

# Summary of NBFCs, NEs. & Modarabas Sector May 2020



**Securities & Exchange Commission of Pakistan**  
**Specialized Companies Division**  
**Supervision and Enforcement Department**

**DISCLAIMER:**

*The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.*

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## SNAPSHOT OF NBFI INDUSTRY AS OF MAY 31, 2020

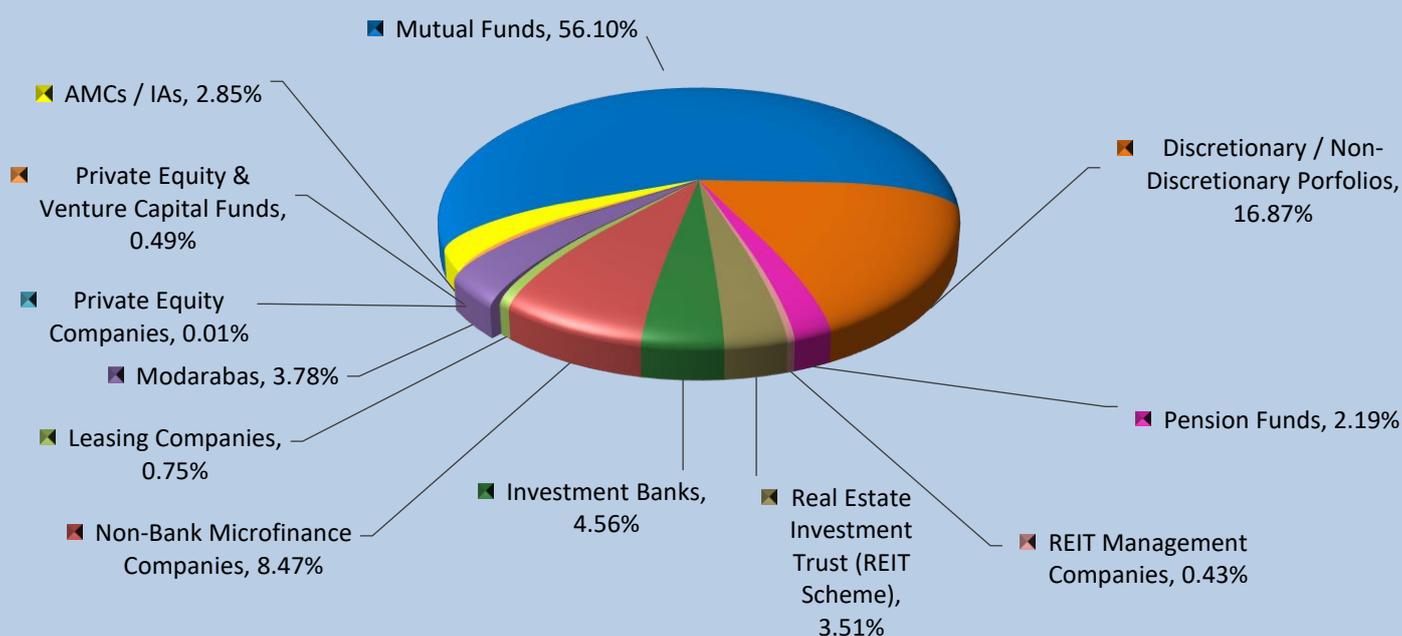
Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	39.76	2.85%
Mutual Funds (220) and Plans (93)	220	782.90	56.10%
Discretionary & Non-Discretionary Portfolios	-	235.51	16.87%
Pension Funds	19	30.54	2.19%
REIT Management Companies	7	06.00	0.43%
Real Estate Investment Trust (REIT Scheme)	1	48.94	3.51%
Investment Banks	12	63.69	4.56%
Non-Bank Microfinance Companies	25	118.15	8.47%
Leasing Companies	7	10.49	0.75%
Modarabas	28	52.77	3.78%
Private Equity Companies	4	00.11	0.01%
Private Equity & Venture Capital Funds	5	06.78	0.49%
<b>Total</b>	<b>351</b>	<b>1,395.64</b>	<b>100.00%</b>

Note 1: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs20,107 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs762,796 million, as of May 31, 2020.

Note 2: The information pertaining to six RMCs is included in the above table, whereas, information pertaining to one RMC (which also holds license of investment advisory services) is included in the assets of AMCs/IAs in the above table.

Note 3: Two NBFs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs in the above table.

**Snapshot of NBFI Industry as of May 31 2020**  
(Percentage of total assets)

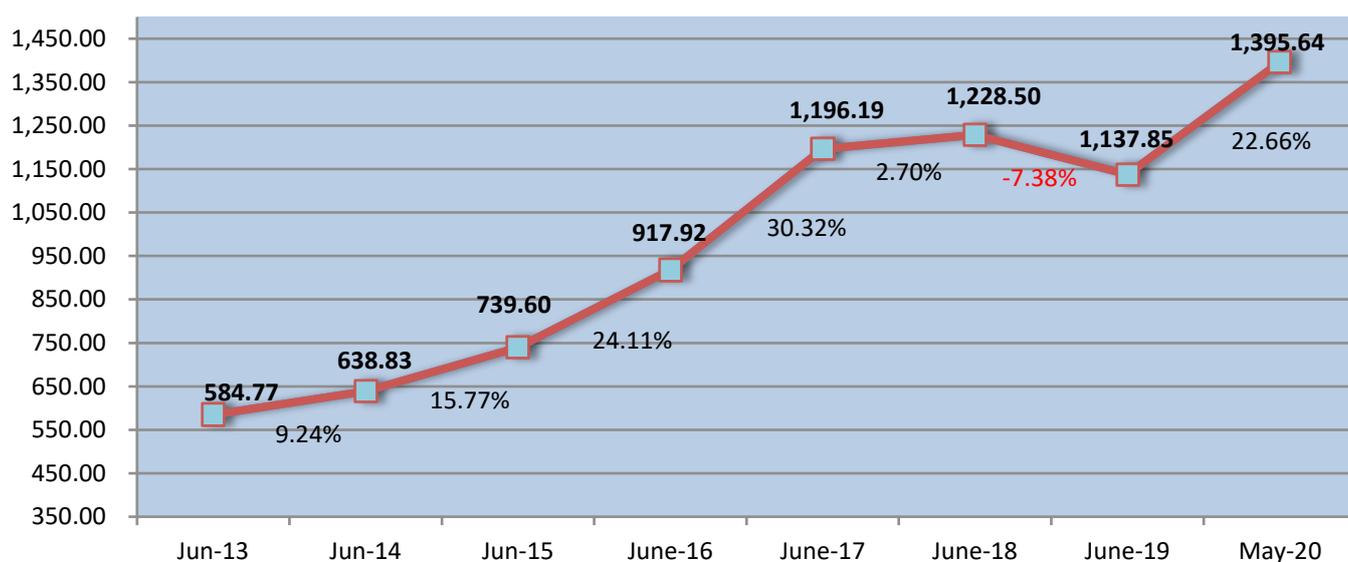


## Trend of growth in Total Assets of NBFIs Industry

Description	Jun-13	Jun-14	Jun-15	June-16	June-17	June-18	June-19	May-20
<b>Total Assets (Rs. In billion)</b>	584.77	638.83	739.60	917.92	1,196.19	1,228.50	1,140.37	1,395.64
<b>Growth Since Last June</b>	1.36%	9.24%	15.77%	24.11%	30.32%	2.70%	-7.17%	22.66%
<b>Growth since June 30, 2013 till May 31, 2020</b>	<b>138.67%</b>							
<b>Compound Annual Growth Rate June 30, 2013 to May 31, 2020</b>	<b>13.39%</b>							

### Trend of growth in Total Assets of NBFIs Industry

(Rs in billion & Growth figures in percentage)



## Breakup of Shariah Compliant and Conventional Assets of NBF Industry

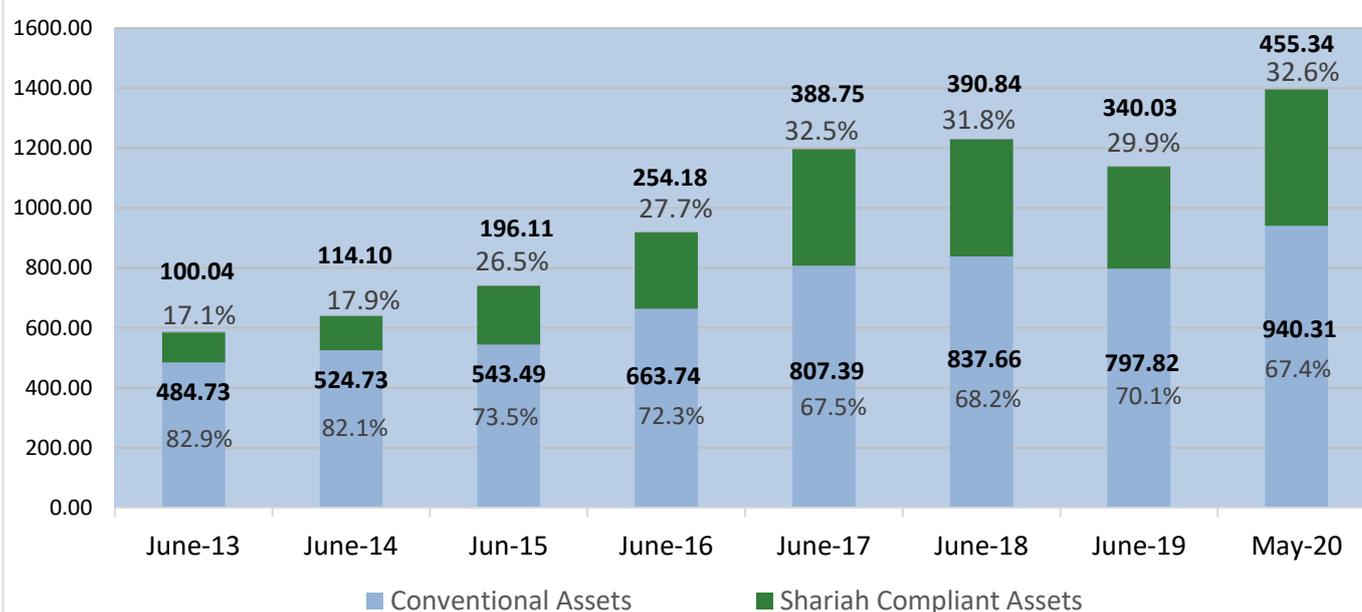
(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	May-20
Conventional Assets	484.73	524.73	543.49	663.74	807.39	837.66	797.82	940.31
Shariah Compliant Assets	100.04	114.10	196.11	254.18	388.75	390.84	340.03	455.34
<b>Total Assets</b>	<b>584.77</b>	<b>638.83</b>	<b>739.60</b>	<b>917.92</b>	<b>1,196.14</b>	<b>1,228.50</b>	<b>1,137.85</b>	<b>1,395.64</b>
Share of Conventional Assets	82.9%	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	67.4%
Share of Shariah Compliant Assets	17.1%	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	32.6%
<b>Conventional Assets - Growth since June 2013 till May 2020</b>							<b>93.99%</b>	
<b>Shariah Compliant Assets - Growth since June 2013 till May 2020</b>							<b>355.14%</b>	
<b>Compound Annual Growth Rate (June 2013 to May 2020)-Conventional Assets</b>							<b>10.05%</b>	
<b>Compound Annual Growth Rate (June 13 to May 2020)-Shariah Compliant Assets</b>							<b>24.48%</b>	

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

### Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)



## MUTUAL FUNDS & PLANS

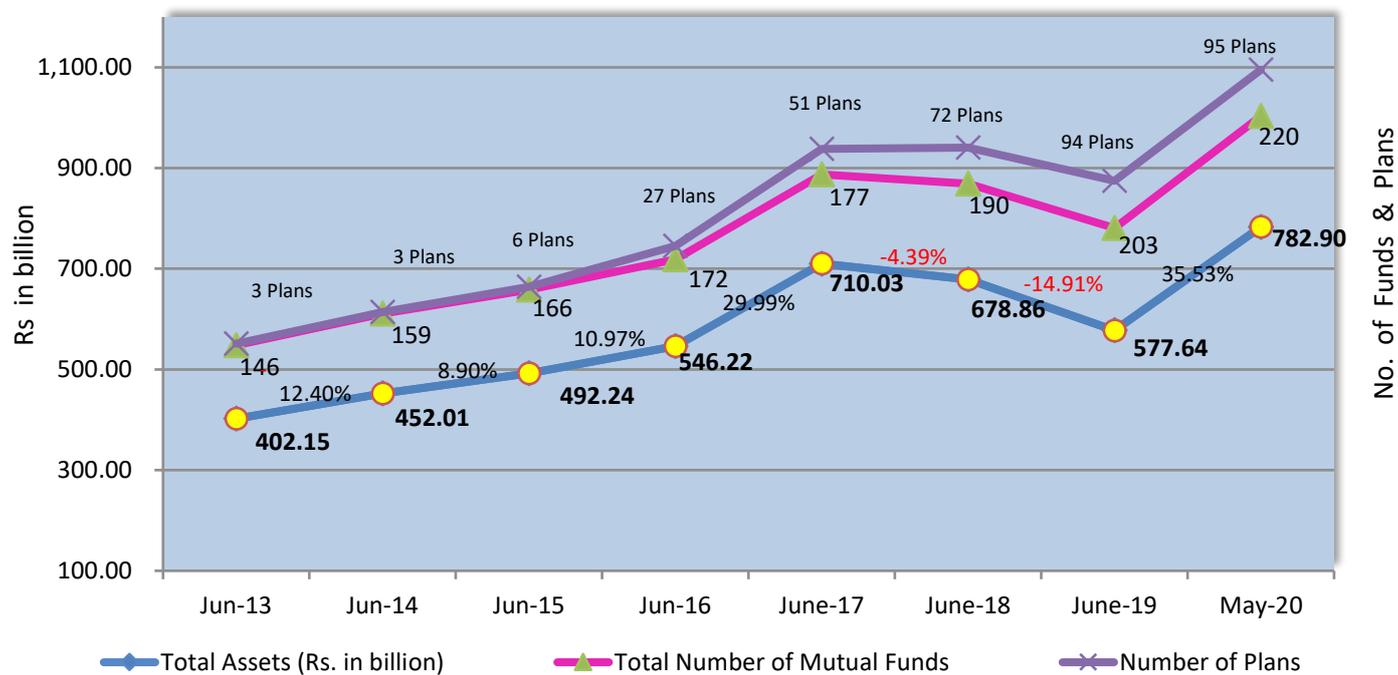
### Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	May-20	
<b>Total Assets (Rs. in billion)</b>	402.15	452.01	492.24	546.22	710.03	678.86	577.64	782.90	
<b>Growth since last June</b>	-1.91%	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	35.53%	
<b>Number of Mutual Funds</b>	146	159	166	172	177	190	203	220	
<b>Number of Plans</b>	3	3	6	27	51	72	94	92	
<b>Total Number of Mutual Funds &amp; Plans</b>	149	162	172	199	228	262	297	312	
<b>Growth since June 2013 till May 2020</b>								<b>94.68%</b>	
<b>Compound Annual Growth Rate June 2013 to May 2020</b>								<b>10.25%</b>	

### Trend of Total Assets & Number of Mutual Funds & Plans

(Annual Growth of total assets in percentages)



## Trend of Category-Wise Position of Total Assets of Mutual Funds

(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	May-20
<b>Equity</b>	133.22	157.03	198.29	220.80	341.00	280.37	196.37	185.75
<b>Income</b>	94.86	106.45	116.82	149.52	126.09	116.85	121.49	204.92
<b>Money Market</b>	142.81	132.47	97.59	69.86	84.74	146.25	167.93	308.82
<b>Others</b>	31.26	56.06	79.54	106.04	158.20	135.39	91.85	83.41
<b>Total</b>	<b>402.15</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>782.90</b>

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

### Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

(Rs in billion)



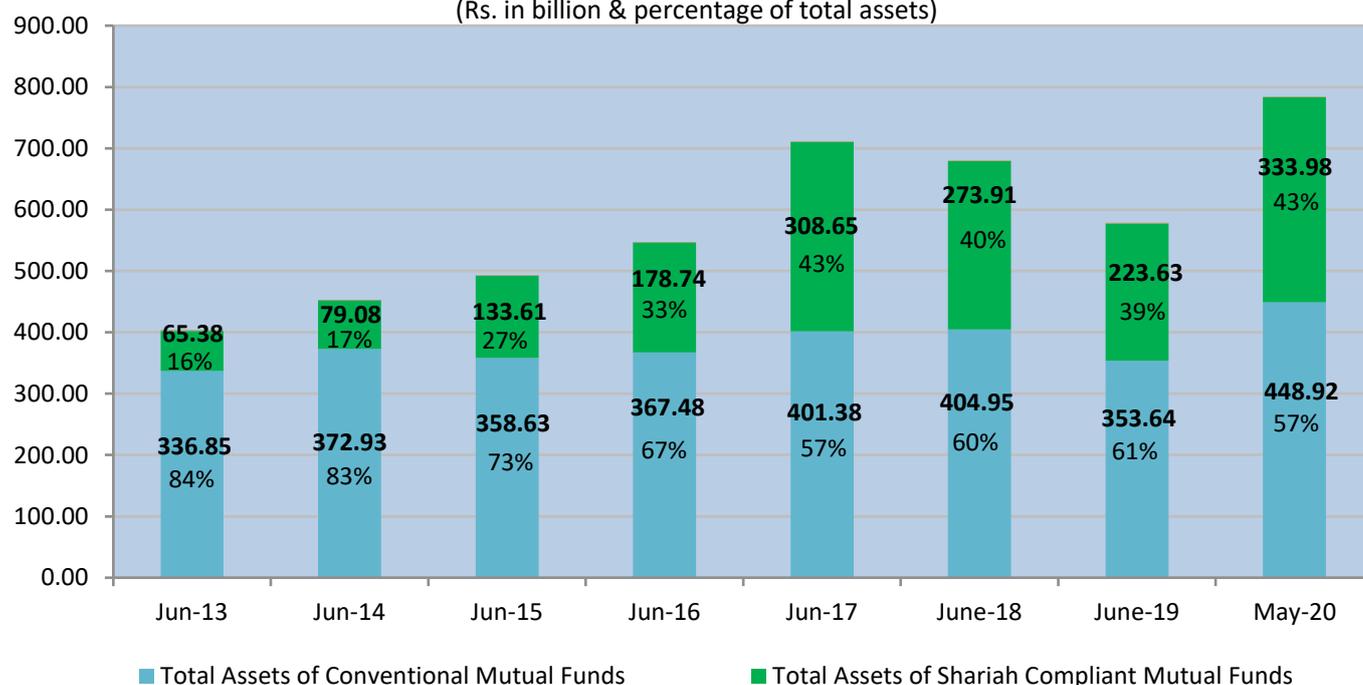
**Trend of Total Assets of Conventional and Shariah  
Compliant Mutual Funds & Plans**

(Rs. in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	May -20
Total Assets of Conventional Mutual Funds	336.85	372.93	358.63	367.48	401.38	404.95	354.01	448.92
Total Assets of Shariah Compliant Mutual Funds	65.38	79.08	133.61	178.74	308.65	273.91	223.63	333.98
<b>Total Assets of Mutual Funds</b>	<b>402.23</b>	<b>452.01</b>	<b>492.24</b>	<b>546.22</b>	<b>710.03</b>	<b>678.86</b>	<b>577.64</b>	<b>782.90</b>
Share of Conventional Mutual Funds	84%	83%	73%	67%	57%	60%	61%	57%
Share of Shariah Compliant Mutual Funds	16%	17%	27%	33%	43%	40%	39%	43%
Conventional Mutual Funds - Growth since last June	-6.46%	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	26.94%
Shariah Compliant Mutual Fund - Growth since last June	31.07%	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	49.35%
<b>Conventional Mutual Funds - Growth since June 2013 till May 2020</b>	<b>33.27%</b>							
<b>Shariah Compliant Mutual Fund -Growth since June 2013 till May 2020</b>	<b>410.83%</b>							
<b>Compound Annual Growth Rate - June 2013 to May 2020-Conventional Mutual Funds</b>	<b>4.24%</b>							
<b>Compound Annual Growth Rate - June 2013 to May 2020-Shariah Compliant Mutual Fund</b>	<b>26.58%</b>							

**Trend of Total Assets of Conventional and Shariah Compliant  
Mutual Funds & Plans**

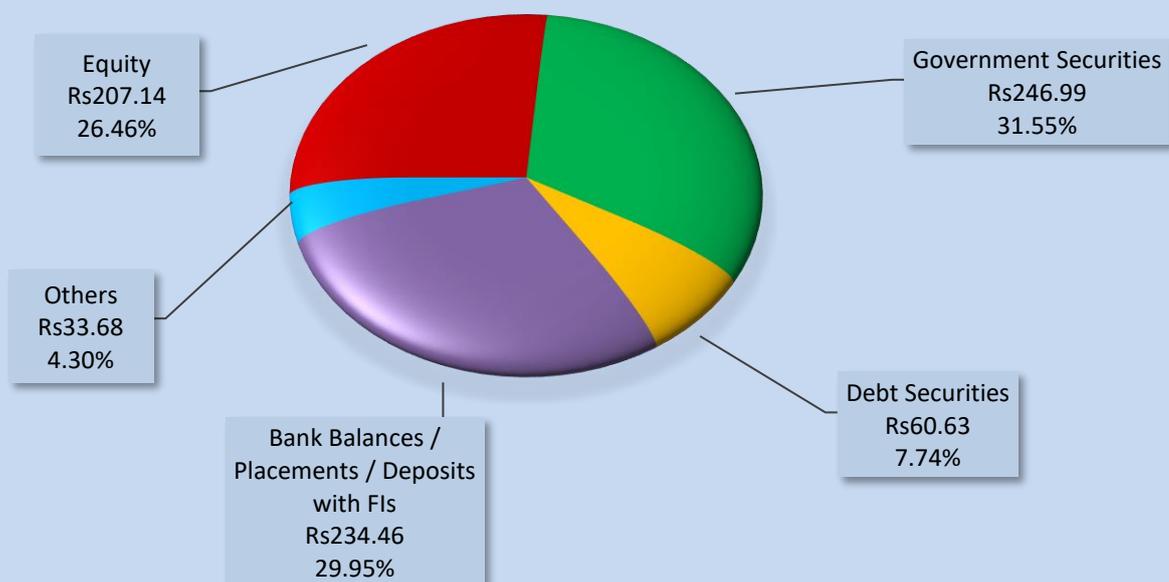
(Rs. in billion & percentage of total assets)



## Asset Allocation of Mutual Funds

### Asset Allocation of Mutual Funds as of May 31, 2020

(Rs in billion & percentage of Total Assets)



## Trend of Total Assets of Mutual Funds during the last 6 Months

### Trend of Total Assets of Mutual Funds during the last 6 Months

(Rs. in billion)



## Detail of Investor Accounts in Open End Mutual Funds

Description	No. of Active Investor Accounts as at May 31, 2020	Value of Investment as at May 31, 2020 (Rs. In Millions)	% of total Investment Value
<b>Resident</b>			
Individuals	317,862	286,789.11	37.81%
Associated Banks/DFIs/AMCs	57	32,744.86	4.32%
Other Banks/DFIs	173	11,236.37	1.48%
Insurance Companies	300	28,590.29	3.77%
Other financial institutions	132	16,767.44	2.21%
Other Corporates	2,480	250,879.58	33.08%
Fund of funds	59	14,916.26	1.97%
Retirement funds	2,517	86,627.58	11.42%
Trusts/NGOs/Societies/Foundations/Charities	1,115	27,459.41	3.62%
<b>Foreign</b>			
Individuals	583	2,354.35	0.31%
Non-Individuals	16	136.93	0.02%
<b>Total</b>	<b>325,294</b>	<b>758,502.17</b>	<b>100.00%</b>

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at May 31, 2020 are 325,294  
 Number of investor accounts having zero balance at May 31, 2020 are 312,462  
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at May 31, 2020 are 637,756

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

## VOLUNTARY PENSION SCHEMES / FUNDS

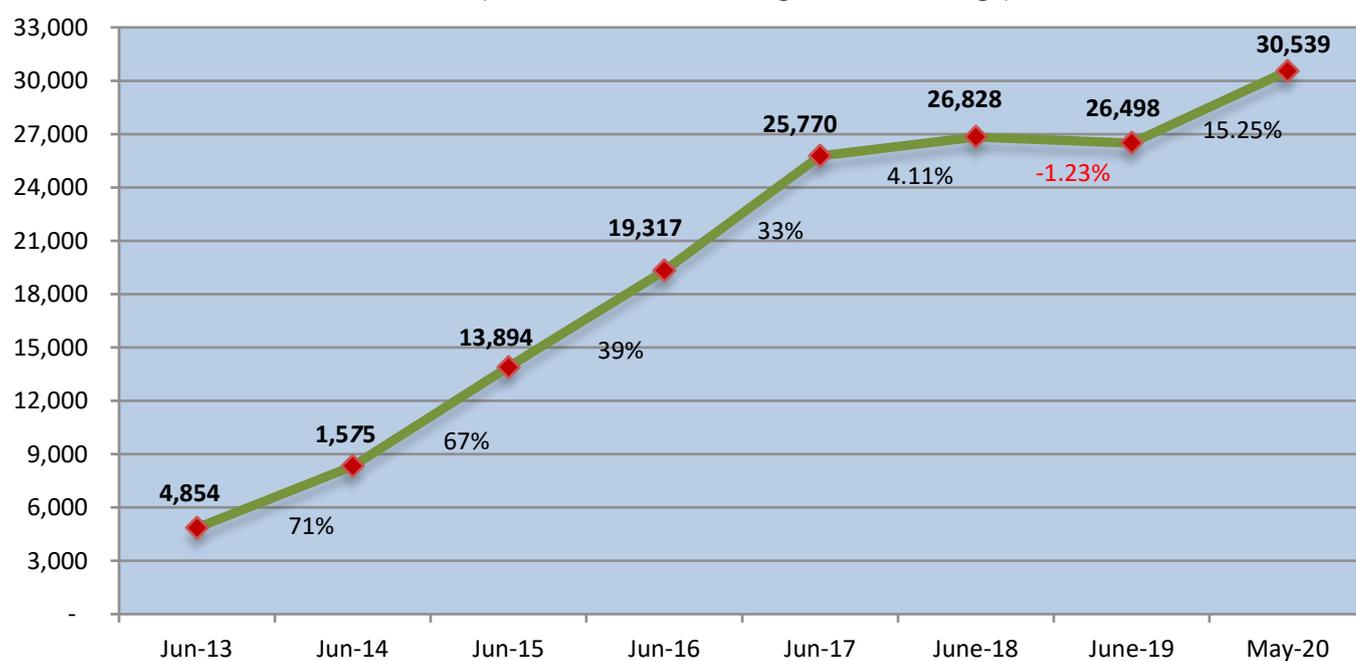
### Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	May- 20
<b>Total Assets</b>	4,854	8,310	13,894	19,317	25,770	26,828	26,498	30,539
<b>Growth since last June</b>	75%	71%	67%	39%	33%	4.11%	-1.23%	15.25%

### **Trend of Total Assets of Pension Funds**

(Rs. in million & Growth Figures in Percentage)



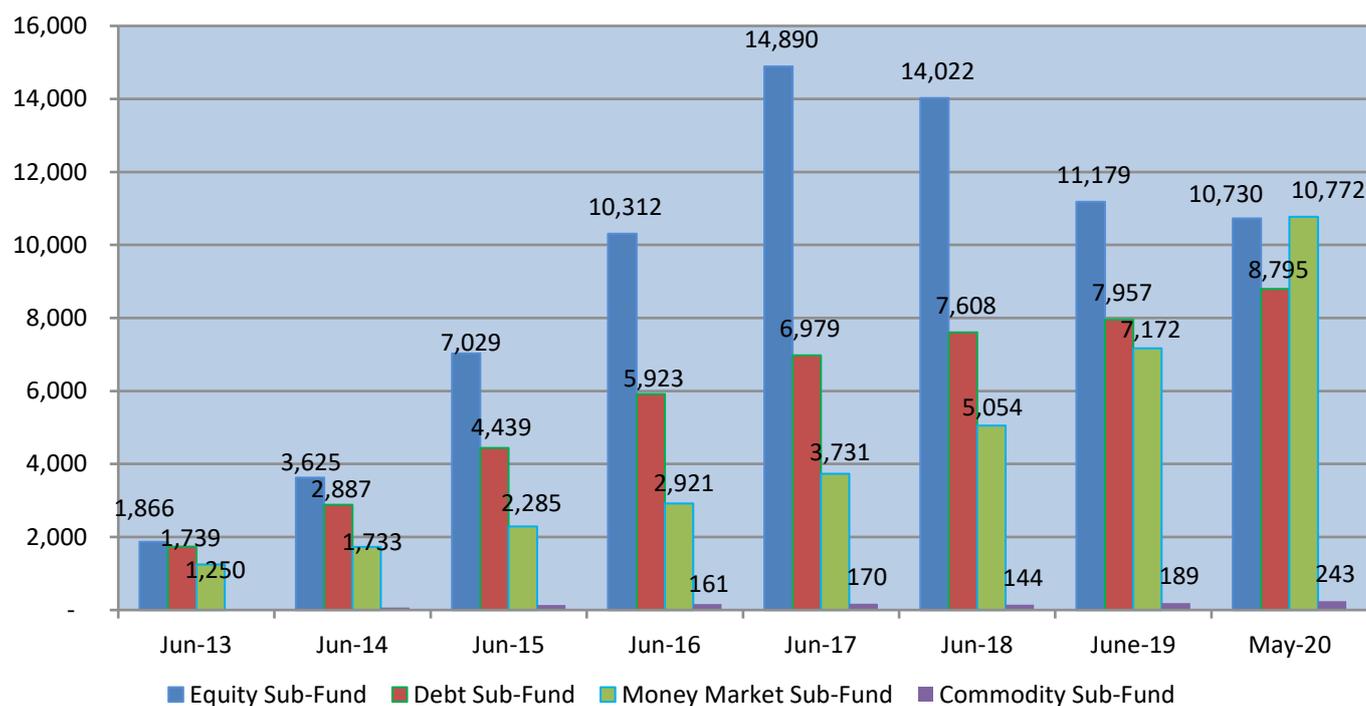
## Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	May-20
Equity Sub-Fund	1,866	3,625	7,029	10,312	14,890	14,022	11,179	10,730
Debt Sub-Fund	1,739	2,887	4,439	5,923	6,979	7,608	7,957	8,795
Money Market Sub-Fund	1,250	1,733	2,285	2,921	3,731	5,054	7,172	10,772
Commodity Sub-Fund	-	65	140	161	170	144	189	243
<b>Total</b>	<b>4,855</b>	<b>8,310</b>	<b>13,894</b>	<b>19,317</b>	<b>25,770</b>	<b>26,828</b>	<b>26,498</b>	<b>30,539</b>

### Category-wise Position of Total Assets of Pension Funds

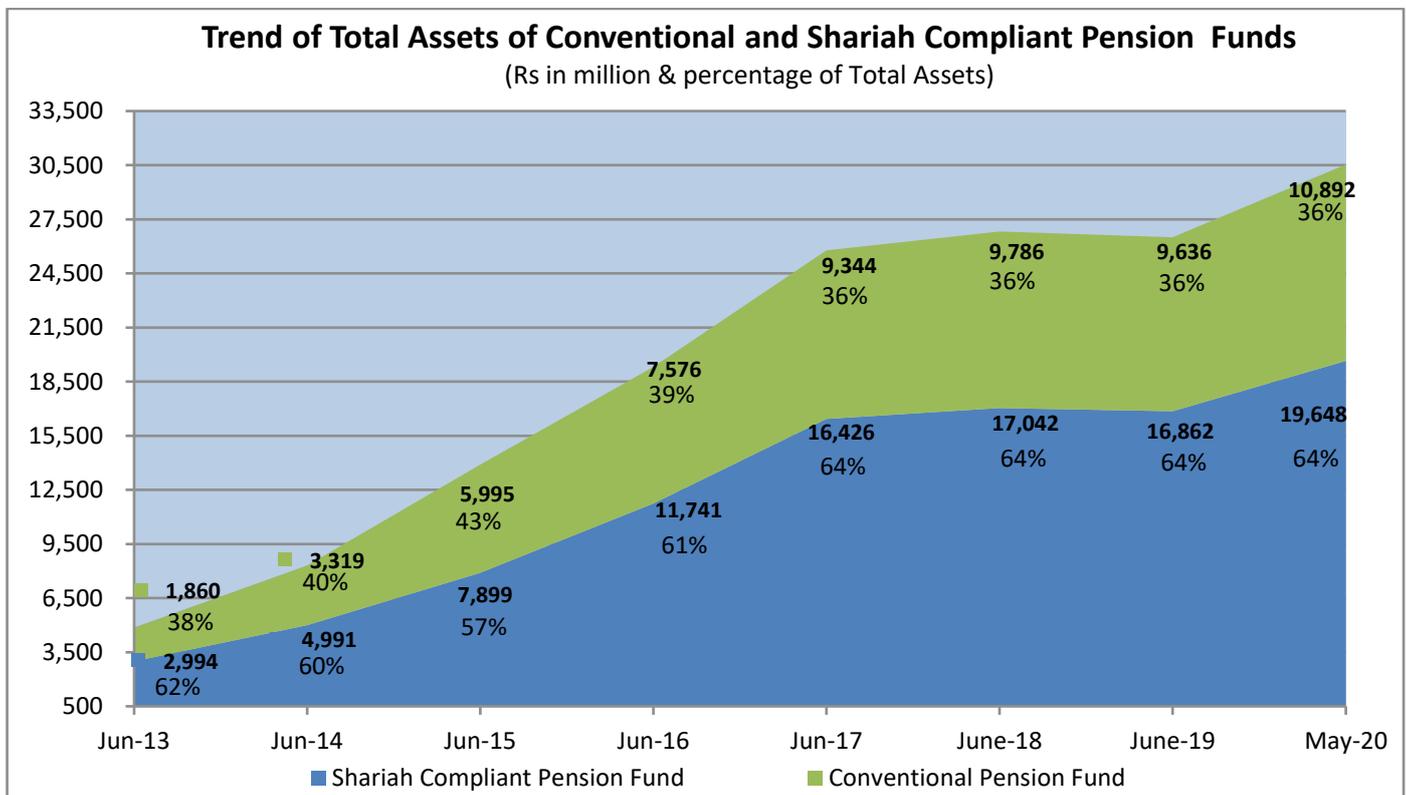
(Rs. in million)



## Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

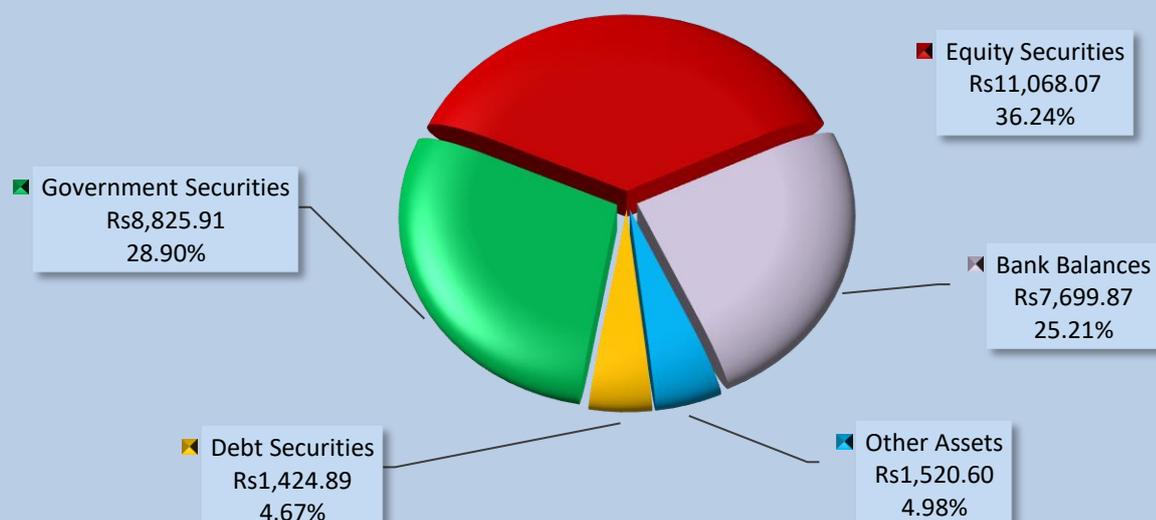
Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	May-20
<b>Shariah Compliant Pension Funds</b>	2,994	4,991	7,899	11,741	16,426	17,042	16,862	19,648
<b>Conventional Pension Funds</b>	1,860	3,319	5,995	7,576	9,344	9,786	9,636	10,892
<b>Total assets of Pension Funds</b>	<b>4,854</b>	<b>8,310</b>	<b>13,894</b>	<b>19,317</b>	<b>25,770</b>	<b>26,828</b>	<b>26,498</b>	<b>30,539</b>
<b>Share of Shariah Compliant Pension Funds</b>	62%	60%	57%	61%	64%	64%	64%	64%
<b>Share of Conventional Pension Funds</b>	38%	40%	43%	39%	36%	36%	36%	36%
<b>Compound Annual Growth Rate (June 13 to May 2020) Shariah Compliant Pension Fund</b>						<b>31.24%</b>		
<b>Compound Annual Growth Rate (June 13 to May 2020) Conventional Pension Fund</b>						<b>29.10%</b>		



## Asset Allocation of Pension Funds

### Asset Allocation of Pension Funds as of May 31, 2020

(Rs in million & Percentage of Total Assets)



## Detail of Investor Accounts in Pension Funds

Description	No. of Active Investor Accounts as at May 31, 2020	Value of Investment as at May 31, 2020 (Rs. In Millions)	% of total Investment Value
<b>Resident</b>			
Individuals	34,040	27,189.57	90.54%
Associated Banks/DFIs/AMCs	14	2,179.27	7.26%
Other financial institutions	1	339.939	1.13%
<b>Foreign</b>			
Individuals	8	321.11	1.07%
Non-Individuals	-	-	0.00%
<b>Total</b>	<b>34,063</b>	<b>30,029.90</b>	<b>100.00%</b>

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at May 31, 2020 are 34,063  
 Number of investor accounts having zero balance as at May 31, 2020 are 15,681  
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at May 31, 2020 are 49,744

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

## DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

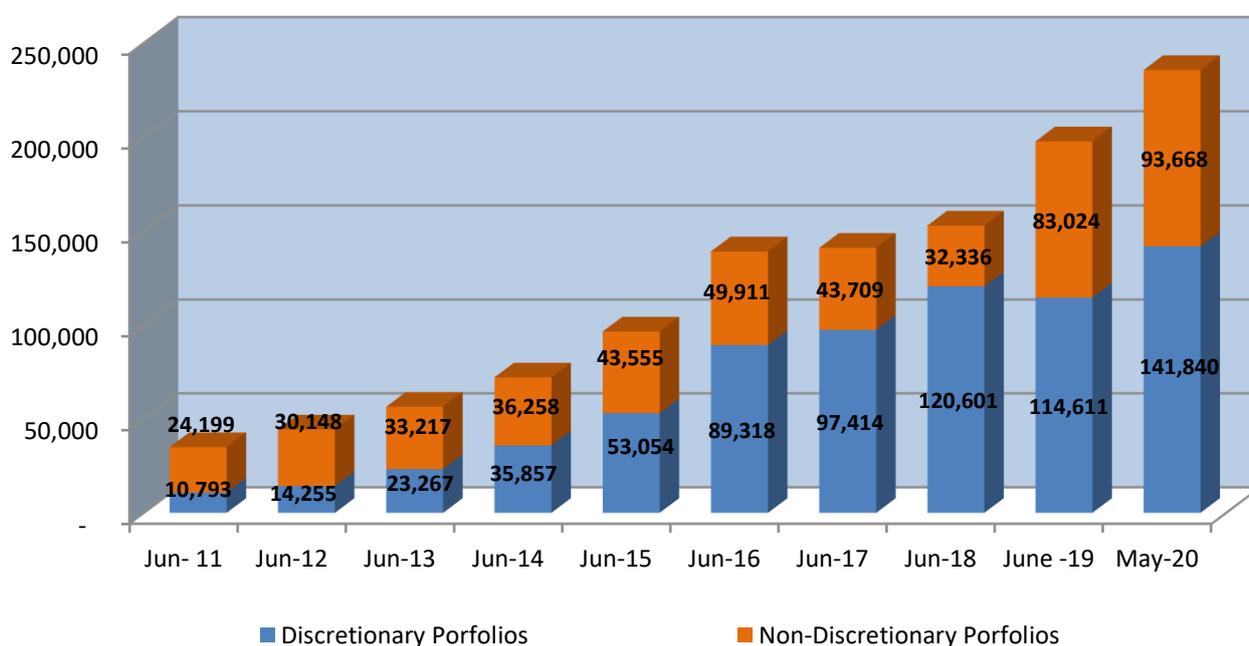
### Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	May-20
<b>Discretionary Portfolios</b>	23,267	35,857	53,054	89,318	97,414	20,601	114,611	141,840
<b>Non-Discretionary Portfolios</b>	33,217	36,258	43,555	49,911	43,709	32,336	83,024	93,668
<b>Total Assets of Portfolios</b>	<b>56,484</b>	<b>72,115</b>	<b>96,609</b>	<b>139,229</b>	<b>141,123</b>	<b>152,937</b>	<b>197,635</b>	<b>235,508</b>

### Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)

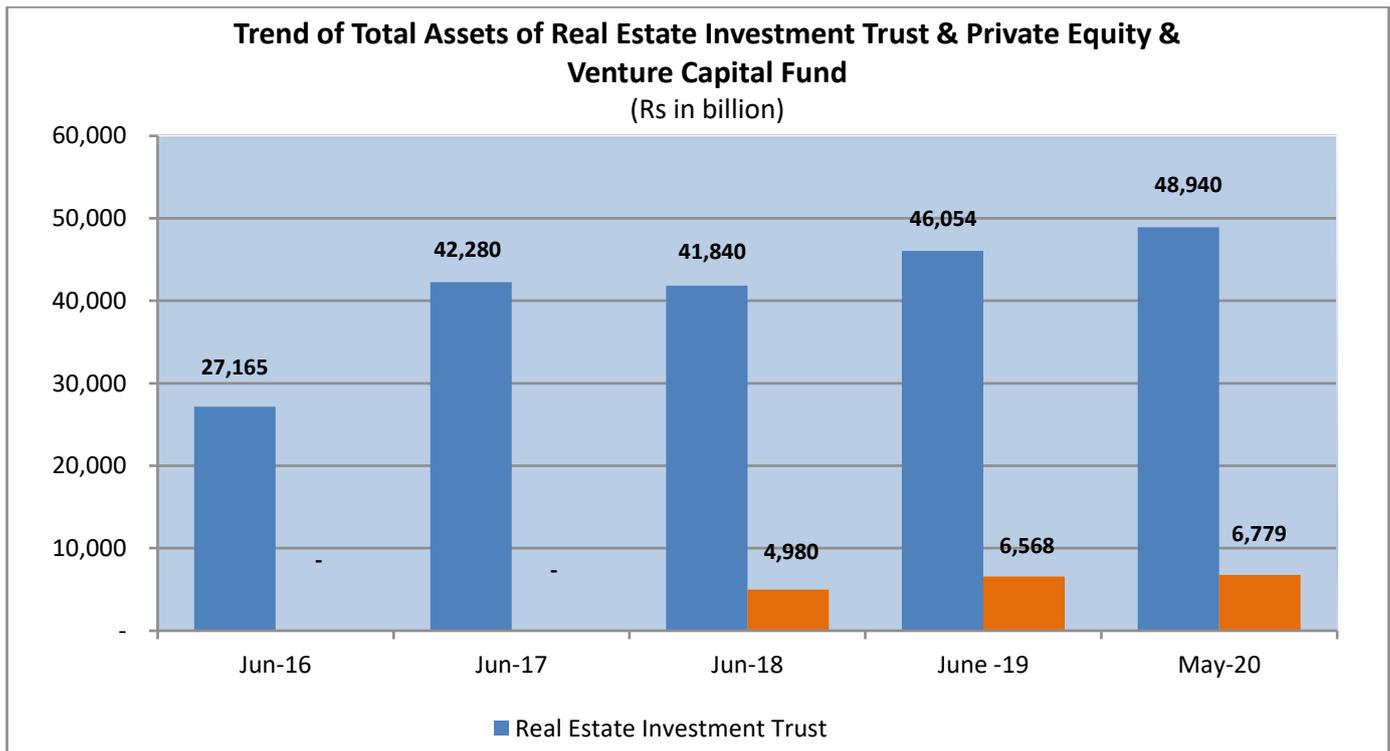


**REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE CAPITAL**  
**FUND**

**Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund**

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	May-20
Real Estate Investment Trust	27,165	42,280	41,840	46,054	48,940
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,779
<b>Total Assets</b>	<b>27,165</b>	<b>42,280</b>	<b>46,820</b>	<b>52,622</b>	<b>55,719</b>



## LEASING COs, MODARABAS, INVESTMENT BANKS AND NON-BANK

### MICROFINANCE COs

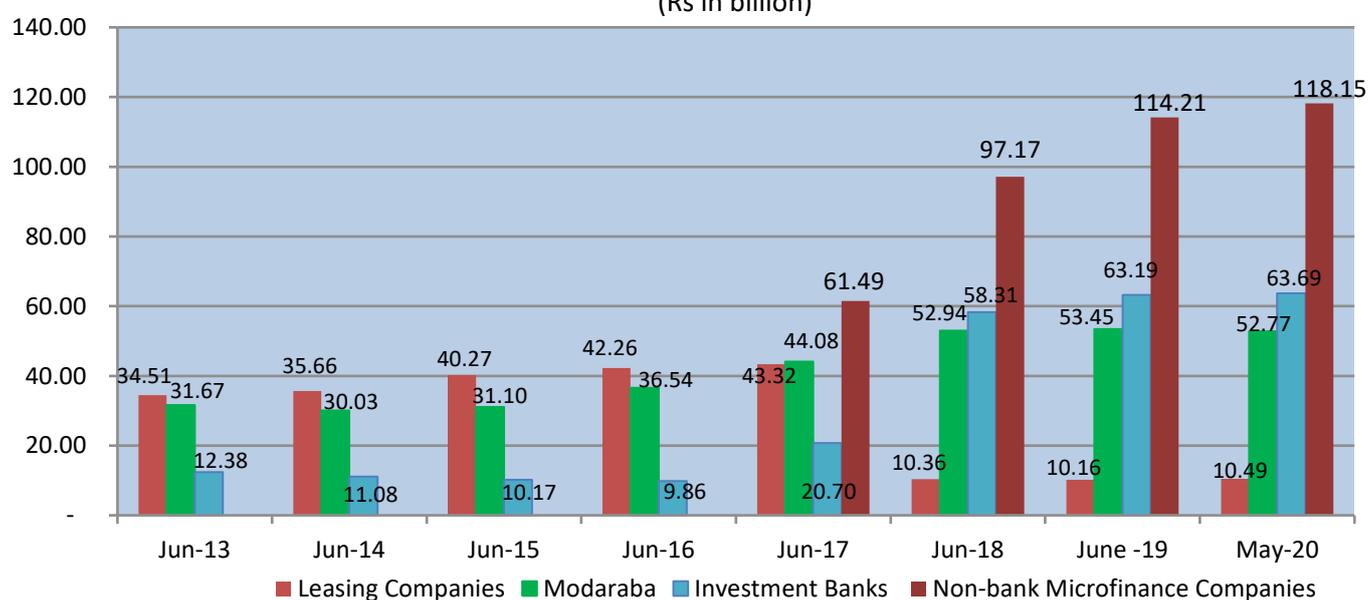
#### Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank Microfinance Cos.

(Rs in billion)

Description	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	May -20
Leasing Companies	34.51	35.66	40.27	42.26	43.32	10.36	10.16	10.49
Modaraba	31.67	30.03	31.10	36.54	44.08	52.94	53.45	52.77
Investment Banks	12.38	11.08	10.17	9.86	20.70	58.31	63.19	63.69
Non-bank Microfinance Companies	-	-	-	-	61.49	97.17	114.21	118.15

#### Trend of Total Assets of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

(Rs in billion)



Note 1. Information pertaining to two Investment Banks, which are not currently filing online returns, is included in above table.

Note 2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

Note 3. One Modaraba is not currently filing online returns, however, its previous information is included in above table.

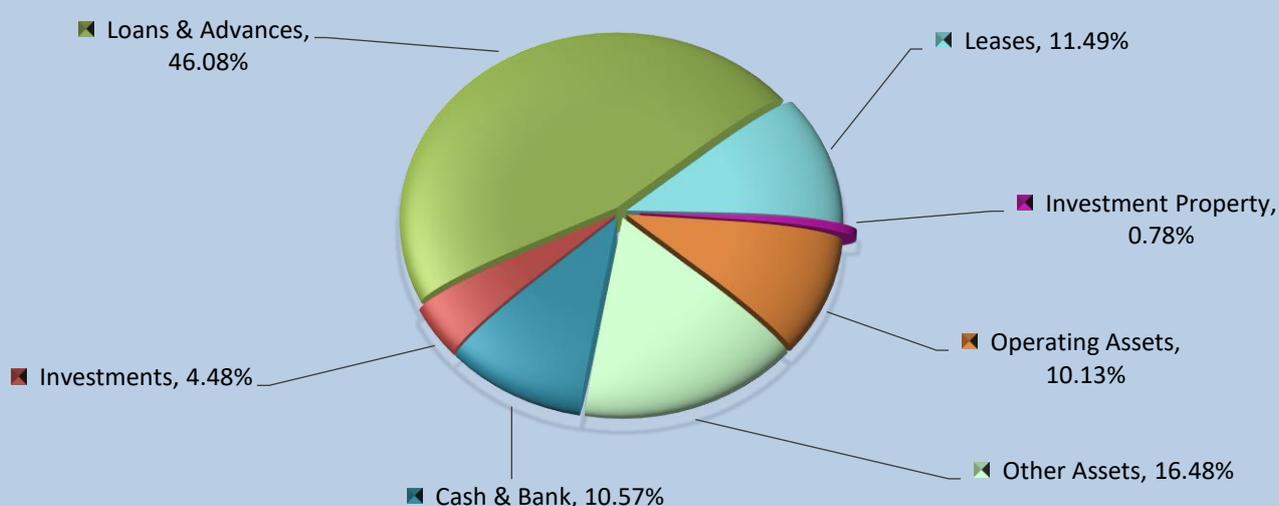
Note 4. Information pertaining to one Non-Bank Microfinance Company, which did not file online returns for May 2020, is included in above table.

## Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
<b>Modarabas</b>	3,728	2,644	13,268	5,922	1,150	16,578	9,274	<b>52,564</b>
<b>Leasing Companies</b>	350	138	521	6,760	154	185	2,381	<b>10,489</b>
<b>Investment Banks</b>	793	6,362	24,251	14,722	445	2,931	9,040	<b>58,544</b>
<b>Non-bank Microfinance Companies</b>	20,337	1,539	71,893	-	116	4,478	18,636	<b>116,998</b>
<b>Total</b>	<b>25,208</b>	<b>10,683</b>	<b>109,933</b>	<b>27,404</b>	<b>1,865</b>	<b>24,172</b>	<b>39,331</b>	<b>238,595</b>

**Asset Allocation of Leasing Companies , Modarabas & Investment Banks  
as of May 31, 2020**



Note 1. Information pertaining to two Investment Banks, which are not currently filing online returns, is not included in above table.

Note 2. Information pertaining to one Modaraba is not included in above table.

Note 3. Information pertaining to one Non-Bank Microfinance Company is not included in above table.

## Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

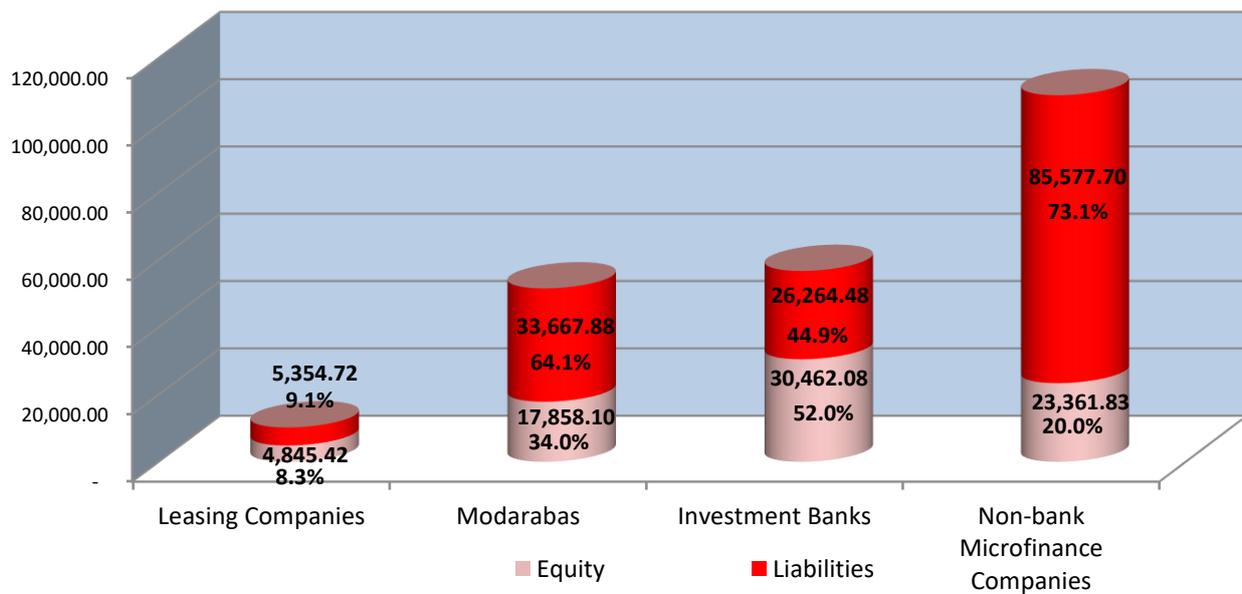
(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,845.42	5,354.72	58,544.00	8.3%	9.1%
Modarabas	17,858.10	33,667.88	52,564.00	34.0%	64.1%
Investment Banks	30,462.08	26,264.48	58,544.00	52.0%	44.9%
Non-bank Microfinance Companies	23,361.83	85,577.70	116,997.77	20.0%	73.1%

\* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

### Leverage profile of Leasing Cos, Modarabas & Investment Banks as of May 31, 2020

(Rs in million & percentage of total assets)



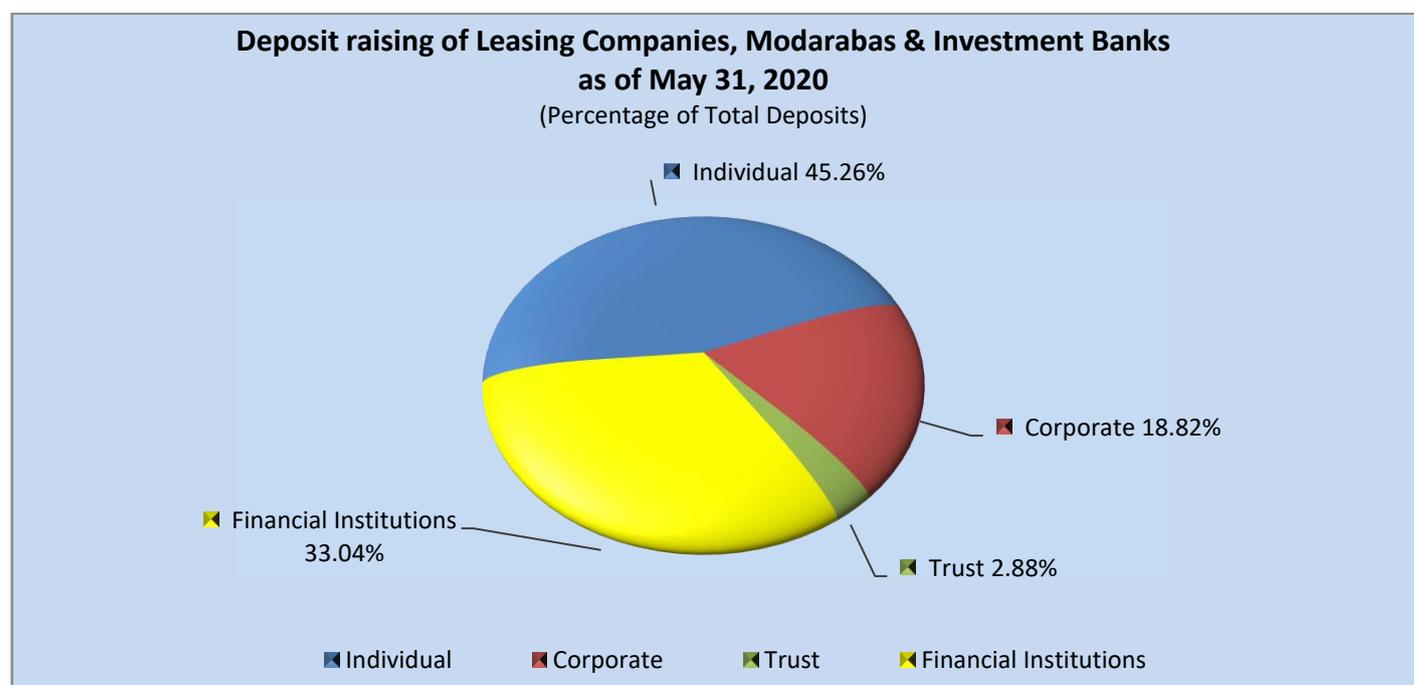
Note 1. Information pertaining to two Investment Banks, which are not currently filing online returns, is not included in above table.

Note 2. Information pertaining to one Modaraba is not included in above table.

Note 3. Information pertaining to one Non-Bank Microfinance Company is not included in above table.

## Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	411.91	2,812.90	4,044.91	7,269.72	45.26%
Corporate	92.41	2,676.50	253.84	3,022.75	18.82%
Trust	-	245.78	217.52	463.30	2.88%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	5,307	-	5,306.77	33.04%
<b>Total</b>	<b>504.32</b>	<b>11,041.95</b>	<b>4,516.27</b>	<b>16,062.54</b>	<b>100.00%</b>



Note 1. Information pertaining to two Investment Banks, which are not currently filing online returns, is not included in above table.

Note 2. Information pertaining to one Modaraba is not included in above table.

Note 3. Information pertaining to one Non-Bank Microfinance Company is not included in above table.

## **ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS**

### **Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

### **Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)**

- a) These reports do not include the transactions conducted by funds of funds.

### **Number of new accounts opened in Collective Investment Schemes**

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

### **Region wise Assets under Management**

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

## Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
<b>Aggressive Income</b>	532.43	244.90	287.53	312.01	5.00	307.01	0.00	0.00	0.00	844.44	249.90	594.54
<b>Asset Allocation</b>	301.40	367.88	-66.47	2.88	45.34	-42.46	0.00	0.00	0.00	304.28	413.22	-108.93
<b>Balanced</b>	0.70	1.10	-0.40	0.00	1.27	-1.27	0.00	0.00	0.00	0.70	2.37	-1.67
<b>Capital Protected</b>	16.07	42.10	-26.02	0.00	0.00	0.00	0.00	0.00	0.00	16.07	42.10	-26.02
<b>Commodity</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Equity</b>	556.92	702.71	-145.79	207.30	374.60	-167.30	0.00	0.50	-0.50	764.22	1,077.81	-313.59
<b>Fund Of Funds</b>	65.10	85.20	-20.11	0.00	0.00	0.00	0.00	0.00	0.00	65.10	85.20	-20.11
<b>Income</b>	7,437.87	5,595.44	1,842.43	4,483.66	4,568.26	-84.60	0.00	0.60	-0.60	11,921.53	10,164.29	1,757.23
<b>Index Tracker</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Money Market</b>	8,967.30	11,346.19	-2,378.89	37,383.17	66,977.34	-29,594.18	14.67	5.83	8.84	46,365.14	78,329.37	-31,964.23
<b>Total</b>	<b>17,877.80</b>	<b>18,385.51</b>	<b>-507.71</b>	<b>42,389.01</b>	<b>71,971.81</b>	<b>-29,582.80</b>	<b>14.67</b>	<b>6.93</b>	<b>7.74</b>	<b>60,281.48</b>	<b>90,364.25</b>	<b>-30,082.77</b>

## Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individual	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	65.27	22.15	43.13	0.00	0.00	0.00	0.00	0.00	0.00	65.27	22.15	43.13
Islamic Asset Allocation	333.84	248.85	85.00	703.00	1.86	701.14	0.00	0.00	0.00	1,036.84	250.71	786.14
Islamic Balanced	47.40	43.95	3.45	0.00	11.02	-11.02	0.00	0.00	0.00	47.40	54.97	-7.57
Islamic Capital Protected	34.71	0.00	34.71	0.00	0.00	0.00	0.00	0.00	0.00	34.71	0.00	34.71
Islamic Commodity	73.15	19.07	54.08	0.00	0.00	0.00	0.00	0.00	0.00	73.15	19.07	54.08
Islamic Equity	3,604.91	3,467.79	137.12	598.64	285.65	312.99	83.05	388.39	-305.34	4,286.60	4,141.83	144.77
Islamic Fund of Funds	15.61	213.09	-197.49	0.32	129.09	-128.78	0.00	16.55	-16.55	15.92	358.73	-342.81
Islamic Income	13,841.73	11,344.35	2,497.38	8,407.97	4,598.59	3,809.38	3,839.25	247.16	3,592.09	26,088.95	16,190.11	9,898.85
Islamic Index Tracker	49.36	69.22	-19.86	0.00	0.00	0.00	0.00	0.00	0.00	49.36	69.22	-19.86
Islamic Money Market	10,055.72	9,909.24	146.48	37,989.60	15,199.66	22,789.94	2,263.81	5,340.31	-3,076.50	50,309.13	30,449.21	19,859.92
<b>Total</b>	<b>28,121.70</b>	<b>25,337.70</b>	<b>2,784.00</b>	<b>47,699.52</b>	<b>20,225.87</b>	<b>27,473.65</b>	<b>6,186.11</b>	<b>5,992.41</b>	<b>193.70</b>	<b>82,007.33</b>	<b>51,555.99</b>	<b>30,451.34</b>

## Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
<b>Aggressive Income</b>	1,624.33	536.93	431.87	0.00	1.16	418.15	146.89	1,267.36	573.87	1.36	0.00
<b>Asset Allocation</b>	5,832.28	410.71	99.59	464.61	187.35	413.83	0.00	1,679.28	104.15	5.66	29.29
<b>Balanced</b>	964.61	80.51	0.00	530.78	0.17	22.89	11.85	1,240.62	109.75	4.86	0.00
<b>Capital Protected</b>	2,677.84	281.32	0.00	0.00	0.00	7,044.17	0.00	85.39	86.71	0.00	0.00
<b>Commodity</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Equity</b>	34,769.75	2,082.27	4,144.74	12,974.60	5,044.96	6,745.70	785.21	33,489.17	4,648.24	591.90	4.73
<b>Fund Of Funds</b>	825.74	245.55	0.00	0.00	0.00	259.46	728.27	393.96	91.89	0.00	0.00
<b>Income</b>	37,493.02	2,646.35	278.74	1,746.22	3,079.61	16,203.85	476.87	9,531.57	4,814.05	340.80	24.45
<b>Index Tracker</b>	28.42	11.29	0.00	0.00	0.00	21.35	0.00	327.65	0.00	0.00	4.86
<b>Money Market</b>	47,139.00	4,696.05	2,073.75	953.54	2,118.33	115,324.64	187.38	9,937.81	2,455.26	459.97	0.00
<b>Total</b>	<b>131,354.99</b>	<b>10,990.98</b>	<b>7,028.69</b>	<b>16,669.74</b>	<b>10,431.59</b>	<b>146,454.04</b>	<b>2,336.47</b>	<b>57,952.81</b>	<b>12,883.92</b>	<b>1,404.55</b>	<b>63.33</b>

## Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	425.75	0.00	0.00	0.00	0.01	0.00	0.00	117.62	0.10	0.00	0.21
Islamic Asset Allocation	8,097.42	204.14	44.13	881.64	45.91	2,107.63	0.00	2,084.00	210.04	10.96	0.00
Islamic Balanced	2,011.58	286.80	0.02	8.90	1.73	641.31	0.00	988.31	51.45	9.31	0.00
Islamic Capital Protected	85.54	69.24	0.00	0.00	0.00	0.85	0.00	68.38	0.00	0.00	0.00
Islamic Commodity	532.96	88.93	0.00	0.00	0.00	28.58	0.00	0.00	3.56	2.65	0.00
Islamic Equity	24,035.75	2,432.02	554.75	4,396.91	392.87	6,124.34	4,187.42	12,004.51	995.47	415.84	5.50
Islamic Fund of Funds	11,709.74	153.40	0.00	45.09	46.25	2,945.94	4,604.92	3,039.79	1,275.90	29.17	0.00
Islamic Income	72,667.93	829.76	1,221.12	3,342.11	1,876.72	19,113.04	5,268.90	7,160.22	3,957.14	299.45	0.02
Islamic Index Tracker	346.12	791.74	0.00	0.00	0.00	623.28	52.00	69.73	0.00	2.17	0.00
Islamic Money Market	31,495.28	1,686.97	2,065.17	1,110.97	49.81	52,010.97	6,738.93	3,231.81	6,457.99	132.87	2.48
<b>Total</b>	<b>151,408.08</b>	<b>6,543.00</b>	<b>3,885.20</b>	<b>9,785.62</b>	<b>2,413.30</b>	<b>83,595.94</b>	<b>20,852.16</b>	<b>28,764.36</b>	<b>12,951.65</b>	<b>902.42</b>	<b>8.22</b>

## Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	674.00	31.77	25.18	6.59	1.00	0.00	0.00	0.00	675.00	31.77	25.18	6.59
Karachi	9,115.00	10,294.79	12,084.13	-1,789.34	829.00	18,520.54	14,220.62	4,299.92	9,944.00	28,815.33	26,304.75	2,510.58
Larkana	103.00	8.17	9.94	-1.77	0.00	0.00	0.00	0.00	100.00	8.17	9.94	-1.77
Mirpur Khas	14.00	0.01	0.00	0.01	0.00	0.00	0.00	0.00	14.00	0.01	0.00	0.01
Nawab Shah	54.00	1.61	0.14	1.47	1.00	0.19	0.00	0.19	55.00	1.80	0.14	1.66
Others	504.00	73.89	65.01	8.88	6.00	0.07	0.73	-0.66	510.00	73.96	65.74	8.23
Sukkur	203.00	6.96	4.91	2.04	0.00	0.00	0.00	0.00	203.00	6.96	4.91	2.04
<b>Sindh</b>	<b>10,667.00</b>	<b>10,417.19</b>	<b>12,189.31</b>	<b>-1,772.12</b>	<b>837.00</b>	<b>18,520.80</b>	<b>14,221.35</b>	<b>4,299.45</b>	<b>11,501.00</b>	<b>28,937.99</b>	<b>26,410.66</b>	<b>2,527.33</b>
Bahawalpur	142.00	50.08	25.51	24.57	0.00	0.00	0.00	0.00	142.00	50.08	25.51	24.57
Faisalabad	1,001.00	808.93	622.95	185.98	41.00	468.99	136.77	332.22	1,042.00	1,277.92	759.72	518.20
Gujranwala	334.00	143.77	121.67	22.10	10.00	1.15	0.21	0.94	344.00	144.92	121.88	23.04
Lahore	5,825.00	3,479.72	3,036.81	442.91	479.00	4,028.23	6,305.25	-2,277.03	6,304.00	7,507.95	9,342.07	-1,834.12
Multan	1,429.00	193.21	214.02	-20.82	9.00	311.63	0.00	311.63	1,438.00	504.83	214.02	290.81
Others	1,577.00	270.93	268.60	2.33	6.00	16.18	15.61	0.57	1,583.00	287.11	284.21	2.91
Rahim Yar Khan	102.00	32.69	34.89	-2.20	0.00	0.00	0.00	0.00	102.00	32.69	34.89	-2.20
Rawalpindi	1,332.00	267.10	226.13	40.97	67.00	19,326.46	38,675.57	-19,349.11	1,399.00	19,593.56	38,901.70	-19,308.14
Sadiqabad	13.00	13.12	11.79	1.33	0.00	0.00	0.00	0.00	13.00	13.12	11.79	1.33
Sargodha	257.00	94.05	71.57	22.48	0.00	0.00	0.00	0.00	257.00	94.05	71.57	22.48
Sialkot	245.00	99.68	63.41	36.27	5.00	47.95	17.91	30.04	250.00	147.63	81.32	66.31
<b>Punjab</b>	<b>23,127.00</b>	<b>15,877.43</b>	<b>16,891.57</b>	<b>-1,014.14</b>	<b>1,454.00</b>	<b>42,721.38</b>	<b>59,372.67</b>	<b>-16,651.29</b>	<b>24,578.00</b>	<b>58,598.82</b>	<b>76,264.24</b>	<b>-17,665.43</b>
Islamabad	1,878.00	930.72	798.65	132.07	105.00	2,611.77	18,282.10	-15,670.33	1,983.00	3,542.50	19,080.75	-15,538.25
<b>Capital Territory</b>	<b>1,878.00</b>	<b>930.72</b>	<b>798.65</b>	<b>132.07</b>	<b>105.00</b>	<b>2,611.77</b>	<b>18,282.10</b>	<b>-15,670.33</b>	<b>1,983.00</b>	<b>3,542.50</b>	<b>19,080.75</b>	<b>-15,538.25</b>
Abbottabad	102.00	58.96	13.82	45.13	0.00	0.00	0.00	0.00	102.00	58.96	13.82	45.13
Bannu	21.00	1.49	0.11	1.38	0.00	0.00	0.00	0.00	21.00	1.49	0.11	1.38

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	10.00	2.50	0.03	2.47	0.00	0.00	0.00	0.00	10.00	2.50	0.03	2.48
Mansehra	5.00	0.01	0.00	0.01	0.00	0.00	0.00	0.00	5.00	0.01	0.00	0.01
Nowshera	102.00	9.80	1.47	8.33	2.00	0.42	0.00	0.42	104.00	10.22	1.47	8.75
Others	182.00	41.05	22.76	18.29	2.00	0.06	0.06	0.00	184.00	41.11	22.82	18.29
Peshawar	555.00	678.48	484.98	193.49	15.00	2.43	1.03	1.40	570.00	680.91	486.01	194.89
Swat	7.00	0.60	0.18	0.42	0.00	0.00	0.00	0.00	7.00	0.60	0.18	0.42
KPK	<b>984.00</b>	<b>792.89</b>	<b>523.34</b>	<b>269.54</b>	<b>19.00</b>	<b>2.91</b>	<b>1.09</b>	<b>1.82</b>	<b>1,003.00</b>	<b>795.80</b>	<b>524.43</b>	<b>271.36</b>
Gwadar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	1.00	0.67	0.00	0.67	0.00	0.00	0.00	0.00	0.00	0.67	0.00	0.67
Khuzdar	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	17.00	0.02	0.21	-0.20	0.00	0.00	0.00	0.00	0.00	0.02	0.21	-0.20
Quetta	85.00	30.94	46.85	-15.91	1.00	0.00	0.00	0.00	0.00	30.94	46.85	-15.91
Turbat	1.00	0.00	0.02	-0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.02	-0.02
Balochistan	<b>105.00</b>	<b>31.62</b>	<b>47.08</b>	<b>-15.46</b>	<b>1.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>31.62</b>	<b>47.08</b>	<b>-15.46</b>
Gilgit	3.00	0.00	0.20	-0.20	0.00	0.00	0.00	0.00	3.00	0.00	0.20	-0.20
Hunza	1.00	0.00	0.03	-0.03	0.00	0.00	0.00	0.00	1.00	0.00	0.03	-0.03
Others	2.00	0.30	0.20	0.10	0.00	0.00	0.00	0.00	2.00	0.30	0.20	0.10
Gilgit Baltistan	6.00	0.30	0.43	-0.13	0.00	0.00	0.00	0.00	6.00	0.30	0.43	-0.13
Mirpur	68.00	3.56	0.53	3.03	0.00	0.00	0.00	0.00	68.00	3.56	0.53	3.03
Muzaffarabad	14.00	0.50	0.26	0.24	0.00	0.00	1.00	-1.00	14.00	0.50	1.26	-0.77
Others	127.00	27.49	8.10	19.39	0.00	0.00	0.00	0.00	127.00	27.49	8.10	19.39
AJ&K	<b>209.00</b>	<b>31.54</b>	<b>8.89</b>	<b>22.65</b>	<b>0.00</b>	<b>0.00</b>	<b>1.00</b>	<b>-1.00</b>	<b>209.00</b>	<b>31.54</b>	<b>9.89</b>	<b>21.65</b>
Overseas	50.00	116.44	120.66	-4.22	0.00	0.00	0.00	0.00	50.00	116.44	120.66	-4.22
<b>Total</b>	<b>26,156.00</b>	<b>17,773.99</b>	<b>18,385.72</b>	<b>-611.73</b>	<b>1,579.00</b>	<b>45,336.06</b>	<b>77,656.86</b>	<b>-32,320.80</b>	<b>27,626.00</b>	<b>63,110.06</b>	<b>96,042.58</b>	<b>-32,932.52</b>

## Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	789.00	93.05	89.28	3.77	0.00	0.00	0.00	0.00	789.00	93.05	89.28	3.77
Karachi	21,662.00	17,116.60	15,541.98	1,574.63	662.00	35,215.16	18,602.89	16,612.27	22,324.00	52,331.76	34,144.86	18,186.90
Larkana	30.00	1.71	2.85	-1.13	0.00	0.00	0.00	0.00	30.00	1.71	2.85	-1.13
Mirpur Khas	46.00	10.59	0.50	10.09	0.00	0.00	0.00	0.00	46.00	10.59	0.50	10.09
Nawab Shah	50.00	5.87	12.28	-6.41	0.00	0.00	0.00	0.00	50.00	5.87	12.28	-6.41
Others	820.00	128.79	70.74	58.05	8.00	0.00	0.05	-0.05	828.00	128.79	70.79	58.00
Sukkur	95.00	5.25	4.71	0.54	0.00	0.00	0.00	0.00	95.00	5.25	4.71	0.54
<b>Sindh</b>	<b>23,492.00</b>	<b>17,361.86</b>	<b>15,722.33</b>	<b>1,639.54</b>	<b>670.00</b>	<b>35,215.16</b>	<b>18,602.94</b>	<b>16,612.22</b>	<b>24,162.00</b>	<b>52,577.02</b>	<b>34,325.27</b>	<b>18,251.76</b>
Bahawalpur	159.00	78.73	84.20	-5.48	0.00	0.00	0.00	0.00	159.00	78.73	84.20	-5.48
Faisalabad	1,151.00	907.55	596.27	311.27	28.00	272.06	260.85	11.21	1,179.00	1,179.61	857.12	322.49
Gujranwala	578.00	451.06	431.44	19.62	2.00	0.00	0.01	-0.01	580.00	451.06	431.45	19.61
Lahore	9,493.00	3,616.39	3,242.32	374.07	182.00	1,636.20	1,702.01	-65.82	9,675.00	5,252.59	4,944.33	308.25
Multan	1,031.00	330.48	321.32	9.16	8.00	115.72	378.60	-262.88	1,039.00	446.21	699.92	-253.72
Others	2,864.00	597.58	558.56	39.02	0.00	0.00	0.00	0.00	2,864.00	597.58	558.56	39.02
Rahim Yar Khan	141.00	112.39	114.47	-2.08	0.00	0.00	0.00	0.00	141.00	112.40	114.47	-2.08
Rawalpindi	2,593.00	1,182.11	1,024.28	157.83	39.00	15,426.28	697.96	14,728.33	2,632.00	16,608.39	1,722.24	14,886.15
Sadiqabad	174.00	94.30	91.88	2.42	0.00	0.00	0.00	0.00	174.00	94.30	91.88	2.42
Sargodha	276.00	22.37	23.76	-1.39	0.00	0.00	0.00	0.00	276.00	22.37	23.76	-1.39
Sialkot	418.00	183.99	193.67	-9.68	2.00	1.50	0.00	1.50	420.00	185.49	193.67	-8.18
<b>Punjab</b>	<b>18,878.00</b>	<b>7,576.95</b>	<b>6,682.17</b>	<b>894.78</b>	<b>261.00</b>	<b>17,451.76</b>	<b>3,039.43</b>	<b>14,412.33</b>	<b>19,139.00</b>	<b>25,028.71</b>	<b>9,721.60</b>	<b>15,307.11</b>
Islamabad	3,855.00	1,782.91	1,509.57	273.33	49.00	13.40	36.23	-22.83	3,904.00	1,796.31	1,545.81	250.50
Capital Territory	<b>3,855.00</b>	<b>1,782.91</b>	<b>1,509.57</b>	<b>273.33</b>	<b>49.00</b>	<b>13.40</b>	<b>36.23</b>	<b>-22.83</b>	<b>3,904.00</b>	<b>1,796.31</b>	<b>1,545.81</b>	<b>250.50</b>
Abbottabad	143.00	82.85	86.77	-3.92	0.00	0.00	0.00	0.00	143.00	82.85	86.77	-3.92

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	22.00	0.77	2.16	-1.38	0.00	0.00	0.00	0.00	22.00	0.77	2.16	-1.38
Dera Ismail Khan	18.00	4.19	4.28	-0.09	0.00	0.00	0.00	0.00	18.00	4.19	4.28	-0.09
Mansehra	91.00	27.03	25.95	1.09	0.00	0.00	0.00	0.00	91.00	27.04	25.95	1.09
Nowshera	84.00	116.35	114.71	1.65	0.00	0.00	0.00	0.00	84.00	116.36	114.71	1.65
Others	832.00	184.11	184.98	-0.87	2.00	0.11	0.03	0.09	834.00	184.22	185.01	-0.79
Peshawar	1,011.00	753.03	790.03	-37.01	8.00	0.12	13.37	-13.24	1,019.00	753.15	803.40	-50.25
Swat	128.00	51.23	52.17	-0.94	0.00	0.00	0.00	0.00	128.00	51.23	52.17	-0.94
KPK	<b>2,329.00</b>	<b>1,219.57</b>	<b>1,261.04</b>	<b>-41.47</b>	<b>10.00</b>	<b>0.23</b>	<b>13.39</b>	<b>-13.16</b>	<b>2,339.00</b>	<b>1,219.81</b>	<b>1,274.43</b>	<b>-54.63</b>
Gwadar	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	7.00	0.01	0.04	-0.03	0.00	0.00	0.00	0.00	7.00	0.01	0.04	-0.03
Khuzdar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Lasbella	5.00	5.00	5.02	-0.02	0.00	0.00	0.00	0.00	5.00	5.00	5.02	-0.02
Others	24.00	1.43	0.10	1.33	0.00	0.00	0.00	0.00	24.00	1.43	0.10	1.33
Quetta	89.00	17.86	9.02	8.84	1.00	0.00	0.13	-0.13	90.00	17.86	9.15	8.71
Turbat	3.00	0.64	0.53	0.11	0.00	0.00	0.00	0.00	3.00	0.64	0.53	0.11
Balochistan	<b>129.00</b>	<b>24.94</b>	<b>14.70</b>	<b>10.24</b>	<b>1.00</b>	<b>0.00</b>	<b>0.13</b>	<b>-0.13</b>	<b>130.00</b>	<b>24.94</b>	<b>14.83</b>	<b>10.11</b>
Gilgit	5.00	2.02	2.03	-0.01	2.00	0.00	0.30	-0.30	7.00	2.02	2.33	-0.31
Hunza	6.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6.00	0.00	0.00	0.00
Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gilgit Baltistan	<b>11.00</b>	<b>2.02</b>	<b>2.03</b>	<b>-0.01</b>	<b>2.00</b>	<b>0.00</b>	<b>0.30</b>	<b>-0.30</b>	<b>13.00</b>	<b>2.02</b>	<b>2.33</b>	<b>-0.31</b>
Mirpur	72.00	14.66	13.70	0.96	0.00	0.00	0.00	0.00	72.00	14.66	13.70	0.96
Muzaffarabad	92.00	2.77	2.38	0.39	0.00	0.00	0.00	0.00	92.00	2.78	2.38	0.39
Others	89.00	0.79	1.00	-0.21	0.00	0.00	0.00	0.00	89.00	0.79	1.00	-0.21
AJ&K	<b>253.00</b>	<b>18.22</b>	<b>17.08</b>	<b>1.14</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>253.00</b>	<b>18.22</b>	<b>17.08</b>	<b>1.14</b>
Overseas	108.00	136.91	130.24	6.67	1.00	0.00	2.60	-2.61	109.00	136.91	132.85	4.07
<b>Total</b>	<b>49,055.00</b>	<b>28,123.38</b>	<b>25,339.16</b>	<b>2,784.21</b>	<b>994.00</b>	<b>52,680.56</b>	<b>21,695.03</b>	<b>30,985.53</b>	<b>50,049.00</b>	<b>80,803.94</b>	<b>47,034.19</b>	<b>33,769.75</b>

## Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	10	0	10	19	0	19
Karachi	236	22	258	721	9	730
Larkana	0	0	0	1	0	1
Mirpur Khas	0	0	0	2	0	2
Nawab Shah	1	0	1	0	0	0
Others	31	0	31	36	0	36
Sukkur	2	0	2	4	0	4
<b>Sindh</b>	<b>280</b>	<b>22</b>	<b>302</b>	<b>783</b>	<b>9</b>	<b>792</b>
Bahawalpur	8	0	8	7	0	7
Faisalabad	31	2	33	49	0	49
Gujranwala	14	0	14	21	0	21
Lahore	178	12	190	417	4	421
Multan	32	0	32	63	0	63
Others	63	0	63	212	0	212
Rahim Yar Khan	6	0	6	7	0	7
Rawalpindi	45	0	45	128	1	129
Sadiqabad	2	0	2	2	0	2
Sargodha	8	0	8	13	0	13
Sialkot	14	0	14	32	0	32
<b>Punjab</b>	<b>401</b>	<b>14</b>	<b>415</b>	<b>951</b>	<b>5</b>	<b>956</b>
Islamabad	43	1	44	113	0	113
<b>Capital Territory</b>	<b>43</b>	<b>1</b>	<b>44</b>	<b>113</b>	<b>0</b>	<b>113</b>
Abbottabad	8	0	8	9	0	9
Bannu	0	0	0	3	0	3

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	1	0	1	1	0	1
Mansehra	0	0	0	8	0	8
Nowshera	4	0	4	4	0	4
Others	9	0	9	34	0	34
Peshawar	10	0	10	33	0	33
Swat	0	0	0	4	0	4
KPK	<b>32</b>	<b>0</b>	<b>32</b>	<b>96</b>	<b>0</b>	<b>96</b>
Gwadar	0	0	0	0	0	0
Hub	0	0	0	1	0	1
Khuzdar	0	0	0	0	0	0
Lasbella	0	0	0	0	0	0
Others	1	0	1	3	0	3
Quetta	3	0	3	3	0	3
Turbat	0	0	0	0	0	0
Balochistan	<b>4</b>	<b>0</b>	<b>4</b>	<b>7</b>	<b>0</b>	<b>7</b>
Gilgit	0	0	0	0	0	0
Hunza	0	0	0	0	0	0
Others	0	0	0	0	0	0
Gilgit Baltistan	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Mirpur	2	0	2	4	0	4
Muzaffarabad	2	0	2	5	0	5
Others	5	0	5	7	0	7
AJ&K	<b>9</b>	<b>0</b>	<b>9</b>	<b>16</b>	<b>0</b>	<b>16</b>
Overseas	0	0	0	3	0	3
<b>Total</b>	<b>769</b>	<b>37</b>	<b>806</b>	<b>1,969</b>	<b>14</b>	<b>1,983</b>

## Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,555.00	715.24	25.00	144.37	5,580.00	859.61	2,669.00	1,088.79	12.00	134.97	2,681.00	1,223.75
Karachi	105,725.00	67,099.45	3,879.00	215,400.15	109,604.00	282,499.60	106,108.00	86,135.25	2,584.00	126,930.18	108,692.00	213,065.43
Larkana	245.00	37.64	1.00	0.00	246.00	37.64	205.00	47.60	1.00	0.00	206.00	47.60
Mirpur Khas	171.00	16.97	0.00	0.00	171.00	16.97	196.00	85.50	2.00	11.42	198.00	96.93
Nawab Shah	146.00	62.86	1.00	54.65	147.00	117.51	161.00	59.15	0.00	0.00	161.00	59.15
Others	1,651.00	685.40	13.00	569.91	1,664.00	1,255.31	3,129.00	1,051.81	11.00	76.17	3,140.00	1,127.98
Sukkur	1,260.00	253.51	7.00	73.79	1,267.00	327.30	352.00	132.09	0.00	0.00	352.00	132.09
Sindh	<b>114,753.00</b>	<b>68,871.08</b>	<b>3,926.00</b>	<b>216,242.88</b>	<b>118,679.00</b>	<b>285,113.95</b>	<b>112,820.00</b>	<b>88,600.19</b>	<b>2,610.00</b>	<b>127,152.74</b>	<b>115,430.00</b>	<b>215,752.93</b>
Bahawalpur	540.00	293.58	8.00	33.40	548.00	326.99	615.00	297.63	3.00	2.24	618.00	299.87
Faisalabad	4,830.00	2,448.87	108.00	8,264.92	4,938.00	10,713.79	6,286.00	3,197.05	124.00	1,929.98	6,410.00	5,127.03
Gujranwala	2,634.00	1,098.73	19.00	95.19	2,653.00	1,193.92	2,315.00	1,136.62	31.00	275.00	2,346.00	1,411.62
Lahore	37,976.00	32,877.42	1,630.00	29,476.94	39,606.00	62,354.36	43,018.00	28,105.01	906.00	10,747.66	43,924.00	38,852.67
Multan	6,231.00	2,196.60	87.00	640.87	6,318.00	2,837.47	4,315.00	2,319.25	27.00	737.13	4,342.00	3,056.38
Others	6,733.00	3,163.07	63.00	1,099.73	6,796.00	4,262.80	11,095.00	4,702.62	25.00	95.10	11,120.00	4,797.72
Rahim Yar Khan	399.00	145.87	0.00	0.00	399.00	145.87	500.00	281.21	1.00	10.68	501.00	291.89
Rawalpindi	10,599.00	4,615.69	230.00	24,778.08	10,829.00	29,393.77	10,344.00	6,519.38	111.00	16,803.11	10,455.00	23,322.49
Sadiqabad	67.00	35.20	0.00	0.00	67.00	35.20	331.00	285.74	0.00	0.00	331.00	285.74
Sargodha	1,768.00	689.00	5.00	8.87	1,773.00	697.87	833.00	327.03	2.00	10.19	835.00	337.22
Sialkot	2,640.00	1,147.59	38.00	364.27	2,678.00	1,511.86	2,287.00	933.68	20.00	340.14	2,307.00	1,273.81
Punjab	<b>74,417.00</b>	<b>48,711.62</b>	<b>2,188.00</b>	<b>64,762.27</b>	<b>76,605.00</b>	<b>113,473.89</b>	<b>81,939.00</b>	<b>48,105.20</b>	<b>1,250.00</b>	<b>30,951.24</b>	<b>83,189.00</b>	<b>79,056.44</b>
Islamabad	12,539.00	8,843.50	399.00	11,160.59	12,938.00	20,004.10	14,796.00	11,069.45	193.00	3,244.37	14,989.00	14,313.82
Capital Territory	<b>12,539.00</b>	<b>8,843.50</b>	<b>399.00</b>	<b>11,160.59</b>	<b>12,938.00</b>	<b>20,004.10</b>	<b>14,796.00</b>	<b>11,069.45</b>	<b>193.00</b>	<b>3,244.37</b>	<b>14,989.00</b>	<b>14,313.82</b>

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	1,013.00	346.30	16.00	46.70	1,029.00	393.00	1,060.00	399.21	2.00	0.00	1,062.00	399.21
Bannu	37.00	41.20	0.00	0.00	37.00	41.20	110.00	35.28	0.00	0.00	110.00	35.28
Dera Ismail Khan	68.00	35.58	0.00	0.00	68.00	35.58	62.00	38.92	0.00	0.00	62.00	38.92
Mansehra	48.00	7.17	0.00	0.00	48.00	7.18	354.00	143.78	0.14	0.00	354.14	143.78
Nowshera	477.00	160.44	13.00	157.72	490.00	318.16	481.00	261.62	9.00	5.54	490.00	267.16
Others	1,276.00	461.72	13.00	9.97	1,289.00	471.70	3,033.00	1,447.47	9.02	173.37	3,042.02	1,620.84
Peshawar	5,592.00	2,146.30	76.00	741.18	5,668.00	2,887.48	5,906.00	3,151.41	52.02	296.81	5,958.02	3,448.22
Swat	54.00	17.02	2.00	0.04	56.00	17.06	642.00	332.30	0.08	0.00	642.08	332.31
KPK	<b>8,565.00</b>	<b>3,215.73</b>	<b>120.00</b>	<b>955.61</b>	<b>8,685.00</b>	<b>4,171.35</b>	<b>11,648.00</b>	<b>5,810.00</b>	<b>72.26</b>	<b>475.73</b>	<b>11,720.26</b>	<b>6,285.73</b>
Gwadar	6.00	2.27	0.00	0.00	6.00	2.27	16.00	24.80	0.00	0.00	16.00	24.80
Hub	6.00	1.77	0.00	0.00	6.00	1.77	44.00	5.71	0.00	0.00	44.00	5.71
Khuzdar	7.00	0.91	0.00	0.00	7.00	0.91	7.00	0.63	0.00	0.00	7.00	0.63
Lasbella	0.00	0.00	0.00	0.00	0.00	0.00	29.00	3.56	0.00	0.00	29.00	3.56
Others	94.00	13.56	1.00	0.17	95.00	13.73	94.00	23.56	0.00	0.00	94.00	23.56
Quetta	1,609.00	426.50	14.00	79.00	1,623.00	505.50	557.00	185.23	12.00	58.36	569.00	243.59
Turbat	7.00	5.64	0.00	0.00	7.00	5.64	4.00	0.78	0.00	0.00	4.00	0.78
Balochistan	<b>1,729.00</b>	<b>450.65</b>	<b>15.00</b>	<b>79.17</b>	<b>1,744.00</b>	<b>529.82</b>	<b>751.00</b>	<b>244.28</b>	<b>12.00</b>	<b>58.36</b>	<b>763.00</b>	<b>302.64</b>
Gilgit	52.00	0.72	0.00	0.00	52.00	0.72	51.00	17.12	2.00	18.80	53.00	35.93
Hunza	1.00	0.05	0.00	0.00	1.00	0.05	1.00	0.00	0.00	0.00	1.00	0.00
Others	24.00	3.15	1.00	0.00	25.00	3.15	27.00	11.23	1.00	4.59	28.00	15.83
Gilgit Baltistan	<b>77.00</b>	<b>3.92</b>	<b>1.00</b>	<b>0.00</b>	<b>78.00</b>	<b>3.93</b>	<b>79.00</b>	<b>28.36</b>	<b>3.00</b>	<b>23.40</b>	<b>82.00</b>	<b>51.75</b>
Mirpur	2,085.00	896.15	3.00	1.51	2,088.00	897.66	643.00	423.72	2.00	15.64	645.00	439.36
Muzaffarabad	94.00	28.10	1.00	0.00	95.00	28.10	294.00	78.94	3.00	26.34	297.00	105.28
Others	329.00	312.08	3.00	24.45	332.00	336.53	393.00	292.13	0.00	0.00	393.00	292.13
AJ&K	<b>2,508.00</b>	<b>1,236.33</b>	<b>7.00</b>	<b>25.96</b>	<b>2,515.00</b>	<b>1,262.29</b>	<b>1,330.00</b>	<b>794.78</b>	<b>5.00</b>	<b>41.98</b>	<b>1,335.00</b>	<b>836.76</b>
Overseas	875.00	1,779.66	9.00	112.81	884.00	1,892.47	890.00	1,575.82	3.00	0.00	893.00	1,575.82
<b>Total</b>	<b>215,463.00</b>	<b>133,112.51</b>	<b>6,665.00</b>	<b>293,339.28</b>	<b>222,128.00</b>	<b>426,451.80</b>	<b>224,253.00</b>	<b>156,228.08</b>	<b>4,148.26</b>	<b>161,947.81</b>	<b>228,401.26</b>	<b>318,175.89</b>



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