



SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

No. T# 08/18-19

Invitation to Bid

The Securities & Exchange Commission of Pakistan invites sealed bids from suppliers registered with Income Tax and Sales Tax Departments for following:

S. No.	Requirements	Tender Ref No.
1.	Network Switches (L3)	T# 08 (i)/18-19
2.	Internet and WAN Routers	T# 08 (ii)/18-19
3.	Web Application Firewall (Reverse Proxy)	T# 08 (iii)/18-19
4.	Data Center Next Generation Firewall	T# 08 (iv)/18-19
5.	High End Production Servers	T# 08 (v)/18-19
6.	Storage Solution for Backup	T# 08 (vi)/18-19
7.	Laptops	T# 08 (vii)/18-19
8.	AIO (All-In-One) Desktop Computers	T# 08 (viii)/18-19
9.	Wireless Access Points	T# 08 (ix)/18-19
10.	Color Scanners	T# 08 (x)/18-19
11.	High End Printers	T# 08 (xi)/18-19

Interested bidders may get bidding documents containing detailed terms and conditions, method of procurement, procedure for submission of bid, bid security, bid validity, date and location for opening of bid, bid evaluation criteria, clarification/rejection of bid etc. from the undersigned and can be downloaded from <https://www.secp.gov.pk/procurement/> free of cost.

The bids prepared in accordance with the instructions in the bidding documents, must reach undersigned on or before **December 20, 2018 at 1500Hrs** and will be opened on the same day at 1530Hrs.

In case of any query, Admin Department may be contacted on Telephone No. 051-9207091 (Ext-437) during Office Hours (Monday to Friday excluding Public Holidays)

Deputy Director (Admin)

Terms and Conditions for Bids and Bidders

1. **Tender Identification Number:** **TENDER # 08(ii)/ 18-19**

2. **The Procurement Agency is:**

Securities and Exchange Commission of Pakistan
4th Floor, NICL Building, 63 Jinnah Avenue, Blue Area,
Islamabad.

3. The Securities and Exchange Commission of Pakistan (SECP), setup in pursuance of the Securities and Exchange Commission of Pakistan Act, 1997 is an apex regulatory authority mandated to regulate and supervise the Pakistani securities markets, corporate sector, insurance industry and non-banking financial sector etc.
4. The Securities and Exchange Commission of Pakistan invites sealed bids from the principal's authorized dealers/distributors/partners/resellers based in Pakistan and registered with sales tax department, having national tax number (NTN) for:

PURCHASE OF INTERNET AND WAN ROUTERS

through

SINGLE STAGE TWO ENVELOP METHOD.

5. Bid shall comprise a single package containing two separate envelopes. Each envelope shall contain separately the financial Bid and the technical Bid. The envelopes shall be clearly marked as "FINANCIAL BID" and "TECHNICAL BID" in bold and legible letters.
6. Initially, only the envelope marked "TECHNICAL BID" shall be opened publically. The envelope marked as "FINANCIAL BID" shall be retained.
7. After the evaluation and approval of the technical bid, financial bids of the technically accepted bids only will be opened at a time, date and venue announced and communicated to the bidders in advance. Financial bids of technically unsuccessful bidders will be returned.
8. Relevant details plus terms and conditions of the invitation may be obtained from the undersigned personally or by visiting the SECP website:
<https://www.secp.gov.pk/procurement/>
9. The bid validity period shall be 150 days.
10. Any bidder may quote for any single requirement.
11. The amount of the bid and bid security shall be in Pak rupees.
12. The bid security shall be submitted in a third sealed envelope with the technical bid. The bids should be accompanied by bid security (refundable) for an amount equal to 2% of the total quoted price (inclusive GST, if applicable) in shape of either pay order, demand draft

valid for not less than 6 months in favor of **Securities and Exchange Commission of Pakistan.**

13. Bids not accompanied by bid security or with less amount of bid security will not be entertained.
14. In case any bidder submits more than one option against this invitation then bid security shall be submitted against highest quoted option.
15. The bid security of successful bidder will be retained and that of other bidders will be returned after award of contract.
16. If the bid is withdrawn before the expiry of its validity or the supply/services are not made/provided within due date, the bid security will be forfeited in favor of the SECP, Islamabad.
17. It is of utmost importance that bids should be submitted very carefully and the instructions set forth above, scrupulously complied with, failing which the offer will be ignored.
18. The language of the bid is English and alternative bids shall not be considered.
19. Amendments or alterations/cutting etc., in the bids must be attested in full by the person who has signed the bids.
20. The prices quoted shall correspond to 100% of the requirements specified. The prices quoted by the bidder shall not be adjustable. Changes or revisions in rates after the opening of the bids will not be entertained and may disqualify the original offer.
21. The rates must be quoted strictly in accordance with our documents and Annex(s).
22. Discounts (if any) offered by the bidder shall be part of the bid.
23. In case applicable taxes have neither been included in the quoted price nor mentioned whether quoted amount is inclusive or exclusive of such taxes, then quoted amount will be considered inclusive of all taxes and selected supplier/service provider will have to provide the required services/equipment, if selected and declared as lowest evaluated bid. In case selected bidder is not willing to supply on quoted amount then bid security submitted with the bid will be forfeited in favor of the Commission and second lowest evaluated bid will be awarded the contract
24. Bids shall be evaluated as per technical evaluation criteria prescribed in the bidding documents and bidders meeting all the must requirements and quoting lowest rate shall be selected.
25. Bidder must have regular place of business, telephone numbers and email address and must provide proof of their existence in the particular business.
26. Bidder must submit an affidavit with the bid that the bidder is not blacklisted by any organization.
27. Only registered suppliers who are on Active Taxpayers List (ATL) of FBR are eligible to supply goods/services to the Commission.

28. If any supplier is not in ATL then his payment shall be stopped till he files his mandatory returns and appears on ATL of FBR.
29. Items included in Compulsory Certification Scheme of PSQCA shall be duly certified by an accredited laboratory and fulfill necessary conditions of PSQCA, as applicable.
30. SECP reserves the right to cancel this invitation and reject all bids at any stage of the bidding process.
31. Quantities may vary according to SECP requirement.
32. All software based items contains installation and configuration and end user orientation which is responsibility of the supplier (if support is not provided by the Principal).
33. The equipment/software/renewals supplied must be duty paid in respect of all applied duties and taxes.
34. The end user License, end user warranties and end user support services will be in the name of SECP for all equipment and software loaded on the equipment delivered.
35. A copy of valid authorized agency/partnership/dealership/distributorship certificate from their principals is to be submitted with the bid in case of any such claim.
36. The bidders do not have the option of submitting their bids electronically. Telegraphic and conditional bids will not be accepted. Unsealed bids will not be entertained.
- 37. Sealed bids may be dropped in the tender drop box placed at Ground Floor of the NIC Building, 63 Jinnah Avenue, Islamabad.**
38. Clarification if any on the technical requirement may be obtained ubaidullah.khalid@secp.gov.pk
39. The bids received after the due date and time will not be entertained.
40. Successful bidders shall be bound to provide the required equipment/services within the delivery period. In case of late delivery, late delivery (LD) charges equivalent to 1% (of the PO/contract Value) per week shall be imposed and deducted from the payment. However, imposed penalty shall not exceed 10% of the PO/contract value.
41. The place of bid destination is: **Securities and Exchange Commission of Pakistan**, NICL Building, 63 Jinnah Avenue, Blue Area, Islamabad.
42. The envelopes shall bear the following additional identification marks:

Bid for:	“Internet and WAN Routers”
Bidder Name:	XYZ
Attention:	M. Ubaidullah Khalid Deputy Director (Admin), 4th Floor NICL Building, 63 Jinnah Avenue Blue Area, Islamabad

43. The deadline for the submission of bids is:

Date: December 20, 2018

Time: 1500Hrs

44. The bid opening shall take place at:

Securities and Exchange Commission of Pakistan

NICL; Building, 63 Jinnah Avenue, Blue Area,
Islamabad

Date: December 20, 2018

Time: 1530Hrs

A statement “Not to be opened before 1530 Hrs on Date: **December 20, 2018**” shall be clearly mentioned on the top of the sealed bid.

Note:

- The attachment details are as under

1. Terms of Reference and Bids Evaluation Criteria Internet Routers **Annex “A”**
2. Terms of Reference and Bids Evaluation Criteria WAN Router **Annex “B”**

If the above terms and conditions are acceptable then bids must be submitted well in time and according to the requirements

TERMS OF REFERENCE	
Requirement	Quantity
Internet Routers	02
Delivery Information	
The router must be delivered and installed at SECP Head Office Islamabad and Lahore	
Internet Router	
The Internet router should be enterprise class which provides scalable and secure data communication	
Technical Requirements	
WAN Throughput	01 Gbps or higher
Minimum WAN Layer-3 Ports	2 x RJ45 (01Gbps each)
Minimum WAN Layer-2 Ports	12 x RJ45 (01Gbps each) or more
Expansion Modules	3 or more
DSP Slots	2 or more
USB Ports	Minimum 1
Memory	02 GB or higher
Flash	02 GB or higher
Dedicated Management Port	Required
Power Requirements	
Input (per Power Supply)	
Redundant Power Supply	MUST
AC range line voltage	100 to 240 VAC
AC normal line voltage	100 to 240 VAC
AC frequency	50/60 Hz

Table 1: Router Technical and Power Specifications

Feature Requirements	
General Requirement	The router should support routing, switching, voice, and security functions.
Basic Features	<ul style="list-style-type: none"> • DHCP server/client • NAT • Sub-interface management
LAN	<ul style="list-style-type: none"> • IEEE 802.1P • IEEE 802.1Q • IEEE 802.3 • VLAN management • MAC address management • MSTP

Unicast Routing	IPv4 <ul style="list-style-type: none"> • Routing policy • Static route • RIP • OSPF • IS-IS • BGP IPv6 <ul style="list-style-type: none"> • Routing policy • Static route • RIPng • OSPFv3 • IS-ISv6 • BGP4+
Multicast	<ul style="list-style-type: none"> • IGMP v1/v2/v3 • IGMP Snooping v1/v2/v3 • PIM SM • PIM DM • MSDP
VPN	<ul style="list-style-type: none"> • IPsec VPN (Site-Site and Remote Access) • L2TP VPN • GRE VPN
Security	<ul style="list-style-type: none"> • ACL • Broadcast suppression • IPS • ARP security • 802.1x authentication • MAC address authentication • Web Authentication • AAA authentication • RADIUS authentication • ICMP attack defense • IP Source Guard • DHCP snooping
Security and Management	<ul style="list-style-type: none"> • Web-based GUI • SNMP v1/v2c/v3 • Deployment using USB disk • CLI • SSH (v2)
Product Roadmap	<ul style="list-style-type: none"> • The roadmap of the quoted product must be shared • The quoted product must remain in support by the principal for next 05 years
QoS	Priority mapping, traffic policing, traffic shaping, Diffserv support, congestion avoidance and management.

Warranty and Support	01 Year Next Business Day (NBD) replacement and 24x7 Technical support from the Principal
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Table 2: Internet Router Feature Requirements

Technical Evaluation Criteria

Sr. No.	Description	Marks
1.	Manufacturer/ Principal Support & Warranty (01 year comprehensive onsite)	MUST
2.	Principal Authorization Letter for tender participation	MUST
3.	All Security Licenses	MUST
4.	Valid Tier-1 Partnership Letter with Principal/ Manufacturer	MUST
5.	Bidder must have at least 05 years of experience in IT/ Network Solution deployment (attach proof)	MUST
6.	Bidder shall provide the list of similar projects undertook in last 02 years	MUST
7.	Bidder shall provide the list of relevant Technical resources and project team (share resumes)	MUST
8.	Free of cost professional hands on training for at least 02 SECP resources	MUST
9.	Internet Router specifications (as in Table-1) and feature requirements (as in Table-2) of the above TOR	MUST
10.	Deployment, installation and configuration of the product by the vendor	MUST
11.	Vendor must have geographical presence at Islamabad, Lahore and Karachi	MUST
12.	Gartner Magic Quadrant 2018 for Data Center Networking (Challengers & Leaders only)	MUST
13.	Intrusion Prevention System Support	MUST

Table 3: Technical Evaluation Criteria – Internet Router

NOTE:

1. The bidders **MUST** submit a compliance sheet against mentioned technical requirements, power requirements, feature requirements, and the technical evaluation criteria.
2. Bids **NOT** in compliance with must items in the evaluation criteria will **NOT** be evaluated.
3. The quantity and location of delivery will be communicated to the successful bidder with the purchase order.

FORMAT FOR COMPLIANCE SHEET

SR	ATTRIBUTE	SPECIFICATION	COMPLIANCE (YES/NO/PARTIAL)

TERMS OF REFERENCE	
Requirement	Quantity
WAN Router	01
Delivery Information	
The routers must be delivered and installed at SECP Head Office in Islamabad	
WAN Routers	
The WAN router should be enterprise class which provides scalable and secure data communication	
Technical Requirements	
WAN Throughput	01 Gbps or higher
Minimum WAN Layer-3 Ports	2 x RJ45 (01Gbps each)
Minimum WAN Layer-2 Ports	12 x RJ45 (01Gbps each) or more
Expansion Modules	3 or more
USB Ports	2 or more
Memory	02 GB or higher
Flash	02 GB or higher
Dedicated Management Port	Required
Power Requirements	
Input (per Power Supply)	
AC range line voltage	100 to 240 VAC
AC normal line voltage	100 to 240 VAC
AC frequency	50/60 Hz
Redundant AC Power Supply	MUST

Table 4: Technical and Power Specifications

Feature Requirements	
General Requirement	The router should support routing, switching, voice, and security functions.
Basic Features	<ul style="list-style-type: none"> • DHCP server/client, • NAT • Sub-interface management
LAN	<ul style="list-style-type: none"> • IEEE 802.1P • IEEE 802.1Q • IEEE 802.3 • VLAN management • MAC address management • MSTP

Unicast Routing	IPv4 <ul style="list-style-type: none"> • Routing policy • static route • RIP • OSPF • IS-IS • BGP IPv6 <ul style="list-style-type: none"> • Routing policy • static route • RIPng • OSPFv3 • IS-ISv6 • BGP4+
Multicast	<ul style="list-style-type: none"> • IGMP v1/v2/v3 • IGMP Snooping v1/v2/v3 • PIM SM • PIM DM • MSDP
VPN	<ul style="list-style-type: none"> • IPsec VPN (Site-Site and Remote Access) • L2TP VPN • GRE VPN
Security	<ul style="list-style-type: none"> • ACL • IPS/IDS Support • Broadcast suppression • ARP security • 802.1x authentication • MAC address authentication • Web Authentication • AAA authentication • RADIUS authentication • ICMP attack defense • IP Source Guard • DHCP snooping •
Security and Management	<ul style="list-style-type: none"> • Web-based GUI • SNMP v1/v2c/v3 • Deployment using USB disk • CLI • SSH (v1/v2)
QoS	Priority mapping, traffic policing, traffic shaping, Diffserv support, congestion avoidance and management.
Product Roadmap	<ul style="list-style-type: none"> • The roadmap of the quoted product must be shared • The quoted product must remain in support by the principal for at least next 05 years

Warranty and Support	01 Years Next Business Day (NBD) replacement and 24x7 Technical support from the Principal
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Table 5: WAN Router Features Requirements

Technical Evaluation Criteria

Sr. No.	Description	Marks
1.	Manufacturer/ Principal Support & Warranty (01 year comprehensive onsite)	MUST
2.	Principal Authorization Letter for tender participation	MUST
3.	All Security Licenses	MUST
4.	Valid Tier-1 Partnership Letter with Principal/ Manufacturer	MUST
5.	Bidder must have at least 05 years of experience in IT/ Network Solution deployment (attach proof)	MUST
6.	Bidder shall provide the list of similar projects undertook in last 02 years	MUST
7.	Bidder shall provide the list of relevant Technical resources and project team (share resumes)	MUST
8.	Free of cost professional hands on training for at least 02 SECP resources	MUST
9.	WAN Router specifications (as in Table-5) and feature requirements (as in Table-5) of the above TOR	MUST
10.	Deployment, installation and configuration of the product by the vendor	MUST
11.	Vendor must have geographical presence at Islamabad, Lahore and Karachi	MUST
12.	Gartner Magic Quadrant 2018 for Data Center Networking (Challengers & Leaders only)	MUST
13.	Intrusion Prevention System Support	MUST

Table 6: Technical Evaluation Criteria – WAN Routers

NOTE:

1. The bidders MUST submit a compliance sheet against mentioned technical requirements, power requirements, feature requirements, and the technical evaluation criteria.
2. Bids NOT in compliance with must items in the evaluation criteria will NOT be evaluated.

FORMAT FOR COMPLIANCE SHEET

SR	ATTRIBUTE	SPECIFICATION	COMPLIANCE (YES/NO/PARTIAL)

FORMAT FOR FINANCIAL BID ONLY

S#	Quoted Item (Brand, Model etc.)	Unit Price with all applicable taxes	Total price with all applicable taxes
1.			