

Summary of NBFCs, NEs. & Modarabas Sector March 2020



Securities & Exchange Commission of Pakistan
Specialized Companies Division
Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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SNAPSHOT OF NBFI INDUSTRY AS OF MARCH 31, 2020

| Sector | No. of Entities | Total Assets (Rs in Billion) | Percentage of Total Assets |
|---|-----------------|------------------------------|----------------------------|
| Asset Management Companies/ Investment Advisors | 23 | 37.25 | 2.87% |
| Mutual Funds (216) and Plans (92) | 216 | 695.26 | 53.53% |
| Discretionary & Non-Discretionary Portfolios | - | 224.68 | 17.30% |
| Pension Funds | 19 | 28.09 | 2.16% |
| REIT Management Companies | 7 | 05.95 | 0.46% |
| Real Estate Investment Trust (REIT Scheme) | 1 | 49.55 | 3.82% |
| Investment Banks | 12 | 65.09 | 5.01% |
| Non-Bank Microfinance Companies | 25 | 122.16 | 9.41% |
| Leasing Companies | 7 | 10.64 | 0.82% |
| Modarabas | 28 | 53.16 | 4.09% |
| Private Equity Companies | 4 | 00.11 | 0.01% |
| Private Equity & Venture Capital Funds | 5 | 06.78 | 0.52% |
| Total | 347 | 1,298.72 | 100.00% |

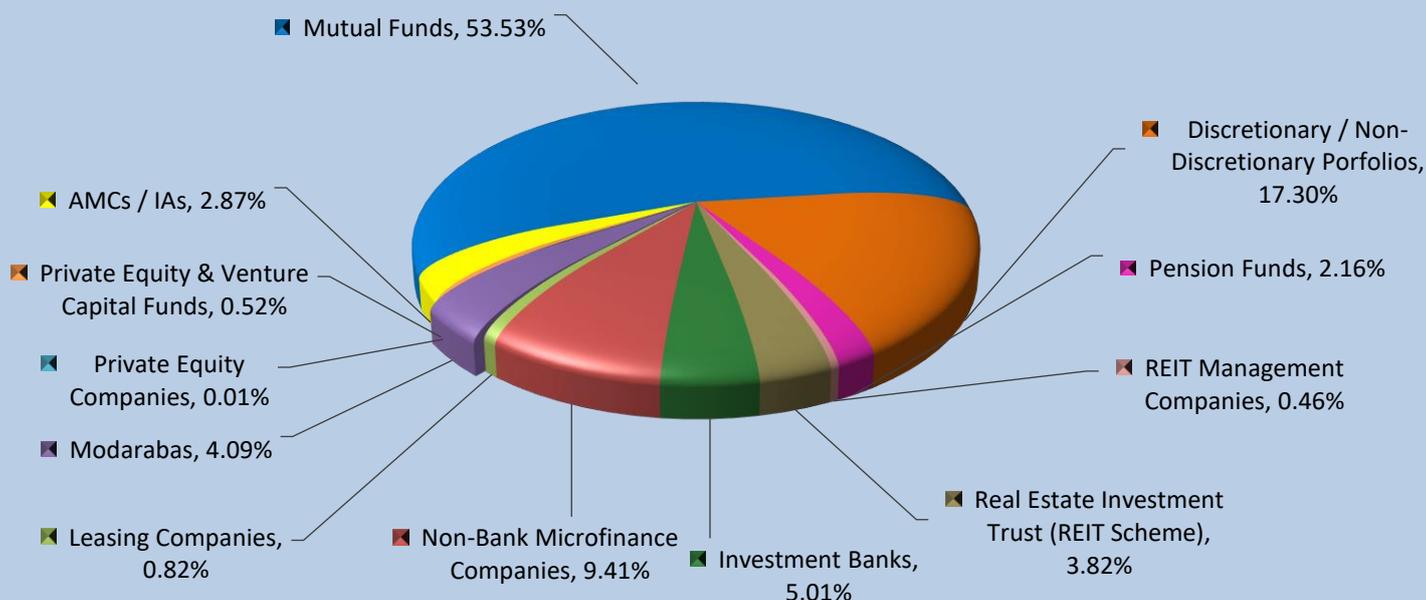
Note 1: BMA Asset Management Company Ltd (BAML) did not file its returns for the month of February 2020 owing to some technical issue; therefore, Annexures to the Sector Report do not include information pertaining to BAML and funds/portfolios under management. However, total assets value of BAML, funds and discretionary/non-discretionary portfolios under its management was received via email for the month of March 2020, which has been included in above table and in two Annexures.

Note 2: The information pertaining to five RMCs, based on their latest available accounts for the period ended on September 30, 2019, is included in the above table, whereas, one NBFC (which holds license of investment advisory services) has been granted license to undertake REIT Management services in December 2019 and its assets are included in the assets of AMCs/IAs in the above table. In addition to this, information of one RMC, which has been granted license in February 2020, has not been included in the above table.

Note 3: Two NBFCs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs in the above table.

Snapshot of NBFI Industry as of March 31, 2020

(Percentage of total assets)

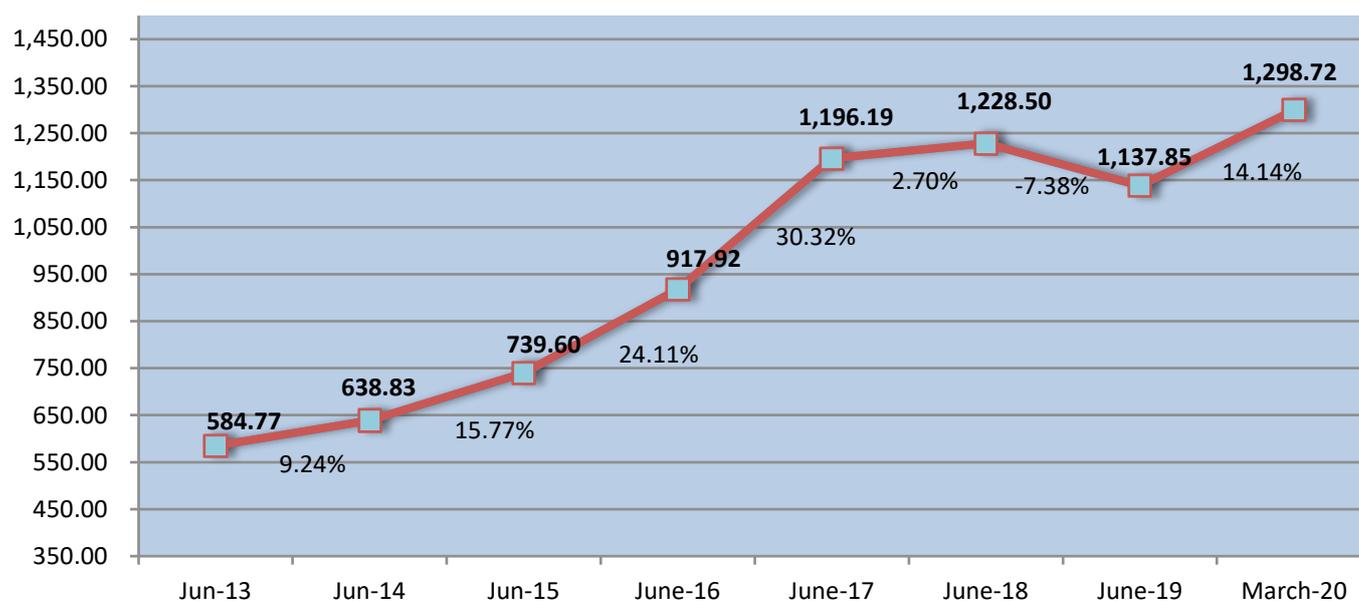


Trend of growth in Total Assets of NBFi Industry

| Description | Jun-13 | Jun-14 | Jun-15 | June-16 | June-17 | June-18 | June-19 | Mar-20 |
|--|----------------|--------|--------|---------|----------|----------|----------|----------|
| Total Assets (Rs. In billion) | 584.77 | 638.83 | 739.60 | 917.92 | 1,196.19 | 1,228.50 | 1,140.37 | 1,298.72 |
| Growth Since Last June | 1.36% | 9.24% | 15.77% | 24.11% | 30.32% | 2.70% | -7.17% | 14.14% |
| Growth since June 30, 2013 till March 31, 2020 | 122.09% | | | | | | | |
| Compound Annual Growth Rate June 30, 2013 to Mar 31, 2020 | 12.55% | | | | | | | |

Trend of growth in Total Assets of NBFi Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBF Industry

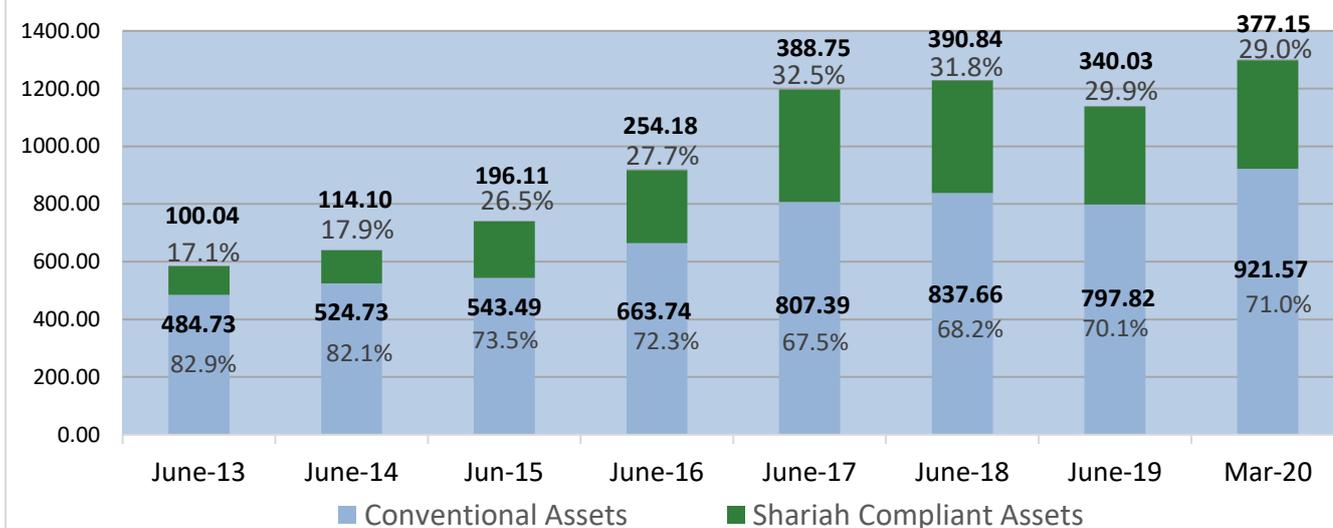
(Rs. in billion)

| Description | Jun-13 | Jun-14 | Jun-15 | Jun-16 | Jun-17 | Jun -18 | June-19 | Mar-20 |
|---|---------------|---------------|---------------|---------------|-----------------|-----------------|-----------------|-----------------|
| Conventional Assets | 484.73 | 524.73 | 543.49 | 663.74 | 807.39 | 837.66 | 797.82 | 921.57 |
| Shariah Compliant Assets | 100.04 | 114.10 | 196.11 | 254.18 | 388.75 | 390.84 | 340.03 | 377.15 |
| Total Assets | 584.77 | 638.83 | 739.60 | 917.92 | 1,196.14 | 1,228.50 | 1,137.85 | 1,298.72 |
| Share of Conventional Assets | 82.9% | 82.1% | 73.5% | 72.3% | 67.5% | 68.2% | 70.1% | 71.0% |
| Share of Shariah Compliant Assets | 17.1% | 17.9% | 26.5% | 27.7% | 32.5% | 31.8% | 29.9% | 29.0% |
| Conventional Assets - Growth since June 2013 till March 2020 | | | | | | 90.12% | | |
| Shariah Compliant Assets - Growth since June 2013 till March 2020 | | | | | | 276.98% | | |
| Compound Annual Growth Rate (June 2013 to Mar 2020)-Conventional Assets | | | | | | 9.99% | | |
| Compound Annual Growth Rate (June 13 to Mar 2020)-Shariah Compliant Assets | | | | | | 21.73% | | |

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)

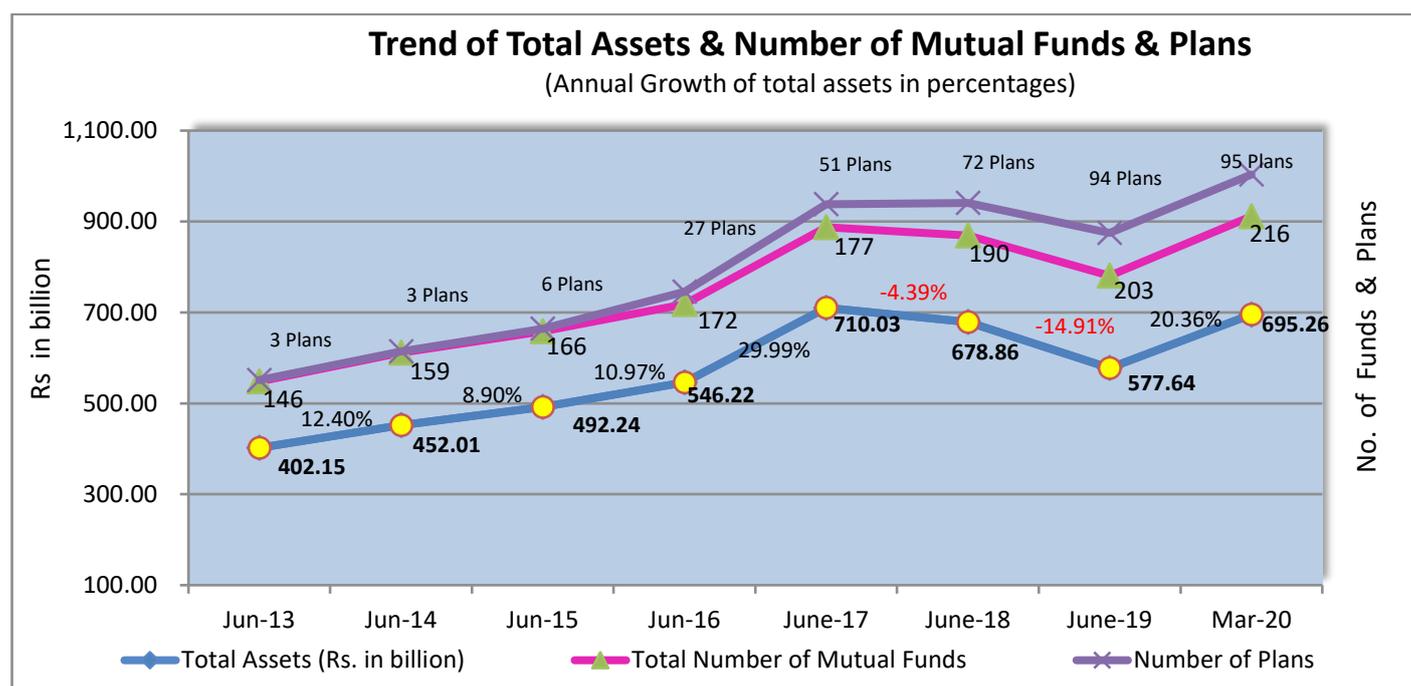


MUTUAL FUNDS & PLANS

Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

| Description | Jun-13 | Jun-14 | Jun-15 | Jun-16 | Jun-17 | Jun-18 | June-19 | Mar-20 | |
|--|--------|--------|--------|--------|--------|--------|---------|---------------|--|
| Total Assets (Rs. in billion) | 402.15 | 452.01 | 492.24 | 546.22 | 710.03 | 678.86 | 577.64 | 695.26 | |
| Growth since last June | -1.91% | 12.40% | 8.90% | 10.97% | 29.99% | -4.39% | -14.91% | 20.36% | |
| Number of Mutual Funds | 146 | 159 | 166 | 172 | 177 | 190 | 203 | 216 | |
| Number of Plans | 3 | 3 | 6 | 27 | 51 | 72 | 94 | 92 | |
| Total Number of Mutual Funds & Plans | 149 | 162 | 172 | 199 | 228 | 262 | 297 | 308 | |
| Growth since June 2013 till March 2020 | | | | | | | | 72.89% | |
| Compound Annual Growth Rate June 2013 to March 2020 | | | | | | | | 8.45% | |



Trend of Category-Wise Position of Total Assets of Mutual Funds

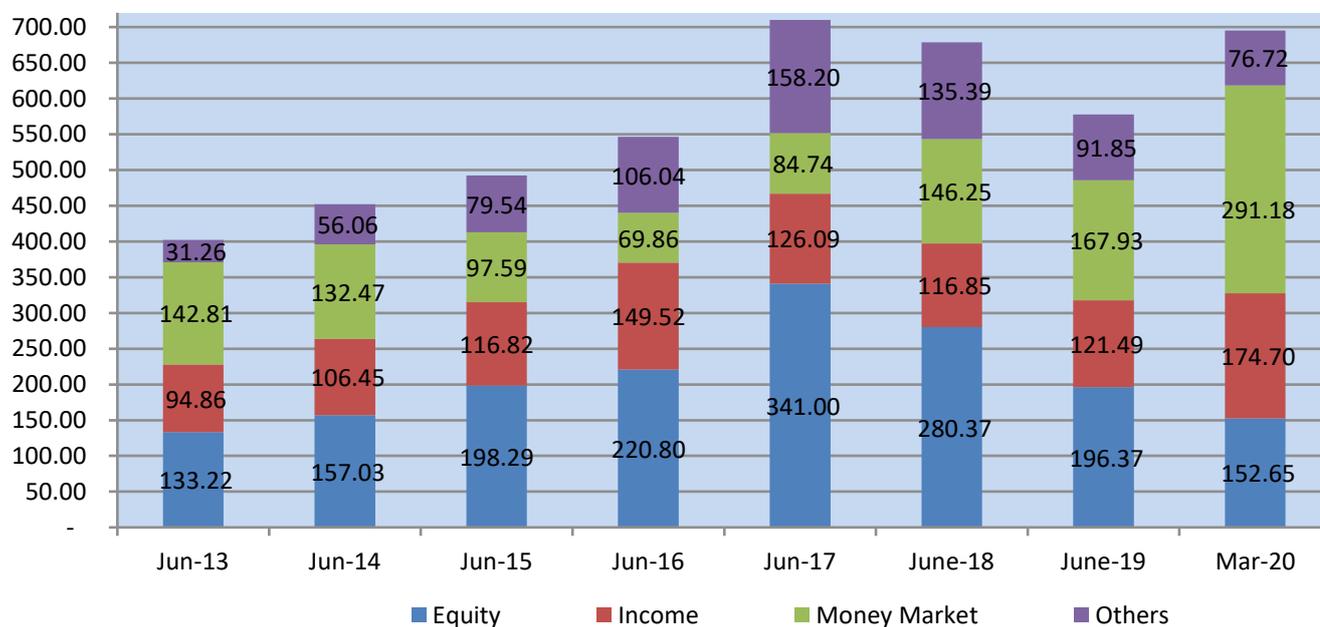
(Rs. in billion)

| Description | Jun-13 | Jun-14 | Jun-15 | Jun-16 | Jun-17 | Jun-18 | June-19 | Mar-20 |
|---------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Equity | 133.22 | 157.03 | 198.29 | 220.80 | 341.00 | 280.37 | 196.37 | 152.65 |
| Income | 94.86 | 106.45 | 116.82 | 149.52 | 126.09 | 116.85 | 121.49 | 174.70 |
| Money Market | 142.81 | 132.47 | 97.59 | 69.86 | 84.74 | 146.25 | 167.93 | 291.18 |
| Others | 31.26 | 56.06 | 79.54 | 106.04 | 158.20 | 135.39 | 91.85 | 76.72 |
| Total | 402.15 | 452.01 | 492.24 | 546.22 | 710.03 | 678.86 | 577.64 | 695.26 |

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

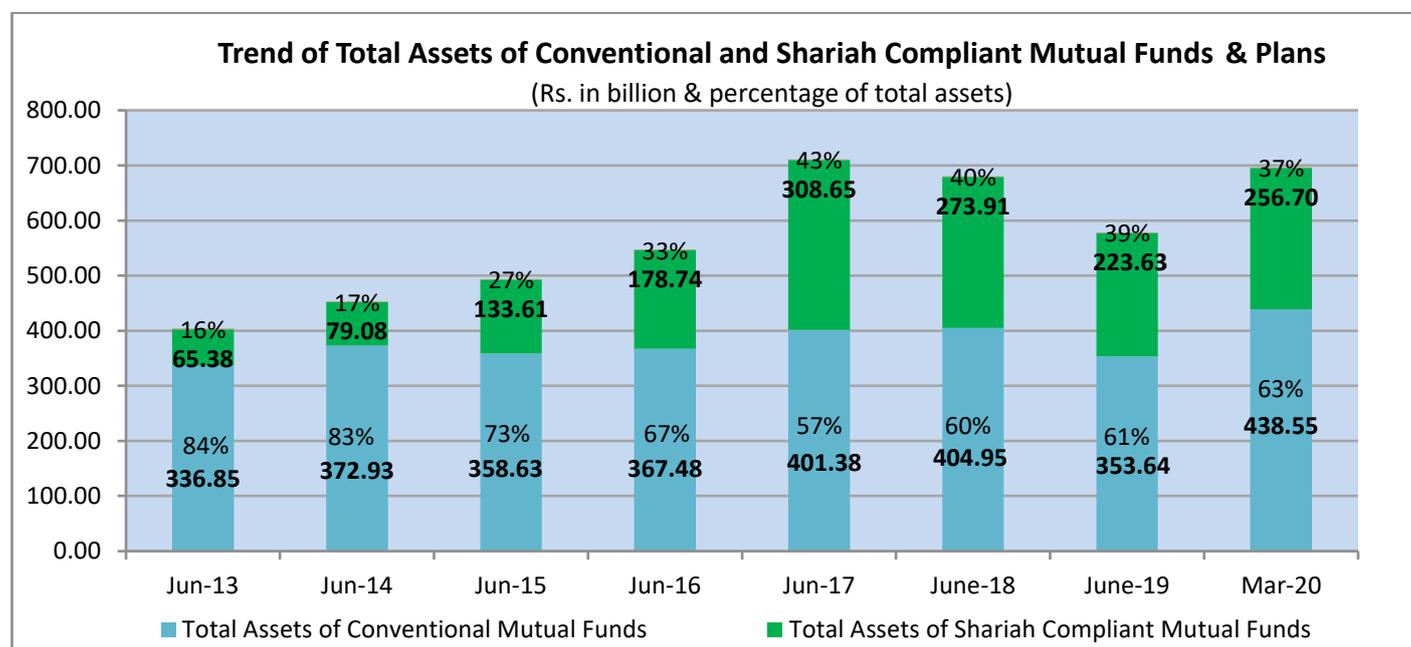
(Rs in billion)



**Trend of Total Assets of Conventional and Shariah
Compliant Mutual Funds & Plans**

(Rs. in billion)

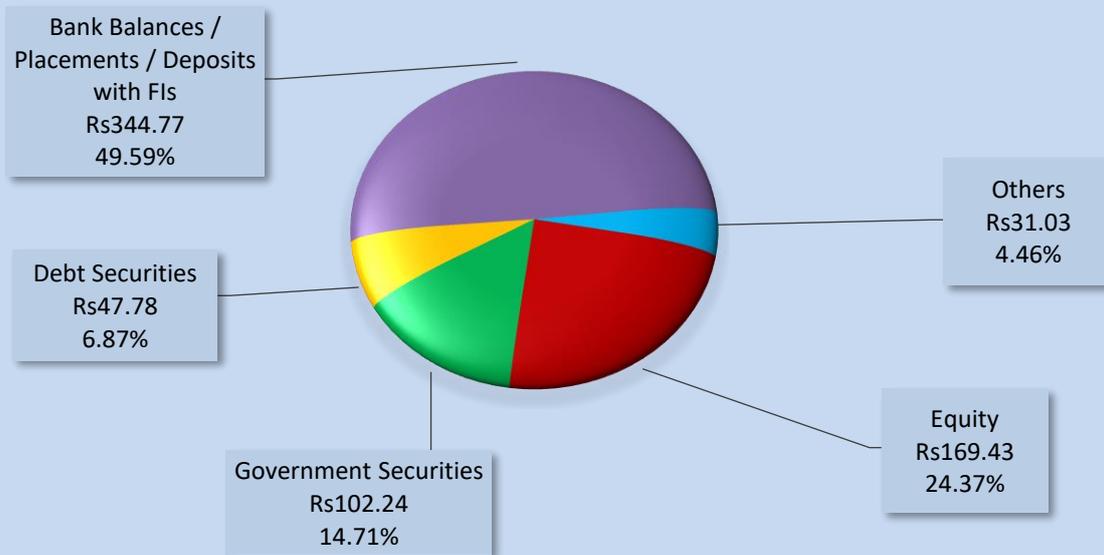
| Description | Jun-13 | Jun-14 | Jun-15 | Jun-16 | Jun-17 | Jun-18 | Jun-19 | Mar -20 |
|--|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Total Assets of Conventional Mutual Funds | 336.85 | 372.93 | 358.63 | 367.48 | 401.38 | 404.95 | 354.01 | 438.55 |
| Total Assets of Shariah Compliant Mutual Funds | 65.38 | 79.08 | 133.61 | 178.74 | 308.65 | 273.91 | 223.63 | 256.70 |
| Total Assets of Mutual Funds | 402.23 | 452.01 | 492.24 | 546.22 | 710.03 | 678.86 | 577.64 | 695.26 |
| Share of Conventional Mutual Funds | 84% | 83% | 73% | 67% | 57% | 60% | 61% | 63% |
| Share of Shariah Compliant Mutual Funds | 16% | 17% | 27% | 33% | 43% | 40% | 39% | 37% |
| Conventional Mutual Funds - Growth since last June | -6.46% | 10.71% | -3.83% | 2.47% | 9.22% | 0.89% | -12.58% | 24.01% |
| Shariah Compliant Mutual Fund - Growth since last June | 31.07% | 20.95% | 68.96% | 33.78% | 72.68% | -11.26% | -18.36% | 14.79% |
| Conventional Mutual Funds - Growth since June 2013 till Mar 2020 | 30.19% | | | | | | | |
| Shariah Compliant Mutual Fund -Growth since June 2013 till Mar 2020 | 292.63% | | | | | | | |
| Compound Annual Growth Rate - June 2013 to Mar 2020-Conventional Mutual Funds | 3.99% | | | | | | | |
| Compound Annual Growth Rate - June 2013 to Mar 2020-Shariah Compliant Mutual Fund | 22.46% | | | | | | | |



Asset Allocation of Mutual Funds

Asset Allocation of Mutual Funds as of March 31, 2020

(Rs in billion & percentage of Total Assets)



Trend of Total Assets of Mutual Funds during the last 6 Months

Trend of Total Assets of Mutual Funds during the last 6 Months

(Rs. in billion)



Detail of Investor Accounts in Open End Mutual Funds

| Description | No. of Active Investor Accounts as at Mar 31, 2020 | Value of Investment as at Mar 31, 2020 (Rs. In Millions) | % of total Investment Value |
|---|--|--|-----------------------------|
| Resident | | | |
| Individuals | 324,033 | 258,469.51 | 39.01% |
| Associated Banks/DFIs/AMCs | 59 | 27,772.77 | 4.19% |
| Other Banks/DFIs | 178 | 8,837.90 | 1.33% |
| Insurance Companies | 294 | 24,401.96 | 3.68% |
| Other financial institutions | 134 | 14,894.78 | 2.25% |
| Other Corporates | 2,557 | 217,828.26 | 32.88% |
| Fund of funds | 55 | 13,580.72 | 2.05% |
| Retirement funds | 2,540 | 73,787.20 | 11.14% |
| Trusts/NGOs/Societies/Foundations/Charities | 1,111 | 20,602.43 | 3.11% |
| Foreign | | | |
| Individuals | 579 | 2,197.19 | 0.33% |
| Non-Individuals | 16 | 121.03 | 0.02% |
| Total | 331,556 | 662,493.74 | 100.00% |

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at March 31, 2020 are 331,556
 Number of investor accounts having zero balance at March 31, 2020 are 294,732
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at March 31, 2020 are 626,288

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

Trend of Total Assets of Pension Funds

(Rs. in million)

| Description | Jun-13 | Jun-14 | Jun-15 | Jun-16 | Jun-17 | Jun-18 | June -19 | Mar- 20 |
|-------------------------------|--------|--------|--------|--------|--------|--------|----------|---------|
| Total Assets | 4,854 | 8,310 | 13,894 | 19,317 | 25,770 | 26,828 | 26,498 | 28,094 |
| Growth since last June | 75% | 71% | 67% | 39% | 33% | 4.11% | -1.23% | 6.02% |

Trend of Total Assets of Pension Funds

(Rs. in million & Growth Figures in Percentage)



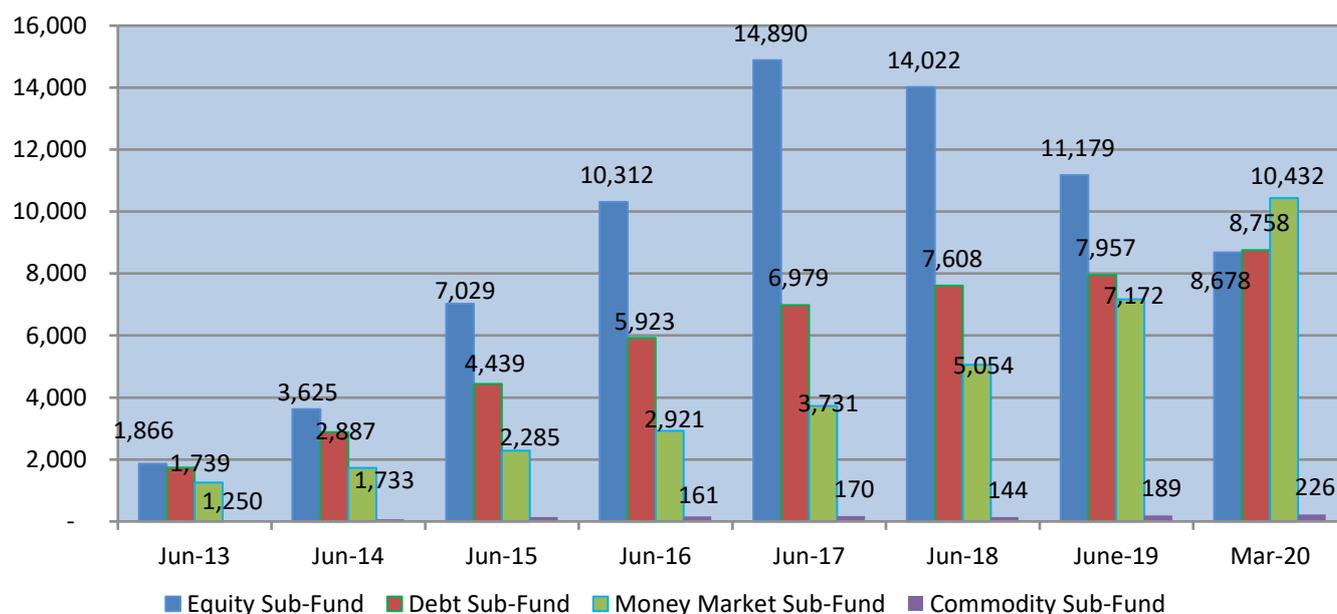
Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

| Description | Jun-13 | Jun-14 | Jun-15 | Jun-16 | Jun-17 | Jun-18 | June-19 | Mar-20 |
|-----------------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Equity Sub-Fund | 1,866 | 3,625 | 7,029 | 10,312 | 14,890 | 14,022 | 11,179 | 8,678 |
| Debt Sub-Fund | 1,739 | 2,887 | 4,439 | 5,923 | 6,979 | 7,608 | 7,957 | 8,758 |
| Money Market Sub-Fund | 1,250 | 1,733 | 2,285 | 2,921 | 3,731 | 5,054 | 7,172 | 10,432 |
| Commodity Sub-Fund | - | 65 | 140 | 161 | 170 | 144 | 189 | 226 |
| Total | 4,855 | 8,310 | 13,894 | 19,317 | 25,770 | 26,828 | 26,498 | 28,094 |

Category-wise Position of Total Assets of Pension Funds

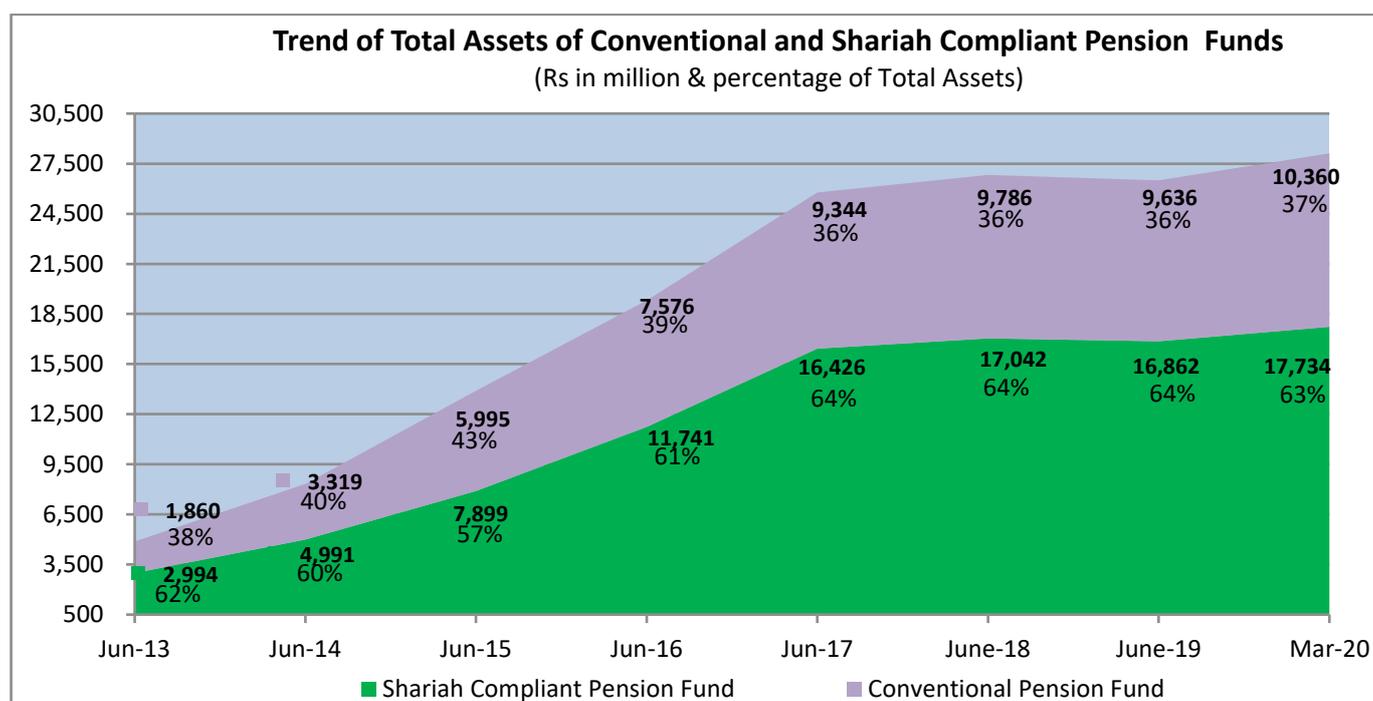
(Rs. in million)



Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

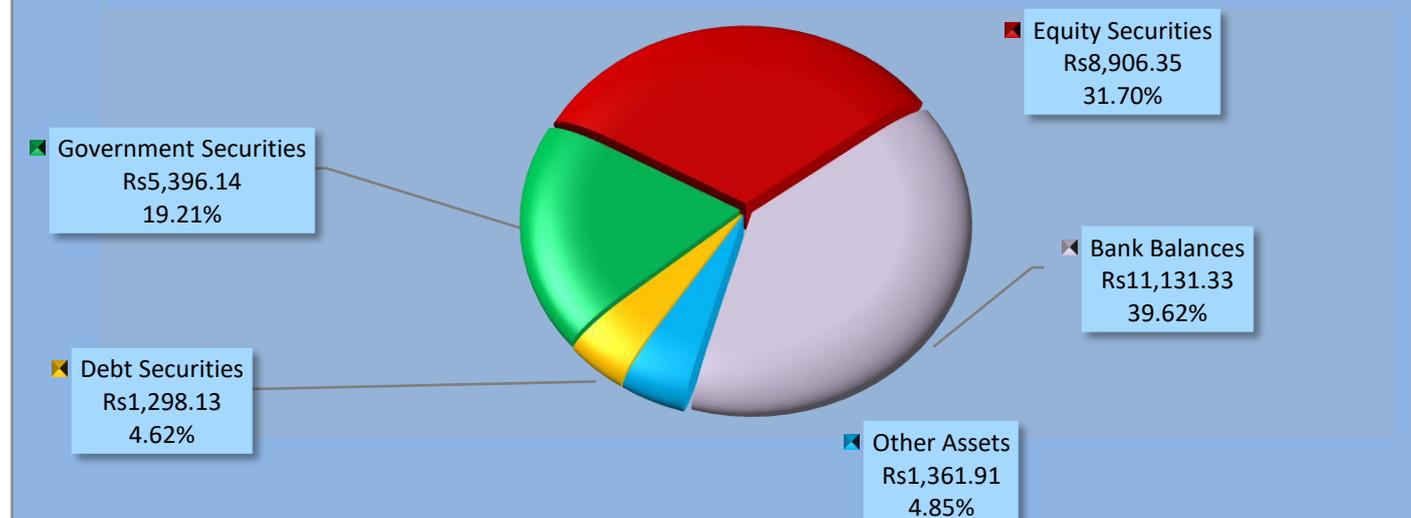
| Description | Jun-13 | Jun-14 | Jun-15 | Jun-16 | Jun-17 | Jun-18 | June-19 | Mar-20 |
|---|--------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Shariah Compliant Pension Funds | 2,994 | 4,991 | 7,899 | 11,741 | 16,426 | 17,042 | 16,862 | 17,734 |
| Conventional Pension Funds | 1,860 | 3,319 | 5,995 | 7,576 | 9,344 | 9,786 | 9,636 | 10,360 |
| Total assets of Pension Funds | 4,854 | 8,310 | 13,894 | 19,317 | 25,770 | 26,828 | 26,498 | 28,094 |
| Share of Shariah Compliant Pension Funds | 62% | 60% | 57% | 61% | 64% | 64% | 64% | 63% |
| Share of Conventional Pension Funds | 38% | 40% | 43% | 39% | 36% | 36% | 36% | 37% |
| Compound Annual Growth Rate (June 13 to Mar 2020) Shariah Compliant Pension Fund | | | | | | 30.15% | | |
| Compound Annual Growth Rate (June 13 to Mar 2020) Conventional Pension Fund | | | | | | 28.97% | | |



Asset Allocation of Pension Funds

Asset Allocation of Pension Funds as of March 31, 2020

(Rs in million & Percentage of Total Assets)



Detail of Investor Accounts in Pension Funds

| Description | No. of Active Investor Accounts as at March 31, 2020 | Value of Investment as at March 31, 2020 (Rs. In Millions) | % of total Investment Value |
|------------------------------|--|--|-----------------------------|
| Resident | | | |
| Individuals | 34,213 | 24,640.28 | 90.35% |
| Associated Banks/DFIs/AMCs | 13 | 2,048.83 | 7.51% |
| Other financial institutions | 1 | 310.048 | 1.14% |
| Foreign | | | |
| Individuals | 8 | 271.45 | 1.00% |
| Non-Individuals | - | - | 0.00% |
| Total | 34,235 | 27,270.60 | 100.00% |

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at March 31, 2020 are 34,235
 Number of investor accounts having zero balance as at March 31, 2020 are 15,137
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at March 31, 2020 are 49,372

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

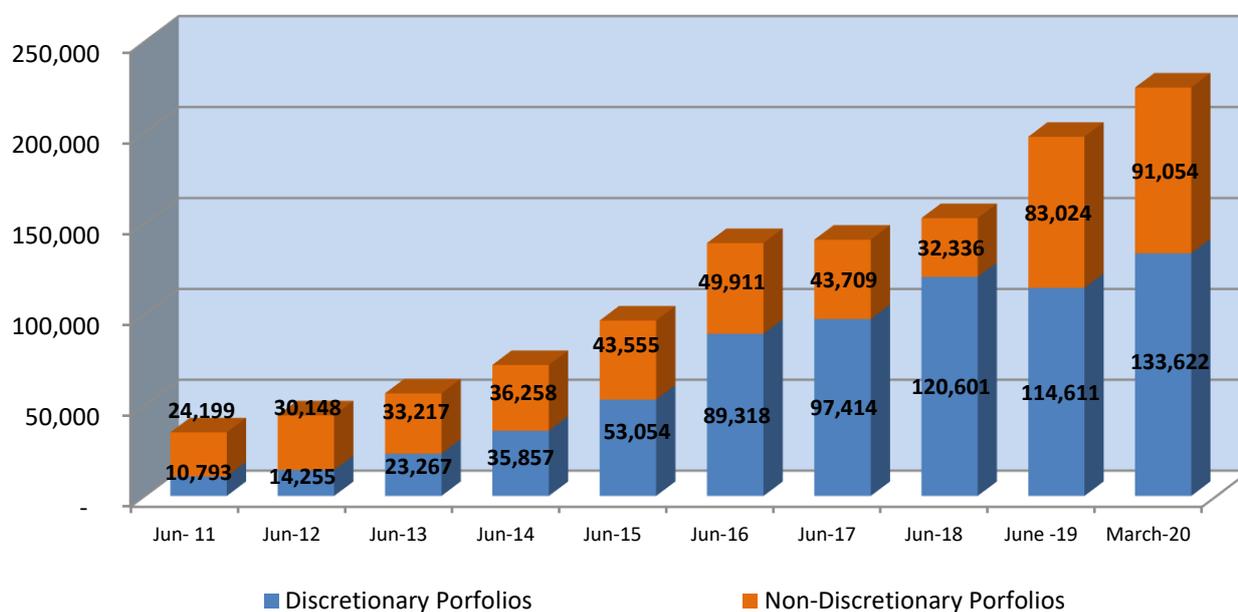
DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

| Description | Jun-13 | Jun-14 | Jun-15 | Jun-16 | Jun-17 | Jun-18 | Jun-19 | Mar-20 |
|-------------------------------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|
| Discretionary Portfolios | 23,267 | 35,857 | 53,054 | 89,318 | 97,414 | 20,601 | 114,611 | 133,622 |
| Non-Discretionary Portfolios | 33,217 | 36,258 | 43,555 | 49,911 | 43,709 | 32,336 | 83,024 | 91,054 |
| Total Assets of Portfolios | 56,484 | 72,115 | 96,609 | 139,229 | 141,123 | 152,937 | 197,635 | 224,675 |

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios
(Rs in million)



REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL FUND

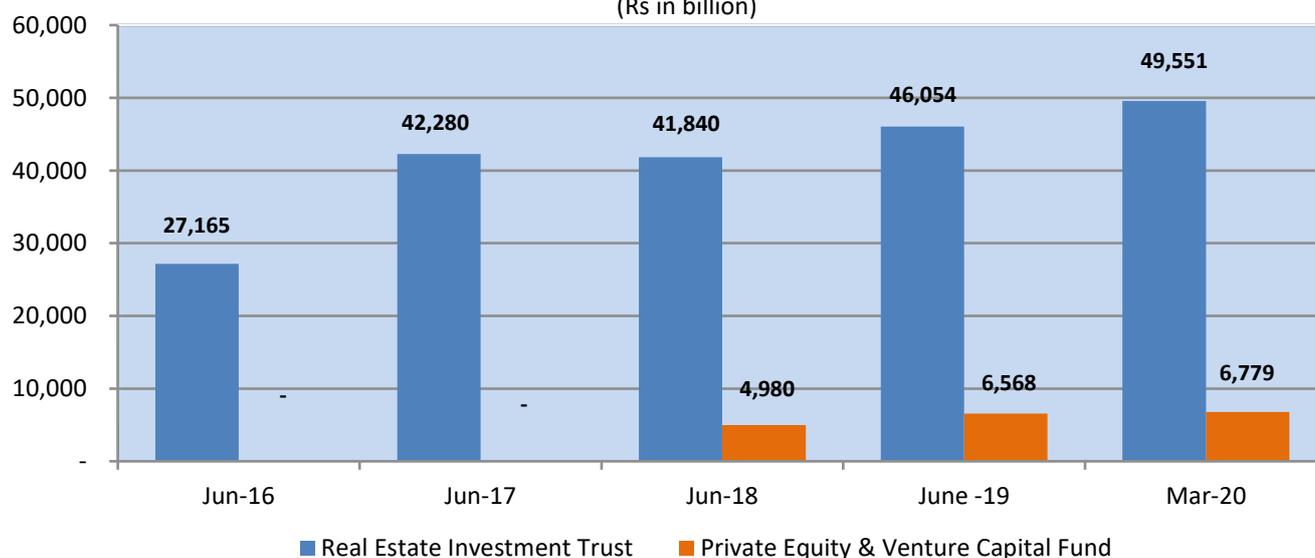
Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund

(Rs in million)

| Description | Jun-16 | Jun-17 | Jun-18 | June -19 | Mar-20 |
|---------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Real Estate Investment Trust | 27,165 | 42,280 | 41,840 | 46,054 | 49,551 |
| Private Equity & Venture Capital Fund | - | - | 4,980 | 6,568 | 6,779 |
| Total Assets | 27,165 | 42,280 | 46,820 | 52,622 | 56,330 |

Trend of Total Assets of Real Estate Investment Trust & Private Equity & Venture Capital Fund

(Rs in billion)



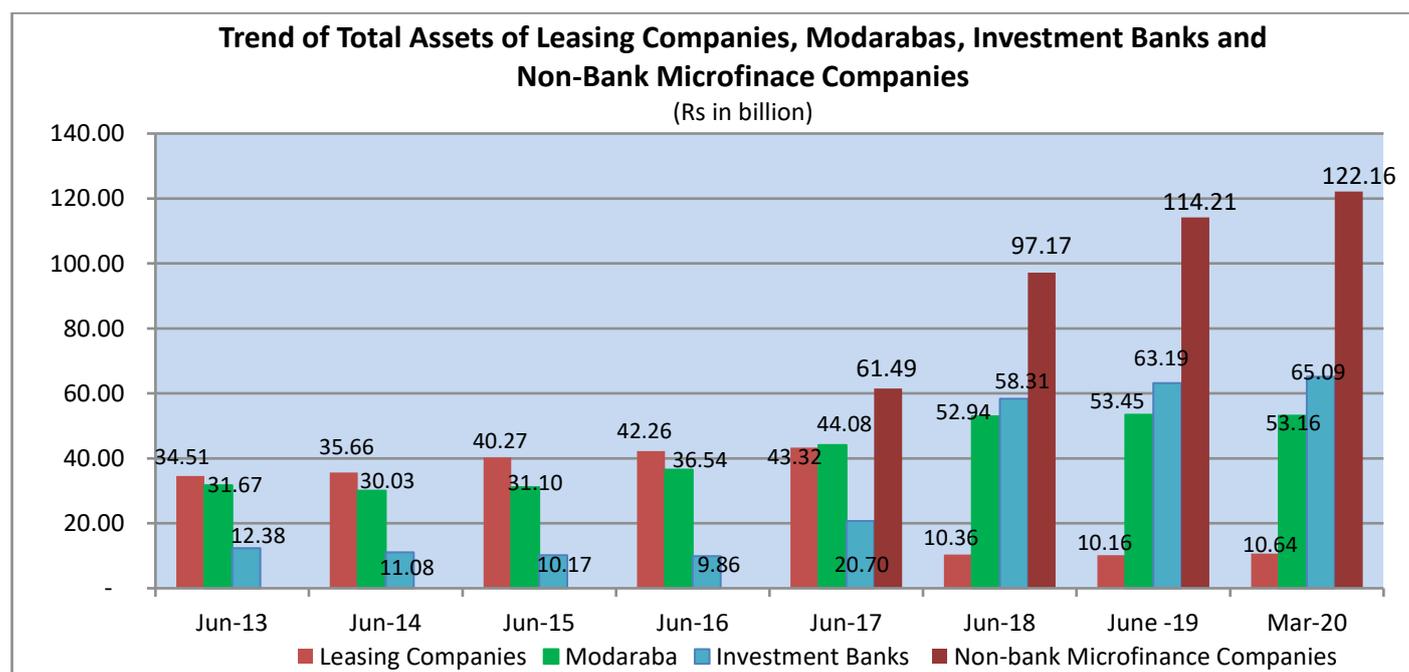
LEASING COs, MODARABAS, INVESTMENT BANKS AND NON-BANK

MICROFINANCE COs

Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank Microfinance Cos.

(Rs in billion)

| Description | Jun-13 | Jun-14 | Jun-15 | Jun-16 | Jun-17 | Jun-18 | June -19 | Mar -20 |
|---------------------------------|--------|--------|--------|--------|--------|--------|----------|---------|
| Leasing Companies | 34.51 | 35.66 | 40.27 | 42.26 | 43.32 | 10.36 | 10.16 | 10.64 |
| Modaraba | 31.67 | 30.03 | 31.10 | 36.54 | 44.08 | 52.94 | 53.45 | 53.16 |
| Investment Banks | 12.38 | 11.08 | 10.17 | 9.86 | 20.70 | 58.31 | 63.19 | 65.09 |
| Non-bank Microfinance Companies | - | - | - | - | 61.49 | 97.17 | 114.21 | 122.16 |



Note 1. Information pertaining to two Investment Banks, which are not currently filing online returns, are included in above table.

Note2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

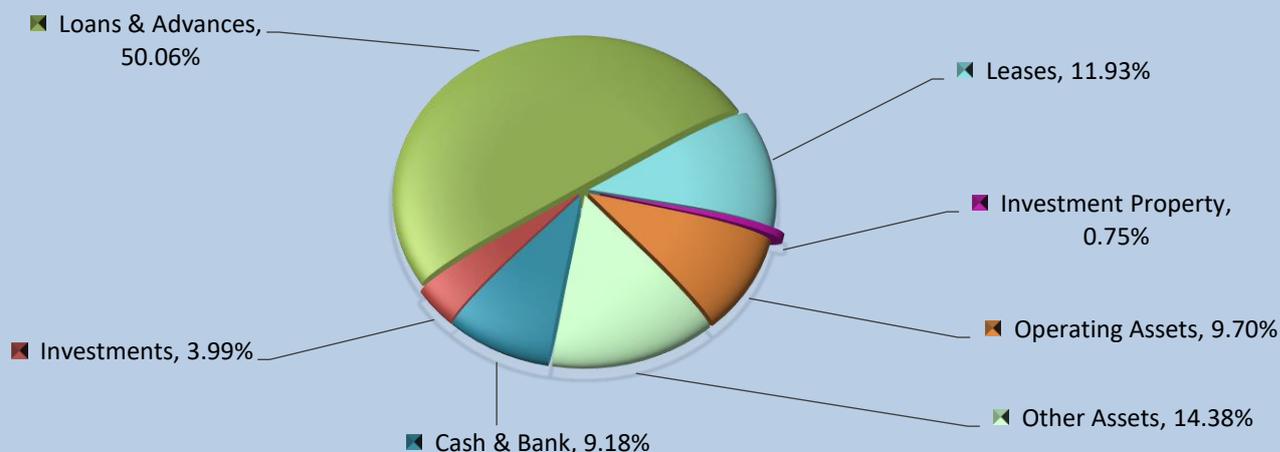
Note 3. Information pertaining to five Modarabas, which did not file online returns, is of previous months in the above table.

Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

| Category | Cash & Bank | Investments | Loans & Advances | Lease | Investment Property | Operating Assets | Other Assets | Total |
|--|---------------|--------------|------------------|---------------|---------------------|------------------|---------------|----------------|
| Modarabas | 2,455 | 2,550 | 13,433 | 6,218 | 1,111 | 15,393 | 9,050 | 50,210 |
| Leasing Companies | 288 | 140 | 530 | 7,037 | 154 | 191 | 2,303 | 10,643 |
| Investment Banks | 701 | 5,739 | 29,459 | 15,735 | 445 | 2,963 | 4,905 | 59,947 |
| Non-bank Microfinance Companies | 18,869 | 1,270 | 78,208 | - | 116 | 5,009 | 18,687 | 122,158 |
| Total | 22,313 | 9,699 | 121,630 | 28,990 | 1,826 | 23,556 | 34,945 | 242,958 |

Asset Allocation of Leasing Companies, Modarabas & Investment Banks as of March 31, 2020



Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

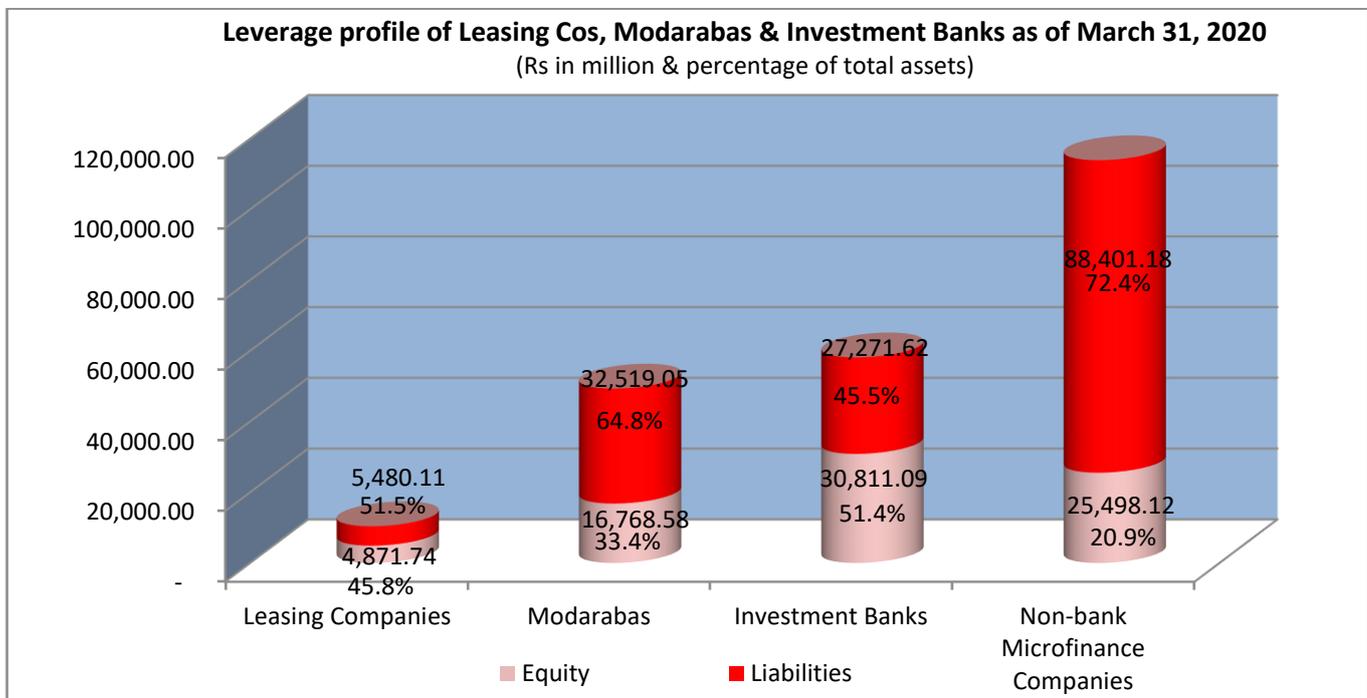
Note 2. Information pertaining to five Modarabas, which did not file online returns, is not included in the above table.

Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in million)

| Category | Equity* | Liabilities | Total Assets | Equity as percentage of total assets | Liabilities as percentage of total assets |
|---------------------------------|-----------|-------------|--------------|--------------------------------------|---|
| Leasing Companies | 4,871.74 | 5,480.11 | 10,643.00 | 45.8% | 51.5% |
| Modarabas | 16,768.58 | 32,519.05 | 50,210.00 | 33.4% | 64.8% |
| Investment Banks | 30,811.09 | 27,271.62 | 59,947.00 | 51.4% | 45.5% |
| Non-bank Microfinance Companies | 25,498.12 | 88,401.18 | 122,157.56 | 20.9% | 72.4% |

* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets



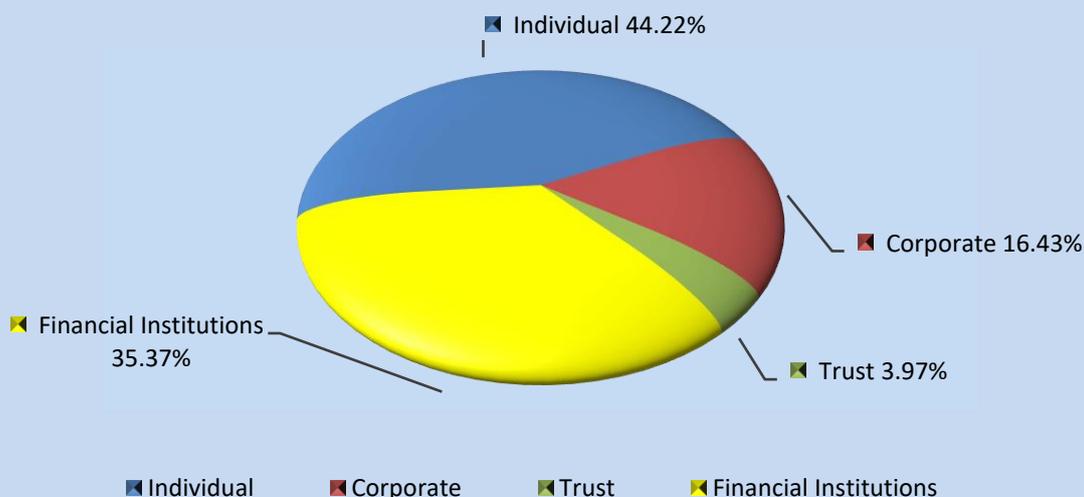
Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to five Modarabas, which did not file online returns, is not included in the above table.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

| Category | Amounts (Rs in million) | | | | % of Total Deposits |
|------------------------|-------------------------|------------------|------------------|------------------|---------------------|
| | Leasing Cos. | Modarabas | Investment Banks | Total | |
| Individual | 419.29 | 2,656.36 | 3,800.37 | 6,876.02 | 44.22% |
| Corporate | 92.41 | 2,244.70 | 217.84 | 2,554.95 | 16.43% |
| Trust | - | 397.17 | 219.72 | 616.89 | 3.97% |
| Govt. Entities | - | - | - | - | 0.00% |
| Financial Institutions | - | 5,500 | - | 5,500.00 | 35.37% |
| Total | 511.70 | 10,798.23 | 4,237.93 | 15,547.86 | 100.00% |

**Deposit raising of Leasing Companies, Modarabas & Investment Banks
as of March 31, 2020**
(Percentage of Total Deposits)



Note 1. Total assets of two Investment Banks, which are not currently filing SCRS online returns, are not included in above table.

Note 2. Information pertaining to five Modarabas, which did not file online returns, is not included in the above table.

ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

| Fund Category | Gross Issuance - Individuals | Gross Redemptions - Individuals | Net Issuance/(Redemptions) - Individuals | Gross Issuance - Non-Individuals | Gross Redemptions - Non-Individuals | Net Issuance/(Redemptions) - Non-Individuals | Gross Issuance - Fund of funds | Gross Redemptions - Fund of funds | Net Issuance/(Redemptions) - Fund of funds | Gross Issuance - Total | Gross Redemptions - Total | Net Issuance/(Redemptions) - Total |
|--------------------------|------------------------------|---------------------------------|--|----------------------------------|-------------------------------------|--|--------------------------------|-----------------------------------|--|------------------------|---------------------------|------------------------------------|
| Aggressive Income | 150.08 | 223.87 | -73.79 | 865.02 | 325.71 | 539.31 | 0.00 | 14.40 | -14.40 | 1,015.11 | 563.98 | 451.13 |
| Asset Allocation | 1,231.97 | 255.38 | 976.59 | 49.01 | 343.46 | -294.45 | 0.00 | 0.00 | 0.00 | 1,280.99 | 598.84 | 682.14 |
| Balanced | 1.72 | 12.98 | -11.26 | 0.00 | 1.60 | -1.60 | 0.00 | 0.00 | 0.00 | 1.72 | 14.58 | -12.86 |
| Capital Protected | 5.66 | 133.32 | -127.66 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 5.66 | 133.32 | -127.66 |
| Commodity | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Equity | 1,336.35 | 2,100.04 | -763.69 | 2,056.79 | 2,588.13 | -531.34 | 101.30 | 260.52 | -159.22 | 3,494.43 | 4,948.68 | -1,454.25 |
| Fund Of Funds | 36.97 | 103.70 | -66.73 | 0.32 | 0.00 | 0.32 | 0.00 | 1.12 | -1.12 | 37.29 | 104.82 | -67.53 |
| Income | 5,635.39 | 5,386.64 | 248.75 | 1,845.00 | 2,737.78 | -892.78 | 0.00 | 48.73 | -48.73 | 7,480.40 | 8,173.15 | -692.76 |
| Index Tracker | 3.55 | 0.00 | 3.55 | 11.51 | 0.00 | 11.51 | 0.00 | 0.00 | 0.00 | 15.06 | 0.00 | 15.06 |
| Money Market | 12,043.81 | 9,661.24 | 2,382.57 | 39,039.76 | 20,488.12 | 18,551.64 | 188.84 | 77.52 | 111.33 | 51,272.41 | 30,226.88 | 21,045.53 |
| Total | 20,445.52 | 17,877.18 | 2,568.34 | 43,867.42 | 26,484.80 | 17,382.61 | 290.14 | 402.28 | -112.14 | 64,603.07 | 44,764.26 | 19,838.82 |

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

| Fund Category | Gross Issuance - Individuals | Gross Redemptions - Individual | Net Issuance/(Redemptions) - Individuals | Gross Issuance - Non-Individuals | Gross Redemptions - Non-Individuals | Net Issuance/(Redemptions) - Non-Individuals | Gross Issuance - Fund of funds | Gross Redemptions - Fund of funds | Net Issuance/(Redemptions) - Fund of funds | Gross Issuance - Total | Gross Redemptions - Total | Net Issuance/(Redemptions) - Total |
|---------------------------|------------------------------|--------------------------------|--|----------------------------------|-------------------------------------|--|--------------------------------|-----------------------------------|--|------------------------|---------------------------|------------------------------------|
| Islamic Aggressive Income | 154.33 | 71.28 | 83.05 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 154.33 | 71.28 | 83.05 |
| Islamic Asset Allocation | 257.24 | 857.96 | -600.72 | 965.98 | 42.18 | 923.80 | 0.00 | 0.00 | 0.00 | 1,223.22 | 900.14 | 323.08 |
| Islamic Balanced | 17.26 | 131.64 | -114.38 | 0.00 | 125.59 | -125.59 | 0.00 | 0.00 | 0.00 | 17.26 | 257.23 | -239.97 |
| Islamic Capital Protected | 3.65 | 0.52 | 3.13 | 70.00 | 0.00 | 70.00 | 0.00 | 0.00 | 0.00 | 73.65 | 0.52 | 73.13 |
| Islamic Commodity | 92.53 | 55.92 | 36.61 | 0.50 | 0.51 | -0.01 | 0.00 | 0.00 | 0.00 | 93.03 | 56.43 | 36.60 |
| Islamic Equity | 3,584.83 | 5,345.64 | -1,760.82 | 1,094.32 | 2,010.90 | -916.57 | 2,188.16 | 3,952.88 | -1,764.72 | 6,867.30 | 11,309.41 | -4,442.11 |
| Islamic Fund of Funds | 1,263.50 | 1,554.50 | -291.00 | 145.00 | 688.47 | -543.47 | 83.00 | 21.50 | 61.50 | 1,491.50 | 2,264.47 | -772.97 |
| Islamic Income | 14,148.47 | 8,350.16 | 5,798.30 | 7,616.12 | 10,112.65 | -2,496.52 | 707.42 | 734.78 | -27.36 | 22,472.01 | 19,197.59 | 3,274.42 |
| Islamic Index Tracker | 112.83 | 72.66 | 40.17 | 159.60 | 77.30 | 82.30 | 0.00 | 0.00 | 0.00 | 272.43 | 149.96 | 122.47 |
| Islamic Money Market | 11,546.70 | 10,918.90 | 627.80 | 17,380.00 | 17,669.07 | -289.07 | 2,630.91 | 2,716.09 | -85.18 | 31,557.61 | 31,304.06 | 253.55 |
| Total | 31,181.33 | 27,359.18 | 3,822.15 | 27,431.52 | 30,726.66 | -3,295.13 | 5,609.49 | 7,425.25 | -1,815.76 | 64,222.34 | 65,511.08 | -1,288.74 |

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

| Fund Category | Individuals | Associated Banks/DFIs | Other Banks/DFIs | Insurance Co.s | Other Fin. Institutions | Other Corporates | Fund of funds | Retirement funds | Trusts/NGOs/Societies/Foundations/Charities | Foreign Individuals | Foreign Corporates |
|--------------------------|-------------------|-----------------------|------------------|------------------|-------------------------|-------------------|-----------------|------------------|---|---------------------|--------------------|
| Aggressive Income | 1,351.90 | 62.51 | 187.72 | 15.00 | 1.00 | 420.53 | 142.31 | 1,125.21 | 689.39 | 1.27 | 0.00 |
| Asset Allocation | 4,886.83 | 408.03 | 95.20 | 402.58 | 173.64 | 465.37 | 0.00 | 1,529.24 | 94.35 | 5.31 | 26.28 |
| Balanced | 867.42 | 76.69 | 0.00 | 458.48 | 0.16 | 19.97 | 0.00 | 1,123.62 | 97.54 | 4.43 | 0.00 |
| Capital Protected | 3,000.04 | 171.41 | 0.00 | 0.00 | 0.00 | 11,879.17 | 0.00 | 132.15 | 632.39 | 0.00 | 0.00 |
| Commodity | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Equity | 27,468.52 | 2,405.56 | 2,787.08 | 12,190.80 | 4,392.98 | 5,998.46 | 615.78 | 27,875.32 | 3,867.92 | 290.85 | 234.48 |
| Fund Of Funds | 606.86 | 415.21 | 0.00 | 0.00 | 0.00 | 316.43 | 728.01 | 355.70 | 88.61 | 0.00 | 0.00 |
| Income | 26,649.51 | 6,380.02 | 308.58 | 1,550.28 | 3,033.92 | 16,259.08 | 464.39 | 8,053.78 | 2,181.77 | 446.70 | 24.02 |
| Index Tracker | 24.51 | 0.00 | 0.00 | 0.00 | 0.00 | 167.87 | 0.00 | 283.92 | 0.00 | 0.00 | 4.21 |
| Money Market | 39,848.46 | 9,485.41 | 1,394.08 | 1,227.37 | 2,315.64 | 143,768.62 | 474.32 | 9,606.60 | 2,215.66 | 136.86 | 250.01 |
| Total | 104,704.06 | 19,404.84 | 4,772.66 | 15,844.51 | 9,917.34 | 179,295.50 | 2,424.81 | 50,085.53 | 9,867.63 | 885.42 | 539.00 |

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

| Fund Category | Individuals | Associated Banks/DFIs | Other Banks/DFIs | Insurance Co.s | Other Fin. Institutions | Other Corporates | Fund of funds | Retirement funds | Trusts/NGOs/Societies/Foundations/Charities | Foreign Individuals | Foreign Corporates |
|---------------------------|-------------------|-----------------------|------------------|-----------------|-------------------------|------------------|------------------|------------------|---|---------------------|--------------------|
| Islamic Aggressive Income | 420.00 | 0.00 | 0.00 | 32.00 | 0.00 | 12.00 | 0.00 | 50.00 | 0.00 | 0.00 | 0.00 |
| Islamic Asset Allocation | 6,824.01 | 429.93 | 42.03 | 146.41 | 39.06 | 1,883.78 | 0.00 | 1,907.21 | 186.21 | 9.29 | 0.00 |
| Islamic Balanced | 1,799.03 | 258.40 | 0.00 | 8.02 | 1.56 | 577.79 | 0.00 | 900.38 | 47.19 | 8.38 | 0.00 |
| Islamic Capital Protected | 45.77 | 0.00 | 0.00 | 0.00 | 0.00 | 0.79 | 0.00 | 63.87 | 0.00 | 0.00 | 0.00 |
| Islamic Commodity | 305.09 | 81.73 | 0.00 | 0.00 | 0.00 | 26.27 | 0.00 | 0.00 | 3.27 | 2.42 | 0.00 |
| Islamic Equity | 17,009.08 | 1,806.09 | 425.58 | 3,744.74 | 128.24 | 5,332.37 | 4,164.54 | 9,572.32 | 675.23 | 322.93 | 0.00 |
| Islamic Fund of Funds | 11,305.62 | 144.44 | 0.00 | 42.83 | 3.00 | 3,149.59 | 4,547.15 | 2,679.80 | 1,293.45 | 27.17 | 0.00 |
| Islamic Income | 70,626.54 | 767.41 | 1,007.74 | 3,207.78 | 767.60 | 7,629.07 | 4,428.24 | 6,450.45 | 4,670.78 | 322.69 | 0.00 |
| Islamic Index Tracker | 244.27 | 650.90 | 0.00 | 0.00 | 0.00 | 510.38 | 42.58 | 57.10 | 0.00 | 1.78 | 0.00 |
| Islamic Money Market | 30,360.69 | 2,142.65 | 1,936.75 | 1,375.19 | 44.27 | 23,364.43 | 3,305.75 | 1,996.05 | 2,870.95 | 149.39 | 0.00 |
| Total | 138,940.11 | 6,281.54 | 3,412.10 | 8,556.96 | 983.73 | 42,486.47 | 16,488.26 | 23,677.17 | 9,747.08 | 844.04 | 0.00 |

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

| City | Individual | | | | Non-Individual | | | | Total | | | |
|--------------------------|--------------------------|------------------|-------------------|--------------------------|--------------------------|------------------|-------------------|--------------------------|--------------------------|------------------|-------------------|--------------------------|
| | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) |
| Hyderabad | 886.00 | 24.21 | 34.69 | -10.48 | 3.00 | 3.00 | 0.00 | 3.00 | 889.00 | 27.21 | 34.69 | -7.48 |
| Karachi | 12,363.00 | 13,418.63 | 11,496.06 | 1,922.57 | 1,126.00 | 32,832.05 | 17,942.19 | 14,889.86 | 13,489.00 | 46,250.68 | 29,438.25 | 16,812.43 |
| Larkana | 149.00 | 8.57 | 5.54 | 3.04 | 0.00 | 0.00 | 0.00 | 0.00 | 149.00 | 8.57 | 5.54 | 3.04 |
| Mirpur Khas | 18.00 | 0.01 | 3.12 | -3.11 | 0.00 | 0.00 | 0.00 | 0.00 | 18.00 | 0.01 | 3.12 | -3.11 |
| Nawab Shah | 53.00 | 1.96 | 0.64 | 1.32 | 1.00 | 1.26 | 0.00 | 1.26 | 54.00 | 3.22 | 0.64 | 2.58 |
| Others | 659.00 | 64.79 | 42.26 | 22.53 | 13.00 | 17.84 | 20.42 | -2.58 | 672.00 | 82.63 | 62.68 | 19.95 |
| Sukkur | 212.00 | 11.48 | 6.60 | 4.88 | 0.00 | 0.00 | 0.00 | 0.00 | 212.00 | 11.48 | 6.60 | 4.88 |
| Sindh | 14,340.00 | 13,529.66 | 11,588.90 | 1,940.75 | 1,143.00 | 32,854.15 | 17,962.61 | 14,891.54 | 15,483.00 | 46,383.81 | 29,551.51 | 16,832.30 |
| Bahawalpur | 168.00 | 36.68 | 40.95 | -4.27 | 0.00 | 0.00 | 0.00 | 0.00 | 168.00 | 36.68 | 40.95 | -4.27 |
| Faisalabad | 1,221.00 | 560.80 | 746.57 | -185.77 | 48.00 | 663.18 | 1,227.40 | -564.22 | 1,269.00 | 1,223.98 | 1,973.98 | -749.99 |
| Gujranwala | 424.00 | 168.41 | 188.63 | -20.21 | 11.00 | 5.81 | 0.19 | 5.62 | 435.00 | 174.23 | 188.82 | -14.59 |
| Lahore | 7,546.00 | 3,127.69 | 2,347.62 | 780.06 | 496.00 | 5,125.17 | 3,423.07 | 1,702.10 | 8,042.00 | 8,252.86 | 5,770.69 | 2,482.16 |
| Multan | 1,711.00 | 234.56 | 364.66 | -130.10 | 21.00 | 135.98 | 220.84 | -84.86 | 1,732.00 | 370.54 | 585.50 | -214.96 |
| Others | 1,890.00 | 266.05 | 309.87 | -43.82 | 15.00 | 87.44 | 25.66 | 61.78 | 1,905.00 | 353.49 | 335.53 | 17.96 |
| Rahim Yar Khan | 128.00 | 16.51 | 13.14 | 3.38 | 0.00 | 0.00 | 0.00 | 0.00 | 128.00 | 16.52 | 13.14 | 3.38 |
| Rawalpindi | 1,769.00 | 428.43 | 356.02 | 72.41 | 60.00 | 3,704.35 | 2,132.20 | 1,572.15 | 1,829.00 | 4,132.77 | 2,488.22 | 1,644.56 |
| Sadiqabad | 14.00 | 1.52 | 0.17 | 0.33 | 0.00 | 0.00 | 0.00 | 0.00 | 14.00 | 1.52 | 0.17 | 0.33 |
| Sargodha | 382.00 | 166.08 | 180.89 | -14.81 | 0.00 | 0.00 | 0.00 | 0.00 | 382.00 | 166.08 | 180.89 | -14.81 |
| Sialkot | 320.00 | 89.94 | 167.42 | -77.49 | 5.00 | 14.30 | 14.37 | -0.07 | 325.00 | 104.24 | 181.80 | -77.56 |
| Punjab | 15,573.00 | 5,096.66 | 4,715.93 | 379.71 | 656.00 | 9,736.23 | 7,043.74 | 2,692.49 | 16,229.00 | 14,832.89 | 11,759.67 | 3,072.20 |
| Islamabad | 2,512.00 | 1,153.58 | 1,078.46 | 75.12 | 111.00 | 1,544.15 | 1,579.55 | -35.40 | 2,623.00 | 2,697.73 | 2,658.00 | 39.72 |
| Capital Territory | 2,512.00 | 1,153.58 | 1,078.46 | 75.12 | 111.00 | 1,544.15 | 1,579.55 | -35.40 | 2,623.00 | 2,697.73 | 2,658.00 | 39.72 |
| Abbottabad | 156.00 | 23.69 | 19.44 | 4.25 | 3.00 | 0.07 | 0.00 | 0.07 | 159.00 | 23.76 | 19.44 | 4.32 |
| Bannu | 24.00 | 0.00 | 0.16 | -0.16 | 0.00 | 0.00 | 0.00 | 0.00 | 24.00 | 0.00 | 0.16 | -0.16 |

| City | Individual | | | | Non-Individual | | | | Total | | | |
|------------------|--------------------------|------------------|-------------------|--------------------------|--------------------------|------------------|-------------------|--------------------------|--------------------------|------------------|-------------------|--------------------------|
| | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) |
| Dera Ismail Khan | 6.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 6.00 | 0.00 | 0.00 | 0.00 |
| Mansehra | 13.00 | 1.44 | 2.28 | -0.83 | 0.00 | 0.00 | 0.00 | 0.00 | 13.00 | 1.44 | 2.28 | -0.83 |
| Nowshera | 136.00 | 5.66 | 4.32 | 1.35 | 1.00 | 0.00 | 0.00 | 0.00 | 137.00 | 5.66 | 4.32 | 1.35 |
| Others | 256.00 | 48.56 | 20.38 | 28.18 | 3.00 | 10.06 | 0.13 | 9.93 | 259.00 | 58.62 | 20.51 | 38.11 |
| Peshawar | 754.00 | 347.42 | 318.13 | 29.29 | 28.00 | 36.44 | 96.42 | -59.98 | 782.00 | 383.87 | 414.55 | -30.68 |
| Swat | 10.00 | 0.63 | 5.22 | -4.59 | 0.00 | 0.00 | 0.00 | 0.00 | 10.00 | 0.63 | 5.22 | -4.59 |
| KPK | 1,355.00 | 427.41 | 369.92 | 57.49 | 35.00 | 46.57 | 96.55 | -49.98 | 1,390.00 | 473.98 | 466.47 | 7.51 |
| Gwadar | 1.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Hub | 3.00 | 0.20 | 0.05 | 0.15 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.20 | 0.05 | 0.15 |
| Khuzdar | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Lasbella | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Others | 17.00 | 0.02 | 0.02 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.02 | 0.02 | 0.00 |
| Quetta | 120.00 | 53.96 | 36.63 | 17.33 | 2.00 | 0.00 | 1.74 | -1.74 | 0.00 | 53.96 | 38.37 | 15.59 |
| Turbat | 3.00 | 0.00 | 0.07 | -0.07 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.07 | -0.07 |
| Balochistan | 144.00 | 54.18 | 36.77 | 17.41 | 2.00 | 0.00 | 1.74 | -1.74 | 0.00 | 54.18 | 38.51 | 15.67 |
| Gilgit | 10.00 | 1.05 | 0.21 | 0.85 | 0.00 | 0.00 | 0.00 | 0.00 | 10.00 | 1.05 | 0.21 | 0.85 |
| Hunza | 11.00 | 0.13 | 0.01 | 0.12 | 0.00 | 0.00 | 0.00 | 0.00 | 11.00 | 0.13 | 0.01 | 0.12 |
| Others | 9.00 | 0.00 | 29.18 | -29.18 | 1.00 | 0.00 | 0.81 | -0.82 | 10.00 | 0.00 | 29.99 | -29.99 |
| Gilgit Baltistan | 30.00 | 1.18 | 29.39 | -28.21 | 1.00 | 0.00 | 0.81 | -0.82 | 31.00 | 1.18 | 30.21 | -29.02 |
| Mirpur | 139.00 | 2.60 | 17.25 | -14.65 | 0.00 | 0.00 | 0.00 | 0.00 | 139.00 | 2.60 | 17.25 | -14.65 |
| Muzaffarabad | 11.00 | 1.15 | 1.24 | -0.09 | 0.00 | 0.00 | 0.00 | 0.00 | 11.00 | 1.16 | 1.24 | -0.09 |
| Others | 77.00 | 48.45 | 4.19 | 44.27 | 0.00 | 0.00 | 0.06 | -0.06 | 77.00 | 48.45 | 4.24 | 44.21 |
| AJ&K | 227.00 | 52.21 | 22.68 | 29.52 | 0.00 | 0.00 | 0.06 | -0.06 | 227.00 | 52.21 | 22.74 | 29.47 |
| Overseas | 102.00 | 65.32 | 102.62 | -37.30 | 0.00 | 0.00 | 0.00 | 0.00 | 102.00 | 65.32 | 102.62 | -37.30 |
| Total | 34,283.00 | 20,380.20 | 17,944.67 | 2,434.50 | 1,948.00 | 44,181.10 | 26,685.06 | 17,496.04 | 36,085.00 | 64,561.30 | 44,629.73 | 19,930.55 |

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

| City | Individual | | | | Non-Individual | | | | Total | | | |
|--------------------------|--------------------------|------------------|-------------------|--------------------------|--------------------------|------------------|-------------------|--------------------------|--------------------------|------------------|-------------------|--------------------------|
| | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) |
| Hyderabad | 933.00 | 109.53 | 81.93 | 27.61 | 0.00 | 0.00 | 0.00 | 0.00 | 933.00 | 109.53 | 81.93 | 27.61 |
| Karachi | 25,217.00 | 18,565.92 | 15,734.97 | 2,830.96 | 880.00 | 25,162.98 | 26,870.55 | -1,707.58 | 26,097.00 | 43,728.90 | 42,605.52 | 1,123.38 |
| Larkana | 57.00 | 9.88 | 20.10 | -10.21 | 5.00 | 0.00 | 0.00 | 0.00 | 62.00 | 9.88 | 20.10 | -10.21 |
| Mirpur Khas | 53.00 | 7.27 | 9.65 | -2.39 | 0.00 | 0.00 | 0.00 | 0.00 | 53.00 | 7.27 | 9.65 | -2.39 |
| Nawab Shah | 71.00 | 1.65 | 5.60 | -3.96 | 0.00 | 0.00 | 0.00 | 0.00 | 71.00 | 1.65 | 5.60 | -3.96 |
| Others | 958.00 | 112.66 | 190.36 | -77.70 | 7.00 | 0.00 | 0.04 | -0.04 | 965.00 | 112.66 | 190.40 | -77.74 |
| Sukkur | 119.00 | 6.52 | 22.85 | -16.33 | 0.00 | 0.00 | 0.00 | 0.00 | 119.00 | 6.52 | 22.85 | -16.33 |
| Sindh | 27,408.00 | 18,813.44 | 16,065.46 | 2,747.98 | 892.00 | 25,162.98 | 26,870.59 | -1,707.62 | 28,300.00 | 43,976.42 | 42,936.05 | 1,040.36 |
| Bahawalpur | 176.00 | 64.25 | 56.83 | 7.42 | 1.00 | 0.00 | 0.67 | -0.67 | 177.00 | 64.25 | 57.50 | 6.75 |
| Faisalabad | 1,444.00 | 759.74 | 631.39 | 128.35 | 35.00 | 336.46 | 367.03 | -30.57 | 1,479.00 | 1,096.20 | 998.42 | 97.78 |
| Gujranwala | 733.00 | 343.66 | 332.67 | 10.99 | 1.00 | 0.00 | 0.00 | 0.00 | 734.00 | 343.66 | 332.67 | 10.99 |
| Lahore | 11,113.00 | 4,937.76 | 4,300.94 | 636.82 | 235.00 | 1,665.33 | 2,306.31 | -640.98 | 11,348.00 | 6,603.09 | 6,607.25 | -4.16 |
| Multan | 1,226.00 | 462.62 | 421.75 | 40.87 | 14.00 | 175.39 | 387.72 | -212.33 | 1,240.00 | 638.01 | 809.47 | -171.45 |
| Others | 3,449.00 | 668.76 | 786.38 | -117.63 | 3.00 | 5.01 | 31.62 | -26.61 | 3,452.00 | 673.76 | 818.00 | -144.24 |
| Rahim Yar Khan | 178.00 | 51.09 | 56.79 | -5.70 | 0.00 | 0.00 | 0.00 | 0.00 | 178.00 | 51.09 | 56.79 | -5.70 |
| Rawalpindi | 3,037.00 | 1,114.92 | 916.97 | 197.95 | 37.00 | 411.40 | 295.91 | 115.50 | 3,074.00 | 1,526.32 | 1,212.88 | 313.44 |
| Sadiqabad | 201.00 | 78.64 | 73.07 | 5.57 | 0.00 | 0.00 | 0.00 | 0.00 | 201.00 | 78.64 | 73.07 | 5.57 |
| Sargodha | 331.00 | 32.65 | 45.59 | -12.94 | 1.00 | 10.00 | 0.00 | 10.00 | 332.00 | 42.65 | 45.59 | -2.94 |
| Sialkot | 516.00 | 136.68 | 106.80 | 29.89 | 2.00 | 1.56 | 0.00 | 1.56 | 518.00 | 138.25 | 106.80 | 31.45 |
| Punjab | 22,404.00 | 8,650.76 | 7,729.17 | 921.60 | 329.00 | 2,605.16 | 3,389.26 | -784.10 | 22,733.00 | 11,255.93 | 11,118.43 | 137.50 |
| Islamabad | 4,335.00 | 2,162.86 | 1,913.36 | 249.50 | 60.00 | 705.81 | 237.19 | 468.62 | 4,395.00 | 2,868.67 | 2,150.55 | 718.12 |
| Capital Territory | 4,335.00 | 2,162.86 | 1,913.36 | 249.50 | 60.00 | 705.81 | 237.19 | 468.62 | 4,395.00 | 2,868.67 | 2,150.55 | 718.12 |
| Abbottabad | 204.00 | 41.81 | 65.86 | -24.06 | 0.00 | 0.00 | 0.00 | 0.00 | 204.00 | 41.81 | 65.86 | -24.06 |

| City | Individual | | | | Non-Individual | | | | Total | | | |
|------------------|--------------------------|------------------|-------------------|--------------------------|--------------------------|------------------|-------------------|--------------------------|--------------------------|------------------|-------------------|--------------------------|
| | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) | No. of Investor Accounts | Gross Sales | Gross Redemptions | Net Sales/ (Redemptions) |
| Bannu | 38.00 | 6.51 | 8.72 | -2.21 | 0.00 | 0.00 | 0.00 | 0.00 | 38.00 | 6.51 | 8.72 | -2.21 |
| Dera Ismail Khan | 26.00 | 8.10 | 8.06 | 0.04 | 0.00 | 0.00 | 0.00 | 0.00 | 26.00 | 8.10 | 8.06 | 0.04 |
| Mansehra | 94.00 | 29.09 | 27.08 | 2.00 | 0.00 | 0.00 | 0.00 | 0.00 | 94.00 | 29.09 | 27.08 | 2.00 |
| Nowshera | 101.00 | 70.94 | 67.36 | 3.58 | 1.00 | 0.00 | 10.00 | -10.00 | 102.00 | 70.94 | 77.36 | -6.41 |
| Others | 962.00 | 231.31 | 217.18 | 14.13 | 4.00 | 4.72 | 56.02 | -51.30 | 966.00 | 236.02 | 273.20 | -37.18 |
| Peshawar | 1,388.00 | 739.38 | 747.41 | -8.03 | 12.00 | 38.78 | 1.89 | 36.89 | 1,400.00 | 778.16 | 749.30 | 28.86 |
| Swat | 171.00 | 52.15 | 52.48 | -0.34 | 0.00 | 0.00 | 0.00 | 0.00 | 171.00 | 52.15 | 52.48 | -0.34 |
| KPK | 2,984.00 | 1,179.28 | 1,194.16 | -14.88 | 17.00 | 43.49 | 67.91 | -24.42 | 3,001.00 | 1,222.77 | 1,262.07 | -39.30 |
| Gwadar | 6.00 | 1.04 | 6.53 | -5.49 | 0.00 | 0.00 | 0.00 | 0.00 | 6.00 | 1.04 | 6.53 | -5.49 |
| Hub | 6.00 | 1.50 | 0.48 | 1.03 | 0.00 | 0.00 | 0.00 | 0.00 | 6.00 | 1.50 | 0.48 | 1.03 |
| Khuzdar | 3.00 | 0.00 | 0.52 | -0.52 | 0.00 | 0.00 | 0.00 | 0.00 | 3.00 | 0.00 | 0.52 | -0.52 |
| Lasbella | 5.00 | 2.37 | 2.37 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 5.00 | 2.37 | 2.37 | 0.00 |
| Others | 30.00 | 3.64 | 4.18 | -0.53 | 0.00 | 0.00 | 0.00 | 0.00 | 30.00 | 3.65 | 4.18 | -0.53 |
| Quetta | 144.00 | 4.68 | 21.33 | -16.65 | 1.00 | 0.00 | 0.13 | -0.13 | 145.00 | 4.68 | 21.46 | -16.77 |
| Turbat | 4.00 | 0.47 | 0.58 | -0.11 | 0.00 | 0.00 | 0.00 | 0.00 | 4.00 | 0.47 | 0.58 | -0.11 |
| Balochistan | 198.00 | 13.71 | 35.98 | -22.27 | 1.00 | 0.00 | 0.13 | -0.13 | 199.00 | 13.71 | 36.10 | -22.40 |
| Gilgit | 11.00 | 8.53 | 0.21 | 8.32 | 2.00 | 0.00 | 0.30 | -0.30 | 13.00 | 8.53 | 0.51 | 8.02 |
| Hunza | 6.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 6.00 | 0.00 | 0.00 | 0.00 |
| Others | 10.00 | 0.01 | 2.72 | -2.71 | 0.00 | 0.00 | 0.00 | 0.00 | 10.00 | 0.01 | 2.73 | -2.71 |
| Gilgit Baltistan | 27.00 | 8.54 | 2.94 | 5.60 | 2.00 | 0.00 | 0.30 | -0.30 | 29.00 | 8.54 | 3.24 | 5.30 |
| Mirpur | 121.00 | 26.68 | 49.63 | -22.95 | 0.00 | 0.00 | 0.00 | 0.00 | 121.00 | 26.68 | 49.63 | -22.95 |
| Muzaffarabad | 109.00 | 26.50 | 40.26 | -13.76 | 0.00 | 0.00 | 0.00 | 0.00 | 109.00 | 26.50 | 40.26 | -13.76 |
| Others | 104.00 | 4.25 | 67.19 | -62.94 | 0.00 | 0.00 | 0.00 | 0.00 | 104.00 | 4.25 | 67.19 | -62.94 |
| AJ&K | 334.00 | 57.43 | 157.08 | -99.65 | 0.00 | 0.00 | 0.00 | 0.00 | 334.00 | 57.43 | 157.08 | -99.65 |
| Overseas | 143.00 | 259.62 | 219.44 | 40.18 | 0.00 | 0.00 | 0.00 | 0.00 | 143.00 | 259.62 | 219.44 | 40.18 |
| Total | 57,833.00 | 31,145.63 | 27,317.57 | 3,828.06 | 1,301.00 | 28,517.44 | 30,565.39 | -2,047.94 | 59,134.00 | 59,663.09 | 57,882.96 | 1,780.12 |

Number of New Accounts Opened in Collective Investment Schemes during the month

| City | No. of New Accounts - Conventional Schemes | | | No. of New Accounts - Shariah Compliant Schemes | | |
|--------------------------|--|----------------|---------------|---|----------------|-----------------|
| | Individual | Non-Individual | Total | Individual | Non-Individual | Total |
| Hyderabad | 12.00 | 1.00 | 13.00 | 81.00 | 0.00 | 81.00 |
| Karachi | 341.00 | 15.00 | 356.00 | 1,613.00 | 23.00 | 1,636.00 |
| Larkana | 1.00 | 0.00 | 1.00 | 8.00 | 0.00 | 8.00 |
| Mirpur Khas | 0.00 | 0.00 | 0.00 | 5.00 | 0.00 | 5.00 |
| Nawab Shah | 2.00 | 0.00 | 2.00 | 6.00 | 0.00 | 6.00 |
| Others | 39.00 | 0.00 | 39.00 | 70.00 | 0.00 | 70.00 |
| Sukkur | 2.00 | 0.00 | 2.00 | 5.00 | 0.00 | 5.00 |
| Sindh | 397.00 | 16.00 | 413.00 | 1,788.00 | 23.00 | 1,811.00 |
| Bahawalpur | 8.00 | 0.00 | 8.00 | 29.00 | 0.00 | 29.00 |
| Faisalabad | 48.00 | 3.00 | 51.00 | 125.00 | 4.00 | 129.00 |
| Gujranwala | 19.00 | 0.00 | 19.00 | 66.00 | 0.00 | 66.00 |
| Lahore | 290.00 | 8.00 | 298.00 | 856.00 | 6.00 | 862.00 |
| Multan | 43.00 | 0.00 | 43.00 | 112.00 | 0.00 | 112.00 |
| Others | 87.00 | 0.00 | 87.00 | 422.00 | 0.00 | 422.00 |
| Rahim Yar Khan | 9.00 | 0.00 | 9.00 | 23.00 | 0.00 | 23.00 |
| Rawalpindi | 68.00 | 0.00 | 68.00 | 193.00 | 2.00 | 195.00 |
| Sadiqabad | 1.00 | 0.00 | 1.00 | 10.00 | 0.00 | 10.00 |
| Sargodha | 16.00 | 0.00 | 16.00 | 21.00 | 1.00 | 22.00 |
| Sialkot | 27.00 | 0.00 | 27.00 | 79.00 | 0.00 | 79.00 |
| Punjab | 616.00 | 11.00 | 627.00 | 1,936.00 | 13.00 | 1,949.00 |
| Islamabad | 48.00 | 1.00 | 49.00 | 283.00 | 1.00 | 284.00 |
| Capital Territory | 48.00 | 1.00 | 49.00 | 283.00 | 1.00 | 284.00 |
| Abbottabad | 9.00 | 1.00 | 10.00 | 18.00 | 0.00 | 18.00 |
| Bannu | 0.00 | 0.00 | 0.00 | 8.00 | 0.00 | 8.00 |

| City | No. of New Accounts - Conventional Schemes | | | No. of New Accounts - Shariah Compliant Schemes | | |
|------------------|--|----------------|--------------|---|----------------|---------------|
| | Individual | Non-Individual | Total | Individual | Non-Individual | Total |
| Dera Ismail Khan | 0.00 | 0.00 | 0.00 | 3.00 | 0.00 | 3.00 |
| Mansehra | 0.00 | 0.00 | 0.00 | 11.00 | 0.00 | 11.00 |
| Nowshera | 3.00 | 0.00 | 3.00 | 10.00 | 0.00 | 10.00 |
| Others | 7.00 | 0.00 | 7.00 | 95.00 | 0.00 | 95.00 |
| Peshawar | 22.00 | 0.00 | 22.00 | 109.00 | 0.00 | 109.00 |
| Swat | 1.00 | 0.00 | 1.00 | 22.00 | 0.00 | 22.00 |
| KPK | 42.00 | 1.00 | 43.00 | 276.00 | 0.00 | 276.00 |
| Gwadar | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Hub | 1.00 | 0.00 | 1.00 | 2.00 | 0.00 | 2.00 |
| Khuzdar | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Lasbella | 0.00 | 0.00 | 0.00 | 1.00 | 0.00 | 1.00 |
| Others | 1.00 | 0.00 | 1.00 | 4.00 | 0.00 | 4.00 |
| Quetta | 5.00 | 0.00 | 5.00 | 11.00 | 0.00 | 11.00 |
| Turbat | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Balochistan | 7.00 | 0.00 | 7.00 | 18.00 | 0.00 | 18.00 |
| Gilgit | 1.00 | 0.00 | 1.00 | 1.00 | 0.00 | 1.00 |
| Hunza | 1.00 | 0.00 | 1.00 | 0.00 | 0.00 | 0.00 |
| Others | 1.00 | 0.00 | 1.00 | 0.00 | 0.00 | 0.00 |
| Gilgit Baltistan | 3.00 | 0.00 | 3.00 | 1.00 | 0.00 | 1.00 |
| Mirpur | 3.00 | 0.00 | 3.00 | 10.00 | 0.00 | 10.00 |
| Muzaffarabad | 1.00 | 0.00 | 1.00 | 2.00 | 0.00 | 2.00 |
| Others | 7.00 | 0.00 | 7.00 | 6.00 | 0.00 | 6.00 |
| AJ&K | 11.00 | 0.00 | 11.00 | 18.00 | 0.00 | 18.00 |
| Overseas | 5.00 | 0.00 | 5.00 | 14.00 | 0.00 | 14.00 |
| Total | 5.00 | 0.00 | 5.00 | 14.00 | 0.00 | 14.00 |

Region-wise Assets Under Management

(Rs. in million)

| City | Conventional Schemes | | | | | | Shariah Compliant Schemes | | | | | |
|--------------------------|--------------------------|------------------|--------------------------|-------------------|--------------------------|-------------------|---------------------------|------------------|--------------------------|------------------|--------------------------|-------------------|
| | Individual | | Non-Individual | | Total | | Individual | | Non-Individual | | Total | |
| | No. of Investor Accounts | AUMs | No. of Investor Accounts | AUMs | No. of Investor Accounts | AUMs | No. of Investor Accounts | AUMs | No. of Investor Accounts | AUMs | No. of Investor Accounts | AUMs |
| Hyderabad | 5,718.00 | 607.63 | 26.00 | 148.17 | 5,744.00 | 755.80 | 2,655.00 | 828.57 | 2.00 | 1.95 | 2,657.00 | 830.52 |
| Karachi | 108,859.00 | 62,012.84 | 3,858.00 | 202,412.03 | 112,717.00 | 264,424.87 | 107,227.00 | 79,386.07 | 2,578.00 | 79,577.38 | 109,805.00 | 158,963.45 |
| Larkana | 311.00 | 27.55 | 1.00 | 0.00 | 312.00 | 27.55 | 215.00 | 46.34 | 1.00 | 0.00 | 216.00 | 46.34 |
| Mirpur Khas | 171.00 | 13.89 | 0.00 | 0.00 | 171.00 | 13.89 | 190.00 | 66.78 | 2.00 | 11.29 | 192.00 | 78.08 |
| Nawab Shah | 173.00 | 48.57 | 1.00 | 53.24 | 174.00 | 101.81 | 161.00 | 62.56 | 0.00 | 0.00 | 161.00 | 62.56 |
| Others | 1,626.00 | 417.45 | 10.00 | 502.61 | 1,636.00 | 920.06 | 3,062.00 | 933.32 | 10.00 | 60.44 | 3,072.00 | 993.76 |
| Sukkur | 1,278.00 | 224.04 | 6.00 | 75.96 | 1,284.00 | 300.00 | 367.00 | 122.06 | 0.00 | 0.00 | 367.00 | 122.06 |
| Sindh | 118,136.00 | 63,351.98 | 3,902.00 | 203,192.01 | 122,038.00 | 266,543.99 | 113,877.00 | 81,445.70 | 2,593.00 | 79,651.06 | 116,470.00 | 161,096.76 |
| Bahawalpur | 481.00 | 174.96 | 6.00 | 1.19 | 487.00 | 176.15 | 551.00 | 280.64 | 1.00 | 1.00 | 552.00 | 281.64 |
| Faisalabad | 4,793.00 | 1,941.80 | 106.00 | 6,378.05 | 4,899.00 | 8,319.85 | 6,456.00 | 2,588.62 | 125.00 | 1,871.97 | 6,581.00 | 4,460.59 |
| Gujranwala | 2,533.00 | 774.30 | 25.00 | 111.14 | 2,558.00 | 885.44 | 2,295.00 | 992.17 | 23.00 | 7.40 | 2,318.00 | 999.57 |
| Lahore | 37,209.00 | 28,383.15 | 1,568.00 | 27,868.37 | 38,777.00 | 56,251.52 | 42,384.00 | 25,284.27 | 886.00 | 9,273.53 | 43,270.00 | 34,557.81 |
| Multan | 6,326.00 | 1,865.61 | 89.00 | 593.05 | 6,415.00 | 2,458.66 | 4,378.00 | 2,248.04 | 22.00 | 729.74 | 4,400.00 | 2,977.78 |
| Others | 6,560.00 | 2,239.11 | 61.00 | 819.67 | 6,621.00 | 3,058.79 | 10,793.00 | 4,510.29 | 20.00 | 77.00 | 10,813.00 | 4,587.29 |
| Rahim Yar Khan | 393.00 | 117.11 | 0.00 | 0.00 | 393.00 | 117.11 | 489.00 | 282.00 | 1.00 | 10.61 | 490.00 | 292.61 |
| Rawalpindi | 10,484.00 | 4,023.18 | 234.00 | 42,326.73 | 10,718.00 | 46,349.91 | 10,172.00 | 6,132.46 | 116.00 | 1,731.43 | 10,288.00 | 7,863.89 |
| Sadiqabad | 74.00 | 34.44 | 0.00 | 0.00 | 74.00 | 34.44 | 318.00 | 245.79 | 0.00 | 0.00 | 318.00 | 245.79 |
| Sargodha | 1,810.00 | 647.41 | 6.00 | 8.01 | 1,816.00 | 655.42 | 945.00 | 340.02 | 3.00 | 8.84 | 948.00 | 348.86 |
| Sialkot | 2,503.00 | 804.27 | 38.00 | 332.85 | 2,541.00 | 1,137.12 | 2,177.00 | 839.08 | 21.00 | 244.75 | 2,198.00 | 1,083.83 |
| Punjab | 73,166.00 | 41,005.32 | 2,133.00 | 78,439.06 | 75,299.00 | 119,444.39 | 80,958.00 | 43,743.37 | 1,218.00 | 13,956.27 | 82,176.00 | 57,699.65 |
| Islamabad | 12,216.00 | 6,813.71 | 394.00 | 8,502.60 | 12,610.00 | 15,316.31 | 14,758.00 | 10,145.29 | 206.00 | 2,872.52 | 14,964.00 | 13,017.81 |
| Capital Territory | 12,216.00 | 6,813.71 | 394.00 | 8,502.60 | 12,610.00 | 15,316.31 | 14,758.00 | 10,145.29 | 206.00 | 2,872.52 | 14,964.00 | 13,017.81 |

| City | Conventional Schemes | | | | | | Shariah Compliant Schemes | | | | | |
|------------------|--------------------------|-------------------|--------------------------|-------------------|--------------------------|-------------------|---------------------------|-------------------|--------------------------|------------------|--------------------------|-------------------|
| | Individual | | Non-Individual | | Total | | Individual | | Non-Individual | | Total | |
| | No. of Investor Accounts | AUMs | No. of Investor Accounts | AUMs | No. of Investor Accounts | AUMs | No. of Investor Accounts | AUMs | No. of Investor Accounts | AUMs | No. of Investor Accounts | AUMs |
| Abbottabad | 1,032.00 | 294.79 | 15.00 | 37.37 | 1,047.00 | 332.16 | 1,181.00 | 414.81 | 1.00 | 0.00 | 1,182.00 | 414.81 |
| Bannu | 30.00 | 14.98 | 0.00 | 0.00 | 30.00 | 14.98 | 113.00 | 34.19 | 0.00 | 0.00 | 113.00 | 34.19 |
| Dera Ismail Khan | 56.00 | 28.13 | 1.00 | 2.00 | 57.00 | 30.13 | 79.00 | 34.70 | 0.00 | 0.00 | 79.00 | 34.70 |
| Mansehra | 64.00 | 8.06 | 0.00 | 0.00 | 64.00 | 8.06 | 376.00 | 132.28 | 0.00 | 0.00 | 376.00 | 132.28 |
| Nowshera | 479.00 | 111.67 | 13.00 | 150.86 | 492.00 | 262.52 | 523.00 | 206.20 | 8.00 | 38.40 | 531.00 | 244.61 |
| Others | 1,290.00 | 371.03 | 16.00 | 11.00 | 1,306.00 | 382.03 | 3,125.00 | 1,365.40 | 8.00 | 162.52 | 3,133.00 | 1,527.92 |
| Peshawar | 5,507.00 | 1,531.58 | 75.00 | 714.06 | 5,582.00 | 2,245.63 | 6,601.00 | 3,069.72 | 65.00 | 420.13 | 6,666.00 | 3,489.85 |
| Swat | 56.00 | 1.67 | 2.00 | 0.04 | 58.00 | 1.71 | 646.00 | 326.98 | 0.00 | 0.00 | 646.00 | 326.98 |
| KPK | 8,514.00 | 2,361.90 | 122.00 | 915.32 | 8,636.00 | 3,277.22 | 12,644.00 | 5,584.29 | 82.00 | 621.06 | 12,726.00 | 6,205.35 |
| Gwadar | 5.00 | 1.54 | 0.00 | 0.00 | 5.00 | 1.54 | 18.00 | 32.56 | 0.00 | 0.00 | 18.00 | 32.56 |
| Hub | 5.00 | 1.32 | 0.00 | 0.00 | 5.00 | 1.33 | 42.00 | 6.62 | 0.00 | 0.00 | 42.00 | 6.62 |
| Khuzdar | 7.00 | 1.34 | 0.00 | 0.00 | 7.00 | 1.34 | 8.00 | 0.44 | 0.00 | 0.00 | 8.00 | 0.44 |
| Lasbella | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 29.00 | 3.47 | 0.00 | 0.00 | 29.00 | 3.47 |
| Others | 46.00 | 5.45 | 1.00 | 0.05 | 47.00 | 5.50 | 122.00 | 26.99 | 4.00 | 17.01 | 126.00 | 44.00 |
| Quetta | 1,607.00 | 383.55 | 19.00 | 178.89 | 1,626.00 | 562.44 | 645.00 | 188.65 | 5.00 | 35.06 | 650.00 | 223.70 |
| Turbat | 7.00 | 5.65 | 0.00 | 0.00 | 7.00 | 5.65 | 4.00 | 0.63 | 0.00 | 0.00 | 4.00 | 0.63 |
| Balochistan | 1,677.00 | 398.84 | 20.00 | 178.94 | 1,697.00 | 577.78 | 868.00 | 259.36 | 9.00 | 52.07 | 877.00 | 311.43 |
| Gilgit | 54.00 | 1.68 | 0.00 | 0.00 | 54.00 | 1.68 | 48.00 | 17.33 | 2.00 | 17.22 | 50.00 | 34.55 |
| Hunza | 2.00 | 0.00 | 0.00 | 0.00 | 2.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Others | 22.00 | 0.27 | 1.00 | 0.00 | 23.00 | 0.28 | 25.00 | 11.06 | 1.00 | 4.07 | 26.00 | 15.13 |
| Gilgit Baltistan | 78.00 | 1.96 | 1.00 | 0.00 | 79.00 | 1.96 | 73.00 | 28.39 | 3.00 | 21.29 | 76.00 | 49.68 |
| Mirpur | 2,109.00 | 796.84 | 3.00 | 1.50 | 2,112.00 | 798.35 | 791.00 | 479.82 | 2.00 | 12.99 | 793.00 | 492.81 |
| Muzaffarabad | 86.00 | 27.39 | 1.00 | 0.00 | 87.00 | 27.39 | 292.00 | 75.79 | 3.00 | 25.93 | 295.00 | 101.72 |
| Others | 259.00 | 192.30 | 4.00 | 46.30 | 263.00 | 238.60 | 383.00 | 270.03 | 0.00 | 0.00 | 383.00 | 270.03 |
| AJ&K | 2,454.00 | 1,016.53 | 8.00 | 47.80 | 2,462.00 | 1,064.33 | 1,466.00 | 825.64 | 5.00 | 38.92 | 1,471.00 | 864.56 |
| Overseas | 881.00 | 1,579.13 | 7.00 | 88.25 | 888.00 | 1,667.38 | 888.00 | 1,491.72 | 3.00 | 0.00 | 891.00 | 1,491.72 |
| Total | 217,122.00 | 116,529.36 | 6,587.00 | 291,363.99 | 223,709.00 | 407,893.36 | 225,532.00 | 143,523.76 | 4,119.00 | 97,213.18 | 229,651.00 | 240,736.95 |



SECP