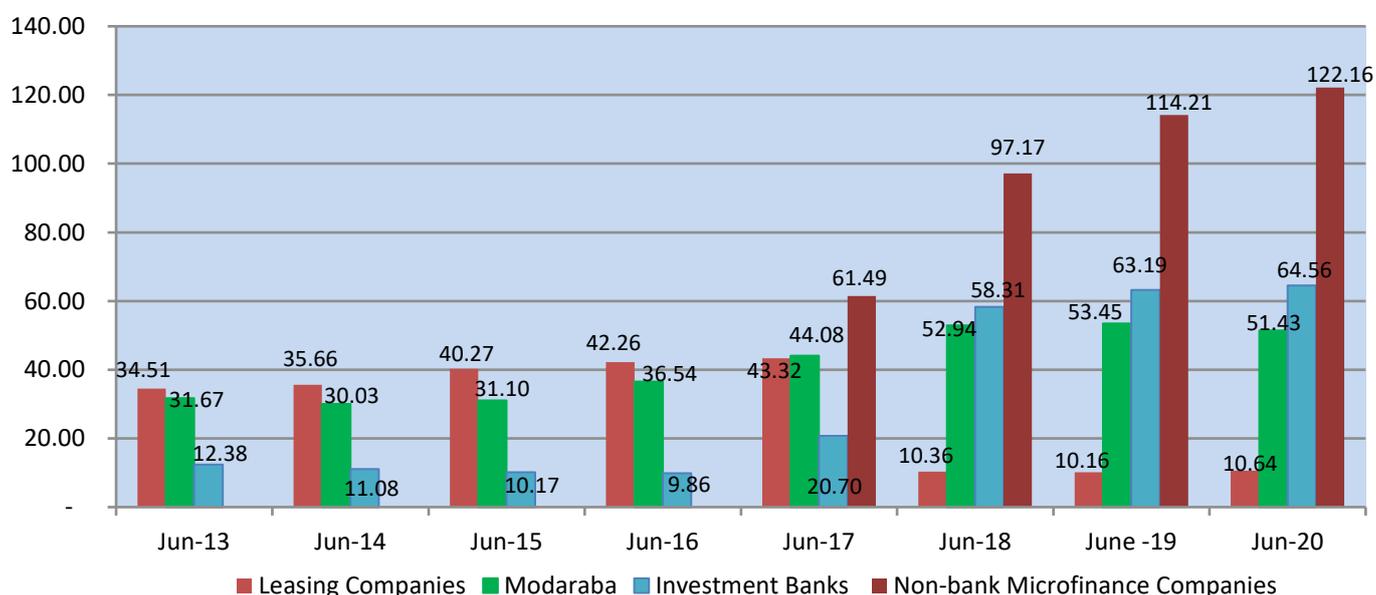
Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank Microfinance Cos.

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June -20
Leasing Companies	34.51	35.66	40.27	42.26	43.32	10.36	10.16	10.64
Modaraba	31.67	30.03	31.10	36.54	44.08	52.94	53.45	51.43
Investment Banks	12.38	11.08	10.17	9.86	20.70	58.31	63.19	64.56
Non-bank Microfinance Companies	-	-	-	-	61.49	97.17	114.21	122.16

Trend of Total Assets of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in billion)



Note 1. Previous information of three Investment Banks, which did not file online returns, is included in above table.

Note2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

Note 3. One Modaraba did not file online returns, however, its previous information is included in above table.

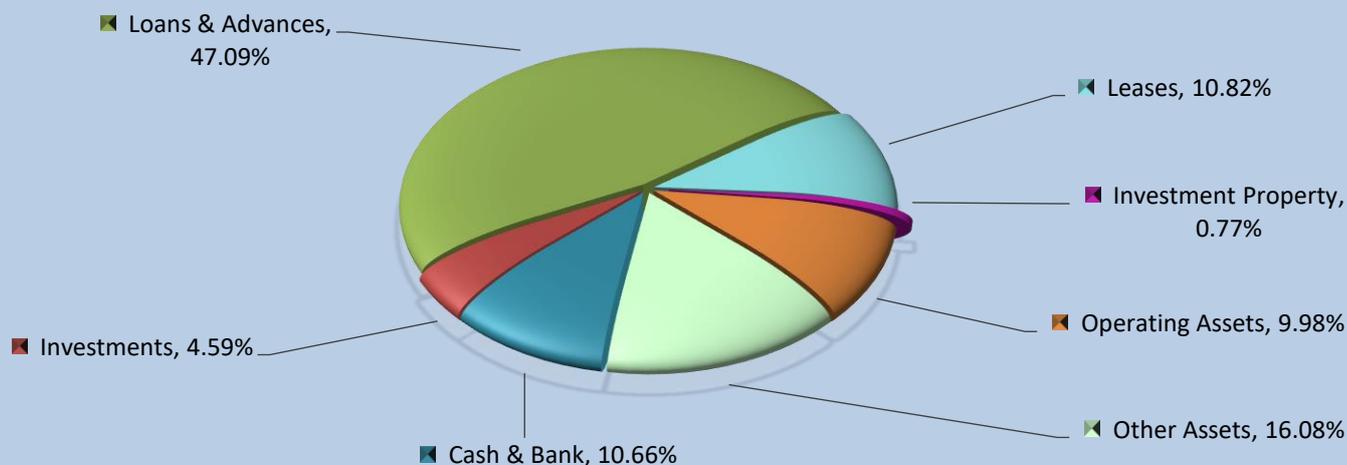
Note 4. Previous information pertaining to three Non-Bank Microfinance Companies, which did not file online returns, is included in above table.

Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Modarabas	3,126	2,661	13,436	5,350	1,151	16,291	9,222	51,237
Leasing Companies	543	139	485	6,725	154	184	2,409	10,639
Investment Banks	605	6,930	28,630	14,188	445	2,925	5,593	59,316
Non-bank Microfinance Companies	21,616	1,411	71,789	-	116	4,840	21,829	121,600
Total	25,890	11,141	114,340	26,263	1,866	24,240	39,053	242,792

Asset Allocation of Leasing Companies , Modarabas & Investment Banks



Note 1. Information pertaining to three Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to one Modaraba is not included in above table.

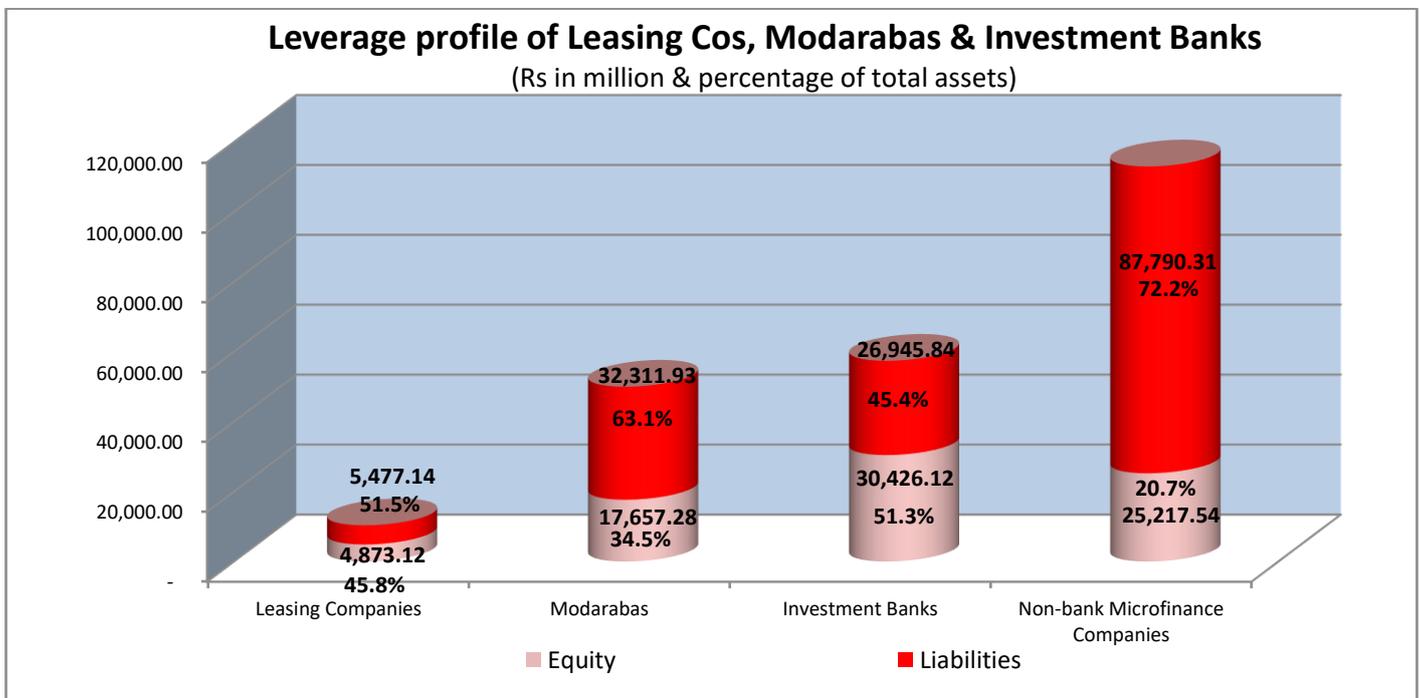
Note 3. Information pertaining to three Non-Bank Microfinance Company is not included in above table.

Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,873.12	5,477.14	10,639.00	45.8%	51.5%
Modarabas	17,657.28	32,311.93	51,237.00	34.5%	63.1%
Investment Banks	30,426.12	26,945.84	59,316.00	51.3%	45.4%
Non-bank Microfinance Companies	25,217.54	87,790.31	121,599.56	20.7%	72.2%

* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets



Note 1. Information pertaining to three Investment Banks, which did not file online returns, is not included in above table.

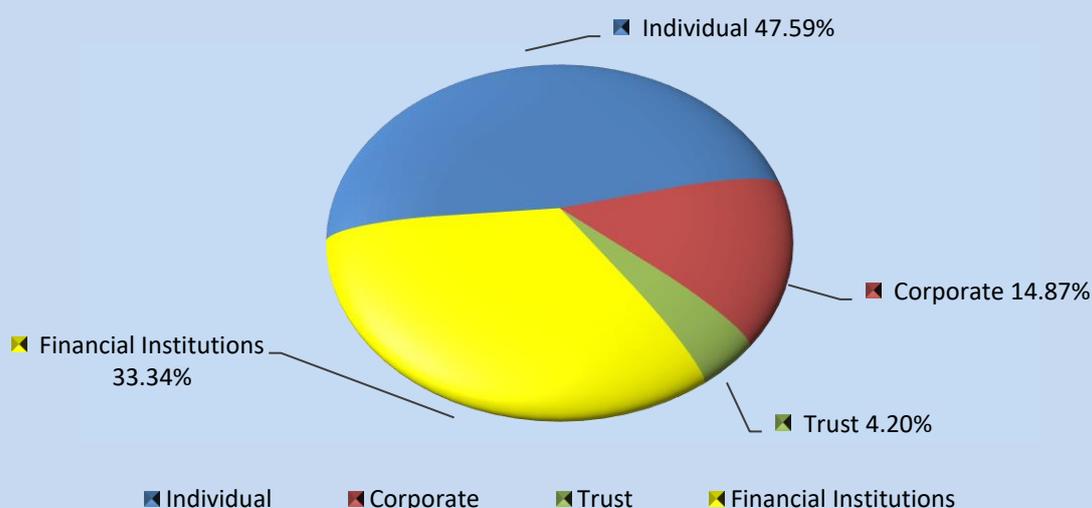
Note 2. Information pertaining to one Modaraba is not included in above table.

Note 3. Information pertaining to three Non-Bank Microfinance Company is not included in above table

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	423.91	2,865.61	4,010.16	7,299.68	47.59%
Corporate	92.41	1,937.76	250.84	2,281.01	14.87%
Trust	-	432.42	212.52	644.94	4.20%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	5,114	-	5,114.36	33.34%
Total	516.32	10,350.15	4,473.52	15,339.99	100.00%

Deposit raising of Leasing Companies, Modarabas & Investment Banks
(Percentage of Total Deposits)



Note 1. Information pertaining to three Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to one Modaraba is not included in above table.

Note 3. Information pertaining to three Non-Bank Microfinance Company is not included in above table

ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	1,588.62	1,732.61	-143.99	408.03	338.13	69.90	0.00	1.50	-1.50	1,996.65	2,072.24	-75.59
Asset Allocation	3,376.54	3,185.61	190.93	192.84	83.93	108.91	0.00	0.00	0.00	3,569.38	3,269.53	299.84
Balanced	66.40	25.85	40.55	57.84	3.33	54.51	0.40	0.00	0.40	124.64	29.18	95.46
Capital Protected	42.09	163.66	-121.57	251.80	650.00	-398.20	0.00	0.00	0.00	293.90	813.66	-519.76
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	2,024.59	2,139.79	-115.20	818.69	666.89	151.79	205.33	212.18	-6.86	3,048.60	3,018.86	29.74
Fund Of Funds	70.01	80.02	-10.02	10.98	3.79	7.18	0.00	0.00	0.00	80.98	83.82	-2.84
Income	11,098.72	12,869.92	-1,771.20	8,868.91	7,964.91	903.99	36.43	39.46	-3.02	20,004.06	20,874.29	-870.23
Index Tracker	0.04	0.12	-0.08	0.00	6.48	-6.48	0.00	0.00	0.00	0.04	6.60	-6.56
Money Market	25,718.16	20,672.22	5,045.94	38,223.87	32,557.43	5,666.43	885.26	435.85	449.41	64,827.29	53,665.50	11,161.79
Total	43,985.15	40,869.78	3,115.37	48,832.94	42,274.91	6,558.04	1,127.42	688.99	438.43	93,945.52	83,833.68	10,111.84

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individual	Net Issuance/(Redemptions) - Individual s	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	91.98	143.04	-51.05	3,636.01	2,877.00	759.01	0.00	0.00	0.00	3,727.99	3,020.04	707.95
Islamic Asset Allocation	570.58	424.03	146.55	11,063.13	8,257.93	2,805.20	0.00	0.00	0.00	11,633.70	8,681.96	2,951.74
Islamic Balanced	138.35	61.71	76.64	86.75	33.70	53.05	0.00	0.00	0.00	225.10	95.41	129.69
Islamic Capital Protected	94.98	1.75	93.22	5.78	0.00	5.78	0.00	0.00	0.00	100.76	1.76	99.01
Islamic Commodity	0.00	124.92	-124.92	0.00	0.00	0.00	0.00	0.00	0.00	0.00	124.92	-124.92
Islamic Equity	4,989.66	4,853.02	136.64	1,725.15	1,346.86	378.29	2,752.38	2,647.32	105.06	9,467.19	8,847.20	619.99
Islamic Fund of Funds	191.03	1,389.14	-1,198.12	215.17	1,015.75	-800.58	0.00	13.00	-13.00	406.19	2,417.89	-2,011.70
Islamic Income	28,582.65	31,004.32	-2,421.66	15,814.02	12,427.95	1,720.91	6,215.76	6,158.06	57.70	48,947.27	49,590.32	-643.06
Islamic Index Tracker	73.86	83.06	-9.20	0.00	9.40	-9.40	0.00	0.00	0.00	73.86	92.46	-18.60
Islamic Money Market	23,070.63	18,528.65	4,541.98	28,277.52	30,179.05	-1,901.53	5.08	16.53	-11.45	51,353.23	48,724.23	2,629.00
Total	57,803.72	56,613.64	1,190.08	60,823.52	56,147.64	3,010.73	8,973.22	8,834.91	138.31	125,935.30	121,596.19	4,339.11

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,239.89	386.68	179.50	108.22	1.13	236.76	521.86	1,041.04	545.42	1.32	0.00
Asset Allocation	6,050.19	404.04	364.74	477.22	198.62	415.00	0.90	1,688.72	105.21	5.67	29.31
Balanced	966.59	77.41	0.00	532.43	0.17	22.85	11.95	1,215.00	109.70	4.82	0.00
Capital Protected	2,468.37	277.34	0.00	0.00	0.00	6,380.18	0.00	82.83	81.77	0.00	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	34,961.65	2,635.44	3,765.29	14,005.91	5,138.13	6,712.27	780.42	33,877.15	4,757.86	601.40	5.38
Fund Of Funds	761.33	243.84	0.00	0.00	0.00	255.50	739.32	396.14	88.95	0.00	0.00
Income	33,342.52	2,004.51	282.62	1,647.15	3,296.70	12,809.72	495.93	10,576.09	5,201.32	311.35	23.60
Index Tracker	28.72	7.38	0.00	0.00	0.00	21.64	0.00	332.03	0.00	0.00	4.93
Money Market	52,580.74	2,892.22	1,561.46	1,181.40	2,386.68	116,181.13	345.39	10,206.40	2,358.26	401.32	405.08
Total	132,400.00	8,928.87	6,153.61	17,952.33	11,021.44	143,035.05	2,895.76	59,415.41	13,248.49	1,325.88	468.30

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	348.13	0.00	0.00	1,461.50	0.01	22.39	0.00	50.52	0.09	0.00	0.00
Islamic Asset Allocation	7,921.41	145.50	44.45	2,615.72	45.33	2,382.59	650.39	2,157.25	202.42	10.97	0.00
Islamic Balanced	1,979.03	272.00	0.02	8.78	1.72	624.14	0.00	988.47	31.81	9.59	0.00
Islamic Capital Protected	175.64	69.75	0.00	0.00	0.00	0.84	0.00	68.45	0.00	0.00	0.00
Islamic Commodity	420.91	91.31	0.00	0.00	0.00	29.35	0.00	0.00	3.65	2.72	0.00
Islamic Equity	23,430.06	2,444.48	518.26	4,720.92	375.15	6,408.38	4,584.44	12,027.77	995.50	443.97	0.00
Islamic Fund of Funds	10,352.33	152.99	0.00	17.06	2.97	2,523.42	4,478.85	2,768.43	1,380.71	29.04	0.00
Islamic Income	66,616.18	739.22	1,269.57	4,401.53	2,281.43	20,277.69	7,191.78	7,807.42	3,937.81	299.75	0.00
Islamic Index Tracker	334.44	778.78	0.00	0.00	0.00	620.43	51.76	69.41	0.00	2.36	0.00
Islamic Money Market	34,848.86	3,146.01	2,244.57	970.72	30.22	58,041.20	132.33	3,189.75	6,550.43	117.14	0.00
Total	146,426.99	7,840.04	4,076.88	14,196.24	2,736.82	90,930.43	17,089.55	29,127.47	13,102.41	915.55	0.00

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	3,164.00	124.06	64.05	60.02	6.00	3.94	0.00	3.95	3,170.00	128.00	64.05	63.96
Karachi	90,829.00	27,752.98	26,811.80	941.18	3,269.00	31,549.20	31,553.99	-4.80	94,098.00	59,302.18	58,365.80	936.38
Larkana	292.00	22.87	18.54	4.33	0.00	0.00	0.00	0.00	292.00	22.87	18.54	4.33
Mirpur Khas	216.00	1.58	1.38	0.20	0.00	0.00	0.00	0.00	216.00	1.58	1.38	0.20
Nawab Shah	98.00	6.49	0.21	6.28	0.00	0.00	0.00	0.00	98.00	6.49	0.21	6.28
Others	1,796.00	167.10	76.68	90.42	33.00	78.76	9.35	69.41	1,829.00	245.86	86.03	159.83
Sukkur	703.00	9.72	10.20	-0.49	0.00	0.00	0.00	0.00	703.00	9.72	10.21	-0.49
Sindh	97,098.00	28,084.80	26,982.86	1,101.94	3,308.00	31,631.90	31,563.34	68.55	100,406.00	59,716.70	58,546.21	1,170.49
Bahawalpur	224.00	84.34	79.08	5.26	1.00	0.05	0.00	0.05	225.00	84.39	79.08	5.31
Faisalabad	1,565.00	1,232.34	1,060.69	171.66	35.00	2,302.96	2,406.95	-103.99	1,600.00	3,535.30	3,467.63	67.67
Gujranwala	766.00	253.02	201.65	51.37	18.00	27.97	0.19	27.78	784.00	280.99	201.84	79.15
Lahore	11,990.00	6,591.50	5,864.66	726.84	653.00	3,011.38	2,481.16	530.22	12,643.00	9,602.87	8,345.81	1,257.06
Multan	2,141.00	348.46	343.80	4.66	30.00	372.55	373.74	-1.19	2,171.00	721.01	717.54	3.47
Others	2,730.00	460.56	329.43	131.12	23.00	218.64	11.13	207.51	2,753.00	679.20	340.57	338.63
Rahim Yar Khan	190.00	14.81	7.25	7.56	3.00	16.68	0.04	16.64	193.00	31.50	7.29	24.21
Rawalpindi	3,043.00	4,867.95	901.14	3,966.82	108.00	8,445.09	2,906.63	5,538.46	3,151.00	13,313.04	3,807.77	9,505.27
Sadiqabad	27.00	11.60	11.53	0.08	1.00	0.13	0.00	0.13	28.00	11.73	11.53	0.20
Sargodha	475.00	51.98	49.45	2.53	0.00	0.00	0.00	0.00	475.00	51.98	49.45	2.53
Sialkot	704.00	191.53	154.21	37.32	14.00	42.98	83.20	-40.23	718.00	234.51	237.42	-2.91
Punjab	23,855.00	14,108.09	9,002.89	5,105.21	886.00	14,438.42	8,263.04	6,175.38	24,741.00	28,546.51	17,265.92	11,280.59
Islamabad	4,072.00	1,889.49	1,587.23	302.25	120.00	1,139.71	1,097.71	42.00	4,192.00	3,029.19	2,684.94	344.25
Capital Territory	4,072.00	1,889.49	1,587.23	302.25	120.00	1,139.71	1,097.71	42.00	4,192.00	3,029.19	2,684.94	344.25
Abbottabad	434.00	25.85	23.63	2.22	1.00	0.01	0.00	0.01	435.00	25.86	23.63	2.23
Bannu	76.00	9.17	4.63	4.54	0.00	0.00	0.00	0.00	76.00	9.17	4.63	4.54

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	85.00	0.85	0.36	0.49	0.00	0.00	0.00	0.00	85.00	0.85	0.36	0.49
Mansehra	32.00	0.22	0.22	0.00	0.00	0.00	0.00	0.00	32.00	0.22	0.22	0.00
Nowshera	472.00	24.80	16.45	8.35	3.00	0.83	0.00	0.83	475.00	25.63	16.45	9.18
Others	1,559.00	129.43	50.85	78.59	6.00	0.07	0.06	0.01	536.00	129.50	50.91	78.60
Peshawar	3,348.00	1,513.77	1,244.78	268.99	40.00	221.73	204.89	16.84	3,388.00	1,735.49	1,449.67	285.83
Swat	111.00	3.85	1.71	2.13	2.00	0.00	0.00	0.00	113.00	3.85	1.71	2.14
KPK	6,117.00	1,707.93	1,342.63	365.30	52.00	222.63	204.95	17.69	5,140.00	1,930.57	1,547.58	382.99
Gwadar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	8.00	1.22	0.11	1.11	0.00	0.00	0.00	0.00	0.00	1.22	0.11	1.11
Lasbella	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	100.00	3.33	0.42	2.92	0.00	0.00	0.00	0.00	0.00	3.34	0.42	2.92
Quetta	669.00	74.23	24.01	50.22	4.00	6.89	1.36	5.54	0.00	81.13	25.37	55.76
Turbat	11.00	1.52	0.13	1.39	0.00	0.00	0.00	0.00	0.00	1.52	0.13	1.39
Balochistan	790.00	80.30	24.67	55.64	4.00	6.89	1.36	5.54	0.00	87.20	26.02	61.17
Gilgit	10.00	0.04	0.15	-0.11	0.00	0.00	0.00	0.00	10.00	0.04	0.15	-0.11
Hunza	1.00	0.27	0.00	0.27	0.00	0.00	0.00	0.00	1.00	0.27	0.00	0.27
Others	1.00	0.00	0.01	-0.01	0.00	0.00	0.00	0.00	1.00	0.00	0.01	-0.01
Gilgit Baltistan	12.00	0.31	0.16	0.15	0.00	0.00	0.00	0.00	12.00	0.31	0.16	0.15
Mirpur	200.00	39.89	16.50	23.40	1.00	0.14	0.00	0.14	201.00	40.04	16.50	23.54
Muzaffarabad	85.00	0.53	2.32	-1.79	0.00	0.00	0.00	0.00	85.00	0.53	2.32	-1.79
Others	833.00	61.40	52.70	8.70	2.00	25.35	1.06	24.29	835.00	86.75	53.76	32.99
AJ&K	1,118.00	101.83	71.52	30.31	3.00	25.49	1.06	24.43	1,121.00	127.32	72.58	54.74
Overseas	5,868.00	142.31	92.76	49.55	10.16	2.30	1.15	1.15	5,878.16	144.61	93.92	50.70
Total	138,930.00	46,115.06	39,104.72	7,010.34	4,383.16	47,467.34	41132.5978	6,334.74	141490.16	93,582.40	80,237.32	13,345.08

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	2,199.00	117.07	151.81	-34.74	10.00	0.23	0.00	0.23	2,209.00	117.31	151.82	-34.51
Karachi	78,948.00	38,363.10	37,682.73	680.37	2,179.00	53,903.55	47,051.94	6,851.61	81,127.00	92,266.65	84,734.67	7,531.98
Larkana	136.00	6.91	5.62	1.29	0.00	0.00	0.00	0.00	136.00	6.91	5.62	1.29
Mirpur Khas	119.00	8.09	27.02	-18.93	0.00	0.00	0.00	0.00	119.00	8.09	27.02	-18.93
Nawab Shah	139.00	9.09	5.47	3.63	0.00	0.00	0.00	0.00	139.00	9.09	5.47	3.63
Others	2,274.00	150.20	189.42	-39.22	18.00	1.28	0.06	1.22	2,292.00	151.48	189.48	-38.00
Sukkur	279.00	18.39	22.71	-4.32	4.00	0.00	0.00	0.00	283.00	18.39	22.71	-4.32
Sindh	84,094.00	38,672.86	38,084.77	588.09	2,211.00	53,905.07	47,052.00	6,853.07	86,305.00	92,577.93	85,136.77	7,441.16
Bahawalpur	354.00	146.86	132.49	14.37	0.00	0.00	0.00	0.00	354.00	146.86	132.49	14.37
Faisalabad	3,783.00	2,245.62	2,092.89	152.00	68.00	470.52	590.70	-120.18	3,851.00	2,715.41	2,683.59	31.82
Gujranwala	1,244.00	432.66	422.17	10.49	8.00	0.45	0.00	0.45	1,252.00	433.11	422.17	10.94
Lahore	20,842.00	7,013.76	6,540.09	473.67	398.00	1,160.56	2,642.02	-1,481.46	21,240.00	8,174.32	9,182.11	-1,007.79
Multan	2,695.00	608.95	633.06	-24.11	16.00	594.65	323.42	271.23	2,711.00	1,203.60	956.48	247.12
Others	7,541.00	1,059.79	1,158.17	-98.38	6.00	0.52	0.00	0.52	7,547.00	1,060.30	1,158.17	-97.87
Rahim Yar Khan	328.00	187.37	198.98	-11.61	1.00	0.00	10.69	-10.69	329.00	187.37	209.67	-22.30
Rawalpindi	5,799.00	1,817.41	1,778.74	38.67	53.00	3,789.09	3,739.75	49.34	5,852.00	5,606.50	5,518.49	88.01
Sadiqabad	295.00	99.22	83.73	15.49	0.00	0.00	0.00	0.00	295.00	99.22	83.73	15.49
Sargodha	534.00	45.61	29.54	16.07	2.00	0.35	0.00	0.35	536.00	45.96	29.54	16.42
Sialkot	1,312.00	291.00	309.62	-18.62	9.00	6.66	0.00	6.66	1,321.00	297.66	309.62	-11.96
Punjab	44,727.00	13,948.25	13,379.48	568.04	561.00	6,022.79	7,306.59	-1,283.80	45,288.00	19,970.32	20,686.07	-715.75
Islamabad	7,416.00	2,886.28	2,824.33	61.95	87.00	519.36	330.99	188.37	7,501.00	3,405.64	3,155.32	250.32
Capital Territory	7,416.00	2,886.28	2,824.33	61.95	87.00	519.36	330.99	188.37	7,501.00	3,405.64	3,155.32	250.32
Abbottabad	574.00	75.24	86.95	-11.71	0.00	0.00	0.00	0.00	574.00	75.24	86.95	-11.71

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	70.00	2.85	0.16	2.69	0.00	0.00	0.00	0.00	70.00	2.85	0.16	2.69
Dera Ismail Khan	67.00	9.57	9.42	0.15	0.00	0.00	0.00	0.00	67.00	9.57	9.42	0.15
Mansehra	241.00	78.58	71.20	7.38	0.00	0.00	0.00	0.00	241.00	78.58	71.20	7.38
Nowshera	329.00	115.90	119.91	-4.01	3.00	4.09	4.04	0.05	332.00	119.99	123.96	-3.96
Others	2,498.00	260.55	314.27	-53.72	2.00	10.10	10.10	0.00	2,500.00	270.65	324.37	-53.72
Peshawar	4,101.00	860.87	926.02	-65.15	22.00	16.98	0.20	16.78	4,123.00	877.85	926.22	-48.37
Swat	488.00	146.24	157.04	-10.80	0.00	0.00	0.00	0.00	488.00	146.24	157.04	-10.80
KPK	8,368.00	1,549.80	1,684.98	-135.18	27.00	31.17	14.34	16.83	8,395.00	1,580.97	1,699.32	-118.35
Gwadar	12.00	0.05	7.60	-7.56	0.00	0.00	0.00	0.00	12.00	0.05	7.61	-7.56
Hub	23.00	1.30	0.54	0.76	0.00	0.00	0.00	0.00	23.00	1.30	0.54	0.76
Khuzdar	5.00	0.00	0.01	-0.01	0.00	0.00	0.00	0.00	5.00	0.00	0.01	-0.01
Lasbella	6.00	0.01	1.14	-1.13	0.00	0.00	0.00	0.00	6.00	0.01	1.14	-1.13
Others	63.00	5.15	3.69	1.46	0.00	0.00	0.00	0.00	63.00	5.15	3.69	1.46
Quetta	300.00	43.65	34.42	9.23	4.00	11.25	9.69	1.56	304.00	54.90	44.11	10.79
Turbat	4.00	1.57	1.44	0.13	0.00	0.00	0.00	0.00	4.00	1.57	1.44	0.13
Balochistan	413.00	51.73	48.84	2.89	4.00	11.25	9.69	1.56	417.00	62.98	58.53	4.45
Gilgit	25.00	7.38	9.92	-2.53	2.00	0.90	0.30	0.60	27.00	8.28	10.22	-1.93
Hunza	12.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12.00	0.00	0.00	0.00
Others	10.00	0.00	3.14	-3.14	1.00	0.22	0.00	0.22	11.00	0.22	3.14	-2.92
Gilgit Baltistan	47.00	7.38	13.06	-5.68	3.00	1.12	0.30	0.82	50.00	8.50	13.36	-4.86
Mirpur	265.00	25.07	44.36	-19.29	1.00	0.34	0.00	0.34	266.00	25.42	44.36	-18.95
Muzaffarabad	258.00	36.26	30.29	5.97	1.00	1.58	0.00	1.58	259.00	37.85	30.29	7.55
Others	256.00	9.79	41.57	-31.78	3.00	0.00	0.00	0.00	259.00	9.79	41.57	-31.78
AJ&K	779.00	71.13	116.22	-45.10	5.00	1.92	0.00	1.92	784.00	73.05	116.22	-43.17
Overseas	557.00	248.10	192.96	55.14	1.02	0.00	0.00	0.00	558.02	248.10	192.96	55.14
Total	146,401.00	57,435.54	56,344.65	1,090.16	2,899.02	60,492.69	54,713.91	5,778.78	149,298.02	117,927.50	111,058.56	6,868.94

Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	32	0	32	70	0	70
Karachi	322	15	337	1,424	21	1,445
Larkana	3	0	3	3	0	3
Mirpur Khas	3	0	3	5	0	5
Nawab Shah	9	0	9	9	0	9
Others	57	0	57	72	0	72
Sukkur	3	0	3	7	0	7
Sindh	429	15	444	1,590	21	1,611
Bahawalpur	17	0	17	20	0	20
Faisalabad	32	0	32	90	1	91
Gujranwala	39	0	39	30	0	30
Lahore	245	10	255	659	2	661
Multan	42	1	43	105	0	105
Others	133	1	134	353	0	353
Rahim Yar Khan	12	0	12	22	0	22
Rawalpindi	51	13	64	194	3	197
Sadiqabad	1	0	1	14	0	14
Sargodha	19	0	19	22	0	22
Sialkot	43	0	43	38	0	38
Punjab	634	25	659	1,547	6	1,553
Islamabad	73	2	75	230	2	232
Capital Territory	b	2	75	230	2	232
Abbottabad	1	0	1	13	0	13
Bannu	2	0	2	1	0	1

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	0	0	0	5	0	5
Mansehra	2	0	2	7	0	7
Nowshera	3	0	3	10	0	10
Others	8	0	8	52	0	52
Peshawar	18	0	18	74	0	74
Swat	0	0	0	14	0	14
KPK	34	0	34	176	0	176
Gwadar	0	0	0	1	0	1
Hub	0	0	0	0	0	0
Khuzdar	1	0	1	0	0	0
Lasbella	1	0	1	1	0	1
Others	6	0	6	1	0	1
Quetta	9	1	10	11	0	11
Turbat	1	0	1	1	0	1
Balochistan	18	1	19	15	0	15
Gilgit	0	0	0	4	0	4
Hunza	0	0	0	0	0	0
Others	3	0	3	0	0	0
Gilgit Baltistan	3	0	3	4	0	4
Mirpur	7	0	7	5	0	5
Muzaffarabad	1	0	1	5	0	5
Others	1	0	1	7	0	7
AJ&K	9	0	9	17	0	17
Overseas	1	0	1	5	0	5
Total	1,201	43	1,244	3,584	29	3,613

Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,928.00	793.94	26.00	150.99	5,954.00	944.93	2,820.00	792.90	2.00	1.92	2,822.00	794.83
Karachi	107,595.00	64,780.41	3,878.00	213,209.15	111,473.00	277,989.56	109,448.00	83,121.46	2,578.00	132,566.16	112,026.00	215,687.62
Larkana	319.00	39.85	1.00	0.00	320.00	39.85	219.00	46.69	1.00	0.00	220.00	46.70
Mirpur Khas	176.00	16.76	0.00	0.00	176.00	16.76	199.00	64.09	2.00	11.47	201.00	75.57
Nawab Shah	175.00	66.39	1.00	54.88	176.00	121.27	166.00	60.04	0.00	0.00	166.00	60.04
Others	1,865.00	723.79	14.00	633.88	1,879.00	1,357.67	3,189.00	1,001.40	11.00	76.35	3,200.00	1,077.75
Sukkur	1,301.00	246.30	6.00	74.46	1,307.00	320.76	381.00	128.98	0.00	0.00	381.00	128.98
Sindh	117,359.00	66,667.43	3,926.00	214,123.36	121,285.00	280,790.80	116,422.00	85,215.57	2,594.00	132,655.91	119,016.00	217,871.48
Bahawalpur	577.00	306.54	7.00	37.91	584.00	344.46	593.00	287.16	3.00	2.24	596.00	289.40
Faisalabad	4,988.00	2,803.97	106.00	8,032.51	5,094.00	10,836.48	6,575.00	3,192.38	126.00	1,792.53	6,701.00	4,984.90
Gujranwala	2,701.00	1,083.41	21.00	116.22	2,722.00	1,199.63	2,322.00	981.71	23.00	7.98	2,345.00	989.69
Lahore	38,767.00	33,399.73	1,648.00	29,774.48	40,415.00	63,174.21	43,364.00	27,145.17	892.00	9,354.88	44,256.00	36,500.05
Multan	6,535.00	2,265.63	85.00	877.90	6,620.00	3,143.53	4,554.00	2,261.25	26.00	749.04	4,580.00	3,010.29
Others	7,286.00	3,237.62	62.00	938.57	7,348.00	4,176.19	11,309.00	4,398.09	21.00	94.76	11,330.00	4,492.85
Rahim Yar Khan	438.00	186.01	1.00	90.02	439.00	276.03	530.00	264.29	0.00	0.00	530.00	264.29
Rawalpindi	10,880.00	4,743.00	240.00	30,805.29	11,120.00	35,548.29	10,628.00	6,434.19	125.00	15,922.53	10,753.00	22,356.72
Sadiqabad	75.00	36.28	0.00	0.00	75.00	36.28	339.00	280.74	0.00	0.00	339.00	280.74
Sargodha	1,874.00	768.16	5.00	8.98	1,879.00	777.15	976.00	342.87	3.00	10.21	979.00	353.09
Sialkot	2,685.00	1,200.51	38.00	297.18	2,723.00	1,497.69	2,265.00	841.35	22.00	349.89	2,287.00	1,191.24
Punjab	76,806.00	50,030.86	2,213.00	70,979.07	79,019.00	121,009.93	83,455.00	46,429.20	1,241.00	28,284.07	84,696.00	74,713.27
Islamabad	21,401.00	8,561.29	518.00	11,187.01	21,919.00	19,748.30	15,423.00	11,014.81	208.00	3,215.85	15,631.00	14,230.66
Capital Territory	21,401.00	8,561.29	518.00	11,187.01	21,919.00	19,748.30	15,423.00	11,014.81	208.00	3,215.85	15,631.00	14,230.66

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	1,064.00	345.64	14.00	38.12	1,078.00	383.75	1,201.00	414.90	3.00	12.00	1,204.00	426.90
Bannu	40.00	40.62	0.00	0.00	40.00	40.62	116.00	36.14	0.00	0.00	116.00	36.14
Dera Ismail Khan	74.00	37.61	0.00	0.00	74.00	37.61	85.00	32.78	0.00	0.00	85.00	32.78
Mansehra	80.00	40.21	2.00	153.26	82.00	193.47	378.00	147.50	0.00	0.00	378.00	147.50
Nowshera	767.00	164.73	12.00	14.64	779.00	179.37	599.00	307.55	9.00	5.56	608.00	313.11
Others	1,049.00	448.40	13.00	1.00	1,062.00	449.39	3,203.00	1,279.18	9.00	174.25	3,212.00	1,453.42
Peshawar	5,688.00	2,310.79	77.00	749.57	5,765.00	3,060.36	6,701.00	3,002.74	50.00	280.93	6,751.00	3,283.67
Swat	61.00	16.56	5.00	1.44	66.00	18.00	682.00	304.85	0.00	0.00	682.00	304.86
KPK	8,823.00	3,404.55	123.00	958.02	8,946.00	4,362.58	12,965.00	5,525.64	71.00	472.73	13,036.00	5,998.37
Gwadar	6.00	2.28	0.00	0.00	6.00	2.28	15.00	17.03	0.00	0.00	15.00	17.03
Hub	6.00	1.78	0.00	0.00	6.00	1.78	45.00	6.08	0.00	0.00	45.00	6.08
Khuzdar	8.00	1.91	0.00	0.00	8.00	1.91	7.00	0.62	0.00	0.00	7.00	0.62
Lasbella	1.00	0.00	0.00	0.00	1.00	0.00	29.00	2.43	0.00	0.00	29.00	2.43
Others	59.00	14.23	0.00	0.00	59.00	14.23	96.00	24.23	0.00	0.00	96.00	24.23
Quetta	1,644.00	463.46	19.00	135.25	1,663.00	598.72	698.00	211.86	10.00	58.09	708.00	269.96
Turbat	8.00	6.44	0.00	0.00	8.00	6.44	5.00	0.86	0.00	0.00	5.00	0.86
Balochistan	1,732.00	490.11	19.00	135.25	1,751.00	625.37	895.00	263.11	10.00	58.09	905.00	321.20
Gilgit	52.00	0.70	0.00	0.00	52.00	0.70	53.00	13.75	2.00	18.61	55.00	32.36
Hunza	1.00	0.08	0.00	0.00	1.00	0.08	1.00	0.00	0.00	0.00	1.00	0.00
Others	27.00	3.72	1.00	0.00	28.00	3.72	22.00	8.15	1.00	4.62	23.00	12.77
Gilgit Baltistan	80.00	4.49	1.00	0.00	81.00	4.49	76.00	21.90	3.00	23.23	79.00	45.13
Mirpur	2,106.00	897.44	3.00	1.53	2,109.00	898.97	798.00	415.69	2.00	15.49	800.00	431.18
Muzaffarabad	94.00	24.50	1.00	0.00	95.00	24.50	297.00	76.46	3.00	26.49	300.00	102.95
Others	339.00	283.82	4.00	48.95	343.00	332.77	375.00	264.16	0.00	0.00	375.00	264.16
AJ&K	2,539.00	1,205.77	8.00	50.48	2,547.00	1,256.25	1,470.00	756.31	5.00	41.98	1,475.00	798.29
Overseas	887.00	1,754.58	9.00	113.50	896.00	1,868.09	914.00	1,566.04	3.00	5.00	917.00	1,571.05
Total	229,627.00	132,119.09	6,817.00	297,546.69	236,444.00	429,665.79	231,620.00	150,792.59	4,135.00	164,756.86	235,755.00	315,549.45



SECP