



**SECURITIES AND EXCHANGE COMMISSION OF
PAKISTAN**

No. T#55/19-20

INVITATION TO BID

The Securities & Exchange Commission of Pakistan invites sealed bids from reputable advertising agencies based in Pakistan and registered with Federal Board of Revenue/Respective Revenue Boards for Income Tax and Sales Tax and who are on Active Taxpayers List (Income and Sales tax) of the Federal Board of Revenue/Relevant Tax Authority for following requirements:

“DESIGNING AND PRINTING OF ANNUAL REPORT 2020”

Bidding documents containing detailed terms and conditions, method of procurement, procedure for submission of bids, bid bond/security, bid validity, opening of bid, evaluation criteria, clarification/rejection of bids etc. against above requirement are available for the interested bidders from the undersigned free of cost and can also be downloaded from <https://www.secp.gov.pk/procurement/>

The bids prepared in accordance with the instructions in the bidding documents, must reach undersigned on or before **June 18, 2020** by 1100Hrs and will be opened on the same day at 1130Hrs.

In case of any query, Admin Department may be contacted on Telephone No. 051-9207091-4 (Ext-437/444) during office hours (Monday to Friday excluding Public Holidays)

Arshad Kamal, Additional Director (Admin)
NICL Building, 63 Jinnah Avenue, Blue Area Islamabad

Terms and Conditions for Bids and Bidders

1. **Tender Identification Number: TENDER # 55/19-20**
2. **The Procurement Agency is:**

Securities and Exchange Commission of Pakistan
4th Floor, NICL Building, 63 Jinnah Avenue, Blue Area,
Islamabad.

3. The Securities and Exchange Commission of Pakistan invites sealed bids from reputable advertising agencies based in Pakistan and registered with Federal Board of Revenue/Respective Revenue Boards for Income Tax and Sales Tax and who are on Active Taxpayers List (Income and Sales tax) of the Federal Board of Revenue/Relevant Tax Authority for

“DESIGNING AND PRINTING OF ANNUAL REPORT 2020”

through

SINGLE STAGE ONE ENVELOP METHOD

4. Relevant details plus terms and conditions of the invitation may be obtained from the undersigned personally or by visiting the SECP website: <https://www.secp.gov.pk/procurement/>
5. The bid validity period shall be 150 days.
6. The amount of the bid and bid security shall be in Pak rupees.
7. Only registered suppliers who are on Active Taxpayers List (ATL) of FBR are eligible to supply goods/services to the Commission. **Bids of all those bidders not found on ATL on the date of bid opening shall be rejected.**
8. If any supplier is not in ATL at the time of payment then his payment shall be stopped till he files his mandatory returns and appears on ATL of FBR.
9. The bids should be accompanied by bid security (refundable) for an amount equal to 2% of the total quoted price (inclusive GST, if applicable) in shape of either pay order, demand draft in favor of **Securities and Exchange Commission of Pakistan.**
10. Bids not accompanied by bid bond/security or with less amount of bid bond/security shall be rejected.
11. In case any bidder submits more than one option against this invitation then bid bond/security shall be submitted against highest quoted option.
12. The bid security of successful tenders will be retained and that of other bidders will be returned.
13. Bids shall be evaluated as per evaluation criteria prescribed in the bidding documents.
14. In case applicable taxes have neither been included in the quoted price nor mentioned whether quoted amount is inclusive or exclusive of such taxes, then quoted amount will be considered inclusive of all taxes and selected service provider will have to provide the required services/equipment, if selected and declared as best evaluated bidder. In case selected bidder is not willing to supply on quoted amount then bid security submitted with the bid will be forfeited in favor of the SECP.
15. Detail of applicable taxes and whether taxes included or not in the quoted price and breakup of the

quoted price shall be clearly mentioned.

16. The bidder shall be responsible for payment of any duties/taxes etc. which are imposed by the Government of Pakistan (GOP). The bided price MUST be inclusive of all applicable taxes. The bidder is hereby informed that the Commission shall deduct tax at the rate prescribed under the tax laws of Pakistan from all payments for supply/services rendered by any responding organization who accepts the Purchase order or signs agreement with the Commission.
17. Price inclusive of quoted tax, quoted by the bidder shall be considered for evaluation irrespective of the tax rate. The lowest evaluated bidder shall be responsible of the quoted tax in its bid and any demand from tax authorities shall be payable by that bidder.
18. Discounts (if any) offered by the bidder shall be part of the bid and for taxation purposes will be treated in accordance with the applicable laws.
19. If the bid is withdrawn before the expiry of its validity or the supply/services are not made/provided within due date, the bid security will be forfeited in favor of the SECP, Islamabad.
20. If the successful bidder fails to maintain the specifications (quality/quantity) of the supplies during the contract period, the security deposit shall stand forfeited and its tender shall stand cancelled forthwith on such default.
21. It is of utmost importance that bids should be submitted very carefully and the instructions set forth above, scrupulously complied with, failing which the offer will be ignored.
22. The language of the bid is English. Bids in any other language shall not be considered.
23. Amendments or alterations/cutting etc., in the bids must be attested in full by the person who has signed the bids
24. Items included in Compulsory Certification Scheme of PSQCA shall be duly certified by an accredited laboratory and fulfill necessary conditions of PSQCA, as applicable.
25. The SECP reserves the right to cancel this invitation and reject all bids at any stage of the bidding process.
26. The prices quoted shall correspond to 100% of the requirements specified. The prices quoted by the bidder shall not be adjustable. Changes or revisions in rates after the opening of the tender will not be entertained and may disqualify the original offer.
27. The rates must be quoted strictly in accordance with our documents and Annex(s).
28. The interested advertising agency must have regular place of business, telephone numbers and email address and must provide proof of their existence in the particular business, for not less than 1 years and proof of company as legal entity.
29. Bidder must submit following undertakings (on stamp paper of Rs.100/letter head):
 - a. that the documents/details/information submitted is true and liable to be rejected if proven false and in that case legal action is liable on that bidder.
 - b. that the bidder has never been blacklisted by any Government / Semi Government/ Autonomous body/International Organization.
30. A copy of authorized agency/partnership/dealership/distributorship certificate from their principals is to be submitted with the tender (if applicable).

31. If bidder is a company, it should be registered with SECP and should be compliant with filing requirements of the Companies Act, 2017.
32. In case bidder is not compliant at the time of submission of bid, it would ensure compliance as payment will be subject to submission of overdue returns.
33. The bidders do not have the option of submitting their bids electronically. Telegraphic and conditional bids will not be accepted. Unsealed bids will not be entertained.
34. The successful bidder will be responsible for overall designing, content development, editing and printing of the Annual Report.
35. The successful bidder will also arrange collection of material and delivery of publication from the Media and Corporate Communications Department of the SECP and will be bound to return packed printed publication of highest standard within 15 days after receiving the approved material/design for printing.
36. Successful bidders shall be bound to supply within the delivery period. In case of late delivery, late delivery (LD) charges equivalent to 1% (of the PO Value) per week shall be imposed and deducted from the payment. However, imposed penalty shall not exceed 10% of the PO value.
37. Tax shall be deducted/withheld as per applicable sales tax and income tax law.
38. Clarification if any on the technical requirement may be obtained from: ubaidullah.khalid@secp.gov.pk
39. The place of bid destination is **Securities and Exchange Commission of Pakistan**, 4th Floor, NICL Building, 63 Jinnah Avenue, Blue Area, Islamabad.
40. Sealed bids may also be dropped in the tender drop box placed at Ground Floor of the NIC Building, 63 Jinnah Avenue, Islamabad.
41. The envelopes shall bear the following additional identification marks:

Bid for: “DESIGNING AND PRINTING OF ANNUAL REPORT 2020”
Bidder Name: XYZ
Attention: Arshad Kamal
 Additional Director, Admin, 4th Floor
 NICL Building, 63 Jinnah Avenue Blue Area, Islamabad

42. The deadline for the submission of bids is:

Date: June 18, 2020
 Time: 1100 Hrs

43. The bid opening shall take place at:

Securities and Exchange Commission of Pakistan
 4th Floor, NICL Building, 63 Jinnah Avenue, Blue Area,
 Islamabad
Date: June 18, 2020
 Time: 1130 Hrs

44. A statement “Not to be opened before 1130Hrs on **June 18, 2020**” shall be clearly mentioned on the top of the sealed bid.

45. The bids received after the due date and time will be rejected.

Note:

- **The attachment details are as under**
 1. **Terms of Reference/Specification for Annual Report 2020** **Annex “A”**
 2. **Bid Evaluation Criteria** **Annex “B”**
 3. **Documentary Evidence Form** **Annex “C”**
- **If the above terms and conditions are acceptable then bids must be submitted well in time and according to the requirements.**

Specifications for Annual Report 2020

- | | |
|-----------------------------------|--|
| A. Number of copies: | 1000 |
| B. Number of pages: | 130-140 |
| C. Size of pages: | A4 |
| D. Color: | 4 color front and back printing |
| E. Paper type: | 128 gram matt |
| F. Cover: | Art card 350 gram (with matt lamination and UV) |
| G. Design/layout: | Title cover’s design and internal layout to be finalized in consultation with the SECP |
| H. Photography: | High-quality photographs of the SECP management and of all department heads by a professional photographer in Islamabad and Karachi. |
| I. Proofreading: | The advertising agency will be responsible for the proofreading of the report in accordance with the SECP’s guidelines and schedule. |
| J. Digital copy of annual report: | 500 digital copies of the annual report inserted in USBs. <i>The price of 500, 1 GB USBs should be separately quoted.</i> |

Other requirements:

The advertising agencies may apply with the following information, which will be the basic criteria for evaluation and shortlisting.

- a. Details of firms/ agency’s capability in the specialized area of annual reports; samples of reports printed shall be provided.
- b. A list of current clients for whom similar services have been or are being provided.
- c. The agency’s profile with all the contact details and registration with relevant agencies.
- d. Estimated delivery time from date of order to delivery of finished product.
- e. The ad agency will be responsible for overall designing and proofreading and printing of the Annual Report.
- f. The ad agency will arrange collection of material and delivery of publication from and to the Media and Corporate Communications Department (MCCD) located on the Mezzanine floor of the SECP head office in Islamabad.
- g. The ad agency will submit at least two colored copies of the final draft of annual report to secure final approval for printing go-ahead.
- h. A digital format of the annual report will also be provided by the advertising agency/firms.
- i. The bidder shall provide a separate price estimate for 500 USBs of minimum 1GB storage size. Considering the cost effect, the procurement committee will decide, if SECP require digital copies in USBs or not.
- j. The selected advertising agency/firm will also provide photographic services in Islamabad and Karachi offices of the SECP.
- k. After receiving the go-ahead for printing, the ad agency/firm shall provide the packed printed copies of Annual Report 2020 within 15 days.

1. The agency will ensure the highest quality of the product, failing which security deposit will be forfeited. The agency will ensure that there shall not be any omissions, editions, deletions or distortions of the original content provided for printing.

Rates required to be quoted by the bidders

S. No.	Description	Amount (Rs)
a)	Designing of Annual Report	
b)	Photography for Annual Report	
c)	Cost of 500 USBs of Minimum 1 GB storage	
d)	Printing of Annual Report (1000 copies)	
e)	Any other cost (Please specify)	

In case increase in internal pages is either equal to or less than 10% then quoted per Annual Report will remain unchanged

- In case no. of inner pages increase more than 10% i.e. $140+14=154$, then per page cost to be added in the quoted cost of annual report will be ? inclusive of all taxes
- In case no. of inner pages decrease from 130 then per page cost shall be **deducted** from the cost of annual report.

Note:

- i. Details of costs should be provided.
- ii. Applicable taxes must be included in the quoted rates. In case details of applicable taxes are not mentioned then quoted price shall be considered inclusive of all applicable taxes.
- iii. Quantity of the reports may increase or decrease.

EVALUATION CRITERIA

Received bids will be evaluated as per following evaluation criteria:

S/No	Particulars	Marks allotted	Marks obtained
1.	Geographical outreach: Name of area/region, addresses, contacts etc. The advertising agency should at least have its offices in Islamabad and Karachi. (Five marks for each location in Islamabad and Karachi)	10	
2.	Experience: Number of years of applicable experience of advertising agencies/bidder since inception: (Three marks for each year. Maximum marks 15 for 5 years or plus experience.)	15	
3.	Similar assignments completed in last two years: Bidder to provide references of similar services rendered: (Two marks per assignment Maximum marks for 10 assignment or plus	20	
4.	Quality of samples submitted with the bid	15	
5.	Human resource in designing Two marks per resource and max marks 10	10	
6.	Human resource in creative and production department Two marks per resource and max marks shall be 10	10	
7.	Well-equipped facility (The SECP team may visit the office.)	10	
8.	Previous experience with the SECP	10	
	Grand total	100	

Note:

- Bids securing minimum 65 marks or more out of 100 Marks shall ONLY be considered for financial evaluation.
- Bids securing minimum 65 marks or more out of 100 Marks shall be considered at par/equivalent.
- **Bid securing minimum 65 marks or more out of 100 Marks and quoting lowest price shall be selected.**

DOCUMENTARY EVIDENCE

Name of the Bidder: _____
 Bid against Reference No: _____
 Date of opening of Bid: _____

Documentary evidence for determining eligibility of the bidders & evaluation of bids. Bidders should only initial against those requirements that they are attaching with the form. **Bidders are required to mark page number on each page of the bid and mention the exact page number of relevant documents in the table below.** Bidders are advised to attach all supporting documents with this form in the order of the requirement.

S#	Required Documentation	Signature of Bidder	Supporting Document's Name	Page Number in the Bid.
1	NTN Certificate			
2	GST Certificate			
3	On Active Tax Payers List of FBR /Relevant Revenue Board			
4	Undertakings on Letter head (Blacklisting)			
5	Bid Bond/Security			
6	Bid Validity period of 150 days			
7	Original Bidding documents duly signed/stamped			
8	Documentary Evidence (as required in the Evaluation Criteria)			