



SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

T# 14/20-21

Invitation to Bid

The Securities and Exchange Commission of Pakistan invites sealed bids from the authorized services providers/principal's authorized dealers/distributors/partners/resellers based in Pakistan and registered with Federal Board of Revenue/Respective Revenue Boards for Income Tax and Sales Tax and who are on Active Taxpayers List (Income and Sales tax) of the Federal Board of Revenue/Relevant Tax Authority for following requirements

S. No.	Requirements	Tender Ref No.	Bid Submission and Opening Date
1.	Purchase of Microsoft Windows 10 Professional Licenses	T# 14 (i)/20-21	January 19, 2021
2.	Supply, installation, and configuration of a comprehensive Database Security Solution	T# 14 (ii)/ 20-21	
3.	Supply, installation, configuration of Identity and Access Management (IAM) solution	T# 14 (iii)/ 20-21	
4.	Supply of RAM for Dell Poweredge (PE) Servers	T# 14 (iv)/20-21	
5.	Supply and Installation of UPS	T# 14 (v)/20-21	

S. No.	Requirements	Tender Ref No.	Bid Submission and Opening Date
1.	Supply, installation, configuration of a central entry level storage system for SECP Karachi Office.	T# 14 (vi)/20-21	January 20, 2021
2.	Supply and Installation of Air Conditioners	T# 14 (vii)/20-21	
3.	Supply and Installation of IP Surveillance Camera solution for SECP Head Office Islamabad	T# 14(viii)/20-21	
4.	Supply and Installation Of Video Conferencing Equipment	T# 14 (ix)/ 20-21	
5.	Purchase of Quest Toad DBA Suite for IBM DB2 LUW (for Windows)	T# 14 (x)/ 20-21	

Bidders can submit their bid against any of the above listed item. Bidding documents containing detailed terms and conditions, method of procurement, procedure for submission of bids, bid bond/security, bid validity, opening of bid, evaluation criteria, clarification/rejection of bids etc. against above requirement are available for the interested bidders from the undersigned free of cost and can also be downloaded from <https://www.secp.gov.pk/procurement/>

The bids prepared in accordance with the instructions in the bidding document, must reach undersigned on or before 1100Hrs of mentioned date with respect to each requirement and will be opened on the same day/date at 1130Hrs.

In case of any query, Admin Department may be contacted on Telephone No. 051-9207091-4 (Ext-437/302) during office hours (Monday to Friday excluding Public Holidays)

Mr. Arshad Kamal, Additional Director (Admin)
NICL Building, 63 Jinnah Avenue, Blue Area Islamabad

Terms and Conditions for Bids and Bidders

1. **Tender Identification Number: TENDER # 14(vi)/20-21**

2. **The Procurement Agency is:**

Securities and Exchange Commission of Pakistan
4th Floor, NICL Building, 63 Jinnah Avenue, Blue Area,
Islamabad.

3. The Securities and Exchange Commission of Pakistan invites sealed bids from the principal's authorized dealers/distributors/partners/resellers based in Pakistan and registered with Federal Board of Revenue/Respective Revenue Boards for Income Tax and Sales Tax and who are on Active Taxpayers List (Income and Sales tax) of the Federal Board of Revenue/Relevant Tax Authority for

SUPPLY, INSTALLATION, CONFIGURATION OF A CENTRAL ENTRY LEVEL STORAGE SYSTEM FOR SECP KARACHI OFFICE.

through

SINGLE STAGE TWO ENVELOP METHOD.

4. Bids shall comprise a single package containing TWO separate envelopes. Each envelope shall contain separately the financial Bid and the technical Bid. The envelopes shall be clearly marked as **"FINANCIAL BID"** and **"TECHNICAL BID"** in bold and legible letters.
5. The Bid Bond to be enclosed sealed and labelled as **"BID BOND"**, and should be with the Technical bid envelop.
6. **BID Bond should not be placed within the envelope of financial bid/proposal.**
7. Initially, only the envelope marked **"TECHNICAL BID"** shall be opened publicly. The envelope marked as **"FINANCIAL BID"** and **Bid Bond** shall be retained.
8. After the evaluation and approval of the technical bid, financial bids of the technically accepted bids only will be opened at a time, date and venue announced and communicated to the bidders in advance. Financial bids of technically unsuccessful bidders will be returned.
9. The amount of the bid and bid bond/security shall be in Pak rupees. The bids should be accompanied by bid bond/security (refundable) for an amount equal to 2% of the total quoted price (inclusive GST, if applicable) in shape of either pay order or demand draft in favor of Securities and Exchange Commission of Pakistan.
10. Bids not accompanied by bid bond/security or with less amount of bid bond/security will be rejected.
11. In case any bidder submits more than one option against this invitation then bid bond/security shall be submitted against highest quoted option.
12. Only registered service providers who are on Active Taxpayers List (Income and Sales Tax) of FBR are eligible to provide services to the Commission. **Bids of all those bidders who are In-Active on ATL on the date of bid opening shall be rejected.**
13. If any supplier is not in ATL at the time of payment then his payment shall be stopped till he files his mandatory returns and appears on ATL of FBR.

14. Payment shall made be after complete delivery, installation, configuration and upon confirmation of our IT Department.
15. Tax shall be deducted/withheld as per applicable sales tax and income tax law.
16. Relevant details plus terms and conditions of the invitation may be obtained from the undersigned personally or by visiting the SECP website: <https://www.secp.gov.pk/procurement/>
17. SECP reserves the right to cancel this invitation and reject all bids at any stage of the bidding process.
18. The bid validity period shall be 150 days.
19. If the bid is withdrawn after bid opening time and before the expiry of bid validity the bid bond/security will be forfeited in favor of the SECP, Islamabad.
20. The language of the bid is English and alternative bids shall not be considered.
21. Amendments or alterations/cutting etc., in the bids must be attested in full by the person who has signed the bids.
22. The prices quoted shall correspond to 100% of the requirements specified. The prices quoted by the bidder shall not be adjustable. Changes or revisions in rates after the opening of the bids will not be entertained and may disqualify the original offer.
23. The rates must be quoted strictly in accordance with our documents and Annex(s).
24. Discounts (if any) offered by the bidder shall be part of the bid and for taxation purposes will be treated in accordance with the applicable laws.
25. Detail of applicable taxes and whether taxes included or not in the quoted price and breakup of the quoted price shall be clearly mentioned.
26. The bidder shall be responsible for payment of any duties/taxes etc. which are imposed by the Government of Pakistan (GOP). The bided price MUST be inclusive of all applicable taxes. The bidder is hereby informed that the Commission shall deduct tax at the rate prescribed under the tax laws of Pakistan from all payments for supply/services rendered by any responding organization who accepts the Purchase order or signs agreement with the Commission.
27. **Price inclusive of quoted tax, quoted by the bidder shall be considered for evaluation irrespective of the tax rate. The lowest evaluated/most advantageous bidder shall be responsible of the quoted tax in its bid and any demand from tax authorities shall be payable by that bidder.**
28. In case applicable taxes have neither been included in the quoted price nor mentioned whether quoted amount is inclusive or exclusive of such taxes, then quoted amount will be considered inclusive of all taxes and selected service provider will have to provide the required services/equipment, if selected and declared as lowest evaluated/most advantageous bidder.
29. Selected service provider/supplier will have to provide the required services/equipment, if selected and declared as lowest evaluated/most advantageous bidder. In case selected bidder is not willing to supply on quoted amount then bid bond/security submitted with the bid will be forfeited in favor of the Commission.
30. Bidder must have regular place of business, telephone numbers and email address and must provide

proof of their existence in the particular business. A brief profile of the bidder, along with list of major customers (corporate sector) along with their contact details is required.

31. Items included in Compulsory Certification Scheme of PSQCA shall be duly certified by an accredited laboratory and fulfill necessary conditions of PSQCA, as applicable.
32. Bidder must submit following undertaking (on stamp paper of Rs.100/letter head), failing which the bid shall be rejected.
 - a) Affidavit that the documents/details/information submitted is true and liable to be rejected if proven false and in that case legal action is liable on that bidder.
 - b) Affidavit that the bidder has never been blacklisted by any National/International organizations.

Note: In case any bidder is found in the list of “Blacklisted Firms-Pakistan” or related links at <https://www.ppra.org.pk/> then its bid shall be rejected

33. "Bids from any bidder who is found or purported to be engaged or under investigation for offences related to fraud, under-invoicing, tax evasion, concealment, money laundering etc. shall be rejected without assigning any reason".
34. Comprehensive warranty & onsite support for mentioned years shall be given for the equipment/software/renewal at Islamabad, Karachi, and Lahore offices (if applicable).
35. All software based items contains installation and configuration and end user orientation which is responsibility of the supplier (if support is not provided by the Principal).
36. The equipment/software/renewals supplied must be duty paid in respect of all applied duties and taxes.
37. The quantities required may increase/decrease according to SECP requirement.
38. The end user License, end user warranties and end user support services will be in the name of SECP for all equipment and software loaded on the equipment delivered.
39. A copy of valid authorized agency/partnership/dealership/distributorship certificate from their principals is to be submitted with the bid.
40. Payment shall be made after delivery, installation and commissioning of complete equipment/licenses/services/renewals. All payments shall be made after deduction of taxes and all payments shall be made through cross cheque in Pak Rupees. Taxes will be deducted at source as per Government Rules at the time of payment.
41. The bidders do not have the option of submitting their bids electronically. Telegraphic and conditional bids will not be accepted.
42. Only sealed bids will be opened at the time of bid opening and unsealed bids will be rejected.
43. Sealed bids may be dropped in the tender drop box placed at Ground Floor of the NIC Building, 63 Jinnah Avenue, Islamabad.
44. Clarification if any on the requirements may be obtained from:
 - o ubaidullah.khalid@secp.gov.pk
45. The bid bond/security of successful bidder will be retained and returned after delivery, installation

and commissioning of complete equipment/licenses/services/renewals of ordered items. However, bid bond/security of unsuccessful bidders will be returned after award of contract to successful bidder.

46. During the retention period the bid bond/ security, no interest / markup will be provided on this amount by Commission to bidder at the time of refund/ release of bid bond/ security.
47. Successful bidders shall be bound to provide the required items within the delivery period. In case of late delivery, late delivery (LD) charges equivalent to 1% (of the PO/ contract Value) per week shall be imposed and deducted from the payment. However, imposed penalty shall not exceed 10% of the PO/ contract value.
48. In case 1st lowest evaluated/most advantageous bidder is unable to supply ordered items then the Commission reserve the right to award the contract to 2nd lowest evaluated/most advantageous bidder. In case 2nd lowest evaluated/most advantageous bidder is unable to supply ordered items then the Commission reserve the right to award the contract to 3rd lowest evaluated/most advantageous bidder.
49. Bid bond/security of the bidder who is unable to supply ordered items shall be forfeited in favor of the Commission.
50. The Commission reserves the right either to issue a Purchase Order or sign an agreement with the successful bidder OR PO & Agreement both will be executed.
51. The bids received after the due date and time will not be entertained.
52. It is of utmost importance that bids should be submitted very carefully and the instructions set forth above, scrupulously complied with, failing which the offer will be ignored.
53. The place of bid destination is:

**Securities and Exchange Commission of Pakistan,
NICL Building, 63 Jinnah Avenue, Blue Area, Islamabad.**

54. The envelopes shall bear the following additional identification marks:

Bid for: **Supply, installation, configuration of a central entry level storage system for SECP Karachi Office.**
Bidder Name: XYZ
Attention: Mr. Arshad Kamal
Additional Director (Admin), 4th Floor,
NICL Building, 63 Jinnah Avenue Blue Area, Islamabad

55. The deadline for the submission of bids is:

**Date: January 20, 2021
Time: 1100Hrs**

56. The bid opening shall take place at

Securities and Exchange Commission of Pakistan NICL Building, 63 Jinnah Avenue, Blue Area, Islamabad

**Date: January 20, 2021
Time: 1130Hrs**

A statement “Not to be opened before 1130 Hrs **on January 20, 2021**” shall be clearly mentioned on the top of the sealed bid.

Note: Attachment Details are as under:

1.	Terms of Reference	Annex “A”
2.	Technical Evaluation Criteria	Annex “B”
3.	Format for Financial Bid	Annex “C”
4.	Documentary Evidence Form	Annex “D”

If the above terms and conditions are acceptable then bids must be submitted well in time and according to the requirements.

TERMS OF REFERENCE

This is a Request for Proposal (RFP) to solicit proposals for procurement, installation, configuration of a **central entry level storage system for SECP Karachi Office**.

EXISTING SYSTEM:

Existing storage infrastructure in Karachi office is managed through local disks/ datastores installed in individual physical servers running ESXi 7x hypervisor.

REQUIRED SYSTEM:

TECHNICAL REQUIREMENTS:

Interested parties are required to submit comprehensive, end-to-end **separate** technical and financial proposals for entry level storage solution for SECP with minimum following requirements. The interested parties **MUST** provide a **COMPLIANCE SHEET** against each of the following requirements:

1. Migration of existing data from existing local disks/ VMFS data stores to the new/ proposed storage solution. The integrity and correctness of data after migration will be responsibility of the vendor with verification certificate.
2. A tiered capable storage solution is required with adequate disk capacity at each storage tier as given in the disk requirement tables below. The proposed solution must support typical storage tiers based on enterprise level SSD, SAS and NL-SAS disks.
3. The offered storage must support dual Fiber channel based active – active controllers having a minimum of 8GB cache per controller (16GB cache per array).
4. The offered Storage system shall be supplied with minimum 1xQuad 16Gbps FC ports per controller (8x16Gbps FC ports per array).
5. The offered storage should support hot plug expansion and replacement of hard drives, redundant active-active controllers, fans and power supplies.
6. The offered storage shall support RAID-1, RAID-5 and RAID-6. Thin provisioning shall be supported on all the raid level as well as with flash cache.
7. The offered Storage shall have an inbuilt performance management software and configuration dashboard with report on overall IOPS and performance etc.
8. The Storage Array should have the capability of configuring hot swap disks and global hot-spare disks. The vendor must quote and provide one additional SSD and one additional SAS (10K RPM) as global hot-spare disks.
9. The offered storage shall be offered and configured with virtualization capability. The offered storage array shall have plug-in for VMware VCenter, and vStorage APIs (VAAI) for array integration.

10. The offered storage should renowned latest operating systems and hypervisors (including Windows Servers 2016/ 2019, Linux, VMware etc.).
11. RAID/ Capacity Calculations: The storage volume calculation details are presented below.

RAID Calculation		
Disk Type	No. of disks	RAID Configuration
SSD	480GB x 5 + 1 Global HS OR 960GB x 3 + 1 Global HS	RAID-5
SAS (10K RPM)	2.4TB x 12 + 1 Global HS	RAID-5

Table 1: RAID Calculations

12. Multimode LC-LC OM4 cables for storage connectivity – 5Meter length (Qty – 08).
13. Dual port 16Gbps PCIe FC HBA card for servers (Qty – 03).

NON-TECHNICAL REQUIREMENTS:

1. Valid partnership with the storage manufacturer/ Principal MUST be enclosed with the bid and manufacturer authorization letter (MAL) from the Principal.
2. The vendor should have experience of at least three (03) years in Storage business in Pakistan, attach at least two (02) storage work order proofs with customer references.
3. The vendor must have local presence, registered office in Karachi.
4. Provisioning of detailed storage life cycle (GA date, EOS date, EOL date, EOSL date etc.) and road map of storage from the Principal/ manufacturer must be attached with the bid.
5. Post warranty support/ maintenance of the complete solution (hardware and software) for at least five (05) years at Karachi office.
6. Comprehensive training for at least two (02) SECP resources on the proposed storage solution.

TECHNICAL EVALUATION CRITERIA

SR	ATTRIBUTE	SPECIFICATION	WEIGHTAGE
1.	Partnership Level	Valid Partnership letter with the principal/ manufacturer and MAL from the Principal	MUST
2.	Geographical Presence	Presence + Registered office in Karachi	MUST
3.	Relevant Experience	Minimum 03 years’ experience in storage business + 02 storage work order proofs	MUST
4.	Tiering Support	Support for auto-tiering	MUST
5.	Redundant Storage Controllers	With Min 8GB cache per controller, 16GB cache per array	MUST
6.	Connectivity ports	1xQuad 16Gbps FC per controller, 8x16Gbps per array	MUST
7.	RAID Support	RAID-1, RAID-5, and RAID-6	MUST
8.	Management Software/ Dashboard	Performance management software and configuration dashboard	MUST
9.	Virtualization Support	Virtualization capability and plugin for array integration	MUST
10.	Thin Provisioning	Support for thin provisioning	MUST
11.	Data Migration	Migration of existing data from existing local disks/ VMFS data stores to the new storage	MUST
12.	Storage Capacity	As per Table-1 above	MUST
13.	Storage Life Cycle Details	Share GA date, EOS date, EOL date, EOSL date	MUST
14.	OS & Hypervisors Support	Support for renowned latest operating systems and hypervisors (Windows Servers 2016/ 2019, Linux, VMware)	MUST
15.	FC Cables	Multimode LC-LC OM4 cables for storage connectivity – 5Meter length (Qty – 08)	MUST
16.	FC HBAs	Dual port 16Gbps PCIe FC HBA card for servers (Qty – 03)	MUST
17.	Storage Installation & Configuration	Complete storage installation, configuration, and commissioning by the vendor	MUST
18.	Warranty	Five (05) years comprehensive post deployment warranty/ support of the complete solution	MUST
19.	Training	Comprehensive training for at least two (02) SECP resources	MUST

NOTE:

1. The bidders **MUST** submit a compliance sheet against all requirements mentioned in the technical evaluation criteria
2. Bids NOT in compliance with any MUST items in the evaluation criteria will NOT be evaluated for other features

FORMAT FOR TECHNICAL COMPLIANCE SHEET

SR	ATTRIBUTE	SPECIFICATION	COMPLIANCE (YES/NO/ PARTIAL)

FORMAT FOR FINANCIAL BID ONLY

S#	Quoted Item (Brand, Model etc.)	Unit Price with all applicable taxes	Total Price with all applicable taxes
1.			

NOTE: Bid found in compliance of the mandatory requirements in technical evaluation and quoting lowest price shall be selected.

DOCUMENTARY EVIDENCE

Name of the Bidder: _____

Bid against Reference No: _____

Date of opening of Bid: _____

Documentary evidence for determining eligibility of the bidders & evaluation of bids. Bidders should only initial against those requirements that they are attaching with the form. **Bidders are required to mark page number on each page of the bid and mention the exact page number of relevant documents in the table below.** Bidders are advised to attach all supporting documents with this form in the order of the requirement.

S#	Required Documentation	Signature of Bidder	Supporting Document's Name	Page Number in the Bid.
1	NTN Certificate			
2	GST Certificate			
3	Availability on Active Tax Payers List of FBR			
4	Registration/Incorporation/Business Certificate			
5	Affidavits			
6	Bid Bond/Security (As applicable)			
7	Bid Validity period of 150 days(As applicable)			
8	Bidding documents duly signed and stamped			
9	Authorized Contact Number and Email Address for correspondence			