



## SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

**No. T# 08/18-19**

### Invitation to Bid

The Securities & Exchange Commission of Pakistan invites sealed bids from suppliers registered with Income Tax and Sales Tax Departments for following:

S. No.	Requirements	Tender Ref No.
1.	Network Switches (L3)	T# 08 (i)/18-19
2.	Internet and WAN Routers	T# 08 (ii)/18-19
3.	Web Application Firewall (Reverse Proxy)	T# 08 (iii)/18-19
4.	Data Center Next Generation Firewall	T# 08 (iv)/18-19
5.	High End Production Servers	T# 08 (v)/18-19
6.	Storage Solution for Backup	T# 08 (vi)/18-19
7.	Laptops	T# 08 (vii)/18-19
8.	AIO (All-In-One) Desktop Computers	T# 08 (viii)/18-19
9.	Wireless Access Points	T# 08 (ix)/18-19
10.	Color Scanners	T# 08 (x)/18-19
11.	High End Printers	T# 08 (xi)/18-19

Interested bidders may get bidding documents containing detailed terms and conditions, method of procurement, procedure for submission of bid, bid security, bid validity, date and location for opening of bid, bid evaluation criteria, clarification/rejection of bid etc. from the undersigned and can be downloaded from <https://www.secp.gov.pk/procurement/> free of cost.

The bids prepared in accordance with the instructions in the bidding documents, must reach undersigned on or before **December 20, 2018 at 1500Hrs** and will be opened on the same day at 1530Hrs.

In case of any query, Admin Department may be contacted on Telephone No. 051-9207091 (Ext-437) during Office Hours (Monday to Friday excluding Public Holidays)

Deputy Director (Admin)

## **Terms and Conditions for Bids and Bidders**

1. **Tender Identification Number:** **TENDER # 8 (iii)/ 18-19**

2. **The Procurement Agency is:**

**Securities and Exchange Commission of Pakistan**  
4th Floor, NICL Building, 63 Jinnah Avenue, Blue Area,  
Islamabad.

3. The Securities and Exchange Commission of Pakistan (SECP), setup in pursuance of the Securities and Exchange Commission of Pakistan Act, 1997 is an apex regulatory authority mandated to regulate and supervise the Pakistani securities markets, corporate sector, insurance industry and non-banking financial sector etc.
4. The Securities and Exchange Commission of Pakistan invites sealed bids from the principal's authorized dealers/distributors/partners/resellers based in Pakistan and registered with sales tax department, having national tax number (NTN) for:

**PURCHASE OF WEB APPLICATION FIREWALL (REVERSE PROXY)**  
through

**SINGLE STAGE TWO ENVELOP METHOD.**

5. Bid shall comprise a single package containing two separate envelopes. Each envelope shall contain separately the financial Bid and the technical Bid. The envelopes shall be clearly marked as "FINANCIAL BID" and "TECHNICAL BID" in bold and legible letters.
6. Initially, only the envelope marked "TECHNICAL BID" shall be opened publically. The envelope marked as "FINANCIAL BID" shall be retained.
7. After the evaluation and approval of the technical bid, financial bids of the technically accepted bids only will be opened at a time, date and venue announced and communicated to the bidders in advance. Financial bids of technically unsuccessful bidders will be returned.
8. Relevant details plus terms and conditions of the invitation may be obtained from the undersigned personally or by visiting the SECP website:  
<https://www.secp.gov.pk/procurement/>
9. The bid validity period shall be 150 days.
10. Any bidder may quote for any single requirement.
11. The amount of the bid and bid security shall be in Pak rupees.
12. The bid security shall be submitted in a third sealed envelope with the technical bid. The bids should be accompanied by bid security (refundable) for an amount equal to 2% of the total quoted price (inclusive GST, if applicable) in shape of either pay order, demand draft valid for not less than 6 months in favor of **Securities and Exchange Commission of Pakistan.**

13. Bids not accompanied by bid security or with less amount of bid security will not be entertained.
14. In case any bidder submits more than one option against this invitation then bid security shall be submitted against highest quoted option.
15. The bid security of successful bidder will be retained and that of other bidders will be returned after award of contract.
16. If the bid is withdrawn before the expiry of its validity or the supply/services are not made/provided within due date, the bid security will be forfeited in favor of the SECP, Islamabad.
17. It is of utmost importance that bids should be submitted very carefully and the instructions set forth above, scrupulously complied with, failing which the offer will be ignored.
18. The language of the bid is English and alternative bids shall not be considered.
19. Amendments or alterations/cutting etc., in the bids must be attested in full by the person who has signed the bids.
20. The prices quoted shall correspond to 100% of the requirements specified. The prices quoted by the bidder shall not be adjustable. Changes or revisions in rates after the opening of the bids will not be entertained and may disqualify the original offer.
21. The rates must be quoted strictly in accordance with our documents and Annex(s).
22. Discounts (if any) offered by the bidder shall be part of the bid.
23. In case applicable taxes have neither been included in the quoted price nor mentioned whether quoted amount is inclusive or exclusive of such taxes, then quoted amount will be considered inclusive of all taxes and selected supplier/service provider will have to provide the required services/equipment, if selected and declared as lowest evaluated bid. In case selected bidder is not willing to supply on quoted amount then bid security submitted with the bid will be forfeited in favor of the Commission and second lowest evaluated bid will be awarded the contract
24. Bids shall be evaluated as per technical evaluation criteria prescribed in the bidding documents and bidders meeting all the must requirements and quoting lowest rate shall be selected.
25. Bidder must have regular place of business, telephone numbers and email address and must provide proof of their existence in the particular business.
26. Bidder must submit an affidavit with the bid that the bidder is not blacklisted by any organization.
27. Only registered suppliers who are on Active Taxpayers List (ATL) of FBR are eligible to supply goods/services to the Commission.
28. If any supplier is not in ATL then his payment shall be stopped till he files his mandatory returns and appears on ATL of FBR.

29. Items included in Compulsory Certification Scheme of PSQCA shall be duly certified by an accredited laboratory and fulfill necessary conditions of PSQCA, as applicable.
30. SECP reserves the right to cancel this invitation and reject all bids at any stage of the bidding process.
31. Quantities may vary according to SECP requirement.
32. All software based items contains installation and configuration and end user orientation which is responsibility of the supplier (if support is not provided by the Principal).
33. The equipment/software/renewals supplied must be duty paid in respect of all applied duties and taxes.
34. The end user License, end user warranties and end user support services will be in the name of SECP for all equipment and software loaded on the equipment delivered.
35. A copy of valid authorized agency/partnership/dealership/distributorship certificate from their principals is to be submitted with the bid in case of any such claim.
36. The bidders do not have the option of submitting their bids electronically. Telegraphic and conditional bids will not be accepted. Unsealed bids will not be entertained.

**37. Sealed bids may be dropped in the tender drop box placed at Ground Floor of the NIC Building, 63 Jinnah Avenue, Islamabad.**

38. Clarification if any on the technical requirement may be obtained [ubaidullah.khalid@secp.gov.pk](mailto:ubaidullah.khalid@secp.gov.pk)
39. The bids received after the due date and time will not be entertained.
40. Successful bidders shall be bound to provide the required equipment/services within the delivery period. In case of late delivery, late delivery (LD) charges equivalent to 1% (of the PO/contract Value) per week shall be imposed and deducted from the payment. However, imposed penalty shall not exceed 10% of the PO/contract value.
41. The place of bid destination is: **Securities and Exchange Commission of Pakistan**, NICL Building, 63 Jinnah Avenue, Blue Area, Islamabad.
42. The envelopes shall bear the following additional identification marks:

<b>Bid for:</b>	<b>“Web Application Firewall (Reverse Proxy)”</b>
<b>Bidder Name:</b>	XYZ
<b>Attention:</b>	<b>M. Ubaidullah Khalid</b> Deputy Director (Admin), 4th Floor NICL Building, 63 Jinnah Avenue Blue Area, Islamabad

43. The deadline for the submission of bids is:  
**Date: December 20, 2018**  
Time: 1500Hrs

44. The bid opening shall take place at:

**Securities and Exchange Commission of Pakistan**  
NICL; Building, 63 Jinnah Avenue, Blue Area,  
Islamabad

**Date: December 20, 2018**

Time: 1530Hrs

A statement “Not to be opened before 1530 Hrs on Date: **December 20, 2018**” shall be clearly mentioned on the top of the sealed bid.

**Note:**

- The attachment details are as under

**1. Terms of Reference and Bids Evaluation Criteria**

**Annex “A”**

If the above terms and conditions are acceptable then bids must be submitted well in time and according to the requirements

TERMS OF REFERENCE	
Requirement	Quantity
Web Application Firewall (Reverse Proxy)	01
Delivery Information	
The firewall must be delivered and installed at SECP Head Office, Islamabad	
Web Application Firewall (Reverse Proxy)	
Web Application Firewall must be of data center class providing filtered traffic to and from hosted web applications with reverse proxy capabilities	
Web Application Firewall Performance Requirements	
Web Application Firewall throughput	100 Mbps or higher
Hypervisor Support	VMware and other hypervisors
High availability Support	Active-Active and Active-Standby
vCPU	02 or more
Memory Support	1 GB or higher

*Table 1: Web Application Firewall Performance Requirements*

S. No.	Feature Requirements
1.	The proposed solution MUST be a virtual appliance
2.	The proposed solution MUST inspect HTTP, HTTPS, & FTP to prevent attacks
3.	The proposed solution Must provide Protection against OWASP Top Ten security risks
4.	The proposed solution MUST be PCI/ DSS compliant
5.	The proposed solution MUST support SSL/ TLS offloading
6.	The proposed solution MUST prevent access by unauthorized IP(s) and subnets
7.	The proposed solution should have a database of signatures, designed to detect known problems and attacks
8.	The proposed solution MUST Support automatic updates to the signature database, ensuring complete protection against the latest application threats.
9.	The proposed solution should have ability to correlate multiple security events together to accurately distinguish between good and bad traffic
10.	The proposed solution MUST support custom security rules, Administrators should be able to define rules for the positive or negative security model and to create correlation rules with multiple criteria
11.	The proposed solution should have Reputational Base Service which can provide a near-real time live feed of the following known attack sources: <ul style="list-style-type: none"> <li>• Malicious IPs</li> <li>• Botnets</li> <li>• Phishing URLs</li> <li>• Anonymous Proxies</li> <li>• Spams</li> </ul>
12.	The proposed solution should have "anti-automation" protection, which can block the automated attacks using hacking tools, scripts, framework etc.
13.	The proposed solution MUST Inspect and monitor all HTTP(s) data and the application levels including HTTP headers, form fields, and the HTTP body
14.	The proposed solution should support reporting and logging facilities

15.	The proposed solution should be able to report events via standard mechanisms, for example, to a syslog or SNMP server or a SIEM solution
16.	The proposed solution should support SNMP v1/v2c & v3
17.	The proposed solution should provide customized logging levels and filters
18.	The proposed solution should provide reports based on PCI Compliance, Attack Activities, Traffic Activities, Event Activities in multiple formats like, HTML, PDF, MS-Word, Text & MHT with the capability of sending these reports to Email/Group of Email Addresses and FTP Server
19.	The proposed solution should provide high-level dashboard of system status and Web activity
20.	The proposed solution should have the ability to integrate with standard Security Event Management tools / system
21.	<p>The reporting information should contain at least the following information:</p> <ul style="list-style-type: none"> <li>• Source to Destination connection information</li> <li>• Extensive packet header information</li> <li>• Raw and Hex body presentation for POST parameters</li> <li>• Signature match in preventing the attack</li> <li>• Pattern Match</li> </ul> <p>Log should be able to provide top attacks, top source and countries of attacks in GUI</p>
22.	The proposed solution should have a Data-analytics dashboard
23.	The proposed solution should have Botnet Analysis information dashboard
24.	The proposed solution should have Blocked IPs information dashboard
25.	The proposed solution should have Client device management information dashboard
26.	The proposed solution must have the functionality to release the blocked IP addresses
27.	The proposed solution MUST support on-board Anti-Virus without any additional software/hardware/third-party Anti-Virus solution
28.	<p>The solution must support following deployment modes</p> <ul style="list-style-type: none"> <li>• Reverse Proxy</li> <li>• Offline Protection</li> <li>• Transparent Proxy/Inspection</li> </ul>
29.	The proposed solution should support protection from Network and Application Level DoS
30.	The proposed solution should support multiple Certificates to be imported which can be used for different published websites
31.	The proposed solution should support Web-Anti-Defacement
32.	The proposed solution should support load balancing based on Round-Robin, Weighted Round-Robin, Least Connection, URI/Full URI Hash, Host Hash, Host Domain Hash & Domain Hash
33.	The proposed solution should be capable of supporting persistency features like Persistent IP, Persistent Cookies, Insert Cookies
34.	The proposed solution should support Content routing for HTTP
35.	The proposed solution should support X-Forwarder & CAPTCHA
36.	The proposed solution should be able to provide Caching and Compression Solution
37.	The proposed solution should provide an ability to administrator to create custom attack signature, other than pre-defined known signatures
38.	The proposed solution should support user scoring based on its activity on a session. This scoring should be used to deny the connection

39.	The proposed solution should support Automatic learning/profiling of the activity happening on the published services
40.	The proposed solution should support URL Rewriting, and Layer-7 Server Load Balancing
41.	The proposed solution should support behavioral validation to prevent from unknown application attacks
43.	The proposed solution should support on-box AV scanning for uploaded files
44.	<p>The proposed solution should have the ability to detect attacks at multiple levels, including operating system, Web server software and application-level attacks:</p> <ul style="list-style-type: none"> <li>• XML and JSON protocol conformance,</li> <li>• Malware Detection,</li> <li>• Protocol Validation,</li> <li>• Brute Force Protection,</li> <li>• Cookie Signing and Encryption,</li> <li>• Syntax-based SQLi detection,</li> <li>• HTTP Header Security,</li> <li>• Custom error message and error code handling,</li> <li>• Data leak prevention,</li> <li>• Web-Sockets support,</li> <li>• Cross site scripting (XSS),</li> <li>• Layer 4 &amp; Layer 7 DoS and DDoS,</li> <li>• Generic Attacks,</li> <li>• Trojans,</li> <li>• Known Exploits,</li> <li>• Information Disclosure,</li> <li>• Form Field Parameter Tampering and HPP tampering,</li> <li>• Session hijacking,</li> <li>• Cookie manipulation and poisoning,</li> <li>• Buffer Overflows,</li> <li>• Credit Card Detection,</li> <li>• Protection against known database and Web server vulnerabilities,</li> <li>• Forceful browsing, and</li> <li>• Broken access control</li> </ul>
<b>Administration and Authentication</b>	
45.	The proposed solution should support web-based and CLI-based access methods
46.	The proposed solution should support role-based access control
<b>Vulnerability Assessment and Management</b>	
47.	The proposed solution should provide a Vulnerability Assessment and provide a detailed Assessment Report for the monitored WEB Application(s)
48.	The proposed solution should have the ability to measure compliance with industry standards and regulations
49.	The proposed solution should natively support HTTP2 as well as HTTP1.x
50.	The proposed solution should support Virtual Patching for the backend servers
51.	<p>Product roadmap:</p> <ul style="list-style-type: none"> <li>• The roadmap of the quoted product must be shared</li> <li>• The quoted product must not have an announced end of marketing/ sale date</li> <li>• The quoted product must remain in support by the Principal for at least next 05 years</li> </ul>

***Table 2: Web Application Firewall Feature Requirements***



### **Technical Evaluation Criteria**

S. No.	Description	Marks
1.	05 years comprehensive warranty with Advance hardware replacement and 24x7 technical support from the Principal	<b>MUST</b>
2.	Valid Partnership Letter with Principal/ Manufacturer	<b>MUST</b>
3.	Bidder must have history of similar projects of IT security solution deployments of minimum 05 years (attach proof)	<b>MUST</b>
4.	Bidder shall provide the list of similar projects undertook in last 02 years	<b>MUST</b>
5.	Bidder shall provide the list of Technical resources and project team (share resumes)	<b>MUST</b>
6.	Details of existing clients (minimum 02) with contact details	<b>MUST</b>
7.	Authorization Letter from Principal for Tender Participation	<b>MUST</b>
8.	The quoted solution should provide comprehensive reporting and alerts for both general and focused information	<b>MUST</b>
9.	Antivirus, IP reputation, Protocol validation, Attack Signatures Updates, Unknown Application attacks for a period of 05 years subscription	<b>MUST</b>
10.	Gartner 2018 Magic Quadrant for Web Application Firewalls (Leaders & Challengers Only)	<b>MUST</b>
11.	Performance requirements (as in Table-1) and Feature requirements (as in Table-2) of the above TOR	<b>MUST</b>
12.	Free of cost professional hands on training for 02 SECP resources	<b>MUST</b>
13.	Deployment, installation and configuration shall be vendor's responsibility	<b>MUST</b>

**Table 3: Technical Evaluation Criteria**

**NOTE:**

1. The bidders **MUST** submit a compliance sheet against mentioned performance requirements, feature requirements, and the technical evaluation criteria.
2. Bids **NOT** in compliance with must items in the evaluation criteria will **NOT** be evaluated.

### **FORMAT FOR COMPLIANCE SHEET**

SR	ATTRIBUTE	SPECIFICATION	COMPLIANCE (YES/NO/PARTIAL)

### **FORMAT FOR FINANCIAL BID ONLY**

S#	Quoted Item (Brand, Model etc.)	Unit Price with all applicable taxes	Total Price with all applicable tax
1.			