

Summary of NBFCs, NEs. & Modarabas Sector September 2020



Securities & Exchange Commission of Pakistan
Specialized Companies Division
Supervision and Enforcement Department

DISCLAIMER:

The information presented hereunder is based on information submitted by NBFIs through Specialized Companies Return System (SCRS) to SECP on monthly basis.

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SNAPSHOT OF NBFI INDUSTRY AS OF SEPTEMBER 30, 2020

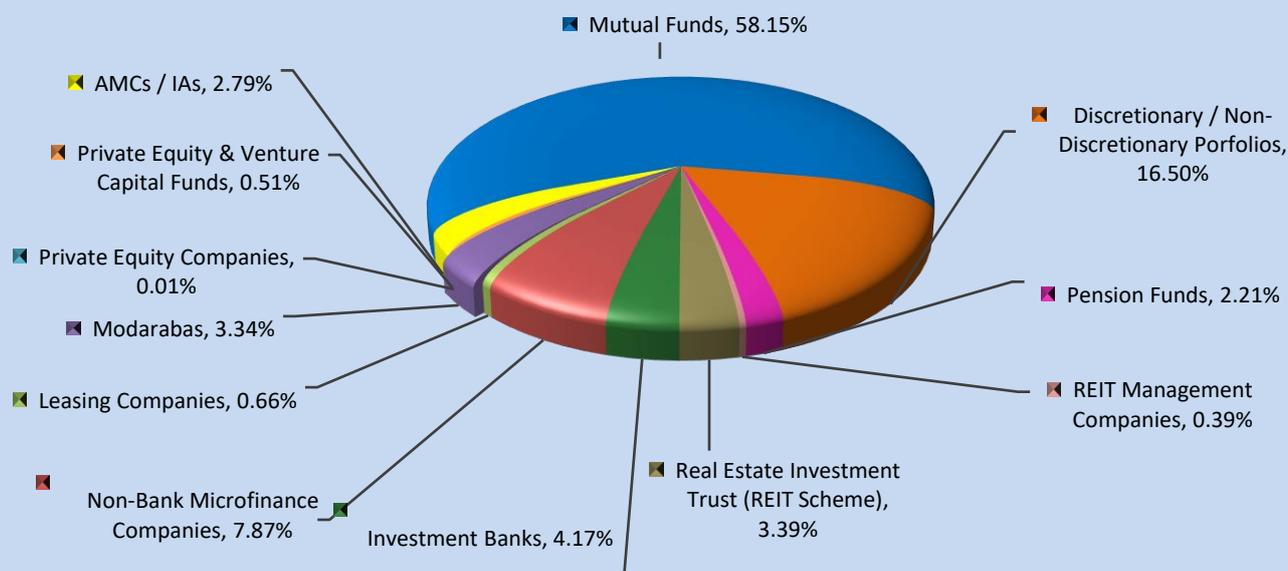
Sector	No. of Entities	Total Assets (Rs in Billion)	Percentage of Total Assets
Asset Management Companies/ Investment Advisors	23	42.95	2.79%
Mutual Funds (223) and Plans (87)	223	893.80	58.15%
Discretionary & Non-Discretionary Portfolios		253.69	16.50%
Pension Funds	19	33.96	2.21%
REIT Management Companies	7	06.00	0.39%
Real Estate Investment Trust (REIT Scheme)	1	52.04	3.39%
Investment Banks	12	64.17	4.17%
Non-Bank Microfinance Companies	26	121.03	7.87%
Leasing Companies	7	10.21	0.66%
Modarabas	28	51.31	3.34%
Private Equity Companies	4	00.11	0.01%
Private Equity & Venture Capital Funds	5	07.91	0.51%
Total	355	1,537.17	100.00%

Note 1: Direction no. 12 of 2017 dated April 27, 2017 requires AMCs to exclude the amount invested by fund of fund schemes in underlying funds managed by the same AMC while publishing the amount of assets under its management in advertisements. Accordingly, if the amount invested by fund of fund schemes in underlying funds of the same AMC (which is Rs19,286 million) is deducted from AUMs of the industry, the total assets under management of the industry amounted to the tune of Rs874,511 million, as of September 30, 2020.

Note 2: The information pertaining to six RMCs is included in the above table, whereas, information pertaining to one RMC (which also holds license of investment advisory services) is included in the assets of AMCs/IAs in the above table.

Note 3: Two NBFs (which holds licenses for Asset Management & Investment Advisory Services) have also been authorized to act as Private Equity Company. The companies' assets are included in the assets of AMCs/IAs in the above table.

Snapshot of NBFI Industry as of September 30, 2020
(Percentage of total assets)

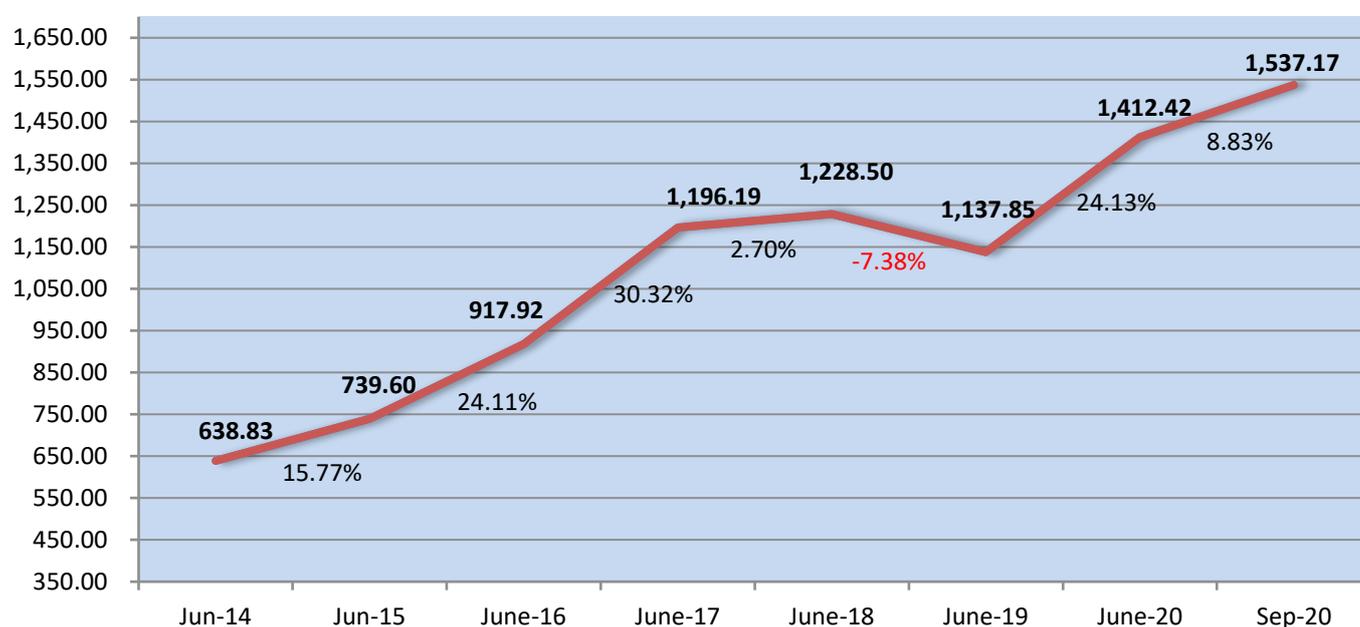


Trend of growth in Total Assets of NBFIs Industry

Description	Jun-14	Jun-15	June-16	June-17	June-18	June-19	June-20	Sep-20
Total Assets (Rs. In billion)	638.83	739.60	917.92	1,196.19	1,228.50	1,140.37	1,412.42	1,537.17
Growth Since Last June	9.24%	15.77%	24.11%	30.32%	2.70%	-7.17%	24.13%	8.83%
Growth since June 30, 2014 till September 30, 2020	140.62%							
Compound Annual Growth Rate June 30, 2014 to September 30, 2020	15.08%							

Trend of growth in Total Assets of NBFIs Industry

(Rs in billion & Growth figures in percentage)



Breakup of Shariah Compliant and Conventional Assets of NBF Industry

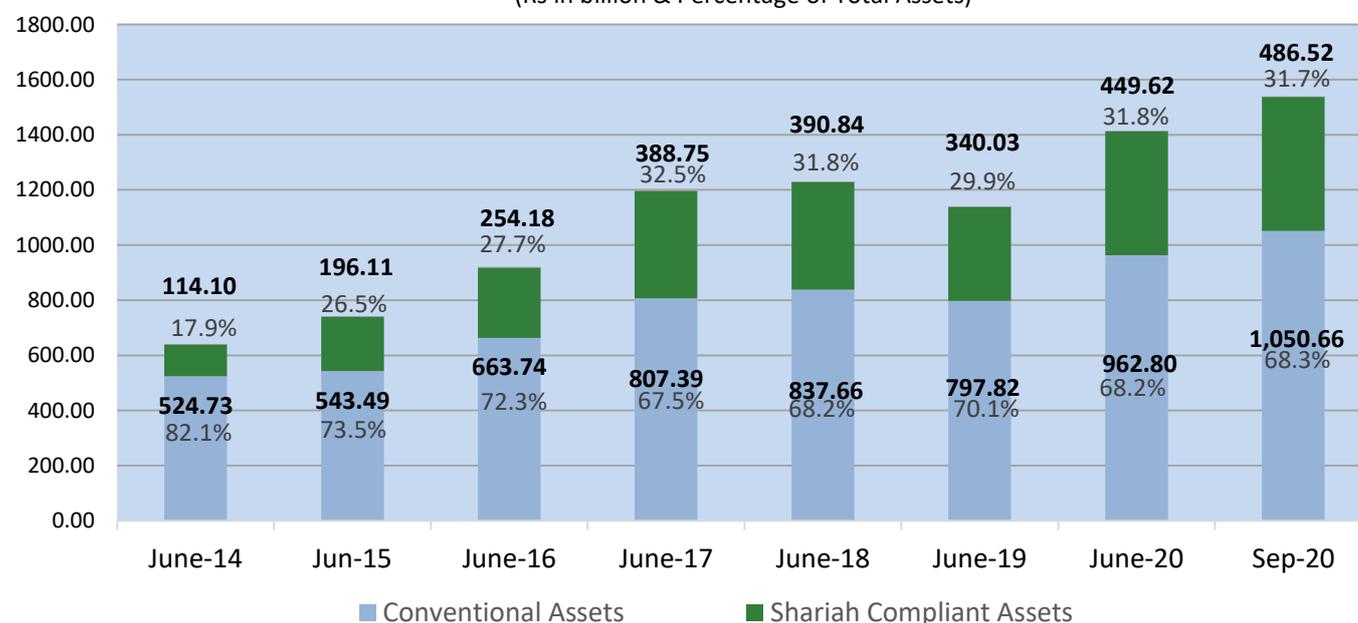
(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun -18	June-19	June-20	Sep-20
Conventional Assets	524.73	543.49	663.74	807.39	837.66	797.82	962.80	1,050.66
Shariah Compliant Assets	114.10	196.11	254.18	388.75	390.84	340.03	449.62	486.52
Total Assets	638.83	739.60	917.92	1,196.14	1,228.50	1,137.85	1,412.42	1,537.18
Share of Conventional Assets	82.1%	73.5%	72.3%	67.5%	68.2%	70.1%	68.2%	68.3%
Share of Shariah Compliant Assets	17.9%	26.5%	27.7%	32.5%	31.8%	29.9%	31.8%	31.7%
Conventional Assets - Growth since June 2014 till Sep 2020							100.23%	
Shariah Compliant Assets - Growth since June 2014 till Sep 2020							326.39%	
Compound Annual Growth Rate - June 2014 to Sep 2020)-Conventional Assets							11.75%	
Compound Annual Growth Rate- June 2014 to Sep 2020)-Shariah Compliant Assets							26.12%	

Note. Shariah Compliant assets include assets of Shariah Compliant Mutual Funds, Shariah Compliant Pension Funds, REIT Scheme and Shariah compliant Modarabas, while rest of the assets of NBF industry is conventional assets.

Breakup of Shariah compliant and Conventional Assets of NBF Industry

(Rs in billion & Percentage of Total Assets)

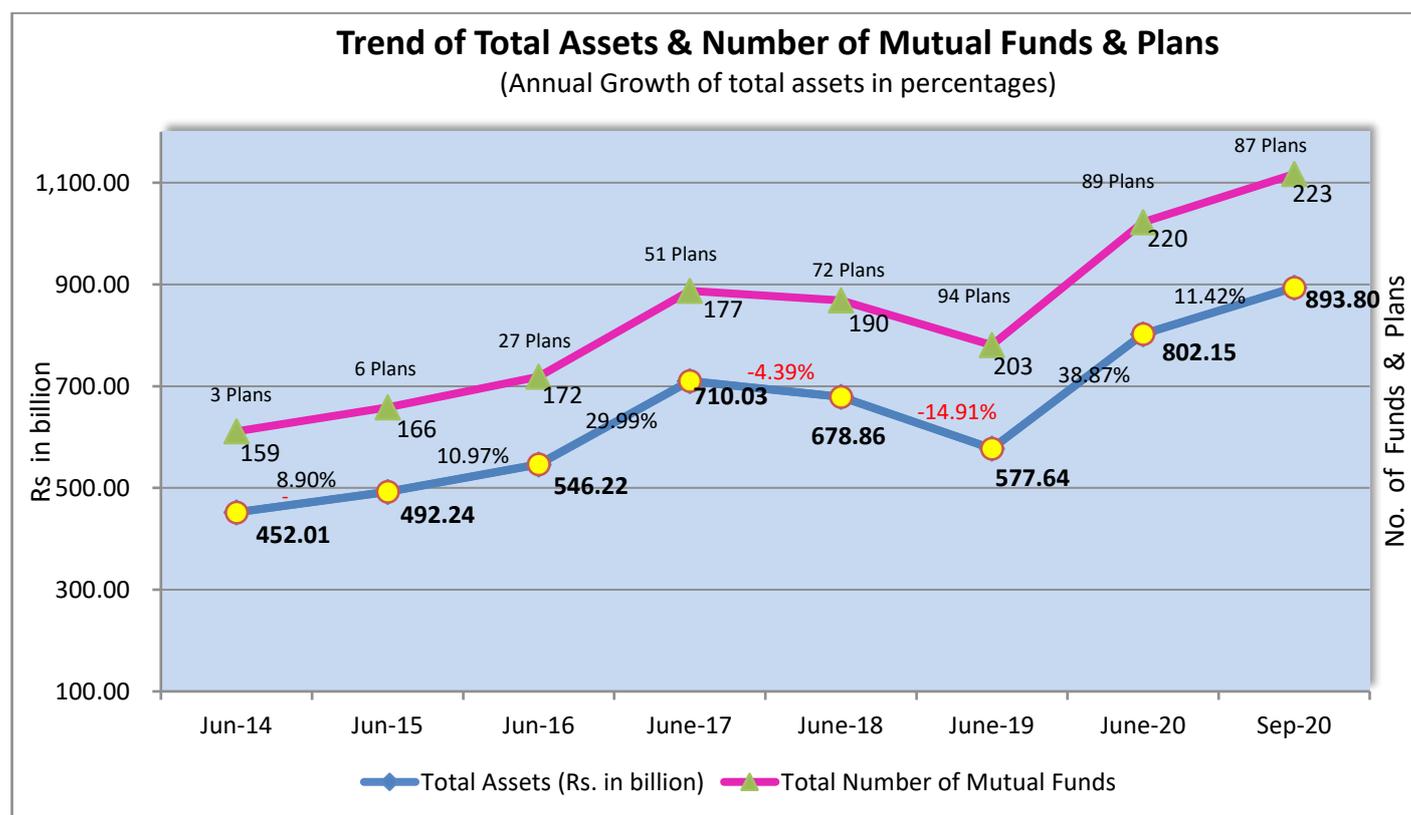


MUTUAL FUNDS & PLANS

Trend of Total Assets and Number of Mutual Funds & Plans

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Sep-20	
Total Assets (Rs. in billion)	452.01	492.24	546.22	710.03	678.86	577.64	802.15	893.80	
Growth since last June	12.40%	8.90%	10.97%	29.99%	-4.39%	-14.91%	38.87%	11.42%	
Number of Mutual Funds	159	166	172	177	190	203	220	223	
Number of Plans	3	6	27	51	72	94	89	87	
Total Number of Mutual Funds & Plans	162	172	199	228	262	297	309	310	
Growth since June 2014 till September 2020								97.74%	
Compound Annual Growth Rate June 2014 to September 2020								11.53%	



Trend of Category-Wise Position of Total Assets of Mutual Funds

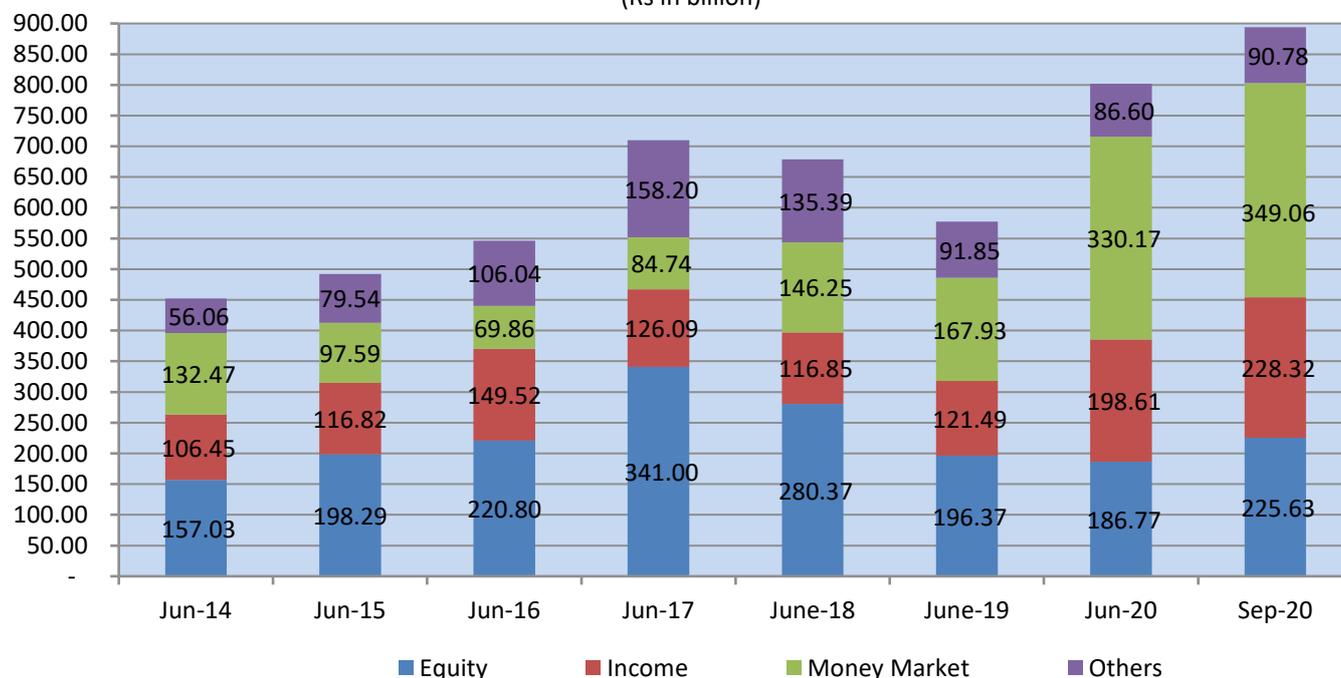
(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Sep-20
Equity	157.03	198.29	220.80	341.00	280.37	196.37	186.77	225.63
Income	106.45	116.82	149.52	126.09	116.85	121.49	198.61	228.32
Money Market	132.47	97.59	69.86	84.74	146.25	167.93	330.17	349.06
Others	56.06	79.54	106.04	158.20	135.39	91.85	86.60	90.78
Total	452.01	492.24	546.22	710.03	678.86	577.64	802.15	893.80

Note. Others Include Asset Allocation, Aggressive Asset Allocation, Aggressive Income, Balanced, Capital Protected, Commodity, Fund of Funds, Index Tracker and Sector Specific Funds.

Trend of Category-Wise position of Total Assets of Mutual Funds & Plans

(Rs in billion)



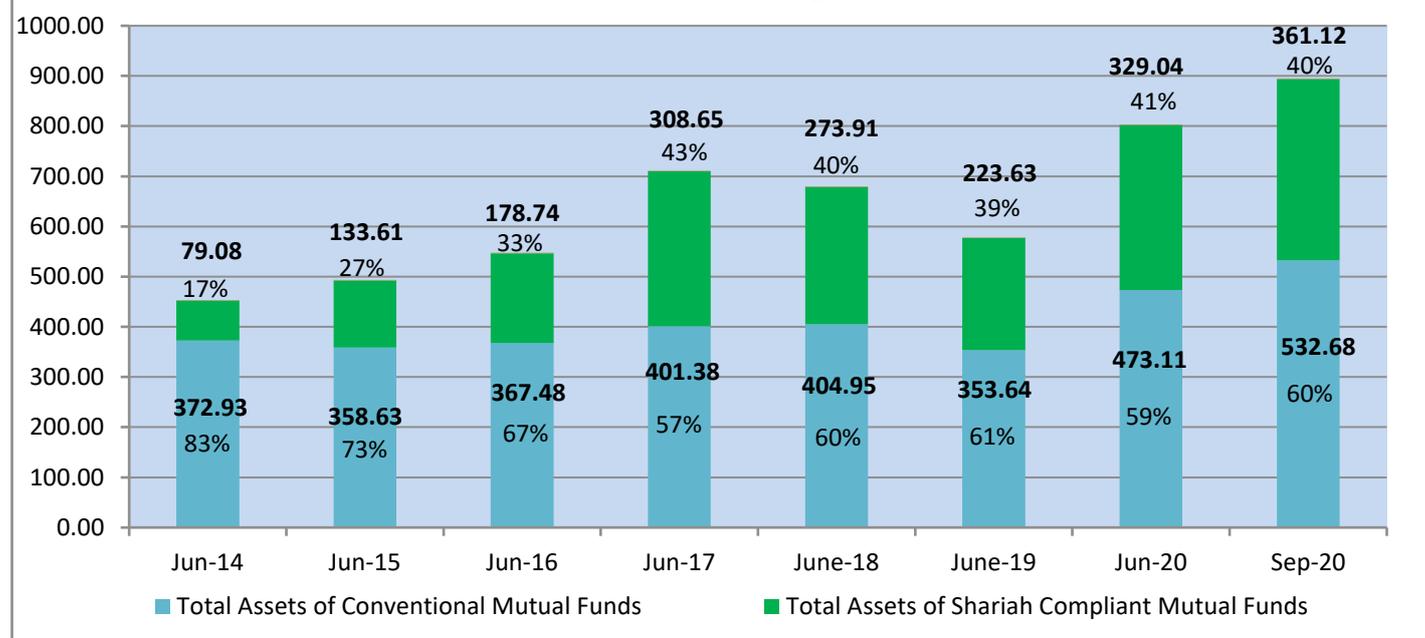
Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

(Rs. in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June -20	Sep-20	
Total Assets of Conventional Mutual Funds	372.93	358.63	367.48	401.38	404.95	354.01	473.11	532.68	
Total Assets of Shariah Compliant Mutual Funds	79.08	133.61	178.74	308.65	273.91	223.63	329.04	361.12	
Total Assets of Mutual Funds	452.01	492.24	546.22	710.03	678.86	577.64	802.15	893.80	
Share of Conventional Mutual Funds	83%	73%	67%	57%	60%	61%	59%	60%	
Share of Shariah Compliant Mutual Funds	17%	27%	33%	43%	40%	39%	41%	40%	
Conventional Mutual Funds - Growth since last June	10.71%	-3.83%	2.47%	9.22%	0.89%	-12.58%	33.78%	12.59%	
Shariah Compliant Mutual Fund - Growth since last June	20.95%	68.96%	33.78%	72.68%	-11.26%	-18.36%	47.14%	9.75%	
Conventional Mutual Funds - Growth since June 2014 till Sep 2020								42.84%	
Shariah Compliant Mutual Fund -Growth since June 2014 till Sep 2020								356.65%	
Compound Annual Growth Rate - June 2014 to Sep 2020-Conventional Mutual Funds								5.87%	
Compound Annual Growth Rate - June 2014 to Sep 2020-Shariah Compliant Mutual Fund								27.51%	

Trend of Total Assets of Conventional and Shariah Compliant Mutual Funds & Plans

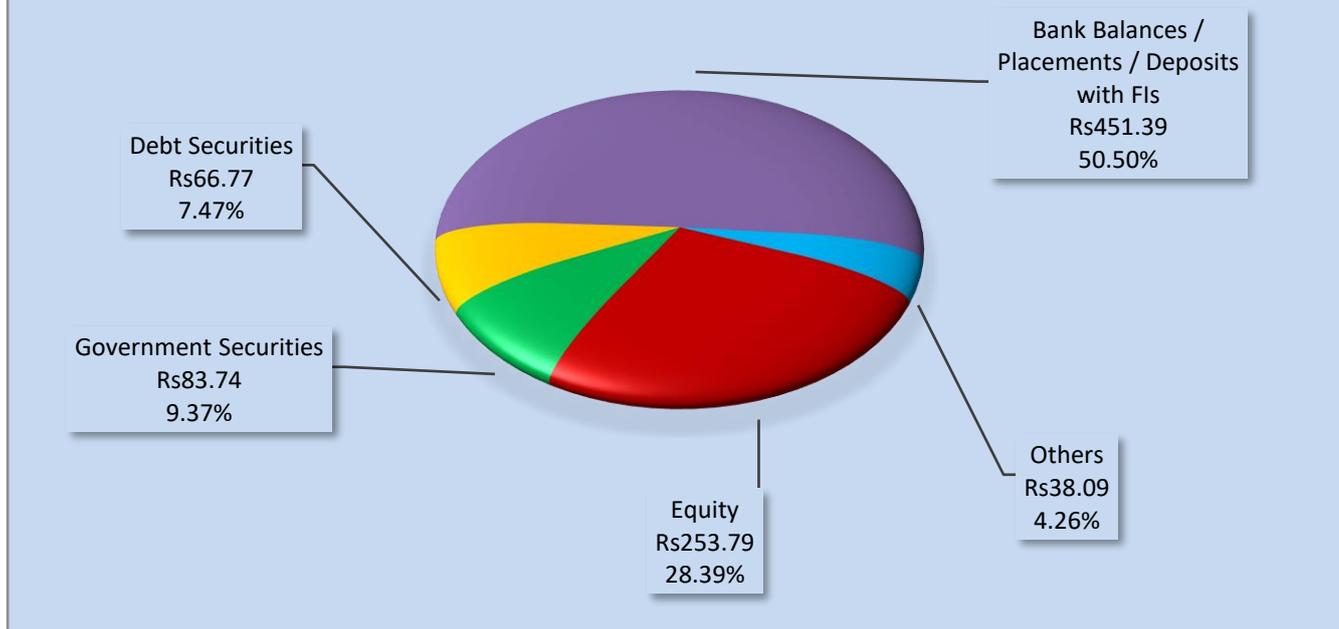
(Rs. in billion & percentage of total assets)



Asset Allocation of Mutual Funds

Asset Allocation of Mutual Funds as of September 30, 2020

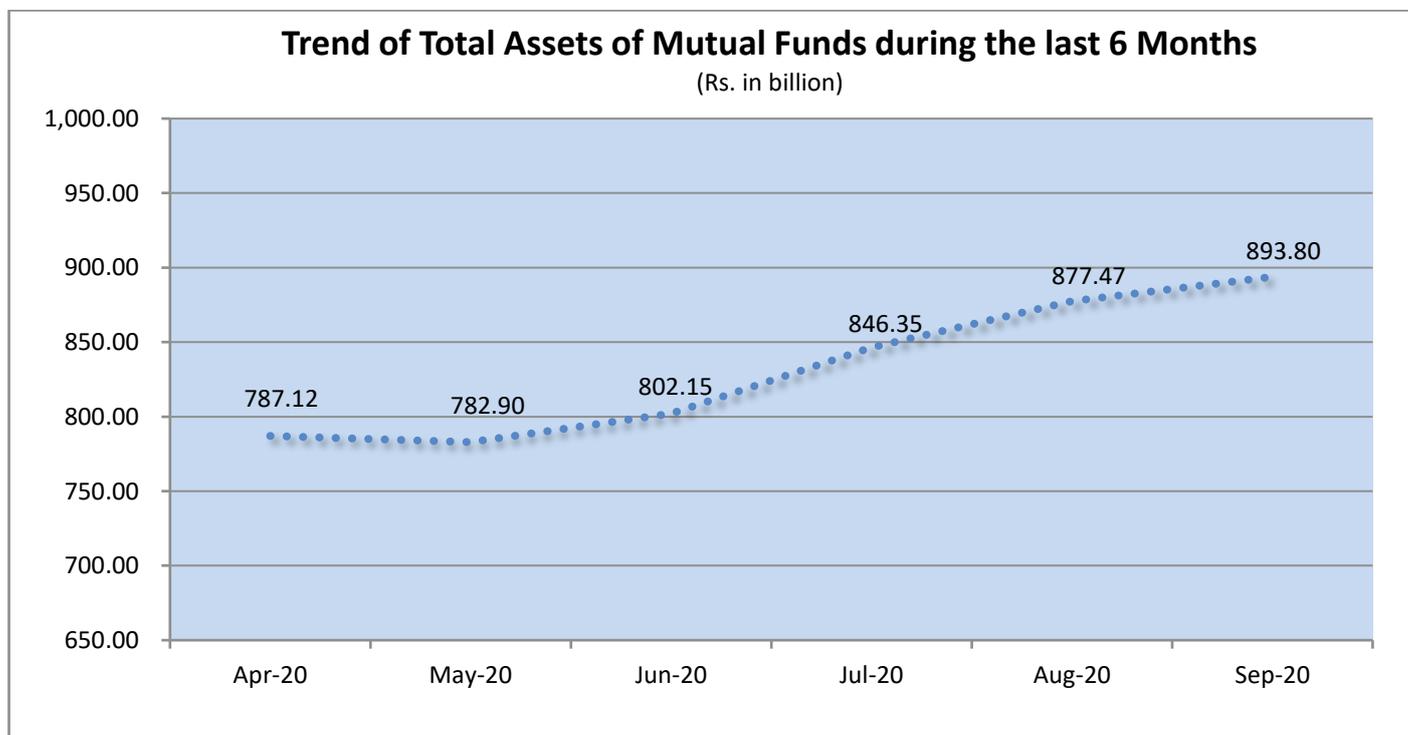
(Rs in billion & percentage of Total Assets)



Trend of Total Assets of Mutual Funds during the last 6 Months

Trend of Total Assets of Mutual Funds during the last 6 Months

(Rs. in billion)



Detail of Investor Accounts in Open End Mutual Funds

Description	No. of investor accounts as at Sep 30, 2020 (With balance > 0) - At AMC Level (f)	Value of Investment as at Sep 30, 2020 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	331,518	296,432.62	34.31%
Associated Banks/DFIs/AMCs	58	39,037.23	4.52%
Other Banks/DFIs	211	12,509.77	1.45%
Insurance Companies	312	38,701.87	4.48%
Other financial institutions	130	16,934.64	1.96%
Other Corporates	2,555	305,515.86	35.36%
Fund of funds	67	14,380.40	1.66%
Retirement funds	2,542	106,849.78	12.37%
Trusts/NGOs/Societies/Foundations/Charities	1,112	30,982.46	3.59%
Foreign			
Individuals	605	2,484.00	0.29%
Non-Individuals	16	156	0.02%
Total	339,126	863,985	100.00%

Note 1. Number of active investor accounts i.e. Accounts having more than zero balance as at September 30, 2020 are 339,126
 Number of investor accounts having zero balance at September 30, 2020 are 329,263
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at September 30, 2020 are 668,389

Note 2. The above table shows the number of investor accounts in open end mutual funds only.

Note 3. The number of investors' accounts is different from the number of investors in mutual fund industry i.e. If Investor A has opened three accounts with three different Asset management companies, the same shall be reported as three investor accounts instead of one investor.

VOLUNTARY PENSION SCHEMES / FUNDS

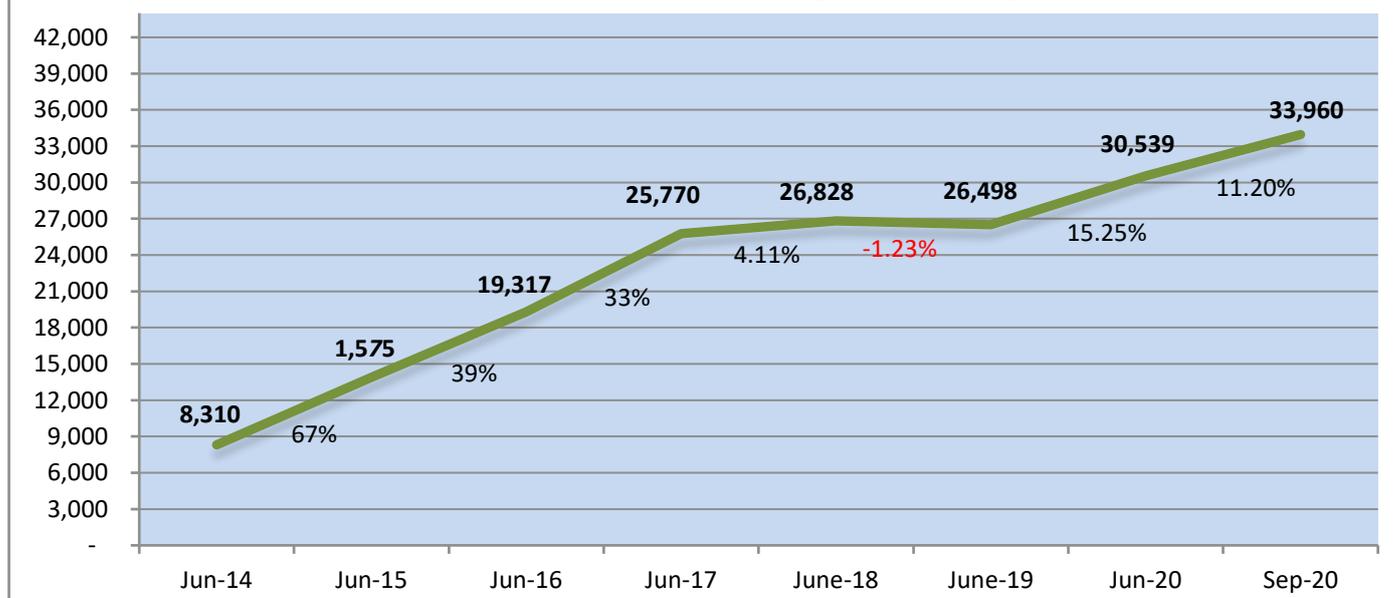
Trend of Total Assets of Pension Funds

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June- 20	Sep-20
Total Assets	8,310	13,894	19,317	25,770	26,828	26,498	30,539	33,960
Growth since last June	71%	67%	39%	33%	4.11%	-1.23%	15.25%	11.20%

Trend of Total Assets of Pension Funds

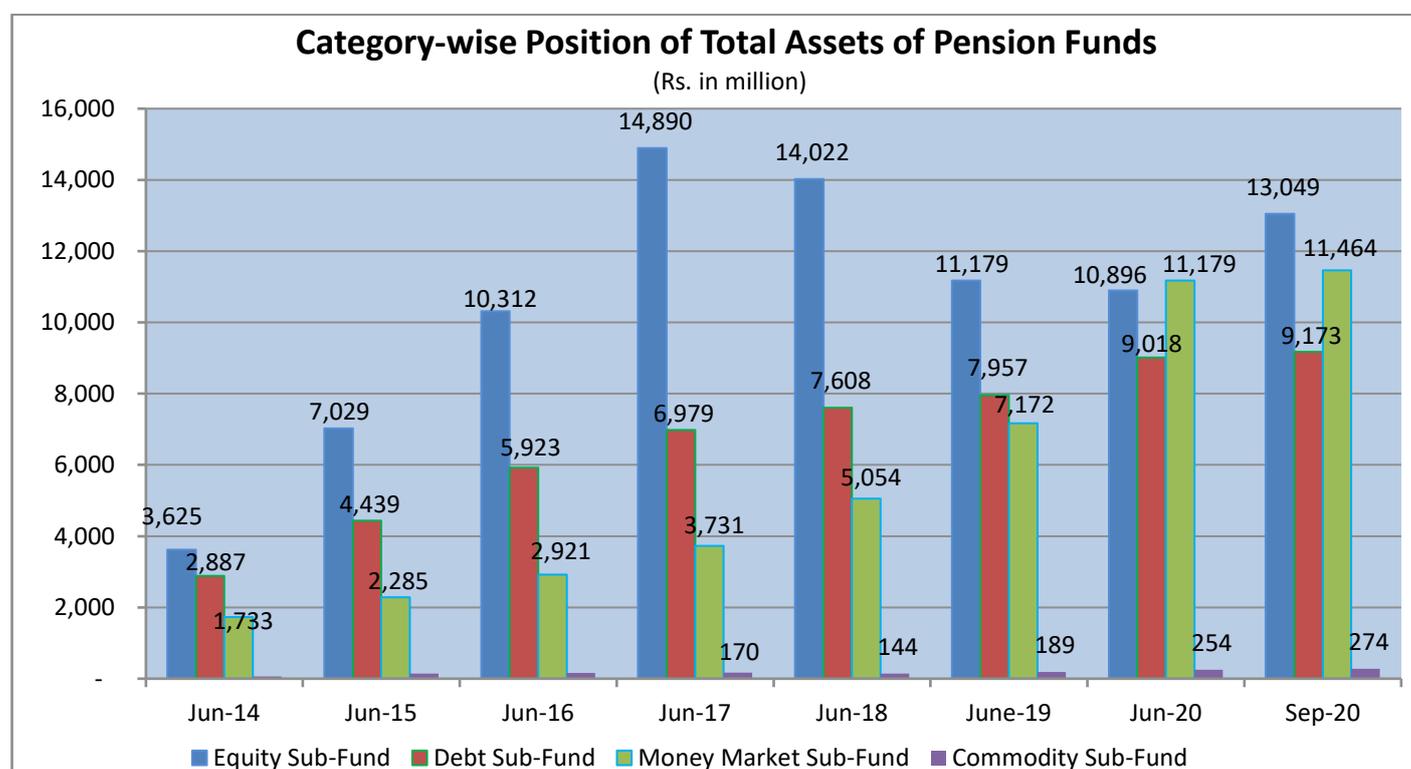
(Rs. in million & Growth Figures in Percentage)



Category-Wise Position of Total Assets of Pension Funds

(Rs in million)

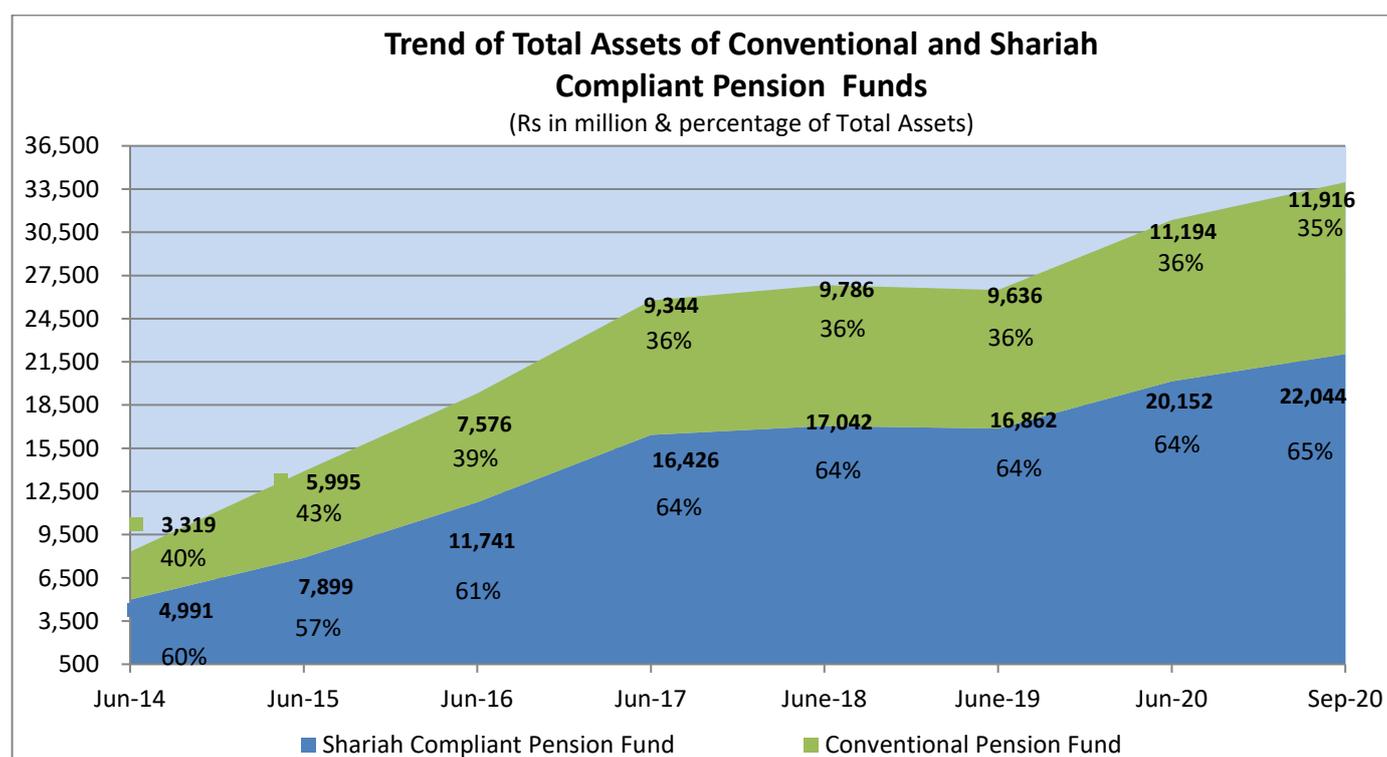
Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Sep-20
Equity Sub-Fund	3,625	7,029	10,312	14,890	14,022	11,179	10,896	13,049
Debt Sub-Fund	2,887	4,439	5,923	6,979	7,608	7,957	9,018	9,173
Money Market Sub-Fund	1,733	2,285	2,921	3,731	5,054	7,172	11,179	11,464
Commodity Sub-Fund	65	140	161	170	144	189	254	274
Total	8,310	13,894	19,317	25,770	26,828	26,498	31,347	33,960



Trend of Total Assets of Conventional and Shariah Compliant Pension Funds

(Rs. in million)

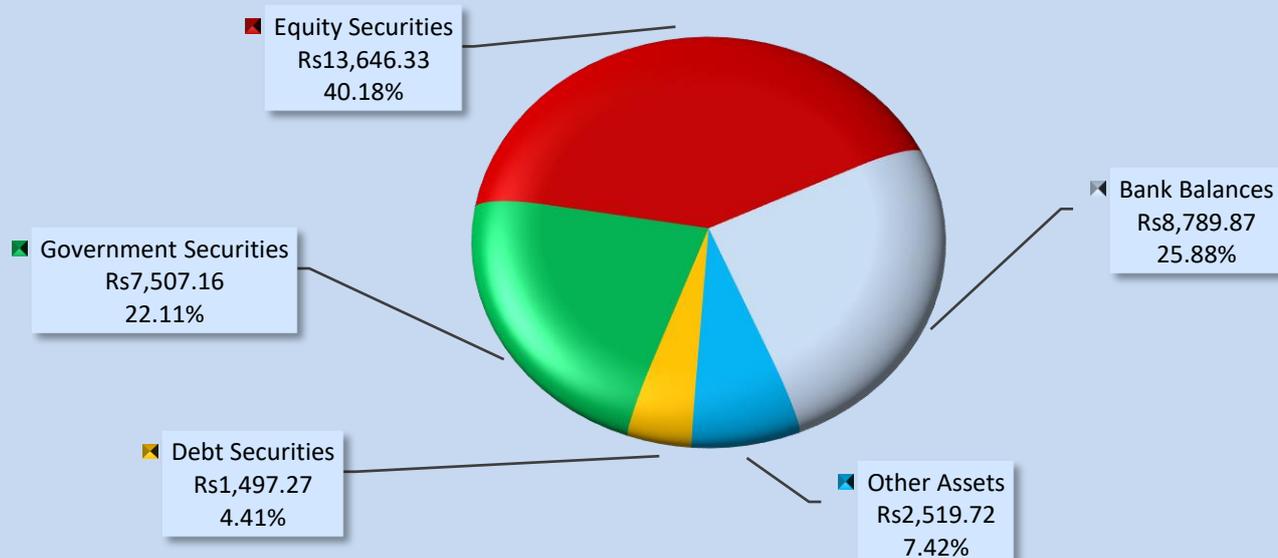
Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June-19	June-20	Sep-20
Shariah Compliant Pension Funds	4,991	7,899	11,741	16,426	17,042	16,862	20,152	22,044
Conventional Pension Funds	3,319	5,995	7,576	9,344	9,786	9,636	11,194	11,916
Total assets of Pension Funds	8,310	13,894	19,317	25,770	26,828	26,498	31,347	33,960
Share of Shariah Compliant Pension Funds	60%	57%	61%	64%	64%	64%	64%	65%
Share of Conventional Pension Funds	40%	43%	39%	36%	36%	36%	36%	35%
Compound Annual Growth Rate (June 14 to Sep 2020) Shariah Compliant Pension Fund						26.83%		
Compound Annual Growth Rate (June 14 to Sep 2020) Conventional Pension Fund						22.69%		



Asset Allocation of Pension Funds

Asset Allocation of Pension Funds as of September 30, 2020

(Rs in million & Percentage of Total Assets)



Detail of Investor Accounts in Pension Funds

Description	No. of investor accounts as at Sep 30, 2020 (With balance > 0)	Value of Investment as at Sep 30, 2020 (Rs. In Millions)	% of total Investment Value
Resident			
Individuals	36,013	30,947.08	90.39%
Associated Banks/DFIs/AMCs	15	2,539.96	7.42%
Other financial institutions	1	374.33	1.09%
Foreign			
Individuals	9	377.09	1.10%
Non-Individuals	-	-	0.00%
Total	36,038	34,238.46	100.00%

Note. 1. Number of active investor accounts i.e. Accounts having more than zero balance as at September 30, 2020 are 36,038
 Number of investor accounts having zero balance as at September 30, 2020 are 16,623
 Total number of investor accounts (Including accounts with zero and more than zero balance) as at September 30, 2020 are 52,661

Note. 2. The number of investors' accounts is different from the number of investors in pension fund industry i.e. If Investor A has opened three accounts with three different pension fund managers, the same shall be reported as three investor accounts instead of one investor.

DISCRETIONARY / NON-DISCRETIONARY PORTFOLIOS

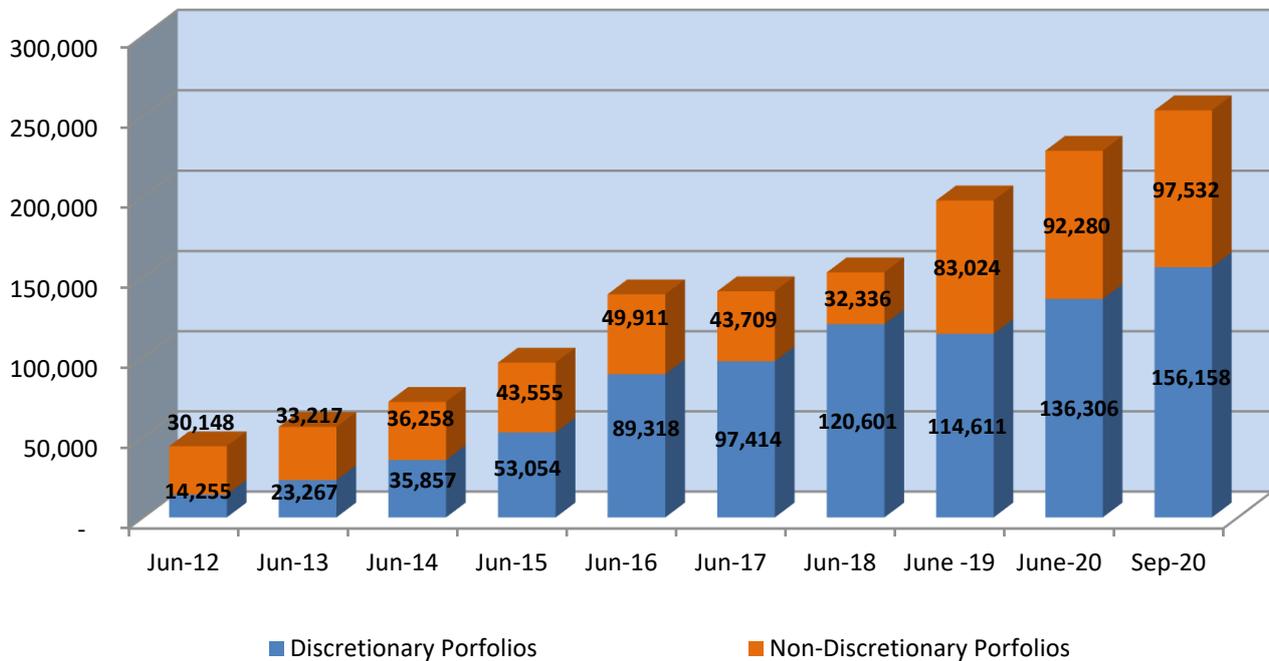
Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs. in million)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	June-20	Sep-20
Discretionary Portfolios	35,857	53,054	89,318	97,414	20,601	114,611	136,306	156,158
Non-Discretionary Portfolios	36,258	43,555	49,911	43,709	32,336	83,024	92,280	97,532
Total Assets of Portfolios	72,115	96,609	139,229	141,123	152,937	197,635	228,585	253,690

Trend of Total Assets of Discretionary / Non-Discretionary Portfolios

(Rs in million)



REAL ESTATE INVESTMENT TRUST AND PRIVATE EQUITY & VENTURE

CAPITAL FUND

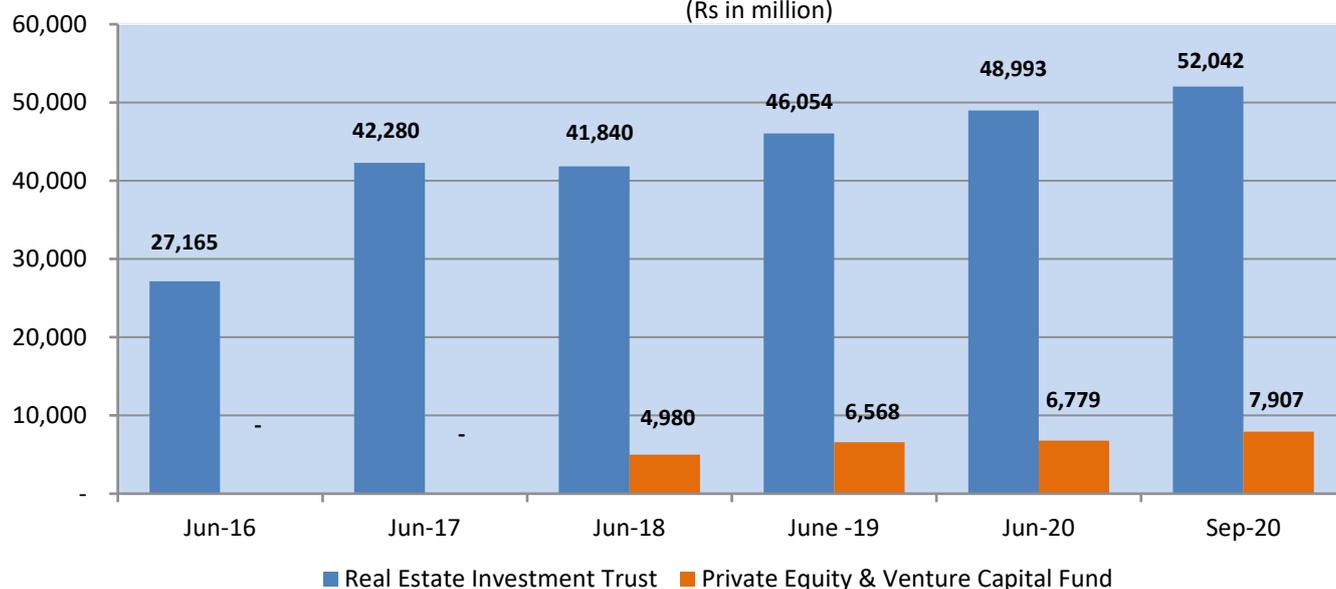
Trend of Total Assets of Real Estate Investment Trust And Private Equity & Venture Capital Fund

(Rs in million)

Description	Jun-16	Jun-17	Jun-18	June -19	June-20	Sep-20
Real Estate Investment Trust	27,165	42,280	41,840	46,054	48,993	52,042
Private Equity & Venture Capital Fund	-	-	4,980	6,568	6,779	7,907
Total Assets	27,165	42,280	46,820	52,622	55,772	59,949

Trend of Total Assets of Real Estate Investment Trust & Private Equity & Venture Capital Fund

(Rs in million)



**LEASING COs, MODARABAS, INVESTMENT BANKS AND
NON-BANK MICROFINANCE COs**

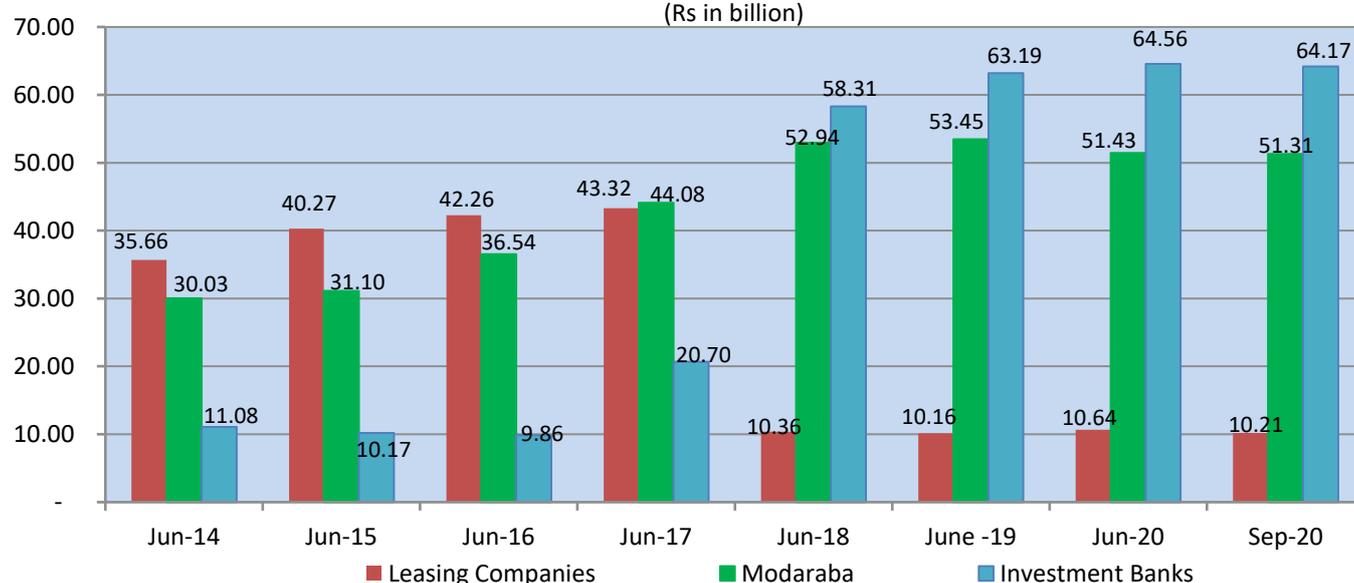
**Trend of Total Assets of Leasing Cos, Modarabas, Investment Banks and Non-Bank
Microfinance Cos.**

(Rs in billion)

Description	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	June -19	June -20	Sep -20
Leasing Companies	35.66	40.27	42.26	43.32	10.36	10.16	10.64	10.21
Modaraba	30.03	31.10	36.54	44.08	52.94	53.45	51.43	51.31
Investment Banks	11.08	10.17	9.86	20.70	58.31	63.19	64.56	64.17
Non-bank Microfinance Companies	-	-	-	61.49	97.17	114.21	122.16	121.03

**Trend of Total Assets of Leasing Companies, Modarabas, Investment
Banks and Non-Bank Microfinance Companies**

(Rs in billion)



Note 1. Previous information of two Investment Banks, which did not file online returns, is included in above table.

Note2. Total assets, total liabilities, equity and deposits, etc. of investment banks increased significantly in February 2018 mainly due to change of license status of one leasing company from leasing to investment finance services.

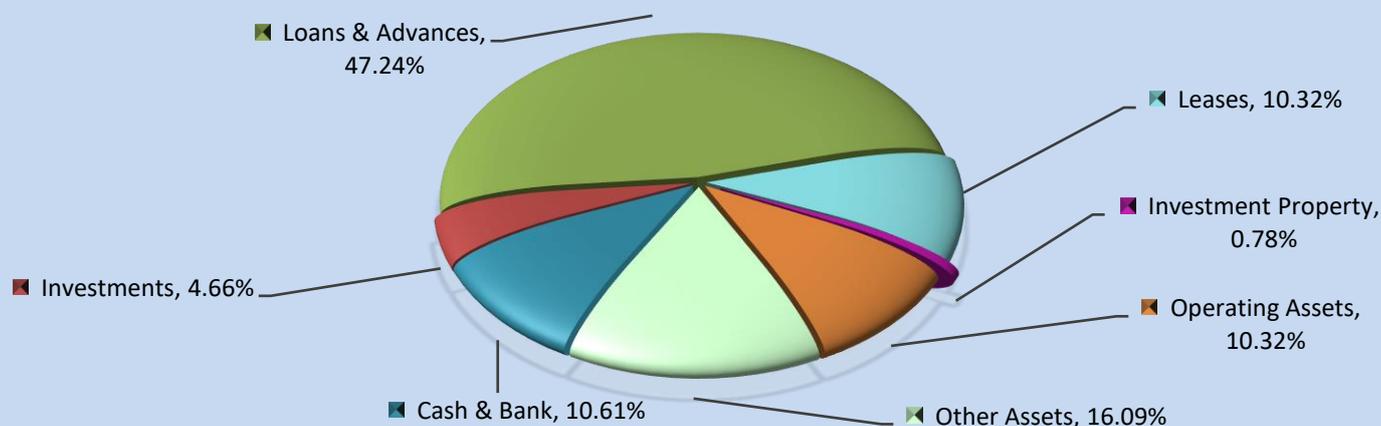
Note 3. Previous information pertaining to two Non-Bank Microfinance Companies, which did not file online returns, is included in above table.

Asset Allocation of Leasing Companies, Modarabas, Investment Banks & Non-Bank Microfinance Companies

(Rs in million)

Category	Cash & Bank	Investments	Loans & Advances	Lease	Investment Property	Operating Assets	Other Assets	Total
Modarabas	3,876.00	3,293.00	13,462.00	4,930.00	1,166.00	16,342.00	8,242.00	51,311.00
Leasing Companies	202.00	120.00	601.00	5,930.00	154.00	176.00	3,030.00	10,213.00
Investment Banks	634	6,770.00	29,071.00	14,033.00	439	3,411.00	4,672.00	59,030.00
Non-bank Microfinance Companies	20,875.19	1,064.75	70,834.66	-	113.50	4,960.00	22,864.71	120,712.81
Total	25,587.19	11,247.75	113,968.66	24,893.00	1,872.50	24,889.00	38,808.71	241,266.81

Asset Allocation of Leasing Companies , Modarabas & Investment Banks as of September 30, 2020



Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to two Non-Bank Microfinance Companies is not included in above table.

Leverage profile of Leasing Companies, Modarabas, Investment Banks and Non-Bank Microfinance Companies

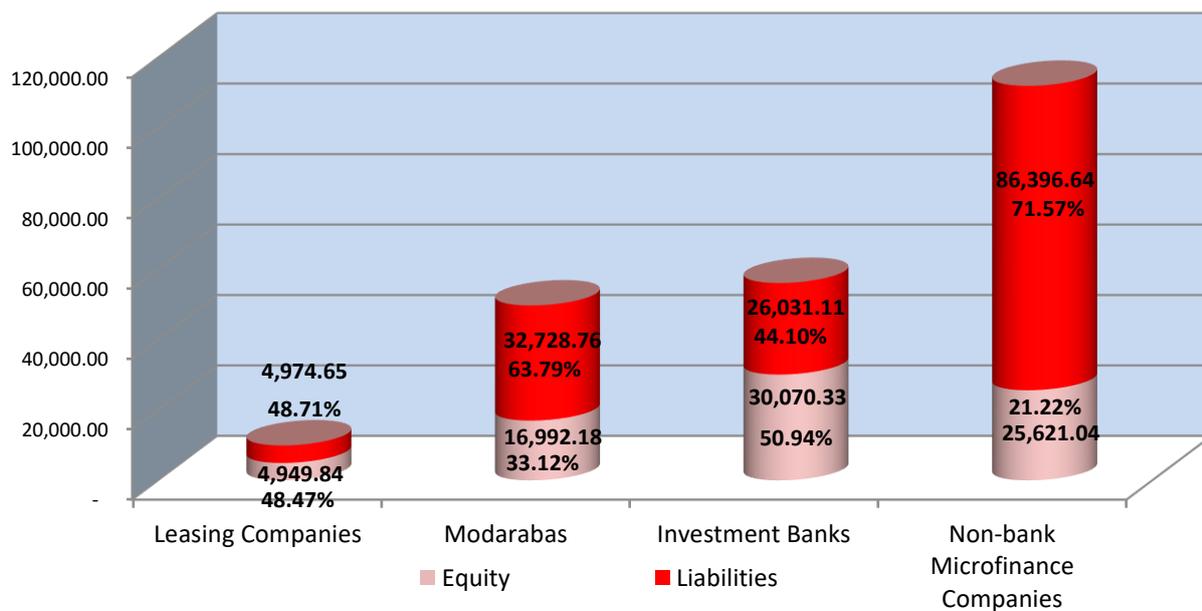
(Rs in million)

Category	Equity*	Liabilities	Total Assets	Equity as percentage of total assets	Liabilities as percentage of total assets
Leasing Companies	4,949.84	4,974.65	10,213.00	48.47%	48.71%
Modarabas	16,992.18	32,728.76	51,311.00	33.12%	63.79%
Investment Banks	30,070.33	26,031.11	59,030.00	50.94%	44.10%
Non-bank Microfinance Companies	25,621.04	86,396.64	120,712.81	21.22%	71.57%

* Equity and liabilities do not include deficit / surplus on revaluation of fixed assets

Leverage profile of Leasing Cos, Modarabas & Investment Banks as of September 30, 2020

(Rs in million & percentage of total assets)



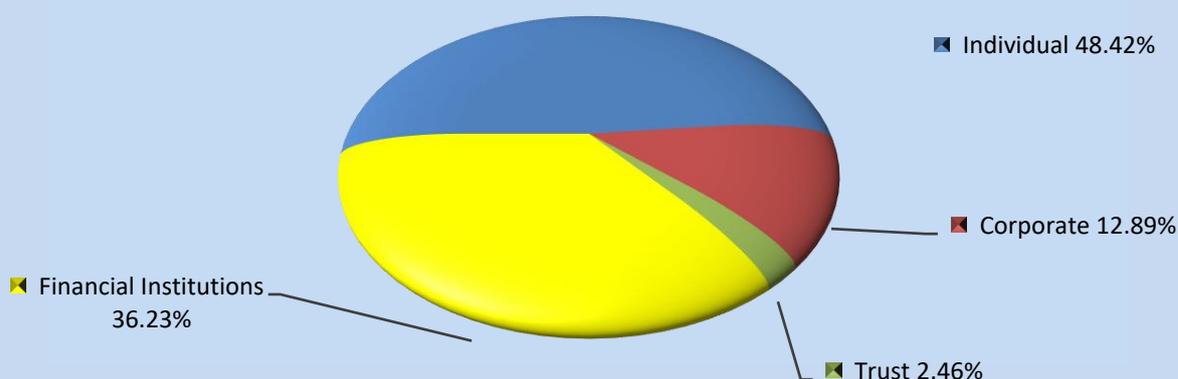
Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to two Non-Bank Microfinance Companies is not included in above table.

Deposit raising of Leasing Companies, Modarabas & Investment Banks

Category	Amounts (Rs in million)				% of Total Deposits
	Leasing Cos.	Modarabas	Investment Banks	Total	
Individual	250.4	3,084.61	3,936.57	7,271.58	48.42%
Corporate	92.41	1,622.91	219.84	1,935.16	12.89%
Trust	-	155.81	214.32	370.13	2.46%
Govt. Entities	-	-	-	-	0.00%
Financial Institutions	-	5,441	-	5,440.65	36.23%
Total	342.81	10,303.98	4,370.73	15,017.52	100.00%

**Deposit raising of Leasing Companies, Modarabas & Investment Banks
as of September 30, 2020**
(Percentage of Total Deposits)



Note 1. Information pertaining to two Investment Banks, which did not file online returns, is not included in above table.

Note 2. Information pertaining to two Non-Bank Microfinance Companies is not included in above table.

ADDITIONAL REPORTS PERTAINING TO MUTUAL FUNDS/PLANS

Category wise Break up of Assets under Management – Collective Investment Schemes (Conventional and Shariah Compliant)

- a) The Total AUMs given in the said reports represent Net Assets of Open-end funds.

Region wise Issuance & Redemptions in Collective Investment Schemes (Conventional and Shariah Compliant)

- a) These reports do not include the transactions conducted by funds of funds.

Number of new accounts opened in Collective Investment Schemes

- a) These reports do not include the accounts opened by the funds of funds for investment in other funds.
- b) Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Region wise Assets under Management

- a) These reports do not include the accounts and investments by funds of funds for investment in other funds. Such investor accounts exist which are invested in both Shariah compliant and Conventional funds. Therefore, such accounts are reported twice by the AMCs i.e. both in conventional funds and shariah compliant funds.

Category wise Issuance & Redemption in Conventional Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individuals	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Aggressive Income	391.57	68.80	322.77	666.78	375.26	291.52	0.00	0.00	0.00	1,058.35	444.07	614.29
Asset Allocation	336.46	341.15	-4.69	269.17	85.02	184.15	0.00	0.00	0.00	605.63	426.17	179.46
Balanced	34.01	65.85	-31.84	0.00	10.19	-10.19	0.00	0.00	0.00	34.01	76.04	-42.03
Capital Protected	0.00	30.69	-30.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30.69	-30.69
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	2,871.71	3,014.94	-143.24	2,051.36	976.36	1,075.00	0.00	2.40	-2.40	4,923.06	3,993.70	929.36
Fund Of Funds	42.79	211.53	-168.74	0.00	30.84	-30.84	115.18	147.13	-31.96	157.97	389.50	-231.54
Income	13,816.05	11,749.80	2,066.26	10,901.64	7,285.44	3,616.20	0.00	2.18	-2.18	24,717.69	19,037.42	5,680.27
Index Tracker	2.46	5.98	-3.52	0.00	0.00	0.00	0.00	1.97	-1.97	2.46	7.95	-5.49
Money Market	9,795.96	11,521.80	-1,725.84	32,470.78	33,715.04	-1,244.25	0.00	0.30	-0.30	42,266.75	45,237.14	-2,970.39
Total	27,291.00	27,010.53	280.47	46,359.73	42,478.15	3,881.58	115.18	153.98	-38.81	73,765.91	69,642.66	4,123.24

Category wise Issuance & Redemption in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

Fund Category	Gross Issuance - Individuals	Gross Redemptions - Individual	Net Issuance/(Redemptions) - Individuals	Gross Issuance - Non-Individuals	Gross Redemptions - Non-Individuals	Net Issuance/(Redemptions) - Non-Individuals	Gross Issuance - Fund of funds	Gross Redemptions - Fund of funds	Net Issuance/(Redemptions) - Fund of funds	Gross Issuance - Total	Gross Redemptions - Total	Net Issuance/(Redemptions) - Total
Islamic Aggressive Income	110.00	84.08	25.92	250.00	0.00	250.00	0.00	0.00	0.00	360.00	84.08	275.92
Islamic Asset Allocation	869.43	888.00	-18.57	769.83	99.92	669.91	0.00	0.00	0.00	1,639.25	987.92	651.34
Islamic Balanced	156.43	243.23	-86.80	119.69	33.96	85.73	0.00	0.00	0.00	276.12	277.19	-1.07
Islamic Capital Protected	88.26	0.32	87.94	0.00	0.00	0.00	0.00	0.00	0.00	88.26	0.32	87.94
Islamic Commodity	0.00	7.86	-7.86	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7.86	-7.86
Islamic Equity	7,070.95	7,834.35	-763.40	1,207.16	1,453.28	-246.12	101.50	206.18	-104.68	8,379.61	9,493.81	-1,114.20
Islamic Fund of Funds	22.48	1,462.71	-1,440.2	25.12	346.03	-320.91	1.98	16.21	-14.24	49.58	1,824.95	-1,775.37
Islamic Income	12,414.43	12,467.41	-52.98	12,578.08	8,414.87	4,163.20	356.90	1,583.61	-1,226.71	25,349.41	22,465.90	2,883.51
Islamic Index Tracker	109.03	100.09	8.94	22.28	0.00	22.28	0.00	0.00	0.00	131.31	100.09	31.22
Islamic Money Market	18,957.56	17,021.38	1,936.18	35,104.99	28,111.78	6,993.22	126.10	262.20	-136.10	54,188.66	45,395.36	8,793.30
Total	39,798.57	40,109.43	-310.87	50,077.14	38,459.84	11,617.31	586.48	2,068.21	-1,481.73	90,462.19	80,637.48	9,824.72

Category Wise Break up of Assets Under Management -Conventional Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Aggressive Income	1,682.40	263.77	460.51	15.58	1.16	669.67	144.15	1,905.75	533.80	1.30	0.00
Asset Allocation	5,832.52	505.99	100.90	519.86	213.48	612.89	0.00	1,895.53	121.13	4.12	33.42
Balanced	1,083.82	85.53	0.00	599.96	0.19	15.58	0.00	1,339.98	137.92	5.30	0.00
Capital Protected	2,314.94	277.66	0.00	0.00	0.00	6,294.81	0.00	66.61	82.32	0.00	0.00
Commodity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity	43,444.95	6,407.80	865.54	17,435.3	3,319.73	8,777.82	923.34	43,805.53	5,571.50	728.94	39.39
Fund Of Funds	1,438.24	266.38	0.00	0.00	0.00	367.85	0.00	470.50	60.99	0.00	0.00
Income	37,432.55	2,970.79	329.22	994.21	2,875.12	26,829.90	431.07	12,233.96	3,342.27	316.17	23.64
Index Tracker	22.97	7.30	0.00	0.00	0.00	59.18	0.00	387.81	0.00	0.00	5.75
Money Market	43,063.91	2,842.44	1,185.87	821.40	2,115.33	156,868.10	499.24	11,459.54	1,998.19	387.01	0.00
Total	136,316.29	13,627.66	2,942.04	20,386.3	8,525.01	200,495.79	1,997.80	73,565.21	11,848.12	1,442.84	102.20

Category Wise Break up of Assets Under Management - Shariah Compliant Collective Investment Schemes

(Rs. in million)

Fund Category	Individuals	Associated Banks/DFIs	Other Banks/DFIs	Insurance Co.s	Other Fin. Institutions	Other Corporates	Fund of funds	Retirement funds	Trusts/NGOs/Societies/Foundations/Charities	Foreign Individuals	Foreign Corporates
Islamic Aggressive Income	401.25	0.00	0.00	2,149.65	0.01	2.63	0.00	57.27	5.15	0.00	0.00
Islamic Asset Allocation	9,004.03	152.25	45.44	829.32	50.16	2,858.48	2,024.51	2,521.49	219.23	11.57	0.00
Islamic Balanced	2,172.22	297.08	0.02	9.59	1.87	683.73	0.00	1,119.05	79.56	9.77	0.00
Islamic Capital Protected	292.33	0.00	0.00	0.00	0.00	0.90	0.00	73.19	0.00	0.00	0.00
Islamic Commodity	399.80	99.62	0.00	0.00	0.00	32.00	0.00	0.00	3.98	2.84	0.00
Islamic Equity	28,933.62	2,513.41	636.81	4,915.84	387.28	7,499.38	3,368.56	13,776.22	1,819.06	509.17	0.00
Islamic Fund of Funds	8,523.83	201.12	0.00	17.78	0.00	4,429.81	4,992.49	2,204.20	711.85	30.22	0.00
Islamic Income	63,503.55	812.13	4,343.25	4,188.10	3,459.45	25,348.72	5,031.99	8,172.64	4,006.45	296.40	0.00
Islamic Index Tracker	412.89	916.58	0.00	0.00	0.00	737.86	61.56	68.70	0.00	2.64	0.00
Islamic Money Market	36,767.55	4,280.62	3,296.23	652.03	1,248.96	58,089.23	680.11	3,862.66	8,841.68	130.59	0.00
Total	150,411.06	9,272.82	8,321.75	12,762.32	5,147.73	99,682.75	16,159.22	31,855.42	15,686.97	993.21	0.00

Region wise Issuance & Redemptions in Conventional Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	1,088.00	91.41	61.23	30.19	2.00	0.00	0.00	0.00	1,090.00	91.41	61.23	30.19
Karachi	9,045.00	15,196.91	14,516.00	-5,701.75	917.00	15,774.61	15,389.52	385.09	9,962.01	24,588.87	29,905.52	-5,316.65
Larkana	119.00	8.54	7.62	0.92	0.00	0.00	0.00	0.00	119.00	8.54	7.62	0.92
Mirpur Khas	54.00	3.01	0.41	2.60	0.00	0.00	0.00	0.00	54.00	3.01	0.41	2.60
Nawab Shah	53.00	5.56	6.97	-1.41	0.00	0.00	0.00	0.00	53.00	5.56	6.97	-1.41
Others	533.00	147.27	103.13	44.13	2.00	0.20	0.00	0.20	535.00	147.47	103.13	44.33
Sukkur	70.00	18.81	7.24	11.57	0.00	0.00	0.00	0.00	70.00	18.81	7.24	11.57
Sindh	10,962.00	15,471.51	14,702.60	-5,613.75	921.00	15,774.81	15,389.52	385.29	11,883.01	24,863.67	30,092.12	-5,228.45
Bahawalpur	95.00	60.97	63.89	-2.92	0.00	0.00	0.00	0.00	95.00	60.97	63.89	-2.92
Faisalabad	781.00	557.48	568.58	-11.10	34.00	5,110.87	5,375.11	-264.25	815.00	5,668.35	5,943.70	-275.34
Gujranwala	413.00	209.15	252.44	-43.29	14.00	1.60	1.33	0.27	427.00	210.75	253.77	-43.02
Lahore	5,306.00	6,295.22	5,672.07	623.15	387.00	2,729.21	2,757.96	-28.75	5,693.00	9,024.43	8,430.03	594.41
Multan	1,297.00	443.83	451.96	-8.13	25.00	196.01	70.71	125.31	1,322.00	639.85	522.67	117.18
Others	1,360.00	462.84	380.33	82.51	19.00	15,280.03	21.72	15,258.31	1,379.00	15,742.87	402.05	15,340.82
Rahim Yar Khan	92.00	27.93	17.56	10.37	1.00	0.50	0.12	0.38	93.00	28.43	17.68	10.76
Rawalpindi	1,161.00	671.22	758.10	-86.88	83.00	18,604.71	16,676.13	1,928.58	1,244.00	19,275.93	17,434.23	1,841.70
Sadiqabad	18.00	5.04	7.13	-2.09	0.00	0.00	0.00	0.00	18.00	5.04	7.13	-2.09
Sargodha	310.00	121.70	115.57	6.13	0.00	0.00	0.00	0.00	310.00	121.70	115.57	6.13
Sialkot	493.00	407.56	343.30	64.26	6.00	1.58	0.00	1.58	499.00	409.14	343.30	65.84
Punjab	11,326.01	9,262.95	8,630.92	632.03	569.00	41,924.51	24,903.08	17,021.43	11,895.01	51,187.46	33,534.00	17,653.47
Islamabad	1,865.00	1,987.07	2,260.60	-273.54	70.00	1,390.60	998.46	392.14	1,935.00	3,377.67	3,259.07	118.61
Capital Territory	1,865.00	1,987.07	2,260.60	-273.54	70.00	1,390.60	998.46	392.14	1,935.00	3,377.67	3,259.07	118.61
Abbottabad	149.00	31.46	17.69	13.77	2.00	0.00	3.80	-3.80	151.00	31.46	21.49	9.97
Bannu	15.00	0.04	0.03	0.01	0.00	0.00	0.00	0.00	15.00	0.04	0.03	0.01

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Dera Ismail Khan	16.00	4.21	4.04	0.17	0.00	0.00	0.00	0.00	16.00	4.21	4.04	0.17
Mansehra	13.00	0.34	0.41	-0.07	0.00	0.00	0.00	0.00	13.00	0.34	0.41	-0.07
Nowshera	113.65	27.18	49.34	-22.15	3.00	0.39	0.00	0.39	116.65	27.57	49.34	-21.76
Others	213.00	62.69	55.94	6.76	6.00	1.57	10.14	-8.57	219.00	64.26	66.08	-1.81
Peshawar	467.00	304.40	334.66	-30.25	18.00	5.00	16.08	-11.08	485.00	309.40	350.74	-41.33
Swat	8.00	0.86	8.66	-7.80	0.00	0.00	0.00	0.00	8.00	0.86	8.66	-7.80
KPK	994.65	431.19	470.75	-39.56	29.00	6.96	30.02	-23.06	1,023.65	438.15	500.78	-62.62
Gwadar	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hub	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Khuzdar	1.00	0.00	0.73	-0.73	0.00	0.00	0.00	0.00	0.00	0.00	0.73	-0.73
Lasbella	2.00	0.00	0.53	-0.53	0.00	0.00	0.00	0.00	0.00	0.00	0.53	-0.53
Others	6.00	0.00	1.03	-1.02	0.00	0.00	0.00	0.00	0.00	0.00	1.03	-1.02
Quetta	49.00	51.63	55.79	-4.16	3.00	53.64	26.89	26.75	0.00	105.27	82.68	22.59
Turbat	1.00	0.00	0.02	-0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.02	-0.02
Balochistan	60.00	51.63	58.09	-6.46	3.00	53.64	26.89	26.75	0.00	105.27	84.99	20.29
Gilgit	5.00	1.52	0.00	1.52	1.00	53.64	26.84	26.80	6.00	55.16	26.84	28.32
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	1.00	2.00	0.00	2.00	0.00	0.00	0.00	0.00	1.00	2.00	0.00	2.00
Gilgit Baltistan	6.00	3.52	0.00	3.52	1.00	53.64	26.84	26.80	7.00	57.16	26.84	30.32
Mirpur	94.00	30.46	78.05	-47.59	0.00	0.00	0.00	0.00	94.00	30.46	78.05	-47.59
Muzaffarabad	13.00	3.02	0.36	2.66	0.00	0.00	0.00	0.00	13.00	3.02	0.36	2.66
Others	35.00	4.30	10.77	-6.47	1.00	0.00	0.00	0.00	36.00	4.30	10.77	-6.47
AJ&K	142.00	37.77	89.17	-51.40	1.00	0.00	0.00	0.00	143.00	37.77	89.17	-51.40
Overseas	91.00	248.63	158.47	90.16	4.00	0.02	0.00	0.02	95.00	248.65	158.47	90.18
Total	25,446.66	27,494.28	26,370.61	-5,258.99	1,598.00	59,204.19	41,374.82	17,829.37	26,981.67	80,315.81	67,745.43	12,570.38

Region wise Issuance & Redemptions in Shariah Compliant Collective Investment Schemes during the month

(Rs. in million)

City	Individual				Non-Individual				Total			
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Hyderabad	683.00	112.39	125.69	-13.30	0.00	0.00	0.00	0.00	683.00	112.39	125.69	-13.30
Karachi	20,241.01	25,982.77	22,883.06	3,099.71	812.00	43,903.06	30,600.49	13,302.57	21,053.01	69,885.83	53,483.55	16,402.28
Larkana	41.00	2.12	0.86	1.26	0.00	0.00	0.00	0.00	41.00	2.12	0.86	1.26
Mirpur Khas	45.00	4.06	4.19	-0.13	1.00	0.11	0.00	0.11	46.00	4.17	4.19	-0.02
Nawab Shah	57.00	3.84	15.20	-11.36	0.00	0.00	0.00	0.00	57.00	3.84	15.20	-11.36
Others	622.00	220.99	265.38	-44.39	3.00	0.00	0.13	-0.13	625.00	220.99	265.51	-44.52
Sukkur	58.00	9.05	14.21	-5.16	0.00	0.00	0.00	0.00	58.00	9.05	14.21	-5.16
Sindh	21,747.01	26,335.22	23,308.59	3,026.63	816.00	43,903.17	30,600.62	13,302.55	22,563.01	70,238.39	53,909.22	16,329.18
Bahawalpur	153.00	106.36	107.24	-0.88	0.00	0.00	0.00	0.00	153.00	106.36	107.24	-0.88
Faisalabad	1,399.00	1,113.99	1,114.60	-0.61	37.00	269.42	367.85	-98.43	1,436.00	1,383.42	1,482.45	-99.04
Gujranwala	582.00	135.15	215.04	-79.89	4.00	0.10	0.03	0.07	586.00	135.25	215.08	-79.83
Lahore	7,876.00	4,281.92	5,041.77	-759.85	187.00	2,363.32	2,070.90	292.41	8,063.00	6,645.24	7,112.67	-467.44
Multan	991.00	909.84	970.48	-60.63	26.00	585.07	733.92	-148.85	1,017.00	1,494.91	1,704.40	-209.48
Others	2,777.00	849.39	932.84	-83.45	2.00	0.00	1.90	-1.90	2,779.00	849.39	934.74	-85.35
Rahim Yar Khan	100.00	46.02	81.03	-35.01	0.00	0.00	0.00	0.00	100.00	46.02	81.03	-35.01
Rawalpindi	2,059.00	1,015.49	1,220.31	-204.82	33.00	740.93	5,065.87	-4,324.94	2,092.00	1,756.42	6,286.18	-4,529.76
Sadiqabad	92.00	126.39	134.42	-8.03	0.00	0.00	0.00	0.00	92.00	126.39	134.42	-8.03
Sargodha	289.00	47.33	60.14	-12.81	1.00	6.78	6.78	0.00	290.00	54.11	66.92	-12.81
Sialkot	448.00	241.30	273.38	-32.08	2.00	2.01	0.02	1.99	450.00	243.31	273.40	-30.09
Punjab	16,766.01	8,873.18	10,151.24	-1,278.06	292.00	3,967.63	8,247.27	-4,279.64	17,058.01	12,840.81	18,398.52	-5,557.70
Islamabad	2,711.00	2,089.13	2,408.77	-319.64	48.00	415.23	119.39	295.84	2,759.00	2,504.36	2,528.16	-23.80
Capital Territory	2,711.00	2,089.13	2,408.77	-319.64	48.00	415.23	119.39	295.84	2,759.00	2,504.36	2,528.16	-23.80
Abbottabad	185.00	54.94	72.04	-17.11	5.00	59.65	1.64	58.01	190.00	114.59	73.68	40.91

City												
	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)	No. of Investor Accounts	Gross Sales	Gross Redemptions	Net Sales/ (Redemptions)
Bannu	19.00	1.66	0.10	1.56	0.00	0.00	0.00	0.00	19.00	1.66	0.10	1.56
Dera Ismail Khan	23.00	2.30	7.31	-5.01	3.00	0.86	0.76	0.10	26.00	3.16	8.07	-4.91
Mansehra	111.00	66.38	59.17	7.20	0.00	0.00	0.00	0.00	111.00	66.38	59.17	7.20
Nowshera	98.00	38.86	42.98	-4.12	0.00	0.00	0.00	0.00	98.00	38.86	42.98	-4.12
Others	781.00	285.36	316.57	-31.21	4.00	1.56	1.43	0.13	785.00	286.92	318.00	-31.08
Peshawar	1,195.00	1,005.67	1,133.50	-127.84	9.00	0.06	5.36	-5.30	1,204.00	1,005.73	1,138.86	-133.14
Swat	160.00	75.18	81.23	-6.05	0.00	0.00	0.00	0.00	160.00	75.18	81.23	-6.05
KPK	2,572.00	1,530.35	1,712.91	-182.56	21.00	62.13	9.19	52.94	2,593.00	1,592.48	1,722.10	-129.62
Gwadar	2.00	0.05	0.00	0.05	0.00	0.00	0.00	0.00	2.00	0.05	0.00	0.05
Hub	5.00	0.01	0.51	-0.50	0.00	0.00	0.00	0.00	5.00	0.01	0.51	-0.50
Khuzdar	2.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.00	0.00	0.00	0.00
Lasbella	1.00	10.28	9.67	0.61	0.00	0.00	0.00	0.00	1.00	10.28	9.67	0.61
Others	23.00	12.17	12.26	-0.10	0.00	0.00	0.00	0.00	23.00	12.17	12.26	-0.10
Quetta	88.00	39.73	97.00	-57.28	2.00	0.00	0.33	-0.33	90.00	39.73	97.33	-57.61
Turbat	1.00	0.02	0.00	0.02	0.00	0.00	0.00	0.00	1.00	0.02	0.00	0.02
Balochistan	122.00	62.25	119.45	-57.19	2.00	0.00	0.33	-0.33	124.00	62.25	119.78	-57.52
Gilgit	17.00	4.61	2.63	1.98	2.00	0.00	0.33	-0.33	19.00	4.61	2.96	1.65
Hunza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others	3.00	0.02	0.00	0.02	0.00	0.00	0.00	0.00	3.00	0.02	0.00	0.02
Gilgit Baltistan	20.00	4.63	2.63	2.00	2.00	0.00	0.33	-0.33	22.00	4.63	2.96	1.67
Mirpur	84.00	8.12	26.91	-18.79	0.00	0.00	0.00	0.00	84.00	8.12	26.92	-18.79
Muzaffarabad	51.00	29.49	31.81	-2.32	0.00	0.00	0.00	0.00	51.00	29.49	31.81	-2.32
Others	98.00	22.77	28.88	-6.10	0.00	0.00	0.00	0.00	98.00	22.77	28.88	-6.10
AJ&K	233.00	60.39	87.60	-27.21	0.00	0.00	0.00	0.00	233.00	60.39	87.60	-27.21
Overseas	167.00	138.00	209.15	-71.15	2.00	0.00	0.00	0.00	169.00	138.00	209.15	-71.15
Total	44,338.02	39,093.15	38,000.34	1,092.82	1,183.00	48,348.15	38,977.13	9,371.02	45,521.02	87,441.31	76,977.47	10,463.84

Number of New Accounts Opened in Collective Investment Schemes during the month

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Hyderabad	36	0	36	40	0	40
Karachi	483	36	519	1,241	25	1,266
Larkana	3	0	3	6	0	6
Mirpur Khas	1	0	1	6	0	6
Nawab Shah	2	0	2	4	0	4
Others	33	0	33	70	0	70
Sukkur	0	0	0	2	0	2
Sindh	558	36	594	1,369	25	1,394
Bahawalpur	5	0	5	15	0	15
Faisalabad	63	1	64	111	0	111
Gujranwala	43	0	43	42	0	42
Lahore	351	11	362	749	3	752
Multan	69	2	71	94	1	95
Others	176	0	176	432	1	433
Rahim Yar Khan	18	0	18	18	0	18
Rawalpindi	76	2	78	219	2	221
Sadiqabad	1	0	1	7	0	7
Sargodha	14	0	14	27	0	27
Sialkot	62	1	63	53	0	53
Punjab	878	17	895	1,767	7	1,774
Islamabad	125	3	128	206	2	208
Capital Territory	125	3	128	206	2	208
Abbottabad	17	0	17	11	1	12
Bannu	2	0	2	10	0	10

City	No. of New Accounts - Conventional Schemes			No. of New Accounts - Shariah Compliant Schemes		
	Individual	Non-Individual	Total	Individual	Non-Individual	Total
Dera Ismail Khan	1	0	1	3	0	3
Mansehra	1	0	1	13	0	13
Nowshera	5	0	5	10	0	10
Others	18	0	18	114	0	114
Peshawar	42	1	43	114	0	114
Swat	2	0	2	11	0	11
KPK	88	1	89	286	1	287
Gwadar	0	0	0	1	0	1
Hub	0	0	0	1	0	1
Khuzdar	0	0	0	0	0	0
Lasbella	1	0	1	0	0	0
Others	2	0	2	3	0	3
Quetta	10	0	10	12	0	12
Turbat	0	0	0	1	0	1
Balochistan	13	0	13	18	0	18
Gilgit	4	0	4	0	0	0
Hunza	0	0	0	0	0	0
Others	0	0	0	1	0	1
Gilgit Baltistan	4	0	4	1	0	1
Mirpur	12	0	12	2	0	2
Muzaffarabad	2	0	2	6	0	6
Others	10	0	10	11	0	11
AJ&K	24	0	24	19	0	19
Overseas	2	0	2	7	0	7
Total	1,692	57	1,749	3,673	35	3,708

Region-wise Assets Under Management

(Rs. in million)

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Hyderabad	5,301.00	924.71	57.00	206.62	5,358.00	1,131.32	2,766.00	782.09	2.00	1.96	2,768.00	784.05
Karachi	86,629.02	64,794.03	3,547.00	220,638.71	90,176.02	285,432.74	108,497.00	87,569.44	2,555.00	169,108.10	111,052.00	256,677.55
Larkana	298.00	38.09	1.00	0.00	299.00	38.09	204.00	33.75	1.00	0.00	205.00	33.75
Mirpur Khas	153.00	18.26	0.00	0.00	153.00	18.26	208.00	78.29	2.00	11.61	210.00	89.89
Nawab Shah	186.00	74.01	1.00	5.08	187.00	79.10	176.00	67.81	0.00	0.00	176.00	67.81
Others	1,713.00	723.21	4.00	476.46	1,717.00	1,199.67	3,166.00	965.83	79.33	288.10	3,245.33	1,253.93
Sukkur	1,250.00	287.90	11.00	84.93	1,261.00	372.84	370.00	121.49	0.00	0.00	370.00	121.49
Sindh	95,530.02	66,860.21	3,621.00	221,411.80	99,151.02	288,272.01	115,387.00	89,618.69	2,639.33	169,409.77	118,026.33	259,028.46
Bahawalpur	475.00	272.61	4.00	7.64	479.00	280.24	589.00	269.82	2.00	2.44	591.00	272.26
Faisalabad	4,479.00	2,719.28	103.00	9,876.65	4,582.00	12,595.93	6,624.00	3,492.08	144.00	2,078.16	6,768.00	5,570.24
Gujranwala	2,524.00	1,133.42	19.00	88.32	2,543.00	1,221.74	2,336.00	901.25	23.00	8.07	2,359.00	909.32
Lahore	33,451.01	35,565.38	1,508.00	39,980.01	34,959.01	75,545.40	43,439.00	27,122.63	876.00	13,741.26	44,315.00	40,863.89
Multan	6,094.00	2,421.10	82.00	1,252.11	6,176.00	3,673.21	4,597.00	2,379.45	27.00	481.38	4,624.00	2,860.83
Others	6,239.32	3,240.09	67.00	1,243.04	6,306.32	4,483.13	11,869.00	4,540.51	26.00	1,751.89	11,895.00	6,292.40
Rahim Yar Khan	365.00	177.30	3.00	40.48	368.00	217.78	534.00	246.90	0.00	0.00	534.00	246.90
Rawalpindi	10,030.00	5,162.20	203.00	57,445.29	10,233.00	62,607.50	10,805.00	7,131.97	113.00	4,004.50	10,918.00	11,136.47
Sadiqabad	79.00	36.90	0.00	0.00	79.00	36.90	366.00	304.30	0.00	0.00	366.00	304.30
Sargodha	1,711.00	730.20	5.00	35.95	1,716.00	766.15	1,002.00	381.52	4.00	11.57	1,006.00	393.09
Sialkot	2,511.00	1,335.06	36.00	279.28	2,547.00	1,614.34	2,299.00	822.94	20.00	508.41	2,319.00	1,331.35
Punjab	67,958.33	52,793.53	2,030.00	110,248.77	69,988.33	163,042.30	84,460.00	47,593.37	1,235.00	22,587.68	85,695.00	70,181.06
Islamabad	10,986.00	8,676.58	357.00	15,362.10	11,343.00	24,038.69	15,402.00	11,563.15	206.00	5,346.84	15,608.00	16,909.99
Capital Territory	10,986.00	8,676.58	357.00	15,362.10	11,343.00	24,038.69	15,402.00	11,563.15	206.00	5,346.84	15,608.00	16,909.99

City	Conventional Schemes						Shariah Compliant Schemes					
	Individual		Non-Individual		Total		Individual		Non-Individual		Total	
	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs	No. of Investor Accounts	AUMs
Abbottabad	1,102.00	675.33	16.00	68.36	1,118.00	743.69	1,246.00	391.00	5.00	102.40	1,251.00	493.40
Bannu	34.00	30.48	0.00	0.00	34.00	30.48	123.00	39.87	0.00	0.00	123.00	39.87
Dera Ismail Khan	60.00	43.01	0.00	0.00	60.00	43.01	90.00	27.67	1.00	9.80	91.00	37.47
Mansehra	57.00	7.26	0.00	0.00	57.00	7.26	397.00	148.59	0.00	0.00	397.00	148.59
Nowshera	494.00	137.95	13.00	161.49	507.00	299.44	553.00	255.74	9.00	5.74	562.00	261.48
Others	1,096.00	535.31	18.00	16.55	1,114.00	551.86	3,401.00	1,186.61	9.00	174.86	3,410.00	1,361.47
Peshawar	5,120.00	2,141.22	71.00	722.80	5,191.00	2,864.02	6,671.00	2,913.27	52.00	347.82	6,723.00	3,261.09
Swat	51.00	23.29	2.00	0.04	53.00	23.33	690.00	299.87	0.00	0.00	690.00	299.87
KPK	8,014.00	3,593.86	120.00	969.23	8,134.00	4,563.09	13,171.00	5,262.62	76.00	640.62	13,247.00	5,903.24
Gwadar	6.00	2.75	0.00	0.00	6.00	2.75	15.00	17.37	0.00	0.00	15.00	17.37
Hub	6.00	0.79	0.00	0.00	6.00	0.79	51.00	6.61	0.00	0.00	51.00	6.61
Khuzdar	7.00	1.37	0.00	0.00	7.00	1.37	8.00	0.60	0.00	0.00	8.00	0.60
Lasbella	1.00	0.00	0.00	0.00	1.00	0.00	30.00	2.55	0.00	0.00	30.00	2.55
Others	58.00	13.35	0.00	1.29	58.00	14.64	109.00	22.19	0.00	0.00	109.00	22.19
Quetta	1,500.00	556.07	20.00	166.38	1,520.00	722.45	711.00	306.62	10.00	55.02	721.00	361.64
Turbat	6.00	6.47	0.00	0.00	6.00	6.47	9.00	1.04	0.00	0.00	9.00	1.04
Balochistan	1,584.00	580.80	20.00	167.67	1,604.00	748.47	933.00	356.98	10.00	55.02	943.00	412.01
Gilgit	54.00	5.87	0.00	0.00	54.00	5.87	54.00	9.42	2.00	19.58	56.00	29.00
Hunza	1.00	0.00	0.00	1.72	1.00	1.72	0.00	0.00	0.00	0.00	0.00	0.00
Others	6.00	0.17	0.00	0.00	6.00	0.17	27.00	6.99	1.00	5.09	28.00	12.08
Gilgit Baltistan	61.00	6.05	0.00	1.72	61.00	7.77	81.00	16.41	3.00	24.67	84.00	41.08
Mirpur	2,092.00	970.56	3.00	1.28	2,095.00	971.84	785.00	398.79	0.00	0.00	785.00	398.79
Muzaffarabad	85.00	26.63	1.00	0.00	86.00	26.63	281.00	83.69	3.00	26.89	284.00	110.58
Others	241.00	459.00	3.00	23.64	244.00	482.65	348.00	250.33	0.00	0.00	348.00	250.33
AJ&K	2,418.00	1,456.19	7.00	24.92	2,425.00	1,481.12	1,414.00	732.81	3.00	26.89	1,417.00	759.70
Overseas	871.00	2,668.28	8.00	154.49	879.00	2,822.77	744.00	1,669.04	3.00	5.00	747.00	1,674.05
Total	187,422.36	136,635.51	6,163.00	348,340.70	193,585.36	484,976.21	231,592.00	156,813.08	4,175.33	198,096.50	235,767.33	354,909.59



SECP