## **Clarifications**

## Request for Proposals for Consultancy Services for Preparation of RFP for Leading Efficiency Through Automation Prowess (LEAP). (T# 24 /18-19)

Clarifications issued in response to queries received before/during the pre-bid meeting held on **May 06, 2019** are as under:

Point	Queries	Clarifications/Response.
1.	The requirement for 5% Bid Bond seems excessive. It may kindly be reduced to 2% which is standard for most public sector tenders	Percentage of bid security will remain unchanged.
2.	Level of effort may kindly be elaborated: To enable Consultants to accurately forecast level of effort required for the study, some details on No of Departments to be covered, No and type of current applications, No of users to be interacted with, etc may kindly be provided	SECP has the following mandate:  1. Regulate the corporate sector and the capital market  2. Supervision and Regulation of Insurance Companies  3. Supervision and Regulation of non-banking financial companies  4. Oversight of various external service providers to the corporate and financial sectors including chartered accountants, surveyors, brokers, corporate secretaries, etc.  In addition there are several services internal to SECP in support of the above mandate, including, Islamic Finance, Commission Secretariat, Internal Audit, Appellate Bench, Admin, Finance, HR and Legal, etc.  The consulting team will meet users from each department.  All meeting will be at the SECP Head Office.  The current systems include, eServices, the current business process management system, CRCS the current reporting system, and other supporting applications. An ERP system for the Finance, HR, and Admin functions is already in place. Integration with this system will also be required to be part of the RFP
3.	Relevant Experience in Digital Transformation Projects	Relevant experience in digital transformation projects is not limited to implementation. It can also include project management, project oversight, preparation of RFP, etc.

4.	Number of digital transformation projects for qualification in technical evaluation	The vendor MUST have worked on at least three digital transformation projects, to qualify in the technical evaluation.
5.	Marking for components in digital transformation project	The 4 marks for each components will be awarded, if the vendor has worked on that component during any one of the three projects.
6.	Marking for Client References in digital transformation project	Marks will be awarded based on the number of projects. Full marks will only be awarded if all three projects meet the criteria. For less than three projects the marks will be deducted
7.	A Company cannot take part in Bidding for RFP consultancy and the for implementation	A company which wins the bidding for the preparation of the RFP cannot participate in the implementation of the project.  Ref: Procurement of Consultancy Services Regulations, 2010, Clause 4 i.e. Criteria for eligibility of consultants The procuring agency shall not hire a consultant for an assignment in which there is possibility of conflict of interest. If a consultant has been engaged by the procuring agency to provide goods or works for a project, it shall be disqualified from providing consulting services for the same project. Similarly, a consultant should not be hired for any assignment which by its nature, may be in conflict with another assignment of that consultant.